



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JULY 2022

Sectors Featured Include: Chemicals, Construction, Electronic, Financial General, Food & Beverage, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Print, Retail/Consumer, Support Services, Transport/Distribution & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- MARKETING COMMUNICATIONS
- PRINT
- RETAIL/CONSUMER
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

CHEMICALS

280243 - SPECIALITY CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of chemicals, abrasives and tooling for stone and ceramic slabs;• Offers surface treatments, mastics, resins and tools;• Serves the construction industry;• Operates across the US, Brazil, China and Europe.	<ul style="list-style-type: none">• Producers of speciality chemicals for the manufacturing and maintenance of stone slabs;• Manufacturers of tools used in the finishing of the slabs surface;• Located globally with a preference for North America or Europe;• Minimum EBITDA US\$500k.

Location: Italy

276047 - SELF-ADHESIVE PRODUCTS & INK *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of adhesives, varnishes, wood coatings, inks, tapes and papers;• Additional services include digital printing;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of self-adhesive roll labelstock, printed labels or printing inks;• Operating within the label industry;• UV ink companies;• Market presence in Western Europe;• Particular interest in the UK;• Minimum EBITDA £500k.

Location: England

CONSTRUCTION

266660 - ARCHITECTURAL & ENGINEERING CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Architecture and engineering consultancy;• Operates across Europe.	<ul style="list-style-type: none">• Consultancies in the architecture and engineering space;• Located in Europe;• Minimum EBITDA £800k.

Location: Sweden

737 - TOOL & EQUIPMENT HIRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of tool and equipment hire;• Offers power tools, access systems and small plant machinery;• Operates nationwide.	<ul style="list-style-type: none">• Providers of tool and equipment hire services;• Product areas including access equipment, building supports, air tools, compaction equipment, lifting equipment and power tools;• Located in Yorkshire and London;• Turnover up to £10m.

Location: England

277296 - HVAC ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and installer of ventilation and air treatment services;• Provides surveys, testing, maintenance and repairs;• Serves the commercial and healthcare markets.	<ul style="list-style-type: none">• Providers of ventilation and air treatment engineering services;• Offering fire damper testing services and healthcare technical surveys;• Providing end-to-end services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

ELECTRONIC

278191 - FIBRE OPTIC SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Group of telecom companies;• Manufactures equipment, installs networks and provides consultancy and training services;• Serves the fibre optic telecommunications market;• Located in Europe and Asia.	<ul style="list-style-type: none">• Designers and manufacturers of fibre optic solutions;• Offering passive fibre optical equipment such as copper and cables for use in FTTH, FTTA and FTTX deployments;• Located in the UK and the DACH region;• Must be profitable;• Maximum sales €15m.

Location: France

FINANCIAL GENERAL

279801 - FINANCIAL ADVISORY & WEALTH PLANNING FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Financial planning company;• Delivers financial planning and investment management services;• Expertise in tax, pensions, insurance and mortgages;• Multiple locations globally.	<ul style="list-style-type: none">• Independent financial advisory and wealth planning firms;• Investment management companies;• Minimum of two advisors;• Minimum £100m assets under administration;• Located in the UK;• Minimum EBITDA £250k.

Location: England

FOOD & BEVERAGES

277787 - HEALTHY SNACKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Producer of healthy snacks;• Markets products under vegan, 'free-from' and gluten-free brands;• Products include popcorn, snack bars, and a range of crisps;• Distributes products through supermarkets and other retail channels.	<ul style="list-style-type: none">• Producers of healthy snacks;• Products with natural ingredients and no added flavourings, colourings or preservatives;• Located in the UK;• Minimum EBITDA £250k.

Location: England

14038 - FOODSERVICE COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Wholesaler of frozen foods;• Products include bread, meat, fruit and veg, prepared meals and buffet food;• Operates Nationwide.	<ul style="list-style-type: none">• Foodservice companies;• Offering frozen, chilled or dry goods;• Located in the UK;• Minimum EBITDA £250k.

Location: England

HEALTH/PHARMA

266292 - DENTAL & MEDICAL SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of dental and medical equipment;• Offers equipment maintenance, servicing and training services;• Products include dentures, hand instruments and syringes;• Serves dental practices and beauty clinics across the UK.	<ul style="list-style-type: none">• Suppliers of dental and medical supplies;• Offering consumables, equipment and specialist pharmaceuticals;• Also offers equipment maintenance, servicing and training services;• Located in the UK and Ireland;• Minimum EBITDA US\$500k.

Location: England

279217 - ORTHOPAEDIC REHABILITATION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of orthopaedic sports medicine and rehabilitation products;• Specialist in bracing and cold therapy devices;• Partners with a global network of healthcare providers.	<ul style="list-style-type: none">• Manufacturers of orthopaedic rehabilitation equipment;• Including braces, mobility solutions and therapeutic devices;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: USA

279218 - HEALTHCARE CDMOS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of healthcare product development services;• Offers product development and regulatory approval and compliance services;• Partners with corporate healthcare businesses.	<ul style="list-style-type: none">• Healthcare CDMOs;• Providers of product development and regulatory compliance services;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: USA

269306 - CLINICAL CRO SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Clinical contract research organisation;• Offers drug development and compliance services;• Serves customers across a range of therapeutic areas;• Operates globally.	<ul style="list-style-type: none">• Providers of clinical CRO services;• Including clinical trials, regulatory compliance, product development and consultancy services;• Serving small and mid-sized biotech companies;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: USA

269307 - BIOSPECIMENS & BIOMARKERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of biospecimen and biomarker clinical samples and data;• Also offers accompanying laboratory and analysis services;• Serves the pharmaceutical, biotechnology and diagnostics markets;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of biospecimen and biomarker samples and data;• Providers of accompanying analysis and development laboratory services;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: USA

279221 - PATHOLOGY TESTING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of lab diagnostic services;• Specialises in urology, women’s health, gastroenterology and cancer;• Services include rapid histopathology, cytology and molecular testing capabilities;• Serves healthcare providers, home testing, and post-acute care customers.	<ul style="list-style-type: none">• Providers of pathology testing services;• Services including diagnostics for healthcare providers and at-home self-testing customers;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: USA

278971 - CRO & CDMO SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of contract research, development, and manufacturing services;• Serves the pharmaceutical, medical devices, cosmetics, biotech and chemical end-markets.	<ul style="list-style-type: none">• Providers of CRO and CDMO services;• Including analytical, compliance, custom manufacturing and development services;• Serving life science, medical, cosmetics and chemical industries;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: Switzerland

279222 - DECENTRALISED CLINICAL TRIAL PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Developer of a no-code decentralised clinical trial hosting platform; • Offers end-to-end patient recruitment, compliance, consent and analytics solutions; • Also offers encompassing consultancy services. 	<ul style="list-style-type: none"> • Developers of decentralised clinical trial platforms and software; • Facilitating all stages of the remote trial process; • Providers of supporting consultancy services; • Located in North America or Europe; • Minimum EBTIDA US\$500k.

Location: USA

279216 - ESR TESTING & ENTERAL FEEDING DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Manufacturer of medical diagnostic instruments and devices; • Specialises in ESR testing devices and enteral feeding systems; • Serves healthcare providers globally. 	<ul style="list-style-type: none"> • Manufacturers of ESR testing and enteral feeding devices; • Producers of similar blood testing devices or accompanying consumables; • Located in North America or Europe; • Minimum EBITDA US\$500k.

Location: USA

HEALTHCARE PROVIDERS

280265 - OUTSOURCED HEALTHCARE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of outsourced hospital services;• Services include nursing, physiotherapy, occupational therapy and rehabilitation services;• Serves the NHS, private healthcare providers and private customers.	<ul style="list-style-type: none">• Providers of outsourced healthcare services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

280251 - RESIDENTIAL CARE HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of adult residential care homes;• Cares for adults with high acuity autism and learning disabilities;• Located across Northern England.	<ul style="list-style-type: none">• High acuity residential care homes;• Independent homes or groups of homes;• Solely for adults and young adults;• Located in the UK;• Minimum EBITDA £200k.

Location: England

ICT

280443 - IT CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of digital transformation, business and technology consultancy services;• Offers services in six core areas: data and AI, cloud and DevOps, IoT, cyber security, digital and consultancy services;• Operates across Europe.	<ul style="list-style-type: none">• Providers of IT consultancy services;• Specialising in the areas of digital transformations, and business and technology consulting;• Serving any sector;• Located in Europe;• Minimum EBITDA €500k.

Location: France

280262 - EMPLOYEE ENGAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of employee engagement and performance SaaS solutions;• Products include employee recognition, incentivisation, reward and wellbeing software platforms and tools;• Serves large enterprises and SMEs across all sectors.	<ul style="list-style-type: none">• Developers of employee engagement, performance and wellbeing software solutions;• Including portals for employees and management tools;• Located in the UK;• Minimum EBITDA £250k.

Location: England

280254 - SAAS UNIFIED COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of SaaS unified communications and compliance solutions;• Enables teams to connect through voice, video and chat recording;• Offers omnichannel customer experience solutions for contact centres.	<ul style="list-style-type: none">• SaaS provider of unified communications;• Outsourced omnichannel solutions for SME's;• Centralised access to WhatsApp, live chat, SMS and emails;• Providers of voice and speech analytics services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

279983 - SAAS PLATFORMS & IT CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• System integration and data analytics software specialist;• Provides real time customer, inventory, product, orders and sales data;• Serves the retail, FMCG, CPRG, charity, entertainment, gaming and travel industries.	<ul style="list-style-type: none">• SaaS platforms and IT consultancies;• Offering digital transformation; omnichannel strategy and implementation, cloud migration, insights-as-a-service, AI and data science, system integration and digital marketing services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

254438 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of IT Support and Services;• Offers disaster recovery, cyber security, SaaS and consultancy services;• Serving small- to medium-sized businesses;• Operates across the South of England.	<ul style="list-style-type: none">• IT managed service providers;• Located in the Southeast, with a preference for Surrey;• Turnover between £500k-£1.5m.

Location: England

263846 - AUTOMOTIVE SOFTWARE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• App developer for the car industry;• Provides video and marketing solutions for customers to view, buy and service cars virtually;• Operates internationally.	<ul style="list-style-type: none">• Software developers active in the automotive industry;• Providers of app-based video solutions;• Serving private car sales and private garages;• Located in Europe;• Minimum turnover £5m.

Location: England

275781 - BUSINESS OPERATIONS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Tech-enabled provider of essential business services to UK SMEs;• Provides workflow management and client interaction software;• Offers accountancy, audit, tax and advisory services;• Serves the hospitality, retail, capital markets and property sectors.	<ul style="list-style-type: none">• Developers of business operations and services software;• Providers of tech-enabled, automated solutions to support finance and back-office capabilities;• Located in the UK;• Preference for London and the Southeast;• Minimum turnover £5m.

Location: England

12784 - TRANSPORT MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Software developer;• Serves the haulage and logistics market;• Designs software for workforce and data management;• Offices located across the UK.	<ul style="list-style-type: none">• Developers of transport management software;• Online freight exchange marketplaces to find and exchange courier work;• Located in Europe;• Minimum turnover £5m.

Location: England

273270 - CYBER SECURITY SOLUTIONS & SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Provider of cloud-based cyber security solutions and software; • Offers compliance software for employee data protection and e-learning, phishing and incident management solutions; • Operates across the UK. 	<ul style="list-style-type: none"> • Providers of cyber security solutions and software; • Offering education technology and company transformation and data protection solutions; • Located in Europe; • Minimum turnover £5m.

Location: England

271817 - PAYROLL & HR SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Group of payroll and HR companies; • Offers a range of software and outsourcing solutions for HR, payroll and business support; • Serves domestic and international markets. 	<ul style="list-style-type: none"> • Providers of HR, recruitment, onboarding, human capital management software; • Located in the UK; • Minimum turnover £5m.

Location: England

278597 - SOFTWARE DEVELOPERS & TECH-ENABLED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Provider of delegated authority software solutions; • Provides software for bordereaux processing, reporting, analysis, improving compliance and regulatory processes; • Serves insurance companies, managing agents, and brokers. 	<ul style="list-style-type: none"> • Software developers and tech-enabled service providers; • Serving the insurance market; • Located in the UK; • Minimum turnover £5m.

Location: England

266778 - DOCUMENT MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of document management services;• Offers EDRM solutions to minimise the dependency on paper records;• Primarily serves the healthcare sector including the NHS;• Operates internationally.	<ul style="list-style-type: none">• Providers of document management software;• Serving any industry, with a preference for the healthcare sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274940 - TRANSPORTATION MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer of a transportation management platform for the intermodal drayage industry;• Cloud-based platform utilities AI, tracking, API connectivity and EDI solutions;• Customers include freight carriers and brokers across North America.	<ul style="list-style-type: none">• Developers of transportation management software;• Serving the intermodal drayage sector;• Located in the Americas or Europe;• Minimum EBITDA US\$500k.

Location: USA

276333 - MANAGED ICT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of cyber security services providers;• Services include consulting, management services, outsourcing and hosting;• Serves medium and large sized companies and public institutions;• Located in the DACH and Benelux regions.	<ul style="list-style-type: none">• Providers of managed ICT services and cyber security;• Data protection, information security, workplace transformation, secure digitalisation and help desks;• Located in Europe;• Minimum EBITDA £250k.

Location: Switzerland

275582 - IOT & TECH COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• MTAA-listed;• Provider of innovative high-tech IoT solutions;• Expertise includes IoT, industrial hardware development, system integration and payment systems;• Operates globally with offices in Italy, Germany, USA, India, Russia, Argentina, China, Taiwan.	<ul style="list-style-type: none">• IT tech companies;• Specialising in Internet of Things (“IoT”), Apps for IoT, Platform as A Service (PaaS), AI applications, edge computing systems, data Science and data orchestration;• Located globally;• Minimum revenue €5m.

Location: Italy

262467 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of cloud computing and managed IT services for law firms;• Provides specialist security and compliance advice services;• Serves law firms across the UK.	<ul style="list-style-type: none">• Providers of IT managed services;• Developers of business support software;• Serving the legal sector;• Located in the UK;• Minimum turnover £5m.

Location: England

259121 - SMART TRANSPORT TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Provider of secure IoT connectivity solutions;• Focuses on secure critical communications and secure data;• Operates in five Smart verticals: transport, alarms, surveillance, rescue and care;• Operates across Europe.	<ul style="list-style-type: none">• Smart transport technologies for HCV telematics;• Smart alarm technologies for transmission signal monitoring;• Smart surveillance technologies for mobile video surveillance;• Smart rescue safety solutions for schools, workplaces, public spaces and emergency services;• Smart care solutions including tech-enabled alarm solutions for elderly care facilities;• Located across Europe;• Minimum EBITDA €500k.

Location: Sweden

INDUSTRIAL/MANUFACTURING

257758 - AIR FILTRATION & EXTRACTION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of LEV extraction systems;• Products include oil mist, fume and dust extraction equipment;• Supported by a professional distribution network;• Operations in over 60 countries;• Manufacturing units located in Europe, Asia, Africa and the Americas.	<ul style="list-style-type: none">• Providers of industrial factory air filtration and extraction systems;• Located globally;• Minimum EBITDA £500k.

Location: England

280263 - BIKE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of e-bike components;• Serves global bike brands across European and North American markets.	<ul style="list-style-type: none">• Manufacturers of bike components and related products;• Preference for businesses with a sustainable focus;• Located in Europe and the US;• Minimum EBITDA £500k.

Location: Netherlands

MARKETING COMMUNICATIONS

280233 - TECH-BASED CONTENT CREATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of photos, video, texts and digital marketing tools for the real estate industry;• Supports real estate agents and property-marketing companies;• Operates across Europe, the US and Australia.	<ul style="list-style-type: none">• Tech-based content creation companies;• Serving the real estate industry;• Supporting real estate agents in marketing properties;• Located in Europe;• Minimum EBITDA €250k.

Location: Denmark

280253 - PHARMACEUTICAL WEBINARS & WEBCASTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of outsourced commercialisation services;• Specialises in pharmaceutical communications;• Offers virtual events and remote detailing services;• Located in the UK.	<ul style="list-style-type: none">• Providers of pharmaceutical webinars and webcasts for healthcare professionals;• Pharmaceutical sales and telemarketing businesses;• Located in the UK and Western Europe;• Minimum EBITDA £500k.

Location: England

PRINT

250457 - ART CONSULTANCIES & PRODUCERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Art producer;• Sells products online and via own showrooms;• Offers a full service from concept through to installation;• Serves the hospitality industry and private clients;• Located in France and the UK;• Operates globally.	<ul style="list-style-type: none">• Art consultancies and producers of art;• Serving the hospitality or corporate sectors;• Preferably with a well-established customer base;• Located in Europe;• Minimum EBITDA €250k.

Location: France

RETAIL/CONSUMER

256129 - HIGH STREET BAKERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Bakery chain;• Products include bread, sandwiches, pies and cakes;• Bakeries located in the North of England.	<ul style="list-style-type: none">• High street bakeries, sandwich shops and cafes;• Preference for multi-site chains;• Located in the UK;• EBITDA above £500k.

Location: England

250727 - FMCG MANUFACTURERS & DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Wholesale distributor of household items;• Offers batteries, light bulbs and light fittings, vape products, vitamins, and toiletries;• Sells in bulk to businesses and the public;• Clients include major supermarkets;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of fast-moving consumer goods;• Operating B2C or B2B;• Located in the UK;• Minimum EBITDA £500k.

Location: England

SUPPORT SERVICES

280215 - LANGUAGE & TRANSLATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Group of translation and language companies;• Offers specialised document translation services and customised language training courses;• Serves corporate clients;• Located in the Benelux with operations across Europe.	<ul style="list-style-type: none">• Providers of language and translation services;• Operating B2B;• Offering translations, linguistics, proofreading, interpretation, sworn translations, subtitles and dubbing services;• Serving the financial, medical, legal, commercial and administrative end markets;• Located in Europe;• Minimum EBITDA €250k.

Location: Belgium

280195 - CLEANROOM DESIGN CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and installer of prefabricated cleanrooms;• Serves pharmaceutical and biotech companies;• Provides tailor-made solutions for specific applications, processes and environment needs;• Operates across North America and Europe.	<ul style="list-style-type: none">• Cleanroom design consultancies;• No interest in automation companies and maintenance service providers;• Serving the healthcare industry;• Located in North America and Europe;• Minimum EBITDA €250k.

Location: USA

280026 - EQUIPMENT MAINTENANCE & MANAGEMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of clinical equipment and technology management services; • Serves hospitals, healthcare systems and life science organisations; • Provides asset management solutions, device data and maintenance services; • Located in the US. 	<ul style="list-style-type: none"> • Providers of equipment maintenance and management services; • Serving the healthcare and life science sectors; • Developers of accompanying asset management digital tools; • Located in North America or Europe; • Minimum EBITDA US\$500k.

Location: USA

276074 - ONLINE EDUCATION PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Italian PE-owned; • Provider of university exam prep services; • Publishes books and materials to help students prepare for university; • Also offers other tests and preparation courses; • Serves educational institutions across Italy. 	<ul style="list-style-type: none"> • Online education platforms; • Companies with a high-quality education offering; • Offering preparation course for university and MBA programmes; • Preference for digital offerings; • Located in Europe; • Minimum EBITDA €500k.

Location: Italy

279861 - BUSINESS SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German privately-owned;• Provider of professional business services;• Offers legal, financial, HR and claims consultancy services;• Operates globally.	<ul style="list-style-type: none">• Providers of business support services;• Financial services including tax, accounting and insurance;• Legal services including commercial, contract and industrial law;• Business administration services including claims, HR and IT consultancy;• Located globally;• Minimum EBITDA €500k.

Location: Germany

280372 - PROJECT MANAGEMENT & CONSTRUCTION CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Australian privately-owned;• Project management and advisory firm;• Offering construction and delivery assurance, procurement strategy and transaction management services;• Operates across Australasia.	<ul style="list-style-type: none">• Project management and construction consultancy firms;• Serving any industry;• Located in the UK and Europe;• Minimum EBITDA A\$500k.

Location: Australia

TRANSPORT/DISTRIBUTION

277739 - TRANSPORT & LOGISTICS COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Global transport company;• Plans and co-ordinates road, air and sea freight;• Other services include custom clearance, logistics, and customised industry solutions;• Serves a range of industries;• Operates globally.	<ul style="list-style-type: none">• Transport and logistic companies;• Active in freight forwarding;• Must be capital light and not own any assets;• Located in Europe, the UK and US;• Minimum EBITDA of €500k.

Location: Switzerland

13195 - COURIER SERVICE COMPARISON SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of multi-carrier courier comparison solutions;• Offers domestic and international courier services through shipping agreements with all major couriers;• Customers include enterprises and individuals.	<ul style="list-style-type: none">• Courier service comparison solutions;• Facilitating domestic, international and specialist shipping;• Located in the UK or Europe;• Minimum EBITDA US\$500k.

Location: England

GENERALIST

280315 - UK SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK search fund;• Acquirers and grows sustainable consumer brands;• Aiming to acquire 20-25 brands;• Based in London.	<ul style="list-style-type: none">• Single channel digital native brands;• Producing ethical and sustainable products;• Active within health, beauty and food and beverage markets;• Operating for a minimum of two years;• Located in the UK and Europe;• EV between £700k-£5m.

Location: England

280412 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Specialises in MBOs, retirement sales and special situations;• Currently invests in retail and support services sectors;• Takes a majority shareholding;• Invests between £5m-£10m.	<ul style="list-style-type: none">• Sector agnostic;• Focusing on traditional, established industries;• Located in the UK;• EBITDA between £750k-£3m;• EV between £10m-£30m.

Location: England