



# Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JUNE 2022

**Sectors Featured Include:** Building Products, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Support Services, Transport/Distribution and Generalist.

## SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com)

- BUILDING PRODUCTS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

## BUILDING PRODUCTS

### 272112 - BATHROOM & KITCHEN PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor of bathroom and plumbing products;</li><li>• Serves bathroom specialists, plumber and builders' merchants;</li><li>• Products include showers, baths, sinks, mirrors and bathroom furniture;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of bathroom, plumbing and kitchen products;</li><li>• Serving bathroom and builders merchants;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £100k.</li></ul>

**Location: England**

## CONSTRUCTION

### 263311 - CONSTRUCTION SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Main Market-listed;</li><li>• Construction and construction support services company;</li><li>• Services include labour supply, plant hire, excavation and construction;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Construction support services businesses;</li><li>• Recruitment companies in construction and infrastructure;</li><li>• Based in the UK;</li><li>• EBITDA above £250k.</li></ul>

**Location: England**

## ELECTRONIC

### 279545 - SMART ELECTRONIC SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Provider of turnkey IoT solutions, including smart sensors;</li><li>• Serves home security and senior remote assistance markets;</li><li>• Operates in Southern Europe, the Nordics and the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of smart electronic solutions;</li><li>• Serving home security or senior protection markets;</li><li>• Products including fall detection technology, vehicle tracking, door opening detection, motion detection and SOS push buttons;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: France**

## FINANCIAL GENERAL

### 117262 - FINANCIAL & HR SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Accountancy and business advisory firm;</li><li>• Offers tax, payroll and HR services;</li><li>• Offices located across England and Scotland.</li></ul>	<ul style="list-style-type: none"><li>• Providers of tech-enabled business services;</li><li>• Services including HR and payroll;</li><li>• Independent IFAs;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £150k.</li></ul>

**Location: Scotland**

### 278607 - FINANCIAL SERVICES CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of asset management services;</li><li>• Offers administration, operational governance and compliance, aircraft leasing and aviation financing services;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Financial services consultancies;</li><li>• Providers of risk and compliance solutions for the asset management sector;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £200k.</li></ul>

**Location: England**

## FOOD & BEVERAGES

### 13847 - FOOD FACTORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of beverage ingredients;</li><li>• Manufactures syrups, powders and beverage toppings;</li><li>• Sells and distributes products to the foodservice industry;</li><li>• Operates internationally.</li></ul>	<ul style="list-style-type: none"><li>• Food factories and manufacturers;</li><li>• Producing ingredients and flavours for the food and beverage market;</li><li>• No interest in coffee machinery or engineering;</li><li>• Interested in distressed deals;</li><li>• Located in the UK;</li><li>• EBITDA above £500k.</li></ul>

**Location: England**

## HEALTH/PHARMA

### 279827 - DENTAL PRACTICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Group of dental practices;</li><li>• Offers routine dental care and aesthetic services;</li><li>• Located in England.</li></ul>	<ul style="list-style-type: none"><li>• Independent practices and groups of dental practices;</li><li>• Located in England and Wales;</li><li>• Minimum EBITDA £100k.</li></ul>

**Location: England**

### 263945 - PROVIDERS OF FOSTER CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Fostering agency;</li><li>• Offers foster care and training;</li><li>• Expertise in single child fostering, sibling groups and teenagers or children with complex needs or disabilities.</li></ul>	<ul style="list-style-type: none"><li>• Foster care providers;</li><li>• Agencies delivering foster care and training;</li><li>• Offering care to a range of age groups;</li><li>• Located in the UK;</li><li>• EBITDA above £500k.</li></ul>

**Location: England**



## HEALTHCARE PROVIDERS

### 3553 - PHARMACIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Pharmacy chain;</li><li>• Operates pharmacies and community health centres;</li><li>• Services include prescriptions and online GP consultancies;</li><li>• Offers medicines, treatments and a range of health and wellbeing products;</li><li>• Located across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Individual pharmacies and/or chains;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 277038 - COMPLEX CARE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of complex care services;</li><li>• Offers a range of services across palliative, dementia, elderly, disability, couple, complex, companionship and respite care;</li><li>• Offers care to patients with cerebral palsy, MS, Parkinson's and those having suffered a stroke.</li></ul>	<ul style="list-style-type: none"><li>• Providers of complex care services;</li><li>• Offering live-in and visiting care;</li><li>• Located in Southern England;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 279750 - DOMICILIARY CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of care technology and services;</li><li>• Delivers flexible, tailored domiciliary care;</li><li>• Develops and supplies software for the care sector;</li><li>• Operates nationwide.</li></ul>	<ul style="list-style-type: none"><li>• Domiciliary care agencies;</li><li>• Providing bespoke at-home care services;</li><li>• Developers of care technology;</li><li>• Located in the UK;</li><li>• EBITDA above £500k.</li></ul>

**Location: England**

## 268188 - OCCUPATIONAL HEALTH CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of occupational health, wellness and fitness services;</li><li>• Services include sickness and absence management, health surveillance, mental health support and student health clearance;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Occupational health consultancies and GPs;</li><li>• Services to include mental health support, health checks and alcohol and drug screenings;</li><li>• Located in the UK;</li><li>• EBITDA between £200k-£2m.</li></ul>

**Location: England**

## ICT

### 279834 - REAL ESTATE MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Software developer offering a cloud-based real estate management platform;</li><li>• Provides communication channels, tracking, marketing and CRM solutions;</li><li>• Serves all real estate end-markets.</li></ul>	<ul style="list-style-type: none"><li>• Providers of real estate management software;</li><li>• Focusing on communications management and marketing solutions;</li><li>• Located in Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Germany**

### 279845 - RECRUITMENT & HR SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Software developer offering a recruitment and HRM platform;</li><li>• Offers application management, job advertising, staff and shift management and payroll solutions;</li><li>• Focuses on temporary staffing for SMEs.</li></ul>	<ul style="list-style-type: none"><li>• Developers of recruitment and HR software solutions;</li><li>• Focusing on the temporary staffing market;</li><li>• Located in Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Germany**

## 279875 - CUSTOMER RETENTION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of customer experience, net promoter and employee experience software solutions;</li><li>• Platform provides reporting, data and actionable insights to optimise relationships;</li><li>• Serves medium and large enterprises;</li><li>• Located in the Netherlands and the US.</li></ul>	<ul style="list-style-type: none"><li>• Developers of customer retention software;</li><li>• Software which measures net promoter scores for medium to large companies;</li><li>• Located in Europe or North America;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Netherlands**

## 264378 - ENTERPRISE IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of data support, managed services and consultancy services;</li><li>• Focuses on Oracle, SQL Server and Cloud technology;</li><li>• Serves mid-market and FTSE 100 clients;</li><li>• Operates internationally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of enterprise IT managed services;</li><li>• Providers of enterprise database management services including infrastructure, consultancy and digital transformation;</li><li>• Located in the UK, Europe and the US;</li><li>• EBITDA between £500k-£2m.</li></ul>

**Location: England**

## 279877 - LEARNING MANAGEMENT SOFTWARE PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of a learning management platform;</li><li>• Offers course creation and onboarding management solutions;</li><li>• Serves all end-markets.</li></ul>	<ul style="list-style-type: none"><li>• Developer of learning management software platforms;</li><li>• Including content creation and off-the-shelf courses;</li><li>• Located in Europe and North America;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Belgium**

## 271750 - INTEGRATION & DATA MIGRATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of cloud and data migration, and integration managed services;</li><li>• Customers include private corporations, healthcare and government organisations;</li><li>• Located across the UK and the US.</li></ul>	<ul style="list-style-type: none"><li>• Integration and data migration specialists;</li><li>• Serving private and public sectors;</li><li>• Providers of IT managed services, data consultancy and data analytics;</li><li>• Serving the public sector;</li><li>• Located in the UK;</li><li>• Turnover between £500k-£5m.</li></ul>

**Location: England**

## 279969 - CARRIER MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Developer of data-driven delivery software;</li><li>• Supports retailers with checkouts, warehousing, shipping and returns;</li><li>• Platform is used to deliver products to customers worldwide.</li></ul>	<ul style="list-style-type: none"><li>• Developers of carrier management software;</li><li>• Providers of associated technology solutions supporting the retail sector;</li><li>• Located in the UK;</li><li>• EBITDA between £250k-£2m.</li></ul>

**Location: England**

## 265532 - BACK-OFFICE ACCOUNTANCY SAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of back-office accountancy services;</li><li>• Services are provided via a SaaS platform;</li><li>• Services include legal support and business insurance;</li><li>• Customers include small businesses, freelancers and contractors;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of tech-enabled back-office accountancy services;</li><li>• SaaS platforms which provide financial and management information;</li><li>• Focusing on small/micro businesses, freelancers and contractors;</li><li>• Located in Western Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: England**

## INDUSTRIAL/MANUFACTURING

### 280114 - INDUSTRIAL CLEANING SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Manufacturer and distributor of high-pressure cleaners, steam cleaners and car and train washing systems;</li><li>• Offers a range of products, including high pressure cleaners, floor cleaners, vehicle washing systems and weed control machines;</li><li>• Distributes products through a global dealer network;</li><li>• Own production and sales sites located across the Netherlands, Belgium and Germany.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of industrial cleaning systems;</li><li>• Offering products including water and steam cleaners, floor cleaners and weed control machines;</li><li>• Located in the Benelux, Germany and the Nordics;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Belgium**

## MARKETING COMMUNICATIONS

### 272719 - MARKET RESEARCH AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Market research agency;</li><li>• Offers research solutions, data collection and analytics and consultancy services;</li><li>• Sectors served include telecoms, banking, energy, FMCG, transport;</li><li>• International client base.</li></ul>	<ul style="list-style-type: none"><li>• Full-service market research agencies;</li><li>• Offering a range of data-based research, analytics and consultancy services;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Belgium**

### 10385 - DIGITAL MARKETING AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Search engine optimisation and digital marketing firm;</li><li>• Services include international SEO, UK SEO, strategy, link building, article writing, social media and online PR;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Digital marketing agencies;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

### 279977 - ONLINE MEDIA PUBLISHERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Online media outlet;</li><li>• Reporting on European start-ups;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Online media publishers;</li><li>• Serving financial markets;</li><li>• Located in the UK and Europe;</li><li>• EBITDA £250k.</li></ul>

**Location: England**

## PLASTICS & PACKAGING

### 280058 - SPECIALITY PVC CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Manufacturer and distributor of speciality chemicals, polymers and additives;</li><li>• Products include liquid PVCs, acrylics, plastisols and colour dispersions;</li><li>• Supplies industrial end markets across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of speciality PVC chemicals;</li><li>• Located in Europe;</li><li>• EBITDA between £250k-£3m.</li></ul>

**Location: England**



## PRINT

### 280006 - PRINTING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Commercial printing provider;</li><li>• Offers digital, litho and large format printing services;</li><li>• Products include booklets, brochures and business cards.</li></ul>	<ul style="list-style-type: none"><li>• Printing companies;</li><li>• Providers of print management services;</li><li>• Serving numerous sectors;</li><li>• Located in the UK;</li><li>• EBITDA above £500k.</li></ul>

**Location: England**

## RECRUITMENT

### 279922 - TEMPORARY STAFFING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Group of staffing companies;</li><li>• Specialises in placing flexible workers;</li><li>• Places workers that are in the Netherlands for a temporary period;</li><li>• Active across the horticulture, agriculture, food, logistics and other technical industries;</li><li>• Places candidates across the Netherlands.</li></ul>	<ul style="list-style-type: none"><li>• Temporary staffing companies;</li><li>• Specialising in placing foreign workers into blue collar positions in the Netherlands;</li><li>• Located in the Netherlands;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

## RETAIL/CONSUMER

### 280115 - SEMI-PROFESSIONAL & PROFESSIONAL TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Online retailer of tools;</li><li>• Offers professional and semi-professional tools to businesses and individual customers;</li><li>• Markets products on its own branded websites;</li><li>• Distributes products across the Netherlands, Belgium, France and Spain.</li></ul>	<ul style="list-style-type: none"><li>• E-commerce platforms selling semi-professional and professional tools;</li><li>• Operating B2B and B2C;</li><li>• Located in the Benelux, Germany and the Nordics;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

### 277799 - E-COMMERCE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German privately-owned;</li><li>• Diversified portfolio of Amazon sellers;</li><li>• Acquires and develops products and companies for retail transactions through Amazon;</li><li>• Focuses on everyday staples such as pet, garden, home and fitness products;</li><li>• Backed by leading VC firms;</li><li>• Investment teams in the UK, the US and China.</li></ul>	<ul style="list-style-type: none"><li>• Brands and products being sold through online market places;</li><li>• Significant share of sales through Amazon;</li><li>• Everyday consumer essentials and evergreen products;</li><li>• Particular interest in baby and pet products;</li><li>• No interest in consumer electronics;</li><li>• Located globally;</li><li>• Sales between €800k-€20m.</li></ul>

**Location: Germany**

### 253828 - BESPOKE KITCHENS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Designer, manufacturer and installer of luxury kitchens;</li><li>• Showrooms across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Retailers and manufacturers of bespoke kitchens;</li><li>• Suppliers of kitchen worktops and appliances;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £100k.</li></ul>

**Location: England**

### 277880 - FBA BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Germany privately-owned;</li><li>• Aggregator of e-commerce brands;</li><li>• Acquires and internationally develops Amazon FBA businesses;</li><li>• Backed by a group of international investors;</li><li>• Over US\$550m in debt and equity available for investment.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of own-brand consumer goods;</li><li>• Trading on Amazon or D2C;</li><li>• Strong performance history and growth potential;</li><li>• Located globally;</li><li>• EBITDA above €500k.</li></ul>

**Location: Germany**

### 276351 - GIFTWARE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Designer and manufacturer of quirky and colourful branded socks;</li><li>• Products sold via their online store;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Giftware brands specialising in socks;</li><li>• Located in the UK;</li><li>• EBITDA between £250k-£2m.</li></ul>

**Location: England**

### 269039 - PREMIUM FISH FEED *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Manufacturer of fish feed;</li><li>• Serves hobbyists, breeders and public aquaria's;</li><li>• Products include pellets, flakes, frozen formula and seaweed;</li><li>• Operates across Europe and APAC.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of premium fish feed;</li><li>• Serving ornamental or aquaculture markets;</li><li>• Located in Europe, North America and Asia;</li><li>• Minimum EBITDA €300k.</li></ul>

**Location: Belgium**

### 278015 - AMAZON CONSUMER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Consumer products company that buys, builds and scales Amazon brands;</li><li>• Uses a data-driven approach to acquire, operate and scale brands;</li><li>• Backed by institutional investors;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Amazon consumer brands;</li><li>• E-tailers that need help with building and scaling;</li><li>• Must have considerable growth potential;</li><li>• Any consumer market;</li><li>• EBITDA above £250k.</li></ul>

**Location: England**

## SUPPORT SERVICES

### 280144 - HAZARDOUS WASTE MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Waste management and recycling services provider;</li><li>• Sectors served include construction, medical and industrial;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Hazardous waste management companies;</li><li>• Provider of services in hazardous industrial waste transfer;</li><li>• Located in the UK;</li><li>• EBITDA up to £2m.</li></ul>

**Location: England**

### 279831 - INFRASTRUCTURE CONSULTANCIES & ADVISORY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Infrastructure consultancy;</li><li>• Provides technical, commercial, demand, economic and ESG advisory services;</li><li>• Experience across airports and aviation, roads, railways, ports and waterways and social infrastructure;</li><li>• Serves public and private lenders and investors;</li><li>• Located in the UK and South America.</li></ul>	<ul style="list-style-type: none"><li>• Providers of infrastructure consultancy and advisory services;</li><li>• Serving public and private investors looking to invest in infrastructure assets;</li><li>• Assets including ESG, ports, airports and roads;</li><li>• Located globally;</li><li>• Minimum EBITDA £300k.</li></ul>

**Location: England**

## TRANSPORT/DISTRIBUTION

### 280018 - MARINE PARTS & SAILING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Wholesaler and distributor of technical marine parts and recreational boat accessories;</li><li>• Offers a range of electrical and mechanical parts and accessories;</li><li>• Distributes products for well-known brands and own-branded third party products;</li><li>• Dealership network located across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of mechanical and electrical marine parts and sailing equipment;</li><li>• Supplying the marine aftermarket and boat builders;</li><li>• Offering products B2B;</li><li>• Located in Northern Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

### 279914 - MARINE ENGINE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Stockist, distributor and service provider of OEM supplier parts;</li><li>• Specialises in products for medium-speed diesel and gas engines;</li><li>• Products include cylinder heads, pistons, bearings, filters and gaskets;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Distributors and service providers for marine engine parts;</li><li>• Predictive maintenance engine surfaces;</li><li>• Serving the marine and power industry;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €300k.</li></ul>

**Location: Netherlands**

## 280113 - DRAINAGE & IRRIGATION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Technical wholesalers in the water technology space;</li><li>• Offers a wide range of drainage and irrigation products, including pumps, pressurised piping systems and automatic irrigation products;</li><li>• Stocks thousands of products and numerous brands;</li><li>• Offers products to installers and end-users across the Benelux and Germany.</li></ul>	<ul style="list-style-type: none"><li>• Wholesalers of drainage and irrigation products;</li><li>• Taking online, email and telephone orders;</li><li>• Operating B2B, supplying end users and regional retailers;</li><li>• Located in the Benelux, Germany and the Nordics;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**



## GENERALIST

### 277617 - UK FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK family office;</li><li>• Made over 50 acquisitions to date;</li><li>• Over £100m AuM;</li><li>• Owns properties throughout the UK.</li></ul>	<ul style="list-style-type: none"><li>• Diversified property companies;</li><li>• Will also partner with other firms for freehold extraction;</li><li>• Located in the UK;</li><li>• Invests between £1m-£40m.</li></ul>

**Location: England**