



BUYERS ACQUISITIVE IN SOUTHERN EUROPE

JULY 2022

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Oil & Gas, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

SECTORS

To view a collection of our most acquisitive buyers targeting opportunities in Southern Europe, please click the title link below. If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

258679 - TIER II METALLIC PARTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Tier II supplier of highly engineered metallic parts, kits and assemblies;• Serves the aerospace industry;• Operates domestically. | <ul style="list-style-type: none">• Suppliers of metallic parts to the aerospace industry;• Parts including aircraft wing ribs, bulkheads, strings and floor beams;• Located in the US and Europe;• Minimum turnover US\$5m. |

Location: USA

262242 - AFTERMARKET AEROSPACE PARTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Distributor of aftermarket aerospace parts;• Supplies the military, space and commercial aviation sectors;• Provides additional support repair services;• Operates domestically. | <ul style="list-style-type: none">• Distributors of aftermarket military and commercial aerospace parts;• Providers of supporting MRO services;• Located in North America and Europe;• Minimum EBITDA US\$1m. |

Location: USA

6326 - AEROSPACE PRECISION COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of precision components;• Products include engine shafts and rotors, twisted links, cardan pins, rings and casings;• Serves the aerospace, defence and power generation markets;• Operates across the UK, US and India. | <ul style="list-style-type: none">• Manufacturers and suppliers of complex engine components, fabrications and assemblies;• Serving the aerospace industry;• Located in North America and Europe;• Minimum turnover US\$5m. |

Location: England

258059 - AVIATION PARTS & COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Distributor, manufacturer and repairer of aviation parts;• Customers include airlines, aftermarket service providers and OEMs;• Operates domestically. | <ul style="list-style-type: none">• Manufacturers of aviation components and parts;• Located in Europe;• Minimum turnover US\$5m. |

Location: USA

260014 - AIRCRAFT TYRES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of aircraft tyres;• Serves over 300 customers worldwide;• Headquartered in the UK. | <ul style="list-style-type: none">• Manufacturers of aircraft tyres;• Located in North America and Europe;• Minimum turnover US\$5m. |

Location: England

254753 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE firm;• Six current portfolio companies;• Focuses on middle market aerospace and defence businesses. | <ul style="list-style-type: none">• Aerospace and defence businesses;• Manufacturers and distributors of aircraft engine parts;• Providers of maintenance and repairs to aircrafts;• Located in the US and Europe;• Minimum EBITDA US\$3m;• Related software businesses with a turnover greater than US\$5m. |

Location: USA

AGRICULTURE

279119 - EQUIPMENT FOR LIVESTOCK BREEDING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French PE-owned;• Manufacturer of cattle and horse breeding equipment;• Produces standard and tailormade products;• Provides a full service from design and prototyping to production and testing;• Retailers products globally. | <ul style="list-style-type: none">• Manufacturers of equipment for the management and breeding of livestock;• Located in France and neighbouring countries;• Minimum EBITDA €250k. |

Location: France

270453 - PRODUCERS OF SOILS & BARK *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Belgian PE-owned;• Producer and distributor of growing media;• Used for vegetable and fruit growing, in addition to plant cultivation;• Operates domestically. | <ul style="list-style-type: none">• Producers of soils, soil enrichers and bark;• Serving the agriculture and horticulture sectors;• Located in Southern Europe;• Minimum EBITDA €2m. |

Location: Belgium

AUTOMOBILES & PARTS

273652 - ELECTRIC VEHICLES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Belgian privately-owned;• Manufacturer of electric commercial vehicles;• Serves cities, municipalities, CPAs and industries;• Operates across Europe via distributors. | <ul style="list-style-type: none">• Manufacturers and suppliers of 100% electric vehicles;• Focusing on commercial vehicles and public transport;• Located in the Benelux, DACH and France;• Minimum EBITDA €250k. |

Location: Belgium

273146 - TECHNICAL COMPONENTS & SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• French PE-owned;• Distributor and supplier of spare parts for trucks, trailers, LCVs and agricultural tractors;• Products include maintenance and technical parts, such as filtrations, brakes, gearboxes, engines and axles;• Exports goods globally. | <ul style="list-style-type: none">• Distributors and suppliers of technical components and spare parts;• No interest in tyres;• Serving heavy load and agricultural vehicles;• Not interested in cars and vans;• Located in Europe;• Turnover between €2m-€50m. |

Location: France

275087 - FLEET SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of safety solutions for fleet vehicles;• Products include video systems, wireless connectivity, vehicle safety lighting and van shelving and storage;• Serves the bus, rail, law enforcement and military, emergency services and fire markets;• Operates across North America. | <ul style="list-style-type: none">• Manufacturers of safety products for commercial and emergency vehicles;• Located in the US and Europe;• Profitable with a minimum EBITDA US\$250k. |

Location: USA**264495 - HEAVY COMMERCIAL VEHICLE COMPONENTS** *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of complex machined metal parts for commercial vehicles;• Products include axles, frames, chassis and engine parts. | <ul style="list-style-type: none">• Automation companies;• Customer solutions for cast and forged components in manufacturing and logistics;• Players serving the heavy commercial vehicle industry;• Located in Europe;• Minimum revenues £20m. |

Location: Germany

267675 - PLASTIC INJECTION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• German PE-owned;• Manufacturer and supplier of plastic injection moulded parts;• Specialises in products with complex geometries;• Products include door handles, panels, speaker grills and roof frames;• Serves the automotive industry;• Additionally operates their own tool shop for internal moulding services;• Operates in Germany and the Czech Republic. | <ul style="list-style-type: none">• Manufacturers and suppliers of plastic injection moulded components;• Specialising in automotive parts and accessories;• Located in Europe;• EBITDA from negative up to €15m. |

Location: Germany

BUILDING PRODUCTS

269112 - INTERIOR INSTALLATIONS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Designer, manufacturer and installer of fixed and moveable products;• Products include doors, partitions, walls, ceilings, floors and furniture;• Provides full fit-out services for office buildings. | <ul style="list-style-type: none">• Interior installation companies;• Preferably no production and assembly services;• Expertise in moveable walls, floors and ceilings;• Located in the Netherlands, DACH, France and the UK;• Minimum EBITDA €1m. |

Location: Belgium

261084 - PRE-CAST STAIRCASES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• French privately-owned;• Group of companies;• Provider of prefabrication services for concrete elements;• Serves the construction industry;• Located in France and Switzerland. | <ul style="list-style-type: none">• Manufacturers of pre-cast concrete staircases;• Located in France, Switzerland and the UK;• Turnover between €10m-€20m. |

Location: France

270559 - DOORS & WINDOWS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• French PE-owned;• Manufacturer of PVC, aluminium and composite doors and windows;• Specialises in windows, French windows, front doors and bay windows• Distributes products across Europe through a network of certified partners. | <ul style="list-style-type: none">• Manufacturers of doors and windows;• Specialising in PVC, aluminium and composite products;• Located in continental Europe;• Minimum EBITDA €250k. |

Location: France

274382 - STEEL & METAL CONTAINERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Providers of metal and steel construction contracting services;• Serves petrochemical, offshore, port, construction and steel markets;• Projects range from buildings, units and platforms to containers, bridges and support structures;• Owns a 5,000 m² workshop and an extensive vehicle and machine park. | <ul style="list-style-type: none">• Manufacturers of metal and steel containers;• Providers of steel constructions;• Serving the petrochemical market;• Preferably based in a port or harbour;• Located in the Netherlands, Germany and France;• Minimum EBITDA €500k. |

Location: Belgium

261163 - SUN PROTECTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of building products;• Offers PVC, aluminium and sun protection windows, doors, shutters, gates, garage doors, balustrades and blinds;• Products are sold through the company's own showrooms and through a dealer network;• Operates domestically. | <ul style="list-style-type: none">• Manufacturers of sun protection products;• Located in Europe, with no interest in the UK;• Minimum EBITDA €500k. |

Location: Belgium

273170 - TILES & BATHROOM FURNISHINGS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Italian PE-owned;• Manufacturer and exporter of high-end ceramic tiles, artistic ceramic tiles and luxury bathroom furnishings;• Exports products globally. | <ul style="list-style-type: none">• Producers of high-end ceramic tiles, artistic tiles and luxury bathroom furnishings;• Must be generating the bulk of sales abroad;• Located in Italy and Spain, especially the Castellón cluster;• Turnover between €10m-€50m. |

Location: Italy

251574 - BATHROOM & KITCHEN PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Main Market-listed;• Group of companies;• Supplier of branded kitchen and bathroom accessories;• Products include showers, taps, tiles and adhesives;• Serves consumers, retailers, wholesalers and architects. | <ul style="list-style-type: none">• Manufacturers, retailers and distributors of bathroom and kitchen building products;• Products include bathroom furniture, lighting, ceramics, tiles, tile adhesives and flooring;• Preference for trade channels;• Preference for strong brands, technology and IP;• Located in Europe, South Africa and the Middle East;• Minimum turnover £20m. |

Location: England

262338 - CONCRETE & AGGREGATES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• AIM-listed;• Buy and build company;• Invests and operates construction material assets;• Operates across the UK. | <ul style="list-style-type: none">• Producers of aggregates, concrete, precast concrete and other related materials;• No interest in installation providers;• Quarries are of interest where there are nearby operations;• Located in the UK, the Benelux, DACH and France;• Minimum EBITDA £1m. |

Location: England

CHEMICALS

267141 - SPECIALITY RAW INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Specialist producer and distributor of nutritional chemicals and products;• Supplies a vast range of chemical ingredients to manufacturers active in sports nutrition, food and beverage, chemical and pharmaceutical sectors;• Distributes products globally;• Headquartered in the Netherlands with additional facilities in China. | <ul style="list-style-type: none">• Manufacturers and distributors of speciality raw ingredients;• Serving clients in nutritional and pharmaceutical industries;• Located across Europe;• Turnover between €5m-€80m. |

Location: Netherlands

261795 - SPECIALITY CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of speciality chemicals;• Serves clients in the life science, pharmaceutical, industrial and cosmetic sectors;• Operates globally. | <ul style="list-style-type: none">• Distributors of speciality chemicals;• No low margin commodities such as products;• Exclusive mandates with well-known suppliers;• Strong preference for asset light companies and no manufacturing;• Located worldwide with a focus on Europe;• Minimum turnover €250k. |

Location: Luxembourg

12647 - CHEMICALS & LUBRICANTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Supplier of specialist chemicals;• Products include aerosols, lubricants and polish;• Presence in over 80 countries. | <ul style="list-style-type: none">• Manufacturers and distributors of chemicals and lubricants;• Located in the UK and France;• Maximum turnover £5m. |

Location: England

269896 - ANTIOXIDANTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of phenolic antioxidants;• Products used in feed and food, pharma and beauty, and industrial end-markets;• Marketed under its own proprietary brand;• Manufacturing plants in Spain and Germany. | <ul style="list-style-type: none">• Manufacturers of non-staining phenolic antioxidants;• Manufacturers of industrial organic chemicals;• Antioxidants used for plastics, lubricants, foods and paints;• Located in Europe;• Minimum turnover US\$5m. |

Location: Spain

270508 - RAW MATERIALS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Turkish privately-owned;• Manufacturer and distributor of speciality chemicals;• Applications in flavours and fragrances;• Open to a range of deal structures;• Operates domestically. | <ul style="list-style-type: none">• Manufacturers and distributors of raw materials;• Products developed for use in fragrances, flavourings, essential oils and extracts;• No interest in final products;• Targets suitable for LBO;• Located in France;• Ticket size €1m-€5m. |

Location: Turkey

265467 - INDUSTRIAL CLEANING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of chemical formulations;• Product categories include cleaners, fuel additives, anti-corrosion and lubricants;• Serves automotive manufacturers, engineering firms and wholesalers;• Products sold across the UK and overseas. | <ul style="list-style-type: none">• Manufacturers of industrial cleaning products and fuel additives;• Located in Europe;• EBITDA between £500k-£3m. |

Location: England

266831 - CHEMICALS & PHARMACEUTICAL INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Swiss privately-owned;• Distributor of chemicals and pharmaceutical ingredients;• Strong history of acquisitions;• Located in Switzerland, with operations across Europe. | <ul style="list-style-type: none">• Distributors of specialty chemicals and pharmaceutical ingredients;• Animal feed and food ingredients considered;• Located in Europe;• EBITDA between €1m-€10m;• Maximum EV €30m. |

Location: Switzerland

268337 - PHARMACEUTICAL CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch privately-owned;• Manufacturer of niche chemicals;• Specialises in pure synthetic magnesium compounds;• Primarily serves engineering plastic and polymer processing industries;• Operates across Europe and Asia. | <ul style="list-style-type: none">• Providers of pharmaceutical chemicals;• Both producers and wholesalers considered;• Located in Europe;• EBITDA between €2m-€6m. |

Location: Netherlands

CONSTRUCTION

254565 - OFFICE FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Canadian PE-owned;• Office furniture dealership and commercial furnishing consultant;• Primarily focuses on workplaces;• Distributes across the UK and Europe. | <ul style="list-style-type: none">• Office furniture dealerships and commercial furnishing consultants;• Serving workplaces, education and hospitality sectors;• Located in the UK and Europe;• Minimum turnover C\$500k. |

Location: England

259557 - ENGINEERING CONSULTANTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French privately-owned;• International engineering group;• Services include (but not limited to) engineering, architecture, urban planning and consulting;• Serves road, civil, urban development, water and environment markets;• Operates across Europe. | <ul style="list-style-type: none">• Engineering consultants;• Solely consultancy firms only, no contractors or installation providers considered;• Located globally;• Minimum EBITDA €500k. |

Location: France

252808 - WINDOWS & DOORS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Austrian privately-owned;• Group of companies;• Manufacturer of windows, doors, blinds and facades;• Operates across Europe. | <ul style="list-style-type: none">• Manufacturers of windows, doors, blinds and facades;• Located in Europe;• Minimum turnover €20m. |

Location: Austria

269698 - HORIZONTAL DRILLING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Belgian PE-owned;• Provider of horizontal directional drilling services;• Offers a full-service for the installation of utility lines within larger infrastructure projects;• Also carries out polyethylene welding;• Operates across Belgium. | <ul style="list-style-type: none">• Horizontal drilling companies working on infrastructure projects;• Located across the Benelux, Germany and France;• Maximum turnover €50m. |

Location: Belgium

ELECTRONIC

264171 - Z-WAVE WIRELESS TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• German PE-owned;• Manufacturer and distributor of Smart Home products;• Offers a range of home automation products under its own brands;• Provides complementary software and apps so that products can be controlled from mobile phones and devices;• Distributes products through a range of distributors, re-sellers and smart home installation networks that are active globally. | <ul style="list-style-type: none">• Providers of Z-wave wireless technology;• Manufacturers and distributors of home automation products;• Active B2B;• Located in Europe;• Turnover between €2m-€20m;• EBITDA between €500k-€3m. |

Location: Germany

279423 - PCBS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Group of companies;• Provider of prototyping and manufacturing services for low volume PCB assembly;• Provides end-to-end service support from design to complete system integration;• Serves healthcare, EV charging and IoT industries;• European operations. | <ul style="list-style-type: none">• Manufacturers of PCBs;• Active in the prototype, production and assembly phases;• Located in Europe;• Minimum EBITDA €500k. |

Location: France

260453 - NETWORK INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Designer and B2B distributor of broadcast network infrastructure;• Core product areas include modular AV processing, monitoring and control systems and compliance recording;• Global distribution network;• Offices located globally. | <ul style="list-style-type: none">• Designers and distributors of network infrastructure;• Services including asset and workflow management;• Located globally;• Minimum EBITDA €2m. |

Location: Netherlands

264520 - SECURITY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• French PE-owned;• Provider of video surveillance, alarms, biometric access control and cardiac defibrillators;• Offers a range of security-related products across video, alarm, access and care;• Products offered to SMEs across France. | <ul style="list-style-type: none">• Security products providers;• Products including CCTV, vein recognition systems, alarm systems and defibrillators;• Located across Europe;• Maximum valuation €150m. |

Location: France

267109 - FIBRE & DATA CABLES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Wholesaler and supplier of wires, cords and cables;• Serves the telecom and telematic markets;• Operates domestically. | <ul style="list-style-type: none">• Wholesalers of fibre and data cables;• End users in the infrastructure, utility and industry sectors;• Located in Europe;• Minimum turnover c.€15m. |

Location: Netherlands

274238 - PHONE & LAPTOP REFURBISHMENT *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK privately-owned;• Mobile technology provider;• Provides affordable mobile internet devices;• Experienced in the technology refurbishment industry. | <ul style="list-style-type: none">• Businesses providing phone and laptop refurbishment services;• Value-added resellers operating in the telecoms sector;• Related SaaS and software businesses;• Providers of related insurance and recruitment services;• Located globally;• Minimum EBITDA £250k. |

Location: England

261284 - LED LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of energy efficient LED lighting;• Products include interior and exterior lighting, emergency lighting, industrial, lamps and tubes;• Offices located internationally. | <ul style="list-style-type: none">• LED lighting businesses;• Products including wiring accessories and portable power tools;• Located in Europe;• Minimum EBITDA £700k. |

Location: England

257394 - ELECTRICAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Retailer and supplier of electrical products;• Products include appliances in fire, security, safety and heating;• 400 branches throughout Europe. | <ul style="list-style-type: none">• Distributors and wholesalers of electrical products;• Located in Europe;• Minimum turnover £1m. |

Location: England

FINANCIAL GENERAL

267126 - FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of financial services;• Offers private and business insurance, mortgage and pension services;• Specialist in insurance distribution for SMEs;• Operates across the Netherlands. | <ul style="list-style-type: none">• Financial services providers;• Focusing on insurance brokers;• Located in Europe;• Minimum EBITDA US\$500k. |

Location: Netherlands

261637 - TECH-ENABLED INSURANCE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of tech-enabled insurance distribution services;• Developer of an insurance distribution platform;• Logistical link between insurers and brokers;• Specialists in non-life insurance;• Located in the Netherlands. | <ul style="list-style-type: none">• Providers of tech-enabled insurance distribution services;• Developers of insurance distribution software platforms;• Located in Western Europe and France;• Minimum EBITDA US\$500k. |

Location: Netherlands

FOOD & BEVERAGES

267359 - WINE, COFFEE & SNACK E-TAILERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Online wine retailer; • Market products under various labels; • Active across the Benelux and Germany. | <ul style="list-style-type: none"> • Online B2C sales; • Products including wine, coffee and snacks; • Located across the Benelux, UK, France, Germany and Scandinavia; • Maximum EBITDA €8m. |

Location: Netherlands

277796 - TABLE OLIVE PROCESSORS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Spanish PE-owned; • Leading international player in the table olive industry; • Provides an integrated production model from the reception of raw table olives to the processing, packaging, and commercialisation; • Operates domestically. | <ul style="list-style-type: none"> • Table olive processors and/or distributors; • Commercial focus on the retail and foodservice channel with exposure to main international markets (Spain and/or the US); • Located in Spain, Greece, Egypt, Morocco, Italy and the US; • Turnover between €10m-€100m. |

Location: Spain

256107 - CONFECTIONARY SUPPLIERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK privately-owned; • Luxury confectionery business; • Supplies independent retailers; • Sources confectionery from all over the UK and Europe. | <ul style="list-style-type: none"> • Confectionery suppliers; • Clients including high-end retailers; • Located in Europe; • Minimum turnover £1m. |

Location: England

261161 - SWEET MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of confectionary;• Products include jellybeans, liquorice, wine gums, etc.;• Distributes products through retailers;• Operates production facilities in the Netherlands;• Distributes products across Europe. | <ul style="list-style-type: none">• Sweet manufacturers;• Products including sweets, gummies, liquorice, etc.;• Selling products B2C through retailers;• Maximum EBITDA €50m. |

Location: Netherlands

273880 - DAIRY & DAIRY ALTERNATIVES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• XSWX-listed;• Processor and producer of dairy-based products;• Products include butter, cream, yoghurt and a range of plant-based dairy alternatives;• Operates across Europe and the US. | <ul style="list-style-type: none">• Producers of dairy and dairy alternatives;• Distributors and retailers of dairy products;• Located in Europe;• Minimum sales €15m. |

Location: Switzerland

261181 - SHELLFISH & SEAFOOD *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Producer of fresh fish products;• Manages the entire production and processing procedure;• Products include shellfish and a variety of salmons;• Customers include major retailers, industry buyers, food service and catering businesses;• Serves customers across Europe, the US and Asia. | <ul style="list-style-type: none">• Shellfish and seafood producers and processors;• Hot and cold fish products;• Operating B2B;• Located across Europe;• Minimum EBITDA €1m. |

Location: Netherlands

15061 - FEED COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch-listed;• Provider of complete feed solutions for organic livestock farming;• Products include compound, young animal, special and liquid feeds, loose raw materials and sowing seeds;• Separate nutrition and innovation centre for R&D purposes;• Located in the Benelux, Germany, Poland and the UK. | <ul style="list-style-type: none">• Feed companies;• For beef, pork and chicken;• No additives or premixes;• Located in Europe, Asia and Africa;• Minimum turnover €50m;• Providers of horse feed;• Located in Europe;• Minimum turnover €10m;• Organic feed companies;• Located in Europe;• Minimum turnover €25m. |

Location: Netherlands

264523 - READY-TO-EAT FOOD *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Value added vegetables, fruits and carbohydrates supplier;• Supplies food manufacturers and food services;• Operates across the UK. | <ul style="list-style-type: none">• Suppliers of ready-to-eat food;• Located in Europe;• Minimum EBITDA £1m. |

Location: England**262153 - FROZEN SNACKS** *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of frozen food;• Supplies branded and private label frozen food products;• Specialises in party and buffet style food, including vegetarian and vegan options;• Production sites across the Netherlands, Belgium, Denmark and the UK. | <ul style="list-style-type: none">• Producers of frozen snack foods;• No interest in full meals or pizzas;• Preferably vegetarian and ethnic foods;• Retail distribution channels;• Located in Europe;• Turnover between €2m-€50m. |

Location: Netherlands**274438 - FRESH FRUIT & VEGETABLES** *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Belgian privately-owned;• Wholesaler of fruit and vegetables;• Serves the fresh produce sector;• Active in the areas of importation, exportation, food services and wholesale;• Operates across Europe. | <ul style="list-style-type: none">• Wholesalers of fresh fruit and vegetables;• Located in the Benelux, Germany and France;• Minimum EBITDA €250k. |

Location: Belgium

276934 - FROZEN FOODS & SALADS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • French PE-owned; • Producer of fresh and frozen food products; • Specialises in frozen desserts, and both frozen and fresh savoury products; • Serves food retailers and food service companies; • Products produced either ready-to-order or custom-made; • Operates across Europe. | <ul style="list-style-type: none"> • Producers of frozen desserts, patisseries, snacks and sandwiches; • Producers of fresh salads; • Operating B2B; • Located in France and Belgium; • Turnover between €5m-€20m. |

Location: France**261706 - SEAFOOD PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Catcher, processor and distributor of frozen seafood products; • Produce is sourced from across the Atlantic, with ships in Argentina, Namibia and South Africa; • Headquartered in Spain. | <ul style="list-style-type: none"> • Catchers, processors and distributors of seafood; • Located in Europe; • Minimum revenues €2m. |

Location: Spain**276478 - SWEETENER PRODUCERS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Producer of aspartame sweetener; • Supplies well-known soft drinks, juices and chewing gum brands; • Production facilities located in France. | <ul style="list-style-type: none"> • Producers of sweeteners; • Located in Europe; • EBITDA from negative up to €30m. |

Location: France

267082 - PET FOOD INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Distributor of raw pet food ingredients;• Oversees the entire supply chain;• Pet food ingredients created from by-products of the food processing industry;• Products include animal protein, potato flakes, frozen meat, oils and fats;• Also offers warehousing, stock handling and storage;• Located in the Netherlands and the US. | <ul style="list-style-type: none">• Distributors of pet food ingredients;• Predominantly based on the waste of other products lines;• Serving pet food manufacturers;• Located across Europe;• EV up to €350m. |

Location: Netherlands

264519 - HALAL MEAT *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Distributor of halal processed meat;• Supplies retailers, super and hypermarkets;• Located in France. | <ul style="list-style-type: none">• Halal meat manufacturers and distributors;• B2C branded halal brands;• Located in Europe;• Maximum turnover £10m. |

Location: France

274343 - SOFT DRINKS & COCKTAIL MIXERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE-owned;• Producer of mineral water and non-alcoholic beverages;• Products include waters, mixers, iced teas, juices and flavoured waters;• Markets products under an own brand;• Also offers private label services | <ul style="list-style-type: none">• Producers of soft drinks and cocktail mixers;• Branded and private label producers;• Supplying retailers and foodservice;• Located in Europe and North America;• Minimum EBITDA US\$500k. |

Location: Italy

272934 - MOZZARELLA PRODUCERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Luxembourgian PE-owned;• Dairy company;• Produces fresh and aged cheeses;• Serves clients in the foodservice channel;• Dairy and production site located across Italy. | <ul style="list-style-type: none">• Mozzarella producers;• Located in Southern Europe and the Benelux;• Minimum EBITDA €2m. |

Location: Italy**261095 - INSTANT FOOD SOLUTIONS** *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Provider of private label and branded instant food solutions;• Products include drink toppings, sweeteners, dietary products, sports nutrition and supplements;• Supplies in sachets, tins, plastic tubs and refill bags;• Sells B2B to retailers and brand owners;• Headquartered in the Netherlands with a UK office. | <ul style="list-style-type: none">• Instant food solutions providers;• Products in the hot drink and sport nutrition sectors;• No interest in vitamins and supplements;• Operating B2B;• Located in Europe;• Minimum EBITDA €1m. |

Location: Netherlands**273718 - FRUIT JUICES** *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• German PE-owned;• Producer of fruit juices;• Focuses on health and 'superfoods';• Headquartered in the UK with global reach. | <ul style="list-style-type: none">• Producers of fruit juices;• Located in Europe;• Minimum EBITDA €250k. |

Location: England

265077 - PROCESSED CHEESE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Supplier of intermediate food products to the processed cheese market;• Develops cheese ingredients for the food-processing industry;• Headquartered in France. | <ul style="list-style-type: none">• Manufacturers of processed cheese and cheese products;• Operating B2B;• Serving fast food and quick service restaurants;• Some interest in targets serving retail clients;• Focusing on Germany, but would consider Scandinavia, Spain and the Benelux if there is a high export percentage;• Minimum revenues €2m. |

Location: France

264459 - CONSUMER PACKAGED GOODS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Singaporean privately-owned;• FMCG/food and beverage manufacturer;• Strong track record of building household brands;• Manufactures and distributes consumer packaged products to retail consumers;• Presence across Africa, Asia and Europe. | <ul style="list-style-type: none">• B2C consumer packaged goods;• Established mid-size brands;• Packaged foods, beverages, alcohol, personal care and home care;• Specific interest in early-stage plant based products;• Located globally;• EV between US\$1m-US\$100m. |

Location: Singapore

261148 - MEAT PROCESSORS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Processor and supplier of meat and meat products; • Products include bacon, dried hams and loins, pates, cooked sausages, salami and fermented meat products and poultry; • Offers slicing, dicing, private label manufacturing, packaging, labelling and consultation services; • Serves clients in the retail, foodservice and industrial markets; • Activities in the Netherlands and Belgium. | <ul style="list-style-type: none"> • Meat processing companies; • Working with fresh, cooked and cured meats; • Located in Europe; • EBIT up to €50m. |

Location: Belgium**276044 - ACTIVE INGREDIENTS & FLAVOURINGS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US PE-owned; • Manufacturer and supplier of active pharmaceutical ingredients and flavourings; • Supplies to the pharmaceutical, cosmetic, human and animal nutrition sectors; • Headquartered in Spain. | <ul style="list-style-type: none"> • Manufacturers of active pharmaceutical ingredients and flavourings; • Bioflavonoids and natural flavours; • Located in Europe and the US; • Minimum EBITDA US\$500k. |

Location: Spain**264423 - PREMIUM ALCOHOL** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Premium alcohol distributor; • Products include spirits, rum and whisky; • Located in France. | <ul style="list-style-type: none"> • Distributors of premium alcohol; • Located in Europe; • Minimum EBITDA £1m. |

Location: France

267504 - BRANDED MINERAL WATER *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Belgian privately-owned;• Manufacturer of natural water-based drinks;• Products include spring water, mineral water, flavoured water, and still and sparkling lemonade;• All ingredients are 100% natural;• Products sold under own brands;• Production sites located across Europe. | <ul style="list-style-type: none">• Producers of branded mineral waters;• Products also including lemonades and flavoured waters;• Located globally;• Turnover between €20m-€50m. |

Location: Belgium

277042 - FLAVOURS, INGREDIENTS & FRAGRANCES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of flavour development and production services;• For small and mid-sized food and beverage companies;• Services include use of digital platform, research services and on-site interaction;• Operates across the US. | <ul style="list-style-type: none">• Suppliers of flavours, ingredients and fragrances;• Providers of flavour development and production services;• Located in North America and Europe;• Minimum EBITDA US\$1m. |

Location: USA

260298 - NUTS & DRIED FRUIT [\(CLICK REFERENCE TO ENQUIRE\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Private label nut supplier;• Purchases, processes, mixes and packages nuts, kernels, seeds, subtropical fruits and related products;• Products are provided to the European retail, B2B and out-of-home markets;• Sources ingredients worldwide with production sites in the Netherlands. | <ul style="list-style-type: none">• Suppliers and processors of nuts and dried fruit products;• B2B;• Located in the DACH and Benelux regions, and France;• Minimum EBITDA €1m. |

Location: Netherlands

273281 - DAIRY & FUNCTIONAL INGREDIENTS [\(CLICK REFERENCE TO ENQUIRE\)](#)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Irish privately-owned;• Producer and supplier of cheese and dairy nutritional's;• Products include infant formula, milk powders, whey powders, cheese and butter;• Operates a premium agri-business for farmers and a large retail network under the Co-Op brand;• Products sold globally. | <ul style="list-style-type: none">• Cheese formatting businesses e.g., grating, slicing and cubing;• Manufacturers of unique functional and nutritional ingredients;• Functional ingredients can be dairy or non-dairy related;• Specific interest in fermentation, probiotics, prebiotics, gut health, immunity, cognition and brain health;• B2B operations with a preference for own manufacturing capabilities;• Own IP;• Located in Northern, Western and Southern Europe;• Minimum EBITDA c.€2m. |

Location: Ireland

HEALTH/PHARMA

266826 - MEDICAL & DENTAL TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• German PE-owned;• Manufacturer and distributor of products for medical technology;• Mainly serves the dental sector;• Operates domestically. | <ul style="list-style-type: none">• Manufacturers and distributors of medical and dental technology;• Located in Europe;• Minimum EBITDA €1m. |

Location: Germany

267086 - DRUG DISCOVERY CROS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• French PE-owned;• Drug discovery CRO;• Clients include large European pharma and biotech companies;• Offers tailor-made synthetic solutions for the design and synthesis of small molecules;• Headquartered in the Netherlands with services offered across Europe. | <ul style="list-style-type: none">• Drug discovery CROs;• Located in Europe;• Minimum EBITDA €2m. |

Location: Netherlands

3381 - VETERINARY PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• AIM-listed;• Developer and supplier of veterinary pharmaceutical products;• Products include drugs, vaccines and nutraceuticals, many of which are owned;• International sales. | <ul style="list-style-type: none">• Producers of veterinary pharmaceutical products for companion animals;• Located in Europe;• Minimum EBITDA £500k. |

Location: England

258203 - PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Manufacturer of pharmaceuticals;• Products include antibiotics, probiotics, supplements and IV solutions;• Part of a larger international pharmaceutical company. | <ul style="list-style-type: none">• Manufacturers and distributors of pharmaceuticals;• Particular interest in capsules, tablets and liquid pharmaceuticals;• Located globally;• Maximum turnover £75m. |

Location: England

273884 - PHARMACEUTICAL DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Group of companies;• Active in the distribution of pharmaceutical products, alongside the development and manufacturing of generic pharmaceutical products;• Serves pharmacies, wholesalers, hospitals and retirement homes;• Located in Belgium, Ireland and the US. | <ul style="list-style-type: none">• Distributors of pharmaceutical products;• No production companies;• Serving pharmacies, hospitals, care homes or wholesalers;• Located in Europe and the US;• Minimum EBITDA US\$500k. |

Location: Belgium

278742 - MEDICAL LABORATORIES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Independent group of medical laboratories;• Biological doctor and pharmaceutical laboratories;• Carries out research and treats patients;• Located across France. | <ul style="list-style-type: none">• Medical and pharmaceutical laboratories;• Located in France;• Minimum EBITDA €1m. |

Location: France

255809 - IMMUNE-DIAGNOSTIC REAGENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Danish PE-owned;• Manufacturer of immune-diagnostic reagents;• Products include antibodies, antigens, IVD ancillary agents, cell cultures and enzymes;• Other services include antibody development, lateral flow assay development and antigen customisation;• Located in the UK, Sweden and US. | <ul style="list-style-type: none">• Manufacturers of immune-diagnostic reagents;• Serving the diagnostics and life science industries;• Located in Europe and the US;• Minimum EBITDA €250k. |

Location: Wales

279745 - IMAGING TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Developer and manufacturer of advanced systems for fluorescence microscopy;• Instrumentation is used for medical research across cancer and neuroscience;• Based out of Italy. | <ul style="list-style-type: none">• Manufacturers of imaging technology used in biological and medical research;• Products that have a positive impact for patients;• Located in Europe;• Minimum EBITDA £500k. |

Location: Italy

279570 - MICROWAVE-BASED EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of microwave-based equipment used for the treatment of infections and skin conditions;• Microwave equipment used for industrial, scientific and medical applications;• Operates across the UK. | <ul style="list-style-type: none">• Manufacturers of microwave-based equipment/technology to treat dermatology and cardiology;• Located in Europe;• Minimum EBITDA £500k. |

Location: Scotland

267049 - PHARMACEUTICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Belgian privately-owned;• Pharmaceutical services provider;• Clients include hospitals and pharmacies;• Operates globally. | <ul style="list-style-type: none">• Providers of a range of support, design, production, supply and distribution services;• Providers of raw materials and equipment for inhouse compounding of medication;• Third party pharmaceutical compounding;• Serving the pharmaceutical sector;• Located globally;• Maximum turnover €25m. |

Location: Belgium

273263 - DERMATOLOGICAL & SKINCARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Swiss PE-owned;• Producer of dermatological products;• Products include specialist treatments and age-specific, hygiene, prevention and wellness ranges;• Supplies to a variety of healthcare providers, pharmacies and shops nationwide, and direct to consumers online. | <ul style="list-style-type: none">• Producers of dermatological ointments and skincare products;• Producers of complementary external pharmaceuticals;• Providers of pharmaceutical research or production capabilities;• Located in the DACH region, Southern Europe and the UK;• Minimum EBITDA €500k. |

Location: Italy

279729 - BLOOD COLLECTION & DIALYSIS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Distributor of speciality medical consumables;• Serves the blood/plasma collection and dialysis service industries;• Products include preparation, extraction, pharmaceuticals, diagnostics and PPE consumables;• Operates domestically. | <ul style="list-style-type: none">• Distributors of blood collection and dialysis medical consumables;• Located in North America and Europe;• Minimum EBITDA US\$500k. |

Location: USA

270455 - STERILISATION TRAYS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• French PE-owned;• Manufacturer of sterilisation trays;• Trays used by trauma and orthopaedic surgeons;• Located in Europe. | <ul style="list-style-type: none">• Manufacturers of sterilisation trays for surgical instruments;• Suppliers of sterilisation baskets to OEMs;• Located in France and Germany;• Minimum turnover €5m. |

Location: Switzerland

267895 - BRANDED & GENERIC MEDICINES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of branded and generic medicines;• Private and own label;• Serves hospitals and pharmacy wholesalers;• Operates domestically. | <ul style="list-style-type: none">• Manufacturers of generic pharmaceuticals;• New product development;• Expansion into other selected branded generic markets;• Located in Europe;• Minimum EBITDA £1m. |

Location: England

261778 - OTC PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Supplier of over the counter pharmaceutical and health products;• Products are sent directly to consumers via a subscription process;• Products cover digestion, nutrition, supplements, vitamins, beauty and wellbeing;• Operates through an e-commerce site;• Products manufactured in Norway. | <ul style="list-style-type: none">• Distributors of nutritional, wellbeing and beauty products;• Online retailers selling pharmaceuticals and health products;• Located across Europe;• Maximum EBITDA €50m. |

Location: Norway

273879 - PHARMACEUTICAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of pharmaceutical products and packaging;• Produces solid dose tablets and capsules;• Includes niche medicines, controlled drugs and veterinary products;• Products are distributed internationally. | <ul style="list-style-type: none">• Manufacturers and suppliers of pharmaceutical products;• Products including packaging, tablets and capsules;• Serving healthcare and veterinary sectors;• Located in the UK and Europe;• Minimum EBITDA £200k. |

Location: England

279627 - CDMOS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Pharmaceutical contract development and manufacturing organisation;• Services include early feasibility studies, process optimisation to manufacturing;• Clients range from small start-ups to mid-sized pharmaceutical companies;• Operates domestically. | <ul style="list-style-type: none">• CDMOs;• Providing formulation and dosage form development services;• Specialists in spray dryings and dry powder dosage forms;• Located in Europe;• Minimum EBITDA £500k. |

Location: England

HEALTHCARE PROVIDERS

259957 - ELDERLY PATIENT CARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Residential care homes for the elderly;• Dementia and Alzheimer's care;• 334 facilities across France, Spain, Switzerland and China. | <ul style="list-style-type: none">• Healthcare providers for elderly patients;• Specialising in residential care, including short stay and daytime visits;• Located in Europe, excluding the UK;• Minimum EBITDA £1m. |

Location: France

272434 - FERTILITY CLINICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Italian PE-owned;• Specialist healthcare provider;• Operates 12 fertility clinics across Europe;• Headquartered in Spain. | <ul style="list-style-type: none">• Fertility clinics and fertility groups;• Located across Europe;• Minimum turnover €3m. |

Location: Spain

261289 - DENTAL SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Provider of dental services;• Operates in public and private hospitals;• Offers a range of dental services;• Active across Italy. | <ul style="list-style-type: none">• Dental service providers;• Operating in hospitals and healthcare facilities;• No interest in dental clinics;• Located in Europe;• Minimum EBITDA €2m. |

Location: Italy

8464 - DOMICILIARY CARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• XPAR-listed;• Provider of home support services;• Offers a range of services to meet the specific needs of families;• Services include cleaning and ironing, childcare, home support, gardening and cleaning professional spaces;• Located in France. | <ul style="list-style-type: none">• Domiciliary care providers;• Live in nurses;• Located in Europe;• Maximum turnover €20m. |

Location: France

ICT

273208 - DIGITAL WELLNESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of digital wellness support resources;• Services include customised apps for different professions, wellness tests and support, personal and professional development resources and 24/7 contact options;• Serves first responders, workers in the emergency services and corporate clients;• Operates domestically. | <ul style="list-style-type: none">• Providers of digital wellness and development resources;• Serving workers in high stress professions;• Services are provided via apps which include self-assessments and wellness toolkits;• Located in the US and Europe;• Minimum EBITDA US\$200k. |

Location: USA

263864 - NICHE ENTERPRISE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• German PE-owned;• Provider of ERP IT solutions;• Focused on the furniture and kitchen industry;• Software allows customers to design and visualise kitchens, bathrooms and living spaces;• Offers cloud, IT, infrastructure consulting and training services;• Active across Europe. | <ul style="list-style-type: none">• Providers of niche enterprise software, including furniture retailers, garden centres and sanitary and building material wholesalers;• Modules including e-commerce and logistics interfaces;• ERP peers in the furniture and planning sector;• New and niche software;• Located in Europe;• Revenues between €1m-€25m;• EBITDA between €500k-€6m. |

Location: Germany

265943 - TECHNOLOGY & ELECTRICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• XSTO-listed;• Technology trading group;• Develops and sells high-tech components and systems;• Operates across the manufacturing and infrastructure sectors;• Headquartered in Sweden with a physical presence across Europe. | <ul style="list-style-type: none">• B2B technology traders and electrical manufacturers;• Automation, electrification, energy and industrial processing technology;• No interest in the automotive market;• Located in Europe and North America;• Established and profitable companies with no interest in start-ups;• Minimum turnover €1m;• Margins above 10%. |

Location: Sweden

272729 - CUSTOMER EXPERIENCE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Italian PE-owned;• Software developer;• Provides digital CRM and customer solutions;• Offices located across Europe. | <ul style="list-style-type: none">• Providers of customer experience software and tech solutions;• Located in Europe;• Turnover between €20m-€30m. |

Location: Italy

279748 - TEXT GENERATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of multi-language text generation software; • Serves high content industries, including e-commerce, medical services and media; • Automatically creates content in over to 110 languages; • Operates globally. | <ul style="list-style-type: none"> • Developers of AI driven automated text generation software; • Providers of subscription based services, which automate content writing; • Serving data rich industries; • Located in Europe; • Minimum EBITDA US\$500k. |

Location: Germany**277250 - IT SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of IT and civil engineering consultancy services; • Offers application development and maintenance, BPO and digital transformation services; • Additionally provides project management and design engineering services; • Headquartered in Spain. | <ul style="list-style-type: none"> • IT services; • Providers of cloud, data analytics, cybersecurity, AI, IoT and robotic process automation services; • Located in Southern Europe and the LATAM regions; • Minimum EBITDA US\$2m; • Providers of civil engineering design and project management services; • Focused on urban mobility (e.g., metro and trams) and water and energy verticals; • Located in the US, the UK, Ireland, Italy and Portugal; • Minimum EBITDA US\$650k. |

Location: Spain

268390 - ERP SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Swedish PE-owned;• Provider of ERP software solutions;• Serves leading chains and facilities in the leisure industry;• Services include booking management, communication with members, progress and performance tracking, KPI statistics, membership handling and the scheduling of shifts;• Located in the Nordics, with operations across Europe. | <ul style="list-style-type: none">• Developers of ERP software;• Serving the leisure sector, with a keen interest in the fitness market;• Supporting the automation of work processes;• Located in Europe;• Minimum EBITDA €250k. |

Location: Sweden**273126 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French PE Firm;• Expertise in growth tech;• Invests between €7m-€30m;• Growth tech equity and quasi equity financing;• Operates across Europe. | <ul style="list-style-type: none">• Small and mid tech companies within the technology and digital space;• Located in continental Europe;• Minimum revenues €7m;• Profitable, with a high growth potential. |

Location: France

266053 - CONSTRUCTION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of software solutions for the construction industry;• Offers software for the design, build, operation and maintenance of built environments;• Develops software for use in project accounting, MEP contracting, enterprise content management, e-invoicing, programme management and telematics;• Offers software products to a global client-base. | <ul style="list-style-type: none">• Providers of software for the construction industry;• Must own their own software;• Similar or a new customer base with a strong technology offering;• Located in the UK, US and Europe;• Minimum turnover £1m. |

Location: England

261304 - ENTERPRISE IT SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Enterprise IT services provider;• Offers cloud solutions, remote managed services, outsourcing and infrastructure projects to businesses;• Sectors of activity include food and process, wholesale and distribution, healthcare and pharma, and real estate;• Operates across Europe. | <ul style="list-style-type: none">• Enterprise IT service providers;• Serving finance and insurance, healthcare, social care and government sectors;• Located in Germany, the Netherlands and Italy;• Minimum EBITDA €250k. |

Location: Belgium

275846 - CYBERSECURITY & DEVOPS CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Provider of cybersecurity, performance testing and DevOps services; • Ensures companies applications and infrastructure work optimally and securely; • Services include preventative security, detection and incident response services; • Operates in the Benelux. | <ul style="list-style-type: none"> • Providers of cybersecurity and DevOps consultancy services; • Providing protection, detection and incident response services to ransomware attacks and data leaks; • No interest in products and solutions; • Located in Europe; • Minimum EBITDA €250k. |

Location: Netherlands**264166 - SOCIAL WORK SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • German PE-owned; • Developer of a core business systems software for the youth care market; • Software integrates administration, documentation, control and billing; • Operates domestically. | <ul style="list-style-type: none"> • Software developers with a focus on the social work market; • Located in Europe; • Turnover between €2m-€20m; • EBITDA between €500k-€3m. |

Location: Germany**279198 - EDTECH COMPANIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • XSTO-listed; • Developer of application-based education platforms; • Aimed at children between the ages of 3 to 16; • Provides fun and educational exercises on their apps; • Operates across the Nordics, UK and US. | <ul style="list-style-type: none"> • EdTech companies; • Developers of educational software solutions; • Operating both B2C and B2B; • Serving children between the ages of 4-16 years old; • Located in Europe, the UK and US; • Minimum EBITDA €250k. |

Location: Sweden

277100 - VERTICAL & HORIZONTAL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US privately-owned;• Software investment group;• Acquires and grows niche B2B software companies;• Operates globally. | <ul style="list-style-type: none">• Developers of niche vertical and horizontal software companies;• Providing B2B, mission critical products;• Specific interest in HealthTech and communications;• Must have their own IP;• Located globally, with a particular interest in Spain;• Turnover between US\$2m-US\$20m;• Gross margins above 60%;• Recurring revenue above 70%. |

Location: USA

276575 - CUSTOMER & SOCIAL TREND ANALYSIS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Provider of AI driven customer engagement solutions;• Offers trend analysis, social commerce, and customer communication solutions;• Global customer base. | <ul style="list-style-type: none">• Developers of customer and social trend analysis solutions;• Providers of customer experience and communications software;• Located in North America and Europe;• Minimum EBITDA US\$2m. |

Location: USA

279275 - REFURBISHED IT HARDWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK privately-owned; • Distributor of refurbished networking technology; • Products include servers, storage systems and power connectors; • Operates across the UK. | <ul style="list-style-type: none"> • Retailers and distributors of refurbished IT hardware; • Specific interest in servers, cables and drives; • Located in Europe, the UK and North America; • Minimum EBITDA £2m; • EBITDA margins above 10%. |

Location: Scotland**271599 - BESPOKE SOFTWARE DEVELOPER** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Bespoke software developer; • Services include software development, digital transformation, digital app development and systems integration; • Operates across the UK. | <ul style="list-style-type: none"> • Specialist software developers; • Mobile and web app developers; • Technology service providers offering services such as system integration, migration and transformation; • Located in the UK and Southern Europe; • Minimum EBITDA £250k. |

Location: England

256049 - TELECOM NETWORKS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Designer, installer and maintainer of telecom networks;• Provides solutions to the fixed and mobile carrier and enterprise market sectors;• Serves networks service providers, carriers, network equipment vendors, public sector organisations and premium enterprise partners;• Operates across the UK. | <ul style="list-style-type: none">• Providers of network maintenance and management services;• B2B managed services;• Located in Germany, the Netherlands, the UK and France;• Minimum EBITDA £500k. |

Location: Wales

278966 - FINTECH COMPANIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Swedish PE-owned;• Provider of transaction and compliance software;• Serves the financial sector;• Reduces illicit financial flows, corruption and financial inequities;• Headquartered in Belgium;• Located in Europe and the US. | <ul style="list-style-type: none">• FinTech companies;• Providers of KYC and AML software, transaction monitoring software and banking identity resolution software;• Located in Europe and the US;• Minimum EBITDA €500k. |

Location: Belgium

279542 - IOT CONNECTIVITY (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Global connectivity provider; • Services include remote management of SIMs and connecting devices globally; • Located in the Channel Islands. | <ul style="list-style-type: none"> • Providers of IoT connectivity; • Connecting mobile network operators in a single platform; • Located in the UK and Europe; • Minimum EBITDA £500k. |

Location: Jersey**279623 - DIGITAL TEACHING RESOURCES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK PE-owned; • EdTech platform; • Provider of digital training content; • Includes videos and lesson plans; • Serves primary schools; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of digital teaching resources; • Serving the primary education sector; • Located in the UK, Europe and the US; • Minimum EBITDA £100k. |

Location: England**265959 - AI TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • AI technology business; • Develops software to aid business development and innovation; • Technology provides market analysis to help identify business growth opportunities. | <ul style="list-style-type: none"> • AI technology businesses; • Digital marketing software companies; • Businesses with IPR in AI technology; • Located across Europe; • Minimum turnover £40m; • Minimum EBITDA £1m. |

Location: England

272446 - BELGIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Belgian PE firm; • Focuses on technology businesses; • Expertise in commerce, technology, finance and real estate markets; • History of acquisitions across the Benelux. | <ul style="list-style-type: none"> • Software developers; • Focusing on contact centres, time registration and access control services; • Located in the Benelux and DACH regions, and Southern Europe; • Minimum EBITDA €1m. |

Location: Belgium**264169 - TRAVEL SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • German PE-owned; • Software provider; • Serves the business travel industry; • SaaS favoured by TMCs, travel agencies, OTAs, mobile travel marketing agencies and virtual tour operators; • Operates domestically. | <ul style="list-style-type: none"> • SaaS businesses with a focus on the travel industry; • Located in Europe; • Turnover between €2m-€20m; • EBITDA between €500k-€3m. |

Location: Germany**278535 - STUDENT MANAGEMENT SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of higher education student management and ERP software solutions; • Provides student management, marketing and web administration, campus life and workforce development solutions; • Operates across North America. | <ul style="list-style-type: none"> • Developers of student management and related EdTech software solutions; • Providers of higher education ERP and administrative platforms; • Located in North America and Europe; • Minimum EBITDA US\$500k. |

Location: Canada

255168 - RIM SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of records and information management (RIM) services;• Serves clients in the financial, legal, healthcare, government and educational sectors;• Operates across the UK and the Benelux. | <ul style="list-style-type: none">• Providers of RIM services;• Services including storage, destruction, protection and digital access;• Serving a range of sectors;• Located in the UK, DACH, the Benelux and Southern Europe;• Minimum EBITDA €1m. |

Location: Ireland

264512 - CYBERSECURITY SOFTWARE VENDORS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• French PE-owned;• Cybersecurity software vendor;• Specialises in proxy development and content filtering software;• Serves local organisations and businesses;• Products include URL filtering, protocol filtering, proxy cache QoS, antiviral software and mobility controller capabilities;• Offers supporting technical services;• Operates domestically. | <ul style="list-style-type: none">• Software vendors;• Offering products that prevent against cyber-attacks;• Service providers in the cyber security space;• Specifically, integration, configuration and installation services;• Serving public and private sector clients;• Located in France;• EV between €2m-€20m. |

Location: France

279338 - RETAIL & SALES SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• German PE-owned;• Provider of product sales and retail management software solutions;• Offers software solutions that combine sales optimisation, graphical project planning and product lifecycle management capabilities;• Sales solutions include project-centred CRM technologies for sales optimisation and product lifecycle management;• Retail solutions include an integrated planning environment for store design and outlet management;• Offers complementary consulting, implementation and maintenance services;• Offers products and services to manufacturers and retail clients. | <ul style="list-style-type: none">• Providers of retail and sales software;• Solutions designed around CRM, product configuration, cost-and-price calculation, store design, product display management and project planning;• Operating B2B, serving retailers and manufacturers;• Located in Europe;• Minimum EBITDA €500k. |

Location: Switzerland

261585 - TEMPORARY WORKSPACE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Online software solutions developer for the temporary work market;• Cloud-based SaaS solution which facilitates candidate screening, pay statements, contracts and invoices;• Operates in France. | <ul style="list-style-type: none">• Software developers and providers operating in the temporary workspace;• Located across Europe;• Maximum revenue €20m. |

Location: France

276502 - LIFE-SCIENCE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE-owned;• Developer and provider of learning, performance and process solutions;• Serves the life science industry;• Provides training, advisory, scientific and medical communications support services;• Headquartered in the US, with offices in Europe and across the APAC region. | <ul style="list-style-type: none">• Providers of training solutions, advisory and support services to the life-science industry;• Keen interest in R&D and commercial performance and compliance;• Located in North America, Europe and the APAC region;• Minimum EBITDA US\$500k. |

Location: USA

279620 - HR SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owed;• Provider of employee engagement software;• Provides employees a direct, online and moderated channel to HR;• Full SaaS solution;• Operates across the UK. | <ul style="list-style-type: none">• Providers of HR software;• Employee surveys and chat systems;• Located in the UK and Europe;• Minimum EBITDA £100k. |

Location: England

278431 - MARKETING AUTOMATION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of SaaS marketing automation and customer data platform software;• Provides personalised experiences to improve the engagement of e-commerce marketing;• Serves over 2500 organisations globally. | <ul style="list-style-type: none">• Providers of e-commerce focused marketing automation software;• Customer data platforms;• Located in Europe and the US;• Minimum EBITDA £500k. |

Location: Poland

265768 - SPORTS-RELATED SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of sport management software;• Software used by governing bodies, venues, clubs and coaches;• Services include resource booking, reporting, compliance and safeguarding;• Operates in the UK. | <ul style="list-style-type: none">• Developers of sports-related software platforms;• Located in Europe;• Maximum turnover £10m. |

Location: England

279148 - SAP INTEGRATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• German PE-owned;• Provider of SAP integration software and services;• Offers integration with analytics solutions, CRM databases, cloud solutions and process applications;• Integrates with products from Microsoft, Azure, Salesforce and Google;• Operates internationally;• Headquartered in Germany with subsidiaries in France, Hong Kong and the US. | <ul style="list-style-type: none">• SAP integration and implementation businesses;• Offering services and software through OEM partners;• Located in Europe and the US;• Minimum EBITDA €500k. |

Location: Germany

266332 - VERTICAL MARKET SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch privately-owned;• Vertical market software developer;• Strong presence in the healthcare and local government sectors;• Offers software products in the automotive, real estate, legal and accounting sectors. | <ul style="list-style-type: none">• Developers of vertical market software;• Focusing on adding value to vertical markets by building industry-leading software solutions;• Located in Europe;• Minimum turnover €2m. |

Location: Netherlands

259493 - MISSION-CRITICAL SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• STAR-listed;• Provider of engineering software solutions;• Offers products and services across aerospace, aviation, industrial, automotive and FinTech markets;• Products for business and mission-critical processes;• Serves an international client base. | <ul style="list-style-type: none">• Business and mission-critical engineering service providers;• Offering a range of software and digital products;• Active across aviation and retail markets;• Located in the UK, Germany and France;• Minimum EBITDA €250k. |

Location: Italy

261994 - DATA & ANALYTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Provider of data and analytic services;• Services include data management, data integration, big data analytics, data visualisation, database management and data warehousing;• Located in Europe and the UK. | <ul style="list-style-type: none">• Data and analytics businesses;• Data consultancies active in MDM, BI, data science, machine learning and AI;• Technology consultancies active in low-code software and RPA;• Focusing on mid-large sized enterprises;• Located in Europe and the UK;• Maximum turnover €200m. |

Location: Denmark

257454 - DATA ANALYTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • US privately-owned; • Data analytics provider; • Delivers insurance risk and assessment services; • Operates globally. | <ul style="list-style-type: none"> • Data analytics and risk assessment providers; • Operating within the insurance market; • Located globally; • Turnover between US\$1m-US\$10m. |

Location: USA**275068 - ERP & CRM SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • XFRA-listed; • Providers of a cloud-based ERP platform; • Services include CRM, merchandise and customer management, order processing, invoicing and accounting solutions; • Operates across Europe. | <ul style="list-style-type: none"> • Developers of cloud ERP and CRM solutions; • Focusing on the automation and optimisation of workflows; • Located in Europe; • Minimum EBITDA €250k. |

Location: Germany**270965 - SYSTEM INTEGRATION PROVIDERS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • System integration provider of hardware and software technological solutions; • Serves private and public companies; • Located in Italy. | <ul style="list-style-type: none"> • System integration providers to the ICT industry; • Located in Italy; • Minimum EBITDA US\$250k. |

Location: Italy

279553 - UX & PERFORMANCE MONITORING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Developer of application/SaaS performance testing and user experience monitoring solutions; • Solutions include synthetic monitoring, capacity testing and performance analysis; • Customers include global enterprises, financial institutions and government agencies; • Headquartered in Sweden, with additional offices in the US and the UK. | <ul style="list-style-type: none"> • Developers of application and platform user experience and performance monitoring solutions; • Offering monitoring, load testing and user experience analysis capabilities; • Located in North America and Europe; • Minimum EBITDA US\$500k. |

Location: Sweden**264336 - UNIFIED COMMUNICATIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK privately-owned; • Provider of managed print and IT services; • International operations; • Track record of acquisitions. | <ul style="list-style-type: none"> • Unified communications, print and managed services; • Located globally; • Minimum turnover £1m. |

Location: England**262901 - ALTERNATIVE TELECOMMUNICATIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of UCaaS cloud-based telephony services; • Services include integrated and outsourced communication tools including voice, audio and video conferencing, email and voicemail; • Located across Europe. | <ul style="list-style-type: none"> • Alternative telecommunication businesses; • Existing cloud-based telephony businesses; • Located in Europe; • Minimum EBITDA €250k. |

Location: England

INDUSTRIAL/MANUFACTURING

263827 - MANUFACTURING, ENGINEERING & TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Singaporean privately-owned; • Global precision engineering and technology group; • Core competencies include precision manufacturing, material processing, systems design and system integration; • Operations across Asia, Europe and the US. | <ul style="list-style-type: none"> • Industrial technology; • Industrial automation and system integration businesses • Operating in the packaging, inspection, catering and FMCG sectors; • Manufacturers of Semicon tools and equipment; • Industrial equipment OEMs; • Integrators of industrial software; • Located in the US, Europe and Asia; • Machine vision companies with activities in software integration and inspection systems; • Located in the US and Europe; • Turnover up to S\$100m for industrial equipment OEMs; • EBITDA margin above 5%. |

Location: Singapore

279074 - TENTS & COVERINGS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of tents and marquees; • Products include party tents, industrial coverings and spare parts; • Direct-to-consumer online sales model; • Headquartered in Germany. | <ul style="list-style-type: none"> • Providers of professional tents and coverings; • Products including industrial tents, gazebos and marquees; • Supplying B2B and B2C customers; • Located in Europe; • Minimum EBITDA US\$500k. |

Location: Germany

262150 - INDUSTRIALS & MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US privately-owned;• Industrial holding group;• Operates a portfolio of over 75 manufacturing and distribution sites;• Acquires underperforming companies and non-core business units;• Portfolio companies located across the US and Europe. | <ul style="list-style-type: none">• Non-core units and underperforming businesses;• Offering manufacturing and industrial services;• Particular interest in carve-outs;• Located in Europe and the US;• Turnover between US\$20m-US\$500m;• Break even or negative EBITDA. |

Location: USA

278817 - SPECIALITY CABLES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of low-voltage cables;• Supplies the automotive and marine industries;• Distributes products globally. | <ul style="list-style-type: none">• Manufacturers of speciality cables;• Products including battery cables, copper cables, power connectors and fixings;• Located in Europe;• Minimum EBITDA £250k. |

Location: England

266059 - HOT FORGING & MACHINING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Specialist in the hot forging and machining of brass, copper and aluminium alloys;• Serves clients in the automotive, power distribution and sanitation sectors;• Facilities located across the Netherlands. | <ul style="list-style-type: none">• Providers of precision hot forging technology and services;• Providing parts to a wide range of sectors;• Located in Europe;• Maximum EBIT €50m. |

Location: Netherlands

260467 - DRILLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Developer and provider of drilling equipment and services; • Serves the horizontal drilling markets; • Provides proprietary radar technology; • Global contracts; • Headquartered in the Netherlands with additional offices in the UK and North America. | <ul style="list-style-type: none"> • Providers of drilling equipment and related services; • Located globally; • Minimum turnover €2m. |

Location: Netherlands**258943 - BOILER ROOM EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of turnkey boiler room solutions; • Products include boilers, burners, controls, components and accessories; • Operates across the US. | <ul style="list-style-type: none"> • Manufacturers of equipment, components and accessories for use in boiler room systems; • Located in North America and Europe; • Minimum turnover US\$5M. |

Location: USA**261783 - WATER DAMAGE EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Swedish PE-owned; • Manufacturer of water damage management products; • Products include dehumidifiers, turbines, driers and combi machines; • Operates B2B; • Located across the Nordics and the UK; • Products can be rented throughout Europe. | <ul style="list-style-type: none"> • Manufacturers of products for water damage, moisture and odours; • Products including filters, fans, extractors, dehumidifiers, control and measurement systems; • Operating B2B; • Located in Europe; • Minimum EBITDA €250k. |

Location: Sweden

279702 - PLANT POTS, TRAYS & CONTAINERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of thermoformed plant pots, trays and containers;• Serves the professional horticultural industry;• Proprietary brands;• Located in the Netherlands with operations across Europe. | <ul style="list-style-type: none">• Manufacturers of plant pots, trays and containers;• Primarily serving professional growers;• Located in Europe;• Minimum EBITDA US\$500k. |

Location: Netherlands

267031 - DIAMOND TOOLS & MACHINES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Holding company for three diamond-based tooling businesses;- One business produces dies, extrusion tools and machines for die reconditioning and refurbishing services;- One business supplies single crystal diamond tools for use in optics and high precision machining industries;- One business supplies a range of diamond and CBN tools;• Group members are located in the Netherlands and the US;• Products and services offered globally. | <ul style="list-style-type: none">• Manufacturers and distributors of tools and machines;• Must be in the diamond tool segment of precision tooling;• Located in Europe;• Minimum EBITDA €500k. |

Location: Netherlands

279378 - ATTACHMENT TOOLS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of attachment tools;• Applications for industrial machinery, including wheel loaders;• Operates across the Nordics. | <ul style="list-style-type: none">• Manufacturers of attachment tools for machinery;• Products including snowploughs, pallet forks, buckets, sweepers and blades;• Located in Europe;• Minimum EBITDA €250k. |

Location: Sweden

269423 - REFRIGERATION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Italian privately-owned;• Group of commercial refrigeration product manufacturers and installers;• Products include display counters, freezer cabinets, plug-in cabinets, compressor packs and cold rooms;• Products sold under six brands;• Operates globally. | <ul style="list-style-type: none">• Manufacturers and installers of refrigeration products;• Providers of after sales services;• Serving commercial retail clients;• Located in Europe;• Management or senior executives to remain post-acquisition;• Flexible deal structure;• Minimum sales €20m;• Will consider targets with sales between €5m-€10m if there is niche tech or a value-added service. |

Location: Italy

279449 - FLOW CONTROL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of sanitary flow control products;• Serves the food, beverage and pharmaceutical sectors;• Products include valves, pumps, hoses and fittings;• Operates across the US. | <ul style="list-style-type: none">• Manufacturers of flow control products;• Provider of sanitary products to the food, beverage and pharmaceutical industries;• Located in North America and Europe;• Minimum EBITDA US\$500k. |

Location: USA

260452 - OVENS & FOOD SERVICE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of commercial ovens;• Manufactures rotisseries, convection ovens, display warmers and deli counters;• Supplies supermarkets and foodservice clients;• Markets products through an international distribution network;• Headquartered in the Netherlands with additional sales offices in the UK and US. | <ul style="list-style-type: none">• Manufacturers of ovens and food service products;• Products designed for use in supermarkets and foodservice settings;• Located in Europe and the US;• Minimum EBITDA €500k. |

Location: Netherlands

261195 - INDUSTRIAL METALS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Industrial metals business; • Produces extrusion dies for aluminium manufacturing and develops hardening technologies; • Headquartered in Germany. | <ul style="list-style-type: none"> • Aluminium and steel processing businesses; • Located in Europe; • Minimum EBITDA €1m. |

Location: Germany**261773 - HEAVY MACHINERY & ATVS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Swedish PE-owned; • Manufacturer and retailer of machinery equipment, with a focus on agriculture; • Products include cranes, chippers, trailers and ploughs; • Serves agricultural, animal, construction and forestry industries; • Products sold online. | <ul style="list-style-type: none"> • Manufacturers and retailers of heavy machinery and ATVs; • Machines for agriculture, forestry, construction and paving; • Manufacturers of garden machinery and accessories; • Products include chainsaws, rakes, hedge trimmers and excavators; • Located in Europe; • Minimum EBITDA €250k. |

Location: Sweden**276558 - CRANE MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Manufacturer of specialist cranes; • Serves bioenergy, dredging and marine markets; • Offers design, manufacturing and aftersales services. | <ul style="list-style-type: none"> • Crane manufacturers; • Producing specialist cranes, designed for use in niche situations; • Located in Europe; • Minimum EBITDA €250k. |

Location: Germany

270458 - INDUSTRIAL PRODUCTS & MACHINERY (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> Spanish privately-owned; Manufacturer and distributor of industrial machinery and supplies; Serves a global client base, active across a range of sectors; Offers over 150,000 products for use in industrial hydraulics, welding and cutting, cleaning and vacuuming, fluid handling, power transmission, lubricants, adhesives, seals and packaging, and many other areas; Manufactures their own products as well as partnering with a network of global manufacturers; Network of global distributors; | <ul style="list-style-type: none"> Suppliers of industrial products and machinery; Active across the industrial, oil, electric and mining sectors; Located in Spain; Maximum deal size €5m. |

Location: Spain**275096 - INDUSTRIAL TECHNOLOGY COMPANIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> XSTO-listed; Industrial technology group; Comprises of over 60 manufacturing companies; Active across electronics, mechatronics, communication and other niche products; Physical presence across Europe and the UK. | <ul style="list-style-type: none"> Niche B2B technology and industrial businesses; Manufacturers and distributors of unique products; Specific interest in: electrical and security technology, and control solutions; Located in Europe and the UK; EBITDA between €500k-€5m; Margins above 10% for the last 3 years. |

Location: Sweden

269253 - ANCILLARY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of external cargo handling equipment; • Serves civil and military helicopters. | <ul style="list-style-type: none"> • Providers of ancillary products for helicopters e.g., firefighting equipment; • Niche hook and load businesses also considered; • Located in Europe; • Minimum turnover US\$5m. |

Location: USA**258938 - THERMAL MANAGEMENT COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of thermal management systems and controls for heavy industry and mass transportation; • Products include engine heating, idle management, fuel warmers and ventilation systems; • Operates domestically. | <ul style="list-style-type: none"> • Manufacturers of thermal management components, systems, and controls; • Serving transportation, industrial and other end markets; • Located in North America and Europe; • Minimum turnover US\$5m. |

Location: USA**266969 - SUBMERSIBLE PUMPS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Pump manufacturer; • Primarily serves the water, oil and gas, energy and industrial markets; • Headquartered in Germany, with operations across Europe, Asia and the US. | <ul style="list-style-type: none"> • Submersible pump manufacturers and aftermarket/services; • Primarily serving the oil and gas, and water markets; • Located in North America, Europe and the UK; • Other regions with a strong customer base in their area are of interest; • Maximum turnover US\$50m. |

Location: Germany

1456 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• AIM-listed;• Designer and manufacturer of high pressure, seamless steel gas cylinders;• Serves oil and gas, defence and energy markets. | <ul style="list-style-type: none">• Supply chain businesses supporting precision engineering;• Providers of bespoke gas cylinders and maintenance services to the oil and gas sector;• Businesses with a hydrogen angle;• Located in the UK and Europe;• Minimum EBITDA £250k. |

Location: England

276551 - MOULD MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of moulds for use in the production of concrete products;• Moulds are predominantly used for paving stones, slabs, kerbs, grass pavers and landscaping products;• Also offers modification, maintenance and refurbishment services;• Headquartered in Germany with production sites in North America and Europe;• Serves an international client base. | <ul style="list-style-type: none">• Mould manufacturers;• Designed for use in producing outdoor concrete products;• Located in Europe and the US;• Minimum EBITDA €250k. |

Location: Germany

276758 - LOAD CARRIERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Manufacturer of logistic load carriers; • Develops, manufactures, sells, rents and repairs a range of logistics road carriers; • Products include wooden pallets, metal roll containers, mobile racks, plastic pallets and bins; • Services include rental, pooling, packaging recover, RTI management, product design, repair and maintenance and purchase; • Serves clients across a wide range of sectors; • Headquartered in the Netherlands with additional offices and facilities across Europe. | <ul style="list-style-type: none"> • Providers of load carriers and related services; • Targets to help offer a sustainable solution, including packaging recovery, pooling and rental of returnable load carriers; • Located in Northern, Southern and Eastern Europe; • Minimum EBITDA €2m. |

Location: Netherlands**3747 - HVAC SENSORS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK privately-owned; • Manufacturers and suppliers of sensors; • Serves the HVAC market; • Operates globally. | <ul style="list-style-type: none"> • Sensing and control technology products to be used in building management systems; • Preferably specialising in the HVAC market; • IPR needs to be part of the deal; • Also interested in proprietary sensing technology used in other markets; • Must have a strong brand identity and preferably operating within a niche market with limited competition; • Located across Europe; • Turnover between £2m-£10m. |

Location: England

269379 - STAINLESS STEEL FITTINGS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • US PE-owned; • Distributor of stainless adaptors, fluid power fittings, instrumentation fittings, and valves; • End markets include marine, industrial, chemical, and oil and gas. | <ul style="list-style-type: none"> • Manufacturers and distributors of stainless-steel fittings; • Located in North America and Europe; • Minimum turnover US\$5m. |

Location: USA**15082 - REFRIGERATION COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Manufacturer and supplier of cooling system components; • Products include freezer evaporators and speciality condensers; • Operates globally. | <ul style="list-style-type: none"> • Manufacturers and suppliers of components to the refrigeration market; • Products including tubing, evaporators, condensers and dryers; • Located in Europe; • Minimum EBITDA €250k. |

Location: Scotland**278840 - TEMPERATURE CONTROL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • French PE-owned; • Provider of rental equipment for heating and cooling solutions; • Provides a full service from specification and proposals to rental of equipment and aftersales services; • Products include chillers, air handlers, air conditioners, cold rooms, hot air generators and steam boiler houses; • Operates domestically. | <ul style="list-style-type: none"> • Providers of temporary temperature control solutions; • Activities in the areas of heating, hot and cold-water production, air treatments and air conditioning; • Strong second tier management; • Located in Europe; • Minimum EBITDA €750k. |

Location: France

254522 - COMPOSITE-RELATED ASSETS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• German PE-owned;• Developer and manufacturer of lightweight components;• Products are made from carbon fibre composites;• Part of a wider industrial holding group;• Serves clients across automotive, aerospace and medical industries. | <ul style="list-style-type: none">• Composite-related assets;• Particular interest in carbon composites;• Active in current and new end markets;• Located across Europe;• Deal size €5m-€20m. |

Location: Germany

5527 - CONSTRUCTION TOOLS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French privately-owned;• Construction tool brand;• Products include hacksaw, jigsaw and band saw blades, sheet metal punches, hacksaw frames and power tool accessories;• Manufactures products in India and France;• Distributes products globally. | <ul style="list-style-type: none">• Manufacturers and brands of tools;• Specialising in sawing and cutting technologies;• Located globally;• Turnover between €5m-€15m. |

Location: France

264840 - SPECIALITY & SMART VALVES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• German PE-owned;• Manufacturer and supplier of water and wastewater valves;• Also offers on-site services, repairs, maintenance, analysis and training. | <ul style="list-style-type: none">• Manufacturers of specialty valves and smart valves;• Located globally;• Minimum turnover €10m. |

Location: Germany

5140 - RUBBER & THERMOPLASTIC MOULDS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of specialist thermoset and thermoplastic seals;• Serves the engineering, pipeline, rail and rubber flooring markets;• Products include pipe seals, fittings, flanges and rail support pads;• Operates across the UK. | <ul style="list-style-type: none">• Manufacturers of rubber or thermoplastic mouldings;• Including compression mouldings;• Located in the UK and Mainland Europe;• Minimum turnover £5m. |

Location: England

7861 - MACHINE TOOLS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK privately-owned;• Manufacturer of machine tools and associated products;• Serves customers operating in a range of end markets;• Operates globally. | <ul style="list-style-type: none">• Manufacturers of machine tools, cutting tools and accessories;• Particular interest in accessories and after-market consumables, including spare parts and tooling products;• Distressed opportunities are of interest;• Located in the UK and Europe;• Maximum turnover £3m. |

Location: England

276432 - STEEL & IRON SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• German PE-owned;• Provider of steel and iron services;• Carries out various casting processes;• Operates an individual consultancy-based business;• Operates manufacturing sites in Switzerland. | <ul style="list-style-type: none">• Providers of steel and iron services;• Producers of steel and iron casts;• Located in Europe;• Minimum EBITDA €1m. |

Location: Switzerland

258946 - GRADE REPAIR TOOLS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of tools and equipment for servicing commercial HVAC and automotive AC systems;• Headquartered in the US with global operations. | <ul style="list-style-type: none">• Manufacturers of professional grade repair tools and parts for the HVAC/AC industry;• Located in North America and Europe;• Minimum turnover US\$5m. |

Location: USA

LEISURE

263934 - HORSE BREEDERS & TRAINERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Equestrian group;• Sources, develops, trains and sells world-class dressage horses;• Generates majority of revenue in Europe;• Scope for international expansion. | <ul style="list-style-type: none">• Horse breeders and trainers;• Primarily based in Europe;• Located globally;• Minimum turnover €2m. |

Location: Denmark

255035 - GYM CHAINS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Chain of gyms;• Operates affordable and accessible gyms;• Located across Spain. | <ul style="list-style-type: none">• Gym chains with a socially positive angle;• Located in Spain and Portugal;• Minimum EBITDA £500k. |

Location: Spain

263270 - SPAS & WELLBEING RESORTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Group of spas;• Provides thermal rheumatology and phlebology treatments;• Sites include luxury accommodation and catering;• Located across France. | <ul style="list-style-type: none">• Luxury spas and wellbeing resorts;• Offering niche treatments;• Located across Europe and the UK;• Minimum turnover €8m. |

Location: France

259785 - TAPAS RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Chain of tapas restaurants;• Located across Spain. | <ul style="list-style-type: none">• Tapas restaurants and chains;• Located in Europe;• Maximum EBITDA £5m. |

Location: Spain

270526 - FAST FOOD CHAINS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Fast food chain;• Manages sites at airports, railway stations and motorway services;• Located across Europe. | <ul style="list-style-type: none">• Fast food chains;• Franchise agreements or ability to franchise;• Located in France;• Minimum EBITDA €1m. |

Location: France

MARKETING COMMUNICATIONS

264776 - BROAD MARKET RESEARCH (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Market research company;• Offers branding and communication, customer experience and innovation services;• Operates two proprietary platforms, one for connecting with customers and one for carrying out digital research;• Offices located globally. | <ul style="list-style-type: none">• Broad market research;• Large marketing firms that assist in bringing a product to market;• Public sector clients only;• Located in Europe;• Minimum EBITDA €1m. |

Location: Belgium

260401 - DATA ANALYTICS & DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Technology developer and marketing business;• Generates local and global leads on a pay-per-lead basis;• Operates in the CRM, financial, legal, publishing and CRO fields;• Serves clients in a range of end markets;• Offices in the UK and US. | <ul style="list-style-type: none">• Data analytics providers and digital marketing services;• Located in Europe and US;• Minimum EBITDA £1m. |

Location: England

265287 - SECURITY EVENTS & EXHIBITIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Communications and trade exhibition business;• Organises international security and disaster response exhibitions;• Serves the government and private sector clients;• Hosts events across the UK. | <ul style="list-style-type: none">• Event organisers and exhibition businesses;• Specialising in the security sector;• Located in Europe;• Minimum EBITDA £1m. |

Location: England

262771 - MARKETING & COMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK privately-owned;• International marketing and communications group;• Three business arms focused on technology driven marketing, secure identification and traceability solutions, and digital print production and support services;• Present in 15 countries with a global sales reach. | <ul style="list-style-type: none">• Marketing communications;<ul style="list-style-type: none">- E-commerce and tech,- Data analytics,- Consulting,- System development;• Other marketing services including identification technologies, graphic design, scanning solutions, print and payment technology;• Located globally with a focus on Europe;• Minimum EBITDA €500k;• Direct marketing businesses must have revenue above £20m;• E-commerce and e-logistics;• Deal size between £10m-£100m;• Carton packaging manufacturers;• Activities in food, pharma, cosmetics, gifting, promotional and electronics;• Located globally, with a focus on Europe. |

Location: England

263212 - SEO AGENCIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• AIM-listed;• Digital marketing agency;• Specialises in gaming and online gambling;• Simultaneously runs thousands of campaigns;• Offers services across the UK. | <ul style="list-style-type: none">• SEO agencies with a focus on PR-based link building;• Providers of digital media buying services;• Serving clients in a range of end markets;• Located in the US, Asia and Europe;• Minimum turnover £1m. |

Location: England

11424 - HEALTHCARE-RELATED MARKETING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE-owned;• Integrated media and marketing services provider;• Focuses on healthcare;• Offices in the UK, the US and China. | <ul style="list-style-type: none">• Healthcare-related marketing and publishing providers;• Multi-platform businesses with magazines, events, research and online portals;• Located in the UK, Continental Europe, the US and China;• Minimum turnover US\$3m. |

Location: England

251003 - PUBLISHING COMPANIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Media organisation;• Publishes newspapers and magazines;• Offers services across the UK. | <ul style="list-style-type: none">• Publishing companies;• Active in new media, digital technology, retail and television;• Located globally;• Minimum EBITDA €250k. |

Location: Scotland

9357 - SAAS & BUSINESS SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Media group;• Specialises in consumer, business and travel publishing;• Backed by HNWI's. | <ul style="list-style-type: none">• Marketing and media agencies;• Specific focus on SaaS and business software;• Must have own IP;• No reliance on a single or small group of customers;• Located globally;• Minimum EBITDA £1m;• Will consider a lower EBITDA for asset purchases;• Will purchase businesses which are suffering from slow growth, no growth or gentle decline. |

Location: England

272366 - DIGITAL VISUALISATION STUDIOS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Digital visualisation studio;• Specialises in CGI, animation and virtual reality;• Present across the US and Europe. | <ul style="list-style-type: none">• Digital visualisation studios;• Graphic imagery or digital media content creators;• Located in the UK and Europe;• Minimum EBITDA £250k. |

Location: England

OIL & GAS

257311 - OIL & GAS COMPANIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Oil and gas exploration and production group;• Invests in oil and gas companies with a focus on natural gas;• Also develops, manages and monetises transitional energy projects;• Predominantly active in Morocco. | <ul style="list-style-type: none">• Oil and gas companies;• Exploration and production operations;• Located in Europe or Morocco;• Minimum EBITDA €1m. |

Location: England

PLASTICS & PACKAGING

253537 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Austrian privately-owned; • Manufacturer of plastic packaging; • Products include PET bottles; • Serves brands in the food and beverage, cosmetics and cleaning sectors; • Operates over 150 manufacturing locations across 40 countries. | <ul style="list-style-type: none"> • Plastic packaging companies; • Producers of PET bottles, preforms, caps and closures; • Located globally; • Minimum turnover €20m. |

Location: Austria

262237 - THERMOFORMED PACKAGING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • US PE-owned; • Manufacturer of thermoformed packaging; • Products range from single material clamshell to multi-layered material modified atmosphere containers; • Operates domestically. | <ul style="list-style-type: none"> • Manufacturers of thermoformed packaging for the food and beverage industry; • Located in North America and Europe; • Minimum EBITDA US\$500k. |

Location: USA

268843 - PACKAGING & CANNING SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of packaging services for beverage companies; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of packaging and canning services; • Focused on metal cans for soft and alcoholic drinks; • Located in the UK and Europe; • Minimum EBITDA £500k. |

Location: England

260248 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Manufacturer of plastic packaging technology; • Products include kegs, containers, jars and coolers; • Distributes products internationally via third-party distributors; • Located in the UK. | <ul style="list-style-type: none"> • Manufacturers of plastic packaging; • Operating in new markets, including food and beverages; • Located in Europe; • Minimum EBITDA £500k. |

Location: England**11787 - PLASTIC CONTAINERS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Designer, developer, manufacturer and seller of plastic injection-moulded products; • Serves clients in the pharmaceutical sector; • Products include plastic containers for transporting healthcare products, measuring cups, pillboxes and pill dispensers. | <ul style="list-style-type: none"> • Manufacturers of plastic containers; • Supplying the pharmaceutical sector; • Located in Southern Europe; • Minimum EBITDA €1m. |

Location: France**260337 - PLASTIC TECHNICAL COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • French PE-owned; • Manufacturer of plastic technical components; • Specialises in plastic injection moulding; • Covers the entire production chain; • Operates across Europe. | <ul style="list-style-type: none"> • Manufacturers of plastic technical components and subassemblies; • Serving any industry; • Located in France; • Minimum EBITDA €250k. |

Location: France

15856 - PLASTIC MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Swedish privately-owned;• Plastic injection moulding business and sub-contract manufacturer;• Serves customers in the packaging, domestic appliance, business machine, medical and life science markets;• Offers a full service from design and assembly, through to supply chain support and logistics;• Operates globally. | <ul style="list-style-type: none">• Providers of high-precision, value added moulding, sub-assembly and contract manufacturing services;• Manufacturing packaging and custom moulded products;• Located in Europe;• Turnover between €25m-€100m. |

Location: Sweden

276542 - SENSOR SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Designer and assembler of packaging solutions for micro-electrical mechanical systems;• Producer of optimised application of sensor system solutions;• Predominantly serves the automotive sector. | <ul style="list-style-type: none">• Providers of sensor solutions;• Assemblers of packaging solutions for micro-electrical mechanical systems;• Located in Europe;• Minimum EBITDA €250k. |

Location: Netherlands

263022 - PRECISION MOULDING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• XSES-listed;• Manufacturer of precision plastic components;• Capabilities include mould fabrication, injection moulding and mould designs;• Four key business areas are automotive, consumer, IT and environment, medical and tools;• Operates across Asia, Europe and America. | <ul style="list-style-type: none">• Plastics companies with precision moulding capabilities;• No interest in extrusion moulding or in the automotive sector;• Based in Europe;• Minimum turnover £25m. |

Location: Singapore

PRINT

264421 - PRINTING SUBSTRATES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Supplier of printed media solutions for digital printing;• Products include papers for photo and art printing, laser printing and thermal papers;• Primarily sells through B2B channels to distributors, converters and print solution OEMs;• Production sites and logistics facilities in Germany, the US, Spain and the Netherlands. | <ul style="list-style-type: none">• Suppliers of coatings to substrates for digital printing;• Providers of printed media solutions;• Located in Europe;• Minimum EBITDA £250k. |

Location: Switzerland

261784 - SELF-ADHESIVE LABELS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Swedish PE-owned;• Provider of print services;• Specialises in the production of self-adhesive labels for packaging;• Products include multicolour, booklet and information labels, tickets and tags;• Also offers a range of labelling machines, printers and application solutions;• Located in the Nordics. | <ul style="list-style-type: none">• Producers of self-adhesive labels;• Suppliers considered but must have an element of production involved;• Primarily serving the packaging industry;• Located in Europe;• Minimum EBITDA €1m. |

Location: Sweden

RECRUITMENT

263269 - ENGINEERING & CONSTRUCTION [\(CLICK REFERENCE TO ENQUIRE\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Specialised temporary employment agency;• Operates in the engineering, technical and construction sectors;• Offers local and international recruitment. | <ul style="list-style-type: none">• Engineering and construction recruitment firms;• Located in mainland Europe;• Minimum turnover €10m. |

Location: Belgium

3177 - PROFESSIONAL & TECHNICAL STAFFING [\(CLICK REFERENCE TO ENQUIRE\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• AIM-listed;• Provider of HR services;• Operates across a wide range of sectors;• Offers services across the UK. | <ul style="list-style-type: none">• Professional and technical staffing businesses;• Managed service providers;• Recruitment process outsourcing businesses;• Located in the US, Europe and Asia;• Minimum EBITDA £1m. |

Location: England

265962 - ONLINE RECRUITMENT FIRMS [\(CLICK REFERENCE TO ENQUIRE\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Online recruitment agency;• Operates an AI-powered recruitment platform;• Places candidates across the UK. | <ul style="list-style-type: none">• Online recruitment firms;• AI or IPR available to develop business;• Located across Europe;• Minimum turnover £40m;• Minimum EBITDA £1m. |

Location: England

258954 - TALENT LIFE-CYCLE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Recruitment firm active in the technology and renewable energy markets; • Offers talent sourcing and retention services; • Offices based in Europe, Asia, Australia and the US. | <ul style="list-style-type: none"> • Providers of end-to-end talent life-cycle solutions; • Offering contract, temporary and permanent placements; • Located globally; • Minimum EBITDA £500k. |

Location: England**278455 - OUTSOURCING & TEMPORARY STAFFING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Belgian PE-owned; • Group of staffing companies; • Provides flexible and temporary staffing solutions; • Specialises in IT, HR and healthcare staffing; • Serves multinationals, corporates and healthcare institutions. | <ul style="list-style-type: none"> • Providers of outsourcing and temporary staffing services; • Specialising in HR, IT or healthcare; • Located in the Benelux, Germany, France and the UK; • Minimum EBITDA €1m. |

Location: Belgium**258325 - NICHE RECRUITMENT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK privately-owned; • International recruitment firm; • Specialists in aerospace and aviation, F1 and motorsport, engineering and defence and marine; • Headquartered in the UK with offices in Europe and Abu Dhabi. | <ul style="list-style-type: none"> • Niche recruitment firms operating in related sectors; • Based in Europe; • EBITDA up to £1m. |

Location: England

RETAIL/CONSUMER

276214 - E-BIKES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Sustainable e-bike designer and retailer;• Operates an active web-shop;• Branches located throughout Europe. | <ul style="list-style-type: none">• Designers and retailers of e-bikes;• Operating B2B and/or B2C;• Located in Europe;• Minimum EBITDA €1m. |

Location: Netherlands

260455 - HOMEWARE & LIGHTING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Designer and wholesaler of natural home decorations;• Offers products constructed from wood, glass and metal;• Supplies retailers, garden centres and floristry wholesalers;• Distributes products across Europe through a network of third-party distributors. | <ul style="list-style-type: none">• Suppliers of natural home decorations and decorative lighting;• Particular interest in dried flowers;• Non-branded products;• Operating B2B;• Located across Europe;• EBITDA between €300k-€5m. |

Location: Netherlands

278787 - LUXURY GIFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Irish PE-owned; • Retailer of high-end jewellery, giftware and homeware; • Distributes products through physical stores and an online store; • Stores located across Ireland; • Distributes across Europe. | <ul style="list-style-type: none"> • Online retailers and e-commerce brands; • Selling luxury giftware, homeware and jewellery; • Located in Europe; • Minimum EBITDA €250k. |

Location: Ireland**259037 - CHILDREN'S FASHION & ACCESSORIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Dutch PE-owned; • E-commerce platform for children's fashion and accessories; • Sells children's clothing from designer fashion brands; • Generates 50% of sales from across Europe and the UK. | <ul style="list-style-type: none"> • E-commerce platforms for children's fashion and accessories; • Operating through a B2C website; • Located in Europe; • Revenues above €2m. |

Location: France**256347 - CONSUMER BRANDS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE firm; • Specialises in consumer facing businesses and strategic distribution platforms; • Focuses on wholesale and retail businesses; • Backs buy-outs, growth capital, replacement capital and restructuring cases; • Invests between £20m-£75m of equity. | <ul style="list-style-type: none"> • Consumer brands; • Located in Europe; • Enterprise value between £50m and £300m; • Minimum EBITDA £5m. |

Location: England

260487 - FRAGRANCES & RELATED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Retailer and distributor of high-end fragrances, room diffusers, candles and accessories;• Operates B2C through its own e-commerce site and B2B through a network of retailers;• Production facilities in Italy;• Sells and distributes products in over 70 countries. | <ul style="list-style-type: none">• Manufacturers and retailers of fragrances and related products;• Operating B2B or B2C;• Located in Europe;• Maximum EBITDA £5m. |

Location: Italy

275600 - CYCLING E-TAILER (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Online retailer of cycling and fitness products;• Products include bikes, bike parts, swimwear and electronics;• Serves a European client base. | <ul style="list-style-type: none">• Cycling product e-tailers;• Located in Europe;• Minimum EBITDA £250k. |

Location: Germany

252958 - PHOTOGRAPHY & FILM EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• German PE-owned;• Omni-channel retailer for photography and video equipment;• Serves professional and amateur clients;• Sells products online and in physical stores located across Europe. | <ul style="list-style-type: none">• Retailers of photography, videography and film equipment;• Located globally;• Minimum EBITDA margin 15%. |

Location: England

270532 - ENERGY SWITCHING PLATFORMS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Energy distribution platform;• Operates under multiple brands;• Serves consumers and SMEs;• Enables users to easily compare and switch energy suppliers;• Provides suppliers with access to high value sales channels;• Located in the Netherlands and Germany. | <ul style="list-style-type: none">• Providers of energy switching platforms;• Activities can be both online and offline;• Located in Germany, Southern Europe or the Czech Republic;• Minimum EBITDA €1m. |

Location: Netherlands

258398 - GAMING TECHNOLOGY PLATFORMS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• E-commerce technology company active in the video game industry;• Offers games across multiple platforms;• Operates globally. | <ul style="list-style-type: none">• Technology platforms in the gaming industry;• Located globally;• Minimum EBITDA £500k. |

Location: England

258488 - OFFICE SUPPLIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• XPAR-listed;• B2B multi-channel distributor of products;• Products include business supplies and equipment;• Subsidiaries located across Europe. | <ul style="list-style-type: none">• Manufacturers and distributors of office supplies, packaging, industrial supplies, IT equipment, outdoor clothing and furniture;• Serving B2B clients active in a range of end markets;• Located in Europe;• Minimum EBITDA €500k. |

Location: France

279143 - SPORTING & ATHLEISURE E-COMMERCE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Online retailer of sports clothing and athleisure apparel;• Offers clothing, footwear and accessories from a range of international sporting and athleisure brands;• Delivers products across Europe. | <ul style="list-style-type: none">• E-commerce brands and shops;• Offering sporting and athleisure products;• Located across Europe;• Minimum EBITDA €500k. |

Location: Netherlands

271428 - MUSICAL INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Retailer of musical instruments and equipment;• Operates through high street stores and online;• Network of stores located across the UK. | <ul style="list-style-type: none">• In-store and online retailers of musical instruments, equipment and brands;• Distributing products through B2B, B2C and wholesale channels;• Located in the UK and Europe;• Turnover between £1m-£50m. |

Location: England

278582 - NATURAL & HEALTHY CONSUMER GOODS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• German PE-owned;• Chain of health food stores;• Specialises in organic foods, nutritional supplements, natural OTC medicines and natural cosmetics;• 100 branches nationwide and an online store. | <ul style="list-style-type: none">• Retailers of natural and healthy goods;• Products including organic, gluten-free, vegetarian or vegan foods, nutritional supplements, natural medicines or natural cosmetics;• Located in Northern Europe or France;• Minimum EBITDA €500k. |

Location: Germany

251625 - LIFESTYLE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Hong Kong privately-owned;• Group of sourcing companies;• Sources products for the sports, leisure and lifestyle sectors;• Office located across Europe, the US and APAC. | <ul style="list-style-type: none">• Retailers of lifestyle products;• B2B distributors of consumer products;• Lifestyle brands;• Located globally;• Minimum EBITDA HK\$250k. |

Location: Hong Kong

274694 - ADULT TOY E-COMMERCE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Danish PE-owned;• Group of online retailers of adult toys;• Offers a number of well-known brands;• Distributes products across Europe. | <ul style="list-style-type: none">• Adult toy e-commerce companies;• Located in Europe;• Minimum EBITDA €250k. |

Location: Denmark

2016 - CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Main Market-listed;• Online retailer of FMCGs;• Focuses on beauty, health, luxury and technology brands;• Large amount of cash available for acquisitions. | <ul style="list-style-type: none">• Beauty;<ul style="list-style-type: none">- Luxury, high end brands;• Nutrition;<ul style="list-style-type: none">- B2B or D2C brands;- Little interest in manufacturing;• Consumer;<ul style="list-style-type: none">- Clothing and apparel brands;• Tech and Infrastructure;<ul style="list-style-type: none">- Cybersecurity, hosting, translation, payments and associated tech;• Marketing;<ul style="list-style-type: none">- Studios, online marketing and video content;• Sustainability;<ul style="list-style-type: none">- Cardboard recycling, sustainable packaging and ecologically sensitive delivery and distribution opportunities;• Located globally;• Minimum EBITDA £1m. |

Location: England

262181 - PET CARE BRANDS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Producer and distributor of animal hygiene and care products and accessories;• Products cover dogs, cats, rodents, birds and fish;• Based in France and operates a factory in Tunisia;• Distributes from locations in France and Sweden. | <ul style="list-style-type: none">• Brands for pet care;• No interest in pet food;• Pet hygiene and medicines;• Products sold through retail channels;• Located across Europe with a focus on the Benelux, Spain and Germany;• Turnover between €5m-€50m. |

Location: France

4626 - CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK privately-owned;• Group of consumer brands;• Owns several outdoor sports brands;• Distributes products globally. | <ul style="list-style-type: none">• Consumer brands with a particular interest in outdoor sports brands;• Also interested in new product groups and markets;• Located in Europe;• Minimum turnover £1m. |

Location: England

269755 - CERAMICS, WOOD, WICKER & GLASS PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and retailer of ceramic, wood, wicker and glass products;• Products include plant pots, candle holders, vases, baskets, tableware and cushions;• Products sold online, through concept and partnered stores, garden centres and florists;• Distributes products across Europe. | <ul style="list-style-type: none">• Retailers and manufacturers in ceramics, wood, wicker and glass sectors;• Located in the Benelux, Northern France and Germany;• Minimum EBITDA €250k. |

Location: Belgium

276550 - HOME STORAGE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Producer of household storage products, predominantly wall shelves;• Markets products through a network of dealers worldwide. | <ul style="list-style-type: none">• Producers and manufacturers of wall shelves, clips, cantilevers, furniture legs and tool storage solutions;• Products designed for use in household applications;• Located in Europe;• Minimum EBITDA €250k. |

Location: Germany

271869 - INTERIOR STORAGE & FURNITURE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of custom storage solutions for homes;• Products include walk in closets, cupboard doors and glass roofs;• Manufacturing sites located across France. | <ul style="list-style-type: none">• Manufacturers of custom interior storage and furniture;• Located in France;• Minimum EBITDA €250k. |

Location: France

276011 - VINTAGE INSPIRED CLOTHING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Dutch PE-owned; • Manufacturer of vintage inspired women's clothing; • Sells products through its own stores, partner stores and online; • Stores located across Europe; • Ships internationally; • Headquartered in the Netherlands with an additional store in Switzerland. | <ul style="list-style-type: none"> • Manufacturers of women's clothing; • Vintage-inspired, 'pre-loved' or sustainable clothing; • No interest in generalist brands; • Located across Europe; • Minimum EBITDA €500k. |

Location: Netherlands**261772 - FUNCTIONAL HOME FITTINGS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Swedish PE-owned; • Provider of household fixtures and fittings; • Consumer and B2B; • Products include door handles, window fittings, locks, construction and ventilation; • Located in the Nordics. | <ul style="list-style-type: none"> • Wholesalers and distributors of functional fittings for the home; • Products ranging from bathroom knobs, kitchen fittings and mailboxes to handle and door fittings and shelving; • Serving the consumer and industry sectors; • Located in Northern Europe; • Minimum EBITDA €250k. |

Location: Sweden

11366 - YACHT MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • German PE-owned; • Manufacturer of sailing and motor yachts; • Markets products under several brands; • Operates manufacturing sites in Germany; • Distributes products globally through a network of dealers. | <ul style="list-style-type: none"> • Yachts manufacturers; • Located in Europe; • Minimum EBITDA €500k. |

Location: Germany**14707 - ONLINE HOSIERY RETAILERS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK privately-owned; • Textiles group; • Manufactures a range of products including underwear, nightwear, swimwear, formalwear, casualwear, coats, jackets and babywear; • Operations in Europe and Asia. | <ul style="list-style-type: none"> • Branded clothing businesses with a retail arm; • No interest in the socks and legwear sector; • Manufacturing plants and diversified consumer operations, ranging from textile mills through to brands; • Located in Europe; • Minimum turnover £5m. |

Location: England

264629 - PERSONAL CARE BRANDS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE-owned;• Established buy-and-build platform for personal care brands across Europe;• Focuses on hair- and skincare products;• Located in the UK. | <ul style="list-style-type: none">• Personal care brands;• Single brands, brand portfolios and non-core brands of larger groups;• Selling products online or in physical stores;• Preference for outsourced manufacturing;• Located in Europe;• Turnover between US\$500k-US\$30m. |

Location: England

254891 - HEALTH & BEAUTY BUSINESSES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Irish privately-owned;• Health and beauty organisation;• Markets and distributes products via several brands;• Markets products across Europe, the Americas, the Middle East and Asia. | <ul style="list-style-type: none">• Health and beauty businesses;• Located globally;• Turnover between €500k-€10m. |

Location: Ireland

273847 - CONTRACT FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of flame retardant technical fabrics and wall coverings;• Serves customers in the hospitality, healthcare, cruise and corporate sectors;• Operates across the UK. | <ul style="list-style-type: none">• Contract furnishing businesses with products in drapery or upholstery;• Fully employed sales team, with a significant client list and repeat business;• Preference for an online presence;• Located in Belgium, the Netherlands and France;• Minimum EBITDA £1m. |

Location: England

275220 - MOTORCYCLING GEAR & CLOTHING (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Retailer of motorcycle gear;• Sells jackets, trousers suits and accessories;• Operates through own stores and third party retailers;• Products sold globally. | <ul style="list-style-type: none">• Retailers of motorcycling gear and clothing;• Located in Europe;• Minimum EBITDA €250k. |

Location: Belgium

258942 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of branded high-end pushchairs and baby accessories;• Sells products through third-party retailers in 25 countries, mostly in Europe, the UK and Australia;• Also sells products online via their own website. | <ul style="list-style-type: none">• Baby product manufacturers;• Products sold through third-party retailers;• Located in Europe;• Minimum turnover €2m. |

Location: Netherlands

272605 - PHARMACEUTICAL & COSMETIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Brazilian privately-owned;• Personal care and beauty company;• Operates globally. | <ul style="list-style-type: none">• Manufacturers without proprietary retail stores;• Focusing on pharmaceutical and cosmetic products and perfumes;• Third party distributors of care and beauty products;• Located in Europe and the Americas;• Minimum revenue US\$20m. |

Location: USA

SOFT FM

263308 - PROPERTY SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Leading European facilities management provider;• Specialises in the protection and management of property and asset portfolios;• Focuses on tech-enabled services;• Clients include corporates, retailers, governments and infrastructure businesses;• Operates in the UK and France. | <ul style="list-style-type: none">• Providers of tech-enabled property services, particularly security related;• No interest in targets where the majority of the turnover comes from manned guarding;• Located in the UK and Europe;• Minimum EBITDA £500k. |

Location: England

264441 - ENTRANCE, CASH & SECURITY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Swedish PE-owned;• Provider of security products, software and services;• Controls the flow of valuables, cash and people;• Specialises in the areas of entrance control, safe storage, cash management and integrated security;• Products include turnstiles, security gates, safe deposit lockers, cash recycling systems, intrusion detection systems, interlocking doors and antitheft gateways;• Located in Europe, the US and Asia. | <ul style="list-style-type: none">• Providers of entrance control, cash management or safe storage security solutions;• Serving retail, airport, mass transit, building or high-risk sites;• Located in Europe, the US or Asia;• Minimum EBITDA €500k. |

Location: Sweden

4344 - NATURE-BASED SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • French PE-owned; • Landscaping and external works group; • Undertakes and delivers complex multi-disciplinary external works projects; • Offers a range of green services, ranging from professional open space management, to landscape design and build, grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management; • Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; • Operates across Europe. | <ul style="list-style-type: none"> • Providers of nature-based solutions; • Developers of green and urban areas and providers of maintenance services in these spaces; • Biodiversity consultancies; • Green engineering, consulting and design businesses; • ClimateTech providers; • Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; • Located in Northern and Southern Europe, the UK, the US and Canada; • Management team willing to stay and/or re-invest; • Recurring revenues above €1m; • Sweet spot between €5m-€50m; • Stable cash generation. |

Location: France

SUPPORT SERVICES

279650 - ENVIRONMENTAL SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of environmental and infrastructure services;• Services include hazardous materials removal, environmental remediation, demolition and decontamination;• Serving private and public sector clients across a range of end-markets;• Operates across the US. | <ul style="list-style-type: none">• Providers of environmental services;• Including remediation, removal, demolition and decontamination services;• Located in North America or Europe;• Minimum EBITDA US\$500k. |

Location: USA

279723 - MARKETING SERVICE AGENCIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of marketing services and supply-chain solutions;• Services include consulting, designing and distributing branded merchandise and point-of-sale materials;• Primarily serves the FMCG market;• Offices and clients located globally. | <ul style="list-style-type: none">• Marketing service agencies;• Specialising in consultancy, compliance and supply chain services;• Located in Europe;• Minimum EBITDA £200k. |

Location: England

274409 - ENVIRONMENTAL EMERGENCY RESPONSE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• BVMF-listed;• Group of environmental management companies;• Serves multiple sectors, including pharmaceutical to construction;• Environmental services include waste management, logistics and reversed production and co-processing;• Emergency response services include accident prevention, training, disinfection of environments and industrial services;• Global operations. | <ul style="list-style-type: none">• Environmental emergency response companies;• Providing a range of industrial services;• Located in Europe and North America;• Minimum EBITDA US\$500k. |

Location: Brazil

279731 - ONLINE VOCATIONAL TRAINING COURSES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Provider of online vocational training courses;• Includes industry specific mandatory training, education and certification courses;• Courses help customers to meet legal and industry compliance requirements;• Operates across the US. | <ul style="list-style-type: none">• Providers of online training, education, and professional certification for regulated end-markets;• Focused on online and asynchronous training solutions;• B2B or B2C customer base;• Located in North America and Europe;• Minimum EBITDA US\$500k. |

Location: USA

15711 - COMMERCIAL REAL ESTATE & PROPTech (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Canadian privately-owned;• Commercial real estate broker;• Financial, management, advisory and transaction services;• Operates globally. | <ul style="list-style-type: none">• Commercial real estate, property management services and PropTech;• No interest in residential real estate or contractor services;• Located in North America and Europe;• Particular interest in Germany, France and the UK;• EV above C\$5m. |

Location: Canada

272676 - ORGANISATIONAL TRANSFORMATIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Business consultants, specialising in organisational transformation;• Serves customers in the technology, telecommunications, financial services and industrials sectors;• Headquartered in the Netherlands with offices in France, the US and India. | <ul style="list-style-type: none">• Business consultancies focusing on organisational transformation;• Also focused on innovation and digital transformation;• Sectors to include technology, telecommunications, financial services and industrials;• Located in France, the Netherlands or Germany;• Minimum EBITDA €500k. |

Location: Netherlands

279581 - INDUSTRY TRAINING COURSES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE-owned;• Producer of vocation specific training courses and resources;• Serves schools, higher education, continued education and industry;• Offers a range of multimedia resources for distance and remote learning;• Operates domestically. | <ul style="list-style-type: none">• Producers of industry training and vocation specific educational courses;• Providers of accompanying educational resources and certification programmes;• Located in North America and Europe;• Minimum EBITDA US\$500k. |

Location: USA

255348 - LANGUAGE & CULTURAL SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French privately-owned;• Organisers of educational language and cultural trips;• Serves French middle schools, high schools, students and adults;• Supervises the entire trip, including travel, transport and activities;• Headquartered in France and offers trips globally. | <ul style="list-style-type: none">• Providers of language and cultural services;• Keen focus on educational trips;• Located in Europe;• Minimum EBITDA €250k. |

Location: France

253463 - RECYCLING SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch privately-owned;• Provider of recycling services;• Carries out paper and plastic recycling;• Services include shredding and document destruction;• Services offered across the Netherlands. | <ul style="list-style-type: none">• Paper recycling businesses in new geographies;• Recycling of other materials located in the Netherlands;• Minimum EBITDA €500k. |

Location: Netherlands

10549 - THIRD-PARTY LOGISTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Swedish privately-owned;• Support services provider;• Offers supply chain, electronics refurbishment and niche print and packaging services;• Offers services across Europe, Asia, the UK and the US. | <ul style="list-style-type: none">• Third-party logistics companies;• Working with B2B Fashion and Lifestyle brands;• Providers of IT refurbishment and value recovery services;• Located in the UK and Europe;• Turnover between €10m-€20m;• EBITDA margins above 10%. |

Location: Sweden

4661 - SALES, MARKETING & SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Main Market-listed;• Sales, marketing and support services group;• Operates through four separate divisions, centred around LPG, retail and oil, healthcare and technology;• Group members offer sourcing, product design, branding, marketing and other support services;• Operates across Ireland. | <ul style="list-style-type: none">• Businesses involved in sales, marketing and support services;• Located in the UK, ROI and wider Europe;• Turnover between €20m-€50m. |

Location: Ireland

267502 - CAR PARKS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Belgian privately-owned; • Car park operator; • Sites across Europe. | <ul style="list-style-type: none"> • Car parks; • Owned or long leases; • Located in Southern Europe and the DACH and Benelux regions; • Maximum turnover €30m. |

Location: Belgium**276635 - CONSULTANCY FIRMS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US privately-owned; • Consulting firm; • Offers technical, legal, scientific and financial advisory services; • Operates globally. | <ul style="list-style-type: none"> • Consultancy firms; • Focusing on claims and disputes in the environmental, technical and scientific, forensic accounting and finance, property, and infrastructure markets; • Particular interest in technology, cyber security, digital forensics and digital analytics consultancies; • Located in the North America, Europe and Asia; • Maximum revenue US\$75m; • Maximum EBITDA US\$20m; • EBITDA margins above 20%. |

Location: USA

266260 - UK IMPACT FUND (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Impact arm of a UK PE firm; • Manages a portfolio of environmentally and socially friendly businesses; • Portfolio active in in the healthcare, technology and renewable energy sectors; • Portfolio located across the UK. | <ul style="list-style-type: none"> • Businesses that offer positive social and environmental impacts; • Preference for tech-enabled targets; • Located in the UK and Europe; • Turnover between £5m-£20m. |

Location: England**277621 - BUSINESS TRANSFORMATION CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Luxembourgian PE-owned; • Provider of business transformation consultancy services; • Services are categorised into business, people, digital and agile transformation; • Serves public and private organisations worldwide; • Operates an international network of independent consulting firms; • Headquartered in France with an additional office in Switzerland. | <ul style="list-style-type: none"> • Business transformation consultancies; • Offering a range of consultancy services across business, data, digitisation, change and leadership; • Serving clients active in a range of sectors; • Located in France; • Minimum EBITDA €1m. |

Location: France

273575 - BUSINESS SUPPORT TOOLS & SOFTWARE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of accounting and early business support software;• Services include accounting software, tax advice, business creation, business planning, invoice templates and advice;• Specifically for micro and small businesses. | <ul style="list-style-type: none">• Developers of digital business support tools and software for SMEs;• Customer base who assist in accounting, legal, business planning, creation and growth;• Developers of compatible digital infrastructure or support services software;• Located in France;• Minimum EBITDA €200k. |

Location: France

269699 - CALL CENTRES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Belgian PE-owned;• Provider of outsourced services focused around customer relations;• Wide range of services offered that help businesses acquire customers, manage their admin and develop and retain their customers' client base;• Offices in Belgium and Morocco. | <ul style="list-style-type: none">• Call centres;• Telemarketing businesses;• Located in the Netherlands and France;• Maximum EBITDA €10m. |

Location: Belgium

279751 - E-LEARNING TRAINING PLATFORMS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Developer of an e-learning training platform and human capital management software solutions;• Serves the oil and gas industry;• Primarily provides industry required training and competency management solutions;• Headquartered in Scotland with offices across Europe. | <ul style="list-style-type: none">• Providers of online and in-person training solutions;• Developers of employee management solutions;• Serving the oil and gas industry;• Located in Europe;• Minimum EBITDA US\$500k. |

Location: Scotland

279250 - RECYCLING COMPANIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• German PE-owned;• Recycler of refrigerators;• Services include product collection, pollutant separation and shredding;• Operates several recycling plants across Germany. | <ul style="list-style-type: none">• Recycling companies;• Specialising in electronic waste, electric vehicle batteries and household appliances;• Located in Europe;• EBITDA from negative up to €15m. |

Location: Germany

275178 - HEALTH, SAFETY & WELLBEING SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Luxembourgian PE-owned;• Group of health, safety and wellbeing businesses;• Designs and maintains fire safety installations and machine protection systems;• Offers safety and corporate healthcare services;• Also offers a suite of IT solutions to support their service offering;• Several operational headquarters located throughout Italy. | <ul style="list-style-type: none">• Providers of services, products and IT solutions for the management of occupational safety within workplaces;• Products and services centred around fire safety, corporate healthcare and workforce management;• Located in Italy;• Fire safety platforms;• Located in Europe;• Preference for countries located close to Italy;• Minimum EBITDA €1m. |

Location: Italy

261975 - E-WASTE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Electronic waste recycling and treatment group;• Offers nationwide coverage and logistics services. | <ul style="list-style-type: none">• E-waste businesses;• Offering treatment, recycling, refurbishment and reuse of electronic products;• Located in Europe, Canada and the US;• Minimum EBITDA €500k. |

Location: Italy

273742 - LITERACY & READING TOOLS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Swedish PE-owned;• Supplier of special education tools;• Products include teaching materials, books, films and guides;• Serves educational institutions from preschools through to adult education;• Located in Europe. | <ul style="list-style-type: none">• EdTech companies;• Specialising in literacy and reading development;• Services for inclusive education;• Located in Europe and the US;• EV between €5m-€25m;• Minimum EBITDA €500k. |

Location: Sweden

TRANSPORT/DISTRIBUTION

14743 - BESPOKE LOGISTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Main Market-listed;• Logistics company;• Offers multichannel, warehousing, retail consolidation and customs warehousing services;• Based in Northern England. | <ul style="list-style-type: none">• Logistics companies;• Offering a wide range of bespoke services;• No interest in traditional transport;• Located in the US and Europe;• Minimum turnover £10m. |

Location: England

276323 - FOURTH PARTY LOGISTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Provider of fourth-party logistics specialising in spare parts for ships;• Specialises in complex and critical logistical solutions;• Operates on a global scale. | <ul style="list-style-type: none">• Providers of logistics solutions;• Specialising in niche 4PL;• Located in continental Europe;• Minimum EBITDA €500k |

Location: Netherlands

263880 - PARCEL & TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch privately-owned;• Provider of global shipping solutions;• Offers parcel delivery, shipping logistics, warehousing and freight logistics services;• Operates across Europe. | <ul style="list-style-type: none">• Parcel and transport businesses;• No interest in businesses with their own warehouses or trucks;• Based in Austria and Italy;• Minimum EBITDA €250k. |

Location: Netherlands

261287 - RAIL FREIGHT & LOGISTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Luxembourgian PE-owned;• Private rail freight operator;• Offers services such as dedicated rail flows, single wagon loads, bulk, container, pallets, intermodal units and exceptional transport;• Active across a wide range of sectors;• Headquartered in Belgium with operations in France and the Netherlands;• European network of partners. | <ul style="list-style-type: none">• Rail freight and logistics businesses;• Particular interest in rail servicing businesses;• Located across Europe;• Minimum EBITDA €2m. |

Location: Belgium

267321 - INTERNATIONAL TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Belgian PE-owned;• Provider of door-to-door transport solutions;• Predominantly transports over long distances by train or ship;• Transports both packed and bulk cargo;• Operates across a wide range of sectors;• Active across Europe. | <ul style="list-style-type: none">• International transport service providers;• Offering cargo shipping, bulk transport and packed cargo services;• Clients in the chemical, automotive, steel, food and beverage, paper and packaging sectors;• Located in mainland Europe;• Maximum revenue €50m;• Maximum EBITDA €10m. |

Location: Belgium

279734 - ASSET LIGHT LOGISTICS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE-owned;• Provider of asset light, third-party freight forwarding and value-added supply chain services;• Offers multi-modal freight forwarding, warehousing and distribution, relocation and compliance services;• Serves the industrial, healthcare, retail and e-commerce sectors;• Located across North America, Asia and the UK | <ul style="list-style-type: none">• Asset light logistics and freight forwarding businesses;• Focused on value-added and specialised services;• Serving B2B and B2C customers;• Located in North America, Europe and the APAC region;• Minimum EBITDA US\$5m. |

Location: USA

9638 - EMERGENCY FREIGHT SERVICES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Expedited freight transport and logistics services provider;• Offers road and air freight, air charter, on-board courier and freight forwarding services;• Operates globally. | <ul style="list-style-type: none">• Emergency freight and expedited transport companies;• Offering express delivery and time critical freight services;• Preference for van fleets;• Serving a range of sectors, with a preference for automotive and aerospace;• Located globally;• Turnover between £5m-£20m. |

Location: England

278839 - AUTOMOTIVE COATINGS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French PE-owned;• Distributor and retailer of automotive coatings;• Distributes directly to garages and through an e-commerce site;• Operates domestically. | <ul style="list-style-type: none">• Retailers of paints, varnishes, primers, thinners and complimentary products;• Serving the automotive industry;• Located in France, Switzerland and Belgium;• Minimum EBITDA €250k. |

260903 - LABORATORY SUPPLIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French PE-owned;• Group of wholesale distribution companies;• Distributes laboratory supplies to life science research and development laboratories;• Products include flasks, petri dishes, tubes, pipettes, beakers, trays and freezing boxes;• Applications include molecular biology, immunology, microbiology and cell cultures;• Operates e-commerce sites across Europe. | <ul style="list-style-type: none">• Distributors of laboratory supplies, consumables and equipment;• Operating e-commerce sites;• Located in Europe;• Minimum EBITDA €250k. |

Location: France

279438 - NUCLEAR POWER SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of parts and equipment lifecycle management services to the nuclear power sector;• Services include sourcing, integration, repairs and parts inventory management;• Has an online database of parts;• Operates domestically. | <ul style="list-style-type: none">• Providers of nuclear power equipment testing, qualification and compliance services;• Suppliers of products, technologies and parts distribution;• Supporting current and next generation nuclear power;• Located in North America and Europe;• Minimum EBITDA US\$1m. |

Location: USA

279572 - VALVES & PARTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE-owned; • Distributor of valves and replacement parts; • Distributes OEM replacement parts for safety and release valves; • Operates domestically. | <ul style="list-style-type: none"> • Distributor of replacement valves and parts; • Offering safety and relief valve products; • Located in North America and Europe; • Minimum EBITDA US\$1m. |

Location: USA**267147 - OFF-HIGHWAY EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Agriculture and landscape group; • Operates two business segments; • One segment focuses on the distribution of equipment for farming, horticulture, landscape maintenance, material handling, groundwork, road and water construction; • One segment focuses on the distribution of steel, personal means of protection and hydraulic components and systems; • Headquartered in the Netherlands with activities across Europe. | <ul style="list-style-type: none"> • Distributors of off-highway equipment; • Construction and greenery equipment; • No interest in material handling equipment or forklifts; • Providers of sales and after-sales services; • Suppliers of spare parts; • Preference for branded products; • Located globally; • Minimum EBITDA €500k. |

Location: Netherlands

268099 - DISTRIBUTION & TRADING COMPANIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Austrian privately-owned;• Distribution group;• Focuses on the industrial and construction sectors;• Operates six companies across the DACH region and Lichtenstein. | <ul style="list-style-type: none">• Distribution and trading companies;• No interest in the fashion, consumer and technology sectors;• Horizontal integration of companies trading complementary products;• Vertical integration of producers and suppliers in sectors where they are already present;• Will consider e-commerce;• Targets in the DACH region and Northern Italy;• EBIT between €1m-€10m. |

Location: Austria

270556 - STEEL STOCKHOLDERS & WHOLESALEERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Stockholding wholesaler of stainless-steel products;• Predominantly designs products for the hygienic process industry;• Operates across the Benelux. | <ul style="list-style-type: none">• Stockholders and wholesalers;• Stainless steel installation materials, valves, process equipment, pumps and tank equipment;• Serving food and pharma end markets• Located in the Benelux, France and Germany;• Maximum revenue €100m. |

Location: Netherlands

261769 - TOOLS & BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Swedish PE-owned;• Wholesale distributor of building materials and tools;• Serves retailers in iron and construction markets;• Products include attachments, building materials, electrical items, machines and chemicals;• Operates across the Nordics. | <ul style="list-style-type: none">• Wholesalers and retailers of construction tools and building materials;• Active in the construction and building markets;• Located in Northern Europe;• Minimum EBITDA €250k. |

Location: Sweden

268011 - GARDEN & TIMBER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Wholesaler of timber garden products;• Offers products including log cabins, timber roofing and garden furniture;• Based in the Netherlands;• Distributes products internationally. | <ul style="list-style-type: none">• Online retailers of timber-based garden products;• Products including garden sheds and loose wood fencing;• Located in Europe;• Minimum EBITDA €1m. |

Location: Netherlands

254313 - GARDEN FURNITURE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK privately-owned;• Supplier of garden pots and accessories;• Customers include garden centres and nurseries. | <ul style="list-style-type: none">• Importers and wholesalers of indoor and outdoor living products;• Particular interest in outdoor garden furniture;• Distressed suppliers to the garden centre market;• Located in the UK and Europe;• Maximum turnover £20m. |

Location: England

TRAVEL

269234 - LUXURY TOURIST COMPLEXES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Luxury tourist complex;• Manages over 200 residential apartments and a five-star hotel and spa. | <ul style="list-style-type: none">• Luxury tourist complexes;• Located globally;• Minimum EBITDA €1m. |

Location: Italy

260728 - ONLINE TRAVEL AGENCIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Online travel agent and tour operator;• Provides airline tickets, hotel rooms and package holidays through online channels;• Operates over 50 agencies. | <ul style="list-style-type: none">• Online travel agencies or travel management businesses;• Located in France;• Minimum EBITDA £500k. |

Location: France

255550 - ONLINE TRAVEL AGENCIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Online travel agency;• Operates throughout Europe. | <ul style="list-style-type: none">• Online travel agencies;• Pure travel agencies with no interest in tour operators;• Located in the UK and Europe;• Turnover between €10m-€200m. |

Location: Netherlands

GENERALIST

270077 - FRENCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• French PE firm;• Provides growth capital directly and indirectly;• Backs LBOs, capital increase and turnarounds;• Equity tickets between €2m-€15m. | <ul style="list-style-type: none">• Businesses in the consumer, business service and digital sectors;• Particular interest in luxury packaging, tourism, brands, leisure and e-commerce;• Preference for management teams to become shareholders;• Located in France;• Minimum turnover €10m. |

Location: France

255314 - LUXEMBOURGIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Luxembourgian PE firm;• Focuses on unusual and special situations;• Takes majority stakes between €10m-€100m. | <ul style="list-style-type: none">• Sector agnostic;• Particular interest in software businesses in a transition;• No interest in real estate;• Primary transactions and complex deals;• Located in France, the Benelux, Italy and DACH;• EBITDA between €5m-€25m. |

Location: Luxembourg

273132 - FRENCH INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Strategic business unit of French investment firm;• Investments to supplement traditional bank loans;• Senior debt financing;• Invests between €10m-€25m. | <ul style="list-style-type: none">• Active across all sectors;• ISEs and mid-caps;• Located in the eurozone;• EBITDA between €10m-€100m. |

Location: France

272978 - FRENCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• French PE firm;• Invests in small and mid-cap companies;• Six expert divisions focused on different types of transaction;• Based in Europe. | <ul style="list-style-type: none">• Active across a range of sectors;• Small and mid-cap companies;• Located in Europe;• Minimum EBITDA €1m. |

Location: France

255006 - GERMAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• German PE firm;• Manages a fund capital of over €800m;• Active in the implementation of buy-and-build strategies, partial sales, successions, MBIs and MBOs, growth financing, and partial sales of corporate divisions;• Pursues a global expansion strategy;• Operates across Europe. | <ul style="list-style-type: none">• Dental services• Located in Europe;• Minimum turnover €1m;• Express and specialty logistics;• Located in Europe and the US;• Minimum turnover €1m;• Regulatory and compliance services;• Food and supplement providers;• IT network and security;• Located in Europe;• Minimum turnover €5m;• Translation services;• Located in Europe and the US;• Minimum turnover €10m;• Renewable energy;• Located globally;• Minimum turnover €5m;• Aluminium processing;• Located globally;• Minimum turnover €10m;• Food laboratories;• Pharma analytics;• Located globally;• Minimum turnover €1m. |

Location: Germany

17504 - PAN-EUROPEAN INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Pan-European investment group;• Subsidiary of an XETR-listed German PE firm;• Invests in European mid-market private and public companies;• Takes majority stakes and backs a range of transactions;• Liquid cash sources for investments of over £200m. | <ul style="list-style-type: none">• Sector agnostic;• Capabilities in business services, chemicals, consumer goods, food and beverage, industrial and TMT;• Located in the UK and Europe;• Sales between £25m-£1bn;• EBITDA margin from negatives up to 15%. |

Location: England

268986 - EUROPEAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• European PE firm;• Focuses on the mid-market;• Raises capital through private individuals and family investors;• Operates across Europe. | <ul style="list-style-type: none">• Businesses in the financial, business, industrial, energy and business services sectors;• Located in the UK or Continental Europe;• Enterprise value between £75m-£200m;• Minimum EBITDA £5m. |

Location: England

268647 - SPANISH SEARCH FUND (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> Spanish search fund; Backed by international investment partners including family offices and HNWI's; Has expertise in a wide range of industries and sectors. | <ul style="list-style-type: none"> Stable and non-seasonal sectors; No risk of technological or regulatory change; Preference for little capital expenditure required to create growth; Strong management team in place; Located in Spain; Turnover between €5m-€35m; High percentage of recurring contracts; EBITDA margins above 10%. |

Location: Spain**273319 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> French PE firm; Targets small and mid-sized companies; Specialises in MBOs and MBIs, OBOs and security reclassification and provision of growth capital; Takes a minority or majority stake; 12 benevolent investors and over 200 entrepreneurial investors, including individuals, company owners, private equity fund partners and families; Operates three funds. | <ul style="list-style-type: none"> Sector agnostic; Businesses targeting annual growth between 5%-25%; Committed management team in place; Located in France; Positive EBITDA. |

Location: France

275659 - FRENCH STRATEGIC BUSINESS UNIT (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Strategic business unit of French investment company; • Manages a fund dedicated to supporting SMEs impacted by COVID; • Fund established by an insurance company; • Invests between €20m-€50m. | <ul style="list-style-type: none"> • Sector agnostic; • SMEs impacted by COVID; • Located in France; • EBITDA between €12m-€50m. |

Location: France**273123 - FRENCH STRATEGIC BUSINESS UNIT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • Strategic business unit of French investment firm; • Invests between €8m-€40m; • Equity, convertible bonds and mezzanine financing. | <ul style="list-style-type: none"> • Sector agnostic; • Preference for the technology, healthcare, education, financial and B2B service sectors; • Located in Europe; • EBITDA between €3m-€10m. |

Location: France**273127 - FRENCH STRATEGIC BUSINESS UNIT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • Strategic business unit of French investment firm; • Offers balance sheet and business mix rebalancing, reorganisation of capital ownership and recovery services; • Invests between €8m-€20m with bonds in fine and/or equity financing. | <ul style="list-style-type: none"> • Sector agnostic; • Profitable SMEs and ETIs; • MBI and MBO opportunities; • Located in Europe; • Turnover between €10m-€300m; • Minimum EBITDA €4m. |

Location: France

258989 - MIDDLE EASTERN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • Middle Eastern PE firm; • Invests in the EU and MENA mid-markets; • Offers financial and operational support; • Invests between US\$1m-US\$100m per transaction; • Located in the Middle East and Europe. | <ul style="list-style-type: none"> • Healthcare, retail, education, beauty and food and beverage sectors; • Particular interest in hair salons, wax bars and beauty parlours; • Located in Europe, Asia and Africa. • Turnover between US\$2m-US\$30m. |

Location: Saudi Arabia**278837 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • French PE firm; • Backs takeovers and restructuring cases and offers growth capital; • Investment horizon of five to seven years; • Investment team contributes at least 5% in all transactions. | <ul style="list-style-type: none"> • SMEs active in any sector; • Strong second tier management in place; • Located in France, Belgium or Switzerland; • EV between €2m-€60m. |

Location: France**260350 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • German operational PE firm; • Equity fund of over €100m; • Backed by business families and management; • Expertise in special situations with a preference for carve-outs, succession scenarios, MBOs, MBIS and turnaround cases; • Takes a majority stake above 75%. | <ul style="list-style-type: none"> • Sector agnostic; • Preference for the industrial, chemical, consumer goods, business services and TMT markets; • Carve-outs and turnaround situations or the requirement for operational input; • Located in Europe; • Turnover in between €30m-€500m; • EBITDA margin between -10% and +10%. |

Location: Germany

278858 - UK SEARCH FUND (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK search fund; • Looking to acquire and grow a single business for the long-term; • Provides direct management roles; • Experienced in B2B SaaS ventures and start-ups. | <ul style="list-style-type: none"> • Providers of niche B2B software and IT services; • Located in Europe; • Turnover between £2m-£10m; • EBITDA between £300k-£1.5m; • EBITDA margin above 10%. |

Location: England**4026 - UK INVESTMENT GROUP** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK investment group; • Operates a portfolio of industrial businesses; • Targets non-core and underperforming business units and assets; • Headquartered in the UK with offices in the US and Europe. | <ul style="list-style-type: none"> • Particular interest in bathroom and accessory manufacturers, chemical businesses, providers of engineering, transport, logistics and warehousing services and manufacturers of storage products; • Located in the US and Europe; • Minimum turnover £30m. |

Location: England**253957 - ITALIAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Italian PE firm; • Independent investment company; • Specialises in corporate turnarounds. | <ul style="list-style-type: none"> • Manufacturing businesses with a preference for the chemical, pharmaceutical, design and food and beverage sectors; • Preference for distressed businesses; • Based in Italy; • Maximum revenue €30m. |

Location: Italy

274416 - SPANISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Spanish PE firm; • Looking to invest in one SME; • Takes a majority stake; • Backed by investors with a private equity background; • Flexible investment criteria. | <ul style="list-style-type: none"> • Sector agnostic; • Fragmented client base with some recurring clients; • Little regulation and related risk within the business and the sector; • Owner looking to retirement and searching for a management transition; • Located in Spain; • Turnover between €3m-€20m; • EBITDA between €700k-€3m. |

Location: Spain**253363 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • French PE firm; • Specialises in financing and buyouts of SMEs; • Over €700m assets under management; • Manages investments on behalf of French and European institutional investors; • Backs ownership changes, growth acceleration, buyouts and growth strategies; • Takes a minority or majority shareholding; • Investment horizon between five to seven years. | <ul style="list-style-type: none"> • SMEs active in any sector; • Strong second tier management in place; • Located in France, Belgium or Switzerland; • Revenues between €5m-€100m. |

Location: France

272436 - ITALIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> Italian PE firm; Invests in medium-sized business; Capital provided by financial investors, family offices and pension funds; Half of the capital comes from the US, Middle East and Asia; Takes a controlling stake. | <ul style="list-style-type: none"> Preference for the consumer, leisure, healthcare, industrial manufacturing and technology sectors; Located in Southern Europe; Minimum turnover €5m; Minimum EBITDA €1m. |

Location: Italy**268361 - BELGIAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> Belgian PE firm; Takes a majority stake in industrial SMEs; Current portfolio located across Belgium and Germany. | <ul style="list-style-type: none"> Businesses active in port-related equipment; Located in the Benelux, France and the UK; Preference for businesses located near or at a port; EBITDA between €1m-€5m. |

Location: Belgium**269296 - BELGIAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> Belgian PE firm; Looks to be the significant shareholder or leading investor; Invests between €10m-€60m of equity. | <ul style="list-style-type: none"> Sector agnostic; No interest in real estate, R&D-based life sciences and pre-commercial technologies; Headquartered in the Benelux or France; Sales between €25m-€300m; EBITDA between €5m-€30m. |

Location: Belgium

273215 - FRENCH FAMILY OFFICE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • French family office; • Active in the food, health and wellbeing sectors; • Keen focus on bio and sustainable development opportunities. | <ul style="list-style-type: none"> • French SMEs; • Serving the food, health and wellbeing sectors; • Preference for the fine foods, cosmetics and perfume markets; • Located in France; • Minimum EBITDA €250k. |

Location: France**273639 - SPANISH INVESTOR** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • Spanish private investor; • Invests in the low- to mid-market; • Operates across Southern Europe. | <ul style="list-style-type: none"> • Sector agnostic with a preference for traditional markets; • Located in Spain, Italy and Portugal; • Minimum EBITDA €500k. |

Location: Spain**255498 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE firm; • Invests in the healthcare and life science sectors; • Operates an international portfolio and several funds; • c.£1bn of assets under management; • Offices in the UK and US. | <ul style="list-style-type: none"> • Businesses in the biotech, pharmaceutical, MedTech, life science, consumer healthcare and digital health markets; • Located globally; • Maximum revenue £15m; • Maximum EBITDA £10m. |

Location: England

254155 - EUROPEAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • European PE firm; • Invests in MBOs, carve-outs and complex situations; • Investments in the technology, consumer and education sectors; • Partners with sellers; • Offices in the UK, Germany and Italy. | <ul style="list-style-type: none"> • Sector agnostic with a preference for the technology, media, telecom, consumer and education sectors; • Located in Europe; • Enterprise value between €40m-€150m; • Minimum EBITDA €7m. |

Location: England**260255 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • French PE firm; • Distinct mid-cap fund; • Supports SMEs in their growth strategies; • Backs buyouts and offers growth capital; • €400m assets under management; • Ticket size between €15m-€50m. | <ul style="list-style-type: none"> • SMEs; • Serving B2B, technology or healthcare sectors; • Solid fundamentals and strong growth potential; • Located France; • EV between €40m-€300m. |

Location: France**260257 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • French PE firm; • Small-cap fund; • Invests in high-performing French SMEs with a leadership position in their sector; • Backs buyouts and growth capital transactions; • Current experience in the plastic, fit out, consumer goods, construction, insurance and pharmaceutical sectors. | <ul style="list-style-type: none"> • Sector agnostic; • Located in France; • Minimum turnover €8m; • EV between €8m-€25m. |

Location: France

260261 - FRENCH VC FUND (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • French venture capital fund; • Focuses on the technology and medical sectors; • Located in France. | <ul style="list-style-type: none"> • Pharmaceuticals, drug development, diagnostics and medical devices; • Located in Europe; • Minority investments only; • EBITDA up to €25m. |

Location: France**261696 - SPANISH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Spanish PE firm; • Targets the mid-market; • Investing out of a fourth fund; • Invests between €10m-€100m. | <ul style="list-style-type: none"> • Asymmetric deals in any sector; • Located internationally; • Enterprise value between €50m-€500m. |

Location: Spain**256530 - EUROPEAN PE ARM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • European arm of US PE firm; • Over 600 investments across a range of industries; • Partners with sellers to drive growth; • Operations in the US and Europe. | <ul style="list-style-type: none"> • Particular interest in the business services, consumer, education and training, healthcare, software and specialist manufacturing sectors; • Management team in place; • Located in Europe; • Maximum EBITDA US\$30m; • Minimum EBITDA US\$5m. |

Location: England

15253 - UK OPERATIONAL PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK operational PE firm; • Takes a majority or minority holding above 20%; • Invests between £1m-£10m. • Operates across the UK. | <ul style="list-style-type: none"> • B2B digital businesses; • Interested in technology, software, security, online training, managed services and publishing; • Located in Europe; • Turnover between £1m-£25m; • Maximum EBITDA £3m. |

Location: England**481 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK PE firm; • Invests in service-based businesses; • Pursues a buy-and-build strategy and looks to expand targets overseas; • Participates in MBOs, growth capital investments and retirement sales; • Offers £10m-£50m in equity. | <ul style="list-style-type: none"> • Particular interest in the business support services, education and training, financial services and healthcare sectors; • Located in Western Europe and the Nordics; • Minimum EBITDA £2m. |

Location: England**256009 - US PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • US PE firm; • Privately funded with seven platforms across four sectors; • Focuses on control transactions, special situations and roll ups. | <ul style="list-style-type: none"> • Companies active in the healthcare, technology, industrial and business service sectors; • Particular interest in equipment and consumables; • Located in North America and Europe; • Turnover between US\$50m-US\$500m; • EBITDA margins negative to 15%. |

Location: USA

256214 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE firm; • Invests in SMEs with high recurring revenues; • Backs MBOs, buy-and-builds and young growing businesses. | <ul style="list-style-type: none"> • Providers of software and B2B tech-enabled services; • Experienced management teams; • Located in Europe and the US; • EBITDA between £1m-£10m; • EBITDA margin above 10%; |

Location: England**262711 - SPANISH SEARCH FUND** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • Spanish search fund; • Backed by HNWI, entrepreneurs, and investment firms; • Looking to acquire and operate a single business. | <ul style="list-style-type: none"> • Sector agnostic; • Located in Spain; • Net sales between €5m-€40m; • EBITDA margin above 15%; • Positive and stable cash flow. |

Location: Spain

279068 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US PE firm; • Invests in the low-mid market; • c.US\$1.5bn capital under management; • Operates internationally. | <ul style="list-style-type: none"> • Providers of healthcare support services; • Services including clinical therapies, supply distribution, pharmacy services, home and hospice care, payroll, management and staffing; • Providers of professional support services; • Services including facilities maintenance and compliance, process outsourcing, government services; • Providers of IT support services; • Services including consultancy, training, integration, infrastructure and managed service providers; • Providers of process outsourcing and supply chain; • Services including food and beverage supply chain, transport, logistics and value add distribution; • Located globally; • EBITDA between US\$8m-US\$30m. |

Location: USA**279069 - US PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US PE firm; • Invests in the low-mid market; • Operates a US\$600m fund; • Operates across a wide range of sectors including, health and beauty, IT and distribution; • Invests between four to seven years; • Operates internationally. | <ul style="list-style-type: none"> • Sector agnostic; • No interest in real estate, oil and gas, life sciences and early-stage businesses; • Management to remain post acquisition; • Majority ownership; • Located in North America, Europe or Australia; • Maximum turnover US\$500m; • EBITDA between US\$8m-US\$40m. |

Location: USA

279070 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US PE firm; • Acquires technology and services companies; • Over US\$800m in raised capital; • Provides long term investment; • Operates internationally. | <ul style="list-style-type: none"> • Companies active in the FinTech, financial services, software, logistics and tech-enabled business service sectors; • Located in North America and Europe; • Turnover between US\$5m-US\$75m. |

Location: USA**270355 - LUXEMBOURGIAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Luxembourgian PE firm; • Invests in SMEs and SMLs facing strategic and operation challenges; • Acquires majority stakes in subsidiaries or activities of larger groups through specialist takeovers; • Makes investments in equity; • Investments of up to €10m per project. | <ul style="list-style-type: none"> • Sector agnostic; • Experiencing operational or strategic difficulties; • Must have a basis on which a viable business model can be built; • Located in the Benelux and France; • Turnover up to €200m. |

Location: Luxembourg**273039 - PAN-EUROPEAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • Pan-European PE firm; • Offering capital for organic and inorganic growth; • Raises funds from international institutional investors; • Currently manages c.€10bn investment commitments; • Offices located across Europe. | <ul style="list-style-type: none"> • Businesses centred around ageing population, outsourcing and digitalisation, leisure and luxury and sustainability; • Located in France and Spain; • Turnover between €10m-€200m; • Minimum EITDA €4m. |

Location: Netherlands

250636 - SWEDISH CONGLOMERATE (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • STO-listed; • €2.5bn market cap conglomerate; • Acquires family-owned businesses; • Wishes to retain management, current location and develop the business further; • Significant operations throughout Europe. | <ul style="list-style-type: none"> • Sector agnostic; • No interest in project heavy industries, real estate, construction contracting or 'people only' industries such as recruitment; • No interest in the gambling, tobacco, arms and alcohol sectors; • Strong continuing management teams; • Located in North America and Europe, with particular interest in the UK; • Minimum EBITDA £3m; • Minimum EBITDA margin 17%. |

Location: Sweden**269700 - SWEDISH INVESTMENT FIRM** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Swedish investment firm; • Invests capital raised from 120 friends and family members; • Equity capital of €270m; • Takes a majority stake or a minority stake with a path to a majority; • Aims to never sell a company; • Makes 8-10 investments annually; • Offices across Scandinavia and Germany. | <ul style="list-style-type: none"> • Sector agnostic; • No interest in real estate, the financial services market or asset heavy businesses; • Located in Europe with a preference for Scandinavia, DACH, Benelux, the UK and Italy; • EBITDA between €2m-€10m EBITDA; • EBITDA margin above 10%. |

Location: Sweden