# Langcliffe

# BUYERS ACQUISITIVE IN THE DACH REGION

# JUNE 2022

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

# **SECTORS**

To view a collection of our most acquisitive buyers targeting opportunities in the DACH region, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AGRICULTURE
- AUTOMOBILES & PARTS
- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEGAL
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION
- TRAVEL

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

• GENERALIST

# **AEROSPACE & DEFENCE**

# **258679 - TIER II METALLIC PARTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Tier II supplier of highly engineered metallic parts, kits and assemblies;</li> <li>Serves the aerospace industry;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Suppliers of metallic parts to the aerospace industry;</li> <li>Parts including aircraft wing ribs, bulkheads, strings and floor beams;</li> <li>Located in the US and Europe;</li> <li>Turnover above US\$5m.</li> </ul>

#### Location: USA

#### **276672** - AVIATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Aviation service providers;
Provider of aviation services;	Located in Europe;
<ul> <li>Primarily focuses on air ambulance services, as well as private jets and engineering services;</li> </ul>	• Minimum EBITDA €500k.
Runs a flight training school;	
Operations throughout Europe.	

#### **Location: Germany**

# **262242** - **MILITARY & COMMERCIAL AEROSPACE PARTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of aftermarket aerospace parts;</li> <li>Supplies the military, space and commercial aviation sectors;</li> <li>Provides additional support repair services;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Distributors of aftermarket military and commercial aerospace parts;</li> <li>Providers of supporting MRO services;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

# **275882 - HIGH PERFORMANCE ALUMINIUM TUBES** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer and distributor of aluminium tubing products;</li> </ul>	<ul> <li>Manufacturers of high-performance aluminium tubes;</li> <li>Serving the aerospace industry;</li> </ul>
<ul> <li>Manufactures a range of high-performance products for applications in aircraft seats, heat exchangers, hydraulic systems and controls;</li> </ul>	<ul> <li>Located in Western Europe;</li> <li>Minimum turnover of €10m;</li> <li>EBITDA from negative through to €15m.</li> </ul>
<ul> <li>Serves the aerospace industry, specifically international blue-chip clients and individual component manufacturers;</li> </ul>	
Operates across Europe.	

# Location: France

#### **6326 - AEROSPACE PRECISION COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers and suppliers of complex
• Manufacturer of precision components;	engine components, fabrications and assemblies;
<ul> <li>Products include engine shafts and rotors, twisted links, cardan pins, rings and casings;</li> </ul>	• Serving the aerospace industry;
<ul> <li>Serves the aerospace, defence and power generation markets;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum turnover US\$5m.</li></ul>
• Operates across the UK, US and India.	

#### Location: England

# **258059 - AVIATION PARTS & COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor, manufacturer and repairer of aviation parts;</li> </ul>	<ul> <li>Manufacturers of aviation components and parts;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Customers include airlines, aftermarket service providers and OEMs;</li> </ul>	• Minimum turnover US\$5m.
Operates domestically.	

Location: USA

# **260014 - AIRCRAFT TYRES** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• US PE-owned;	• Manufacturers of aircraft tyres;
Manufacturer of aircraft tyres;	Located in North America and Europe;
Serves over 300 customers worldwide;	• Minimum turnover US\$5m.
• Headquartered in the UK.	

# Location: England

#### **254753 - US PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	Aerospace and defence businesses;
<ul><li>Six current portfolio companies;</li><li>Focuses on middle market aerospace and</li></ul>	<ul> <li>Manufacturers and distributors of aircraft engine parts;</li> </ul>
defence businesses.	<ul> <li>Providers of maintenance and repair to aircrafts;</li> </ul>
	<ul> <li>Located in the US but would consider Europe;</li> </ul>
	<ul> <li>Minimum EBITDA US\$3m;</li> </ul>
	<ul> <li>Related software businesses with a turnover greater than US\$5m.</li> </ul>

Location: USA

# **275886 - PRIMARY PARTS & SUB-ASSEMBLIES** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>German PE-owned;</li> <li>Manufacturer of complex structural components and sheet metal parts;</li> <li>Serves clients in the aviation, defence and space markets;</li> <li>Manufactures a range of critical components, parts and sub-assemblies;</li> <li>Utilises a variety of metalworking and sheet forming methods to create products;</li> <li>Manufacturing facilities in France and Morocco.</li> </ul>	<ul> <li>Manufacturers of primary parts and subassemblies for use in the aviation market;</li> <li>Offering services such as metalworking, machining, surface treatment and assembly;</li> <li>Serving blue chip clients;</li> <li>Located in Western Europe;</li> <li>Minimum turnover €10m;</li> <li>EBITDA from negative through to €15m.</li> </ul>

Location: France

# **275887 - AIR CONDITIONING UNITS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Developer and manufacturer of thermal</li> </ul>	<ul> <li>Manufacturers of air conditioning units, cooling and filter systems;</li> </ul>
<ul> <li>Products include heat exchanges and cooling systems for the aviation, aerospace and automotive industries;</li> </ul>	<ul> <li>Serving aerospace and automotive markets;</li> <li>Located in Western Europe;</li> <li>Minimum turnover €10m;</li> </ul>
<ul><li>Serves a European blue chip client base;</li><li>Manufacturing facilities located in France.</li></ul>	• EBITDA from negative up to €15m.

Location: France

# AGRICULTURE

# **279119 - EQUIPMENT FOR LIVESTOCK BREEDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Manufacturer of cattle and horse breeding equipment;</li> <li>Produces standard and tailormade products;</li> <li>Provides a full service from design and prototyping to production and testing;</li> <li>Retails products globally.</li> </ul>	<ul> <li>Manufacturers of equipment for the management and breeding of livestock;</li> <li>Located in France and neighbouring countries;</li> <li>Minimum EBITDA €250k.</li> </ul>

Location: France

# **AUTOMOBILES & PARTS**

# **273652 - ELECTRIC VEHICLES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian privately-owned;</li> <li>Manufacturer of electric commercial vehicles;</li> <li>Serves cities, municipalities, CPAs and industries;</li> <li>Operates across Europe via distributors.</li> </ul>	<ul> <li>Manufacturers and suppliers of 100% electric vehicles;</li> <li>Focusing on commercial vehicles and public transport;</li> <li>Located in the Benelux, DACH and France;</li> <li>Minimum EBITDA €250k.</li> </ul>

#### Location: Belgium

# **276675 - AUTOMOTIVE PLASTIC COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer of chrome-plated plastic components;</li> <li>Serves the automotive industry;</li> <li>Offers tool making and assembly services;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Manufacturers of plastic components;</li> <li>Serving the automotive industry;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

Location: Germany

# **266155 - VEHICLE SHELLS & INTERIORS** (CLICK REFERENCE TO ENQUIRE)

Acquirer	Acquisition Criteria
• Swiss PE-owned;	• Providers of vehicle shell, interior
<ul> <li>Provider of vehicle repair and preparation</li> </ul>	preparation and repair services;
services;	<ul> <li>Serving the automotive industry;</li> </ul>
<ul> <li>Services include body and paintwork, smart</li> </ul>	• Operating B2B and B2C;
repairs, hail repairs and interior and rim preparation;	• Located in Northern Europe;
<ul> <li>Serves car dealerships, fleet operators, leasing companies, insurance companies and private customers;</li> </ul>	• Minimum EBITDA €250k.
<ul> <li>Additionally operates a network of branded repair shops across Northern Europe.</li> </ul>	

# Location: Germany

# **273146 - TECHNICAL COMPONENTS & SPARE PARTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Distributor and supplier of spare parts for trucks, trailers, LCVs and agricultural tractors;</li> </ul>	<ul> <li>Distributors and suppliers of technical components and spare parts;</li> <li>No interest in tyres;</li> </ul>
<ul> <li>Products include maintenance and technical parts, such as filtrations, brakes, gearboxes, engines and axles;</li> <li>Exports goods globally.</li> </ul>	<ul> <li>Serving heavy load and agricultural vehicles;</li> <li>Not interested in cars and vans;</li> <li>Located in Europe;</li> <li>Turnover between €2m-€50m.</li> </ul>

Location: France

# **276385 - METAL COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer of complex parts and components for the automotive industry;</li> <li>Clients include virtually all of the world's biggest car brands;</li> </ul>	<ul> <li>Manufacturers of metal components to the automotive industry;</li> <li>Suppliers of parts to the automotive industry;</li> <li>Located in Europe;</li> </ul>
Operates domestically.	<ul> <li>Minimum EBITDA €1m.</li> </ul>

**Location: Germany** 

# **275087 - FLEET SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of safety solutions for fleet vehicles;</li> </ul>	<ul> <li>Manufacturers of safety products for commercial and emergency vehicles;</li> <li>Located in the US and Europe;</li> </ul>
<ul> <li>Products include video systems, wireless connectivity, vehicle safety lighting and van shelving and storage;</li> </ul>	<ul> <li>Profitable with a minimum EBITDA US\$250k.</li> </ul>
<ul> <li>Serves the bus, rail, law enforcement and military, emergency services and fire markets;</li> </ul>	
Operates across North America.	

Location: USA

# **276453 - CUSTOMISED CABIN SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of customised cabin solutions;
<ul> <li>Designer and manufacturer of cabins for agricultural and industrial vehicles;</li> </ul>	<ul> <li>Serving the industrial and agricultural sectors;</li> </ul>
Offers customised cabin solutions.	Located in Europe;
•	• EBITDA from negative up to €30m.

Location: Denmark

# **264495** - **HEAVY COMMERCIAL VEHICLE COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Automation companies;
<ul> <li>Manufacturer and distributor of complex machined metal parts for commercial vehicles;</li> </ul>	<ul> <li>Customer solutions for cast and forged components in manufacturing and logistics;</li> </ul>
<ul> <li>Products include axles, frames, chassis and engine parts.</li> </ul>	<ul> <li>Players serving the heavy commercial vehicle industry;</li> </ul>
	Located in Europe;
	• Minimum revenues £20m.

# Location: Germany

# **267675** - **PLASTIC INJECTION MOULDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer and supplier of plastic injection moulded parts;</li> <li>Specialises in products with complex geometries;</li> <li>Products include door handles, panels, speaker grills and roof frames;</li> <li>Serves the automotive industry;</li> <li>Additionally operates their own tool shop for internal moulding services;</li> <li>Operates in Germany and the Czech Republication of the serves of the serves of the serves of the serves of the services of the serves of the services of the serves of the services of the service of the services of the serv</li></ul>	<ul> <li>Manufacturers and suppliers of plastic injection moulding components;</li> <li>Specialising in automotive parts and accessories;</li> <li>Located in Europe;</li> <li>EBITDA from negative up to €15m.</li> </ul>

# Location: Germany

# **BUILDING PRODUCTS**

# **269112 - INTERIOR INSTALLATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Interior installation companies;
<ul> <li>Designer, manufacturer and installer of fixed and moveable products;</li> </ul>	<ul> <li>Preferably no production and assembly services;</li> </ul>
<ul> <li>Products include doors, partitions, walls, ceilings, floors and furniture;</li> </ul>	<ul> <li>Expertise in moveable walls, floors and ceilings;</li> </ul>
<ul> <li>Provides full fit-out services for office buildings.</li> </ul>	<ul> <li>Located in the Netherlands, DACH, France and the UK;</li> </ul>
	<ul> <li>Minimum EBITDA €1m.</li> </ul>

# Location: Belgium

# 279138 - DOOR PANELS & FRAMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Developer and manufacturer of wooden door panels;</li> <li>Manufactures products from their own materials;</li> </ul>	<ul> <li>Manufacturers of wooden door panels and frames;</li> <li>Located in the Netherlands, Germany and UK;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Markets products through a network of distributors across the Netherlands and the UK.</li> </ul>	

# 270559 - DOORS & WINDOWS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Manufacturer of PVC, aluminium and composite doors and windows;</li> </ul>	<ul> <li>Manufacturers of doors and windows;</li> <li>Specialising in PVC, aluminium and composite products;</li> </ul>
<ul> <li>Specialises in windows, French windows, front doors and bay windows</li> <li>Distributes products across Europe through a</li> </ul>	<ul> <li>Located in continental Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>
network of certified partners.	

#### Location: France

# **274382 - STEEL & METAL CONTAINERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Providers of metal and steel construction contracting services;</li> </ul>	<ul> <li>Manufacturers of metal and steel containers;</li> <li>Providers of steel constructions;</li> </ul>
<ul> <li>Serves petrochemical, offshore, port, construction and steel markets;</li> <li>Projects range from buildings, units and platforms to containers, bridges and support structures;</li> </ul>	<ul> <li>Serving the petrochemical market;</li> <li>Preferably based in a port or harbour;</li> <li>Located in the Netherlands, Germany and France;</li> </ul>
<ul> <li>Owns a 5,000 m<sup>2</sup> workshop and an extensive vehicle and machine park.</li> </ul>	<ul> <li>Minimum EBITDA €500k.</li> </ul>

# Location: Belgium

# **261163 - SUN PROTECTION PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Manufacturer of building products;</li> <li>Offers PVC, aluminium and sun protection windows, doors, shutters, gates, garage doors, balustrades and blinds;</li> </ul>	<ul> <li>Manufacturers of sun protection products;</li> <li>Located in Europe, with no interest in the UK;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Products are sold through the company's own showrooms and through a dealer network;</li> </ul>	
Operates domestically.	

# Location: Belgium

# **251574 - BATHROOM & KITCHEN PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Main Market-listed;</li> <li>Group of companies supplying branded kitchen and bathroom accessories;</li> <li>Products include showers, taps, tiles and adhesives;</li> <li>Manufacturers, retailers and distributors of bathroom and kitchen building products;</li> <li>Products include showers, taps, tiles and adhesives;</li> </ul>	<ul> <li>Group of companies supplying branded kitchen and bathroom accessories;</li> <li>Broducts include bathroom furniture</li> </ul>	Main Market-listed;     Manufacturers, retailers and distributors	The Acquisition Criteria
<ul> <li>Serves consumers, retailers, wholesalers and architects.</li> <li>Preference for trade channels;</li> </ul>	<ul> <li>Products include snowers, taps, tiles and adhesives;</li> <li>Serves consumers, retailers, wholesalers and flooring;</li> </ul>	<ul> <li>Group of companies supplying branded kitchen and bathroom accessories;</li> <li>Products include bathroom furniture</li> </ul>	Main Market-listed;     Manufacturers, retailers and distributors     of bathroom and kitchen building
<ul> <li>Preference for strong brands, technology and IP;</li> </ul>		<ul> <li>adhesives;</li> <li>Serves consumers, retailers, wholesalers and architects.</li> <li>Preference for trade channels;</li> <li>Preference for strong brands, technology</li> </ul>	<ul> <li>kitchen and bathroom accessories;</li> <li>Products include showers, taps, tiles and adhesives;</li> <li>Serves consumers, retailers, wholesalers and architects.</li> <li>Preference for trade channels;</li> <li>Preference for strong brands, technology</li> </ul>
architects.	Preference for trade channels:	<ul> <li>adhesives;</li> <li>Serves consumers, retailers, wholesalers and</li> <li>Preference for trade channels:</li> </ul>	<ul> <li>kitchen and bathroom accessories;</li> <li>Products include showers, taps, tiles and adhesives;</li> <li>Serves consumers, retailers, wholesalers and</li> <li>Products include bathroom furniture, lighting, ceramics, tiles, tile adhesives an flooring;</li> <li>Preference for trade channels:</li> </ul>
<ul> <li>Group of companies supplying branded kitchen and bathroom accessories;</li> <li>Products include showers, taps, tiles and adhesives:</li> <li>Products include showers, taps, tiles and adhesives:</li> </ul>	<ul> <li>Group of companies supplying branded kitchen and bathroom accessories;</li> <li>Products include bathroom furniture</li> </ul>		Main Market-listed;     Manufacturers, retailers and distributors

Location: England

# CHEMICALS

# **267141 - SPECIALITY RAW INGREDIENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Specialist producer and distributor of nutritional chemicals and products;</li> <li>Supplies a vast range of chemical ingredients to manufacturers active in sports nutrition, food and beverage, chemical and pharmaceutical sectors;</li> <li>Distributes products globally;</li> <li>Headquartered in the Netherlands with additional facilities in China.</li> </ul>	<ul> <li>Manufacturers and distributors of specialty raw ingredients;</li> <li>Serving clients in nutritional and pharmaceutical industries;</li> <li>Located across Europe;</li> <li>Turnover between €5m-€80m.</li> </ul>

**Location: Netherlands** 

# **261795 - SPECIALITY CHEMICALS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Distributors of speciality chemicals;
<ul> <li>Manufacturer and distributor of speciality chemicals;</li> </ul>	<ul> <li>No low margin commodities such as products;</li> </ul>
<ul> <li>Serves clients in the life science, pharmaceutical, industrial and cosmetic</li> </ul>	<ul> <li>Exclusive mandates with well-known suppliers;</li> </ul>
<ul><li>Operates globally.</li></ul>	<ul> <li>Strong preference for asset light companies and no manufacturing;</li> </ul>
	<ul> <li>Located worldwide with a focus on Europe;</li> </ul>
	<ul> <li>Minimum turnover €250k.</li> </ul>

Location: Luxembourg

# **258959 - ECO-FRIENDLY CHEMICALS** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Belgian PE-owned;</li> <li>Manufacturer and distributor of eco-friendly flame-retardant chemicals;</li> <li>Sells products s to the industrial sector;</li> <li>Products used in the processing and manufacture of wood, paper, plastics, resins, textiles and sealants;</li> </ul>	Manufacturers and distributors of eco- friendly chemicals; Located in the Benelux and DACH regions;
<ul> <li>Manufactures fire extinguishing powders and water additives;</li> <li>Production facilities located in Belgium and Germany.</li> </ul>	Minimum turnover €3m.

# Location: Belgium

# **257849 - AGRICULTURAL & FINE CHEMICALS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Contract manufacturer of crop protection chemicals;</li> <li>Offers services including custom manufacturing, project and implementation management and process optimisation and improvement;</li> <li>Chemical products include ADH, DAA, OPA, Triazole, TRINA and COAM;</li> <li>Serves customers in the crop protection, cosmetics, food and feed industries;</li> <li>Production facilities located in Austria</li> </ul>	<ul> <li>Manufacturers of agricultural and other fine chemicals;</li> <li>Offering R&amp;D and chemical synthesis services;</li> <li>Located in Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: Austria** 

# **254169 – ADHESIVES & SEALANTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer and marketer of high-performance sealants and adhesives;</li> <li>Supplies industrial, aerospace and automotive markets;</li> </ul>	<ul> <li>Manufacturers of adhesives and sealants;</li> <li>Serving clients in a range of markets;</li> <li>Located in Europe;</li> <li>Maximum EBITDA £3m.</li> </ul>
<ul> <li>International brand with a global client base;</li> <li>Trading subsidiaries located in Germany and the US.</li> </ul>	

# Location: England

# **276657 – FIRE SAFETY CHEMICALS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Producers of high performance and environmentally responsible fire safety
Fire safety group;	chemicals;
<ul> <li>Develops and produces active and passive fire protection chemicals;</li> </ul>	Passive and active solutions;
• Develops products under their own brand;	<ul> <li>Products including flame retardants, fire resistant materials and fire extinguishing</li> </ul>
Group members located across the Benelux	agents;
and DACH regions.	• Located in the Benelux and DACH regions;
	• Minimum EBITDA €1m.

# Location: Belgium

#### **269896 – ANTIOXIDANTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of phenolic antioxidants;</li> <li>Products used in feed and food, pharma and beauty, and industrial end-markets;</li> <li>Marketed under its own proprietary brand;</li> </ul>	<ul> <li>Manufacturers of non-staining phenolic antioxidants;</li> <li>Manufacturers of industrial organic chemicals;</li> <li>Antioxidants used for plastics, lubricants, foods and paints;</li> </ul>
<ul> <li>Manufacturing plants in Spain and Germany.</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum turnover US\$5m.</li></ul>

# Location: Spain

# **276182 – HOME DECORATING & DIY PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Producer and supplier of coatings, waterproofing products, sealants and other</li> </ul>	<ul> <li>Manufacturers of home decorating and DIY products;</li> <li>Products including paints, sealants and</li> </ul>
construction chemicals;	coatings;
Operates dealerships worldwide;	Headquartered in Europe;
<ul> <li>Supplies individuals and industry;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
• Products marketed under their own brand.	

**Location: Belgium** 

# **276395 – MOULDED ELASTOMER PARTS & SEALS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Producer of moulded elastomer parts and seals;</li> </ul>	<ul> <li>Manufacturers and suppliers of elastic and thermoplastic materials;</li> <li>OE businesses and processors of silicone</li> </ul>
<ul><li>Primarily for the automotive industry;</li><li>Operates domestically.</li></ul>	<ul> <li>granulate;</li> <li>Serving the automotive industry;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

#### Location: Germany

# **265467 – INDUSTRIAL CLEANING PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Manufacturer of chemical formulations;</li></ul>	<ul> <li>Manufacturers of industrial cleaning products and fuel additives;</li> </ul>
<ul> <li>Product categories include cleaners, fuel additives, anti-corrosion and lubricants;</li> </ul>	<ul><li>Located in Europe;</li><li>EBITDA between £500k-£3m.</li></ul>
<ul> <li>Serves automotive manufacturers, engineering firms and wholesalers;</li> </ul>	
• Products sold across the UK and overseas.	

# Location: England

# CONSTRUCTION

# **279336 – HVAC, FIRE & DAYLIGHT TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	Swiss PE-owned;	•	Manufacturers, designers and installers of
•	Provider of complex energy-efficient refurbishments;		HVAC, fire protection and daylight technology;
•	Offers roof and façade technology, industrial HVAC technology, fire and sun protection and	•	Providers of sun protection and control systems;
	daylight systems;	•	Providers of building shell renovation
٠	Offers a full service, from planning and		services;
	design, through to production, construction	•	Serving commercial and industrial clients;
	and installation;	•	Located in DACH and the Benelux regions;
•	Additionally provides aftermarket services, including maintenance and assembly;	•	Minimum EBITDA €500k.
•	Headquartered in Germany with manufacturing facilities in the Netherlands.		

#### **Location: Germany**

# **261613 – SCAFFOLDING SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Dutch PE-owned;	Providers of scaffolding services;	
<ul> <li>Provider of scaffolding for large scale construction sites;</li> <li>Located in Germany.</li> </ul>	<ul> <li>Products including façade scaffolding, weather shelters and associated steel structures;</li> </ul>	
	• Located in the DACH region;	
	• Minimum EBITDA €250k.	

Location: Germany

# **278567 – CONSTRUCTION COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• German PE-owned;	Construction companies;	
Group of companies;	<ul> <li>Serving residential markets;</li> </ul>	
<ul> <li>Full-service provider for the construction industry;</li> </ul>	<ul> <li>Specialising in the installation, maintenance and repair of electrical,</li> </ul>	
Particular focus on new constructions and	heating and sanitary systems;	
renovations for residential properties;	Located in Northern Europe;	
<ul> <li>Services include electrical engineering, sanitary and HVAC technologies, building automations, plastering, painting, tiling, gutting, repairs and maintenance;</li> </ul>	• Minimum EBITDA €500k.	
Operates domestically.		
Location: Germany		

# **254565 – OFFICE FURNITURE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>Canadian PE-owned;</li> <li>Office furniture dealership and commerci furnishing consultant;</li> <li>Primarily focusing on workplaces;</li> <li>Distributes across the UK and Europe.</li> </ul>	<ul> <li>Office furniture dealerships and commercial furnishing consultants;</li> <li>Serving workplaces, education and hospitality sectors;</li> <li>Located in the UK and Europe;</li> <li>Minimum turnover £500k.</li> </ul>	

# Location: England

# **275319 – PAINTING, PLASTERING & FLOORING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>German PE-owned;</li> <li>Construction and renovation partner;</li> <li>Offers painting, plastering, flooring, cleaning and eviction services;</li> </ul>	<ul> <li>Painting, plastering and flooring businesses;</li> <li>Located in Switzerland;</li> <li>Minimum turnover €1m.</li> </ul>	
<ul> <li>Serves estate management businesses, insurance companies and architects.</li> </ul>		

#### Location: Switzerland

# **259557 – ENGINEERING CONSULTANTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
French privately-owned;	Engineering consultants;	
<ul> <li>International engineering group;</li> </ul>	Solely consultancy firms only, no	
<ul> <li>Services include (but not limited to) engineering, architecture, urban planning and</li> </ul>	contractors or installation providers considered;	
consulting;	Located globally;	
<ul> <li>Markets include road, civil, urban development, water and environment;</li> </ul>	• Minimum EBITDA €500k.	
Operates domestically.		

# Location: France

# 6274 - SAFE ACCESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;	<ul> <li>Providers of safe access solutions;</li> </ul>	
<ul> <li>Part of a larger Swedish industrial holding company;</li> </ul>	<ul> <li>Products including façade and hoist enclosures, guardrails, gates, dust walls,</li> </ul>	
<ul> <li>Provider of temporary access and modular scaffolding solutions;</li> </ul>	<ul><li>partitioning and noise reducing walls;</li><li>Serving industrial markets and scaffolding</li></ul>	
<ul> <li>Products include scaffolding, weather protection systems and stair towers;</li> </ul>	<ul><li>companies;</li><li>Located in Northern Europe;</li></ul>	
<ul> <li>Serves construction, infrastructure, oil and gas, shipyard and power generation sectors.</li> </ul>	• Maximum turnover £50m.	

#### Location: England

# **274866 – ELECTRICAL ENGINEERING SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul><li>German PE-owned;</li><li>Group of companies;</li></ul>	<ul> <li>Providers of electrical engineering services and solutions;</li> </ul>	
<ul> <li>Providers of electrical engineering for buildings, ships and industrial technology;</li> </ul>	<ul> <li>Serving building, marine and industrial technology markets;</li> </ul>	
<ul> <li>Further services in personnel, IT and trade-off services and solutions.</li> </ul>	<ul> <li>Located in the DACH region;</li> <li>Minimum EBITDA €250k.</li> </ul>	

#### **Location: Germany**

# **276665 – UNDERGROUND CABLE INFRASTRUCTURE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Provider of underground infrastructure;</li></ul>	<ul> <li>Providers of underground infrastructure for cables and pipelines;</li> </ul>
<ul> <li>Supplies cable and pipeline networks for energy and water;</li> </ul>	<ul><li>Serving energy and water sectors;</li><li>Located in Europe;</li></ul>
<ul><li>Serves public and private sectors;</li><li>Operates domestically.</li></ul>	<ul> <li>Minimum EBITDA €250k.</li> </ul>

#### **Location: Netherlands**

# **278585 – CIVIL ENGINEERING SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>German PE-owned;</li> <li>Civil engineering service provider;</li> <li>Serves private customers, municipalities and industrial companies;</li> <li>Services include pit excavations, terrain profiling, installation of sewerage systems, paving, rainwater retention solutions and storm overflow systems;</li> </ul>	<ul> <li>Providers of civil engineering services;</li> <li>Specialising in the areas of earthworks and excavations, sewerage systems, road construction, and waste and wastewater support;</li> <li>Located in Northern Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>	
Operates domestically.		

**Location: Germany** 

# **266596 – TECHNICAL BUILDING REPAIR SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
German PE-owned;	• Technical building repair services;	
<ul> <li>Building repair specialist;</li> <li>Services include concrete repair, corrosion protection and industrial painting work.</li> </ul>	<ul> <li>Projects can include garages, multi-story car parks, high-rise buildings and similar;</li> </ul>	
	<ul> <li>Located in German-speaking Europe;</li> <li>Minimum profits €1m.</li> </ul>	

#### **Location: Germany**

# **276668 – CONSTRUCTION SITE FACILITIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
German PE-owned;	Construction site facilities suppliers;	
• Supplier of construction site facilities;	Located in Europe;	
<ul> <li>Provides containers, gates, electricity and water systems;</li> </ul>	• Minimum EBITDA €500k.	
• Serves the public sector;		
Operates domestically.		

#### **Location: Germany**

#### **269698 – HORIZONTAL DRILLING** (CLICK REFERENCE TO ENQUIRE)

Belgian PE-owned;	
Provider of horizontal directional drilling	<ul> <li>Horizontal drilling companies working on infrastructure projects;</li> </ul>
<ul> <li>offers a full-service for the installation of utility lines within larger infrastructure projects;</li> </ul>	<ul> <li>Located across the Benelux, Germany and France;</li> <li>Maximum turnover €50m.</li> </ul>
<ul><li>Also carries out polyethylene welding;</li><li>Operates across Belgium.</li></ul>	

Location: Belgium

# **265180 – ROOFING PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>German PE-owned;</li><li>Provides façades, cladding, roofs and</li></ul>	<ul> <li>Façades, cladding, roofs and lightning protection specialists;</li> </ul>
lightning protection;	• Focusing on service providers;
<ul> <li>Serves clients from various end markets;</li> </ul>	<ul> <li>Located in DACH and the Benelux;</li> </ul>
Located in the Netherlands and Germany.	<ul> <li>Minimum profits €1m.</li> </ul>

# ELECTRONIC

# **264171 – Z-WAVE WIRELESS TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	German PE-owned;	٠	Providers of Z-wave wireless technology;
•	Manufacturer and distributor of Smart Home products;	•	Manufacturers and distributors of home automation products;
•	Offers a range of home automation products	•	Active B2B;
	under its own brands;	٠	Located in Europe;
•	Provides complementary software and apps so that products can be controlled from	•	Turnover between €2m-€20m;
	mobile phones and devices;	•	EBITDA between €0.5m-€3m.
•	Distributes products through a range of distributors, re-sellers and smart home installation networks that are active globally.		

Location: Germany

# **279423 – PCBS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Group of companies;</li></ul>	<ul> <li>Manufacturers of PCBs;</li> <li>Active in the prototype, production and assembly phases;</li> </ul>
<ul> <li>Provider of prototyping and manufacturing services for low volume PCB assembly;</li> <li>Provides end-to-end service support from</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>design to complete system integration;</li> <li>Serves healthcare, EV charging and IoT industries;</li> </ul>	
European operations.	

Location: France

# **260453 – NETWORK INFRASTRUCTURE** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Dutch PE-owned;</li> <li>Designer and B2B distributor of broadcast network infrastructure;</li> <li>Core product areas include modular AV</li> </ul>	Acquisition Criteria
<ul> <li>Core product areas include modular Av processing, monitoring and control systems and compliance recording;</li> <li>Global distribution network;</li> <li>Offices located worldwide.</li> </ul>	<ul> <li>Designers and distributors of network infrastructure;</li> <li>Services including asset and workflow management;</li> <li>Located globally;</li> <li>Minimum EBITDA €2m.</li> </ul>

#### **Location: Netherlands**

# **264520 – SECURITY PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Provider of video surveillance, alarms, biometric access control and cardiac defibrillators;</li> <li>Offers a range of security-related products across video, alarm, access and care;</li> <li>Products offered to SMEs across France.</li> </ul>	<ul> <li>Security products providers;</li> <li>Products including CCTV, vein recognition systems, alarm systems and defibrillators;</li> <li>Located across Europe;</li> <li>Valuation up to €150m.</li> </ul>

Location: France

#### **267109 – FIBRE & DATA CABLES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Wholesalers of fibre and data cables;
<ul> <li>Wholesaler and supplier of wires, cords and cables;</li> </ul>	<ul> <li>End users in the infrastructure, utility and industry sectors;</li> </ul>
<ul><li>Serves the telecom and telematic markets;</li><li>Operates domestically.</li></ul>	<ul> <li>Based in Europe with a focus on Germany and the Benelux;</li> <li>Minimum turnover c.€15m.</li> </ul>

# **274238 – PHONE & LAPTOP REFURBISHMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Mobile technology provider;</li> <li>Provides affordable mobile internet devices;</li> <li>Experienced in the technology refurbishment industry.</li> </ul>	<ul> <li>Businesses providing phone and laptop refurbishment services;</li> <li>Value-added resellers operating in the telecoms sector;</li> </ul>
	• Minimum EBITDA £250k.

#### Location: England

# **276151 - SECURITY SURVEILLANCE SYSTEMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Suppliers of security surveillance systems;
<ul> <li>Develops and supplies mobile camera surveillance systems;</li> </ul>	<ul> <li>Suppliers of thermometrical camera systems;</li> </ul>
<ul> <li>Supplies thermometrical camera systems which detect fire and overheating;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA €1m.</li></ul>
Operates across Europe.	

**Location: Netherlands** 

#### **261284 - LED LIGHTING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of energy efficient LED lighting;</li> <li>Products include interior and exterior lighting, emergency lighting, industrial, lamps and tubes;</li> <li>Offices located internationally.</li> </ul>	portable power tools;

#### Location: England

# **276425** - **LIGHTING SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer of lighting components and systems;</li> </ul>	<ul> <li>Manufacturers and distributors of LED lighting;</li> <li>Providers of lighting solutions;</li> </ul>
<ul> <li>Systems are SMART and controlled via an app;</li> <li>Specialises in LED lighting;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA €1m.</li></ul>
Operates domestically.	

# Location: Germany

# **257394 - ELECTRICAL PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Retailer and supplier of electrical products;</li> <li>Products include appliances in fire, security, safety and heating;</li> <li>400 branches throughout Europe.</li> </ul>	<ul> <li>Distributors and wholesalers of electrical products;</li> <li>Located in Europe;</li> <li>Minimum turnover £1m.</li> </ul>

# Location: England

# **FINANCIAL GENERAL**

# **267758 - INSURANCE BROKERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Insurance brokers;
Insurance broker;	<ul> <li>Both independent and chains considered;</li> </ul>
• Specialist in the finance and leasing industry;	Located in Europe;
Operates domestically.	• Minimum EBITDA £500k.

#### Location: Wales

# **255942 - IFAS & FINANCIAL PLANNING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	<ul> <li>IFAs and financial planning businesses;</li> </ul>
<ul> <li>Provider of financial advice services;</li> </ul>	<ul> <li>Located in Northern Europe;</li> </ul>
<ul> <li>Personal services include investments, pensions, tax planning, protection and mortgages;</li> </ul>	• Minimum EBITDA €500k.
<ul> <li>Corporate services include auto-enrolment, financial planning, investments, group schemes, protection and medical insurance;</li> </ul>	
• Managing client assets above £2bn.	

#### Location: England

# **267126 - FINANCIAL SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Provider of financial services;</li></ul>	<ul><li>Financial services providers;</li><li>Focusing on insurance brokers;</li></ul>
<ul> <li>Offers private and business insurance, mortgage and pension services;</li> <li>Specialist in insurance distribution for SMEs;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul> <li>Operates across the Netherlands.</li> </ul>	

# **276301 - DEBT COLLECTION** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	<ul> <li>Providers of debt collection services;</li> </ul>
• Provider of debt collection services;	<ul> <li>Providers of other debt related and</li> </ul>
<ul> <li>Supports borrowers and works with them to develop loan repayment solutions;</li> </ul>	<ul><li>financial services;</li><li>Located in Europe;</li></ul>
• Operates across five CEE markets;	• Minimum EBITDA €500k.
Headquartered in Poland.	

Location: Poland

# **261637 - TECH-ENABLED INSURANCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of tech-enabled insurance
<ul> <li>Provider of tech-enabled insurance distribution services;</li> </ul>	<ul><li>distribution services;</li><li>Developers of insurance distribution</li></ul>
<ul> <li>Developer of an insurance distribution platform;</li> </ul>	<ul><li>software platforms;</li><li>Located in Western Europe;</li></ul>
<ul> <li>Logistical link between insurers and brokers;</li> </ul>	Minimum EBITDA US\$500k.
• Specialists in non-life insurance;	
• Located in the Netherlands.	

# **FOOD & BEVERAGES**

# **260298 - NUTS & DRIED FRUITS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Private label nut supplier;</li> <li>Purchase, process, mix and package nuts, kernels, seeds, subtropical fruits and related products;</li> </ul>	<ul> <li>B2B suppliers and processors of nuts and dried fruit products;</li> <li>Based in the DACH or the Benelux regions;</li> <li>Minimum EBITDA €1m.</li> </ul>
<ul> <li>Products are provided to the European retail, B2B and out-of-home markets;</li> </ul>	
• Source ingredients worldwide with production sites in the Netherlands.	

**Location: Netherlands** 

# **261161 - SWEET MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Manufacturer of confectionary;</li> <li>Products include jellybeans, liquorice, wine gums, etc.;</li> </ul>	<ul> <li>Sweet manufacturers;</li> <li>Products including sweets, gummies, liquorice, etc.;</li> <li>Selling products B2C through retailers;</li> </ul>
<ul> <li>Distributes products through retailers;</li> </ul>	<ul> <li>Maximum EBITDA €50m.</li> </ul>
<ul> <li>Operates production facilities in the Netherlands;</li> </ul>	
• Distributes products across Europe.	

# **273281 - DAIRY & FUNCTIONAL INGREDIENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Irish privately-owned;</li> <li>Producer and supplier of cheese and dairy nutritional's;</li> <li>Products include infant formula, milk powders, whey powders, cheese and butter;</li> <li>Operates a premium agri-business for farmers and a large retail network under the Co-Op brand;</li> <li>Products sold globally.</li> </ul>	<ul> <li>Cheese formatting businesses e.g., grating, slicing and cubing;</li> <li>Manufacturers of unique functional and nutritional ingredients;</li> <li>Functional ingredients can be dairy or non-dairy related;</li> <li>Specific interest in fermentation, probiotics, prebiotics, gut health, immunity, cognition and brain health;</li> <li>B2B operations with a preference for own manufacturing capabilities;</li> <li>Own IP;</li> <li>Located in Northern, Western and Southern Europe;</li> <li>Minimum EBITDA c.€2m.</li> </ul>

#### Location: Ireland

# 273880 - DAIRY & DAIRY ALTERNATIVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>XSWX-listed;</li><li>Processor and producer of dairy-based</li></ul>	<ul><li>Producers of dairy and dairy alternatives;</li><li>Distributors and retailers of dairy</li></ul>
products;	products;
<ul> <li>Products include butter, cream, yoghurt and a range of plant-based dairy alternatives;</li> </ul>	Located in Europe;
<ul> <li>Operates across Europe and the US.</li> </ul>	<ul> <li>Minimum sales €15m.</li> </ul>

#### Location: Switzerland

# **261181 - SHELLFISH & SEAFOOD** (CLICK REFERENCE TO ENQUIRE)

۲he Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Producer of fresh fish products;</li> <li>Manages the entire production and processing procedure;</li> <li>Products include shellfish and a variety of salmons;</li> <li>Customers include major retailers, industry buyers, food service and catering businesses;</li> <li>Serves customers across Europe, the US and Asia.</li> </ul>	<ul> <li>B2B shellfish and seafood producers and processors;</li> <li>Hot and cold fish products;</li> <li>B2B;</li> <li>Located across Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

# **15061 - FEED COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch-listed;	Feed companies;
• Provider of complete feed solutions for	• For beef, pork and chicken;
organic livestock farming;	No additives or premixes;
<ul> <li>Products include compound, young animal, special and liquid feeds, loose raw materials</li> </ul>	• Located in Europe, Asia and Africa;
and sowing seeds;	<ul> <li>Minimum turnover €50m;</li> </ul>
• Separate nutrition and innovation centre for	Providers of horse feed;
R&D purposes;	Located in Europe;
<ul> <li>Located in the Benelux, Germany, Poland and the UK.</li> </ul>	• Minimum turnover €10m;
	Organic feed companies;
	Located in Europe;
	<ul> <li>Minimum turnover €25m.</li> </ul>

# **264523 - READY-TO-EAT FOOD** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Value added vegetables, fruits and carbohydrates supplier;</li> </ul>	<ul> <li>Suppliers of ready-to-eat food;</li> <li>Based in Europe;</li> </ul>
<ul> <li>Supplies food manufacturers and food services;</li> </ul>	Minimum EBITDA £1m.
• Located in the UK.	

Location: England

# **269544 - SPECIAL RECIPE BISCUITS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer of biscuits;</li> <li>Produces a range of private label bars and biscuits for people with diabetes and food intolerances;</li> <li>Tailors products and packaging for customer needs;</li> <li>Sells products through a chain of biscuit shops and through mail-order;</li> <li>Operates two factory outlets in Germany.</li> </ul>	<ul> <li>Manufacturers of special recipe biscuits;</li> <li>Offering products that are low fat, low sugar, vegan, dairy free, gluten free, etc.;</li> <li>Located in the DACH region;</li> <li>Revenue up to €50m.</li> </ul>

#### **Location: Germany**

# **262153 - FROZEN SNACK FOODS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Manufacturer and supplier of frozen food;</li></ul>	<ul> <li>Producers of frozen snack foods;</li> <li>No interest in full meals or pizzas;</li> </ul>
<ul> <li>Supplies branded and private label frozen food products;</li> </ul>	<ul> <li>Preferably vegetarian and ethnic foods;</li> </ul>
<ul> <li>Specialises in party and buffet style food, including vegetarian and vegan options;</li> </ul>	<ul><li>Retail distribution channels;</li><li>Located in Europe;</li></ul>
<ul> <li>Production sites across the Netherlands, Belgium, Denmark and the UK.</li> </ul>	• Turnover between €2m-€50m.

# **Location: Netherlands**

# 274438 - FRESH FRUIT & VEGETABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian privately-owned;</li> <li>Wholesaler of fruit and vegetables;</li> <li>Serves the fresh produce sector;</li> <li>Active in the areas of importation, exportation, food services and wholesale;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Wholesalers of fresh fruit and vegetables;</li> <li>Located in the Benelux, Germany or France;</li> <li>Minimum EBITDA €250k.</li> </ul>

Location: Belgium

# **261706 - SEAFOOD PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Catcher, processor and distributor of frozen seafood products;</li> </ul>	<ul> <li>Catchers, processors and distributors of seafood;</li> <li>Based in Europe;</li> </ul>
<ul> <li>Produce is sourced from across the southwest and southeast Atlantic, with ships in Argentina, Namibia and South Africa;</li> </ul>	<ul> <li>Revenues above €2m.</li> </ul>
• Located in Spain.	

#### Location: Spain

# **276478 - SWEETENER PRODUCERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Producers of sweeteners;
Producer of aspartame sweetener;	Located in Europe;
<ul> <li>Supplies well-known soft drinks, juices and chewing gum brands;</li> </ul>	• EBITDA from negative up to €30m.
• Production facilities located in France.	

#### **Location: France**

# **267082 - PET FOOD INGREDIENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	<ul> <li>Distributors of pet food ingredients;</li> </ul>
<ul><li>Distributor of raw pet food ingredients;</li><li>Oversees the entire supply chain;</li></ul>	<ul> <li>Predominantly based on the waste of other products lines;</li> </ul>
<ul> <li>Pet food ingredients created from by- products of the food processing industry;</li> </ul>	<ul><li>Serving pet food manufacturers;</li><li>Located across Europe;</li></ul>
<ul> <li>Products include animal protein, potato flakes, frozen meat, oils and fats;</li> </ul>	• EV up to €350m.
<ul> <li>Also offers warehousing, stock handling and storage;</li> </ul>	
• Locations in the Netherlands and the US.	

**Location: Netherlands** 

# **264519 - HALAL MEAT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Distributor of halal processed meat;</li> <li>Supplies retailers, super and hypermarkets;</li> <li>Based in France.</li> </ul>	<ul> <li>Halal meat manufacturers and distributors;</li> <li>B2C branded halal brands;</li> <li>Based in Europe;</li> <li>Maximum turnover £10m.</li> </ul>

# Location: France
### 274343 - SOFT DRINKS & COCKTAIL MIXERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Producers of soft drinks and cocktail
<ul> <li>Producer of mineral water and non-alcoholic beverages;</li> </ul>	<ul><li>mixers;</li><li>Branded and private label producers;</li></ul>
<ul> <li>Products include waters, mixers, iced teas, juices and flavoured waters;</li> </ul>	<ul> <li>Supplying retailers and foodservice;</li> <li>Located in Europe or North America;</li> </ul>
• Markets products under an own brand;	<ul> <li>Minimum EBITDA US\$500k.</li> </ul>
Also offers private label services	

### Location: Italy

### **262620 - NUTRITIONAL PET PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of pet nutritional products
<ul> <li>Manufacturer of nutritional supplements pets;</li> </ul>	<ul> <li>No interest in food products;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Offers supplements for joint mobility and healthy coats and skin;</li> </ul>	• •
<ul> <li>Offers products through an online store a third-party retailers in the North West of England.</li> </ul>	

### **261095 - INSTANT FOOD SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	<ul> <li>Instant food solutions providers;</li> </ul>
<ul> <li>Provider of private label and branded instant food solutions;</li> </ul>	<ul> <li>Products in the hot drink and sport nutrition sectors;</li> </ul>
• Products include drink toppings, sweeteners,	<ul> <li>No interest in vitamins or supplements;</li> </ul>
dietary products, sports nutrition and supplements;	Operating B2B;
<ul> <li>Supplied in sachets, tins, plastic tubs and refill</li> </ul>	<ul> <li>Located in Europe;</li> </ul>
<ul> <li>Supplied in sachets, this, plastic tubs and reminibags;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
• Sells B2B to retailers and brand owners;	
<ul> <li>Headquartered in the Netherlands with a UK office.</li> </ul>	
Location: Netherlands	

**265077 - PROCESSED CHEESE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	<ul> <li>Manufacturers of processed cheese and cheese products;</li> </ul>
<ul> <li>Supplier of intermediate food products to the processed cheese market;</li> </ul>	• Operating B2B;
<ul> <li>Develops cheese ingredients for the food- processing industry;</li> </ul>	<ul> <li>Serving fast food and quick service restaurants;</li> </ul>
Based in France.	<ul> <li>Some interest in targets serving retail clients;</li> </ul>
	Focused on Germany;
	<ul> <li>Would consider Scandinavia, Spain and the Benelux if there is a high export percentage;</li> </ul>
	<ul> <li>Minimum revenue €2m.</li> </ul>

Location: France

### **273718 - FRUIT JUICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Producers of fruit juices;
• Producer of fruit juices;	• Located in Europe;
• Focuses on health and 'superfoods';	• Minimum EBITDA €250k.
• Headquartered in the UK with global reach.	

### Location: England

### **264459 - CONSUMER PACKAGED GOODS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Singaporean privately-owned;</li> </ul>	<ul> <li>B2C consumer packaged goods;</li> </ul>
<ul> <li>FMCG/food and beverage manufacturer;</li> </ul>	Established mid-size brands;
<ul> <li>Strong track record of building household brands;</li> </ul>	<ul> <li>Packaged foods, beverages, alcohol, personal care and home care;</li> </ul>
<ul> <li>Manufactures and distributes consumer packaged products to retail consumers;</li> </ul>	<ul> <li>Specific interest in early stage plant based products;</li> </ul>
• Presence across Africa, Asia and Europe.	Located globally;
	• EV between S\$1m-S\$100m.

Location: Singapore

### **264423 - PREMIUM ALCOHOL** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Distributors of premium alcohol;
Premium alcohol distributor;	Located in Europe;
<ul> <li>Products include spirits, rum and whisky;</li> </ul>	• Minimum EBITDA £1m.
Located in France.	

### Location: France

### **261148 - MEAT PROCESSORS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	<ul> <li>Meat processing companies;</li> </ul>
<ul> <li>Processor and supplier of meat and meat products;</li> </ul>	<ul> <li>Working with fresh, cooked and cured meats;</li> </ul>
• Products include bacon, dried hams and	Located in Europe;
loins, pates, cooked sausages, salami and fermented meat products and poultry;	• EBIT up to €50m.
<ul> <li>Offers slicing, dicing, private label manufacturing, packaging, labelling and consultation services;</li> </ul>	
<ul> <li>Serves clients in the retail, foodservice and industrial markets;</li> </ul>	
• Activities in the Netherlands and Belgium.	

**Location: Belgium** 

### **276044** - ACTIVE INGREDIENTS & FLAVOURINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer and supplier of active pharmaceutical ingredients and flavourings;</li> </ul>	<ul> <li>Manufacturers of active pharmaceutical ingredients and flavourings;</li> <li>Bioflavonoids and natural flavours;</li> </ul>
<ul> <li>Supplies to the pharmaceutical, cosmetic, human and animal nutrition sectors;</li> <li>Located in Spain.</li> </ul>	<ul><li>Located in Europe or the US;</li><li>Minimum EBITDA US\$500k.</li></ul>

Location: Spain

### **277042 - FLAVOURS, INGREDIENTS & FRAGRANCES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	<ul> <li>Suppliers of flavours, ingredients and fragrances;</li> </ul>
<ul> <li>Provider of flavour development and production services;</li> </ul>	Providers of flavour development and
<ul> <li>For small and mid-sized food and beverage companies;</li> </ul>	<ul><li>production services;</li><li>Located in North America or Europe;</li></ul>
<ul> <li>Services include use of digital platform, research services and on-site interaction;</li> </ul>	• Minimum EBITDA US\$1m.
Operates across the US.	

### Location: USA

### **276367 - BAKED GOODS & SANDWICHES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Bakery franchise;</li></ul>	<ul> <li>Retailers of baked goods and sandwiches;</li> <li>Located in Europe with no interest in the</li> </ul>
<ul> <li>Retails bread, sandwiches, sweet pastries and pizza slices;</li> </ul>	LIK
• Franchisees located across the Netherlands.	

### **Location: Netherlands**

### **267359 - WINE, COFFEE & SNACK E-TAILERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Online B2C sales;
• Online wine retailer;	Products including wine, coffee and
<ul> <li>Market products under various labels;</li> </ul>	snacks;
• Active across the Benelux and Germany.	<ul> <li>Located across the Benelux, UK, France, Germany and Scandinavia;</li> </ul>
	• Maximum EBITDA €8m.

### **Location: Netherlands**

### HEALTH/PHARMA

### **266826 - MEDICAL & DENTAL TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer and distributor of products for medical technology;</li> </ul>	<ul> <li>Manufacturers and distributors of medical and dental technology;</li> <li>Located in Europe;</li> </ul>
<ul><li>Mainly serves the dental sector;</li><li>Operates domestically.</li></ul>	• Minimum EBITDA €1m.

### **Location: Germany**

### **267086 - DRUG DISCOVERY CROS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Drug discovery CROs;
• Drug discovery CRO;	Located in Europe;
<ul> <li>Clients include large European pharma and biotech companies;</li> </ul>	• Minimum EBITDA €2m.
<ul> <li>Offers tailor-made synthetic solutions for the design and synthesis of small molecules;</li> </ul>	
• Headquartered in the Netherlands with services offered across Europe.	

### **Location: Netherlands**

### **275972 - MEDICAL DEVICE SUPPORT SERVICES** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>CRO provider of trial management and quality assurance services;</li> <li>Provides development plans, clinical maintenance and regulatory strategies;</li> </ul>	<ul> <li>Providers of support services to the medical device industry;</li> <li>Assisting in product approvals, trial management and maintain compliance;</li> <li>Located in Western Europe;</li> </ul>
Located in Switzerland.	• Minimum EBITDA £250k.

Location: Switzerland

### **274528 - PHARMACEUTICALS & SUPPLEMENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Manufacturer of custom pharmaceutical solutions;</li> <li>Manages the entire process from development and manufacture to registration and marketing;</li> <li>Own brand products supplied predominantly to pharmacies via wholesalers;</li> <li>Also manufactures and distributes medication for clinical trials;</li> <li>Supplies pharmacies across the Netherlands.</li> </ul>	<ul> <li>Manufacturers of niche pharmaceuticals and supplements;</li> <li>Distributing products through wholesale channels;</li> <li>Specialty pharma;</li> <li>Located in Northern Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>
Location: Netherlands	

## 275010 - CANNULAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Developer and manufacturer of medical</li></ul>	<ul> <li>Manufacturers of cannulas and cannula systems;</li> </ul>
components and devices;	<ul> <li>Serving pharmaceutical and medical industries;</li> </ul>
<ul> <li>Serves oncology, dermatology, pain therapy, pharmaceutical and veterinary markets;</li> </ul>	<ul> <li>Expertise in pre-fillable disposable syringes and single use medical devices;</li> </ul>
<ul> <li>Separated into ready for cleanroom and ready for market divisions.</li> </ul>	<ul> <li>Located in Europe;</li> </ul>
	• Minimum EBITDA €250k.

Location: Germany

### **273884 - PHARMACEUTICAL DISTRIBUTORS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Group of companies;</li></ul>	<ul><li>Distributors of pharmaceutical products;</li><li>No production companies;</li></ul>
<ul> <li>Active in the distribution of pharmaceutical products, alongside the development and manufacturing of generic pharmaceutical products;</li> </ul>	<ul> <li>Serving pharmacies, hospitals, care homes or wholesalers;</li> <li>Located in Europe or the US;</li> </ul>
<ul> <li>Serves pharmacies, wholesalers, hospitals and retirement homes;</li> </ul>	• Minimum EBITDA €500k.
Located in Belgium, Ireland and the US.	

### Location: Belgium

### **255809 - IMMUNE-DIAGNOSTIC REAGENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Danish PE-owned;	<ul> <li>Manufacturers of immune-diagnostic reagents;</li> </ul>
<ul> <li>Manufacturer of immune-diagnostic reagents;</li> </ul>	<ul> <li>Serving the diagnostics and life science</li> </ul>
<ul> <li>Products include antibodies, antigens, IVD ancillary agents, cell cultures and enzymes;</li> </ul>	<ul><li>industries;</li><li>Located in Europe or the US;</li></ul>
<ul> <li>Other services include antibody development, lateral flow assay development and antigen customisation;</li> </ul>	• Minimum EBITDA €250k.
• Located in the UK, Sweden and US.	

### **Location: Wales**

### **276674** - **MEDICAL TESTING & RESEARCH** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Provider of genetic and medical testing services;</li> </ul>	<ul> <li>Medical testing, research and diagnoses providers;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Aims to diagnose and research rare diseases;</li> <li>Offers services to consumers and to players in the pharma industry.</li> </ul>	• Minimum EBITDA €500k.

### **Location: Germany**

### **279745 - IMAGING TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Developer and manufacturer of advanced</li></ul>	<ul> <li>Manufacturers of imaging technology used in biological and medical research;</li> </ul>
systems for fluorescence microscopy;	<ul> <li>Products that have a positive impact for patients;</li> </ul>
<ul> <li>Instrumentation is used for medical research across cancer and neuroscience;</li> </ul>	<ul> <li>Located in Europe;</li> </ul>
Based in Italy.	• Minimum EBITDA £500k.

Location: Italy

### 279570 - MICROWAVE-BASED EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of microwave-based equipment used for the treatment of infections and skin conditions;</li> </ul>	<ul> <li>Manufacturers of microwave-based equipment/technology to treat dermatology and cardiology;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Microwave equipment used for industrial, scientific and medical applications;</li> <li>Located in the UK.</li> </ul>	• Minimum EBITDA £500k.

Location: Scotland

### **10269 - CONTRACT MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Manufacturer and supplier of healthcare products;</li> <li>Owned by a listed company;</li> <li>Parent account has strong track record of acquisitions.</li> </ul>	<ul> <li>Contract manufacturers of health-related products;</li> <li>Keen to expand product portfolio and manufacturing facilities;</li> <li>Zero or a low proportion of supermarket private label sales;</li> <li>No interest in distribution or branded businesses;</li> <li>Located in the UK, ROI and continental Europe;</li> <li>Minimum EBITDA £2m.</li> </ul>

### Location: England

# **273263 - DERMATOLOGICAL & SKINCARE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swiss PE-owned;	Producers of dermatological ointments
Producer of a range of dermatological	and skincare products;
products;	Producers of complementary external
<ul> <li>Products include specialist treatments and</li> </ul>	pharmaceuticals;
age-specific, hygiene, prevention and wellness ranges;	<ul> <li>Providers of pharmaceutical research or production capabilities;</li> </ul>
<ul> <li>Supplies to a variety of healthcare providers, pharmacies and shops nationwide, and direct</li> </ul>	<ul> <li>Located in the DACH region, Southern Europe and the UK;</li> </ul>
to consumers online.	• Minimum EBITDA €500k.

**Location: Italy** 

### 279729 - BLOOD COLLECTION & DIALYSIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of speciality medical consumables;</li> </ul>	<ul> <li>Distributors of blood collection and dialysis medical consumables;</li> <li>Located in North America or Europe;</li> </ul>
<ul> <li>Serves the blood/plasma collection and dialysis service industries;</li> </ul>	• Minimum EBITDA US\$500k.
<ul> <li>Products include preparation, extraction, pharmaceuticals, diagnostics and PPE consumables;</li> </ul>	
Operates domestically.	

Location: USA

### **270455 - STERILISATION TRAYS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Manufacturer of sterilisation trays;</li> <li>Trays used by trauma and orthopaedic surgeons;</li> <li>Located in Europe.</li> </ul>	<ul> <li>Manufacturers of sterilisation trays for surgical instruments;</li> <li>Suppliers of sterilisation baskets to OEMs worldwide across Europe and the US;</li> <li>Located in France or Germany;</li> <li>Minimum turnover €5m.</li> </ul>

**Location: Switzerland** 

### **267895 - BRANDED & GENERIC MEDICINES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of branded and generic medicines;</li> </ul>	<ul> <li>Manufacturers of generic pharmaceuticals;</li> <li>New product development;</li> </ul>
<ul><li>Private and own label;</li><li>Sells products to hospitals and pharmacy</li></ul>	<ul> <li>Expansion into other selected branded generic markets;</li> </ul>
<ul><li>• Operates domestically.</li></ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA £1m.</li></ul>

### **276249 - DRUG DEVELOPMENT CONSULTANTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Consultants in drug development;
<ul> <li>Drug development consultant;</li> </ul>	Located in Europe;
<ul> <li>Partners with companies in the biotech and pharmaceutical industries;</li> </ul>	• Minimum EBITDA €500k.
<ul> <li>Offers solutions across clinical research, clinical supply trial, CMC development and pharmaceutical and biotech products and devices;</li> </ul>	
<ul> <li>Services provided across a wide range medical related areas;</li> </ul>	
<ul> <li>Operating in the Nordics, Germany and the Netherlands.</li> </ul>	

### **Location: Denmark**

### **255232 - RADIOLOGY TECHNOLOGY SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	<ul> <li>Providers of technology services to radiologists;</li> </ul>
<ul> <li>Provider of diagnostic imaging services, particularly MRI;</li> </ul>	<ul> <li>Services including x-ray and ultrasound</li> </ul>
<ul> <li>Offers a range of managed services and IT services to radiologists;</li> </ul>	<ul><li>scans;</li><li>Located in Europe;</li></ul>
<ul> <li>Works in both the NHS and private sector;</li> </ul>	<ul> <li>Minimum EBITDA £500k.</li> </ul>
Operates across the UK.	

### **276254 - CROS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Researchers of health technologies
• Food contract research organisation;	related to food (CROs);
Researches innovative health technologies;	<ul> <li>Developers of new food technologies centred around health;</li> </ul>
<ul> <li>Works closely with food ingredient and health companies;</li> </ul>	Located in Europe;
Global client base.	<ul> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Netherlands** 

### 275320 - DENTAL PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Dental practices;
Dental platform;	<ul> <li>Well-coordinated practice teams;</li> </ul>
<ul> <li>Supports dental practices with tailormade development plans and support;</li> </ul>	<ul> <li>Offering a wide range of treatments with a defined area of focus;</li> </ul>
<ul> <li>Services include succession planning, reduced waiting times, training and employee support.</li> </ul>	<ul> <li>Located in DACH regions;</li> <li>Minimum EBITDA €250k.</li> </ul>

Location: Germany

### **273879 - PHARMACEUTICAL PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer and supplier of pharmaceutical products and packaging;</li> </ul>	<ul> <li>Manufacturers and suppliers of pharmaceutical products;</li> <li>Including packaging, tablets and capsules;</li> </ul>
<ul> <li>Produces solid dose tablets and capsules;</li> </ul>	<ul> <li>Serving human and veterinary sectors;</li> </ul>
<ul> <li>Includes niche medicines, controlled drugs and veterinary products;</li> </ul>	<ul><li>Located in the UK and Europe;</li><li>Minimum EBITDA £200k.</li></ul>
Products are distributed internationally.	

### **279627 - CDMOS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Pharmaceutical contract development and manufacturing organisation;</li> </ul>	<ul> <li>CDMOs providing formulation and dosage form development services;</li> <li>Specialists in spray dryings and dry powder dosage forms;</li> </ul>
<ul> <li>Services include early feasibility studies, process optimalisation to manufacturing;</li> </ul>	<ul> <li>Located in Europe;</li> </ul>
<ul> <li>Clients range from small start-ups to mid- sized pharmaceutical companies;</li> </ul>	• Minimum EBITDA £500k.
Operates domestically.	

### Location: England

### **262716 - VETERINARY & HUMAN TELE-HEALTH** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of veterinary advice for dogs, cats and rabbits;</li> </ul>	<ul> <li>Veterinary and human tele-health opportunities;</li> <li>Located in the UK and Europe;</li> </ul>
<ul> <li>Website aimed to provide general information about pet health issues;</li> </ul>	• Minimum turnover £250k.
• Based in Scotland.	

Location: Scotland

### **250197 - DENTAL LABORATORIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Dental laboratories;
Dental laboratory;	<ul> <li>Located in the UK and Germany;</li> </ul>
<ul> <li>Manufactures dental appliances;</li> </ul>	• EBITDA above £500k.
• Located in the North West.	

### **3381 - VETERINARY PHARMACEUTICALS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>AIM-listed;</li> <li>Developer and supplier of veterinary pharmaceutical products;</li> </ul>	<ul> <li>Producers of veterinary pharmaceutical products for companion animals;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Products include drugs, vaccines and nutraceuticals, many of which are owned;</li> </ul>	• EBITDA above £500k.
• Sells products internationally.	

### Location: England

### **263970 - DUTCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE firm;	Healthcare businesses including suppliers
Healthcare investor;	of medical products;
<ul> <li>Manages two business lines;</li> </ul>	MedTech, therapeutics and digital health;
One lower-mid market buyout fund;	Headquartered in Western Europe;
• One venture and growth capital fund;	• Minimum EBITDA €2m.
<ul> <li>Portfolio companies located across Europe and the US.</li> </ul>	

### Location: Netherlands

### **255498 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	• Businesses in the biotech, pharmaceutical,
<ul> <li>Invests in the healthcare and life science industries;</li> </ul>	MedTech, life science, consumer healthcare and digital health markets;
Operates an international portfolio and	Located globally;
several funds;	Maximum revenue £15m;
<ul> <li>c.US\$1bn of assets under management;</li> </ul>	• Maximum EBITDA £10m.
• Offices in the UK and US.	

### **HEALTHCARE PROVIDERS**

### **276287 - PHYSIOTHERAPY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Physiotherapy provider;</li> <li>Also provides of other therapy services;</li> <li>120 centres located across the DACH region.</li> </ul>	<ul> <li>Providers of physio and other types of therapy;</li> <li>Located in Europe;</li> <li>Maximum EBITDA €10m.</li> </ul>

### Location: Germany

### **274804 - WOUND CARE SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Providers of home care services;</li> <li>Specialises in the fields of modern active wound care;</li> </ul>	<ul> <li>Providers of wound care services and solutions;</li> <li>Focusing on chronic wounds;</li> <li>Located in the DACH and Benelux regions;</li> </ul>
<ul> <li>Serves patients with chronic wounds such as bedsores and ulcers, as well as other wounds and burns;</li> </ul>	<ul> <li>Minimum EBITDA of €250k.</li> </ul>
<ul> <li>Coordinates patients' needs and draws up therapy plans;</li> </ul>	
Operates across Germany.	

Location: Germany

### **259957 - ELDERLY PATIENT CARE** (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Healthcare providers for elderly patients;
Residential care: short stay or daytime
visits;
<ul> <li>Located in Europe excluding the UK;</li> </ul>
• Minimum EBITDA €1m.

**Location: France** 

### **266082 - OUTPATIENT INTENSIVE CARE SERVICES** (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Providers of outpatient intensive care
services, ideally in form of shared apartments;
Ambulatory care businesses;
Located in Germany;
• Turnover between €3m-€20m;
• EBITDA between €0.75m-€10m.

Location: Germany

### **275669 - EQUINE HEALTHCARE SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Providers of equine healthcare services;
• Equine clinic;	<ul> <li>Includes dental, surgical and medicinal services;</li> </ul>
<ul> <li>Offers a vast range of medical services and treatments to horse owners;</li> </ul>	Providers of equine feed, supplements
• Operates from a fully equipped clinic located in Belgium.	<ul><li>and pharma;</li><li>Located in Europe;</li></ul>
	• Minimum EBITDA €1m.

Location: Belgium

### **261289 - DENTAL SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Dental service providers;
Provider of dental services;	Operating in hospitals and healthcare
• Operates in public and private hospitals;	facilities;
• Offers a range of dental services;	No interest in dental clinics;
Active across Italy.	Located in Europe;
	• Minimum EBITDA €2m.

Location: Italy

### **279651 - OPHTHALMOLOGY CLINICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	<ul> <li>Individual ophthalmology clinics;</li> </ul>
Provider of ophthalmology services;	Located in Germany;
<ul> <li>Services include laser treatments, lens surgeries and treatment of eye diseases;</li> </ul>	• Minimum EBITDA €250k.
Clinics located across Germany.	

### **Location: Germany**

### **8464 - DOMICILIARY CARE PROVIDERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XPAR-listed;	<ul> <li>Domiciliary care providers;</li> </ul>
<ul> <li>Provider of home support services;</li> </ul>	• Live in nurses;
<ul> <li>Offers a range of services to meet the specific needs of families;</li> </ul>	<ul> <li>Located in France, Belgium or Germany;</li> <li>Turnover up to €20m.</li> </ul>
<ul> <li>Services include cleaning/ironing, childcare, home support, gardening and cleaning professional spaces;</li> </ul>	
Operates across France.	

### Location: France

### **276273 - DENTAL CLINICS & LABORATORIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Provider of dental care;</li></ul>	<ul> <li>Operators of dental clinics and laboratories;</li> <li>Located in Northern Europe;</li> </ul>
<ul> <li>Practices and laboratories located in Netherlands;</li> </ul>	<ul> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Runs multiple clinics and labs, focused in South-East Netherlands.</li> </ul>	

### **Location: Netherlands**

### **263864 - NICHE ENTERPRISE SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	<ul> <li>Providers of niche enterprise software, including furniture retailers, garden</li> </ul>
Provider of ERP IT solutions;	centres and sanitary and building material
<ul> <li>Focused on the furniture and kitchen industry;</li> </ul>	wholesalers;
<ul> <li>Software allows customers to design and</li> </ul>	<ul> <li>Modules including e-commerce and logistics interface;</li> </ul>
visualise kitchens, bathrooms and living spaces;	<ul> <li>ERP peers in the furniture and planning sector;</li> </ul>
<ul> <li>Offers cloud, IT, infrastructure consulting and training services;</li> </ul>	New and niche software;
Active across Europe.	Located in Europe;
	<ul> <li>Revenues between €1m-€25m;</li> </ul>
	• EBITDA €500k-€6m.

### Location: Germany

### **273208 - DIGITAL WELLNESS SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of digital wellness support resources;</li> </ul>	<ul> <li>Providers of digital wellness and development resources;</li> <li>Serving workers in high stress professions;</li> </ul>
<ul> <li>Services include customised apps for different professions, wellness tests and support, personal and professional development resources and 24/7 contact options;</li> <li>Serves first responders, workers in the emergency services and corporate clients;</li> </ul>	<ul> <li>Services are provided via apps which include self-assessments and wellness toolkits;</li> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$200k.</li> </ul>
Operates domestically.	

Location: USA

### **265943 - TECHNOLOGY & ELECTRICAL PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XSTO-listed;	B2B technology traders and electrical
<ul> <li>Technology trading group;</li> </ul>	manufacturers;
<ul> <li>Develops and sells high-tech components and systems;</li> </ul>	<ul> <li>Automation, electrification, energy and industrial processing technology;</li> </ul>
• Operates across the manufacturing and	<ul> <li>No interest in the automotive market;</li> </ul>
infrastructure sectors;	<ul> <li>Located in Europe and North America;</li> </ul>
<ul> <li>Headquartered in Sweden with a physical presence across Europe.</li> </ul>	<ul> <li>Established and profitable companies with no interest in start-ups;</li> </ul>
	<ul> <li>Minimum turnover €1m;</li> </ul>
	Margins above 10%.

Location: Sweden

### **272729 - CUSTOMER EXPERIENCE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)**

The Acquirer	Acquisition Criteria
<ul> <li>Italian PE-owned;</li> <li>Software developer;</li> <li>Provides digital CRM and customer solutions;</li> <li>Offices located across Europe.</li> </ul>	<ul> <li>Providers of customer experience software and tech solutions;</li> <li>Located in Europe;</li> <li>Turnover between €20m-€30m.</li> </ul>

### Location: Italy

### **276364 - DIGITAL APPLICATIONS & SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of software supporting the healthcare sector;</li> </ul>	<ul> <li>Digital application and software providers serving the healthcare sectors;</li> <li>Based in Europe;</li> </ul>
<ul> <li>Offers five different applications serving different areas of healthcare;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
• The apps are focussed on health records.	

#### **Location: Netherlands**

### **265176 - IT CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>German PE-owned;</li><li>IT consultancy group;</li></ul>	<ul><li>IT consultancies;</li><li>Active across a number of sectors;</li></ul>
<ul> <li>Focused on digital transformation and information technology;</li> </ul>	<ul> <li>Located in the DACH region;</li> <li>Minimum EBITDA €1m.</li> </ul>
<ul> <li>Operates across Switzerland, Germany and the Netherlands.</li> </ul>	

### Location: Switzerland

### 279748 - TEXT GENERATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Developers of AI driven automated text
<ul> <li>Provider of multi-language text generation software;</li> </ul>	<ul><li>generation software;</li><li>Subscription based services which</li></ul>
<ul> <li>Serves thee-commerce, medical services and media sectors;</li> </ul>	<ul><li>automates content writing;</li><li>Located in Europe;</li></ul>
<ul> <li>Automatically creates content in over 110 languages;</li> </ul>	• Minimum EBITDA US\$500k.
Operates globally.	

**Location: Germany** 

### **265403 - INFOR M3 SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>German PE-owned;</li><li>Implementer of business software;</li></ul>	<ul> <li>Companies should focus on services surrounding the Infor M3 product;</li> <li>Located in Western Europe with a strong</li> </ul>
<ul> <li>Provides analysis, consulting, training and long-term support;</li> </ul>	preference for DACH;
<ul> <li>Provides enterprise resource planning systems;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
• Operates across the DACH region.	

Location: Austria

### **278599 - TRACKING SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

<ul><li>Developers of tracking software;</li><li>Services including tracking of fleet data;</li></ul>
• Developers of documentation solutions;
• Serving waste disposal, street cleaning and winter road services, including snow
clearers and gritters;
• Located in Northern Europe;
<ul> <li>Minimum EBITDA €500k.</li> </ul>

### **Location: Germany**

### **267456 - LMS & CORPORATE TRAINING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	<ul> <li>LMS and IT (corporate training) businesses;</li> </ul>
<ul> <li>Provider of cloud-based eLearning management system (LMS);</li> </ul>	Risk and compliance, people development
• Serves the retail, finance, construction and	and skills enhancement services;
recruitment sectors;	Located in the UK and Europe;
Operates across the UK.	Minimum EBITDA £500k.

Location: Scotland

### **273606 - DIGITAL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Group of companies providing technological innovations for learning and organisational processes;</li> <li>Serves the education, healthcare and local government sectors;</li> <li>Services include student information systems, designing and publishing of materials, automation and computerisation of education portals and licensing in Adobe and Microsoft;</li> </ul>	<ul> <li>Providers of digital solutions for educational and organisational practices;</li> <li>Services include software applications, technological developments and licensing;</li> <li>Serving the public sector;</li> <li>Located in the Nordics, Germany and the</li> </ul>
Operates domestically.	

### **Location: Netherlands**

### **268390 - ERP SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Developers of ERP software;
<ul> <li>Provider of ERP software solutions;</li> <li>Serves leading chains and facilities in the leisure industry;</li> </ul>	<ul> <li>Serving the leisure sector, with a keen interest in the fitness market;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Services include booking management, communication with members, progress and performance tracking, KPI statistics, membership handling and the scheduling of shifts;</li> </ul>	• Minimum EBITDA €250k.
• Located in the Nordics, with operations across Europe.	

Location: Sweden

### **273126 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE firm;	• Small or mid tech companies within the
• Expertise in growth tech;	technology and digital thesis;
<ul> <li>Invests between €7m-€30m;</li> </ul>	Located in continental Europe;
Growth tech equity and quasi equity	<ul> <li>Minimum revenue €7m;</li> </ul>
financing;	• Profitable, with a high growth potential.
Operates across Europe.	

Location: France

### **266053 - CONSTRUCTION SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Software for the construction industry;
<ul> <li>Provider of software solutions for the construction industry;</li> <li>Offers software for the design, build, operation and maintenance of built environments;</li> </ul>	<ul> <li>Must own their own software;</li> <li>Similar or a new customer base with a strong technology offering;</li> <li>Based in the UK, US and Western Europe</li> </ul>
<ul> <li>Develops software for use in project accounting, MEP contracting, enterprise content management, e-invoicing, programme management and telematics;</li> </ul>	• Turnover above £1m.
Offers software products to a global client- base.	

### **276689 - BUSINESS SOFTWARE DEVELOPERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Business-orientated software developers;
• B2B software developer and cloud	Cloud specialists;
consultancy;	• Services including AI, software
<ul> <li>Group consisting of over 300 experts;</li> </ul>	development, e-commerce solutions;
Offices located across Europe.	Located in Europe;
	• Minimum EBITDA €250k.

### Location: Germany

### **261304 - ENTERPRISE IT SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Enterprise IT service providers;
Enterprise IT services provider;	• Serving finance and insurance, healthcare,
Offers cloud solutions, remote managed	social care and government sectors;
services, outsourcing and infrastructure projects to businesses;	<ul> <li>Located in Germany, the Netherlands and Italy;</li> </ul>
<ul> <li>Sectors of activity include food and process, wholesale and distribution, healthcare and pharma and real estate;</li> </ul>	• Minimum EBITDA €250k.
Operates across Europe.	

**Location: Belgium** 

### **263846 - AUTOMOTIVE SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;     Ann developer:	<ul> <li>Software developers for the automotive industry;</li> </ul>
<ul><li> App developer;</li><li> Serves the automotive industry;</li></ul>	Providers of app-based video solutions;
<ul> <li>Provides video and marketing solutions for customers to view, buy and service cars</li> </ul>	<ul> <li>Serving private car sales and private garages;</li> </ul>
virtually;	Located in Europe;
Operates internationally.	Minimum turnover £5m.

### **275846 - CYBERSECURITY & DEVOPS CONSULTANCY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of cybersecurity and DevOps
• Provider of cybersecurity, performance	consultancy services;
testing and DevOps services;	<ul> <li>Providing protection, detection and</li> </ul>
<ul> <li>Ensures companies applications and infrastructure work optimally and securely;</li> </ul>	incident response services to ransomware attacks and data leaks;
• Services include preventative security,	<ul> <li>No interest in products or solutions;</li> </ul>
detection and incident response services;	Located in Europe;
Operates in the Benelux.	• Minimum EBITDA €250k.

### **Location: Netherlands**

### **264166 - SOCIAL WORK SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Developer of a core business systems software for the youth care market;</li> <li>Software integrates administration, documentation, control and billing;</li> </ul>	<ul> <li>Software developers with a focus on the social work market;</li> <li>Located in Europe, particularly the DACH region;</li> <li>Turnover between of €2m-€20m;</li> </ul>
<ul> <li>Operates domestically.</li> </ul>	<ul> <li>EBITDA between €0.5m-€3m.</li> </ul>

**Location: Germany** 

### **278762 - IT SERVICE PROVIDERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	IT service providers;
Group of companies;	<ul> <li>Focusing on digital transformations;</li> </ul>
<ul> <li>Provider of IT digitalisation services;</li> </ul>	• Specialising in the areas of transition and
<ul> <li>Serves medium to large companies;</li> </ul>	transformation management, IoT, and hybrid and multi-cloud solutions;
<ul> <li>Services include transition and transformation management, and the implementation and operation of business- critical cloud and IoT solutions.</li> </ul>	<ul> <li>Located in DACH or the Benelux regions;</li> <li>Minimum EBITDA €500k.</li> </ul>

#### **Location: Germany**

### **277100 - VERTICAL & HORIZONTAL SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US privately-owned;</li> <li>Software investment group;</li> <li>Acquires and grows niche B2B software companies;</li> <li>Operates globally.</li> </ul>	<ul> <li>Developers of niche vertical and horizontal software companies;</li> <li>Providing B2B, mission critical products;</li> <li>Specific interest in HealthTech and communications;</li> <li>Must have their own IP;</li> <li>Located globally, with a particular interest in Spain;</li> <li>Turnover between US\$2m-US\$20m;</li> <li>Recurring revenue above 70%;</li> <li>Gross margins above 60%.</li> </ul>

Location: USA

### **276218 - E-COMMERCE SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Developers of e-commerce software;
<ul> <li>Developer of e-commerce software for small to mid-size online merchants;</li> </ul>	<ul> <li>Services including multichannel product listing, data collection and stock</li> </ul>
<ul> <li>Provides automation to difficult and time critical processes;</li> </ul>	<ul><li>management;</li><li>Located in Germany;</li></ul>
Operates domestically.	• Minimum EBITDA £250k.

Location: Germany

### **279198 - EDTECH COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XSTO-listed;	EdTech companies;
<ul> <li>Developer of application-based education platforms;</li> </ul>	<ul> <li>Developers of educational software solutions;</li> </ul>
<ul> <li>Aimed at children between the ages of 3-16 years;</li> </ul>	<ul> <li>Operating B2C and B2B;</li> <li>Saming shildren between the ages of 4.16.</li> </ul>
• Provides fun and educational exercises on the	• Serving children between the ages of 4-16 years old;
apps;	<ul> <li>Located In Europe, the UK and US;</li> </ul>
• Operates across the Nordics, UK and US.	• Minimum EBITDA €250k.

#### Location: Sweden

### **276575 - CUSTOMER & SOCIAL TREND ANALYSIS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;     Drawider of Al driver systems are accounted.	<ul> <li>Developers of customer and social trend analysis solutions;</li> </ul>
<ul> <li>Provider of AI driven customer engagement solutions;</li> </ul>	<ul> <li>Providers of customer experience and communications software;</li> </ul>
<ul> <li>Offers trend analysis, social commerce, and customer communication solutions;</li> </ul>	<ul> <li>Located in North America or Europe;</li> </ul>
Global customer base.	Minimum EBITDA US\$2m.

Location: USA

### **279275** - **REFURBISHED IT HARDWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Distributor of refurbished networking technology;</li> </ul>	<ul> <li>Retailers and distributors of refurbished IT hardware;</li> <li>Products including servers, cables and</li> </ul>
<ul> <li>Products include servers, storage systems and power connectors;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>drives;</li> <li>Located in Europe, the UK and North America;</li> <li>Minimum EBITDA £2m;</li> <li>EBITDA margins above 10%.</li> </ul>

**Location: Scotland** 

### **270886 - TRANSPORT SOFTWARE & CONSULTANCY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of specialist integrated software and consultancy services for transport organisations;</li> <li>Manages cost savings and increase efficiencies;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Software and consulting businesses for the transport industry;</li> </ul>

### Location: England

## **275670** - **GEOINFORMATION & GEOSPATIAL SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of geoinformation services and software;</li> <li>Offers a range of services, software and technology focused around geoinformation, geospatial and geolocation applications;</li> </ul>	<ul> <li>Geoinformation and geospatial businesses;</li> <li>Service providers and software developers;</li> <li>Located in Western Europe or Scandinavia;</li> </ul>
<ul> <li>Primarily serves clients in the government, utility, industrial, construction and transport sectors;</li> </ul>	• Minimum EBITDA €1m.
Headquartered in Belgium with clients across the Benelux.	

### Location: Belgium

### **278744 - PROJECT MANAGEMENT SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
<ul> <li>Providers of project management software;</li> <li>Providers of project management software;</li> <li>Designed for use in professional service markets, including agencies and consulting firms;</li> <li>Located in the DACH region and the Benelux;</li> <li>Minimum EBITDA €500k.</li> </ul>
ner software applications.

### **256049 - NETWORK MAINTENANCE SERVICES** (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	UK PE-owned; Designer, installer and maintenance of telecom networks;	•	Providers of network maintenance and management; B2B managed services;
•	Provides solutions to the fixed and mobile carrier and enterprise market sectors;	•	Located in Germany, the Netherlands, the UK and France;
•	Serves networks service providers, carriers, network equipment vendors, public sector organisations and premium enterprise partners;	•	Minimum EBITDA £500k.
٠	Operates in the UK.		

### Location: Wales

### **278966 - FINTECH COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	FinTech companies;
<ul> <li>Provider of transaction and compliance software;</li> </ul>	<ul> <li>Providers of KYC and AML software, transaction monitoring software and</li> </ul>
• Serves the financial sector;	banking identity resolution software;
<ul> <li>Reduces illicit financial flows, corruption and financial inequities;</li> </ul>	<ul> <li>Located in Europe and the US;</li> <li>Minimum EBITDA €500k.</li> </ul>
Headquartered in Belgium;	
• Located in Europe and the US.	

### Location: Belgium

### **276341 - ERP SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-Owned;	Providers of ERP services;
<ul> <li>Provider of software and services for ERP, supply chain management and logistics;</li> </ul>	<ul><li>Suppliers of business and cloud software;</li><li>Located in Europe;</li></ul>
<ul> <li>Supplier of business and cloud software, products and platforms;</li> </ul>	<ul> <li>Minimum revenue €5m;</li> </ul>
• Serves a range of end markets;	<ul> <li>Minimum EBITDA €500k.</li> </ul>
Over 1000 customers.	

Location: Sweden

### **278363 - ERP SOFTWARE DEVELOPERS** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
German PE-owned;	ERP software developers;
<ul> <li>Provider of ERP software solutions to manufacturers;</li> </ul>	<ul> <li>Designed for use in manufacturing and supply chain settings;</li> </ul>
Software has manufacturing and	Located in the Netherlands and Germany
administrative functionalities;	<ul> <li>Minimum EBITDA €250k.</li> </ul>
<ul> <li>Develops software for integration into manufacturing processes, engineering, shop floor control and modulation;</li> </ul>	
<ul> <li>Offers complementary consulting and implementation services;</li> </ul>	
<ul> <li>Serves national and international players.</li> </ul>	

### Location: Netherlands

### **279542** - **IOT CONNECTIVITY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	<ul> <li>Providers of IoT connectivity;</li> </ul>
Global connectivity provider;	<ul> <li>Connecting mobile network operators in a single platform;</li> </ul>
Services include remote management of SIMs	
and connecting devices globally;	<ul> <li>Located in the UK and Europe;</li> </ul>
Located in the Channel Islands.	• Minimum EBITDA £500k.

### Location: Jersey

### **258398 - GAMING TECHNOLOGY PLATFORMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>E-commerce technology company active in the video game industry;</li> </ul>	<ul> <li>Technology platforms in the gaming industry;</li> <li>Located globally;</li> <li>Minimum ERITEA (500k)</li> </ul>
<ul><li>Offers games across multiple platforms;</li><li>Operates globally.</li></ul>	• Minimum EBITDA £500k.

### **279623** - **DIGITAL TEACHING RESOURCES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	<ul> <li>Providers of digital teaching resources;</li> </ul>
EdTech platform;	• Serving the primary education sector;
<ul> <li>Provider of digital training content;</li> </ul>	• Located in the UK, Europe and the US;
<ul> <li>Includes videos and lesson plans;</li> </ul>	• Minimum EBITDA £100k.
Serves primary schools;	
• Operates across the UK.	

Location: England

### **265959 - AI TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Al technology businesses;
Al technology business;	<ul> <li>Digital marketing software companies;</li> </ul>
<ul> <li>Develops software to aid business development and innovation;</li> </ul>	<ul> <li>Businesses with IPR in AI technology;</li> <li>Located across Europe;</li> </ul>
<ul> <li>Technology provides market analysis to help identify business growth opportunities.</li> </ul>	<ul> <li>Minimum turnover £40m;</li> <li>Minimum EBITDA £1m.</li> </ul>

Location: England

### **272446 - SOFTWARE DEVELOPERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Belgian PE firm;	Software developers;
• Focused on technology businesses;	Focusing on contact centres, time
<ul> <li>Experts in commerce, technology, finance and real estate;</li> </ul>	<ul><li>registration and access control;</li><li>Located in DACH, the Benelux and</li></ul>
• History of acquisitions in the Benelux.	Southern Europe; • Minimum EBITDA €1m.

**Location: Belgium** 

### **12784 - TRANSPORT MANAGEMENT SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Developer of software for haulage and</li></ul>	<ul> <li>Developers of transport management software;</li> </ul>
logistics market;	Online freight exchange marketplaces to
• Software allows road transport operators to	find and exchange courier work;
manage workflow and data more effectively;	Located in Europe;
Offices located across the UK.	• Minimum turnover £5m.

Location: England

### **273270 - CYBERSECURITY SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Providers of cyber security services;
• Provider of a cloud-based cyber security	• Focusing on the human behavioural side;
services;	<ul> <li>Providers of e-learning, company</li> </ul>
<ul> <li>Provider of compliance software for employee data protection;</li> </ul>	transformation and data protection solutions;
Other products include e-learning, phishing	Located in Europe;
and incident management solutions;	<ul> <li>Minimum turnover £5m.</li> </ul>
Operates domestically.	

Location: England

### **264169 - TRAVEL SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	SaaS businesses with a focus on the travel
Software provider;	industry;
• Serves the business travel industry;	<ul> <li>Located in Europe but primarily the DACH region;</li> </ul>
<ul> <li>SaaS favoured by TMCs, travel agencies, OTAs, mobile travel marketing agencies and</li> </ul>	• Turnover between €2m-€20m;
virtual tour operators;	• EBITDA between €500k-€3m.
Operates domestically.	

Location: Germany

### **278535 - STUDENT MANAGEMENT SOFTWARE (CLICK REFERENCE TO ENQUIRE)**

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of higher education student management and ERP software solutions;</li> <li>Provides student management, marketing and web administration, campus life and workforce development solutions;</li> <li>Operates across North America.</li> </ul>	<ul> <li>Developers of student management and relations EdTech software solutions;</li> <li>Providers of higher education ERP and administrative platforms;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

### Location: Canada

### 276313 - IT & CLOUD SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Dutch PE-owned;</li> <li>Provider of IT consulting, solutions, services, cloud services and software;</li> <li>Portfolio companies covering a wide range of sectors;</li> <li>Employs over 1000 people.</li> <li>Providers of IT and cloud solutions;</li> <li>IT consultants;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>	The Acquirer	Acquisition Criteria
	<ul> <li>Provider of IT consulting, solutions, services, cloud services and software;</li> <li>Portfolio companies covering a wide range of sectors;</li> </ul>	<ul><li>IT consultants;</li><li>Located in Europe;</li></ul>

**Location: Germany** 

### **276152 - OIL & LUBRICANT DATA** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Supplier of data for the oil industry;</li></ul>	• Suppliers of data on the oil and lubricant industries;
<ul> <li>Market analysers, and providers of data to firms in the oil industry;</li> </ul>	<ul> <li>Services based around industrial lubricant and oil data;</li> </ul>
Located in the Netherlands.	<ul><li>Located in Europe;</li><li>Minimum EBITDA €1m.</li></ul>

### **Location: Netherlands**
# **255168 - RIM SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Providers of RIM services;
<ul> <li>Provider of records and information management (RIM) services;</li> </ul>	<ul> <li>Services including storage, destruction, protection and digital access;</li> </ul>
<ul> <li>Serves clients in the financial, legal, healthcare, government and educational sectors;</li> </ul>	<ul> <li>Located in the UK, DACH, the Benelux and Southern Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>
• Headquartered in Ireland with operations across the UK and the Benelux.	

# Location: Ireland

# **279338 - RETAIL & SALES SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>The Acquirer</li> <li>German PE-owned;</li> <li>Provider of product sales and retail management software solutions;</li> <li>Offers software solutions that combine sales optimisation, graphical project planning and product lifecycle management capabilities;</li> </ul>	<ul> <li>Providers of retail and sales software;</li> <li>Solutions designed around CRM, product configuration, cost-and-price calculation, store design, product display management and project planning;</li> <li>Operating B2B, serving retailers and</li> </ul>
<ul> <li>Sales solutions include project-centred CRM technologies for sales optimisation and product lifecycle management;</li> <li>Retail solutions include an integrated planning environment for store design and outlet management;</li> </ul>	<ul> <li>manufacturers;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Offers complementary consulting, implementation and maintenance services;</li> </ul>	
<ul> <li>Offers products and services to manufacturers and retail clients;</li> </ul>	
Located in Switzerland.	

### Location: Switzerland

# **261585 - TEMPORARY WORK SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Online software solutions developer for the temporary work market;</li> </ul>	<ul> <li>Software developers and providers operating in the temporary workspace;</li> <li>Located across Europe;</li> </ul>
<ul> <li>Cloud-based SaaS solution which facilitates candidate screening, pay statements, contracts and invoices;</li> </ul>	• Maximum revenue €20m.
Operates in France.	

### **Location: France**

# **276239 - INTERACTIVE EMAIL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	<ul> <li>Interactive email solutions providers;</li> </ul>
<ul> <li>Provider of interactive email solutions;</li> </ul>	• Providers of AI advertisement and push
• Serves financial institutions and e-commerce	notifications;
vendors;	Located in Europe;
<ul> <li>Provides advertisement solutions;</li> </ul>	<ul> <li>Minimum turnover €2m.</li> </ul>
<ul> <li>Headquartered in the US with an international client base.</li> </ul>	

Location: USA

# **274051 - CLOUD-BASED SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	<ul> <li>Providers of cloud-based services;</li> </ul>
Microsoft partner;	Microsoft and Azure partners and
Offers a range of services to create a	products;
Microsoft cloud workplace;	<ul> <li>Offering set-up and integration services;</li> </ul>
<ul> <li>Manages the provisioning, security and management of Windows products on PCs, Macs and mobile devices;</li> </ul>	<ul> <li>Located in the UK, Germany and the Benelux;</li> <li>EBITDA between €300k-€5m.</li> </ul>
<ul> <li>Services include cloud managed services, adoption, CRM solutions, automation and employee communication;</li> </ul>	
• Serves an international client base;	
<ul> <li>Headquartered in the Netherlands with offices in India and Australia.</li> </ul>	

### **Location: Netherlands**

# **276502 - LIFE-SCIENCE TRAINING SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Developer and provider of learning, performance and process solutions;</li> </ul>	<ul> <li>Providers of training solutions, advisory and support services to the life-science industry;</li> </ul>
• Serves the life science industry;	<ul> <li>Focusing on R&amp;D and commercial performance and compliance;</li> </ul>
<ul> <li>Provides training, advisory, scientific and medical communications support services;</li> </ul>	<ul> <li>Located in North America, Europe and the APAC region;</li> </ul>
Headquartered in the US with offices in Europe and APAC.	Minimum EBITDA US\$500k.

Location: USA

### **279620 - HR SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owed;</li><li>Provider of employee engagement software;</li></ul>	<ul><li>HR software;</li><li>Employee surveys and chat systems;</li></ul>
<ul> <li>Provides employees a direct, online and moderated channel to HR;</li> <li>Full SaaS solution;</li> </ul>	<ul><li>Located in the UK and Europe;</li><li>Minimum EBITDA £100k.</li></ul>
Operates in the UK.	

### Location: England

# **278431 - E-COMMERCE MARKETING AUTOMATION SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of SaaS marketing automation and customer data platform software;</li> </ul>	<ul> <li>Providers of e-commerce focused marketing automation software;</li> <li>Customer data platforms;</li> </ul>
<ul> <li>Provides personalised experiences to improve the engagement of e-commerce marketing;</li> </ul>	<ul> <li>Located in Europe and the US;</li> <li>Minimum EBITDA €500k.</li> </ul>
• Serves over 2,500 organisations globally.	

**Location: Poland** 

# **276261 - CLOUD-BASED SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of IT software solutions in the field of infrastructure and employee experience;</li> <li>Develops, converts and safely executes strategies and applications for digital business models;</li> </ul>	<ul> <li>Providers of cloud-based business solutions;</li> <li>Increased efficiency within businesses using AWS and other cloud computing platforms/software;</li> <li>Located in the DACH region;</li> </ul>
Located in Germany.	• Minimum EBITDA €250k.

# **265768 - SPORTS-RELATED SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of sport management software;</li> <li>Software used by governing bodies, venues, clubs and coaches;</li> </ul>	<ul> <li>Developers of sports-related software platforms;</li> <li>Located in Europe;</li> <li>Maximum turnover £10m.</li> </ul>
<ul> <li>Services include resource booking, reporting, compliance and safeguarding;</li> <li>Operates in the UK.</li> </ul>	

# Location: England

# **276328 - LEGAL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Provider of software solutions in the legal-tech sector;</li> </ul>	<ul> <li>Suppliers of software solutions servicing the legal sector;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Services offered on a fully integrated platform;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Turnover in the range of €5m-€50m;</li> <li>EBITDA between €500k-€5m</li> </ul>

Location: Germany

# **276224 - SOFTWARE PLATFORMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of software platforms;
• Supplier of low-code software;	• Low-code and supplied in license form;
• Serves software suppliers and re-sellers;	• Customers that realise software in-house;
<ul> <li>Headquartered in the Netherlands with a global client base.</li> </ul>	Located in Europe;
	• Minimum EBITDA €500k.

# **279148 - SAP INTEGRATION & IMPLEMENTATION** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>German PE-owned;</li> <li>Provider of SAP integration software and services;</li> <li>Offers integration with analytics solutions, CRM databases, cloud solutions and process applications;</li> <li>Integrates with products from Microsoft, Azure, Salesforce and Google;</li> <li>SAP integration and implementation businesses;</li> <li>SAP integration and implementation businesses;</li> <li>Offering services and software through OEM partners;</li> <li>Located in Europe and the US;</li> <li>Minimum EBITDA €500k.</li> </ul>	The Acquirer	Acquisition Criteria
<ul> <li>Operates internationally;</li> <li>Headquartered in Germany with subsidiaries in France, Hong Kong and the US.</li> </ul>	<ul> <li>German PE-owned;</li> <li>Provider of SAP integration software and services;</li> <li>Offers integration with analytics solutions, CRM databases, cloud solutions and process applications;</li> <li>Integrates with products from Microsoft, Azure, Salesforce and Google;</li> <li>Operates internationally;</li> <li>Headquartered in Germany with subsidiaries</li> </ul>	<ul> <li>SAP integration and implementation businesses;</li> <li>Offering services and software through OEM partners;</li> <li>Located in Europe and the US;</li> </ul>

### **Location: Germany**

### **266332 - VERTICAL MARKET SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch privately-owned;	• Developers of vertical market software;
<ul> <li>Vertical market software developer;</li> </ul>	<ul> <li>Focusing on adding value to vertical</li> </ul>
<ul> <li>Strong presence in the healthcare and local government sectors;</li> </ul>	markets by building industry-leading software solutions;
<ul> <li>Offers software products in the automotive, real estate, legal and accounting sectors.</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum turnover €2m.</li></ul>

### **Location: Netherlands**

# **265454 - HOUSE & PET-SITTING SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>House and pet sitting platform;</li> <li>Connects home and pet owners with care- orientated sitters;</li> </ul>	<ul> <li>Complimentary tech-enabled service providers;</li> <li>Located in Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>
• Operates across the UK, Europe, the US and Australia.	

# Location: England

### **259493 - ENGINEERING SOFTWARE SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>STAR-listed;</li> <li>Provider of engineering software solutions;</li> <li>Offers products and services across the aerospace, aviation, industrial, automotive</li> </ul>	<ul> <li>Business- and mission-critical engineering service providers;</li> <li>Offering a range of software and digital products;</li> </ul>
and FinTech markets;	Active across aviation and retail markets;
<ul> <li>Products for business-and mission-critical processes;</li> </ul>	<ul> <li>Located in the UK, Germany and France;</li> <li>Minimum EBITDA €250k.</li> </ul>
Serves an international client base.	

### **Location: Italy**

### **261994 - DATA & ANALYTICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Data and analytics businesses;
<ul> <li>Data and analytics services provider;</li> <li>Services include data management, data</li> </ul>	<ul> <li>Data consultancies active in MDM, BI, data science, machine learning and AI;</li> </ul>
integration, big data analytics, data visualisation, database management and	<ul> <li>Technology consultancies active in low- code software and RPA;</li> </ul>
data warehousing;	• Focusing on mid-large sized enterprises;
• Located in Europe and the UK.	• Located in Europe and the UK;
	• Maximum turnover €200m.

### Location: Denmark

# **257454 - DATA ANALYTICS & RISK ASSESSMENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US privately-owned;</li><li>Data analytics provider;</li></ul>	<ul> <li>Data analytics and risk assessment providers;</li> </ul>
<ul> <li>Delivers insurance risk and assessment services;</li> </ul>	<ul><li> Operating within the insurance market;</li><li> Located globally;</li></ul>
Operates globally.	• Turnover between US\$1m-US\$10m.

### Location: USA

### **276220 - ANONYMISERS OF DATA** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Anonymisers of data;
• Provider of pseudonymisation of data;	Providers of legal protection of
• Provider of end-to-end encryption of	information;
information;	Located in Europe;
• Ensures legal protection for the protection of	<ul> <li>Minimum EBITDA €1m</li> </ul>
data;	
Operates domestically.	

#### **Location: Netherlands**

# **275068 - CLOUD ERP & CRM SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
XFRA-listed;     Droviders of a cloud based EBB plotform:	<ul> <li>Developers of cloud ERP and CRM solutions;</li> </ul>
<ul> <li>Providers of a cloud-based ERP platform;</li> <li>Services include CRM, merchandise and customer management, order processing, invoicing and accounting solutions;</li> </ul>	<ul> <li>Focusing on the automation and optimisation of workflows;</li> <li>Located in Europe;</li> </ul>
Headquartered in Germany;	<ul> <li>Minimum EBITDA €250k.</li> </ul>
Operates in Europe.	

**Location: Germany** 

### **268230 - AV & IT HARDWARE RENTAL** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Provider of rental services;</li></ul>	<ul> <li>Businesses renting AV or IT hardware solutions;</li> </ul>
<ul> <li>Rents AV and IT products and services;</li> <li>Active across Europe.</li> </ul>	<ul> <li>Located across Europe with a preference for the DACH region;</li> <li>Minimum EBITDA €500k.</li> </ul>

# **263854 - IT CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Digital solutions, consulting and software company;</li> <li>Advises in the deployment, implementation and operation of intelligent data technologies;</li> <li>Services include financial service automation, data transformation, CEM, digitalisation of platforms, SAP services and supply chain solutions;</li> <li>Located in Europe.</li> </ul>	<ul> <li>IT consultancy companies;</li> <li>Specialising in digital technologies and transformations;</li> <li>Located in the DACH and Benelux regions;</li> <li>Minimum turnover €10m;</li> <li>Minimum EBITDA €2m</li> </ul>

# Location: Germany

### 279553 - UX & PERFORMANCE MONITORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Developer of application/SaaS performance testing and user experience monitoring solutions;</li> <li>Solutions include synthetic monitoring,</li> </ul>	<ul> <li>Developers of application and platform user experience and performance monitoring solutions;</li> <li>Offering monitoring, load testing and user experience analysis capabilities;</li> </ul>
<ul> <li>capacity testing and performance analysis;</li> <li>Customers include global enterprises, financial institutions and government agencies;</li> <li>Headquartered in Sweden with additional offices in the US and the UK.</li> </ul>	<ul> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

### Location: Sweden

# **276681 - FIBRE-OPTIC CABLE INFRASTRUCTURE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>German PE-owned;</li><li>Full-service provider for the construction of</li></ul>	<ul> <li>Providers of fibre-optic cable infrastructure;</li> </ul>
cables and fibre optic technology;	Cable part suppliers;
Operates throughout Europe.	Located in Europe;
	<ul> <li>Minimum EBITDA €500k.</li> </ul>

### **Location: Germany**

# **264336** - UNIFIED COMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Provider of managed print and IT services;</li> <li>International operations;</li> <li>Track record of acquisitions.</li> </ul>	<ul> <li>Unified communications, print and managed services;</li> <li>Located globally;</li> <li>Minimum turnover £1m.</li> </ul>

### Location: England

### **262901 - ALTERNATIVE TELECOMMUNICATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>UK PE-owned;</li> <li>Provider of UCaaS cloud-based telephony services;</li> <li>Services include integrated and outsourced communication tools including voice, audio and video conferencing, email and voicemail;</li> <li>Located across Europe.</li> </ul>	<ul> <li>Alternative telecommunication businesses;</li> <li>Existing cloud-based telephony businesses;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>	

### **Location: England**

### **267118 - CALL CENTRES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Full-service contact centre;</li> <li>Provides service management, loyalty management, debt marketing and marketing services;</li> </ul>	<ul> <li>Call centres and providers of related services;</li> <li>Located in the Benelux and Germany;</li> <li>Maximum turnover €5m.</li> </ul>
<ul> <li>Physical presence across the Netherlands, Belgium and Curacao.</li> </ul>	

### **Location: Netherlands**

# **268581 - TELECOM & DIGITAL WORKING SOLUTIONS**(CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>Dutch PE-owned;</li> <li>B2B reseller of cloud IT and telecom services;</li> <li>Operates c.45 franchisees across The Netherlands.</li> </ul>	<ul> <li>Suppliers of telecommunication and digital working solutions;</li> <li>Operating B2B;</li> <li>Located in Western Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>	

### **Location: Netherlands**

# **276321 - CLOUD & DATA CENTRE SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>Dutch PE-owned;</li> <li>Provider of cloud, data centre and network solutions;</li> <li>Owns and operates several data centres.</li> </ul>	<ul> <li>Providers of cloud solutions and data centre services;</li> </ul>	
	Operators of data centres;	
	Located in Europe;	
	<ul> <li>Minimum EBITDA €500k.</li> </ul>	

### Location: Switzerland

# **264894 - SMART-TICKETING SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>UK PE-owned;</li> <li>Ticketing technology company;</li> <li>Provides smart electronic ticketing technology for the public transport sector;</li> </ul>	<ul> <li>Businesses in the smart ticketing sector or applicable software space;</li> <li>Located in Europe;</li> <li>Minimum turnover £5m.</li> </ul>	
<ul> <li>Supplies clients such as First Bus and Arriva along with 70% of regional operators;</li> <li>Operates across the UK.</li> </ul>		

# Location: England

# **276282 - SYSTEM INTEGRATORS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• System integrators for the healthcare
<ul> <li>System integrator for the healthcare industry;</li> </ul>	<ul><li>industry;</li><li>Located in Northern Europe;</li></ul>
maastiy,	• Eocated in Northern Europe,
<ul> <li>Specialises in business telephony, care alarm systems, voice over WLAN, location, determination systems, mobile telephony, and unified communications;</li> </ul>	• Minimum EBITDA €500k.
Operates domestically.	

### **Location: Netherlands**

# **259342 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• German PE firm;	• Small cap B2B software firms;	
<ul> <li>Focus on software companies in the DACH region;</li> <li>Investment strategies are buy and build, internalisation and digitalisation.</li> </ul>	<ul> <li>Located in DACH region;</li> <li>Majority share;</li> <li>EBIT between €500k-€5m.</li> </ul>	

# **15253 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	B2B digital businesses;
<ul> <li>Takes a 20% minority through to 100% majority stake;</li> </ul>	Interested in technology, software, security, online training, managed services
Backs MBOs;	and publishing;
<ul> <li>Invests between £1m-£10m.</li> </ul>	Distressed opportunities welcomed;
	Located in Europe;
	• Turnover between £1m-£25m;
	• Maximum EBITDA £3m.

# Location: England

# INDUSTRIAL/MANUFACTURING

# 276497 - STEEL MANUFACTURING & CONSTRUCTION ENGINEERS (CLICK

REFERENCE	то	ENQUIRE)	

The Acquirer	Acquisition Criteria	
<ul> <li>Dutch PE-owned;</li> <li>Infrastructure engineer;</li> <li>Specialises in steel constructions;</li> <li>Provides services to major infrastructure projects and buildings;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Steel manufacturing and construction engineers;</li> <li>Working on moving steel structures such as bridges and slices;</li> <li>No interest in architectural structures;</li> <li>Located in mainland Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>	

### **Location: Netherlands**

# **261205** - INDUSTRIAL & MANUFACTURING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German privately-owned;	Industrial and manufacturing businesses;
<ul> <li>Industrial holding group;</li> </ul>	Offering products including kitchen
<ul> <li>Acquires and operationally develops industrial and manufacturing businesses;</li> </ul>	furniture, doors, windows, prefabricated homes and technical textiles;
Invests in succession schemes and	Located in DACH region;
conglomerate spin-offs;	Platform investments to have sales
<ul> <li>Portfolio revenue above €500m.</li> </ul>	between €30m-€500m;
	<ul> <li>Add-on investments to have sales above €5m.</li> </ul>

# **263827** - MANUFACTURING, ENGINEERING & TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Singaporean privately-owned;	<ul> <li>Industrial technology;</li> </ul>
<ul> <li>Global precision engineering and technology group;</li> </ul>	<ul> <li>Industrial automation and system integration businesses</li> </ul>
Core competencies include precision     manufacturing, material processing, systems	<ul> <li>Operating in the packaging, inspection, catering and FMCG sectors;</li> </ul>
<ul><li>design and system integration;</li><li>Operations across Asia, Europe and the US.</li></ul>	<ul> <li>Manufacturers of Semicon tools and equipment;</li> </ul>
	<ul> <li>Industrial equipment OEMs;</li> </ul>
	<ul> <li>Integrators of industrial software;</li> </ul>
	• Located in the US, Europe and Asia;
	<ul> <li>Machine vision companies with activities in software integration and inspection systems;</li> </ul>
	• Located in the US and Europe;
	<ul> <li>Turnover up to S\$100m for industrial equipment OEMs;</li> </ul>
	• EBITDA margin above 5%.

Location: Singapore

# **262150 - MANUFACTURING & SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;	Non-core units and underperforming
<ul> <li>Industrial holding group;</li> </ul>	businesses;
<ul> <li>Operates a portfolio of over 75 manufacturing and distribution sites;</li> </ul>	<ul> <li>Offering manufacturing and industrial services;</li> </ul>
<ul> <li>Acquires underperforming companies and</li> </ul>	Particular interest in carve-outs;
non-core business units;	• Located in Europe and the US;
Portfolio companies located across the US	• Turnover between US\$20m-US\$500m;
and Europe.	• Break even or negative EBITDA.

Location: USA

# **278817 - SPECIALTY CABLES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of specialty cables;
Manufacturer of low-voltage cables;	Products including battery cables, copped
• Supplies the automotive and marine	cables, power connectors and fixings;
industries;	Located in Europe;
• Distributes products globally.	• Minimum EBITDA £250k.

Location: England

# **266059 - HOT FORGING & MACHINING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Specialist in hot forging and machining of brass, copper and aluminium alloys;</li> <li>Serves clients in the automotive and power distribution and sanitation sectors;</li> <li>Facilities located across the Netherlands.</li> </ul>	<ul> <li>Providers of precision hot forging technology and services;</li> <li>Providing parts to a wide range of sectors;</li> <li>Located in Europe;</li> <li>EBIT up to €50m.</li> </ul>

### **Location: Netherlands**

# **260467 - DRILLING EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Drilling equipment and services providers;
Developer and provider of drilling equipment	Located globally;
and services;	<ul> <li>Minimum turnover €2m.</li> </ul>
<ul> <li>Serves the horizontal drilling markets;</li> </ul>	
<ul> <li>Proprietary radar technology;</li> </ul>	
Global contracts;	
• Headquartered in the Netherlands with additional offices in the UK, USA and Canada.	

# **258943 - BOILER ROOM SYSTEMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of turnkey boiler room solutions;</li> <li>Offers product including boilers, burners, controls, components and accessories;</li> <li>Offer products across the US.</li> </ul>	<ul> <li>Manufacturers of equipment, components and accessories for use in boiler room systems;</li> <li>Located in North America or Europe;</li> <li>Minimum turnover US\$5m.</li> </ul>

### Location: USA

# **270153 - PRINTING EQUIPMENT & SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Printing equipment and services;
<ul> <li>Manufacturer of auxiliary equipment for offset printing;</li> </ul>	<ul> <li>Services including after sales support and spare part provision;</li> </ul>
<ul> <li>Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications;</li> </ul>	<ul> <li>Located in the Netherlands, the UK and Germany;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Global customer base of over 3,000 printing lines;</li> </ul>	
<ul> <li>Facilities located in the Netherlands and the US.</li> </ul>	

# **261783 - WATER DAMAGE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swedish PE-owned;	<ul> <li>Manufacturers of products for water damage, moisture and odours;</li> </ul>
<ul> <li>Manufacturer of water damage management products;</li> </ul>	• Products including filters, fans, extractors,
<ul> <li>Products include dehumidifiers, turbines, driers and combi machines;</li> </ul>	dehumidifiers, control and measurement systems;
• Operates B2B;	<ul> <li>Operating B2B;</li> </ul>
• Operations in the Nordics and the UK;	Located in Europe;
• Products can be rented throughout Europe.	<ul> <li>Minimum EBITDA €250k.</li> </ul>

#### Location: Sweden

# **279702 - PLANT POTS, TRAYS & CONTAINERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Manufacturer of thermoformed plant pots,</li></ul>	<ul> <li>Manufacturers of plant pots, trays and containers;</li> </ul>
trays and containers;	Primarily serving professional growers;
<ul> <li>Serves the professional horticultural industry;</li> </ul>	Located in Europe;
Proprietary brands;	Minimum EBITDA US\$500k.
• Located in Europe.	

# **267031 - TOOLS & MACHINERY** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Dutch PE-owned;</li> <li>Holding company for three diamond-based tooling businesses;</li> <li>One business produces dies, extrusion tools and machines for die reconditioning and refurbishing services;</li> <li>One business supplies single crystal diamond tools for use in optics and high precision machining industries;</li> <li>Manufacturers and distributors of tools and machines;</li> <li>Manufacturers and distributors of tools and machines;</li> <li>Must be in the diamond tool segment of precision tooling;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>	The Acquirer	Acquisition Criteria
<ul> <li>One business supplies a range of diamond and CBN tools;</li> <li>Group members are located in the Netherlands and the US;</li> <li>Products and services offered globally.</li> </ul>	<ul> <li>Dutch PE-owned;</li> <li>Holding company for three diamond-based tooling businesses;</li> <li>One business produces dies, extrusion tools and machines for die reconditioning and refurbishing services;</li> <li>One business supplies single crystal diamond tools for use in optics and high precision machining industries;</li> <li>One business supplies a range of diamond and CBN tools;</li> <li>Group members are located in the Netherlands and the US;</li> </ul>	<ul> <li>Manufacturers and distributors of tools and machines;</li> <li>Must be in the diamond tool segment of precision tooling;</li> <li>Located in Europe;</li> </ul>

# **Location: Netherlands**

# **279378 - ATTACHMENT TOOLS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swedish PE-owned;</li> <li>Manufacturer and distributor of attachment tools;</li> <li>Applications for industrial machinery,</li> </ul>	<ul> <li>Manufacturers of attachment tools for machinery;</li> <li>Products including snowploughs, pallet forks, buckets, sweepers and blades;</li> </ul>
including wheel loaders;	Located in Europe;
Operates across the Nordics.	• Minimum EBITDA €250k.

### Location: Sweden

# **269423** - **REFRIGERATION PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

Manufacturers and installers of refrigeration products; Providers of after sales services; Serving commercial retail clients; Focusing on the Benelux and DACH regions but will consider CEE, Spain and
Portugal; Management or senior executives to remain post-acquisition;
Flexible deal structure; Minimum turnover €20m;
•

Location: Italy

# **274055 - OFFICE FURNITURE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of bespoke office seating and back care products;</li> </ul>	<ul> <li>Designers and manufacturers of specialist chairs;</li> </ul>
back-care products;	Located in the UK;
Operates domestically.	Distributors of office furniture;
	<ul> <li>Located in Europe;</li> </ul>
	• Minimum EBITDA £250k.

Location: England

# **262458 - PLASMA & LASER CUTTING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Swiss PE-owned;</li><li>Manufacturer of CNC plasma cutting</li></ul>	<ul> <li>Manufacturers of plasma and laser cutting machines;</li> </ul>
machines and flame cutting machines;	• Located in the UK and DACH regions;
• Located in the UK.	• Minimum EBITDA €550k.

### Location: England

# **279449 - FLOW CONTROL PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of sanitary flow control products;</li> </ul>	<ul> <li>Manufacturers of flow control products;</li> <li>Provider of sanitary products to the food, beverage and pharmaceutical industries;</li> </ul>
<ul> <li>Serves the food, beverage and pharmaceutical sectors;</li> </ul>	<ul> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>
<ul> <li>Products include values, pumps, hoses and fittings;</li> </ul>	
Operates domestically.	

Location: USA

# **260452 - OVENS & FOOD SERVICE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	<ul> <li>Manufacturers of ovens and food service products;</li> </ul>
<ul> <li>Manufacturer of commercial ovens;</li> <li>Manufactures rotisseries, convection ovens, display warmers and deli counters;</li> </ul>	<ul> <li>Products designed for use in supermarkets and foodservice settings;</li> </ul>
<ul> <li>Supplies supermarkets and foodservice clients;</li> </ul>	<ul> <li>Located in Europe and the US;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Markets products through an international distribution network;</li> </ul>	
<ul> <li>Headquartered in the Netherlands with additional sales offices in the UK and US.</li> </ul>	

# **260552 - ENGINE COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Iron foundry;</li> <li>Produces clutch and brake components for</li> </ul>	<ul> <li>Metallisation and production of engine components;</li> <li>Working with cast iron;</li> </ul>
<ul> <li>large diesel and gas engines;</li> <li>Products are made from cast iron with graphite;</li> </ul>	<ul> <li>Products designed for use in large engines;</li> <li>Located in the DACH region;</li> </ul>
<ul><li>Machine and hand moulding;</li><li>Operates globally.</li></ul>	• Minimum EBITDA €500k.

# Location: Germany

# **278467 - ANIMAL FENCING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	<ul> <li>Manufacturers of animal fencing and</li> </ul>
<ul> <li>Manufacturer of animal fencing;</li> </ul>	accessories;
<ul> <li>Designed for use in farming and forestry settings;</li> </ul>	<ul> <li>Products including wire fencing, gates, posts and enclosures;</li> </ul>
• Manufactures products in the UK;	<ul> <li>Located in the UK, the Nordics and the DACH region;</li> </ul>
<ul> <li>Markets products under its own brand;</li> </ul>	<ul> <li>Minimum EBITDA £2m;</li> </ul>
<ul> <li>Distributes products through a network of European retailers and wholesalers</li> </ul>	• EBITDA margins >7%.

### Location: England

# **261195 - ALUMINIUM & STEEL PROCESSING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Industrial metals business;</li></ul>	<ul> <li>Aluminium or steel processing businesses;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Produces extrusion dies for aluminium manufacturing and develops hardening technologies;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
Headquartered in Germany.	

# **252734 - PRECISION ENGINEERED PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Precision manufacturer of engineered products;</li> </ul>	<ul> <li>Precision manufacturers of engineered products;</li> <li>Located in Europe;</li> </ul>
<ul><li>Supplies leading global industrial companies;</li><li>Operates domestically.</li></ul>	• Minimum EBITDA US\$1m.

Location: USA

# 276505 - MICRO PORT EXTRUSIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers of micro port extrusions;
Producer of micro port extrusions for heat	Located in Europe;
transfer applications;	<ul> <li>EBITDA from negative up to €30m.</li> </ul>
<ul> <li>Specialises in aluminium MPE, round tubing, cables and bars, alloys and coatings;</li> </ul>	
• Serves a domestic client base.	

### **Location: Netherlands**

# **276189 - SHOWER PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer and distributor of bathroom products;</li> <li>Primarily produces shower enclosures, shower trays and wall coverings;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Manufacturers and distributors of shower products;</li> <li>Products including shower enclosures, shower trays, wall coverings, organisers and handles;</li> <li>Located in the DACH region;</li> <li>Minimum EBITDA €250k.</li> </ul>

# **261773 - HEAVY MACHINERY & ATVS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swedish PE-owned;</li> <li>Manufacturer and retailer of machinery equipment, with a focus on agriculture;</li> <li>Products include cranes, chippers, trailers and ploughs;</li> <li>Serves agricultural, animal, construction and forestry industries;</li> <li>Products sold online.</li> </ul>	<ul> <li>Manufacturers and retailers of heavy machinery and ATVs;</li> <li>Machines for agriculture, forestry, construction and paving;</li> <li>Manufacturers of garden machinery and accessories;</li> <li>Products include chainsaws, rakes, hedge trimmers and excavators;</li> <li>Located in Northern Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>

### Location: Sweden

# **276558 - CRANE MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Crane manufacturers;
<ul> <li>Manufacturer of specialist cranes;</li> </ul>	<ul> <li>Producing specialist cranes, designed for use in niche situations;</li> </ul>
<ul> <li>Serves bioenergy, dredging and marine sectors;</li> </ul>	<ul> <li>Located in Europe;</li> </ul>
Offers design, manufacturing and aftersales services.	<ul> <li>Minimum EBITDA €250k.</li> </ul>

# **275096 - INDUSTRIAL TECHNOLOGY COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Swedish-listed;</li><li>Industrial technology group;</li></ul>	<ul> <li>Niche B2B technology and industrial businesses;</li> </ul>
<ul> <li>Comprises of over 60 manufacturing companies;</li> </ul>	<ul> <li>Manufacturers and distributors of unique products;</li> </ul>
<ul> <li>Active across electronics, mechatronics, communication and other niche products;</li> </ul>	<ul> <li>Specific interest in electrical and security technology and control solutions;</li> </ul>
<ul> <li>Physical presence across Europe and the UK.</li> </ul>	<ul> <li>Located in Europe and the UK;</li> </ul>
	<ul> <li>EBITDA between €500k-€5m;</li> </ul>
	• Margins above 10% for the last 3 years.

### Location: Sweden

# **267302 - METAL SHEETS & LIGHT STRUCTURES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Supplier and manufacturer of sheet metal and light metal structures;</li> </ul>	<ul> <li>Metal sheet and light structure manufacturers;</li> <li>Located in Serbia, Northeast Belgium and</li> </ul>
<ul> <li>Carries out the design, assembly and final inspection of products;</li> </ul>	<ul><li>the DACH region;</li><li>EBITDA up to €10m.</li></ul>
<ul> <li>Also operates an in-house powder coating installation facility;</li> </ul>	
<ul> <li>Serves an international client base active across a range of sectors.</li> </ul>	

# Location: Belgium

# **276472 - SPECIALIST COMPONENT PARTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Supplier and manufacturer of high-quality composite parts;</li> </ul>	<ul> <li>Designers and manufacturers of specialist component parts;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Involved in every part of design, production and distribution;</li> </ul>	• EBITDA from negative up to €30m.
<ul> <li>Serves the defence, food, aerospace, transport and medical sectors;</li> </ul>	
Operates domestically.	

# **Location: Netherlands**

# **269253 - ANCILLARY PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of external cargo handling equipment;</li> <li>Serves civil and military helicopters.</li> </ul>	<ul> <li>Providers of ancillary products for helicopters e.g., firefighting equipment;</li> <li>Niche hook and load businesses also considered;</li> <li>Located in Europe;</li> <li>Minimum turnover US\$5m.</li> </ul>

Location: USA

# **277906 - INDUSTRIAL & TECHNICAL COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German industrial holding company;	Industrial, consumer and technical
<ul> <li>Operates a portfolio of medium-sized businesses;</li> </ul>	<ul><li>businesses;</li><li>With technological products or process</li></ul>
<ul> <li>Invests in MBOs/MBIs, spin-offs, carve-outs, successions and expansions;</li> </ul>	<ul><li>advantages;</li><li>Preference for manufacturing businesses</li></ul>
<ul> <li>Supports portfolio through an operational subsidiary;</li> </ul>	<ul><li>and providers of business services;</li><li>Majority or minority with qualifying</li></ul>
Backed by entrepreneurs and entrepreneurial	
families.	Located in the DACH region;
	• Revenue between €20m-€150m;
	<ul> <li>Underperforming businesses;</li> </ul>
	<ul> <li>Revenue above €15m;</li> </ul>
	• EBITDA below €1m.

Location: Germany

### **258938 - THERMAL MANAGEMENT SYSTEMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of thermal management systems and controls for heavy industry and mass transportation;</li> </ul>	<ul> <li>Manufacturers of thermal management components, systems, and controls;</li> <li>Used in transportation, industrial and other end markets;</li> </ul>
<ul> <li>Products include engine heating, idle management, fuel warmers and ventilation systems;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum turnover US\$5m.</li></ul>
Operates domestically.	

Location: USA

# **266969 - SUBMERSIBLE PUMPS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Submersible pump manufacturers and
Pump manufacturer;	aftermarket/services;
<ul> <li>Primarily serves the water, oil and gas, energy and industrial markets;</li> </ul>	<ul> <li>Primarily serving the oil and gas and water markets;</li> </ul>
• Headquartered in Germany, with operations	<ul> <li>Located in North America and Europe;</li> </ul>
across Europe, the US and Asia.	• Other regions with a strong customer base in their area are of interest;
	• Turnover up to US\$50m.

### Location: Germany

# **1456 - PRECISION ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>AIM-listed;</li> <li>Designer and manufacturer of high pressure, seamless steel gas cylinders;</li> <li>Serves oil and gas, defence and energy markets.</li> </ul>	<ul> <li>Supply chain businesses supporting precision engineering;</li> <li>Providers of bespoke gas cylinders and maintenance services to the oil and gas sector;</li> <li>Businesses with a hydrogen angle;</li> <li>Located in UK and Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>

# Location: England

# **276524 - PAPERBOARD & CARDBOARD** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Manufacturer and processor of paper and board;</li> </ul>	<ul> <li>Paper board and cardboard manufacturers;</li> <li>Serving a range of related end markets;</li> </ul>
<ul> <li>Offers reworked paper directly to packaging industry, paper producers and printing companies;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA €250k.</li></ul>
• Operates to a domestic client base.	

# **276551 - MOULD MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• Dutch PE-owned;	Mould manufacturers;
<ul> <li>Manufacturer of moulds for use in the production of concrete products;</li> </ul>	<ul> <li>Designed for use in producing outdoor concrete products;</li> </ul>
Moulds are predominantly used for paving	• Located in Europe and the US;
stones, slabs, kerbs, grass pavers and landscaping products;	• Minimum EBITDA €250k.
<ul> <li>Also offers modification, maintenance and refurbishment services;</li> </ul>	
<ul> <li>Headquartered in Germany with production sites in North America and Europe;</li> </ul>	
• Serves an international client base.	

# 276758 - LOAD CARRIERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Manufacturer of logistic load carriers;</li> <li>Develops, manufactures, sells, rents and repairs a range of logistics road carriers;</li> <li>Products include wooden pallets, metal roll containers, mobile racks, plastic pallets and bins;</li> <li>Services include rental, pooling, packaging recover, RTI management, product design, repair and maintenance and purchase;</li> </ul>	<ul> <li>Providers of load carriers and related services;</li> <li>Targets to help offer a sustainable solution, including packaging recovery, pooling and rental of returnable load carriers;</li> <li>Located in Northern, Southern and Eastern Europe;</li> <li>Minimum EBITDA €2m.</li> </ul>
<ul> <li>Serves clients across a wide range of sectors;</li> <li>Headquartered in the Netherlands with additional offices and facilities across Europe.</li> </ul>	

# **275397 - PAPER PRODUCTION** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Indian privately-owned;</li> </ul>	Paper production;
<ul> <li>Manufacturer of packaging and machinery;</li> </ul>	Paper chemical productions;
<ul> <li>Products include packaging, speciality chemicals, paper machinery and paper;</li> </ul>	<ul><li>Specialty chemical production;</li><li>Located in the UK and Germany;</li></ul>
Operates globally.	<ul> <li>Minimum turnover £20m.</li> </ul>

Location: India

# **279252** - **DIE CUTTING MACHINES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	<ul> <li>Manufacturers of die cutting machines;</li> </ul>
Group of companies;	<ul> <li>Serving any industry;</li> </ul>
<ul> <li>Manufacturer of cutting and embossing machines;</li> </ul>	<ul> <li>Located in Northern and Central Europe and the US;</li> </ul>
<ul> <li>Serves automotive, flooring, rubber and foam markets;</li> </ul>	• EBITDA from negative up to €15m.
• Located in Germany, Hungary and the US.	

Location: Germany

# **269379 - STAINLESS STEEL FITTINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of stainless adaptors, fluid power fittings, instrumentation fittings, and valves;</li> </ul>	<ul> <li>Manufacturers or distributors of stainless- steel fittings;</li> <li>Located in North America and Europe;</li> </ul>
• End markets include marine, industrial, chemical, and oil and gas.	• Minimum turnover US\$5m.

### Location: USA

### **278840 - TEMPORARY TEMPERATURE CONTROLS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Provider of rental equipment for heating and cooling solutions;</li> <li>Provides a full service from specification and proposals to rental of equipment and aftersales services;</li> </ul>	<ul> <li>Activities in the areas of heating, hot and cold-water production, air treatments and air conditioning;</li> <li>Strong second tier management;</li> </ul>
<ul> <li>Products include chillers, air handlers, air conditioners, cold rooms, hot air generators and steam boiler houses;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €750k.</li> </ul>
Location: France	·

# **254522 - COMPOSITE RELATED ASSETS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Developer and manufacturer of lightweight components;</li> </ul>	<ul> <li>Composite-related assets;</li> <li>Particular interest in carbon composites;</li> <li>Active in current and new end markets;</li> </ul>
<ul> <li>Products are made from carbon fibre composites;</li> <li>Part of a wider industrial holding group;</li> </ul>	<ul> <li>Located across Europe;</li> <li>Deal size €5m-€20m.</li> </ul>
<ul> <li>Serves clients across automotive, aerospace and medical industries;</li> </ul>	
Operates domestically.	

# **5527 - CONSTRUCTION TOOLS** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Construction tool brand;</li> <li>Products include hacksaw, jigsaw and band saw blades, sheet metal punches, hacksaw frames and power tool accessories;</li> <li>Manufactured in India and France;</li> <li>Specialising in sawing and cutting technologies;</li> <li>Located globally;</li> <li>Turnover in the range of €5m-€15</li> </ul>	e Acquirer	Acquisition Criteria
<ul> <li>Products include hacksaw, jigsaw and band saw blades, sheet metal punches, hacksaw frames and power tool accessories;</li> <li>Manufactured in India and France;</li> </ul>	• French privately-owned;	Manufacturers or brands of tools;
<ul> <li>Products include hacksaw, jigsaw and band saw blades, sheet metal punches, hacksaw frames and power tool accessories;</li> <li>Manufactured in India and France;</li> <li>Located globally;</li> <li>Turnover in the range of €5m-€15</li> </ul>	Construction tool brand;	
Manufactured in India and France;	saw blades, sheet metal punches, hacksaw	Located globally;
	Manufactured in India and France;	
Distributes globally.	Distributes globally.	

#### Location: France

# **264840 - VALVES & SMART VALVES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer and supplier of water and wastewater valves;</li> </ul>	<ul> <li>Manufacturers of specialty valves and smart valves;</li> <li>Located globally;</li> </ul>
<ul> <li>Also offers on-site services, repairs, maintenance, analysis and training.</li> </ul>	<ul> <li>Minimum turnover €10m.</li> </ul>

### Location: Germany

# **279366 - BAG FILLING MACHINERY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	<ul> <li>Manufacturers of bag filling machinery;</li> </ul>
<ul> <li>Manufacturer of sack filling, pallet loading and sack emptying systems;</li> </ul>	<ul> <li>Specialising in both manual and automated equipment;</li> </ul>
<ul> <li>Specialises in powder and granules;</li> </ul>	Located in Northern Europe;
<ul> <li>Serves the food, chemical and feed industries;</li> </ul>	• Minimum EBITDA €250k.
Products sold globally.	

### Location: Sweden

# **5140 - RUBBER & THERMOPLASTIC MOULDS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of specialist thermoset and thermoplastic seals;</li> </ul>	<ul> <li>Manufacturers of rubber or thermoplastic mouldings;</li> <li>Including compression mouldings;</li> </ul>
<ul> <li>Serves the engineering, pipeline, rail and rubber flooring markets;</li> </ul>	<ul> <li>Located in the UK and Mainland Europe;</li> <li>Turnover above f5m.</li> </ul>
<ul> <li>Products include pipe seals, fittings, flanges and rail support pads;</li> </ul>	
Operates across the UK.	

### **Location: England**

### **278699 - TECHNICAL TEXTILES & COMPOSITES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German privately-owned;</li> <li>Manufacturer of glass- and carbon-based textiles;</li> </ul>	<ul> <li>Manufacturers of technical textiles and composites;</li> <li>Glass and carbon fibre products;</li> </ul>
<ul> <li>Products include decorative products, functional textiles and heating products;</li> </ul>	<ul><li>Serving architects and contractors;</li><li>Offering products to consumers through</li></ul>
<ul> <li>Products are based on glass or carbon mesh, fabrics or yarns;</li> </ul>	<ul><li>trade partners;</li><li>Located in the DACH region;</li></ul>
Operates B2B;	<ul> <li>Minimum sales €5m.</li> </ul>
<ul> <li>Subsidiaries located across Germany and Finland.</li> </ul>	

### **Location: Germany**

# **276483 - STEEL SUPPLIERS & STOCKHOLDERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Steel suppliers and stockholders;
• Steel stockholder;	• Located in continental Europe;
• Supplier of steel beams, tubes and bars;	• EBITDA from negative up to €30m.
Operates domestically.	

# **7861 - MACHINE TOOLS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Manufacturer of machine tools and</li> </ul>	<ul> <li>Manufacturers of machine tools, cutting tools or accessories;</li> </ul>
associated products;	Particularly accessories and after-market     approximation including sparse parts and
<ul> <li>Serves customers operating in a range of end markets;</li> </ul>	consumables, including spare parts and tooling products;
Operates worldwide.	• Distressed opportunities are of interest;
	• Located in the UK and Europe;
	• Turnover up to £3m.

# Location: England

### **276432 - STEEL & IRON SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	<ul> <li>Providers of steel and iron services;</li> </ul>
<ul> <li>Provider of steel and iron services;</li> </ul>	<ul> <li>Producers of steel and iron casts;</li> </ul>
Carries out various casting processes;	Located in Europe;
<ul> <li>Operates an individual consultancy-based business;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
• Operates manufacturing sites in Switzerland.	

**Location: Switzerland** 

### **258946 - GRADE REPAIR TOOLS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of tools and equipment for servicing commercial HVAC and automotive</li> </ul>	<ul> <li>Manufacturers of professional grade repair tools and parts for the HVAC/AC industry;</li> </ul>
AC systems;	Located in North America and Europe;
<ul> <li>Headquartered in the US with global operations.</li> </ul>	<ul> <li>Minimum turnover US\$5m.</li> </ul>

Location:	USA
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# LEGAL

# **5799 - PATENT & TRADEMARK ATTORNEYS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Patent and trademark attorney group;</li> <li>Provides licencing, translation and paralegal services;</li> </ul>	<ul> <li>Patent and trademark attorneys;</li> <li>Providers of attorney and support services;</li> <li>Located in Europe and the US;</li> </ul>
• Operates across Europe and the US.	• Minimum EBITDA £500k.

### Location: Scotland

# LEISURE

# **276234 - FAST-FOOD CHAINS** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• Dutch PE-owned;	Premium fast-food restaurant chains;
Chain of restaurants;	• Based in Europe;
• Operates c.25 restaurants across Belgium, the Netherlands and France.	• Minimum EBITDA €1 million.

### Location: Netherlands

### 276293 - FITNESS STUDIOS & GYMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Fitness studios and gym chains;
Chain of fitness studios and Gyms;	Located in Europe;
• Located across Germany and Austria.	• Minimum EBITDA €500k.

### Location: Germany

### **263270 - SPAS & WELLBEING RESORTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Luxury spas and wellbeing resorts;
<ul> <li>Group of spas;</li> <li>Provides thermal rheumatology and phlebology treatments;</li> </ul>	<ul> <li>Offering niche treatments;</li> <li>Located across Europe and the UK;</li> </ul>
<ul> <li>Sites include luxury accommodation and catering;</li> </ul>	<ul> <li>Turnover above €8m.</li> </ul>
Located across France.	

### Location: France
# **263853** - **HOTELS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	<ul> <li>Mid to high-end hotels;</li> </ul>
Hotel group;	<ul> <li>Located the DACH and Benelux regions;</li> </ul>
<ul> <li>Designed to attract mid to high-end clientele;</li> </ul>	<ul> <li>Minimum EBITDA €250k.</li> </ul>
• Located in Germany, Holland and Austria.	

## Location: Germany

#### **262363 - GYMS & LEISURE & WELLNESS FACILITIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Gyms, leisure and wellness facilities;
• Gym and leisure chain;	• Located in the DACH region;
<ul> <li>Offers personal training, group classes and spa facilities;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
Branches located across Germany.	

# MARKETING COMMUNICATIONS

# **278344** - **VISUAL CONTENT & OPTIMISATION SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Tech-enabled providers of visual content
<ul> <li>Provider of visual content solutions for e- commerce brands and retailers;</li> </ul>	strategies and visual optimisation solutions;
<ul> <li>Offers tech-enabled visual content services t increase brand strength and image;</li> </ul>	<ul> <li>Services focused around brand and product imagery and online shopping experiences;</li> </ul>
<ul> <li>Services include image editing, CGI, product video editing and visual content strategies;</li> </ul>	<ul> <li>Traditional photographers operating in specific niches;</li> </ul>
• Serves clients across Europe, the US and Asia	•
	• Located in CEE, Northern Europe and the US;
	• Minimum EBITDA €500k.

#### **Location: Netherlands**

### **277450 - MARKETING AGENCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swiss PE-owned;	Marketing agencies;
Marketing agency;	<ul> <li>Creating cross-media and customer specific brand experiences;</li> </ul>
<ul> <li>Focuses on dialogue, digital and CRM marketing;</li> </ul>	Using tools such as brand management,
<ul> <li>Services include strategy development, consulting, creation, communication,</li> </ul>	<ul><li>lead generation and CRM;</li><li>Serving B2B and B2C clients;</li></ul>
<ul><li>analytics and telemarketing;</li><li>Serves international brands.</li></ul>	<ul> <li>Located in the DACH region;</li> <li>Minimum FBITDA €1m.</li> </ul>

## **264776 - BROAD MARKET RESEARCH** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Broad market research;
<ul><li>Market research company;</li><li>Services include branding and</li></ul>	<ul> <li>Large marketing firms that assist in bringing a product to market;</li> </ul>
communication, customer experience and innovation;	<ul><li>Public sector clients only;</li><li>Europe with a preference for the Benelux</li></ul>
<ul> <li>Two proprietary platforms;</li> </ul>	and DACH regions;
<ul> <li>One for connecting with customers;</li> </ul>	• EBITDA above €1m.
One for digital research;	
Offices located globally.	
Location: Belgium	

## **260000 - MEDICAL COMMUNICATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Providers of medical communications in
<ul> <li>Provider of healthcare communications services;</li> </ul>	digital healthcare, medical education, health economics, PR and consultancy;
<ul> <li>Services offered include medical education, medical communication, strategic consultancy and digital services;</li> </ul>	<ul> <li>Located in the UK and US;</li> <li>EBITDA between £500k-£5m.</li> </ul>
• Serves pharmaceutical companies located across the UK.	

## **260401 - DATA ANALYTICS & DIGITAL MARKETING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Technology developer and marketing business;</li> </ul>	<ul> <li>Data analytics providers and digital marketing services;</li> <li>Located in Europe and US;</li> </ul>
<ul> <li>Generates local and global leads on a pay-pe- lead basis;</li> </ul>	• Minimum EBITDA £1m.
<ul> <li>Operates in the CRM, financial, legal, publishing and CRO fields;</li> </ul>	
• Serves clients in a range of end markets;	
• Offices in the UK and US.	

# Location: England

## 276332 - B2B MARKETING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Providers of B2B marketing services;
<ul> <li>Provider of B2B marketing services;</li> </ul>	• Services including marketing solutions,
• Organises the distribution of unaddressed	particularly unaddressed mail;
mail and advertising leaflets;	Located in Europe;
<ul> <li>Also offers buying, procurement, media</li> </ul>	<ul> <li>Turnover between €3m-€100m;</li> </ul>
marketing and other related services;	<ul> <li>EBITDA between €500k-€15m.</li> </ul>
<ul> <li>Offers services across Germany and in neighbouring European countries.</li> </ul>	

## **265287 - SECURITY EVENTS & EXHIBITIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Communications and trade exhibition business;</li> </ul>	<ul> <li>Event organisers and exhibition businesses;</li> <li>Specialising in the security sector;</li> </ul>
<ul> <li>Organises international security and disaster response exhibitions;</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA f1m.</li> </ul>
<ul> <li>Serves the government and private sector clients;</li> </ul>	
Hosts events across the UK.	

## Location: England

### **276708 - DIGITAL COMMERCIAL MARKETING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Digital commercial marketing agencies;
<ul> <li>Digital commercial marketing partner;</li> </ul>	Offering services and technical solutions in
<ul> <li>Offers tailored digital marketing solutions to retailers;</li> </ul>	IT, products, marketing, sales, people and culture, finance and office management;
• Services and digital products designed to	<ul> <li>Serving OTC retailers;</li> </ul>
increase customer loyalty and local sales, and to gain new customers;	<ul> <li>Located in Northern and Central Eastern Europe;</li> </ul>
<ul> <li>Offers a full cross-channel marketing package and individual solutions;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
• Predominantly operates in the DACH region;	
<ul> <li>Capabilities to support Europe-wide marketing campaigns.</li> </ul>	

## **262771** - MARKETING & COMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>The Acquirer</li> <li>UK privately-owned;</li> <li>International marketing and communications group;</li> <li>Three business arms focused on technology driven marketing, secure identification and traceability solutions, and digital print production and support services;</li> <li>Present in 15 countries with a global sales reach.</li> </ul>	<ul> <li>Marketing communications; <ul> <li>E-commerce and tech,</li> <li>Data analytics,</li> <li>Consulting,</li> <li>System development;</li> </ul> </li> <li>Other marketing services including identification technologies, graphic design, scanning solutions, print and payment technology;</li> <li>Located globally, with a focus on Europe, particularly Benelux, DACH and UK;</li> <li>Minimum EBITDA €500k;</li> <li>Direct marketing businesses must have revenue above £20m;</li> <li>E-commerce and e-logistics;</li> <li>Deal size between £10m-£100m;</li> <li>Carton packaging manufacturers;</li> </ul>
	<ul> <li>Carton packaging manufacturers;</li> <li>Activities in food, pharma, cosmetics, gifting, promotional and electronics;</li> <li>Located globally, with a focus on Europe;</li> </ul>

Location: England

# **263212 - SEO AGENCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>AIM-listed;</li> <li>Digital marketing agency;</li> <li>Specialises in gaming and online gambling;</li> <li>Simultaneously runs thousands of campaigns.</li> <li>Offers services across the UK.</li> </ul>	<ul> <li>SEO agencies with a focus on PR-based link building;</li> <li>Providers of digital media buying services;</li> <li>Serving clients in a range of end markets;</li> <li>Located in the US, Asia and Europe;</li> <li>Turnover above £1m.</li> </ul>

#### **11424 - HEALTHCARE-RELATED MARKETING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Healthcare-related marketing and
<ul> <li>Integrated media and marketing services provider;</li> </ul>	<ul><li>publishing providers;</li><li>Multi-platform businesses with</li></ul>
Focuses on healthcare;	magazines, events, research and online portals;
• Offices in the UK, the US and China.	<ul> <li>Located in the UK, Continental Europe, the US or China;</li> </ul>
	• Turnover above US\$3m.

#### Location: England

#### **251003 - PUBLISHING COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Media organisation;</li> <li>Publishes newspapers and magazines;</li> <li>Offers services across the UK.</li> </ul>	<ul> <li>Publishing companies;</li> <li>Interests include new media, digital technology, retail and television;</li> <li>Located globally;</li> <li>Minimum EBITDA €250k.</li> </ul>

Location: Scotland

## **272366** - **DIGITAL VISUALISATION STUDIOS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Digital visualisation studios;
<ul> <li>Digital visualisation studio;</li> </ul>	Graphic imagery or digital media content
• Specialises in CGI, animation and virtual	creators;
reality;	• Located in the UK and Europe;
• Studios located in the UK.	• EBITDA above £250k.

# **9357 - SAAS & BUSINESS SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK privately-owned;	Marketing and media agencies;
<ul> <li>Media group specialising in consumer, business and travel publishing;</li> </ul>	<ul> <li>Specific focus on SaaS and business software;</li> </ul>
• Backed by HNWIs.	Must have own IP;
	Located globally;
	• EBITDA in the range of £500k-£10m;
	<ul> <li>Will consider lower EBITDAs for an asset purchase;</li> </ul>
	• Minimum EBITDA £1m if overseas;
	• History of generating profits for 3+ years;
	<ul> <li>No over-reliance on a single or small group of customers;</li> </ul>
	<ul> <li>Will purchase businesses which are suffering from slow growth, no growth or gentle decline.</li> </ul>

# **PLASTICS & PACKAGING**

## **253537 - PLASTIC PACKAGING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Austrian privately-owned;	<ul> <li>Plastic packaging companies;</li> </ul>
<ul> <li>Manufacturer of plastic packaging;</li> </ul>	• Producers of PET bottles, preforms, caps
• Products include PET bottles;	and closures;
<ul> <li>Serves brands in the food and beverage, cosmetics and cleaning sectors;</li> </ul>	<ul><li>Located globally;</li><li>Turnover above €20m.</li></ul>
• Operates over 150 manufacturing locations across 40 countries.	

**Location: Austria** 

#### **262237 - THERMOFORMED PACKAGING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Manufacturer of thermoformed packaging;</li></ul>	<ul> <li>Manufacturers of thermoformed packaging for the food and beverage industry;</li> </ul>
<ul> <li>Products range from single material clamshell to multi-layered material modified atmosphere containers;</li> </ul>	
Operates domestically.	

Location: USA

# **268843 - PACKAGING & CANNING SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of packaging services for beverage companies;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Providers of packaging and canning services;</li> <li>Focused on metal cans for soft and alcoholic drinks;</li> <li>Located in the UK and Europe;</li> <li>Minimum EBITDA £500k.</li> </ul>

# **271565 - FOLDING CARTONS & PRESENTATION BOXES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers of folding cartons,
<ul> <li>Manufacturer of packaging and sales displays;</li> </ul>	presentation boxes, dispensers and displays;
<ul> <li>Manufactures folding cartons, blister cards, blank cuts, corrugated packaging, displays and collapsible cartons;</li> </ul>	<ul> <li>Businesses with printing technologies;</li> <li>Focused on paper packaging;</li> <li>Located in Western Europe with a</li> </ul>
<ul> <li>Offers products to domestic and international clients across the food and healthcare markets.</li> </ul>	<ul><li>preference for Germany;</li><li>€30m-€50m available for acquisitions.</li></ul>

**Location: Germany** 

# **260248 - PLASTIC PACKAGING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	<ul> <li>Manufacturers of plastic packaging;</li> </ul>
<ul> <li>Developer of packaging technology specialising in plastic manufacturing;</li> </ul>	<ul> <li>Operating in new markets, including food and beverages;</li> </ul>
<ul> <li>Products include kegs, containers, jars and coolers;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA £500k.</li></ul>
Distributes products internationally via third- party distributors.	

## **260839 - INJECTION MOULDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer of complex plastic parts and components;</li> <li>Products used in packaging, technical parts, household appliances and automotive applications;</li> <li>Operates fully automated facilities in Switzerland.</li> </ul>	<ul> <li>Automotive suppliers focusing on injection moulding;</li> <li>Automotive and consumer-goods OEMs;</li> <li>Diversification into complex plastic applications;</li> <li>Injection moulding focusing on packaging;</li> <li>Located in China, DACH, CEE or NAFTA;</li> <li>Profit margin above 10%;</li> <li>Turnover between €10m-€100m;</li> <li>EBITDA between €2m-€20m.</li> </ul>

#### **Location: Switzerland**

## **15856 - PLASTIC MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria	
•	Swedish privately-owned; Plastics injection moulding business and subcontract manufacturer;	<ul> <li>Providers of high-precision, value added moulding, sub-assembly and contract manufacturing services;</li> </ul>	
•	Serves customers in the packaging, domestic appliance, business machine, medical and life science markets;	moulded products.	
•	Offers a full service from design and assembly, through to supply chain support and logistics;	• Turnover between €25m-€100m.	
•	Operates globally.		

#### Location: Sweden

### **276542 - SENSOR SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of sensor solutions;
<ul> <li>Designer and assembler of packaging solutions for micro-electrical mechanical systems;</li> </ul>	<ul> <li>Assemblers of packaging solutions for micro-electrical mechanical systems;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Producer of optimised application of sensor system solutions;</li> </ul>	<ul> <li>Minimum EBITDA €250k.</li> </ul>
• Predominantly serves the automotive sector.	

#### **Location: Netherlands**

# **263022** - **PRECISION MOULDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>SGX-listed;</li> <li>Manufacturer of precision plastic components;</li> </ul>	<ul> <li>Plastics companies with precision moulding capabilities;</li> <li>No interest in extrusion moulding;</li> </ul>	
<ul> <li>Capabilities include mould fabrication, injection moulding and mould designs;</li> </ul>	<ul> <li>No current interest in the automotive sector;</li> </ul>	
<ul> <li>Four key business areas are automotive, consumer/IT/environment, medical and tools;</li> </ul>	<ul><li>Based in Europe;</li><li>Turnover above S\$25m.</li></ul>	
• Operations across Asia, Europe and America.		

## Location: Singapore

# PRINT

#### **264421 - PRINTING SUBSTRATES** (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	UK PE-owned; Supplier of printed media solutions for digital printing;	•	Suppliers of coatings to substrates for digital printing; Providers of printed media solutions;
•	Products supplied include papers for photo and art printing, laser printing, thermal papers etc;	•	Located in Europe; Minimum EBITDA £250k.
•	Primarily sells through B2B channels to distributors, converters and print solution OEMs;		
•	Production sites and logistics facilities in Germany, the US, Spain and the Netherlands.		

Location: Switzerland

#### **261784 - SELF-ADHESIVE LABELS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	<ul> <li>Producers of self-adhesive labels;</li> </ul>
• Provider of print services;	Suppliers considered but must have an
• Specialises in the production of self-adhesive	element of production involved;
labels for packaging;	<ul> <li>Primarily serving the packaging industry;</li> </ul>
Products include multicolour, booklet and	Located in Europe;
information labels, tickets and tags;	<ul> <li>Minimum FBITDA €1m.</li> </ul>
<ul> <li>Further offers a range of labelling machines, printers and application solutions;</li> </ul>	
Located in the Nordics.	

Location: Sweden

# RECRUITMENT

### **262259 - TEMPORARY RECRUITMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Temporary recruitment firms;
• Temporary and full-time staffing company;	Placing students into temporary and part-
<ul> <li>Places temporary workers and assistants across a range of sectors;</li> </ul>	<ul><li>time roles;</li><li>Located across the Benelux and DACH</li></ul>
<ul> <li>Offices across Belgium, the Netherlands and Germany.</li> </ul>	<ul><li>regions and the UK;</li><li>Minimum EBITDA €2m.</li></ul>

Location: Belgium

#### **260430 - HEALTHCARE RECRUITMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Healthcare recruitment firms;
Employment agency;	<ul> <li>Located in Germany and the Benelux;</li> </ul>
<ul> <li>Focuses on students and young professionals;</li> </ul>	<ul> <li>Minimum EBITDA €2m.</li> </ul>
<ul> <li>Provides flexible staffing solutions to health Institutions, municipalities and housing associations;</li> </ul>	
Offices across the Netherlands.	

**Location: Netherlands** 

# **262769 - OUTSOURCED TRAINING & RECRUITMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Outsourced IT recruitment and training services provider;</li> </ul>	<ul> <li>Outsourced training services and recruitment providers for graduates;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Sectors served include finance, insurance, consumer goods, energy, healthcare;</li> <li>Places candidates across the Netherlands.</li> </ul>	• Minimum EBITDA £250k.

### **255812 - GRADUATE RECRUITMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Irish PE-owned;</li><li>Provider of recruitment advice for university</li></ul>	<ul> <li>Providers of recruitment services for the graduate market;</li> </ul>
graduates;	Located in the UK and DACH region;
• Offices in the UK, Germany and Switzerland.	• Minimum EBITDA £250k.

## Location: England

## **263269 - ENGINEERING & CONSTRUCTION** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Specialised temporary employment agency;</li> <li>Operates in the engineering, technical and construction sectors;</li> <li>Offers local and international recruitment.</li> </ul>	<ul> <li>Engineering and construction recruitment firms;</li> <li>Located in mainland Europe;</li> <li>Minimum turnover €10m.</li> </ul>

#### Location: Belgium

## **276260 - CARE HOME STAFFING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of medical professionals to nursing homes;</li> </ul>	<ul> <li>Outsourced staffing businesses;</li> <li>Operating in the care home sector;</li> </ul>
<ul> <li>Provides healthcare specialists such as therapists, psychologists and physiotherapists;</li> </ul>	<ul> <li>Providing teams of staff trained at caring for complex needs;</li> <li>Located in the Benelux and DACH regions;</li> </ul>
<ul> <li>Offers interim management and consultancy services;</li> </ul>	<ul> <li>Minimum EBITDA €500k.</li> </ul>
• Places candidates across the Netherlands.	

## **258954 - TALENT LIFE-CYCLE SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Recruitment firm active in the technology</li></ul>	<ul> <li>Providers of end-to-end talent life-cycle solutions;</li> </ul>
<ul><li>and renewable energy markets;</li><li>Offers talent sourcing and retention services;</li></ul>	<ul> <li>Recruitment of contract, temporary and permanent opportunities;</li> </ul>
<ul><li>Offices based in Europe, Asia, Australia and</li></ul>	Located globally;
the US.	• Minimum EBITDA £500k.

Location: England

# **278455 - OUTSOURCING & TEMPORARY STAFFING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Group of staffing companies;</li> <li>Provides flexible and temporary staffing solutions;</li> <li>Specialises in IT, HR and healthcare staffing;</li> <li>Serves multinationals, corporates and healthcare institutions.</li> </ul>	<ul> <li>Providers of outsourcing and temporary staffing services;</li> <li>Specialising in HR, IT or healthcare;</li> <li>Located in the Benelux, Germany, France and the UK;</li> <li>Minimum EBITDA €1m.</li> </ul>

Location: Belgium

### **276188 - HEALTHCARE RECRUITMENT & TRAINING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Supplier of temporary healthcare</li></ul>	<ul> <li>Providers of healthcare recruitment and training services;</li> </ul>
<ul> <li>professionals;</li> <li>Provides recruitment, training and</li> </ul>	<ul> <li>Operating in a variety of healthcare settings;</li> <li>Located in Europei</li> </ul>
<ul> <li>secondment services;</li> <li>Offers services to hospitals, ambulance providers, mental health hospitals and care homes;</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>
Operates across the Netherlands.	

# **RETAIL/CONSUMER**

# **276214 - E-BIKES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Sustainable e-bike designer and retailer;</li> <li>Operates an active web-shop;</li> </ul>	<ul> <li>Designers and retailers of e-bikes;</li> <li>Operating B2B, B2C or a combination of both;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Branches located throughout Europe in the DACH and the Benelux regions, the Nordics and the UK.</li> </ul>	• Minimum EBITDA €1m.

**Location: Netherlands** 

#### 278787 - LUXURY GIFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Irish PE-owned;	<ul> <li>Online retailers and e-commerce brands;</li> </ul>
<ul> <li>Retailer of high-end jewellery, giftware and homeware;</li> </ul>	<ul> <li>Selling luxury giftware, homeware and jewellery;</li> </ul>
<ul> <li>Distributes products through physical stores and an online store;</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>
<ul> <li>Stores located across Ireland;</li> </ul>	
Distributes across Europe.	

Location: Ireland

# **259037 - CHILDREN'S FASHION & ACCESSORIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>E-commerce platform for children's fashion and accessories;</li> </ul>	<ul> <li>E-commerce platforms for children's fashion and accessories;</li> <li>Operating through a B2C website;</li> </ul>
<ul> <li>Sells children's clothing from designer fashion brands;</li> <li>Generates 50% of sales from across Europe and the UK.</li> </ul>	<ul> <li>Located in Europe;</li> <li>Revenues above €2m.</li> </ul>

Location: France

#### **275600 - CYCLING E-TAILER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Cycling product e-tailers;
<ul> <li>Online retailer of cycling and fitness products;</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>
<ul> <li>Products include bikes, bike parts, swimwear and electronics;</li> </ul>	
• Serves a European client base.	

**Location: Germany** 

## **252958 - PHOTOGRAPHY & FILM EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Omni-channel retailer for photography and video equipment;</li> </ul>	<ul> <li>Retailers of photography, videography and film equipment;</li> <li>Located globally;</li> </ul>
<ul> <li>Serves professionals and amateurs;</li> <li>Sells products online and in physical stores located across Europe.</li> </ul>	• Minimum EBITDA margin 15%.

**Location: England** 

### **262731 - CLOTHING MANUFACTURERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	<ul> <li>Clothing manufacturers;</li> </ul>
Women's fashion manufacturer;	• Selling products in online and offline
Operates under a multi-channel business	stores;
model, including a bespoke e-commerce	<ul> <li>Distressed businesses of interest;</li> </ul>
platform;	Located in Europe;
<ul> <li>Sells products in c.20 countries, under established brands.</li> </ul>	• Turnover above £100m.

#### **258706 - LUXURY WATCHES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Retailer of luxury watches, jewellery and antiques;</li> </ul>	<ul> <li>Luxury watch retailers;</li> <li>Individual boutiques and chains;</li> <li>Located in Europe with a preference for</li> </ul>
• Focused on high end brands;	the DACH region;
Located in Switzerland and China.	<ul> <li>Turnover between €5m-€200m;</li> <li>EBITDA between €1m-€50m.</li> </ul>

#### Location: Switzerland

#### **276347 - DISCOUNTED HOME PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Retailer of home products;</li> <li>Operates physical and online stores;</li> <li>Over 50 stores located across the Netherlands.</li> </ul>	<ul> <li>Retailers of discounted home products and furnishings;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

## **Location: Netherlands**

# **276348 - HOME FURNISHINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Retailers specialising in home furnishings;
Retailer of home furniture and furnishings;	Located in Europe;
• Specialise in value-for-money products;	• EBITDA up to €8m.
<ul> <li>170 stores located across Belgium and Netherlands.</li> </ul>	

### **278907 - HOME & LIVING COMPARISON SITE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Home and living comparison sites;
<ul> <li>Online home furnishings platform;</li> <li>Aggregates online product portfolios and compares product collections from manufacturers in the furniture and interior design space;</li> </ul>	<ul> <li>Aggregating furniture and interior design products from a range of manufacturers;</li> <li>Located in the DACH and the Benelux regions;</li> </ul>
<ul> <li>Showcases products including household and office furniture, accessories, decorative lamps and garden furniture;</li> </ul>	• Minimum EBITDA €500k.
<ul> <li>Serves as a comparison site and not an e- commerce platform;</li> </ul>	
• Operates web portals across 10 countries.	

**Location: Germany** 

# **258488 - OFFICE SUPPLIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>XPAR-listed;</li> <li>B2B multi-channel distributor of products;</li> <li>Products include business supplies and equipment;</li> <li>Subsidiaries located across Europe.</li> </ul>	<ul> <li>Manufacturers and distributors of office supplies, packaging, industrial supplies, IT equipment, outdoor clothing and furniture;</li> <li>Operates across a range of market sectors;</li> </ul>
	<ul> <li>B2B sales;</li> <li>Located in Europe;</li> <li>EBITDA above €500k.</li> </ul>

Location: France

## **279143 - SPORTING & ATHLEISURE E-COMMERCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Online retailer of sports clothing and athleisure apparel;</li> </ul>	<ul> <li>E-commerce brands and shops;</li> <li>Offering sporting and athleisure products;</li> <li>Located across Europe;</li> </ul>
<ul> <li>Offers clothing, footwear and accessories from a range of international sporting and athleisure brands;</li> </ul>	<ul> <li>Located across Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>
Delivers products across Europe.	

#### **Location: Netherlands**

### 271428 - MUSICAL INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Retailer of musical instruments and</li></ul>	<ul> <li>In-store and online retailers of musical instruments, equipment and brands;</li> </ul>
<ul><li>equipment;</li><li>Operates through high street stores and</li></ul>	• Distributing products through B2B, B2C and wholesale channels;
online;	• Located in the UK and Europe;
• Network of 15 stores across the UK.	• Turnover between £1m-£50m.

Location: England

### 278582 - NATURAL & HEALTHY CONSUMER GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	<ul> <li>Retailers of natural and healthy goods;</li> </ul>
Chain of health food stores;	<ul> <li>Products including organic, gluten-free,</li> </ul>
<ul> <li>Specialises in organic foods, nutritional supplements, natural OTC medicines and natural cosmetics;</li> </ul>	vegetarian or vegan foods, nutritional supplements, natural medicines or natural cosmetics;
• 100 branches nationwide and an online store.	
	• Minimum EBITDA €500k.

## **274903 - ENGINEERING TOOLS & PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Online retailer of engineering tools;</li> <li>Products include power tools, compressors and generators;</li> <li>Distributes products across the UK.</li> </ul>	<ul> <li>Online retailers of engineering tools and products;</li> <li>Located in the UK and Europe;</li> <li>Minimum EBITDA £1m;</li> <li>EBITDA margin &gt;10%.</li> </ul>

Location: England

#### **251625 - LIFESTYLE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Hong Kong privately-owned;</li> </ul>	Retailers of lifestyle products;
Group of sourcing companies;	B2B distributors of consumer products;
<ul> <li>Sources products for the sports, leisure and lifestyle sectors;</li> </ul>	<ul><li>Lifestyle brands;</li><li>Located globally;</li></ul>
<ul> <li>Office located across Europe, the US and APAC.</li> </ul>	<ul> <li>Minimum EBITDA HK\$250k.</li> </ul>

Location: Hong Kong

## **274694 - ADULT TOY E-COMMERCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE-owned;	Adult toy e-commerce companies;
Group of online retailers of adult toys;	Located in Europe;
Offers a number of well-known brands;	<ul> <li>Minimum EBITDA of €250k.</li> </ul>
• Distributes products across Europe.	

Location: Denmark

## **2016 - CONSUMER BRANDS** (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
Main Market-listed;	• Beauty;
• Online retailer of FMCGs;	- Luxury, high end brands;
• Focuses on beauty, health, luxury and	Nutrition;
technology brands;	- B2B or D2C brands;
<ul> <li>Large amount of cash available for acquisitions.</li> </ul>	- Little interest in manufacturing;
	Consumer;
	<ul> <li>Clothing and apparel brands;</li> </ul>
	Tech and Infrastructure;
	<ul> <li>Cybersecurity, hosting, translation, payments and associated tech;</li> </ul>
	Marketing;
	<ul> <li>Studios, online marketing and vide content;</li> </ul>
	• Sustainability;
	<ul> <li>Cardboard recycling, sustainable packaging and ecologically sensitiv delivery and distribution opportunities;</li> </ul>
	Located globally;
	• Minimum EBITDA £1m.

Location: England

# 275685 - SOFAS & ARMCHAIRS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German privately-owned;</li> <li>Designer, manufacturer and retailer of sofas, armchairs and loungers;</li> <li>Products sold in global branches.</li> </ul>	<ul> <li>Designers and manufacturers of sofas and armchairs;</li> <li>Located in Europe with no interest in the UK;</li> <li>Minimum EBITDA €250k.</li> </ul>

### **262181 - PET CARE BRANDS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Brands for pet care;
Producer and distributor of animal hygiene	• No interest in pet food;
and care products and accessories;	<ul> <li>Pet hygiene and medicines;</li> </ul>
<ul> <li>Products cover dogs, cats, rodents, birds and fish;</li> </ul>	<ul> <li>Products sold through retail channels;</li> </ul>
<ul> <li>Based in France and operates a factory in Tunisia;</li> </ul>	<ul> <li>Located across Europe with a focus on the Benelux, Spain and Germany;</li> </ul>
<ul> <li>Distributes from locations in France and Sweden.</li> </ul>	• Turnover between €5m-€50m.

**Location: France** 

# **268049 - PERSONAL & COSMETIC PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Bulgarian privately-owned;	Personal and cosmetic products;
<ul> <li>Manufacturer of personal products;</li> </ul>	Products include skincare, oral care, baby
• Products range from toothpastes, hair dye	products and detergents;
and shampoos to face cream, soaps and lotions;	<ul> <li>Both owned production facilities and brands without production facilities;</li> </ul>
Production facilities and warehouses located	• Located in the UK, Germany and Romania;
across Bulgaria.	• Deal value up to €5m.

Location: Bulgaria

#### **279544** - **RAW PET FOOD** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Raw pet food brand;</li> <li>Products include raw meats, bones and other uncooked ingredients for cats and dogs;</li> <li>Production sites located in Germany.</li> </ul>	<ul> <li>D2C providers of raw pet food and dog treats;</li> <li>Located in Germany;</li> <li>Minimum EBITDA £250k.</li> </ul>

#### **4626 - CONSUMER BRANDS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of consumer brands;</li> <li>Owns several outdoor sports brands;</li> <li>Distributes products globally.</li> </ul>	<ul> <li>Consumer brands with a particular interest in outdoor sports brands;</li> <li>Also interested in new product groups and markets;</li> <li>Located in Europe;</li> <li>Turnover above £1m.</li> </ul>

## Location: England

# **269755 - CERAMICS, WOOD, WICKER & GLASS PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Manufacturer and retailer of ceramic, wood, wicker and glass products;</li> <li>Products include plant pots, candle holders, vases, baskets, tableware and cushions;</li> </ul>	<ul> <li>Retailers and manufacturers in ceramics, wood, wicker and glass sectors;</li> <li>Located in the Benelux, Northern France and Germany;</li> <li>Minimum EBITDA €250k.</li> </ul>
<ul> <li>Products sold online, through concept and partnered stores, garden centres and florists;</li> <li>Distributes products across Europe.</li> </ul>	

Location: Belgium

### 276550 - HOME STORAGE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Producer of household storage products, predominantly wall shelves;</li> </ul>	<ul> <li>Producers and manufacturers of wall shelves, clips, cantilevers, furniture legs and tool storage solutions;</li> </ul>
<ul> <li>Markets products through a network of dealers worldwide.</li> </ul>	<ul> <li>Products designed for use in household applications;</li> </ul>
	Located in Europe;
	• Minimum EBITDA €250k.

#### **276011 - WOMEN'S CLOTHING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Manufacturer of vintage inspired women's</li> </ul>	<ul> <li>Manufacturers of women's clothing;</li> <li>Vintage-inspired, 'pre-loved' or</li> </ul>
<ul> <li>clothing;</li> <li>Sells products through its own stores, partner stores and online;</li> </ul>	<ul> <li>sustainable clothing;</li> <li>No interest in generalist brands;</li> <li>Located across Europe;</li> </ul>
<ul><li>Stores located across Europe;</li><li>Ships products internationally;</li></ul>	• Minimum EBITDA €500k.
Headquartered in the Netherlands with an additional store in Switzerland.	

### **Location: Netherlands**

## **261772 - FUNCTIONAL HOME FITTINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	Wholesalers and distributors of functional
<ul> <li>Provider of household fixtures and fittings;</li> </ul>	fittings for the home;
• Consumer and B2B;	<ul> <li>Products ranging from bathroom knobs, kitchen fittings and mailboxes to handle</li> </ul>
Products include door handles, window	and door fittings and shelving;
fittings, locks, construction and ventilation;	<ul> <li>Serving consumer and industry markets;</li> </ul>
Located in the Nordics.	• Located in Northern Europe;
	• Minimum EBITDA €250k.

Location: Sweden

## **11366 - YACHTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Yachts manufacturers;
<ul> <li>Manufacturer of sailing and motor yachts;</li> </ul>	Located in Europe;
<ul> <li>Markets products under several brands;</li> </ul>	• Minimum EBITDA €500k.
Operates manufacturing sites in Germany;	
<ul> <li>Distributes products globally through a network of dealers.</li> </ul>	

#### **Location: Germany**

# **14707 - ONLINE HOSIERY RETAILERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Textiles business;</li> <li>Offering products including underwear, nightwear, swimwear, formalwear, casualwear, coats, jackets and babywear;</li> <li>Operations in Europe and Asia.</li> </ul>	<ul> <li>Branded clothing businesses with a retail arm;</li> <li>No interest in the socks and legwear sector;</li> <li>Will also consider plants which are focused on non-UK business, and have fully diversified operations from textile mills to brands;</li> <li>Located in Europe;</li> <li>Minimum turnover £5m.</li> </ul>

### **264629 - PERSONAL CARE BRANDS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Established buy-and-build platform for</li></ul>	<ul> <li>Single brands, brand portfolio and the non-core brands of larger groups;</li> </ul>
personal care brands across Europe;	Active in the personal care sector;
<ul> <li>Focuses on hair and skin care products;</li> </ul>	Selling products online or in physical
• Located in the UK.	stores;
	Preference for outsourced manufacturing
	Located in Europe;
	• Turnover between US\$500k-US\$30m.

## Location: England

# 274211 - SAUNAS & STEAM ROOMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Manufacturer of integrated sauna systems, steam baths and related products;</li> </ul>	<ul> <li>Manufacturers and suppliers of saunas, steam rooms, pools and related products;</li> <li>Serving private and commercial sectors;</li> </ul>
<ul> <li>Products include steam baths, saunas, pools, whirlpools and gym rooms;</li> <li>Sells products globally.</li> </ul>	<ul> <li>Located in the Benelux and DACH regions; Minimum EBITDA €250k.</li> </ul>

### **275909 - MODEL MAKING KITS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	<ul> <li>Producers of model making kits,</li> </ul>
• Producer of true-to-original automobile and	accessories and radio-controlled toys;
plane model kits;	• Preferably linked to transportation, with a
• Other products include soft toys and radio-	focus on planes, cars, tanks, trucks;
controlled toys;	<ul> <li>Licensed products;</li> </ul>
<ul> <li>Partnerships with global automotive and</li> </ul>	<ul> <li>Located in Western Europe;</li> </ul>
entertainment companies;	<ul> <li>Turnover above €10m;</li> </ul>
<ul> <li>Sells products through international retail chains.</li> </ul>	• EBITDA from negative up to €15m.

Location: Germany

# **275220** - **MOTORCYCLING CLOTHING & ACCESSORIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Retailer of motorcycle gear;</li> <li>Supplies jackets, trousers suits and accessories;</li> <li>Operates globally through own stores and retailers.</li> </ul>	<ul> <li>Retailers of motorcycling gear and clothing;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>

Location: Belgium

### **278644 - BIKES & COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>B2B supplier of premium mountain bikes, e- bikes, parts and accessories;</li> </ul>	<ul> <li>Manufacturers and distributors of bikes and bike components;</li> <li>Located in the UK, Germany and Austria;</li> </ul>
<ul> <li>Also sells D2C through an e-commerce platform;</li> </ul>	• Minimum EBITDA £300k.
Supplies branded products across Europe.	

# **270154 - PROCUREMENT, SOURCING & DISTRIBUTION** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of support services to retailers and distributors;</li> <li>Sources, develops and distributes non-food concepts for supermarkets, discount stores, DIY stores and warehouses;</li> <li>Serves well-known retailers and distributors including Asda, Amazon, Aldi, Lidl, Spar and Jumbo;</li> <li>Trade and distribution facilities in the Netherlands, Belgium, Germany and the UK, with clients located across Europe.</li> </ul>	<ul> <li>Procurement, sourcing and distribution businesses;</li> <li>Operating in the pet care, personal care, home care and health space;</li> <li>Focused on the Benelux, Germany and UK;</li> <li>Targets outside of the Netherlands should have strong management in place;</li> <li>Turnover up to €250m.</li> </ul>

#### **Location: Netherlands**

# **261776 - GARDEN ACCESSORIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	Manufacturers and distributors of garden
<ul> <li>Developer, manufacturer and distributor of household and garden solutions;</li> </ul>	<ul><li>accessories;</li><li>Products range from pesticides and weed</li></ul>
<ul> <li>Markets products under a number of brands;</li> </ul>	control solutions to outdoor lighting, mailboxes and fertilisers;
<ul> <li>Products include biological and electronic pest and weed controllers, heaters and</li> </ul>	Located in Northern Europe;
compost solutions;	<ul> <li>Minimum EBITDA €250k.</li> </ul>
Sells products globally.	

Location: Sweden

# **272605** - **PHARMACEUTICAL & COSMETIC PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Brazilian privately-owned;</li> <li>Personal care and beauty company;</li> <li>Operates globally.</li> </ul>	<ul> <li>Manufacturers without proprietary retail stores;</li> <li>Key focus is on pharmaceutical and second plane and second plane and second plane and second plane.</li> </ul>
	<ul> <li>cosmetic products, as well as perfumes;</li> <li>Third party distributors of care and beauty products;</li> </ul>
	<ul><li>Located in Europe and the Americas;</li><li>Revenue above €20m.</li></ul>

#### Location: USA

# **258942 - BABY PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Baby product manufacturers;
<ul> <li>Manufacturer of branded high-end pushchairs and baby accessories;</li> </ul>	<ul> <li>Products sold through third-party retailers;</li> </ul>
<ul> <li>Sell products online and through third-party retailers located in Europe, the UK and Australia.</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum turnover €2m.</li></ul>

# **266083 - NATURAL COSMETICS & PERSONAL CARE** (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Leading provider of therapeutic cosmetics and health products;</li> <li>Activities include the production and development of new products;</li> <li>Located in Germany.</li> </ul>	<ul> <li>Natural cosmetics and personal care products with medical standards;</li> <li>Brands and OTC cosmetic businesses;</li> <li>Asset light businesses;</li> <li>No interest in private label or own production;</li> <li>Located in Europe;</li> <li>Turnover in the range of €3m-€100m;</li> <li>EBITDA in the range of €500k-€15m.</li> </ul>

Buyers Acquisitive in the DACH Region

# SOFT FM

#### **263308 - PROPERTY SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Leading European facilities management provider;</li> <li>Specialises in the protection and management of property and asset portfolios;</li> </ul>	<ul> <li>Providers of tech-enabled property services, particularly security related;</li> <li>Not interested in targets where the majority of the turnover comes from manned guarding;</li> <li>Located in the UK and Europe;</li> </ul>
<ul> <li>Focuses on tech-enabled services;</li> </ul>	• Minimum EBITDA £500k.
<ul> <li>Clients include corporates, retail, government and infrastructure;</li> </ul>	
• Operates in the UK and France.	

# Location: England

# **275944 - FIRE SAFETY EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Producer and retailer of fire safety products;</li> <li>Offers a full-service from research to installation;</li> <li>Serves a domestic client base.</li> </ul>	<ul> <li>Fire safety equipment manufacturers and retailers;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €250k</li> </ul>

#### Location: France

## **274910 - BUILDING EQUIPMENT SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of building equipment services;
• Supplier of technical building equipment;	Primarily suppliers of fire safety, building
<ul> <li>Products include fire and burglar alarms,</li> </ul>	security and IT systems;
CCTV, access control, media, IT systems and	<ul> <li>Located in the DACH region;</li> </ul>
holistic building management software;	<ul> <li>Minimum EBITDA €200k.</li> </ul>
<ul> <li>Serves both businesses and private customers.</li> </ul>	

## Location: Germany

# **277597 - GARDENING & LANDSCAPING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swiss PE-owned;</li> <li>Group of companies;</li> <li>Active in the fields of gardening and landscaping;</li> </ul>	<ul> <li>Providers of gardening and landscaping services;</li> <li>Located in the DACH region;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Serves private, public and corporate customers;</li> </ul>	
<ul> <li>Services include garden planning, landscape architecture, horticulture, garden maintenance, swimming ponds and pools, and outdoor facilities;</li> </ul>	
Operates domestically.	

#### Location: Switzerland

## **253649 - SAFETY & SECURITY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>French privately-owned;</li><li>Safety and security business;</li></ul>	<ul> <li>Safety and security businesses;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Services include risk audits, security consulting, electronic security, fire detection systems and access control;</li> </ul>	<ul> <li>Revenues above €2m.</li> </ul>
• Serves a domestic client base.	

Location: France

### **264441 - SECURITY SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Providers of entrance control, cash
<ul> <li>Provider of security products, software and services;</li> </ul>	management and safe storage security solutions;
<ul> <li>Controls the flow of valuables, cash and people;</li> </ul>	<ul> <li>Serving retail, airport, mass transit, building or high-risk sites;</li> </ul>
<ul> <li>Specialises in the areas of entrance control, safe storage, cash management and integrated security;</li> </ul>	<ul> <li>Located in Europe, the US and Asia;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Products include turnstiles, security gates, safe deposit lockers, cash recycling systems, intrusion detection systems, interlocking doors and antitheft gateways;</li> </ul>	
• Located in Europe, the US and Asia.	

Location: Sweden

## 4344 - NATURE-BASED SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Landscaping and external works group;</li> <li>Undertakes and delivers complex multi- disciplinary external works projects;</li> </ul>	<ul> <li>Providers of nature-based solutions;</li> <li>Developers of green and urban areas and providers of maintenance services in these spaces;</li> </ul>
<ul> <li>Offers a range of green services, ranging from professional open space management, to landscape design and build, grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management;</li> <li>Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Biodiversity consultancies;</li> <li>Green engineering, consulting and design businesses;</li> <li>ClimateTech providers;</li> <li>Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites;</li> <li>Located in Northern and Southern Europe, the UK, the US and Canada;</li> <li>Management team willing to stay and/or re-invest;</li> <li>Recurring revenues above €1m;</li> <li>Sweet spot between €5m-€50m;</li> <li>Stable cash generation.</li> </ul>

Location: France

# **268395 - TECH-BASED SECURITY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	<ul> <li>Providers of tech-based security services;</li> </ul>
• Group of security and fire service companies;	
Offers turnkey solutions, from planning to	service market;
the installation and integration of products;	<ul> <li>Serving corporate clients and the public</li> </ul>
• Products include access control systems,	sectors;
alarms, CCTV and locking systems;	Located in Northern Europe;
• Located in the Nordics.	• Minimum EBITDA €500k.

Location: Sweden
# SUPPORT SERVICES

# **258745 - FM & HVAC MAINTENANCE SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>XWAR-listed;</li> <li>Provider of facilities management services;</li> <li>Offers a range of hard FM and mechanical and electrical services to retail chains;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Providers of FM, HVAC and electrical maintenance services;</li> <li>Installation companies must also offer maintenance services;</li> <li>Located in the UK, the Benelux and the DACH region;</li> <li>Turnover between €5m-€10m;</li> <li>EBITDA margin &gt;15%.</li> </ul>

**Location: Poland** 

# **270532 - ENERGY SWITCHING PLATFORM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Energy distribution platform;</li> <li>Operates under multiple brands;</li> <li>Serves consumers and SMEs;</li> <li>Enables users to easily compare and switch energy suppliers;</li> <li>Provides suppliers with access to high value sales channels;</li> <li>Located in the Netherlands and Germany.</li> </ul>	<ul> <li>Providers of energy switching platforms;</li> <li>Activities can be both online and offline;</li> <li>Located in Germany, Southern Europe or the Czech Republic;</li> <li>Minimum EBITDA of €1m.</li> </ul>

#### Location: Netherlands

# **279650 - ENVIRONMENTAL SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Providers of environmental services;
<ul> <li>Provider of environmental and infrastructure services;</li> </ul>	<ul> <li>Including remediation, removal, demolition and decontamination services;</li> </ul>
<ul> <li>Services include hazardous materials removal, environmental remediation, demolition and decontamination;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul> <li>Serves private and public clients across a range of end-markets;</li> </ul>	
Operates across the US.	

#### Location: USA

# **279723** - MARKETING SERVICE AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Marketing service agencies;
<ul> <li>Provider of marketing services and chain solutions;</li> </ul>	<ul> <li>Specialising in consultancy, compliance and supply chain services;</li> </ul>
<ul> <li>Services include consulting, designi distributing branded merchandise a of-sale materials;</li> </ul>	
• Primarily serves the FMCG market;	
Offices and clients located globally.	

#### Location: England

# **274409 - ENVIRONMENTAL EMERGENCY RESPONSE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>BVMF-listed;</li> <li>Group of environmental management companies;</li> </ul>	<ul> <li>Environmental emergency response companies;</li> <li>Providers of industrial services;</li> </ul>
<ul> <li>Serves multiple sectors, including pharmaceutical to construction;</li> </ul>	<ul> <li>Located in Europe and North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>
Global operations.	

#### Location: Brazil

# **279731 - ONLINE VOCATIONAL TRAINING COURSES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Providers of online training, education,
<ul> <li>Provider of online vocational training courses;</li> </ul>	and professional certification for regulated end-markets;
<ul> <li>Includes industry specific mandatory training, education and certification courses;</li> </ul>	<ul> <li>Focused on online and asynchronous training solutions;</li> </ul>
Courses help customers to meet legal and	B2B or B2C customer base;
industry compliance requirements;	<ul> <li>Located in North America and Europe;</li> </ul>
Operates across the US.	Minimum EBITDA US\$500k.

#### Location: USA

# **15711 - COMMERCIAL REAL ESTATE & PROPTECH** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Canadian privately-owned;	Commercial real estate, property
Commercial real estate broker;	management services and PropTech;
<ul> <li>Financial, management, advisory and transaction services;</li> </ul>	<ul> <li>No interest in residential real estate or contractor services;</li> </ul>
Operates globally.	Located in North America and Europe;
	• Particular interest in Germany, France and the UK;
	• EV above C\$5m.

#### Location: Canada

# **261996 - FREELANCE & ACCOUNTING SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of HR, payroll and back-office services;</li> <li>Customers include corporates, freelancers and temporary staffing firms;</li> <li>Offers services under a range of regional brands.</li> </ul>	<ul> <li>Umbrella companies looking after freelancers and accounting services business;</li> <li>Located in the UK and Northern Europe;</li> <li>Minimum turnover €5m.</li> </ul>

#### **Location: Netherlands**

# **272676 - ORGANISATIONAL TRANSFORMATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Business consultants, specialising in organisational transformation;</li> <li>Serves customers in the technology, telecommunications, financial services and industrials sectors;</li> <li>Headquartered in the Netherlands with offices in France, the US and India.</li> </ul>	<ul> <li>Business consultancies focusing on organisational transformation;</li> <li>Also focused on innovation and digital transformation;</li> <li>Sectors to include technology, telecommunications, financial services and industrials;</li> <li>Located in France, the Netherlands or Germany;</li> <li>Minimum EBITDA €500k.</li> </ul>

#### **Location: Netherlands**

## **265179 - HVAC ENGINEERING SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>HVAC engineering services provider;</li> <li>Specialises in smart building technologies;</li> <li>Sectors include hospitals, data centres and the public sector.</li> </ul>	<ul> <li>Smart-building HVAC engineering service providers;</li> <li>Located in the DACH, Benelux and Nordic regions;</li> <li>Profits in excess of €1m.</li> </ul>

**Location: Germany** 

#### **266880 - CAR PARK MANAGEMENT TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Developer and distributor of car park solutions;</li> </ul>	<ul> <li>Car park management technology developers;</li> <li>Parking control systems;</li> </ul>
<ul> <li>Parking technology including plate recognition and monitoring;</li> <li>Serves a domestic client base.</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA £250k.</li></ul>

# **279581 - INDUSTRY TRAINING COURSES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Producer of vocation specific training courses and resources;</li> <li>Serves schools, higher education, continued education and industry;</li> </ul>	<ul> <li>Producers of industry training and vocation specific educational courses;</li> <li>Providers of accompanying educational resources and certification programmes;</li> <li>Located in North America and Europe;</li> </ul>
<ul> <li>Offers a range of multimedia resources for distance and remote learning;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Minimum EBITDA US\$500k.</li> </ul>

#### Location: USA

#### 270535 - TRAINING & EDUCATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	<ul> <li>Training and education businesses;</li> </ul>
Online educational specialist;	• Active in a range of sectors with courses
<ul> <li>Provides training courses in the fields of coaching, nutrition and personal</li> </ul>	focusing on health, wellbeing and personal development;
development;	<ul> <li>Located in Flanders and Germany;</li> </ul>
Operates in the Benelux.	• EBITDA up to €4m.

**Location: Netherlands** 

# **256563 - CUSTOMS CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of professional advisory services;</li> <li>Customs consultancy;</li> <li>Aids corporates in cutting their customs duty liabilities.</li> </ul>	<ul> <li>Customs consultancies;</li> <li>Customs planning, autonomous duty suspensions and export control;</li> <li>Located in the UK and Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>

# **260429 - CRATE WASHING & RENTAL** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Crate washing and rental businesses;
<ul> <li>B2B provider of circular-return logistics services;</li> <li>Services include provision of reusable packaging and rental of plastic crates, pallets and boxes;</li> </ul>	<ul> <li>Serving large retailers;</li> <li>Located in Northern Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Customers include food producers, supermarkets, catering businesses, floricultures and operators of pools of reusable packaging;</li> </ul>	
• Multiple sites located across the Netherlands.	

#### **Location: Netherlands**

#### **4661 - SALES, MARKETING & SUPPORT SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Main Market-listed;</li> <li>Sales, marketing and support services group;</li> <li>Operates through four separate divisions, centred around LPG, retail and oil, healthcare and technology;</li> </ul>	<ul> <li>Businesses involved in sales, marketing and support services;</li> <li>Located in the UK, ROI and wider Europe;</li> <li>Turnover in the range of €20m-€50m.</li> </ul>
<ul> <li>Group members offer sourcing, product design, branding, marketing and other support services;</li> <li>Operates across Ireland.</li> </ul>	

## Location: Ireland

# **273672** - **PROFESSIONAL EDUCATIONAL TRAINING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Education, training and exam institute for professionals;</li> </ul>	<ul> <li>Providers of educational and training services;</li> <li>Serving professionals;</li> </ul>
<ul> <li>Services include subject orientated courses, testing centres and e-learning solutions;</li> </ul>	<ul><li>Located in Europe;</li><li>Pure UK businesses are not of interest;</li></ul>
<ul> <li>Expertise includes; finance, ICT, sales, management and communication trainings;</li> </ul>	<ul> <li>Minimum EBITDA €1m.</li> </ul>
<ul> <li>Courses offered offline and online;</li> </ul>	
Operates domestically.	

## **Location: Netherlands**

# **257784 - WATER TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German privately-owned;	<ul> <li>Water technology companies;</li> </ul>
Provider of water and waste-water	<ul> <li>Serving industrial clients;</li> </ul>
equipment;	Located in Europe;
<ul> <li>Offers a range of products for project development, plant engineering and</li> </ul>	<ul> <li>Strong second tier management in place;</li> </ul>
servicing;	<ul> <li>Stable with recurring service business;</li> </ul>
• Subsidiaries in Germany, the UK and Belgium.	<ul> <li>Profitable, with a 5%-10% EBIT margin;</li> </ul>
	• Turnover between €10m-€20m.

**Location: Germany** 

# 276004 - HEALTH & SAFETY CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Occupational health and safety
Provider of occupational health and safety	consultancies and service providers;
services;	<ul> <li>Businesses offering services focused on</li> </ul>
<ul> <li>Offers a range of absenteeism and occupational health services;</li> </ul>	reducing absenteeism in the workplace and employee welfare;
<ul> <li>Partners with over 120 occupational healthcare professionals;</li> </ul>	<ul> <li>Located in the Netherlands, Belgium and Germany;</li> </ul>
• Serves a domestic client base.	• Minimum EBITDA €500k.

#### **Location: Netherlands**

#### **10549 - THIRD PARTY LOGISTICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish privately-owned;	• Third-party logistics companies;
• Support services provider;	• Working with B2B Fashion and Lifestyle
<ul> <li>Services include supply chain, electronics refurbishment and niche print &amp; packaging.</li> </ul>	brands;
	<ul> <li>IT refurbishment and value recovery services;</li> </ul>
	• Located in the UK and Europe;
	<ul> <li>Turnover between €10m-€20m;</li> </ul>
	• EBITDA margins greater than 10%.

Location: Sweden

# **266260 - SOCIAL & ENVIRONMENTAL IMPACTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Group of environmentally and socially friendly businesses;</li> </ul>	<ul> <li>Businesses with positive social or environmental impacts;</li> <li>Preferably with a tech-enabled angle;</li> </ul>
<ul> <li>Offers services in the healthcare, technology and renewable energy space;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Located in the UK and Europe;</li> <li>Turnover between £5m-£20m.</li> </ul>

# **274914 - SUPPORT SERVICES** (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
<ul> <li>AIM-listed;</li> <li>International services group;</li> <li>Located in the UK.</li> </ul>	Acquisition Criteria• Retirement homes, assisted living and related support services;• Private hospitals and care services;• B2C support services and maintenance i.e., boiler maintenance;• Recycling centres and waste managemen • Renewable energy;• Storage solutions e.g., data centres,
	<ul> <li>Storage solutions e.g., data centres, archiving, long term storage, car parking;</li> <li>Facilities management;</li> <li>Transport and specialist logistics;</li> <li>Environmental consultancies;</li> </ul>
	<ul> <li>No interest in IT and tech businesses or people-focussed businesses such as recruitment and consulting;</li> </ul>
	<ul> <li>Located in the UK and Europe;</li> <li>No interest in start-ups, distressed and loss-making businesses;</li> <li>EV between £10m-£25m;</li> <li>EBITDA above £1m.</li> </ul>

Location: England

# **276353** - INDOOR CLIMATE TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Suppliers of indoor climate technology;
<ul> <li>Provider of indoor climate technology;</li> </ul>	Products including climate ceilings, air
<ul> <li>Supplies systems for offices, aircraft, healthcare buildings, museums and more;</li> </ul>	handling systems, ventilation units and air filtering systems;
• Operations in Germany, the UK and the	Based in Europe;
Netherlands.	<ul> <li>Minimum EBITDA €1m.</li> </ul>

# **Location: Netherlands**

# **255538 - ALTERNATIVE RECYCLING SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Provider of alternative recycling solutions;</li> <li>Recycles ash and extracts scrap and nonferrous metals from industrial incineration;</li> <li>Cleans, upgrades and sells the recovered products;</li> <li>Offices and recycling sites across the Netherlands, UK and North America.</li> </ul>	<ul> <li>Developers, installers and maintenance service providers;</li> <li>Servicing equipment used in the recycling of incinerator bottom ash;</li> <li>Designed to recycle ash for energy from waste plants;</li> <li>Recyclers of incinerator bottom ash;</li> <li>No interest in general recycling or the recycling of waste aggregates;</li> <li>No interest in general construction waste management and recycling businesses;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

#### **Location: Netherlands**

#### **274192 - CONSULTANCY FIRMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Consultancy firms;
<ul> <li>Provider of consultancy services;</li> </ul>	• Specialising in pharma, banking, insurance
• Expertise in healthcare, energy, industrials	and retail;
and financial services;	<ul> <li>Located in the Benelux and DACH regions;</li> </ul>
<ul> <li>Core business areas include operational consulting, cutting-edge industries and digital transformations;</li> </ul>	<ul> <li>Minimum EBITDA €250k.</li> </ul>
• Located in the Benelux and France.	

# Location: Belgium

# **276635 - ADVISORY SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;	Consultancy firms;
Consulting firm;	• Focusing on claims and disputes,
<ul> <li>Offers technical, legal, scientific and financial advisory services;</li> </ul>	environmental, technical and scientific, forensic accounting and finance, property, and infrastructure;
Operates globally.	<ul> <li>Specific interest in technology, cyber security, digital forensics and digital analytics consultancies;</li> </ul>
	<ul> <li>Located in the North America, Europe and Asia;</li> </ul>
	<ul> <li>Annual revenue up to US\$75m;</li> </ul>
	• EBITDA up to US\$20m;
	• EBITDA margins above 20%.

Location: USA

# **270501 - FM SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Belgian PE-owned;</li><li>Facilities management service provider;</li></ul>	<ul> <li>Providers of facilities management and technical building services;</li> <li>Offering a range of hard FM and technical</li> </ul>
<ul> <li>Services include HVAC, electrical engineering and energy management;</li> </ul>	property management services;
Headquartered in Germany.	<ul> <li>Sewer renovation and pipe cleaning businesses;</li> </ul>
	• Located in the DACH region;
	• Minimum EBITDA €500k.

Location: Germany

# **279751 - E-LEARNING TRAINING PLATFORMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Developer of an e-learning training platform and human capital management software solutions;</li> </ul>	<ul> <li>Providers of online and in-person training solutions;</li> <li>Developers of employee management solutions;</li> </ul>
<ul> <li>Serves the oil and gas industry;</li> </ul>	<ul> <li>Serving the oil and gas industry;</li> </ul>
<ul> <li>Primarily provides industry required training and competency management solutions;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul> <li>Headquartered in Scotland with offices across Europe.</li> </ul>	

#### Location: Scotland

# **276264 - HEALTHCARE BUSINESS INTELLIGENCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of healthcare specific business intelligence;</li> </ul>	<ul> <li>Providers of smart business software and business intelligence;</li> <li>Serving the healthcare sector;</li> </ul>
• Supplies smart software;	Located in Northern Europe;
• Over 100 expert business consultants;	<ul> <li>Minimum EBITDA €500k.</li> </ul>
Operates domestically.	

# **Location: Netherlands**

# **274255 - WASTE & WASTEWATER SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	Providers of waste and wastewater
• Group of waste and wastewater companies;	services;
<ul> <li>Offers emptying, flushing, pipe, dangerous waste and industrial services;</li> </ul>	<ul> <li>Services including sludge removals, emptying of tanks, maintenance and flushing of pipes, decontamination and</li> </ul>
<ul> <li>Services include sludge removals, high pressure flushing of pipes, transport and</li> </ul>	handling of hazardous waste, and cleaning of incinerators;
handling of hazardous waste, and maintenance shutdowns;	<ul> <li>Serving any market;</li> </ul>
• Serves private, corporate and public markets;	Located in Northern Europe;
• Located in the Nordics and Germany.	• Minimum EBITDA €250k.

## **276664 - FINANCIAL CONSULTING FIRMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Financial consulting firms;
Financial consulting firm;	• Providers of services in digitalisation,
<ul> <li>Specialises in operational, regulatory and digital change trajectories;</li> </ul>	regulatory and compliance and operational efficiency;
• Supplies talent recruitment technology;	<ul> <li>Located in Europe;</li> </ul>
<ul> <li>Located in Belgium, with operations across Europe.</li> </ul>	• Minimum EBITDA €500k.

Location: Belgium

# **264626 - DESIGN, CONSTRUCTION & ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Irish privately-owned;</li> <li>International project management firm;</li> <li>Provides professional services in project and construction management, architecture and engineering design</li> <li>Services offered to leading companies in the pharmaceutical, food, medical devices, mission critical, advanced manufacturing and energy sectors;</li> <li>Flexible approach to structuring transactions;</li> <li>Consideration may consist of cash, shares, earnout and deferred;</li> <li>Active across Europe, the US and Asia.</li> </ul>	<ul> <li>Providers of design, construction and engineering services, specialising in technically complex, highly serviced industrial businesses;</li> <li>Serving blue chip private sector clients in the pharmaceutical, medical devices, mission critical or AMT/EV battery spaces;</li> <li>Located in the DACH region, the Netherlands and Poland;</li> <li>Minimum turnover €5m with a 5% EBITDA margin;</li> <li>Lead automation and integration service consultancies;</li> <li>Environmental and sustainability consultancies and design engineers;</li> <li>Serving blue chip private clients in the pharmaceutical, medical device, food, mission critical and AMT/EV battery sectors;</li> <li>Between 30-100+ personnel;</li> <li>Located in Europe and UK, particularly Ireland;</li> <li>Minimum turnover €3m with a 5% EBITDA margin;</li> </ul>

Location: Ireland

# **279250 - RECYCLING COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Recycling companies;
Recycler of refrigerators;	Specialising in electronic waste, electric
<ul> <li>Services include product collection, pollutant separation and shredding;</li> </ul>	vehicle batteries and household appliances;
• Operates several recycling plants across	<ul> <li>Located in Europe;</li> </ul>
Germany.	• EBITDA from negative up to €15m.

#### Location: Germany

#### **276244 - ONLINE LEARNING PLATFORMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian PE-owned;</li> <li>Provider of digital school education;</li> <li>Offers annual subscriptions;</li> <li>Online platform and mobile application;</li> <li>Products include videos, exercises and worksheet covering a wide variety of subjects;</li> <li>Available in German and English.</li> </ul>	<ul> <li>Providers of online learning platforms or school digital education;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k</li> </ul>

# Location: Germany

# **263210 - TEXTILE RECYCLING** (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Textile recycling businesses;
• Textile collectors and re-sellers;
<ul> <li>Offering clothing and textile collection, sorting and re-selling;</li> </ul>
<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

**Location: England** 

# **261975 - E-WASTE COMPANIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Businesses involved in e-waste;
<ul> <li>Electronic waste recycling and treatment provider;</li> </ul>	Offering treatment, recycling, refurbishment or reuse of electronic
<ul> <li>Group comprises of a number of companies offering nationwide coverage and logistics</li> </ul>	<ul><li>products;</li><li>Located in Europe, Canada and the US;</li></ul>
services.	• Minimum EBITDA US\$500k.

Location: Italy

# **265175 - PLANT DESIGNERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>German PE-owned;</li><li>Plant designer;</li></ul>	<ul><li>Designers of plants;</li><li>Operating in a range of sectors;</li></ul>
<ul> <li>Serves the pharma, biotech, chemical and oil and gas industries;</li> <li>Designs plants across the DACH region.</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

#### **Location: Austria**

# **269675** - **ENGINEERING CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Engineering consultancies;
<ul> <li>Engineering consultancy group;</li> </ul>	• Active in the oil and gas, nuclear,
<ul> <li>Provides support services to the oil and gas, pharmaceutical and transportation sectors;</li> </ul>	renewable energy, public transportation and healthcare sectors;
Located in France.	<ul> <li>Offering new build, set-up, maintenance and dismantling services;</li> </ul>
	Located in Western Europe;
	• Minimum EBITDA £250k.

# Location: France

# **274696 - COMPANY RELOCATION SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Providers of company relocation services;
<ul> <li>Provider of company relocation and industrial assembly logistics services;</li> </ul>	<ul> <li>Suppliers of rental industrial and logistics machinery and vehicles;</li> </ul>
<ul> <li>Supplier of logistics machinery on a rental basis;</li> </ul>	<ul> <li>Located in the DACH region;</li> <li>Minimum EBITDA €250k.</li> </ul>
Executes projects across Europe.	

**Location: Germany** 

# **273742 - LITERACY & READING TOOLS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	EdTech companies;
<ul> <li>Supplier of special education tools;</li> </ul>	Specialising in literacy and reading
• Products include teaching materials, books,	development;
films and guides;	Services for inclusive education;
Serves educational institutions from	<ul> <li>Located in Europe and the US;</li> </ul>
preschools through to adult education;	<ul> <li>EV between €5m-€25m;</li> </ul>
Located in Europe.	• Minimum EBITDA €500k.

Location: Sweden

# **TRANSPORT/DISTRIBUTION**

# **14743 - BESPOKE LOGISTICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Logistics companies;
Logistics company;	• Offering a wide range of bespoke services;
<ul> <li>Services offered include multichannel, warehousing, retail consolidation and customs warehousing;</li> </ul>	<ul><li>No interest in traditional transport;</li><li>Located in the US and Europe;</li></ul>
• Based in Northern England.	Minimum turnover £10m.

**Location: England** 

# 276323 - FOURTH PARTY LOGISTICS (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Dutch PE-owned;</li> <li>Provider of fourth-party logistics specialising in spare parts for ships;</li> <li>Provider of complex and critical logistical solutions;</li> <li>Operates on a global scale.</li> <li>Providers of logistics solutions;</li> <li>Providers of logistics solutions;</li> <li>Specialising in niche 4PL;</li> <li>Located in continental Europe;</li> <li>Minimum EBITDA €500k</li> </ul>

**Location: Netherlands** 

# **263880 - PARCEL & TRANSPORT SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch privately-owned;</li> <li>Provider of global shipping solutions;</li> <li>Offers parcel delivery, shipping logistics, warehousing and freight logistics;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Parcel and transport businesses;</li> <li>No interest in businesses with their own warehouses or trucks;</li> <li>Based in Austria and Italy;</li> <li>Minimum EBITDA €250k.</li> </ul>

#### **Location: Netherlands**

# **261287 - RAIL FREIGHT & LOGISTICS** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Luxembourgian PE-owned;</li> <li>Private rail freight operator;</li> <li>Offers services such as dedicated rail flows, single wagon loads, bulk, container, pallets, intermodal units and exceptional transport;</li> <li>Active across a wide range of sectors;</li> <li>Headquartered in Belgium with operations in France and the Netherlands;</li> <li>European network of partners.</li> <li>Rail freight and logistics businesses;</li> <li>Particular interest in rail servicing businesses;</li> <li>Date of the partners of</li></ul>	The Acquirer	Acquisition Criteria
	<ul> <li>Luxembourgian PE-owned;</li> <li>Private rail freight operator;</li> <li>Offers services such as dedicated rail flows, single wagon loads, bulk, container, pallets, intermodal units and exceptional transport;</li> <li>Active across a wide range of sectors;</li> <li>Headquartered in Belgium with operations in France and the Netherlands;</li> </ul>	<ul> <li>Rail freight and logistics businesses;</li> <li>Particular interest in rail servicing businesses;</li> <li>Located across Europe;</li> <li>Minimum EBITDA €2m.</li> </ul>

# Location: Belgium

# **267321** - INTERNATIONAL TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Belgian PE-owned;	<ul> <li>International transport service providers;</li> </ul>
• Provider of door-to-door transport solutions;	Cargo shipping, bulk transport and packed
• Mainly transports over long distances by train	cargo;
or ship;	Clients in the chemical, automotive, steel,
• Transports both packed and bulk cargo;	food and beverage and paper and packaging sectors;
<ul> <li>Operates across a wide range of sectors;</li> </ul>	<ul> <li>Located in mainland Europe;</li> </ul>
• Active across Europe.	
·	<ul> <li>Revenue up to €50m;</li> </ul>
	<ul> <li>EBITDA up to €10m.</li> </ul>

#### Location: Belgium

# **279734** - **ASSET LIGHT LOGISTICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of asset light, third-party freight forwarding and value-added supply chain services;</li> </ul>	<ul> <li>Asset light logistics and freight forwarding businesses;</li> <li>Focused on value-added and specialised services;</li> </ul>
<ul> <li>Services include multi-modal freight forwarding, warehousing and distribution, relocation and compliance;</li> <li>Serves the industrial, healthcare, retail/ and e-commerce sectors;</li> </ul>	<ul> <li>Serving B2B and B2C customers;</li> <li>Located in North America, Europe and the APAC region;</li> <li>Minimum EBITDA US\$5m.</li> </ul>
<ul> <li>Located across North America, Asia and the UK</li> </ul>	

Location: USA

#### **9638 - EMERGENCY FREIGHT SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Expedited freight transport and logistics services provider;</li> <li>Road and air freight, air charter, on-board courier and freight forwarding;</li> <li>Operates globally.</li> </ul>	<ul> <li>Emergency freight and expedited transport companies;</li> <li>Express delivery and time critical freight services;</li> <li>Preference for van fleets;</li> <li>Serving a range of sectors, with a preference for automotive and aerospace;</li> <li>Located globally;</li> <li>Turnover between £5m-£20m.</li> </ul>

# **278839** - AUTOMOTIVE COATINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Distributor and retailer of automotive coatings;</li> </ul>	<ul> <li>Retailers of paints, varnishes, primers, thinners and complimentary products;</li> <li>Serving the automotive industry;</li> </ul>
<ul> <li>Large product portfolio;</li> <li>Increasingly active in e-commerce, as well as distribution to automotive garages;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Located in France, Switzerland and Belgium;</li> <li>Minimum EBITDA €250k.</li> </ul>

#### Location: France

# **260455 - HOMEWARE & LIGHTING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Designer and wholesaler of natural home</li></ul>	<ul> <li>Suppliers of natural home decorations and decorative lighting;</li> </ul>
decorations;	Particular interest in dried flowers;
<ul> <li>Offers products constructed from wood, glass</li> </ul>	<ul> <li>Non-branded products;</li> </ul>
and metal;	• Operating B2B;
<ul> <li>Supplies retailers, garden centres and floristry wholesalers;</li> </ul>	Located across Europe;
<ul> <li>Distributes products across Europe through a network of third-party distributors.</li> </ul>	• EBITDA between €300k-€5m.

#### **Location: Netherlands**

# **279120 - CYCLING PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Distributor of cycling products;</li> <li>Products include bicycle parts and components, apparel and accessories;</li> <li>Operates internationally.</li> </ul>	<ul> <li>Distributors of cycling products and accessories;</li> <li>Located in the Nordics, the DACH region and the UK;</li> <li>Minimum EBITDA £2m;</li> <li>EBITDA margins above 7%.</li> </ul>

# **260903 - LABORATORY SUPPLIES** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> <li>Group of wholesale distribution companies;</li> <li>Distributes laboratory supplies to the life science research and development laboratories;</li> <li>Products include flasks, petri dishes, tubes, pipettes, beakers, trays and freezing boxes;</li> <li>Applications include molecular biology, immunology, microbiology and cell cultures;</li> <li>Operates e-commerce sites across Europe.</li> </ul>	<ul> <li>Distributors of laboratory supplies, consumables and equipment;</li> <li>Operating e-commerce sites;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>

# **261112 - MOTORCYCLE PARTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Wholesale distributor of aftermarket parts and accessories for motorcycles;</li> </ul>	<ul> <li>B2B distributors of motorcycle parts and accessories;</li> <li>No interest in dealerships;</li> </ul>
<ul> <li>Supplies a range of branded, premium motorcycle products;</li> </ul>	<ul> <li>Located in western Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>
Delivers products globally.	

**Location: Netherlands** 

# 279572 - VALVES & PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of valves and replacement parts;</li> <li>Distributes OEM replacement parts for safety and release valves;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Distributor of replacement valves and parts;</li> <li>Offering safety and relief valve products;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

Location: USA

# **279438 - NUCLEAR POWER SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of parts and equipment lifecycle management services to the nuclear power sector;</li> <li>Services include sourcing, integration, repairs and parts inventory management;</li> <li>Has an online database of parts;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Providers of nuclear power equipment testing, qualification and compliance services;</li> <li>Suppliers of products, technologies and parts distribution;</li> <li>Supporting current and next generation nuclear power;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

# **278307 - PLASTIC HOUSEHOLD PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Supplier of plastic household products;</li> <li>Serves the European FMCG sector;</li> <li>Products include houseware, kitchenware, storage and cleaning products;</li> <li>Sub-contracts manufacturing;</li> <li>Distributes products from factories in Denmark, Poland and Germany.</li> </ul>	<ul> <li>Distributors and suppliers of plastic household products;</li> <li>Serving retail chains, DIY stores, supermarkets, food service and hospitality clients;</li> <li>Located in Northern Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

#### Location: Denmark

## **263584 - MOTORCYCLE PARTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Wholesale distributor of aftermarket parts and accessories for motorcycles;</li> </ul>	<ul> <li>B2B distributors of motorcycle parts and accessories;</li> <li>No interest in dealerships;</li> </ul>
<ul> <li>Focuses on premium products from a range of suppliers and brands;</li> </ul>	<ul> <li>Located in the Benelux, the UK, France, Germany and the Nordics;</li> <li>Minimum ERITER (500)</li> </ul>
Delivers products globally.	• Minimum EBITDA €500k.

#### Location: Netherlands

#### **251802 - FURNITURE DISTRIBUTORS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	B2B furniture distributors;
B2B furniture distributors;	Bedroom, dining room, living room and
Located in the South.	children's furniture;
	<ul> <li>Located in the Nordics, the DACH region and the UK;</li> </ul>
	• Minimum EBITDA £2m;
	• EBITDA margin above 7%.

Location: England

# **261602 - PERSONAL CARE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swedish privately-owned;</li> <li>Distributor of personal care products;</li> <li>Products include cosmetics, fragrances, haircare and skincare;</li> <li>Operates across the Nordics.</li> </ul>	<ul> <li>Distributors of cosmetics, skincare, fragrances and consumer health products;</li> <li>Located in the Nordics, the DACH region and the UK;</li> <li>Minimum EBITDA €2m;</li> <li>EBITDA margins above 7%.</li> </ul>

# Location: Sweden

# **267147 - OFF-HIGHWAY EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• UK PE-owned;	• Distributors of off-highway equipment;
Agriculture and landscape group;	<ul> <li>Construction and greenery equipment;</li> </ul>
Operates two business segments;	<ul> <li>No interest in material handling equipment or forklifts;</li> </ul>
<ul> <li>One segment focuses on the distribution of equipment for farming, horticulture, landscape maintenance, material handling, groundwork, road and water construction;</li> </ul>	<ul> <li>Providers of sales and after-sales services</li> <li>Suppliers of spare parts;</li> </ul>
<ul> <li>One segment focuses on the distribution of steel, personal means of protection and hydraulic components and systems;</li> </ul>	<ul> <li>Preference for branded products;</li> <li>Located globally;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Headquartered in the Netherlands with activities across Europe.</li> </ul>	

# **270556 - STEEL STOCKHOLDERS & WHOLESALERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Stockholders and wholesalers;
<ul> <li>Stockholding wholesaler of stainless steel products;</li> </ul>	<ul> <li>Stainless steel installation materials, valves, process equipment, pumps and</li> </ul>
<ul> <li>Products mainly for the hygienic process industry;</li> </ul>	<ul><li>tank equipment;</li><li>Serving food and pharma end markets</li></ul>
Operates across the Benelux.	<ul> <li>Located in the Benelux, France and Germany;</li> </ul>
	• Revenue up to €100m.

#### **Location: Netherlands**

# **261769 - TOOLS & BUILDING MATERIALS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swedish PE-owned;</li> <li>Wholesalers and distributors of building materials and tools;</li> <li>Serves the iron and construction trades;</li> <li>Products include attachments, building materials, electrical items, machines and chemicals;</li> <li>Operates across the Nordics.</li> </ul>	<ul> <li>Wholesalers and retailers of construction tools and building materials;</li> <li>Active in the construction and building trades;</li> <li>Located in Northern Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>

#### Location: Sweden

## **268011 - GARDEN & TIMBER PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Wholesaler of garden timber and products;</li> <li>Products include log cabins, roofs and garden furniture;</li> </ul>	<ul> <li>Online retailers of timber-based garden products;</li> <li>Products including garden sheds and loose</li> </ul>
Supplies globally.	<ul><li>Located in Europe;</li><li>Minimum EBITDA €1m.</li></ul>

#### **Location: Netherlands**

# **254313 - GARDEN FURNITURE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Supplier of garden pots and accessories;</li> <li>Customers include garden centres and nurseries.</li> </ul>	<ul> <li>Importers and wholesalers of indoor and outdoor living products;</li> <li>Particular interest in outdoor garden furniture;</li> <li>Distressed suppliers to the garden centre market;</li> <li>Located in the UK and Europe;</li> <li>Turnover up to £20m.</li> </ul>

# **267672 - FASTENERS & FIXINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	<ul> <li>Designers, distributors and importers of</li> </ul>
Distributor of engineered components and	fasteners and fixings;
assemblies;	Focused on critical components that are     used and intermediate and the second
<ul> <li>Products include castings, fasteners, forgings,</li> </ul>	
bearings and welded constructions;	High precision;
<ul> <li>Client sectors include transport, construction, maritime, offshore and manufacturing;</li> </ul>	<ul> <li>Located in the DACH region, the Benelux, the UK and China;</li> </ul>
Operates globally.	<ul> <li>Minimum turnover €5m.</li> </ul>

#### Location: Netherlands

# **279074 - TENTS & COVERINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of professional tents and
<ul> <li>Provider of tents and marquees;</li> </ul>	coverings;
<ul> <li>Products include party tents, industrial coverings and spare parts;</li> </ul>	<ul> <li>Including industrial tents, gazebos and marquees;</li> </ul>
Sells products D2C online.	• Supplying B2B and B2C customers;
	Located in Europe;
	• Minimum EBITDA US\$500k.

#### Location: Germany

#### **267138 - HOME IMPROVEMENT PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Companies active in the distribution of
<ul> <li>Specialist in home improvement and multimedia concepts;</li> </ul>	electronics, hardware, sanitary products, home interiors, paint and multimedia products;
<ul> <li>Sources, manages and distributes DIY and non-food home products;</li> </ul>	Serving wholesalers and retailers;
• Serves wholesalers, retailers and e-tailers;	Located in Germany and the UK;
Operates domestically.	• EBITDA between €5m-€10m.

#### **Location: Netherlands**

# TRAVEL

# **255550 - ONLINE TRAVEL AGENCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Online travel agencies;
<ul><li>Online travel agency;</li><li>Operates throughout Europe.</li></ul>	<ul> <li>Pure travel agencies with no interest in tour operators;</li> </ul>
	• Located in the UK and Europe;
	• Turnover between €10m-€200m.

#### Location: Netherlands

# 276327 - TRAVEL PROGRAMME ORGANISERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Organisers of travel programmes;
Travel organisation;	Located in Europe;
Offers international travel programmes.	• Turnover between €3m-€100m;
	• EBITDA between €500k-€15m.

Location: Germany

# GENERALIST

## **272844 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE firm;	<ul> <li>Medium sized manufacturing and service companies;</li> </ul>
Family office;     Financed through private conite!	Active in any sector;
• Financed through private capital.	Established market positioning;
	• Strong second tier management;
	Located in DACH;
	• Turnover between €10m-€60m.

Location: Germany

# **277618 - GERMAN FAMILY OFFICE** (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
• Sector agnostic;
Manufacturing or service businesses;
• Family-owned;
Located in German-speaking countries;
<ul> <li>EBIT between €3m-€20m;</li> </ul>
• EBIT margins above 10%;
• Low debt.

**Location: Germany** 

# **255314 - LUXEMBOURGIAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Luxembourgian PE firm;	Sector agnostic;
<ul><li>Invests in special situations;</li><li>Takes majority stakes;</li></ul>	<ul> <li>Particular interest in software businesses in a transition;</li> </ul>
<ul> <li>Invests between€10m-€100m.</li> </ul>	• No interest in real estate;
	Primary transactions and complex deals;
	<ul> <li>Located in France, the Benelux, Italy and DACH region;</li> </ul>
	• EBITDA between€5m-€25m.

# Location: Luxembourg

#### **273132 - FRENCH INVESTMENT FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Strategic business unit of French investment firm;</li> <li>Investments to supplement traditional bank loans;</li> <li>Senior debt financing;</li> <li>Invests between €10m-€25m;</li> </ul>	<ul> <li>Active across all sectors;</li> <li>ISEs and mid-caps;</li> <li>Located in Europe;</li> <li>EBITDA between €10m-€100m.</li> </ul>
Located in France.	

Location: France

## **13380 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE firm;</li> <li>Invests in businesses that create positive social and environmental impact alongside a financial return;</li> </ul>	<ul> <li>Businesses with positive social or environmental impacts;</li> <li>Located in the UK;</li> <li>Will look across Europe;</li> </ul>
<ul> <li>Has a portfolio of eco-friendly and social friendly businesses;</li> <li>Active across the UK.</li> </ul>	<ul> <li>Maximum turnover £20m.</li> </ul>

# Location: England

#### **272978 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE firm;	Active across a range of sectors;
<ul> <li>Invests in small and mid-cap companies;</li> </ul>	• Small and mid-cap companies;
<ul> <li>Six expert divisions focused on different types of transaction;</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>
Based in Europe.	

**Location: France** 

#### **255006 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>German PE firm;</li> <li>Manages a fund capital of over €800m;</li> <li>Active in the implementation of buy-and-build strategies, partial sales, successions, buy-ins &amp; buy-outs, growth financing, and partial sales of corporate divisions;</li> <li>Portfolio of over 40 active investments;</li> <li>Sector agnostic;</li> <li>Preference for business services, healthcare services, education, consumer, technology and IT;</li> <li>Located in the DACH region;</li> <li>Minimum EBIT €2m.</li> </ul>	The Acquirer	Acquisition Criteria
<ul> <li>Global expansion strategy;</li> <li>Operates across Europe, preferably in DACH</li> </ul>	<ul> <li>German PE firm;</li> <li>Manages a fund capital of over €800m;</li> <li>Active in the implementation of buy-and- build strategies, partial sales, successions, buy-ins &amp; buy-outs, growth financing, and partial sales of corporate divisions;</li> <li>Portfolio of over 40 active investments;</li> <li>Global expansion strategy;</li> </ul>	<ul> <li>Sector agnostic;</li> <li>Preference for business services, healthcare services, education, consumer, technology and IT;</li> <li>Located in the DACH region;</li> </ul>

**Location: Germany** 

# 203801 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE firm;</li> <li>Fund size c.£500m;</li> <li>Located in the UK.</li> </ul>	<ul> <li>Providers of technology services, business services, healthcare and education businesses;</li> </ul>
	<ul> <li>Enterprise value between £7.5m-£50m;</li> <li>Located in the UK and Europe.</li> </ul>

# **17504 - PAN-EUROPEAN INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)**

The Acquirer	Acquisition Criteria
• Pan-European investment group;	Sector agnostic;
• Subsidiary of a German PE firm;	Capabilities in business services,
<ul> <li>Investing in European mid-market private and public companies;</li> </ul>	chemicals, consumer goods, food and Beverage, industrial and TMT;
• Takes majority stakes and backs a range of	• Located in the UK and Europe;
transactions;	• Sales between £25m-£1bn;
Publicly listed in Germany;	• EBITDA margin from negatives up to 15%.
• Liquid cash sources for investments of over £200m.	
	1

Location: England

# **268986 - EUROPEAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>European PE firm;</li> <li>Capital raised with private individuals and family investors;</li> </ul>	<ul> <li>Businesses in the financial, business, industrial, energy, business services sectors;</li> </ul>
<ul> <li>Focused on the mid-market;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Located in UK or Continental Europe;</li> <li>Enterprise value between £75m-£200m;</li> <li>Minimum EBITDA £5m.</li> </ul>

# **260488 - DUTCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE firm;	Sector agnostic;
<ul> <li>Invests in businesses in the Netherlands and Belgium;</li> </ul>	<ul> <li>No interest in alcohol, gambling, tobacco, arms, etc.;</li> </ul>
<ul> <li>Sector agnostic but has experience in manufacturing, food and beverage, consumers services, healthcare, leisure and retail;</li> </ul>	<ul> <li>Own brand consumer products;</li> <li>Headquartered in the Benelux and Germany;</li> </ul>
<ul> <li>Offices across the Netherlands, Germany and Belgium.</li> </ul>	• EBITDA between €2m-€40m.

Location: Netherlands

# **272845 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE firm;	Businesses in the tech, consumer and
• Invests in businesses with a strong market	services sectors;
position;	Asset light;
<ul> <li>Supported by entrepreneurial families;</li> </ul>	<ul> <li>Strong and sustainable growth;</li> </ul>
<ul> <li>Flexible investments and does not have to exit;</li> </ul>	Headquartered in the Nordics or the DACH region;
Offers growth capital.	• EBITDA between €1m-€5m.

Location: Germany

#### **258702 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE firm;	Sector agnostic;
• Specialises in mid-market companies;	• Located in the DACH and Benelux regions;
<ul> <li>Takes majority and minority investments;</li> </ul>	<ul> <li>Positive operating cash flow;</li> </ul>
• Five year investment period;	• EBITDA between €5m-€45m.
<ul> <li>Invested c.€13bn to date;</li> </ul>	
<ul> <li>Supports international expansion;</li> </ul>	
• Invests between €30m-€180m of equity.	

#### **Location: Germany**

# **5145 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	Businesses with positive social or
<ul> <li>Invests in businesses that create positive social and environmental impact alongside a financial return;</li> </ul>	<ul> <li>environmental impacts;</li> <li>Education, healthcare, environment and B2B service sectors;</li> </ul>
• Made over 160 investments to date;	• Located in the UK and Europe;
<ul> <li>Invests between £10m-£30m;</li> </ul>	• EBITDA between £1m-£4m.
• Active across the UK.	

Location: England

#### 273123 - FRENCH INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Strategic business unit of French investment firm;</li> <li>Invests between €8m-€40m per transaction;</li> <li>Offers equity, convertible bonds and mezzanine financing.</li> </ul>	<ul> <li>Active across all sectors;</li> <li>Preferably technology, healthcare, education, financial and B2B service sectors;</li> <li>Located in Europe;</li> <li>EBITDA between €3m-€10m.</li> </ul>

#### **Location: France**

#### **273127 - FRENCH INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)**

The Acquirer	Acquisition Criteria
<ul> <li>Strategic business unit of French investment firm;</li> </ul>	Profitable SMEs and ETIs;
<ul> <li>Services include rebalancing of balance sheets and business mix, reorganisation of capital ownership and recovery from a phase</li> </ul>	<ul> <li>Active across all sectors;</li> <li>Mid cap companies;</li> <li>MBIs and MBOs;</li> </ul>
<ul> <li>of underperformance;</li> <li>Invests €8m-€20m per transaction.</li> </ul>	<ul> <li>Located in Europe;</li> <li>Turnover between €10m-€300m;</li> </ul>
	• Minimum EBITDA €4m.

# Location: France

# **258989 - MIDDLE EASTERN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Middle Eastern PE firm;</li><li>Invests in the EU and MENA mid-markets;</li></ul>	<ul> <li>Healthcare, retail, education, beauty and food and beverage sectors;</li> </ul>
Offers financial and operational support;	<ul> <li>Particular interest in hair salons, wax bars and beauty parlours;</li> </ul>
<ul> <li>Invests between US\$1m-US\$100m per transaction;</li> </ul>	• Located in Europe, Asia and Africa.
• Located in the Middle East and Europe.	Turnover between US\$2m-US\$30m.

Location: Saudi Arabia

# **278837 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE firm;	• SMEs;
<ul> <li>Active in takeovers, growth capital and restructuring;</li> </ul>	<ul><li>Active in any sector;</li><li>Strong second tier management;</li></ul>
<ul> <li>Proactive investor, supporting the autonomy of managers;</li> </ul>	<ul> <li>Located in France, Belgium or Switzerland;</li> </ul>
• Investment horizon of five to seven years;	• EV between €2m-€60m.
<ul> <li>Investment team contributes at least 5% in all transactions.</li> </ul>	

#### **Location: France**

## **258657 - SWISS PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swiss PE firm;	Providers of business services, tech and
<ul> <li>Backs buy-and-builds, growth and LBOs;</li> </ul>	software;
• Takes a majority or minority stake;	<ul> <li>Particular interest in non-traditional healthcare services and software;</li> </ul>
<ul> <li>Flexible deal structure and investment period;</li> </ul>	• Green, social and responsible businesses;
Invests own funds;	B2B2C distribution also of interest;
• Equity tickets up to c.€10m.	• Located in the DACH region;
	• EBITDA between €1m-€3m.

#### Location: Switzerland

#### **273096 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE firm;	Mid-sized growth companies;
<ul> <li>Network of entrepreneurs providing investment capital;</li> <li>Invests between €5m-€25m;</li> <li>Located in Germany and Switzerland.</li> </ul>	Active in any industry;
	High growth potential;
	• Positive cash flow;
	• Located in German-speaking countries;
	• Minimum turnover €10m.

**Location: Germany** 

## **265029 - SWISS PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swiss PE firm;</li> <li>Active in engineering, industrial services, industrial machinery and industrial services;</li> <li>Invests in family-owned companies and corporate carve-outs.</li> </ul>	<ul> <li>Providers of engineering, industrial services, industrial machinery and industrial services;</li> <li>Buy-outs and majority acquisitions;</li> <li>Succession of family-owned companies and corporate carve-outs;</li> <li>Located in DACH;</li> <li>EV between CHF15m-CHF150m.</li> </ul>

#### **Location: Switzerland**
The Acquirer	Acquisition Criteria
<ul> <li>German PE firm;</li> <li>Invests growth capital into</li> <li>Diverse investor structure;</li> </ul>	<ul> <li>Sectors of interest include business services, industrial technologies, energy and environmental, healthcare and IT and software;</li> </ul>
<ul> <li>Targets growth buy-outs ar capital, including buy-and-b</li> </ul>	
<ul> <li>Offers growth capital investigation majority or minority stakes consolidation strategies and private;</li> </ul>	(min 20%), Switzerland;
<ul> <li>Focuses on sectors with lon characteristics;</li> </ul>	g-term growth
• €2.2bn capital under mana	gement.;
• €5m-€100m per platform in	nvestment;
• €2m-€20m per add-on inve	stment.

# Location: Germany

# **268846 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	UK PE firm;	٠	Sectors include industrial, healthcare,
٠	Royalty finance provider;		technology/software, leisure, facilities management, business services and niche
٠	Offers a different solution to the traditional		insurance companies;
debt or equity routes;	٠	Not interested in elderly care;	
•	Publicly traded investment company listed on AIM;	•	Located in the UK and Europe;
•	Currently have c.£70m of capital to deploy in	٠	DACH and Nordic regions within Europe;
advance of any additional equity being required/raised;	advance of any additional equity being	•	Management to continue with the business;
٠	Total of £80m funds invested.	٠	Equity cheque between £5m-£15m;
		•	Stable revenues and EBITDA.

The Acquirer	Acquisition Criteria
• Dutch PE firm;	• Sector agnostic;
<ul> <li>Operates two teams, a private equity fund and an evergreen fund;</li> </ul>	<ul> <li>Focusing on IT services, recycling services and recycling equipment;</li> </ul>
• Fully licensed AIFMD;	• No interest in turnaround, VC, early stage
<ul> <li>Invests in public and private companies;</li> </ul>	or a negative EBITDA opportunities;
<ul> <li>Portfolio turnover of c.€2bn;</li> </ul>	• Located in the Netherlands and Germany;
<ul> <li>Private equity fund has a total equity commitment of €800m Invests for four to seven years;</li> </ul>	• Minimum EBITDA €10m.
<ul> <li>Evergreen fund has committed capital of €400m.</li> </ul>	

**Location: Netherlands** 

### **266673 - SWISS PE FIRM** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Targets a small number of transactions per year;</li> <li>Provides flexible transaction structuring including MBOs, MBIs, carve-outs and development capital injections.</li> <li>Sectors of interest include indus business services and software;</li> <li>Strong second tier management.</li> <li>Headquartered in the UK, Germ Switzerland and Austria;</li> </ul>	The Acquirer		Acquisition	Criteria
<ul> <li>Furnover between €10m-€100m</li> <li>EBITDA between €2m-€8m.</li> </ul>	<ul> <li>Swiss I</li> <li>Target year;</li> <li>Provid includi</li> </ul>	s a small number of transactions per es flexible transaction structuring ng MBOs, MBIs, carve-outs and	<ul> <li>Minc</li> <li>Sector</li> <li>busin</li> <li>Stron</li> <li>Head</li> <li>Switz</li> <li>Turne</li> </ul>	prity or majority equity investments; ors of interest include industrial, ness services and software; ng second tier management team; Iquartered in the UK, Germany, zerland and Austria; over between €10m-€100m;

**Location: Switzerland** 

The Acquirer	Acquisition Criteria
German PE firm;	• SMEs;
Co-invests with partners, management and	Sector agnostic;
employees;	• Stable cash flows;
<ul> <li>Invests in private capital, growth capital and real estate.</li> </ul>	<ul> <li>Potential for growth and development;</li> </ul>
	<ul> <li>Located in Germany;</li> </ul>
	<ul> <li>Minimum EBITDA €250k.</li> </ul>

# Location: Germany

# **260350 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
German PE firm;	Sector agnostic;	
<ul> <li>Equity fund of over €100m;</li> </ul>	Majority investments of 75%+ in	
<ul> <li>Backed by German business family and management;</li> </ul>	companies requiring a high level of operational input;	
• Specialising in special situations with a	Carve-outs and turnaround situations;	
preference for carve-outs and targets with	Located in Europe;	
room for operational improvement.	• Turnover in between €30m-€500m.	

#### **Location: Germany**

The Acquirer	Acquisition Criteria
• Dutch PE firm;	Sector agnostic;
<ul> <li>Invests their own resources in companies;</li> </ul>	• Expertise in automation, IT and
<ul> <li>Partners in complex and diverse situations;</li> </ul>	production, education and training, medical technology and healthcare, and
<ul> <li>Track record of carve outs, successions, expansions and special circumstances;</li> </ul>	safety and certifications;
	Controlling interests in SMEs and parts of
• Located in the Netherlands and Germany.	larger companies;
	<ul> <li>Located in the Benelux or DACH regions;</li> </ul>
	<ul> <li>Equity investments between €2m-€7m;</li> </ul>
	• Turnover between €10m-€100m.

#### Location: Netherlands

#### **278858 - UK SEARCH FUND** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK search fund;</li><li>Provides long term investments;</li></ul>	<ul> <li>Providers of niche B2B software and IT services;</li> </ul>
<ul> <li>Provides direct management roles;</li> <li>Experienced in B2B SaaS ventures and start- ups.</li> </ul>	<ul> <li>Located in Europe;</li> <li>Turnover between £2m-£10m;</li> </ul>
	• EBITDA between £300k-£1.5m;
	• EBITDA margin greater than 10%.

Location: England

#### **270145 - DUTCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Dutch PE firm;	• Sector agnostic;	
<ul> <li>Raises funds through institutional investors and its own team members;</li> </ul>	<ul> <li>No interest in heavily regulated markets or start-ups;</li> </ul>	
Takes a majority stake;	<ul> <li>Located in the Netherlands and Germany;</li> </ul>	
• Offers equity tickets between €5m-€25m.	• Minimum EBITDA €2m.	

#### Location: Netherlands

The Acquirer		Acquisition Criteria	
•	Austrian PE firm;	٠	Sector agnostic;
•	Offers equity for corporate succession, MBOs and MBIs, spin-offs, carve-outs and changes	•	Businesses with a strong market position, solid earning and growth potential;
	in shareholder circles;	•	Will consider underperforming businesses
•	<ul> <li>Focuses on small to medium sized enterprises;</li> </ul>		if they have a positive cash flow;
	•	•	Located in DACH regions;
•	Takes majority shareholding.	٠	Turnover between €5m-€50m.

#### **Location: Austria**

# **12045** - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

Location: England

# **4026 - UK INVESTMENT GROUP** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
<ul> <li>UK investment group;</li> <li>Operates a portfolio of industrial businesses;</li> <li>Targets non-core and underperforming business units and assets;</li> <li>Headquartered in the UK with offices in the US and Europe.</li> </ul>	<ul> <li>Sectors including bathroom manufacturing and accessories, chemicals, engineering, transport, logistics, warehousing and storage manufacturing;</li> <li>Located in the US and Europe;</li> <li>Minimum turnover £30m.</li> </ul>	

The Acquirer	Acquisition Criteria
• Dutch PE firm;	• SMEs operating in the healthcare or
• Targets small to mid-sized SMEs;	technology sectors;
<ul> <li>Focuses on the healthcare and technology sectors;</li> </ul>	<ul> <li>Healthcare businesses including medical devices, implants, specialist clinics and mental healthcare;</li> </ul>
<ul> <li>Raises funds from entrepreneurs with experience, family offices and institutional investors;</li> </ul>	<ul> <li>No interest in hospitals or general healthcare providers;</li> </ul>
<ul> <li>Invests between €250k-€10m of capital.</li> </ul>	<ul> <li>Technology businesses focused on IT services, including SAP, Microsoft, custom software and digital agencies;</li> </ul>
	• Located in the Netherlands and Germany;
	• Minimum EBITDA €1m.

**Location: Netherlands** 

### **253363 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE firm;	• SMEs active in any sector;
• Specialises in financing and buyouts of SMEs;	<ul> <li>Strong second tier management;</li> </ul>
• Over €700m currently under management;	<ul> <li>Majority or minority shareholdings;</li> </ul>
<ul> <li>Manages investments on behalf of French and European institutional investors.</li> </ul>	• Located in France, Belgium or Switzerland;
	<ul> <li>Revenues between €5m-€100m.</li> </ul>

Location: France

#### **264372 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	<ul> <li>Wellbeing, lifestyle and heritage brands;</li> </ul>
Invests in consumer brands;	<ul> <li>Located in Europe and the UK;</li> </ul>
<ul> <li>Provides majority or minority investments;</li> </ul>	• Revenue between £5m-£30m;
• Active in the UK and Europe.	• Maximum EBITDA £3.5m.

### **Location: Scotland**

The Acquirer	Acquisition Criteria
<ul> <li>Swiss PE firm;</li> <li>Looking to invest in and grow one business;</li> <li>Active across Germany and Switzerland.</li> </ul>	<ul> <li>Company operates in a growing sector/niche;</li> <li>Capital light;</li> <li>Headquartered in a German speaking country;</li> <li>EBIT €1m-€5m;</li> <li>EBIT margin above 10%;</li> <li>Significant amount of recurring revenues.</li> </ul>

### Location: Switzerland

### **15468 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE firm;</li> <li>Long term holding company;</li> <li>Invests as a corporate rather than a fund;</li> <li>Provides management and operational solutions;</li> <li>Invests between £5m-£25m.</li> </ul>	<ul> <li>Sectors of interest include; business services, engineering, speciality distribution and manufacturing;</li> <li>Operating B2B;</li> <li>Located in the UK and the DACH region;</li> <li>EBITDA between £2m-£10m.</li> </ul>

### **269690 - LUXEMBOURGIAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Luxembourgian PE firm;	Sector agnostic;
<ul> <li>Experienced in the energy, insurance, telecoms, security, healthcare and education</li> </ul>	<ul> <li>Producers and distributors of OTC products and recruitment firms;</li> </ul>
sectors;	• No interest in real estate or construction;
<ul> <li>Invests in private equity and venture capital deals;</li> </ul>	<ul> <li>Public and private businesses;</li> </ul>
<ul> <li>Invests up to €100m.</li> </ul>	<ul> <li>Preference for minority investments;</li> </ul>
	• Located across the Benelux and Germany;
	• Equity stake between €10m-€100m.

# Location: Luxembourg

# 272953 - ITALIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Italian PE firm;</li> <li>Operates as a cross-border PE house;</li> <li>Targets mid-market businesses;</li> </ul>	<ul> <li>Sector agnostic with a preference for industrial goods, pharmaceuticals, chemicals, luxury consumer products and food;</li> </ul>
<ul> <li>Invests in low-leverage buyouts and growth cases;</li> <li>Investing out of its third fund.</li> </ul>	<ul> <li>Non-cyclical businesses;</li> <li>Export-orientated;</li> <li>Proven management team;</li> <li>Located in Italy and the DACH region;</li> <li>Revenues between €20m-€100m;</li> <li>Must be profitable.</li> </ul>

Location: Italy

The Acquirer	Acquisition Criteria
• UK PE firm;	• Businesses in the biotech, pharmaceutical,
<ul> <li>Invests in the healthcare and life science industries;</li> </ul>	MedTech, life science, consumer healthcare and digital health markets;
Operates an international portfolio and	<ul> <li>Located globally;</li> </ul>
several funds;	<ul> <li>Management team in place;</li> </ul>
<ul> <li>Provides growth equity to commercial-stage businesses;</li> </ul>	Maximum revenue £15m;     Maximum ERITDA £10m
• Offices in the UK and US.	Maximum EBITDA £10m.

### **Location: England**

# 272182 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	• Sectors of interest include industrial,
• Invests in mid-market growth companies;	manufacturing, engineering, healthcare, consumer and software providers;
<ul> <li>Backs buyouts, partial exits and MBOs and provides growth capital.</li> </ul>	Early stage opportunities;
	Located in the UK and Northern Europe;
	• EV between £50m-£300m;
	• Minimum EBITDA £5m.

**Location: England** 

# **256325** - **DUTCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE firm;	Mid-sized businesses;
<ul> <li>Focuses on industry, manufacturing, service and technical trade businesses;</li> </ul>	<ul> <li>Manufacturing, service or technical trades;</li> </ul>
<ul> <li>Invests in turn arounds, family companies and carve outs;</li> </ul>	<ul> <li>Majority shareholdings or management control deals;</li> </ul>
<ul> <li>Located in the Netherlands, Germany and the UK.</li> </ul>	<ul> <li>Located in Northern Europe;</li> <li>Turnover between €10m-€500m.</li> </ul>

#### **Location: Netherlands**

The Acquirer	Acquisition Criteria
• German PE firm;	<ul> <li>Technology companies;</li> </ul>
• Specialises in growth capital;	Active in the business products and
• Typical situations include risk diversification	services sectors;
and successions.	<ul> <li>Fast growing and profitable;</li> </ul>
	• Located in the DACH region;
	<ul> <li>Minimum EBITDA €1m.</li> </ul>

Location: Germany

# **254155 - EUROPEAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

Sector agnostic but have a keen interest in
the tender of any merice telescone
the technology, media, telecom, consumer and education sectors;
Located in Europe;
Enterprise value between €40m-€150m;
Minimum EBITDA €7m.

Location: England

## **260261 - FRENCH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French venture capital fund;	Manufacturers of pharmaceuticals, drug
<ul> <li>Focuses on the technology and medical sectors;</li> </ul>	development, diagnostics and medical devices;
• Fund of a larger French PE firm.	Located in Europe;
U U	Minority investments only;
	<ul> <li>Minimum EBITDA €1m.</li> </ul>

### Location: France

The Acquirer	Acquisition Criteria
• UK PE firm;	Owner managed businesses;
<ul> <li>Invests in buyouts and growth equity cases;</li> </ul>	Sector agnostic;
<ul><li>Operates under an evergreen fund structure;</li><li>Minority or majority investments.</li></ul>	<ul> <li>Providers of tech-enabled business services and food and ingredients;</li> </ul>
	• First or second private equity investor;
	• Located in the UK and Western Europe;
	• Enterprise value between £50m-£250m.

# Location: England

### **265774 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE firm;	Sector agnostic;
<ul> <li>Focuses on specialist and complex deals;</li> </ul>	Experience and particular interest in
<ul> <li>Partners with businesses to provide operational support;</li> </ul>	aerospace, industrial, metals and engineering;
• Takes a majority stake above 75%;	<ul> <li>Carve-outs, turnarounds, insolvencies, successions and end of PE fund</li> </ul>
• Does not target start-up, venture or seed	investments;
investments;	Located in Western Europe;
• Flexible in terms of transaction structure;	<ul> <li>Minimum turnover €20m;</li> </ul>
<ul> <li>Currently has over €130m AUM;</li> </ul>	EBITDA from negative up to 10% of
<ul> <li>Invests up to €15m per transaction;</li> </ul>	turnover.
Offices in Germany, Italy and Spain.	

# Location: Germany

The Acquirer	Acquisition Criteria
<ul> <li>European arm of US PE firm;</li> <li>Over 600 investments across a range of industries;</li> <li>Partners with sellers to drive growth;</li> <li>Operations in the US and Europe.</li> </ul>	<ul> <li>Sectors of interest include; business services, consumer, education and training, healthcare, software and specialist manufacturing;</li> <li>Management team in place;</li> <li>Located in Europe;</li> <li>Maximum EBITDA US\$30m;</li> <li>Minimum EBITDA US\$5m.</li> </ul>

# Location: England

# **481 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	• Sectors of interest include; business
Invests in service-based businesses;	support services, education and training, financial services and healthcare services;
<ul> <li>Pursues a buy-and-build strategy and looks to expand targets overseas;</li> </ul>	<ul> <li>Located in Western Europe and the Nordics;</li> </ul>
<ul> <li>Participates in MBOs, growth capital investments and retirement sales;</li> </ul>	• Minimum EBITDA £2m.
• Offers £10m-£50m in equity.	

The Acquirer	Acquisition Criteria
<ul> <li>US PE firm;</li> <li>Privately funded investment company with seven platforms across four sectors;</li> <li>Focuses on control transactions, special situations and roll ups.</li> </ul>	<ul> <li>Companies active in healthcare, technology, industrial and business service sectors;</li> <li>Particular interest in equipment and consumables;</li> <li>Located in North America and Europe;</li> <li>Turnover in the range of US\$50m- US\$500m;</li> <li>EBITDA margins negative to 15%.</li> </ul>

#### Location: USA

# **256214** - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE firm;</li> <li>Invests in SMEs with high recurring revenues;</li> <li>Invests in MBOs, buy-and-builds and young growing businesses.</li> </ul>	<ul> <li>Providers of software and B2B tech- enabled services;</li> <li>Experienced management teams;</li> <li>Located in Europe and the US;</li> <li>EBITDA between £1m-£10m; EBITDA margin above 10%;</li> </ul>

The Acquirer	Acquisition Criteria
• US PE firm;	• Providers of healthcare support services;
<ul> <li>Invests in the low-mid market;</li> </ul>	• Services including clinical therapies,
<ul> <li>c.US\$1.5 billion of capital under management;</li> </ul>	supply distribution, pharmacy services, home and hospice care, payroll, management and staffing;
Operates internationally.	• Providers of professional support services;
	<ul> <li>Services including facilities maintenance and compliance, process outsourcing, government services;</li> </ul>
	• Providers if IT support services;
	<ul> <li>Services including consultancy, training, integration, infrastructure and managed service providers;</li> </ul>
	<ul> <li>Providers of process outsourcing and supply chain;</li> </ul>
	<ul> <li>Services including food and beverage supply chain, transport, logistics and value add distribution;</li> </ul>
	Located globally;
	• EBITDA between US\$8m-US\$30m.

### Location: USA

# 267822 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	• Sector agnostic;
<ul> <li>Focuses on small mid-cap opportunities;</li> </ul>	<ul> <li>Interested in software, telecoms,</li> </ul>
<ul> <li>Prefers complex situations and shareholdings;</li> </ul>	industrial, transport and logistics, scaffolding, automotive and business services;
Invests with own capital.	Preferably LBO;
	<ul> <li>Located in the UK, Switzerland and Germany;</li> </ul>
	• EBITDA between £800k-£3m.

The Acquirer	Acquisition Criteria
• US PE firm;	• Sector agnostic;
<ul><li>Invests in the lower-middle market;</li><li>Fund size \$600m;</li></ul>	<ul> <li>No interest in real estate, oil &amp; Gas, live sciences and early stage businesses;</li> </ul>
<ul> <li>Operates across a wide range of sectors including, health and beauty, IT and distribution;</li> <li>Invests between four to seven years;</li> </ul>	<ul> <li>Management to remain;</li> <li>Majority ownership;</li> <li>Located in North America, Europe or Australia;</li> </ul>
Operates internationally.	<ul><li>Maximum turnover US\$500m;</li><li>EBITDA between US\$8m-US\$40m.</li></ul>

Location: USA

# **272316 - SWEDISH IMPACT FUND** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish impact fund;	<ul> <li>Mid-sized companies;</li> </ul>
<ul> <li>Targets companies making societal impacts;</li> </ul>	Sector agnostic;
<ul> <li>Takes controlling stakes in cash flow positive companies;</li> </ul>	<ul> <li>Must contribute to at least one of the UN's 17 sustainable development goals;</li> </ul>
Located in Sweden and Germany.	Competitive financial returns;
	Majority ownership;
	<ul> <li>Located in the Nordics, the Benelux or the DACH regions;</li> </ul>
	• Sales between €15m-€300m.

Location: Sweden

The Acquirer	Acquisition Criteria
<ul> <li>US PE firm;</li> <li>Acquires technology and services companies;</li> <li>Over US\$800m in raised capital;</li> <li>Provides long term investments;</li> <li>Operates internationally.</li> </ul>	<ul> <li>Companies active in FinTech, financial services, software, logistics and techenabled business services;</li> <li>Located in North America and Europe;</li> <li>Turnover between US\$5m-US\$75m.</li> </ul>

Location: USA

# **263285 - SWISS PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swiss PE firm;	<ul> <li>Asset-light service businesses;</li> </ul>
Pursues European buy-and-builds;	<ul> <li>Operating in any sector;</li> </ul>
<ul> <li>Investing out of its sixth fund;</li> </ul>	<ul> <li>No interest in manufacturing or</li> </ul>
• Raises capital through a high-profile network	production capabilities;
of industry partners.	<ul> <li>Platforms in DACH region or Spain;</li> </ul>
	<ul> <li>Minimum EBITDA €3m;</li> </ul>
	<ul> <li>Add-ons located across Europe;</li> </ul>
	<ul> <li>Minimum EBITDA €500k;</li> </ul>
	<ul> <li>Will consider smaller targets if they make strategic sense.</li> </ul>

Location: Switzerland

The Acquirer	Acquisition Criteria
<ul> <li>German PE firm;</li> <li>Search fund looking to acquire a medium- sized company to operate;</li> <li>Equity capital for investment provided by the shareholders;</li> <li>Shareholders have experience in target sectors.</li> </ul>	<ul> <li>Technology and software focused businesses;</li> <li>Active in areas such as measurements, security, environmental technology</li> </ul>

# Location: Germany

# **265265 - PAN-EUROPEAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Pan-European PE firm;	Sector agnostic;
<ul> <li>Offering capital for organic and inorganic growth;</li> </ul>	• Categorises investments into ageing population, outsourcing and digitalisation,
<ul> <li>Raises funds from international institutional investors;</li> </ul>	<ul><li>leisure, and sustainability;</li><li>Located in DACH region;</li></ul>
<ul> <li>Currently manages c.€10bn investment commitments;</li> <li>Offices located across Europe.</li> </ul>	<ul> <li>Turnover between €10m-€200m;</li> <li>Minimum EBITDA €4m.</li> </ul>

### Location: Netherlands

# **263643 - SWISS MULTI-FAMILY OFFICE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swiss multi-family office;</li> <li>Carries out VC and PE deals;</li> <li>€200m in assets under management;</li> <li>Offices located globally.</li> </ul>	<ul> <li>Industrial manufacturing, agricultural machinery, pumping equipment, industrial measuring and analytical tools;</li> <li>Located in DACH or Western Europe;</li> <li>Mature and profitable companies;</li> <li>EBITDA between €1m-€5m.</li> </ul>

### Location: Switzerland

### **250636 - SWEDISH CONGLOMERATE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• STO-listed;	• Sector agnostic;
• €2.5bn market cap conglomerate;	• No interest in project heavy industries,
Acquires family owned businesses;	real estate, construction contracting or 'people only' industries e.g., recruitment;
<ul> <li>Wishes to retain management, current location and develop the business further;</li> </ul>	<ul> <li>No interest in Gambling, tobacco, arms and alcohol businesses;</li> </ul>
• Significant operations throughout Europe.	• Strong continuing management teams;
	<ul> <li>Located in North America and Europe, with particular interest in the UK;</li> </ul>
	• Minimum EBITDA £3m (margin of 17%).

Location: Sweden

# **269700 - SWEDISH INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)**

he Acquirer	Acquisition Criteria
<ul> <li>he Acquirer</li> <li>Swedish investment firm;</li> <li>Invests capital raised from 120 friends and family members;</li> <li>Equity capital of €270m;</li> <li>Takes a majority stake or a minority with a path to a majority;</li> <li>Aims to never sell a company;</li> <li>Makes 8-10 investments annually;</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Sector agnostic;</li> <li>No interest in real estate, financial services and asset heavy businesses;</li> <li>Located in Europe with a preference for Scandinavia, DACH, Benelux, the UK and Italy;</li> <li>EBITDA between €2m-€10m EBITDA;</li> <li>EBITDA margin above 10%.</li> </ul>
<ul> <li>Makes 8-10 investments annually;</li> <li>Offices across Scandinavia and Germany.</li> </ul>	

Location: Sweden