

Ref: 277100

Acquisition Search: Communications & Utilities Software Companies

About the Acquirer

- US privately-owned;
- SaaS group;
- Invests in enterprise software companies;
- Personnel located across the Americas and Europe.

Acquisition Criteria

- Developers of B2B communications software;
- Uses a licence/SaaS model;
- Located globally;
- Turnover between US\$2m – US\$15m;
- Gross margins above 60%;
- Recurring revenue above 50%.

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