Langcliffe

BUYERS ACQUISITIVE IN THE NORIDCS

JULY 2022

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverage, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

SECTORS

To view a collection of our most acquisitive buyers targeting opportunities in the Nordics, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AGRICULTURE
- AUTOMOBILES & PARTS
- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

• GENERALIST

AEROSPACE & DEFENCE

258679 - TIER II METALLIC PARTS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria	
• US PE-owned;	• Tier II suppliers of metallic parts;	
• Tier II supplier of highly engineered metallic	• Serving the aerospace industry;	
parts, kits and assemblies;	 Located in North America and Europe; 	
 Products include aircraft wing ribs, bulkheads, strings and floor beams; 	• Minimum turnover US\$5m.	
• Supplies customers in the aerospace industry;		
Operates domestically.		

Location: USA

276672 - AVIATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Aviation service providers;
 Provider of aviation services; 	Located in Europe;
 Provides air ambulance, private jets and engineering services; 	• Minimum EBITDA €500k.
 Operates a flight training school; 	
Operations throughout Europe.	

275882 - HIGH-PERFORMANCE ALUMINIUM TUBES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of aluminium tubing products; Products are used in high-performance aerospace applications, including aircraft seats, heat exchangers, hydraulic systems and controls; Active from processing through to delivery; Serves primarily international blue-chip clients and individual component manufacturers; Operates across Europe. 	 Manufacturers of high-performance aluminium tubes; Suppliers of primary parts designed for use in the aerospace industry; Located in Western Europe; Minimum turnover €10m; EBITDA from negative through to €15m.
Location: France	

6326 - AEROSPACE PRECISION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of machined and fabricated precision components; Products used in aerospace engines, landing 	 Manufacturers of precision engineered engine components; Suppliers of tier 1 components to the aerospace, defence and power generation industries;
gear and turbines;	
 Offices located across the UK, the US and India. 	Located in North America and Europe;Minimum EBITDA US\$500k.

Location: England

275886 - PRIMARY PARTS & SUB-ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of complex structural and critical components, sheet metal parts and sub-assemblies; Serves clients in the aerospace and defence markets; 	 Manufacturers of primary parts and sub- assemblies; Serving the aviation market; Offering services such as metalworking, machining, surface treatment and assembly;
 Utilises a variety of metalworking and sheet forming methods to create products; Manufacturing facilities located in France and Morocco. 	 Serving blue chip clients; Located in Western Europe; Minimum turnover €10m; EBITDA from negatives through to €15m.

275887 - AIR CONDITIONING & FILTRATION UNITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Developer and manufacturer of thermal	 Manufacturers of air conditioning units, cooling and filter systems;
management systems;	• Designed for use in the aerospace and
Products include heat exchange, filtration	automotive markets;
and cooling systems;	Located in Western Europe;
Serves the aviation, aerospace and	 Minimum turnover €10m;
automotive industries;	• EBITDA from negative up to €15m.
 Manufacturing facilities located in France. 	

Location: France

AGRICULTURE

263934 - HORSE BREEDERS & TRAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Premium bloodline horse breeders;
Equestrian group;	 Providers of elite equestrian training;
 Sources, develops, trains and sells world-class dressage horses; 	 Located in Europe; Minimum turnover €2m.
 Services provided across Europe; 	
 Training facilities located in Germany and Denmark. 	

Location: Denmark

278467 - ANIMAL FENCING & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of animal fencing; Designed for use in farming and forestry settings; Manufactures products in the UK; Markets products under its own brand; Distributes products through a network of European retailers and wholesalers. 	 Manufacturers of animal fencing and accessories; Products including wire fencing, gates, posts and enclosures; Located in the UK, the Nordics and the DACH region; Minimum EBITDA £2m; EBITDA margins greater than 7%.

Location: England

AUTOMOBILES & PARTS

276675 - **PLASTIC COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of chrome-plated plastic components; 	 Manufacturers of plastic components; Serving the automotive industry; Located in Europe;
 Products used in interior and exterior automotive parts, including dash boards, ge sticks and logos; 	 Minimum EBITDA €500k.
Offers tool making and assembly services;	
Operates domestically.	

Location: Germany

266155 - SHELL & INTERIOR VEHICLE SERVICES (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	Swiss PE-owned; Provider of vehicle repair and preparation services;	 Providers of vehicle shell and interior preparation and repair services; Operating B2B and B2C;
•	Services include body and paintwork, scratch, dent and hail repairs, and interior and rim preparation;	 Located in Northern Europe; Minimum EBITDA €250k.
•	Offers services to car dealerships, fleet operators, leasing and insurance companies, and private customers;	
•	Operates a network of branded repair shops across Northern Europe.	

276385 - METAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of complex parts and components for the automotive industry; 	 Manufacturers and suppliers of metal components; Serving the automotive industry;
 Components are used in the vehicle undercarriage, roof, framework and interior safety related products; Serves international car brands. 	 Located in Europe; Minimum EBITDA €1m.

Location: Germany

270000 - BRANDED SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Wholesaler of automotive parts; Stocks parts from a range of brands and leading OEMs; 	 Distributors of branded automotive spare parts; Vehicle auto repair shops; Located in the Nordics;
 Operates a chain of auto repair shops and some body shops; Customers include automotive workshops, car dealerships and local wholesalers. 	 EBITDA margin above 15%; Minimum turnover €15m.

Location: Norway

275087 - FLEET SAFETY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of safety solutions for fleet vehicles; Products include video systems, lighting, access ramps, temperature controls, fire protection systems and ladders; Serves the bus, rail, law enforcement, military and emergency service markets; Operates domestically. 	 Manufacturers of vehicle safety equipment and emergency products; Providers of smart safety platforms for the fleet industry; Located in Europe; Minimum EBITDA US\$250k.

Location: USA

276453 - CUSTOMISED CABIN SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of customised cabin solutions;
 Designer and manufacturer of cabins for agricultural and industrial vehicles; 	 Serving the industrial and agricultural sectors;
 Offers customised cabin solutions, using 3D design technology and simulation testing. 	 Located in Europe; EBITDA from negative up to €30m.

Location: Denmark

264495 - HEAVY COMMERCIAL VEHICLE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Automation companies;
 Manufacturer and distributor of complex machined metal parts; 	 Serving the heavy commercial vehicle industry;
 Customers include OEMs of commercial vehicles, agriculture and construction machinery; 	 Suppliers of cast and forged components to the manufacturing and logistics markets;
Operates across Germany.	Located in Europe;Minimum turnover £20m.

267675 - PLASTIC INJECTION MOULDING (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
German PE-owned;	 Manufacturers of plastic injection moulding parts;
 Manufacturer and supplier of plastic injection moulded parts; 	Specialising in automotive parts and
 Specialises in products with complex geometries; 	accessories;Located in Europe;
• Serves the automotive industry;	• EBITDA from negative up to €15m.
 Products include door handles, panels, speaker grills and roof frames; 	
 Operates its own tool shop for internal moulding services; 	
• Located in Germany and the Czech Republic.	

BUILDING PRODUCTS

270559 - DOORS & WINDOWS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Manufacturer of PVC, aluminium and composite doors and windows; 	 Manufacturers of doors and windows; Specialising in PVC, aluminium and composite products;
 Specialises in French windows, front doors, bay windows and other bespoke products; 	 Located in continental Europe; Minimum EBITDA €250k.
 Distributes products through a network of certified partners; 	
Operates across Europe.	

Location: France

CHEMICALS

267141 - SPECIALTY RAW INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Specialist producer and distributor of nutritional chemicals, ingredients and products; 	 Manufacturers and distributors of speciality raw ingredients; Serving clients in the nutritional and pharmaceutical industries;
 Customers include manufacturers active in the sports nutrition, food and beverage, chemical and pharmaceutical sectors; 	 Located across Europe; Turnover between €5m-€80m.
 Distributes products globally; 	
Facilities located in the Netherlands and China.	

Location: Netherlands

276182 - HOME DECORATING & DIY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and supplier of coatings, waterproofing products, sealants and other construction chemicals; 	 Manufacturers of home decorating and DIY products; Products including paints, sealants and coatings;
 Supplies to residential and industrial customers; Markets products under own brands; 	 Located in Europe; Minimum EBITDA €1m.
Operates a network of dealerships worldwide.	

Location: Belgium

269896 - ANTIOXIDANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of phenolic antioxidants; Products used in feed and food, pharma and beauty, and industrial end-markets; Markets products under its own proprietary brand. 	 Manufacturers of antioxidants; Providers of custom synthesis capabilities; Located in Europe; Minimum EBITDA US\$500k.

Location: Spain

276395 - ELASTOMER PARTS & SEALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer and supplier of complex moulded elastomer parts and seals; 	 Manufacturers of moulded elastomer parts and seals; Processors of silicone granulate;
 Develops composite components for the automotive, engineering, food and medical industries; 	 Designed for sealing, damping and adhesive techniques; Suppliers of parts to the automotive
 Products include LSP injection moulding and free application technologies; Operates across Germany. 	 Industry; Located in Europe; Minimum EBITDA €1m.

265467 - INDUSTRIAL CLEANING PRODUCTS & FUEL ADDITIVES (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
UK PE-owned;	 Manufacturers of industrial cleaning products and fuel additives;
 Manufacturer and supplier of own label chemical formulations; 	 Operating B2B;
 Products include cleaners, fuel additives, metal treatments and lubricants; 	 Located in Europe; EBITDA between £500k-£3m.
 Serves the automotive, janitorial, engineering and wholesaling markets; 	
• Supplies products across Europe.	

Location: England

266831 - CHEMICALS & PHARMACEUTICAL INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swiss privately-owned;	 Distributors of specialty chemicals;
Group of companies;	• Operating in the pharmaceutical,
• Distributor of chemicals and pharmaceutical	diagnostics, food and industrial industries;
ingredients;	Located in Europe;
• Products used in cosmetics, colourants,	 EBITDA between €1m-€10m;
medication, plastics and paints;	 EV up to €30m.
Operates across Europe.	

Location: Switzerland

CONSTRUCTION

254565 - OFFICE FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Canadian PE-owned; Office furniture dealership and commercial furnishing consultant; Provides planning and installation services, training for specialist equipment and after sales support; Operates as a subcontractor to architectural firms; Serves blue chip public, private and commercial clients; Operates across the UK. 	 Office furniture dealerships and commercial furnishing consultants; Managing the full interior furnishing process, including planning, supplying, furniture installations and after care; Located in Europe; Minimum turnover £1m.

Location: England

6274 - SAFE ACCESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Providers of safe access solutions;
 Provider of temporary access and modular scaffolding solutions; 	• Products including façade and hoist enclosures, guardrails, gates, dust walls,
 Products include scaffolding, weather protection systems and stair towers; 	partitioning and noise reducing walls;Serving the industrial sector and
 Serves the construction, infrastructure, oil and gas, shipyard and power generation sectors; 	scaffolding companies; • Located in Northern Europe; • Maximum turnover€50m.
 Part of a larger Swedish industrial holding company. 	

Location: England

276665 - UNDERGROUND CABLE INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of underground infrastructure; Supplies cable and pipeline networks for energy and water; 	 Providers of underground infrastructure for cables and pipelines; Serving the energy and water sectors; Located in Europe;
 Offers a full service, including design, construction, testing and project management; 	• Minimum EBITDA €250k.
• Serves the public and private sectors;	
• Operates across the Netherlands.	

Location: Netherlands

278585 - CIVIL ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Providers of civil engineering services;
• Civil engineering service provider;	• Specialising in earthworks, excavations,
 Services include pit excavations, terrain profiling, sewerage system installation, 	sewerage systems, road construction, and waste and wastewater support;
paving, rainwater retention and storm	 Located in Northern Europe;
overflow systems;	 Minimum EBITDA €500k.
 Serves private customers, municipalities and industrial companies. 	

Location: Germany

276668 - CONSTRUCTION SITE FACILITIES (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria	
Construction site facilities suppliers;	
Located in Europe;	
• Minimum EBITDA €500k.	

268517 - BUILDING AUTOMATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Provider of building automation systems; Specialises in smart buildings and energy efficiency; Solutions manage heating, cooling, lighting, access control, security and fire control 	 Providers of building automation systems; Focusing on smart homes and climate control systems; Located in the Nordics, UK and the Benelux; EV between €1m-€25m;
Operates across the Nordics.	 Minimum EBITDA €500k.

Location: Sweden

279650 - ENVIRONMENTAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of environmental and infrastructure services; Services include hazardous materials removal, environmental remediation; demolition and decontamination; Serves private and public clients across a range of end-markets; Operates across the US. 	 Providers of environmental services; Services including consultation, remediation, removal, demolition and decontamination; Located in North America and Europe; Minimum EBITDA US\$500k.

Location: USA

276497 - STEEL MANUFACTURING & CONSTRUCTION ENGINEERS (CLICK

REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 Dutch PE-owned; Infrastructure engineer specialising in steel construction; Provides services to major infrastructure projects, including buildings, floodgates and dams; Services include inspection, refurbishment, maintenance and emergency solutions; Conducts projects across the Netherlands. 	 Steel manufacturing and construction engineers; Working on moving steel structures such as bridges and slices; No interest in architectural structures; Located in mainland Europe; Minimum EBITDA €250k.

ELECTRONIC

264171 - Z-WAVE WIRELESS TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquisition Criteria	
•	German PE-owned;	٠	Providers of Z-wave wireless technology;
•	Manufacturer and distributor of Smart Home products;	•	Manufacturers and distributors of home automation products;
•	Offers a range of own branded, home	٠	Operating B2B;
	automation products;	٠	Located in Europe;
•	Products controlled via an app, developed through in-house software;	•	Turnover between €2m-€20m;
•	Distributes products through a range of distributors, re-sellers and smart home installation networks;	•	EBITDA between €500k-€3m.
•	Operates globally.		

Location: Germany

279423 - PCB MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Dutch PE-owned;	 Manufacturers of PCBs; 	
Group of companies;	• Operating in the prototype, production	
• Provider of prototyping and manufacturing	and assembly phases;	
services for low volume PCB assembly;	Located in Europe;	
 Provides end-to-end service support from design to complete system integration; 	• Minimum EBITDA €500k.	
 Serves the healthcare, EV charging and IoT industries; 		
• Located in France, Portugal and Tunisia.		

Location: France

264520 - SECURITY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• French PE-owned;	• Security product providers;	
 Provider of security, biometric and AED solutions; 	 Products including CCTV, vein recognition systems, alarm systems and defibrillators; 	
 Offers a range of security-related products including video surveillance, alarms, access control and cardiac defibrillators; 	 Located in Europe; EV up to €150m. 	
• Products offered to SMEs across France.		

Location: France

274238 - PHONE & LAPTOP REFURBISHMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of mobile technology refurbishment;	Businesses providing phone and laptop refurbishment;
 Provides affordable mobile internet devices to individuals and businesses; 	 Value added resellers in the telecoms sector;
 Offers instalment payment and buy back schemes; 	• Complimentary environmental businesses in the renewables and recycling sectors;
Operates across the UK.	 E-commerce businesses providing personalised gifts, cards and printing services;
	Located globally;
	• Minimum EBITDA £250k.

Location: England

267109 - FIBRE & DATA CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Wholesaler and supplier of wires, cords and cables; 	 Wholesalers of fibre and data cables; Serving the infrastructure, utility and industry sectors;
 Products include fibre-optic components, hard-drive enclosures and interior and exterior lighting solutions; 	 Located in Europe; Turnover between €10m-€20m.
• Serves the telecom and telematic industries;	
• Operates across the Netherlands.	

Location: Netherlands

276151 - SECURITY SURVEILLANCE SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Developer and supplier of mobile camera surveillance systems; 	 Suppliers of security surveillance and scalding detection systems; Located in Europe;
 Products include CCTV, thermometric camera systems for detecting fires and cage alarms; 	• Minimum EBITDA €1m.
 Serves customers in the construction, power generation, waste and real estate industries; 	
Operates across Europe.	

Location: Netherlands

261284 - LED LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of energy efficient LED lighting Products include interior and exterior lighting, emergency lighting, industrial, lamps and tubes; Offices located internationally. 	 LED lighting businesses; Providers of smart and energy efficient lighting solutions;

Location: England

276425 - **LIGHTING SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of lighting components and systems; 	 Manufacturers and distributors of LED lighting; Providers of commercial lighting solutions;
 Systems are SMART and controlled via an app; 	Located in Europe;Minimum EBITDA €1m.
 Specialises in LED lighting; 	
 Supplies to offices, retail and production facilities and infrastructure projects; 	
Operates across Germany.	

FINANCIAL GENERAL

255942 - IFAS & FINANCIAL PLANNING (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
• IFAs and financial planning businesses;
Located in Northern Europe;
• Minimum EBITDA €500k.

Location: England

273723 - INSURANCE & PENSION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Danish PE-owned; Provider of insurance services; Specialises in occupational pensions, endowment insurance, private pensions and life insurance; 	 Providers of full-service insurance and pension services; Located in the Nordics; Minimum EBITDA €250k.
Serves private individuals and companies.	

Location: Sweden

267126 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Financial services providers;
 Provider of financial and risk management services; 	Focusing on insurance brokers;Located in Europe;
 Offers private and business insurance, mortgage and pension services; 	 Minimum EBITDA US\$500k.
• Specialises in insurance distribution for SMEs;	
• Operates across the Netherlands.	

Location: Netherlands

276301 - DEBT COLLECTION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of debt collection services;
Provider of debt collection services;	• Providers of other debt related and
• Supports borrowers and works with them to	financial services;
develop loan repayment solutions;	 Located in Europe;
• Operates across five CEE markets.	 Minimum EBITDA €500k.

Location: Poland

277950 - IFAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE-owned;	• IFAs;
 Provider of independent financial advisory services; 	Serving corporate clients;Active in the areas of mortgages,
 Serves private and public companies; Core services include mortgages, pensions, insurance and financial procurement. 	pensions, insurance or financial procurement;
	 Located in the Nordics; Minimum EBITDA €250k.

Location: Denmark

FOOD & BEVERAGES

273281 - DAIRY & FUNCTIONAL INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; Producer and supplier of cheese and dairy- based nutritionals; Products include infant formula, milk powders, whey powders, cheese and butter; Operates a premium agri-business for farmers and a large retail network under the Co-Op brand; Products sold globally. 	 Cheese formatting businesses e.g., grating, slicing and cubing; Manufacturers of unique functional and nutritional ingredients; Functional ingredients can be dairy or non-dairy related; Specialising in fermentation, probiotics, prebiotics, gut health, immunity, cognition and brain health; Operating B2B with their own IP and manufacturing capabilities; Located in Northern, Western and Southern Europe; Minimum EBITDA €2m.

Location: Ireland

273457 - MEAL PREPARATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Danish PE-owned; Meal delivery provider; Delivers pre-prepared meals to homes, institutions and the elderly; 	 Providers of meal preparation and home delivery services; Located in Denmark; Minimum EBITDA €250k.
 Products include tailored menus to suit families, smaller appetites, diabetics, vegetarians and allergy sufferers; Operates across Denmark. 	

Location: Denmark

273880 - DAIRY PRODUCTS & DAIRY ALTERNATIVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XSWX-listed;	 Producers of dairy products and dairy alternatives;
 Processor and producer of dairy-based products; 	• Distributors and retailers of dairy
 Products include butter, cream, yoghurt and a range of plant-based dairy alternatives; 	products;Located in Europe;
 Operates across Europe and the US. 	 Minimum turnover €15m.

Location: Switzerland

15061 - ANIMAL FEED (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch-listed;	• Dairy, pig and poultry feed companies;
 Provider of complete feed solutions for organic livestock farming; 	 Products without additives and premixes; Minimum turnover €50m;
 Products include compound, young animal, special and liquid feeds, loose raw materials and sowing seeds; 	 Horse feed companies; Minimum turnover €10m;
 Separate nutrition and innovation centre for R&D purposes; 	 Organic feed companies; Minimum turnover €25m;
 Located across Benelux, Germany, Poland and the UK. 	• Located in Europe.

Location: Netherlands

276478 - SWEETENERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Producers of sweeteners;
 Manufacturer of aspartame sweetener ingredients; 	 Serving the food and beverage and pharmaceutical industries;
 Products are food-grade and pharma-grade, and supplied in powder and granular formulations; 	 Located in Europe;
	• EBITDA from negative up to €30m.
 Supplies well-known soft drinks, juices and chewing gum brands; 	
 Distribution warehouses located across Europe, the US and China. 	
Location: France	1

267082 - PET FOOD INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Distributor of raw pet food ingredients; Ingredients created from by-products of the 	 Distributors of pet food ingredients; Specialising in using the waste of other products lines;
 food processing industry; Products include animal protein, potato flakes, frozen meat, oils and fats; 	 Serving pet food manufacturers; Located across Europe; EV up to €350m.
 Oversees the entire supply chain and offers warehousing, stock handling and storage solutions; 	
• Located across the Netherlands and the US.	

Location: Netherlands

274343 - SOFT DRINKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Producer of mineral water and non-alcoholic	 Producers of soft drinks and cocktail mixers;
beverages;	Branded or private label producers;
 Products include waters, mixers, iced teas, juices and flavoured waters; 	 Supplying the retail and foodservice markets;
 Offering products under its own proprietary brand and private label services. 	Located in Europe and North America;Minimum EBITDA US\$500k.

Location: Italy

265077 - PROCESSED CHEESE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Supplier of intermediate food products to the processed cheese market; Develops cheese ingredients for the food-processing industry. 	 Manufacturers of processed cheese and cheese products; Operating B2B with a high export percentage; Serving fast food and quick service restaurants and the retail sector; Located in Northern and Western Europe; Minimum turnover €2m.

Location: France

273718 - FRUIT JUICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Producers of fruit juices;
• Producer of fruit juices;	Located in Europe;
 Own branded products focusing on health and 'superfoods'; 	• Minimum EBITDA €250k.
 Supplies a global client base across the hospitality, retail and leisure industries; 	
Operations across Europe and China.	

Location: England

264459 - CONSUMER PACKAGED GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Singaporean privately-owned; Manufacturer and distributor of FMCGs, food and beverages; Supplies to customers in the retail industry; Operates across Africa, Asia and Europe. 	 Manufacturers of consumer-packaged goods and confectioneries; Products include packaged foods, beverages, alcohol, personal care, home care and plant-based products; Operating B2C with established mid-sized brands; Located globally; EV between US\$1m-US\$100m.

Location: Singapore

277042 - FLAVOURS, INGREDIENTS & FRAGRANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Suppliers of flavours, ingredients and
 Provider of flavour development and production services; 	fragrances;Providers of flavour development and
 Serves small and mid-sized food and beverage companies; 	production services;Located in North America and Europe;
 Services include use of digital platform, research services and on-site interaction; 	• Minimum EBITDA US\$1m.
• Offers services across the US.	

Location: USA

HEALTH/PHARMA

266826 - MEDICAL & DENTAL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer and distributor of products for medical technology applications; 	 Manufacturers and distributors of medical and dental technology; Located in Europe;
• Predominantly serves the dental sector;	 Minimum EBITDA €1m.
• Sells products under the company brand and private labels in 75 countries.	

Location: Germany

267086 - DRUG DISCOVERY CROS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Drug discovery CROs;
Drug discovery CRO;	 Located in the Benelux and CEE regions;
 Clients include large European pharma and biotech companies; 	 Minimum EBITDA €2m.
 Offers tailor-made synthetic solutions for the design and synthesis of small molecules; 	
Services offered across Europe.	

Location: Netherlands

276264 - **HEALTHCARE BUSINESS INTELLIGENCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of healthcare specific business intelligence; 	 Providers of smart business software and business intelligence; Operators in the healthcare sector;
intelligence;Supplies smart software;	 Operators in the healthcare sector; Located in Northern Europe;
 Over 100 expert business consultants; 	 Minimum EBITDA €500k.
Operates domestically.	

Location: Netherlands

276044 - **PHARMACEUTICAL INGREDIENTS & FLAVOURINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and supplier of active pharmaceutical ingredients; Products include excipients, flavourings and sweeteners; 	 Manufacturers of active pharmaceutical ingredients and flavourings; Offering products including bioflavonoids and natural flavours; Located in Europe and the US;
 Supplies the pharmaceutical, cosmetic, human and animal nutrition sectors; Sells products globally. 	Minimum EBITDA US\$500k.

Location: Spain

275972 - SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Providers of support services to the
 Contract research organisation (CRO); 	medical device industry;
 Provides trial management and quality assurance services; 	 Assisting in product approvals, trial management and maintaining compliances;
 Offers development plans, clinical maintenance and regulatory strategies; 	Located in Western Europe;
• Services provided across Switzerland.	Minimum EBITDA £250k.

Location: Switzerland

274528 - PHARMACEUTICALS & SUPPLEMENTS (CLICK REFERENCE TO ENQUIRE)

Location: Netherlands

275010 - CANNULAS & CANNULA SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Developer and manufacturer of medical components and devices; Specialises in cannulas and cannula systems; Serves the oncology, dermatology, pain therapy, pharmaceutical and veterinary markets; Separated into ready for cleanroom and ready for market divisions. 	 Manufacturers of cannulas and cannula systems; Serving the pharmaceutical and medical industries; Specialising in pre-fillable disposable syringes and single-use medical devices; Located in Europe; Minimum EBITDA €250k.

273884 - PHARMACEUTICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

he Acquirer
 US PE-owned; Group of pharmaceutical companies; Developers, distributors and manufacturers of generic pharmaceutical products; Serves pharmacies, wholesalers, hospitals and retirement homes; Special focus on niche, well-established molecules and products that are difficult to develop and manufacture; Located in Belgium, Ireland and the US.

255809 - IMMUNE-DIAGNOSTIC REAGENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Danish PE-owned; Manufacturer of immune-diagnostic reagents; Products include antibodies, antigens, IVD ancillary agents, cell cultures and enzymes; 	 Manufacturers of immune-diagnostic reagents; Serving the diagnostics and life science industries; Located in Europe and the US;
 Other services include antibody development, lateral flow assay development and antigen customisation; Located in the UK, Sweden and the US. 	• Minimum EBITDA €250k.

Location: Wales

276674 - **MEDICAL TESTING, RESEARCH & DIAGNOSTICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Provider of genetic and medical testing services; 	 Medical testing, research and diagnoses providers; Located in Europe;
• Aims to diagnose and research rare diseases;	• Minimum EBITDA €500k.
 Offers services direct to consumers and to the pharma industry; 	
Also offers COVID-19 testing.	

Location: Germany

279745 - IMAGING TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Developer and manufacturer of advanced systems for fluorescence microscopy; 	 Imaging technology used in biological and medical research; Located in Europe;
 Develops instrumentation for medical research in cancer and neuroscience; 	• Minimum EBITDA £500k.
• Facilities located in Italy.	

Location: Italy

10269 - CONTRACT MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and supplier of healthcare	 Contract manufacturers of health-related products;
products;	 Serving a low proportion of supermarket private label sales;
 Offers nutritional, cosmetic and pharmaceutical products; 	 No interest in distributors and branded
Owned by a Main Market-listed company.	businesses;
	 Located in the UK, ROI and continental Europe;
	• Minimum EBITDA £2m.

Location: England

273721 - **DENTAL CARE SERVICES** (CLICK REFERENCE TO ENQUIRE)

 Danish PE-owned; 	Providers of dental care services;
• Dental care chain;	• Services include general, aesthetic,
 Operates a specialist mobile dentistry unit for the elderly and disabled; 	 emergency and specialist dental care; Located in Sweden;
 Provides general, acute, aesthetic and 	 Minimum EBITDA €250k.
specialist dentistry services;	
Practices located across Sweden.	

Location: Sweden

279570 - MICROWAVE-BASED EQUIPMENT & TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Manufacturer of microwave-based	 Manufacturers of microwave-based equipment;
equipment used for the treatment of infections and skin conditions;	 Developers of technology to treat dermatology and cardiology disorders;
 Manufactures equipment for industrial, scientific and medical applications; 	Located in Europe;Minimum EBITDA £500k.
• Products offered across the UK.	

Location: Scotland

279729 – BLOOD COLLECTION & DIALYSIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor of speciality medical consumables; 	 Distributors of blood collection and dialysis medical consumables; Located in North America and Europe;
 Serves the blood and plasma collection, and dialysis service industries; 	• Minimum EBITDA US\$500k.
 Products include preparation, extraction, pharmaceuticals, diagnostics and PPE consumables; 	
Operates domestically.	

Location: USA

267895 - MEDICINE DEVELOPERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of generic pharmaceuticals; Develops and sources branded and generic 	 Developers of generic pharmaceuticals; Looking to expand into new therapeutic areas and markets;
 Offers private and own label products; 	Located in Europe;Minimum EBITDA £1m.
 Distributes products through hospital and pharmacy wholesale channels; 	
Operates across the UK.	

Location: England

276249 - DRUG DEVELOPMENT CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Drug development consultancy; Partners with companies in the biotech and 	 Drug development consultancies; Located in Europe; Minimum €500k EBITDA
 pharmaceutical industries; Offers solutions for clinical research, clinical supply trial, CMC development and pharmaceutical and biotech products and devices; 	
 Operates across the Nordics, Germany and the Netherlands. 	

Location: Denmark
276254 - FOOD CROS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Food contract research organisation; Researches innovative health technologies; Works closely with food ingredient and health companies; Serves a global client base. 	 CROs operating in the food and beverage market; Developers of new food technologies centred around health; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

273879 - PHARMACEUTICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Contract manufacturer of solid dose pharmaceutical products; 	 Manufacturers and suppliers of pharmaceutical products and packaging; Serving the human and veterinary sectors;
 Produces tablets and hard-shell capsules, including niche medicines, controlled drugs and veterinary products; 	Located in Europe;Minimum EBITDA £200k.
 Additional services include packaging, analysis, development and assembly; Distributes products internationally. 	

Location: England

279627 - CDMOS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Pharmaceutical contract development and manufacturing organisation (CDMO); Services include early feasibility studies, process optimalisation and manufacturing; Clients range from small start-ups to midsized pharmaceutical companies. 	 CDMOs providing formulation and dosage form development services; Specialising in spray dryings and dry powder dosage forms; Located in Europe; Minimum EBITDA £500k.

Location: England

HEALTHCARE PROVIDERS

273458 - AESTHETIC TREATMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE-owned;	Providers of aesthetic treatments;
Private clinic group;	Specialising in plastic surgery, aesthetic
 Provides aesthetic and reconstructive plastic surgery and injection and advanced skin care troatments; 	injections and dentistry and skin and body treatments;
treatments;	Located in the Nordics;
 Sells a range of skin care products online; 	• Minimum EBITDA €250k.
Located in the Nordics.	

Location: Sweden

276287 - PHYSIOTHERAPISTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Chain of physiotherapists;	 Providers of physiotherapy and other related therapeutic services;
 Offers a range of physio and other therapy services, including speech, osteopathy and medical fitness; 	Located in Europe;Maximum EBITDA €10m.
Over 120 centres located across the DACH region.	

Location: Germany

275669 - EQUINE HEALTHCARE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Providers of equine healthcare services;
Equine healthcare clinic;	 Including dental, surgical and medicinal
Offers a vast range of medical services and	services;
treatments to horse owners;	Providers of equine feed, supplements
• Operates from a fully equipped clinic located	and pharmaceuticals;
in Belgium.	 Located in Europe;
	 Minimum EBITDA €1m.

Location: Belgium

272434 – FERTILITY CLINICS & GROUPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Italian PE-owned; Group of specialist fertility clinics; Completes over 15,000 treatments yearly; Operates c.10 clinics located across Europe. 	 Fertility clinics and fertility research groups; Located in Europe; Minimum turnover €3m.

Location: Spain

276260 - OUTSOURCED STAFFING PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Outsourced staffing businesses;
 Provider of medical professionals to nursing homes; 	 Operating in the care home sector; Providing teams of staff trained in caring
 Supplies healthcare specialists including dietitians, therapists, phycologists and physiotherapists; 	for patients with complex needs;Located in Northern Europe;
Offers interim management and consultancy services.	• Minimum EBITDA €500k.

Location: Netherlands

NICHE ENTERPRISE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Niche enterprise software for furniture
 Provider of ERP IT solutions for the kitchen and bathroom industry; 	retailers, garden centres and sanitary and building materials wholesalers;
 Clients have tailor-made merchandise management systems; 	 Developers of modules for e-commerce and logistics interfaces;
 Software allows customers to design and visualise kitchens, bathrooms and living 	 ERP peers in the furniture and planning sectors;
spaces;	Located in Europe;
• Offers cloud, IT infrastructure, planning,	• Turnover between €1m-€25m;
consulting and training services;	• EBITDA between €500k-€6m.
Operates across Europe.	

Location: Germany

273208 - DIGITAL WELLNESS RESOURCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of wellness apps and digital support	
 resources; Offers customised apps, wellness and sleep tests, mental health development tools and 24/7 support; 	 Targeting workers in high stress professions; Located in the US and Europe; Minimum EBITDA US\$200k.
 Primarily targets first responders and workers in the emergency services. 	
Operates domestically.	

Location: USA

ICT

265943 - TECHNOLOGY & ELECTRICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
STO-listed;Technology trading group;	 B2B technology traders and electrical manufacturers;
 Develops and sells high-tech components and systems; 	 Providers of automation, electrification, energy and industrial processing technology;
 Operates across the manufacturing and infrastructure sectors; 	• No interest in the automotive market;
• Physical presence across Europe.	Located in Europe and North America;
	 Minimum turnover €1m;
	• EBITDA margins above 10%.

Location: Sweden

272729 - CUSTOMER RELATIONSHIP MANAGEMENT SOFTWARE (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
Italian PE-owned;Customer relationship management software	• Providers of customer experience and transformation software;
developer;	Operating B2B;
 Provides digital transformation, marketing consulting and design solutions; 	 Located in Europe; Turnover between €20m-€30m.
 Supports clients on every stage of the customer life cycle to optimise performance and experience; 	
Offices located across Europe.	

Location: Italy

276364 - HEALTHCARE APPS & SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Providers of digital applications and software;
Group of companies;	
 Provides software which supports the healthcare sector; 	 Software designed for use in the healthcare sector;
 Offers five different applications serving different areas of healthcare; 	 Serving healthcare professionals active in the mental healthcare, youth care, rehabilitation and the disability care
Apps focus on electronic health records;	, markets;
• Offers products to healthcare professionals	Located in Europe;
across the Netherlands.	 Minimum EBITDA €1m.
	·

Location: Netherlands

279748 - TEXT GENERATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of content automation and	 Developers of AI driven automated text generation software;
optimisation software;	 Serving data rich industries;
 Solutions include multi-language text generation; 	Located in Europe;Minimum EBITDA US\$500k.
 Serves the e-commerce, medical services and media sectors; 	
• Allows users to automatically create content in over to 110 languages.	

278599 - TRACKING SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Developers of tracking software;
 Developer of tracking and communication software; 	 Enabling users to track and obtain vehicle fleet data;
• Serves waste disposal, street cleaning and	• Developers of documentation solutions;
winter service providers;	Enabling users to document and
Software enables users to view where their	photograph events;
fleet is located, assign jobs, provide integrated navigation systems, and document and photograph events;	 Serving providers of waste disposal, street cleaning and winter road services;
Operates across the DACH and the Benelux	• Located in Northern Europe;
regions.	• Minimum EBITDA €500k.

273606 - EDUCATIONAL & ORGANISATIONAL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Group of companies; Provides technological innovations for learning and organisational processes; Serves the education, healthcare and local government sectors; Services include student information systems, designing and publishing of materials, automation and computerisation of education portals and licensing in Adobe and Microsoft; Operates across the Netherlands. 	 Providers of digital solutions for educational and organisational practices; Services including software applications, technological developments and licensing; Serving the public sector; Located in the Nordics, Germany and the UK; EV up to €15m.

Location: Netherlands

268390 - ERP SOFTWARE (CLICK REFERENCE TO ENQUIRE)

 Swedish PE-owned; Provider of ERP software solutions; Serves leading chains and facilities in the leisure industry; Services include booking management, communication with members, progress and performance tracking, KPI statistics, membership bandling and the scheduling of Developers of ERP software; Serving the leisure sector with a keen interest in the fitness market; Supporting in the automation of work processes; Located in Europe; Minimum EBITDA €250k. 	The Acquirer	Acquisition Criteria
shifts;	 Swedish PE-owned; Provider of ERP software solutions; Serves leading chains and facilities in the leisure industry; Services include booking management, communication with members, progress and performance tracking, KPI statistics, membership handling and the scheduling of 	 Developers of ERP software; Serving the leisure sector with a keen interest in the fitness market; Supporting in the automation of work processes; Located in Europe;
membership handning and the scheddling of	performance tracking, KPI statistics,	

Location: Sweden

273126 - FRENCH INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-firm;	• Small or mid-sized tech companies;
 Provides growth tech equity and quasi equity financing; 	 Must be active within the technology and digital space;
 Invests between €7m-€30m; 	• Located in continental Europe;
Located in Europe.	• Profitable with a high growth potential;
	• Minimum revenue €7m.

Location: France

266053 - CONSTRUCTION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
 UK privately-owned; Provider of software solutions for the construction industry; Offers software for the design, build, operation and maintenance of built 	 Software for the construction industry; Must own their own software; Similar or a new customer base with a strong technology offering;
 Develops software for use in project accounting, MEP contracting, enterprise content management, e-invoicing, programme management and telematics; 	 Based in the UK, the US and Western Europe; Turnover above £1m.
• Offers software products to a global client- base.	

Location: England

263846 - AUTOMOTIVE INDUSTRY SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; App developer for the automotive industry; Provides video and marketing solutions for customers to view, buy and service cars virtually; 	 Software developers for the automotive industry; Providers of app-based video solutions; Serving private car sales offices and private garages;
Operates internationally.	Located in Europe;Turnover above £5m.

Location: England

276689 - SOFTWARE DEVELOPERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Business-orientated software developers;
 Software developer and cloud consultant; 	Cloud specialists;
 Group consisting of over 300 experts; 	Located in Europe;
Operates B2B;	• Minimum EBITDA €250k.
Offices located across Europe.	

Location: Germany

275846 - **CYBERSECURITY & DEVOPS CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of cybersecurity, performance testing and DevOps services; Ensures companies applications and infrastructure work optimally and securely; Services include preventative security, detection and incident response services; Operates in the Benelux region. 	 Providers of cybersecurity and DevOps consultancy services; Providing protection, detection and incident response services to ransomware attacks and data leaks; Consultancies only, no interest in products or solutions; Located in Europe; Minimum EBITDA of €250k.

Location: Netherlands

264166 - SOCIAL WORK SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Developer of a core business system software	 Software developers with a focus on the social work market;
for the youth care market;	 Located in Europe, particularly in the
 Software integrates administration, 	DACH region;
documentation, control and billing services;	 Turnover between €2m-€20m;
• Serves the German social care market.	• EBITDA between €500k-€3m.

273824 - E-ARCHIVING SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Developer of secure document management tools; Expertise in digitisation, compliance management and cloud-based archiving; Operates in the Nordics, the UK and the US. 	 Providers of B2B e-archiving software solutions; Providers of consultancy and services considered, but must include MS365 competences; Active in the public or private sector; Located in the Nordics; Turnover between €5m-€20m; Companies with no profitability considered.

Location: Norway

277100 - MISSION CRITICAL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US privately-owned; Software investment group; Acquires and grows niche B2B software companies; Operates globally. 	 Developers of niche vertical and horizontal software companies; Providing B2B, mission critical products; Serving the HealthTech and communications sectors; Must have their own IP; Located globally, specific interest in Spain; Turnover between US\$2m-US\$20m; Recurring revenue above 70%; Gross margins above 60%.

Location: USA

279198 - EDTECH COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XSTO-listed;	EdTech companies;
 Developer of application-based education platforms; 	 Developers of educational software solutions;
 Aimed at children between the ages of 3- 16yrs; 	 B2C and B2B; Serving children between the ages of 4-16
 Provides fun and educational exercises on their apps; 	 Located in the Nordics, the UK and the US;
• Operates across the Nordics, the UK and the US.	 Minimum EBITDA €250k.

Location: Sweden

276575 - CUSTOMER & SOCIAL TREND ANALYSIS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of AI driven customer engagement	 Developers of customer and social trend analysis solutions;
solutions;	Providers of customer experience and
Offers trend analysis, social commerce, and	communications software;
customer communication solutions;	 Located in North America and Europe;
• Serves a global customer base.	• Minimum EBITDA US\$2m.

Location: USA

279275 - REFURBISHED IT HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Retailers and distributors of refurbished IT
• Distributor of refurbished networking	hardware;
technology;	 Specific interest in servers, cables and
• Products include servers, storage systems	drives;
and power connectors;	 Located in Europe, the UK and North
• Operates across the UK.	America;
	 Minimum EBITDA £2m;
	• EBITDA margins above 10%.

Location: Scotland

275670 - GEOINFORMATION SOFTWARE & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Geoinformation and geospatial businesses;
 Provider of geoinformation services and software; 	Service providers and software
 Offers a range of services, software and technology focused around geoinformation, geospatial and geolocation applications; 	 developers; Located in Western Europe and the Nordics;
 Primarily serves clients in the government, utility, industrial, construction and transport sectors; 	 Minimum EBITDA €1m.
 Headquartered in Belgium with clients across the Benelux region. 	

Location: Belgium

278966 - FINTECH COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Provider of transaction and compliance software; Serves the financial sector; 	 FinTech companies; Providers of KYC and AML software, transaction monitoring software and banking identity resolution software; Located in Europe and the US;
 Uses GUIs and APIs to track transactional data; 	 Minimum EBITDA €500k.
 Reduces illicit financial flows, corruption and financial inequities; 	
• Located in Europe and the US.	

Location: Belgium

276341 - ERP SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Providers of ERP services;
• Provider of software and services for the ERP	 Suppliers of business and cloud software;
supply chain management and logistics sectors;	Located in Europe;
• Supplier of business and cloud software,	 Minimum revenue of €5m;
products and platforms;	• Minimum EBITDA of €500k.
• Serves a range of end markets.	

Location: Sweden

279542 - **IOT CONNECTIVITY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned	 Providers of IoT connectivity services;
Global connectivity provider;	Providing technology which can connect
 Services include remote management of SIMs and connecting devices globally; 	mobile network operators in a single platform;
Located in the Channel Islands.	 Located in the UK and Europe;
	• Minimum EBITDA £500k.

Location: Jersey

279623 - **DIGITAL TEACHING RESOURCES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;EdTech subscription platform;	 Providers of digital teaching resources; Serving the primary education sector;
 Provides digital training content for primary schools; 	 Serving the primary education sector; Located in the UK, Europe and the US; Minimum EBITDA £100k.
 Includes videos and lesson plans; 	
Operates across the UK.	

Location: England

12784 - TRANSPORT MANAGEMENT SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Developer of software for the haulage and	 Developers of transport management software;
logistics markets;	Online freight exchange marketplaces to
• Software allows road transport operators to	find and exchange courier work;
manage workflow and data more effectively;	 Located in Europe;
Offices located across the UK.	• Turnover above £5m.

Location: England

273270 - CYBERSECURITY COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Cybersecurity companies;
 Provider of cloud-based cyber security products; 	 Offering eLearning, company transformation and data protection
 Offers compliance software for employee data protection; 	solutions;Located in Europe;
 Products include eLearning, phishing and incident management solutions. 	• Turnover above £5m.

Location: England

264169 - TRAVEL SAAS BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• SaaS businesses with a focus on the travel
Software provider;	industry;
 Develops products for the business travel sector; 	 Located in Europe but primarily in the DACH region;
 SaaS for TMCs, travel agencies, OTAs, mobile travel marketing agencies and virtual tour operators. 	 Turnover between €2m-€20m; EBITDA between €0.5m-€3m.

278535 - STUDENT MANAGEMENT & RELATIONS SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of student management and ERP software solutions; 	 EdTech Companies; Developing student management and relations software solutions;
 Platform includes student management, marketing and web administration, campus life and workforce development solutions; Serves the higher education sector; 	 Providers of higher education ERP and administrative platforms; Located in North America and Europe; Minimum EBITDA US\$500k.
• Operates across Canada and the US.	

Location: Canada

276313 - IT & CLOUD SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Group of IT companies;	Providers of IT and cloud solutions;IT consultants;
 Provider of IT consulting, solutions, services, cloud services and software; Portfolio companies located across Germany. 	 Based in the DACH and Benelux regions; Minimum EBITDA €500k.

9357 - SAAS & BUSINESS SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acqui	sition Criteria
UK privately	-owned;	•	Sector agnostic;
. .	o specialising in consumer, d travel publishing;	•	Specific focus on SaaS and business software;
Backed by H	NWIs;	•	Must have own IP;
• £50m cash a	available for acquisitions;	•	Located globally;
	• Active acquirer with 25 acquisitions in the	•	EBITDA between £500k-£10m;
last 10+ years.	•	Will consider lower EBITDAs for an asset purchase;	
		•	Minimum EBITDA £1m if overseas;
		•	History of generating profits for 3+ years;
	•	No over-reliance on a single or small group of customers;	
		•	Will purchase businesses which are suffering from slow growth, no growth or gentle decline.

Location: England

279338 - RETAIL & SALES SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Providers of retail and sales software;
 Provider of retail management software; 	• Solutions provided include CRM, product
 Solutions that combine sales optimisation, graphical project planning and product lifecycle management capabilities; 	configuration, cost-and-price calculation, store design, product display management and project planning;
 Provides consulting, implementation and maintenance services. 	 Operating B2B, serving retailers and manufacturers;
	Located in Europe;
	• Minimum EBITDA €500k.

Location: Switzerland

276239 - INTERACTIVE EMAIL SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Belgian PE-owned;	 Interactive email solutions providers;
• Provider of interactive email solutions;	 Providing AI advertisement and push
• Serves financial institutions and e-commerce	notification solutions;
vendors;	Located in Europe;
Also provides advertisement solutions;	 Minimum turnover €2m.
• Headquartered in Israel with an international client base.	

Location: Israel

276502 - LIFE SCIENCE TRAINING & SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of training solutions, advisory
 Developer and provider of learning, performance and process solutions; 	and support services to the life-science industry;
• Serves the life science industry;	• Especially focusing on R&D and commercial performance and compliance;
 Provides training, advisory, scientific and medical communications support services; 	 Located in North America, Europe or the APAC region;
 Headquartered in the US, with offices in Europe and the APAC region. 	Minimum EBITDA US\$500k.

Location: USA

279620 - HR SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	HR software;
 Provider of employee engagement software; 	Employee surveys and chat systems;
 Provides employees a direct, online and moderated channel to HR; 	Located in Europe;Minimum EBITDA £100k.
Full SaaS solution;	
• Operates in the UK.	

Location: England

265768 - SPORTS SOFTWARE PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of sport management software; Software used by governing bodies, venues, clubs and coaches; 	 Developers of sports-related software platforms; Located in Europe; Maximum turnover £10m.
 Services include resource booking, reporting, compliance and safeguarding; Operates in the UK. 	

Location: England

276328 - LEGAL SECTOR SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	 Providers of software solutions;
Provider of software solutions in the	• Serving the legal sector;
LegalTech sector;	 Located in Europe;
 Offers services on a fully integrated platform; Operates across Europe. 	 Turnover between €5m-€50m;
	• EBITDA of €500k-€5m.

Location: Germany

279148 - SAP INTEGRATION & IMPLEMENTATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Provider of SAP integration software and services; Offers integration with analytics solutions, CRM databases, cloud solutions and process applications; Integrates with products from Microsoft, Azure, Salesforce and Google; 	 SAP integration and implementation businesses; Offering services and software through OEM partners; Located in Europe and the US; Minimum EBITDA €500k.
Operates internationally;	
 Headquartered in Germany with subsidiaries in France, Hong Kong and the US. 	

276224 - SOFTWARE PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Providers of software platforms;
• Supplier of low-code software;	 Low-code and supplied in license form;
 Serves software suppliers and resellers; 	• Customers that realise software in-house;
 Moderniser of businesses' existing software; 	Located in Europe;
 Headquartered in the Netherlands with a global client base. 	 Minimum EBITDA €500k.

Location: Netherlands

266332 - VERTICAL MARKET SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Developers of vertical market software;
 Vertical market software developer; 	Focus on adding value to vertical markets
 Strong presence in the healthcare and local government sectors; 	by building industry-leading software solutions;
• Offers software products in the automotive,	Based in Europe;
real estate, legal and accounting sectors.	 Minimum turnover €2m.

Location: Netherlands

261994 - DATA & ANALYTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Data and analytics services provider; Services include data management, data integration, big data analytics, data visualisation, database management and data warehousing; Located in Europe and the UK. 	 Acquisition Criteria Data and analytics businesses; Data consultancies active in MDM, BI, data science, machine learning and AI; Technology consultancies active in low-code software and RPA; Focusing on mid-large sized enterprises; Located in Europe and the UK;
	 Turnover up to €200m.

Location: Denmark

275068 - CLOUD ERP & CRM SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

 XFRA-listed; Providers of a cloud-based ERP platform; Services include CRM, merchandise and customer management, order processing, invoicing and accounting solutions; Operates across Europe. Developers of cloud ERP and CRM solutions; Focusing on the automation and optimisation of workflows; Located in Europe; Minimum EBITDA of €250k. 	The Acquirer	Acquisition Criteria
invoicing and accounting solutions; • Located in Europe;	 XFRA-listed; Providers of a cloud-based ERP platform; 	 Developers of cloud ERP and CRM solutions; Focusing on the automation and
	invoicing and accounting solutions;	Located in Europe;

Location: Germany

276681 - FIBRE-OPTIC CABLE INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Full-service provider for the construction of	 Providers of fibre-optic cable infrastructure;
cables and fibre optic technology;	Cable part suppliers;
• Operates throughout Europe.	 Located in Europe;
	 Minimum EBITDA €500k.

Location: Germany

264336 - UNIFIED COMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of managed print and IT services; Operates internationally. 	 Providers of unified communications, print and managed services; Located worldwide; Turnover above £1m.

Location: England

262901 - ALTERNATIVE TELECOMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of UCaaS cloud-based telephony services; Services include integrated and outsourced communication tools including voice, audio and video conferencing, email and voicemail; Located across Europe. 	 Alternative telecommunication businesses; Existing cloud-based telephony businesses; Located in Europe; Minimum EBITDA £250k.

Location: England

276321 - **CLOUD SOLUTIONS & DATA CENTRE SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Provider of cloud, data centre and network	 Providers of cloud solutions and data centre services;
solutions;	Operators of data centres;
 Owns and operates several data centres across Switzerland. 	Based in Europe;Minimum EBITDA €500k.

Location: Switzerland

264894 - SMART TICKETING & SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Ticketing technology company; Provides smart electronic ticketing technology for the public transport sector; 	 Businesses in the smart ticketing sector or applicable software space; Located in Europe; Turnover above £5m.
 Supplies clients such as First Bus and Arriva along with 70% of regional operators; Operates across the UK. 	

Location: England

279553 - USER EXPERIENCE & PERFORMANCE MONITORING SOLUTIONS (CLICK

REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Developer of applications, SaaS performance testing and user experience monitoring solutions: 	 Developers of application and platform user experience and performance monitoring solutions; Offering monitoring, load testing and user
 Solutions, Solutions include synthetic monitoring, capacity testing and performance analysis; 	 Oriening monitoring, load testing and user experience analysis capabilities; Located in North America and Europe;
 Customers include global enterprises, financial institutions and government agencies; 	• Minimum EBITDA US\$500k.
• Offices in the US and the UK.	

Location: Sweden

INDUSTRIAL/MANUFACTURING

278817 - SPECIALTY CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of speciality cables;
 Manufacturer of low-voltage cables; 	Products including battery cables, copper
• Supplies the automotive and marine	cables, power connectors and fixings;
industries;	Located in Europe;
• Distributes products globally.	• Minimum EBITDA £250k.

Location: England

266059 - HOT FORGING & MACHINING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Specialist in hot forging and machining of brass, copper and aluminium alloys; Serves clients in the automotive and power distribution and sanitation sectors. 	 Providers of precision hot forging technology and services; Providing parts to a wide range of sectors; Located in Europe; EBIT up to €50m.

Location: Netherlands

279702 - PLANT POTS, TRAYS & CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Manufacturer of thermoformed plant pots,	 Manufacturers of plant pots, trays and containers;
trays and containers;	 Primarily serving professional growers;
 Serves the professional horticultural industry; 	Located in Europe;
 Markets products under proprietary brands; 	Minimum EBITDA US\$500k.
 Headquartered in the Netherlands with operations across Europe. 	

Location: Netherlands

267031 - DIAMOND TOOLS & MACHINES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Holding company for three diamond-based tooling businesses; One business produces dies, extrusion tools and machines for die reconditioning and refurbishing services; One business supplies single crystal diamond tools for use in optics and high precision machining industries; One business supplies a range of diamond and CBN tools; Group members are located in the Netherlands and America; Products and services offered globally. 	 Manufacturers and distributors of tools and machines; Must be in the diamond tool segment of precision tooling; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

279378 - MACHINERY ATTACHMENT TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Manufacturer and distributor of attachment tools; 	 Manufacturers of attachment tools for machinery; Products including snowploughs, pallet
 Applications for industrial machinery, including wheel loaders; 	forks, buckets, sweepers and blades;Located in Europe;
Operates across the Nordics.	• Minimum EBITDA €250k.

Location: Sweden

262458 - PLASMA & LASER CUTTING MACHINES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss PE-owned; Manufacturer of CNC plasma cutting machines and flame cutting machines; Located in the UK. 	 Manufacturers of plasma and laser cutting machines; Located in the UK and the DACH region; Minimum EBITDA €550k.

Location: England

279449 - FLOW CONTROL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of flow control products;
 Manufacturer of sanitary flow control products; 	 Providers of sanitary products to the pharmaceutical, food and beverage
 Serves the food and beverage and pharmaceutical sectors; 	industries;Located in North America and Europe;
 Offers products including values, pumps, hoses and fittings; 	• Minimum EBITDA US\$500k.
Operates across the US.	

Location: USA

276505 - MICRO PORT EXTRUSIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Producer of micro port extrusions for heat transfer applications; Specialises in aluminium MPE, round tubing, cables and bars, alloys and coatings; Serves a domestic client base. 	 Manufacturers of micro port extrusions; Located in Europe; Maximum EBITDA €30m.

Location: Netherlands

279379 - FULL-SERVICES MECHANICAL HOUSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Full-service mechanical houses;
• Manufacturer of fine mechanics;	• Specialising in CNC machinery for
• Serves the manufacturing sector;	precision metal components;
• Specialises in CNC machining;	Located in the Nordics;
Operates nationally.	 Minimum EBITDA €250k.

Location: Finland

276558 - CRANE MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Crane manufacturers;
 Manufacturer of specialist cranes; 	Producing specialist cranes, designed for
• Designs cranes for use in bioenergy, dredging	use in niche situations;
and marine situations;	Located in Europe;
 Offers design, manufacturing and aftersales services; 	• Minimum EBITDA €250k.
Headquartered in Germany.	

Location: Germany

275096 - **B2B TECHNOLOGY & INDUSTRIAL BUSINESSES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swedish-listed;Industrial technology group;	 Niche B2B technology and industrial businesses;
 Comprised of over 60 manufacturing companies; 	 Manufacturers and distributors of unique products;
 Active across electronics, mechatronics, communication and other niche products; 	 Specific interest in electrical and security technology and control solutions;
• Physical presence across Europe and the UK.	 Located in Europe and the UK;
	• EBITDA between £500k-£5m;
	• Historic margins above 10%.

Location: Sweden

276472 - SPECIALIST COMPONENT PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Supplier and manufacturer of high-quality composite parts; 	 Designers and manufacturers of specialist component parts; Located in Europe;
 Offers design, production and distribution services; 	• EBITDA from negative up to €30m.
• Serves the defence, food, aerospace, transport and medical sectors.	

Location: Netherlands

267734 - SAFE ACCESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• STO-listed;	 Providers of safe access solutions;
 Industrial conglomerate; 	 Products including façade and hoist
 Acquires and develops small and medium- sized businesses; 	enclosures, guardrails, gates, dust walls, partitioning and noise reducing walls;
Invests across the Nordics.	 Serving industrial markets and scaffolding companies;
	Located in Northern Europe;
	• Turnover above €50m.

Location: Sweden

266969 - PUMP MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Submersible pump manufacturers;
Pump manufacturer;	Providers of aftermarket services;
 Primarily serves the water, oil and gas, energy and industrial markets; 	 Located in North America, Germany, continental Europe and the UK;
• Operates across Europe, Asia and the US.	• Other regions with a strong customer base in their area are of interest;
	Maximum turnover US\$50m.

1456 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Designer and manufacturer of high pressure, seamless steel gas cylinders; 	 Precision engineering businesses active in various stages of the supply chain; Offering design, coating, testing and maintenance services;
 Also offers maintenance services to the oil and gas industry; 	 Manufacturers of bespoke gas cylinders;
 Serves the oil and gas, defence and energy markets; 	 Particular interest in the hydrogen space and defence market;
• Facilities in the UK and New Zealand.	Located in the UK and Europe;Minimum EBITDA £250k.

Location: England

276551 - MOULD MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Mould manufacturers;
 Manufacturer of moulds for use in the production of concrete products; 	 Designed for use in producing outdoor concrete products;
 Moulds are predominantly used for paving stones, slabs, kerbs, grass pavers and landscaping products; 	 Located in Europe and the US; Minimum EBITDA €250k.
 Also offers modification, maintenance and refurbishment services; 	
 Headquartered in Germany with production sites in the US, Canada and Europe; 	
• Serves an international client base.	

276524 - PAPER BOARD & CARDBOARD MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and processor of paper and board; 	 Paper board and cardboard manufacturers; Serving a range of related end markets;
 Offers reworked paper directly to packaging industry, paper producers and printing companies; 	 Located in Europe; Minimum EBITDA €250k.
 Operates storage facilities at most Western European ports. 	

Location: Netherlands

276758 - LOAD CARRIERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Providers of load carriers and related services;
 Manufacturer of logistic load carriers; 	,
 Develops, manufactures, sells, rents and repairs a range of logistics road carriers; 	 Targets to help offer a sustainable solution e.g., packaging recovery, pooling and rental of returnable load carriers;
 Products include wooden pallets, metal roll containers, mobile racks, plastic pallets and bins; 	 Located in Northern, Southern and Eastern Europe;
 Services include rental, pooling, packaging recover, RTI management, product design, repair, maintenance and purchase; 	• Minimum EBITDA €2m.
• Serves clients across a wide range of sectors;	
Headquartered in the Netherlands with additional offices and facilities across Europe	

Location: Netherlands

279373 - PLASTIC PIPES & RELATED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	 Manufacturers of plastic pipes and related products;
 Manufacturer of pipes and wells; 	
• Specialises in roto moulding processes;	 Products including drum pipes, rainwater and drainage pipes, sewage systems and
Serves construction and hardware retail	wells;
chains, and construction companies.	Located in the Nordics;
	• Minimum EBITDA €250k.

Location: Finland

279252 - **DIE CUTTING MACHINES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	 Manufacturers of die cutting machines;
 Group of cutting and embossing companies; 	 Serving any industry;
 Serves the automotive, flooring, rubber and foam markets; 	 Located in the US, Northern and Central Europe;
• Facilities in Germany, Hungary and the US.	• EBITDA from negative up to €15m.

Location: Germany

269379- STAINLESS STEEL FITTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor of stainless steel adaptors, fluid power fittings, instrumentation fittings and valves; Stocks hard-to-find parts in metric and imperial sizes, as well as manufacturing own custom parts; Serves the marine, industrial, chemical, and oil and gas markets. 	 Manufacturers or distributors of stainless steel fittings; Located in North America and Europe; Turnover above £5m.

Location: USA

278840 - TEMPERATURE CONTROL SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Provider of rental equipment for heating and cooling solutions; Provides a full service from specification and proposals to rental of equipment and aftersales services; Products include chillers, air handlers, air conditioners, cold rooms, hot air generators and steam boiler houses; Operates domestically. 	 Providers of temporary temperature control products; Specialising in rental and hire of products; Strong second tier management; Located in Europe; Minimum EBITDA €750k.
Location: France	

264840 - VALVES MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer and supplier of water and wastewater valves; 	 Manufacturers of specialty valves and smart valves; Located globally;
 Also offers on-site services, repairs, maintenance, analysis and training; 	• Turnover above €10m.
• Operates global manufacturing sites.	

Location: Germany

279366 - BAG FILLING MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	Manufacturers of bag filling machinery;
 Manufacturer of sack filling, pallet loading and sack emptying systems; 	 Specialising in both manual and automated equipment;
 Specialises in powder and granules; 	Located in Northern Europe;
 Serves food, chemical and feed industries; 	• Minimum EBITDA €250k.
Products sold globally.	

Location: Sweden

276483 - STEEL STOCKHOLDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Steel suppliers and stockholders;
• Steel stockholder;	 Located in continental Europe;
 Supplier of steel beams, tubes and bars; 	• EBITDA from negative up to €30m.
• Distributes products across the Netherlands.	

Location: Netherlands

276432 - STEEL & IRON SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Providers of steel and iron services;
• Provider of steel and iron services;	 Producers of steel and iron casts;
Carries out various casting processes;	Located in Europe;
 Operates an individual consultancy-based business; 	 EBITDA above €1m.
• Operates manufacturing sites in Switzerland.	

Location: Switzerland

LEISURE

276234 - FAST-FOOD RESTAURANT CHAINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Premium fast-food restaurant chains;
Chain of 25 restaurants;	• Based in Europe;
Employs 200 people;	• Minimum EBITDA €1m.
 Operates across Belgium, the Netherlands and France. 	

Location: Netherlands

276293 - FITNESS STUDIOS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Fitness studios and/or gyms;
 Chain of fitness studios and gyms; 	Located in Europe;
Headquartered in Germany;	 Minimum EBITDA €500k.
 Over 30 locations across Germany and Austria. 	

Location: Germany

276315 - CASUAL DINING RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Casual dining restaurant chains;
 Restaurant group with 18 brands; 	• Located in Northern Europe;
 Over 50 restaurants throughout the Netherlands. 	• Minimum EBITDA €500k.

Location: Netherlands

262363 - GYM, LEISURE & WELLNESS FACILITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Gyms, leisure and wellness facilities;
Gym and leisure business;	Located in Northern Europe;
 Services include personal training, group classes and spa facilities; 	 Minimum EBITDA €1m.
Operates domestically.	

MARKETING COMMUNICATIONS

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Tech-enabled providers of visual content
 Provider of visual content solutions for e- commerce brands and retailers; 	strategies and visual optimisation solutions;
 Offers tech-enabled visual content services to increase brand strength and image; 	 Services focusing on brand and product imagery and online shopping experiences;
 Services include image editing, CGI, product video editing and visual content strategies; 	 Traditional photographers operating in specific niches;
• Serves clients across Europe, the US and Asia.	• Serving e-commerce brands and retailers;
	 Located in the US, Northern Europe and the CEE region;
	• Minimum EBITDA €500k.

278344 - VISUAL CONTENT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

Location: Netherlands

264776 - MARKET RESEARCH (CLICK REFERENCE TO ENQUIRE)

	Broad market research companies:
 Market research company; Services include branding and communication, customer experience and innovation; Two proprietary platforms; 	 Broad market research companies; Large marketing firms that assist in bringing a product to market; Serving public sector clients; Located in Europe; Minimum EBITDA €1m.

Location: Belgium
265488 - DIGITAL CONSULTANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Consultant for digital marketing and strategies; 	 Digital consultants focused on brand, creative and CRM strategy; Located in the Nordics and Benelux
 Services include lead nurturing, SEO, SEA, social media and remarketing and marketing automation; 	region; • Minimum EBITDA €1m.
• Services offered across the Netherlands.	

Location: Netherlands

260401 - DATA & DIGITAL MARKETING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Technology developer and marketing business combined to connect customers with businesses; Offices located in the UK and the US. 	 Data analytics providers and digital marketing services; Located in Europe and the US; Minimum EBITDA £1m.

Location: England

276332 - B2B MARKETING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Providers of B2B marketing services;
• Provider of B2B marketing services;	Services including marketing solutions,
Organises the distribution of unaddressed	particularly unaddressed mail;
mail and advertising leaflets;	Located in Europe;
 Also offers buying, procurement, media 	 Turnover between €3m-€100m;
marketing and other related services;	 EBITDA between €500k-€15m.
 Offers services across Germany and in neighbouring European countries. 	

Location: Germany

265287 - EVENT ORGANISERS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 UK PE-owned; Trade exhibitions organiser; Specialist in the commercial security industry; Operates domestically. 	 Security event organisers and exhibition businesses; Located in Europe; Minimum EBITDA £1m.

Location: England

263212 - DIGITAL MARKETING AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	• SEO agencies with a focus on PR-based
Digital marketing agency;	link building;
• Specialises in gaming and online gambling;	 Providers of digital media buying services;
 Simultaneously runs thousands of campaigns; 	• Serving clients in a range of end markets;
• Offer services across the UK.	 Located in the US, Asia and Europe;
	Minimum turnover £1m.

Location: Jersey

275948 - MARKETING & PR AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Marketing and PR agency;	 Marketing, PR and communications agencies;
 Operates several companies within the same industry; 	 Located globally with a preference for Europe and the US;
 Provides communications/PR training and consultancy services; 	• Turnover between £2.5m-£5m.
Operates globally.	

251003 - PUBLISHING COMPANIES (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
• UK privately-owned;	 Publishing companies;
Media company;	Interests include new media, digital technology, retail and television.
• Publishes newspapers and magazines;	technology, retail and television;
• Located in Scotland.	Located globally;
	• Minimum EBITDA £250k.

Location: Scotland

262771 - MARKETING & COMMUNICATIONS SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; International marketing and communications group; Services provided include secure identification, traceability solutions, and digital print production; 	Acquisition Criteria • Marketing communications; - E-commerce and tech, - Data analytics, - Consulting, - System development; • Other marketing services including
 Present in 15 countries with a global sales reach. 	 Other marketing services including identification technologies, graphic design, scanning solutions, print and payment technology; Minimum EBITDA £500k; Direct marketing businesses must have revenue above £20m;
	 E-commerce and e-logistics; Carton packaging manufacturers; Activities in the food, pharma, cosmetics gifting, promotional and electronics sectors; Located in Europe.

272366 - DIGITAL VISUALISATION STUDIOS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Digital visualisation studios;
 Digital visualisation studio; 	Graphic imagery and digital media content
• Specialises in CGI, animation and virtual	creators;
reality;	• Located in the UK and Europe;
Operates domestically.	• Minimum EBITDA €250k.

Location: England

279694 - CONTENT DESIGN AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Content design agencies;
 Content design agency specialists in moving imagery; 	• Creators of visual experiences such as marketing videos, films, audio, television
 Provider of branding and informative advertising campaigns; 	advertisements;Located in Europe and the US;
 Customers include Google and PlayStation; 	• Minimum EBITDA £250k.
• Studios in the UK, the US and Australia.	

Location: England

279723 - MARKETING SERVICE AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	 Marketing service agencies;
 Provider of marketing services and supply- chain solutions; 	 Specialising in consultancy, compliance and supply chain services;
 Services include consulting, designing and distributing branded merchandise and point- of-sale materials; 	Located in Europe;Minimum EBITDA £200k.
• Primarily serves the FMCG sector;	
Offices and clients located globally.	

PLASTICS & PACKAGING

268843 - PACKAGING & CANNING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Provider of packaging services for beverage	 Providers of packaging and canning services;
 Operates domestically. 	 Focused on metal cans for soft and alcoholic drinks;
• Operates domestically.	• Located in the UK and Europe;
	Minimum EBITDA £500k.

Location: England

279372 - PAPER BOARD MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	 Manufacturers of paper board;
 Manufacturer of paper-based board materials; 	Serving any sector;Must have a sustainability aspect;
 Serves a variety of end users, including display advertising solutions; 	 Located in the Nordics;
 Products can be used to create 2D and 3D paper constructions; 	 Minimum EBITDA €250k.
Products sold globally.	

Location: Sweden

276542 - SENSOR SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Designer and assembler of packaging solutions for micro-electrical mechanical systems; 	 Providers of sensor solutions; Assemblers of packaging solutions for micro-electrical mechanical systems; Located in Europe;
 Producer of optimised application of sensor system solution; Predominantly serves the automotive sector; Operates domestically. 	• Minimum EBITDA €250k.

Location: Netherlands

263022 - PRECISION PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 SGX-listed; Manufacturer of precision plastic components; 	 Plastics companies with precision moulding capabilities; No interest in extrusion moulding;
 Capabilities include mould fabrication, injection moulding and mould designs; 	 No current interest in the automotive sector;
 Serving the automotive, aerospace, consumer, IT, healthcare, tooling and PPE markets; 	Based in Europe;Minimum turnover \$25m.
• Operations across Asia, Europe and the US.	

Location: Singapore

PRINT

261784 - SELF-ADHESIVE LABELS (CLICK REFERENCE TO ENQUIRE)

• Swedish PE-owned;	Producers of self-adhesive labels;
 Provider of print services; 	Suppliers considered but must have an
• Specialises in the production of self-adhesive	element of production involved;
labels for packaging;	Primarily serving the packaging industry;
• Products include multicolour, booklet and	Located in Europe;
information labels, tickets and tags;	 Minimum EBITDA €1m;
• Further offers a range of labelling machines, printers and application solutions;	Located in the Nordics;
Located in the Nordics.	• Minimum EBITDA €250k.

Location: Sweden

RECRUITMENT

265962 - ONLINE RECRUITMENT FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Online recruitment firms;
 AI-Powered online hiring agency; 	• AI and IPR available to develop business;
Offers a purely online service;	Located across Europe;
Operates across the UK.	• Minimum turnover £40m;
	• Minimum EBITDA £1m.

Location: England

258954 - TALENT LIFECYCLE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Recruitment firm active in the technology and renewable energy markets; Offers talent sourcing and retention services; Offices based in Europe, Asia, Australia, and the US. 	 Providers of end-to-end talent lifecycle solutions; Recruitment of contract, temporary and permanent opportunities; Located globally; Minimum EBITDA £500k.

Location: England

267081 - TECHNICAL STAFFING PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Recruitment and pay-rolling company; Specialises in providing technical personnel for construction, industrial and engineering businesses; 	 Recruitment firms providing technical staffing; Located in Northern Europe; EV up to €350m.
 Also active in the secondment of personnel for the public sector; c.30 offices across the Netherlands. 	

Location: Netherlands

RETAIL/CONSUMER

276214 - E-BIKES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Designers and retailers of E-bikes;
 Sustainable E-bike designer and retailer; 	Sustainable and eco-friendly consumer
 Operates an active web-shop; 	retailers;
• Branches located throughout Europe in the	 Operating B2B and/or B2C;
UK, the Nordics and the DACH and Benelux	Located in Europe;
regions.	 Minimum EBITDA €1m.

Location: Netherlands

278787 - JEWELLERY, GIFTWARE & HOMEWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Irish PE-owned;	E-commerce retailers and brands across
 Retailer of high-end jewellery, giftware and homeware products; 	luxury giftware, homeware and jewellery sectors;
 Distributes products through physical stores and an online store; 	Located in Europe;Minimum EBITDA €250k.
• Stores located across Ireland;	
Distributes across Europe.	

Location: Ireland

275600 - CYCLING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Cycling product e-tailers;
 Online retailer of cycling and fitness products; 	 Located in Europe; Minimum EBITDA £250k.
 Products include bikes, bike parts, swimwear and electronics; 	
Located in Germany.	

Location: Germany

267359 - WINE, COFFEE & SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Online B2C sales;
Online wine retailer;	Offering wine, coffee and snack products;
 Market products under various labels; 	• Located across the Benelux, the UK,
 Active across the Benelux region and Germany. 	France, Germany and the Nordics;Maximum EBITDA €8m.

Location: Netherlands

276367 - BAKED GOODS & SANDWICHES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Retailers of baked goods and sandwiches;
Operator of bakery franchises;	Located in Europe;
 Retails bread, sandwiches, sweet pastries, and pizza slices; 	• Minimum EBITDA €500k.
Operates domestically.	

Location: Netherlands

276347 - **DISCOUNT HOMEWARE & FURNISHINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Retailer of home products; Operates in store and online; Over 50 stores located across the Netherlands. 	 Retailers of discount home products and furnishings; Located in Europe; Minimum EBITDA €1m.

Location: Netherlands

276348 - FURNITURE & FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Branded retailer of home furniture and furnishings; 	 Retailers specialising in home furniture and furnishings; Products including flooring, tables,
 Specialises in value for money products; Sells products online and in store; 170 stores across Belgium and the Netherlands. 	 cabinets, sofas and outdoor furniture; Located in Europe; Maximum EBITDA €8m.

Location: Netherlands

279143 - SPORTSWEAR & ATHLEISURE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• E-commerce brands and shops;
 Online retailer of sports clothing and athleisure apparel; 	Offering sporting and athleisure products;
	Located across Europe;
 Offers clothing, footwear and accessories from a range of international sporting and athleisure brands; 	 Minimum EBITDA €500k.
• Delivers products across Europe.	

Location: Netherlands

278582 - NATURAL & HEALTHY GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	 Retailers of natural and healthy goods;
Chain of health food stores;	 Products including organic, gluten-free,
 100 branches nationwide and an online store; 	vegetarian and vegan foods, nutritional supplements, natural medicines and
Specialises in organic foods, nutritional	natural cosmetics;
supplements, natural OTC medicines and natural cosmetics;	• Located in Northern Europe and France;
Operates domestically.	• Minimum EBITDA €500k.

Location: Germany

274903 - ENGINEERING TOOLS RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer, retailer and distributor of	 Retailers of engineering tools and products;
engineering tools and equipment;	 Located in the UK and Europe;
Products include power tools, compressors	Minimum EBITDA £1m;
and generators;	 Steady profitability;
Operates domestically.	• EBITDA margin above10%.

Location: England

274694 - ADULT TOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Danish PE-owned;	Adult toy e-commerce companies;
Retailers of adult toys;	Located in Europe;
 Products sold online via multiple sites; 	 Minimum EBITDA €250k.
Retails well-known brands within the sector;	
Operates across Europe.	
	ł

Location: Denmark

275685 - SOFAS & ARMCHAIRS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German privately-owned;Designer, manufacturer and retailer of sofas,	 Designers and manufacturers of sofas and armchairs;
armchairs and loungers;	Located in Europe;
• Products sold in branches located worldwide.	• Minimum EBITDA €250k.

Location: Germany

3381 - VETERINARY PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

AIM-listed;Developer and supplier of veterinary	Producers of veterinary pharmaceutical products for companion animals;
 pharmaceutical products; Products include drugs, vaccines and nutraceuticals, many of which are owned; 	Located in the Nordics, Central Europe, Southern Europe and the Benelux; Minimum EBITDA £500k.
International sales;Multi-million-pound turnover.	

Location: England

268049 - PERSONAL CARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Manufacturers of personal cosmetic
products;
 Products include skincare, oral care, baby products and detergents;
Both owned production facilities and
brands without production facilities;
Located in Europe;
• Enterprise value up to €5m.

Location: Bulgaria

4626 - CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Consumer brands;
Consumer brands group;	Strong interest in outdoor sport brands;
 Owns several outdoor sports brands; 	Located in Europe;
 Brands headquartered across Europe; 	Minimum turnover £1m.
• Distributes products globally.	

276550 - HOUSEHOLD STORAGE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Producer of branded household shelving and storage systems; 	 Producers and manufacturers of wall shelves, clips, cantilevers, furniture legs and tool storage solutions;
 Products include table legs and consoles; Distributes products globally. 	 Products designed for use in household applications; Located in Europe; Minimum EBITDA €250k.

Location: Germany

276011 - WOMEN'S CLOTHING MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Manufacturers of women's clothing;
 Manufacturer of vintage inspired women's clothing; 	 Vintage-inspired, 'pre-loved' and sustainable clothing;
 Sells products through its own stores, partner stores and online; 	No interest in generalist brands;Located across Europe;
Stores located across Europe;	 Minimum EBITDA €500k.
Ships internationally;	
 Headquartered in the Netherlands with an additional store in Switzerland. 	

Location: Netherlands

5888 - BEDS & MATTRESSES MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of branded beds and 	 Manufacturers of beds, mattresses and bed accessories;
mattresses;	 Accessories include pillowcases, bed rails, duvet covers and blankets;
 Operates across the UK; Well-funded.	• Located in the UK and Northern Europe;
	Minimum EBITDA £1m.

14707 - TEXTILE COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Branded clothing businesses with a retail arm;
Group of textiles companies;	 No interest in the socks and legwear
Producers of hosiery garments;	sectors;
 Products include underwear, nightwear, swimwear, formalwear, casualwear, coats/jackets and babywear; 	 Will also consider plants which are focused on non-UK business, and have fully diversified operations from textile
Operations in Europe and Asia. mills to brands;	mills to brands;
	Located in Europe;
	Minimum turnover £5m.

Location: England

264629 - PERSONAL CARE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned; Dress and build a letterms of a surround source.	 Personal care single brands, portfolios of brands or non-core brands from larger
 Buy-and-build platform of personal care brands; 	groups;
 Currently owns eight health and beauty brands; 	 Products distributed via traditional retail channels and online;
Brands headquartered across Europe.	 Manufacturing should be outsourced;
	Located in Europe;
	 Turnover between US\$500k-US\$30m for individual brands;
	 Larger acquisitions considered if part of a portfolio.

275909 - MODEL MAKING KITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Producer of true-to-original automobile and plane model kits; Other products include soft toys and radio-controlled toys; 	 Producers of model making kits, accessories and radio-controlled toys; Preferably linked to transportation e.g., planes, cars, tanks, trucks; Licensed products;
 Partnerships with global automotive and entertainment companies; 	 Located in Europe; Minimum turnover €10m;
 Sells own products through international retail chains; 	• EBITDA from negative up to €15m.
Products sold globally.	
Location: Germany	·

275220 - MOTORCYCLE GEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;Retailer of motorcycle clothing and	 Retailers of motorcycling gear and clothing;
accessories;	Located in Europe;
 Products include jackets, trousers suits and shoes; 	• Minimum EBITDA €250k.
 Operates through its own stores and retailers; 	
Products sold globally.	

Location: Belgium

279074 - TENTS & COVERINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; E-commerce provider of tents and marguees; 	 E-commerce providers of professional tents and coverings;
 Products include party tents, industrial coverings and spare parts; 	 Products including industrial tents, gazebos and marquees;
• Direct-to-consumer online sales model.	 Supplying B2B and B2C customers; Located in Europe;
	Minimum EBITDA US\$500k.

Location: Germany

272605 - PHARMA & COSMETIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Brazilian privately-owned; Group of personal care and beauty brands; Sells products and in stores; Operates globally. 	 Manufacturers of personal care and beauty products; Products including perfumes, pharmaceuticals and cosmetics; No interest in proprietary retail stores; Interested in third party distributors; Located in Europe, the US and South America; Minimum turnover US\$20m.

Location: Brazil

SOFT FM

263308 - TECH-ENABLED PROPERTY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Facilities management provider; Specialises in the protection and management of property and asset portfolios; Focuses on tech-enabled services; 	 Providers of tech-enabled property services, particularly security related; No interest in manned guarding; Located in Europe; Minimum EBITDA £500k.
 Clients include corporates, retail, government and infrastructure; Operates in the UK and France. 	

Location: England

275944 - FIRE SAFETY EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Producer and retailer of fire safety products; Offers full service from research to installation; Operates domestically. 	 Manufacturers and retailers of fire safety equipment; Located in Europe; Minimum EBITDA €250k

Location: France

253649 - SAFETY & SECURITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French privately-owned;Safety and security business;	Safety and security businesses;Providers of remote monitoring services;
 Services include risk audits, security consulting, electronic security, fire detection systems and access control; 	Located in Europe;Minimum revenues €2m.
Operates domestically.	

Location: France

264441 - SECURITY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	Swedish PE-owned;	• Providers of entrance control, cash
•	Provider of security products, software and services;	management or safe storage security solutions;
•	Controls the flow of valuables, cash and people;	 Serving retail, airport, mass transit, building or high-risk sites;
•	 Specialises in the areas of entrance control, safe storage, cash management and integrated security; 	• Located in Europe, the US and Asia;
		 Minimum EBITDA €500k.
•	Products include turnstiles, security gates, safe deposit lockers, cash recycling systems, intrusion detection systems, interlocking doors and antitheft gateways;	
٠	Operates across Europe, the US and Asia.	

Location: Sweden

4344 - NATURE-BASED SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
• French PE-owned;	 Providers of nature-based solutions;
 Landscaping and external works group; 	Maintenance providers of green and
Undertakes and delivers complex multi-	urban areas;
disciplinary external works projects;	 Biodiversity consultancies;
 Services include professional open space management, landscape design and build, 	 Green engineering, consulting and desig businesses;
grounds maintenance and tree surgery;	ClimateTech providers;
 Maintains parks and gardens, amenity green space, rivers, cemeteries and nature reserves; 	 Located in Europe, the UK and North America;
Operates across Europe.	 Management team willing to stay and/o re-invest;
	 Minimum revenue €1m.

Location: France

273277 - COMMERCIAL CLEANING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Canadian PE-owned;	• Providers of commercial cleaning services;
 Provider of facility maintenance services; 	 Located in the Nordics;
 Services include all round cleaning offerings, handymen and plant services; 	• Minimum EBITDA €250k.
Clients nationwide.	

Location: Denmark

268395 - SECURITY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Providers of tech-based security services;
Group of companies;	• Specialising in the security installation and
 Provider of security and fire services; 	service market;
Offers turnkey solutions, from planning to	Serving corporate and public sectors;
installation and integration of products;	Located in Northern Europe;
 Products include access control systems, alarms, CCTV and locking systems; 	• Minimum EBITDA €500k.
Located in the Nordics.	

Location: Sweden

273460 - CLAIMS & DAMAGE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Danish PE-owned; Providers of damage control and claims services; Services include acute emergencies, renovations, caretaker services, speciality cleaning, handling of contents, dehumidification and environmental remediations; Operates across the Nordics. 	 Provider of claims and damages services; Active across a range of sectors; Located in the Nordics; Minimum EBITDA €250k. 	

Location: Denmark

SUPPORT SERVICES

267781 - INTEGRATION SERVICE PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	Dutch PE-owned;	•	Integration service providers;
•	Provider of software implementation services;	•	Specialising in Microsoft Dynamics and PTC;
•		•	Located in the Benelux, Nordics and UK;
	transformation periods;	•	Minimum EBITDA €500k.
•	Partners with Microsoft and PTC;		
•	Two companies, one specialising in ERP systems and one specialising in Microsoft Dynamics 365;		
•	Clients in the services, trade and logistics, distribution and maintenance industries;		
•	Strong presence in Belgium, France and the Netherlands.		

Location: Belgium

274409 - ENVIRONMENTAL EMERGENCY RESPONSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
BVMF-listed;	 Providers of environmental emergency response;
Group of companies;	
 Provides environmental management services; 	 Specialises in dealing with chemical and pollutant products;
• Services include waste management and	 Located in Europe and North America;
transport, disinfection and accident prevention;	Minimum EBITDA US\$500k.
 Serves the oil and gas, pharmaceutical, industrials and construction sectors; 	
Global operations.	

Location: Brazil

279731 - ONLINE VOCATIONAL TRAINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Providers of online training, education,
 Provider of online vocational training courses; 	and professional certification for regulated end-markets;
• Services include industry specific mandatory training, education and certification courses;	 Focused on online and asynchronous training solutions;
• Serves the government and certifying	B2B and B2C customer bases;
agencies;	 Located in North America and Europe;
Operates across the US.	Minimum EBITDA US\$500k.

Location: USA

267391 - NURSERIES & CHILDCARE PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 French PE-owned; Chain of children's nurseries and childcare centres; Offers day care, pre-school care and after school care; Centres located across the Netherlands. 	 Nurseries and childcare providers; Children of all ages; Located across Northern Europe; Minimum EBITDA €2m. 	
Centres located across the Netherlands.		

Location: Netherlands

15711 - REAL ESTATE & PROPTECH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Canadian privately-owned;	• Providers of commercial real estate,
Commercial real estate broker;	property management services and PropTech;
 Services include building consultancy, project management and lease advisory; 	• No interest in residential real estate;
• Serves the healthcare, industrial, leisure and	No interest in contractor services;
life sciences sectors;	Located in North America and Europe;
Offices located globally.	• EV above C\$5m.

Location: Canada

265179 - HVAC ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; HVAC engineering services provider; Specialises in smart building technologies; Sectors include hospitals, data centres and the public sector. 	 Smart-building HVAC engineering service providers; Located in the DACH, Benelux and Nordic regions; Minimum turnover €1m.

Location: Germany

279581 - INDUSTRY TRAINING COURSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Providers of industry training and vocation
 Producer of vocation specific training courses and resources; 	specific educational courses;Providers of accompanying educational
 Serves schools, higher education, continued education and industry; 	resources and certification programmes;Located in North America and Europe;
 Services include multimedia resources for distance and remote learning; 	• Minimum EBITDA US\$500k.
Operates domestically.	

Location: USA

4661 - SALES, MARKETING & SUPPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
Main Market-listed;Group of companies;	 Sectors of interest including sales, marketing and support services; 	
 Invests in sales, marketing and support service providers; 	 Located in Europe; Turnover between €20m-€50m. 	
Based in Ireland.	•	

Location: Ireland

273672 - EDUCATIONAL & TRAINING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Education, training and exam institute for professionals; 	 Providers of educational and training services; Serving professionals;
 Services include subject orientated courses, testing centres and e-learning solutions; 	Located in Europe;Minimum EBITDA €1m.
 Provides finance, ICT, sales, management a communication training; 	nd
Courses offered offline and online;	
Operates domestically.	

Location: Netherland

255538 - ALTERNATIVE RECYCLING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Browider of alternative requeli 	Developers, installers and maintenance providers;
 Provider of alternative recycli Recycles ash, extracts scrap a metals from industrial inciner 	• Servicing equipment used in the recycling of incinerator bottom ash:
 Cleans, upgrades and sells the products; 	 Designed to recycle ash for energy from
 Offices and recycling sites across the Netherlands, the UK and North America. 	Recyclers of incinerator bottom ash;
	 No interest in general construction waste management and recycling businesses;
	Located in Europe;
	• Minimum EBITDA €500k.

Location: Netherlands

274914 - SUPPORT SERVICES PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; International services group; Services include shipping, stevedoring and property management; Operates across the UK. 	 Sectors of interest including: Retirement homes, assisted living and related support services; Private hospitals and care services; B2C support services and maintenance i.e., boiler maintenance; Recycling centres and waste management; Renewable energy; Storage solutions e.g., data centres, archiving, long term storage, car parking; Facilities management; Transport and specialist logistics; Environmental consultancy; No interest in IT and tech businesses or people-focussed businesses such as recruitment and consulting; Located in the UK; Will consider Europe; No interest in start-ups, distressed or loss making businesses; EV between £10m-£25m; EBITDA above £1m.

276353 - INDOOR CLIMATE TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Suppliers of indoor climate technology;
 Provider of indoor climate technology; 	Products including climate ceilings, air
 Supplies systems for offices, aircraft, healthcare buildings, museums and more; 	handling systems, ventilation units and air filtering systems;
• Operations in Germany, the UK and the	Located in Europe;
Netherlands.	 Minimum EBITDA €1m.

Location: Netherlands

276635 - CONSULTANCY FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;	Consultancy firms;
Consulting firm;	 Focusing on claims and disputes,
 Offers technical, legal, scientific and financial advisory services; 	environmental, technical and scientific, forensic accounting and finance, property, and infrastructure;
Operates globally.	 Technology, cyber security, digital forensics and digital analytics consultancies;
	 Located in the North America, Europe and Asia;
	 Maximum turnover US\$75m;
	Maximum EBITDA US\$20m;
	• EBITDA margins above 20%.

Location: USA

10549 - THIRD PARTY LOGISTICS BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish privately-owned; 	 Third-party logistics companies;
Support services provider;	Working with B2B Fashion and Lifestyle
 Services include supply chain, electronics refurbishment and niche print and packaging 	brands;
	 IT refurbishment and value recovery services;
	 Located in the UK and Europe;
	 Turnover between €10m-€20m;
	• EBITDA margins greater than 10%.

Location: Sweden

279751 - TRAINING SOLUTIONS PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Providers of online and in-person training
• Developer of an e-learning training platform;	solutions;
 Provides human capital management software solutions; 	 Developers of employee management solutions;
• Serves the oil and gas industry;	 Serving the oil and gas industry;
Headquartered in Scotland with operations	Located in Europe;
across Europe.	Minimum EBITDA US\$500k.

Location: Scotland

274255 - WASTE & WASTEWATER SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Group of companies; Provider of emptying, flushing, pipe, dangerous waste and industrial services; Active in the water and wastewater industry; Services include sludge removals, high pressure flushing of pipes, transport and handling of hazardous waste, and maintenance shutdowns; Serves private, corporate and public markets; Located in the Nordics and Germany. 	of incinerators; • Serving any market; • Located in Northern Europe; • Minimum EBITDA €250k

Location: Norway

264626 - **DESIGN, CONSTRUCTION & ENGINEERING CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Irish privately-owned;	Lead automation and integration service
 International project management firm; 	consultancies;
 Provides professional services in project and construction management, architecture and 	 Environmental and sustainability consultancies and design engineers;
engineering design;	Serving blue chip private clients in the
 Serves the pharmaceutical, food, medical devices, mission critical, advanced manufacturing and energy sectors; 	pharmaceutical, medical device, food, mission critical and AMT/EV battery sectors;
• Flexible approach to structuring transactions;	Between 30-100+ personnel;
 Consideration may consist of cash, shares, earnout and deferred; 	 Located in Europe and UK, particularly Ireland;
• Active across Europe, the US and Asia.	 Minimum turnover £3m with a 5% EBITDA margin.

Location: Ireland

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Financial consulting firms;
• Financial consulting firm;	• Providers of services in digitalisation,
 Specialises in operational, regulatory and digital change trajectories; 	regulatory and compliance and operational efficiency;
• Supplies talent recruiting technology;	 Located in Europe;
Operates across Europe.	 Minimum EBITDA €500k.

Location: Belgium

279250 - RECYCLING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Recycling companies;
Recycler of refrigerators;	• Specialising in electronic waste, electric
 Services include product collection, pollutant separation and shredding; 	vehicle batteries and household appliances;
• Serves a number of well-known companies;	Located in Europe;
 Operates several recycling plants across Germany. 	• EBITDA from negative up to €15m.

Location: Germany

276244 - ONLINE LEARNING PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	• Providers of education technology;
 Provider of online learning platforms; 	Online platforms which provide students
Offers annual subscriptions;	access to school materials, including worksheets and exercises;
Online platform and mobile application;	 Located in Europe;
 Offers videos, exercises and worksheet covering a wide variety of subjects; 	 Minimum EBITDA €500k.
• Services available in German and English.	

Location: Germany

265175 - PLANT DESIGNERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Designers of plants;
• Plant designer;	• For use in any of the previously served
• Serves the pharmaceutical, biotechnology,	sectors, or similar;
chemical and oil and gas sectors;	Located in Europe;
Located in Austria.	 Minimum turnover €1m.

Location: Austria

273742 - EDTECH TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	EdTech companies;
 Supplier of special education products; 	Specialising in literacy and reading
• Products include read-in teaching materials,	development;
books, films and guides;	Services for inclusive education;
 Serves preschools up to adult education; 	 Located in Europe and the US;
Located in Europe.	 EV between €5m-€25m;
	• Minimum EBITDA €500k.

Location: Sweden

276004 - OCCUPATIONAL HEALTH & SAFETY CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Occupational health and safety
Provider of occupational health and safety	consultancies and service providers;
services;	Businesses offering services focused on reducing abcenteeirm in the workplace
 Offers a range of absenteeism and occupational health services; 	reducing absenteeism in the workplace and employee welfare;
• Partners with over 120 occupational	Located in Northern Europe;
healthcare professionals;	 Minimum EBITDA €500k.
• Serves clients across the Netherlands.	

Location: Netherlands

TRANSPORT/DISTRIBUTION

276323 - FOURTH PARTY LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of logistics solutions;
Provider of fourth party logistics;	• Specialising in fourth party logistics;
• Specialises in spare parts for ships;	Located in Continental Europe;
 Provider of complex and critical logistical solutions; 	• Minimum EBITDA €500k.
Operates on a global scale.	

Location: Netherlands

273463 - LOGISTIC LINK SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Danish PE-owned; Provider of customised solutions to the courier express parcel market; 	 Providers of logistic link solutions; Services including monitoring solutions for shipments;
 Services include track and trace systems, temperature-regulated shipments, documented quality control systems, storage hotels and special transportation assignments; Located in the Nordics. 	 Located in the Nordics; Minimum EBITDA €250k.

Location: Denmark

267321 - TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	• International transport service providers;
 Deigian PE-owned, Provider of door-to-door transport solutions; Mainly transports over long distances by train or ship; Transports both packed and bulk cargo; Operates across a wide range of sectors; Active across Europe. 	 Services including cargo shipping, bulk transport and packed cargo;

Location: Belgium

279734 - ASSET LIGHT LOGISTICS BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of asset light/third-party freight forwarding and value-added supply chain services; 	 Asset light logistics and freight forwarding businesses; Focussed on value-added or specialised services;
 Services include multi-modal freight forwarding, warehousing and distribution, relocation and compliance services; Serves industrial, healthcare and retail and e- commerce end-markets; 	 Serving B2B and B2C customers; Located in North America, Europe and the APAC regions; Minimum EBITDA US\$5m.
 Located across North America, Asia and the UK. 	

Location: USA

279438 - NUCLEAR POWER EQUIPMENT DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of nuclear power equipment
 Provider of parts and services to the nuclear power sector; 	testing, qualification and compliance services;
 Services include sourcing, integration, repair and parts inventory management; 	 Suppliers of products, technologies and parts distribution;
Online database of parts and services;	 Supporting current and next generation nuclear power;
Operates domestically.	• Located in North America and Europe;
	• Minimum EBITDA US\$1m.

Location: USA

279120 - CYCLING PRODUCTS DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor of cycling products; Products include bicycle parts and components, apparel and accessories; Distributes internationally. 	 Distributors of cycling products and accessories; Located in the Nordics, DACH and the UK; Minimum EBITDA £2m, with history of at least £1m; EBITDA margins greater than7%.

Location: England

279572 - **REPLACEMENT VALVES & PARTS DISTRIBUTORS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Distributor of branded valves and	 Distributors of replacement valves and parts;
replacement parts;	 Offering safety and relief valve products;
 Provides valve repair and maintenance; 	 Located in North America and Europe;
Distributes domestically.	Minimum EBITDA US\$1m.

251802 - FURNITURE DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	B2B furniture distributors;
• Distributors of furniture items;	Products including bedroom, dining, living
 Products include mirrors, dressing tables, 	room and children's furniture;
beds, and cabinets;	• Located in the Nordics, DACH and the UK;
Operates B2B.	 Minimum EBITDA £2m, with a history of at least £1m;
	Steady profitability;
	• EBITDA margin greater than 7%.

Location: England

278307 - PLASTIC HOUSEHOLD PRODUCTS DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Distributors and suppliers of plastic
• Supplier of plastic household products;	household products;
• Serves the European FMCG sector;	 Serving retail chains, DIY stores, supermarkets, food service and hospitality
Products include houseware, kitchenware,	clients;
storage and cleaning products;	Located in Northern Europe;
 Sub-contracts manufacturing; 	 Minimum EBITDA €1m.
 Distributes products from factories in Denmark, Poland and Germany. 	

Location: Denmark

261602 - PERSONAL CARE PRODUCTS DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish privately-owned; Distributor of personal care products; Products include cosmetics, fragrances, haircare and skincare; Operations across Scandinavia. 	 Distributors of cosmetics, skincare, fragrances and consumer health products; Located in the Nordics, DACH and the UK; Minimum EBITDA €2m, with a history of at least €1m; Steady profitability; EBITDA margins greater than 7%.

Location: Sweden

267147 - OFF-HIGHWAY EQUIPMENT DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Distributors of branded off-highway
 Agriculture and landscape group; 	equipment;
• Two business segments:	 Construction and greenery equipment;
 Distributor of equipment for farming, horticulture, landscape maintenance, 	 No interest in materials handling or forklifts;
material handling, groundwork, road and	Sales and after service;
 water construction; Distributor of steel, personal means of 	 Suppliers of spare parts for the machinery listed above;
protection and hydraulic components/systems;	 Located globally;
Operates across Europe.	• Minimum EBITDA €500k.

Location: Netherlands
261775 - FITTINGS & FASTENINGS DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

Location: Norway

267672 - FASTENERS & FIXINGS DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Distributor of engineered components and assemblies; 	 Designers, distributors and importers of fasteners and fixings; Focused on critical components that are
 Products include castings, fasteners, forgings, bearings and welded constructions; 	welded into machinery;High precision;
 Sectors served include transport, construction, maritime, offshore and manufacturing; 	 Located in Northern Europe, the UK and China; Minimum turnover €5m.
Distributes globally.	

Location: Netherlands

TRAVEL

255550 - ONLINE TRAVEL AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Online travel agencies;
Online travel agency;Based in the Netherlands;	 Pure travel agencies with no interest in tour operators;
 Operations throughout Europe. 	 Located in the UK and Europe; Turnover between €10m-€200m.
	• Turnover between €10m-€200m.

Location: Netherlands

276327 - TRAVEL PROGRAMMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Organisers of travel programmes;
Travel organisation company;	Located in Europe;
 Provides travel programmes to worldwide locations; 	 Turnover between €3m-€100m; EBITDA between €500k-€15m.
Employs 160 people;	
Operates domestically.	

Location: Germany

GENERALIST

The Acquirer	Acquisition Criteria
• STO-listed;	• Sector agnostic;
• €2.5bn market cap conglomerate;	• No interest in project heavy industries,
• Significant operations throughout Europe;	real estate, construction contracting and 'people only' industries e.g., recruitment;
 Ideal buyer of family companies: keen to retain management, current location and develop the business further; 	 No interest in gambling, tobacco, arms and alcohol businesses;
 Corporate culture that believes in local expertise and minimises corporate overheads; Cash buyer with significant funds (£300m annually) available for acquisitions. 	 Consumer is of limited appeal; Located in North America and Europe; No interest in Turkey; Strong continuing management; EBITDA above €3m;
	 Margins above 17%.

250636 - SWEDISH CONGLOMERATE (CLICK REFERENCE TO ENQUIRE)

Location: Sweden

269700 - SWEDISH INVESTMENT FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish investment firm; Invests capital supplied by 120 friends and family members; Equity capital of €270m; Takes a majority stake or a minority with a path to a majority; 	 Sector agnostic but have experience in distribution; No interest in real estate, financial services and process-heavy businesses; Located in Europe; EBITDA between €2m-€10m;
 Aims to never sell a company; 	 EBITDA margins above 10%.
• Looking to make 8-10 investments annually;	
 Offices located across Scandinavia and Germany. 	

Location: Sweden

274524 - SWEDISH CONGLOMERATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish conglomerate; Sector agnostic; Has a track record of acquisitions; Present across Europe. 	 Sector agnostic with a particular interest in: Outsourced construction support services, plumbers, electricians and logistics;
	 B2B consumer goods, hair care products, builders' merchants, wholesalers and distributors of niche products; Mechanical engineering, automation,
	 No interest in unethical products and services, including gambling and weapons;
	 Located in the Nordics, DACH and the UK; Minimum EBITDA €2m, with a history of at least €1m;
	Steady profitability;EBITDA margin greater than 7%.

Location: Sweden

273132 - FRENCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Strategic business unit of French investment firm; 	Sector agnostic;ISEs and mid-caps;
 Investments are supplement traditional bank loans; 	Located in the eurozone;
• Senior debt financing;	• EBITDA between €10m-€100m.
• Invests between €10m-€25m.	

Location: France

The Acquirer	Acquisition Criteria
 UK PE firm; Invests in service-orientated businesses; 	 Sectors of interest include technology services, business services, healthcare and education;
Takes a majority stake;Fund size c.£500m;	• Located in the UK and Europe;
• Located in the UK.	Strong second tier management;EBITDA between £1m-£10m.

Location: England

17504 - PAN-EUROPEAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Pan-European investment group;Subsidiary of a German PE firm;	 Sectors of interest include business services, chemicals, consumer goods, food and beverages, industrial and TMT;
 Invests in European mid-market private and public companies; 	• Located in the UK and Europe;
 Takes a majority stake and backs a range of transactions; 	Minimum turnover £40m;EBITDA margins from negatives to +15%.
Publicly listed in Germany;	
 Liquid cash sources for investments of over £200m. 	

269975 - SWEDISH EQUITY FUND (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish equity fund;	• Sectors of interest include IT, business
• Subsidiary of German PE firm;	services, industrial, chemical, lifestyle and consumer goods;
 Invests in European corporate spin-offs and medium sized businesses; 	Below average profitability;
• Takes a majority stake and fund deals on an	 Located in Scandinavia;
'all equity basis';	 Revenues between €50m-€1bn;
 Transaction values of up to €250m; 	• EBITDA margin 15%.
• Equity investments between €5m-€80m.	

Location: Sweden

268986 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE firm; Capital raised with private individuals and family investors; 	 Sectors of interest include financial, business, industrial, energy and business services;
 Focuses on the mid-market; 	• Located in UK and Europe;
Operates across Europe.	Enterprise value between £75m-£200m;Minimum EBITDA £5m.

Location: England

272845 - GERMAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE firm;	 Sectors of interest include IT, consumer and support services;
 Invests in businesses with a strong market position; 	• Asset light;
 Supported by entrepreneurial families; 	 Strong and sustainable growth;
Flexible investments;	Headquartered in the Nordics and DACH;
Offers growth capital.	• EBITDA between €1m-€5m.

Location: Germany

The Acquirer	Acquisition Criteria
• UK PE firm;	Consumer brands;
 Invests in European consumer-facing businesses; 	 Located in Europe; Equity cheque between £20m-£75m;
Fund size £300m;Portfolio of consumer brands;	 Enterprise value between £50m-£300m; Minimum EBITDA £5m.
 Transaction types include buy-outs, growth capital, replacement capital and restructuring. 	

Location: England

273127 - FRENCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Strategic business unit of French investment firm; 	 Profitable SMEs and ETIs; Active across all sectors;
 Services include rebalancing of the balance sheets and business mix, reorganisation of capital ownership and recovery from a phase of underperformance; 	 Small and mid-cap companies; MBIs and MBOs; Located in Europe;
 Invests between €8m-€20m; Takes majority or minority stakes; 	 Turnover between €10m-€300m; Minimum EBITDA €4m.
• Offices in Spain, France, Germany and Italy.	

Location: France

278858 - UK SEARCH FUND (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK search fund;	Niche B2B software and IT services;
 Acquires and grows a single business for the long-term; 	 Located in Europe; Turnover between £2m-£10m;
• Provides direct management roles;	 EBITDA between £300k-£1.5m;
 Experience investing in B2B SaaS ventures and start-ups. 	• EBITDA margins greater than 10%.

The Acquirer	Acquisition Criteria
UK PE firm;AIM-listed	 Sectors including industrial, healthcare, technology/software, leisure, facilities
Royalty finance provider;	management, business services and niche insurance companies;
 Offers a different solution to the traditional debt or equity routes; 	• Not interested in elderly care;
• Total of £80m funds invested.	Located in the UK and Europe;DACH and Nordic regions within Europe;
	• Strong second tier management;
	 Invests between £5m-£15m;
	Stable revenues and EBITDA.

Location: England

263970 - DUTCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE firm;	Healthcare businesses including suppliers
Healthcare investor;	of medical products;
 Manages two business lines; 	MedTech, therapeutics and digital health;
• One lower-mid market buyout fund;	 Headquartered in Western and Northern Europe;
 One venture and growth capital fund; 	 Minimum EBITDA €2m.
 Portfolio companies located across Europe and the US. 	

Location: Netherlands

4026 - UK INVESTMENT GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK investment group; Focuses on industrial businesses; Invested in manufacturing, engineering and distribution businesses. 	 Sectors of interest including bathroom manufacturing and accessories, chemicals, engineering, transport, logistics, warehousing and storage manufacturing; Located globally; Minimum turnover £20m in the UK; Minimum turnover £30m overseas.

Location: England

264372 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE firm;Specialises in consumer brands;	Wellbeing, lifestyle and heritage brands;Located in Northern Europe;
 Focuses on health and wellness, lifestyle and heritage brands; Businesses headquartered in the UK and Europe. 	 Revenues between £5m-£30m; Maximum EBITDA £3.5m.

Location: Scotland

265558 - DANISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE firm;	Sector agnostic;
Invests in medium-sized SMEs across a	Manufacturers in the industrial sector;
variety of sectors;	B2B service preference;
Uses internal capital from their partnership;	Minimum of 20 employees;
History of acquisitions.	• Located in the UK and the Nordics;
	• No interest in the South of the UK;
	 Minimum turnover €5m.

Location: Denmark

276525 - SWEDISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
 Swedish PE firm; Management are the largest owners and behind 40% of capital; Prefers to be long-term, active owners; Invested in industrial and industrial technology companies; Located in the Nordics. 	 Smaller, unlisted companies serving the industrial sector; Active in the areas of producing, developing and retailing industrial good and services, trade in inputs and system solutions for industry; B2B; Majority stakes; Must have a stable profitability, with EBITDA above 10%; Located in the Nordics and Baltics; Turnover between €5m-€40m.

Location: Sweden

262291 - DANISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE firm;	Mid-sized companies;
 Invests in the Nordic mid-market; 	Active in any industry;
 Currently has over AUM€1bn; 	Located in the Nordics;
 Experience with a broad range of deal types and industries; 	• Turnover between €20m-€150m.
Operates across the Nordics.	

Location: Denmark

The Acquirer	Acquisition Criteria
• German PE firm;	Sector agnostic;
 Focuses on specialist and complex deals; 	• Sectors of interest including aerospace,
Partners with businesses to provide	industrial, metals and engineering;
operational support;	Carve-outs, turnarounds, insolvencies,
• Takes a majority stake above 75%;	successions and end of PE fund investments;
 Does not target start-up, venture or seed investments; 	• Located in Western and Northern Europe;
• Flexible in terms of transaction structure;	 Minimum turnover €20m;
• Currently has over AUM€130m;	• EBITDA from negative up to 10% of turnover.
 Invests up to AUM€15m per transaction; 	
Offices in Germany, Italy and Spain.	
Location: Germany	

15253 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	B2B digital businesses;
• Focuses on the B2B digital sector;	• Services including technology, software,
• Takes a majority and minority stake;	security, online training, managed services and publishing;
 Has completed over 21 acquisitions and investments; 	Located in Europe;
 Invests between £1m-£10m; 	• Turnover between £1m-£25m;
• Active across the UK.	Maximum EBITDA £3m.

The Acquirer	Acquisition Criteria
• UK PE firm;	Sectors of interest including business
• Specialises in service-based businesses;	support services, education and training, financial services and healthcare services;
 Invests in buy-and-builds; 	 Strong second tier management;
Takes a majority stake;	 Located in the Western Europe and the
 Investments in over 55 businesses; 	Nordics;
• Located in the UK.	• Minimum EBITDA £2m.

Location: England

253498 - DUTCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE firm;	Sector agnostic;
Targets small and medium-sized businesses;Takes a majority stake;	No interest in real estate;Buy-and-builds in the veterinary and
 Provides direct operational involvement; 	digital marketing sector;
 Targets businesses with an EV of up to €100m; 	 Located in the Benelux and Scandinavia; Turnover between €10m-€400m;
 Has access to mezzanine funding; 	 EBITDA from negative up to €30m.
• Typically invests for five-year periods.	

Location: Netherlands

256009 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	Sector agnostic;
 Invests in lower middle market companies; 	Located in North America and Europe;
 Currently invests in the life sciences and IT sectors; 	Turnover between US\$50m-US\$500m;EBITDA margins negative to 15%.
 Focuses on control transactions, special situations and roll ups. 	

Location: USA

The Acquirer	Acquisition Criteria
 UK PE firm; Investments in SMEs with high recurring revenue; 	 Developers of software and B2B tech- enabled services; Located in Europe and the US;
 Invests in MBOs, buy and builds and young growing businesses; Active across the UK. 	 EBITDA between £1m-£10m; EBITDA margin greater than 10%;

Location: England

279068 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	• Providers of healthcare support services;
 Invests in lower middle-market businesses; 	• Services including clinical therapies,
 Over US\$1.5 billion of capital under management; 	supply distribution, pharmacy services, home and hospice care, payroll, management and staffing;
Operates internationally.	• Providers of professional support services;
	 Services including facilities maintenance and compliance, process outsourcing, government services;
	 Providers of IT support services;
	 Services including consultancy, training, integration, infrastructure and managed service providers;
	 Providers of process outsourcing and supply chain;
	 Services including food and beverage supply chain, transport, logistics and value add distribution;
	Located globally;
	• EBITDA between US\$8m-US\$30m.

Location: USA

The Acquirer	Acquisition Criteria
• US PE firm;	• Sector agnostic;
 Invests in businesses in the lower-middle market; 	 Located in North America, Europe and Australia;
 Invests in the health and beauty, IT and distribution sectors; 	Strong second tier management;Turnover up to US\$500m;
Operates internationally.	 EBITDA between US\$8m-US\$40m.

Location: USA

272316 - SWEDISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE firm;	Mid-sized companies;
Impact fund;	Active across any sector;
 Targets companies making societal impacts; 	• Must contribute to at least one of the
• Takes controlling stakes in cash flow positive	UN's 17 sustainable development goals;
companies;	Competitive financial reruns;
Offices located in Sweden and Germany.	Majority stakes;
	 Located in the Nordics, the Benelux and the DACH regions;
	• Sales between €15m-€300m.
	• Sales between €15m-€300m.

Location: Sweden

252992 - SWEDISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE firm;	Platform acquisitions active in any
 Industrial group; 	industry;
• Consists of seven daughter groups, with	Located in Sweden and Norway;
operations in 15 countries.	 Minimum EBITDA €3m;
	 Bolt-on acquisitions active in industrial and distribution sectors;
	• Located in Europe and the US;
	• Minimum EBITDA €250k.

Location: Sweden

279070 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE firm; Sectors of interest include technology and services providers; Over US\$800m in raised capital; Operates internationally. 	 Sectors of interest including FinTech, financial services, software, data and analytics, supply chain and logistics and tech-enabled business services; Located in North America and Europe; Turnover between US\$5m-US\$75m.

Location: USA

269715 - PAN-EUROPEAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Pan-European PE firm;	• Sector agnostic;
 Offering capital for organic and inorganic growth; 	 Categorises investments into ageing population, outsourcing and digitalisation,
 Raises funds from international institutional investors; 	leisure and luxury and sustainability;Located in Europe;
 Currently manages c.€10bn investment commitments; 	 Turnover between €10m-€200m; Minimum EBITDA €4m.
Offices located across Europe.	

Location: Netherlands

269926 - BELGIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian investment firm;	Real estate agencies;
 Five divisions active across marine engineering and contracting, private banking, 	 Healthcare providers and healthcare real estate;
real estate and senior care, energy and resourcing and growth capital;	• Tropical agriculture businesses;
Currently active in over 150 countries.	 Family-owned businesses requiring growth capital;
	 Headquartered in Western and Northern Europe;
	 Investment between €10m-€250m.

Location: Belgium

256847 - BELGIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 The Acquirer Belgian PE firm; Manages c.€2bn of investments; Approximately 50 portfolio companies operating in a range of sectors; Portfolios located across Europe. 	 Manufacturers and providers of consumer goods and services; Life science research specialists, medical technology and healthcare services providers; Sustainable technology systems specialists; Located in the Benelux, France, Germany and the Nordics; Turnover between €10m-€200m;
	• CAGR above 20%.

Location: Belgium

The Acquirer	Acquisition Criteria
• UK PE firm;	Owner managed businesses;
Buyouts and growth equity investments;	 Sectors of interest include technology, business services, healthcare and food and ingredients;
Takes majority stakes;	
Located in the UK.	• First or second private equity investor;
	• Strong second tier management team;
	 Located in the UK, Western and Northern Europe;
	• Enterprise value between £50m-£250m;
	• EBITDA between £10m-£25m.