



Langcliffe International

PROFESSIONAL & GENERAL SERVICES
BUYERS

ACQUISITIVE IN THE US

MAY 2022

Sectors Featured Include: Financial General, Legal, Marketing
Communications, Media, Real Estate, Recruitment, Transport and
Travel

SECTORS

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FINANCIAL GENERAL

262239 - SPECIALTY INSURANCE BROKERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Leading speciality insurance and benefits brokerage firm;• Headquartered in the UK;• Operates globally.	<ul style="list-style-type: none">• Specialty insurance brokers;• Located in North America and Europe;• Minimum EBITDA US\$650k.

Location: England

255265 - NICHE CONTRACTOR INSURANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Insurance broker;• Specialises in the water, environmental, professional services, payroll and personal insolvency markets;• Part of a large US-based insurance group.	<ul style="list-style-type: none">• Insurance providers with risk financing and risk management capabilities;• Offering niche insurance products to contractors;• Located in the US, Europe and the UK;• Minimum EBITDA US\$500k.

Location: England

257777 - INSURANCE PROVIDERS WITH MGA/MGU CAPABILITIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US limited liability partnership;• Insurance group;• Offers bespoke insurance programmes to a range of industries;• Operates under specialty insurance areas under own brands;• Operates across the US and the UK.	<ul style="list-style-type: none">• Insurance providers;• MGA and MGU capabilities;• Niche market focus;• Located globally;• Particular interest in the UK, the US, Sweden, Germany and the Netherlands;• Minimum EBITDA greater than US\$10m for platforms.

Location: USA

271008 - AUTOMOTIVE INSURANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of portable electronics and entertainment systems for transport;• Products include dash cams, headphones and portable DVD players;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of automotive technologies e.g., dash cams and DVD players);• Technology with 4G/5G functionality;• Providers of automotive insurance products and services;• Located in Europe and the US;• Minimum EBITDA US\$300k.

Location: England

259051 - CARAVAN & MOTOR HOME INSURANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Residential Park and holiday home operator;• Offers residential parks for the retired and coastal holiday parks for families;• Over 50 residential parks nationwide;• Also offers properties in the Caribbean and the US.	<ul style="list-style-type: none">• Caravan and motor home insurance providers;• Located in the US, the UK and Barbados;• Turnover between US\$650k-US\$65m.

Location: England

277143 - MEDICAL ADMINISTRATION & FUND MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of post-settlement medical administration and fund management services;• Offers a range of digital self-administration and payment tools, and access to discounted pharmaceuticals and medical equipment.	<ul style="list-style-type: none">• Providers of medical administration and fund management services;• Developers of supporting digital administrative and financial planning tools;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

273686 - FUND DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of international fund distribution services;• Offers regulatory compliance oversight, fund data management, publication and due diligence services;• Provides access to global fund distribution channels;• Clients include global asset managers and investment funds;• Operates across Europe.	<ul style="list-style-type: none">• Providers of fund distribution services, expertise or resources;• Suppliers of complementary digital solutions and platforms;• Located globally;• Minimum EBITDA US\$650k.

Location: Switzerland

276635 - CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Consulting firm;• Offers technical, legal, scientific and financial advisory services;• Operates globally.	<ul style="list-style-type: none">• Consultancy firms;• Focusing on claims and disputes, environmental, technical and scientific, forensic accounting and finance, property and infrastructure;• Located in the US, the UK, Europe and Asia;• Minimum EBITDA US\$1m;• EBITDA margins above 20%.

Location: USA

271128 - PRE-SEED FUNDING INVESTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Providers of a pre-seed investment programme;• Supports technical talent in building tech start-ups;• Located globally.	<ul style="list-style-type: none">• Pre-seed investors;• Offering funding to individuals with technical expertise;• Located in the US and Europe;• Minimum EBITDA US\$300k.

Location: England

LEGAL

269914 - RISK & LEGAL ADVISORY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Global advisory firm;• Provides assistance to companies on issues such as risk, investigations and business disputes;• Offers legal advice and assistance for clients under investigation;• Serves a global client base.	<ul style="list-style-type: none">• Providers of risk and legal advice for the financial services, private equity and technology industries;• Located globally;• Minimum EBITDA US\$300k.

Location: England

276635 - CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Consulting firm;• Offers technical, legal, scientific and financial advisory services;• Operates globally.	<ul style="list-style-type: none">• Consultancy firms;• Focusing on claims and disputes in the environmental, technical and scientific, forensics, accounting and finance, property, and infrastructure sectors;• Specific interest in technology, cyber security and digital analytics consultancies;• Located in the US, the UK, Europe and Asia;• EBITDA above US\$1m;• EBITDA margins above 20%.

Location: USA

MARKETING COMMUNICATIONS

258329 - DATA MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • French PE-owned; • Data services company; • Provides data and digital marketing and consulting; • Serves a variety of well-known brands; • Services include demand forecasting, data factories, digital and content marketing strategies, advanced analytics, strategic planning, and provision of digital omni-channel solutions; • Operates globally. 	<ul style="list-style-type: none"> • Providers of data management and management consultancy services; • Applications in the marketing space; • Serving large brands; • Located globally; • Minimum EBITDA US\$500k.

Location: France

273268 - SOCIAL & DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • OOTC-listed; • Investment group; • Invests funds of a group of high-net-worth individuals; • Experienced in gaming, social and digital marketing. 	<ul style="list-style-type: none"> • Providers of social and digital marketing; • Also interested in tech and ecommerce; • Located globally; • Minimum EBITDA US\$10m.

Location: USA

270734 - RESEARCH ANALYSIS, DATA & EVENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of research analysis and data for investment process solutions;• Serves asset managers in their investment research;• Offers two main products under a subscription model;• Serves a global customer-base.	<ul style="list-style-type: none">• Research analysis, data and events companies;• Offering research monitoring and benchmarking services;• Located in the US and the UK;• Minimum EBITDA US\$300k.

Location: England

273436 - B2B MARKETING COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of account-based marketing consultancy services;• Provides advice on B2B sales and market optimisation throughout the sales cycle;• Works with blue-chip and enterprise technology companies;• Located in the UK and the US.	<ul style="list-style-type: none">• Providers of B2B marketing communications and consultancy services;• Working with blue chip-clients;• Located in the US and the UK;• Minimum EBITDA US\$250k.

Location: England

7655 - EVENTS & COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Communications agency;• Offers conference, events, corporate video production and communication strategy services;• Located in the North of England.	<ul style="list-style-type: none">• Events and communications businesses;• Located in the UK, the US or the Middle East;• EBITDA above US\$650k.

Location: England

276623 - FRAMES, SIGNS & VISUAL BOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Turkish privately-owned;• Manufacturer and distributor of commercial displays, signs and frames;• Operates B2B;• Distributes products globally.	<ul style="list-style-type: none">• Manufacturers and distributors of frames, signs and visual boards;• Located in the US;• Ticket size between US\$1m-US\$7m.

Location: Turkey

275093 - SOCIAL MEDIA MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Social media and influencer marketing agency;• Offers social media management, content creation and advertising, influencer marketing and PR campaign services;• Clients include global blue chip companies;• Located across the UK, the US and Asia.	<ul style="list-style-type: none">• Social media marketing agencies;• Located in the US and Europe;• Minimum EBITDA US\$650k.

Location: England

275417 - MEDICAL COMMUNICATIONS, TRAINING & BRANDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of healthcare communication and regulatory writing services;• Assists customers in communicating with regulatory authorities and educates the medical sector on mid-to-late-stage pharmaceutical products;• Serves international pharmaceutical and biotechnology companies.	<ul style="list-style-type: none">• Specialists in medical communications, training or branding;• Medical affairs agencies;• Serving clients in the pharmaceutical industry;• Located in the US, the UK and Europe;• Minimum EBITDA US\$1m.

Location: England

263212 - DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Provider of digital marketing services;• Specialises in online gaming and gambling;• Operates a publishing, digital media buying and affiliate network divisions;• Operates global websites.	<ul style="list-style-type: none">• Providers of digital marketing services;• SEO agencies with a focus on PR-based link building;• Located globally with a preference for the US, Asia and parts of Europe;• Minimum turnover US\$1m.

Location: Jersey

268915 - DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of digital marketing services;• Offers analytics, paid search and search engine optimisation services;• Operates internationally.	<ul style="list-style-type: none">• Providers of digital marketing;• Services to include paid search, programmatic and analytic services;• Located globally;• Minimum EBITDA US\$300k.

Location: England

277142 - DIGITAL ADVERTISING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of contextual digital advertising services;• Operates B2B, using proprietary software that analyses texts and images;• Clients include Universal, Adidas, WPP and Havas;• Located in EMEA and Latin America.	<ul style="list-style-type: none">• Providers of contextual digital advertising services;• Image and video ad placement companies;• Interested in strong advertising related software;• Located in the US, the UK and the DACH region;• Minimum EBITDA US\$300k.

Location: Spain

269127 - BUSINESS COMMUNICATION AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Business communications consultancy;• Provides capital markets, content development, brand positioning, research and analysis services;• Operates globally.	<ul style="list-style-type: none">• Business communication consultancies;• Serving the healthcare, hospitality, public sector, technology and travel sectors;• Located globally;• Minimum EBITDA US\$650k.

Location: England

277319 - COMMERCIAL SIGNS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian PE-owned;• Designer and manufacturer of signs;• Provides both interior and exterior signage for commercial clients.	<ul style="list-style-type: none">• Designers and manufacturers of signs;• Serving commercial clients;• Located in North America;• Minimum EBITDA US\$250k.

Location: Canada

278344 - TECH-ENABLED VISUAL CONTENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of visual content solutions for e-commerce brands and retailers;• Offers tech-enabled visual content services to increase brand strength and image;• Services include image editing, CGI, product video editing and visual content strategies;• Serves clients across Europe, the US and Asia.	<ul style="list-style-type: none">• Tech-enabled providers of visual content strategies and solutions;• Services focused around brand and product imagery, and online shopping experiences;• Serving ecommerce brands and retailers;• Located in the US, Europe and Asia;• Minimum EBITDA US\$650k.

Location: Netherlands

273671 - IN-HOUSE & MODULAR VIDEO CONTENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Producer of video content for advertising and marketing;• Delivers multi-asset content campaigns from TVCs to social and online retail channels;• Services include editing, grading, audio, motion design, VFX and CGI;• Operates domestically.	<ul style="list-style-type: none">• Producers of in-house and modular video content;• Delivers advertising and marketing campaigns;• Active in any sector;• Located globally;• Total equity up to US\$17m.

Location: Netherlands

264113 - MARKET INFORMATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of B2B data and information;• Operates in the alcohol industry;• Located in the UK, the US and Singapore.	<ul style="list-style-type: none">• Providers of market information for the alcohol industry;• Providers of local market insights and analysis services;• Located internationally;• Minimum EBITDA US\$650k.

Location: England

272009 - MARKETING PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Marketing consultancy;• Operates an online database covering 10 marketing specialisms;• Enables clients to reduce costs, drive efficiencies and increase transparency within the procurement process;• Located in the UK.	<ul style="list-style-type: none">• Marketing platform providers and consultancies;• Allowing real-time assessment of marketing activity;• Located in the US and the UK;• Minimum EBITDA US\$300k.

Location: England

MEDIA

251003 - PUBLISHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Newspaper and magazine publisher;• Also active in new media, digital technology, retail and television;• Part of a wider global web genealogy group.	<ul style="list-style-type: none">• Publishing companies;• Located globally;• Minimum EBITDA US\$300k.

Location: Scotland

269103 - TELEVISION PRODUCTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Independent television production business;• Specialises in natural history documentaries;• Operates across Europe and the US.	<ul style="list-style-type: none">• Television production companies specialising in natural history programmes;• Looking to increase creative capabilities;• Located globally;• Minimum EBITDA US\$650k.

Location: England

269981 - PLATFORMS WITH PAID DIGITAL SUBSCRIPTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German privately-owned; • Media company; • Offers magazine publishing, online education platforms and professional training services; • Active across the education, publishing and entertainment industries; • Global operations. 	<ul style="list-style-type: none"> • Online platforms with paid digital subscriptions; • SaaS media companies; • No interest in early stage businesses or start-ups; • Preference for B2B but will consider B2C; • Significant majority; • Located globally; • Revenue between US\$1m-US\$25m; • EBITDA margin above 10%.

Location: Germany

275177 - CONTENT MANAGEMENT SYSTEM SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • French PE-owned; • Provider of content management system (CMS) solutions; • Serves media firms, financial and public researchers, academics and corporate companies; • Services include editorial and workflow management, automation of routine processes and provision of up-to-date content; • Located in Europe, the US and Asia. 	<ul style="list-style-type: none"> • Providers of CMS solutions; • Serving clients with high-value content and complex workflow management needs; • Located in the US and Europe; • Minimum EBITDA US\$250k.

Location: Italy

252681 - SCHOOL LEARNING RESOURCES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Educational publishing company;• Works with educational establishments to support literacy in schools;• Operates globally.	<ul style="list-style-type: none">• Businesses providing learning resources to schools;• Resources including books and digital teaching packs;• Located globally;• Minimum turnover US\$1m.

Location: England

REAL ESTATE

263372 - CONSULTANCIES, AGENCY LEASING & FACILITY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NYSE-listed;• Provider of commercial real estate services;• Offers a range of services including agency leasing, capital markets, global occupier services, investment management, valuation and advisory services;• Operates a global network of regional offices.	<ul style="list-style-type: none">• Providers of consultancy, agency leasing and facility services;• Located globally;• Minimum EBITDA US\$650k.

Location: USA

RECRUITMENT

269874 - ENERGY & INFRASTRUCTURE RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of specialised recruitment services;• Serves the energy and infrastructure sectors;• Operates across the UK.	<ul style="list-style-type: none">• Energy and infrastructure recruitment agencies;• Located globally;• Minimum EBITDA US\$300k.

Location: England

268305 - OFFSHORE, OIL & GAS & RENEWABLES RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Inspection and recruitment company;• Serves the global energy market;• Places candidates across Europe;• Inspection services offered across the UK.	<ul style="list-style-type: none">• Offshore, oil and gas and renewables recruitment firms;• Placing technical inspection, contract and design candidates;• Quality control, assurance and non-destructive testing within oil and gas;• Located globally;• Size is dependent on contracts.

Location: England

11244 - RECRUITMENT TECHNOLOGY & JOB SITES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Online job site and provider of human capital solutions;• Works with the vast majority of Fortune 1000 companies;• Has a presence in 60 markets globally.	<ul style="list-style-type: none">• Recruitment technology businesses or job sites;• No interest in recruitment agencies;• Active across a range of sectors;• Located across the US and Europe;• Minimum EBITDA c.US\$1.3m.

Location: England

276899 - SPECIALTY STAFFING & CONSULTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of specialty staffing and consulting services;• Focuses on niche sectors including life sciences, IT, engineering and healthcare;• Offices throughout the US and Europe.	<ul style="list-style-type: none">• Providers of specialty staffing and consulting services;• Located in the US and Europe;• Minimum EBITDA US\$300k.

Location: USA

273572 - RECRUITMENT & CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Executive-level recruitment and consultancy firm;• Offers business support services in leadership training and executive coaching;• Operates globally.	<ul style="list-style-type: none">• Consultancy firms with a recruitment arm;• Interim recruitment services with a focus on C-suite positions;• Businesses providing executive-level training and associated consultancy services;• Located globally;• EV between US\$4m-US\$8.5m.

Location: England

259109 - EDUCATION RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Specialist recruitment firm;• Operating in the education sector;• Offices in the UK, Ireland, Australasia and North America.	<ul style="list-style-type: none">• Recruitment firms focused on primary and secondary schools, special needs schools and nurseries;• Contracts to be short-term, long-term and/or permanent;• Located in North America, the UK, Ireland, and Australasia;• Minimum turnover US\$6m.

Location: England

258300 - EXECUTIVE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Executive recruitment firm specialising in the audit, compliance, financial crime, cyber security, risk, legal and life science sectors;• Supplies mid-senior level professionals through executive, contingent, contact and interim search;• APSCo member;• Offices in New York, Hong Kong, Dubai and São Paulo.	<ul style="list-style-type: none">• Executive recruitment firm focusing on the similar sectors;• Offices in North America, South America, Europe, the UK and Asia;• Maximum turnover US\$9m.

Location: England

TRANSPORT

264412 - LOGISTICS & MANAGED TRANSPORTATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of customised transportation and logistics services;• For time critical, high-value goods;• Offers services to an international client base.	<ul style="list-style-type: none">• Providers of logistics and managed transportation services;• Preference for those providing specialist services around high-value and time-critical items;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

255389 - PHARMACEUTICAL DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of pharmaceutical storage and distribution services;• Operates across Europe.	<ul style="list-style-type: none">• Providers of distribution services;• Serving the pharmaceutical industry;• Located in North America, Europe and Asia;• Minimum EBITDA US\$1.3m.

Location: England

262807 - ALL STAGES OF THE IMPORT/EXPORT CHAIN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Provider of logistics and supply chain management services; • Services include sea, air, road and rail freight, warehousing, contract logistics and insurance; • Imports from the US, China, Taiwan and the Far East. 	<ul style="list-style-type: none"> • Businesses operating at all stages of the import/export chain; • Warehouses holding stock for online retailers; • Located in the US; • Minimum EBITDA US\$1m.

Location: England

273531 - HAULAGE, WAREHOUSING & DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Provider of general distribution and transport services; • Operates across Europe. 	<ul style="list-style-type: none"> • Specialist haulage, warehousing and distribution services; • No interest in general haulage; • Located globally; • Minimum turnover US\$25m.

Location: England

273136 - FREIGHT FORWARDING & SPECIALIST TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • French PE-owned; • Provider of premium freight solutions for urgent and critical needs; • Offers services for tailor-made transport and on-demand delivery; • Offices across Europe and the US. 	<ul style="list-style-type: none"> • Freight forwarders and specialist transport businesses; • Located globally; • Minimum EBITDA US\$250k.

Location: Luxembourg

269035 - LOGISTICS & PORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Provider of logistics, semi-industrial and port services;• Offers full-service logistics and engineering solutions;• Semi-industrial and port services include warehousing, design, build and operating on-site and multi-customer platforms;• Serves clients in the chemical, automotive, consumer goods, electronics and retail sectors.	<ul style="list-style-type: none">• Logistics service providers;• Port services focused around engineering, warehousing and operation;• Silo business and logistics terminals;• Located globally;• EBITDA above US\$1m.

Location: Belgium

TRAVEL

268108 - TRAVEL EXPERIENCES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of luxury travel experiences;• Offers a range of travel experiences across Africa, Asia, Europe and Australasia.	<ul style="list-style-type: none">• Travel businesses offering a range of travel experiences;• Located in the US and the UK;• Majority of customers based in the US;• Client repeat/referral rate above 50%;• Turnover between US\$1m-US\$7m;• Gross margin above 15%.

Location: England

255392 - CORPORATE TRANSPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of corporate transport services;• Provides chauffeur services for roadshows and events;• Located in the UK.	<ul style="list-style-type: none">• Transportation services for corporates;• Producers of software to manage bookings;• Located globally;• Minimum EBITDA US\$650k.

Location: England