



NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

AUGUST 2022

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AGRICULTURE](#)
- [AUTOMOBILES & PARTS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

278951 - AEROSPACE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish privately-owned;• Manufacturer of aerospace components;• Offers sheet metal and stretching skins, machining, assembly and sub-assembly technologies;• Also offers special processes such as painting and chemical treatment;• Operates across Spain.	<ul style="list-style-type: none">• Manufacturers of aerospace components;• Preference for machining and sub-assembly capabilities;• Must have end-process capabilities, including chemical treatment and painting;• Also interested in the composite material sector;• Located in Europe, Mexico and India;• Preference for Spain and Portugal;• Revenue between €10m-€50m.

Location: Spain

AGRICULTURE

280565 - AGRICULTURAL MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of agricultural parts, components and equipment;• Offers parts, attachments and components for a wide of agricultural applications;• Supplies wholesale and dealer markets as well as farm owners directly;• Headquartered in and located across the US.	<ul style="list-style-type: none">• Distributors of agricultural machinery, components and accessories;• Offering general agricultural, land management and fertiliser application equipment;• Providers of speciality electronic accessories, fittings, pumps and storage solutions;• Located in North America and Europe;• Minimum EBITDA US\$2m.

Location: USA

AUTOMOBILES & PARTS

266672 - RAPID RESPONSE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of emergency tyre repair and replacement services;• Predominantly serves the commercial and plant hire equipment sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of rapid response services;• Serving the construction, agricultural and engineering markets;• Located in the UK;• EBITDA between £500k-£2m.

Location: England

BUILDING PRODUCTS

280686 - FENCING & GATES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE- owned;• Manufacturer and distributor of fences, gates and access portals;• Serves individuals and corporate customers;• Sells products online, through brochures and via large homeware retailers;• Distributes products internationally, through a network of subsidiaries and distribution partners.	<ul style="list-style-type: none">• Manufacturers and distributors of fencing and gates;• Producers of fencing, gates and portals;• Located across Europe;• Minimum EBITDA €1m.

Location: France

CHEMICALS

278857 - CONSTRUCTION COATINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of roofing and weatherproofing solutions;• Manufactures coatings, sealants and adhesives;• Serves the construction, roof repair and restoration markets.	<ul style="list-style-type: none">• Manufacturers of construction coatings, sealants and adhesives;• Providers of other construction related speciality chemicals;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

280598 - AROMATIC MONOMERS & RESINS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Producer of speciality aromatic monomers, polystyrene and resins;• Products used in coatings, composites and construction materials;• Operates across the US and the UK.	<ul style="list-style-type: none">• Manufacturers of speciality aromatic monomers, polystyrene and resins;• Product development capabilities;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: USA

280623 - GELATINE & COLLAGEN SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of gelatine and collagen products;• Serves the food and beverage and pharmaceutical markets;• Designs products for use in nutritional products, supplements and beauty products;• Headquartered in Italy with additional facilities in Europe and Asia.	<ul style="list-style-type: none">• Manufacturers of gelatine and collagen solutions;• Serving the food and beverage, nutrition and pharmaceutical markets;• Located in Europe or Asia;• Minimum EBITDA €1m.

Location: Italy

280600 - CHEMICAL INGREDIENTS & LUBRICANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of chemical ingredients and lubricants;• Offers regulatory and technical support, custom formulation, storage and packaging services;• Serves the food, fragrance, personal care and automotive industries.	<ul style="list-style-type: none">• Value-added distributors of chemical ingredients and lubricants;• Supplying customers in food, personal care, life science and automotive markets;• Providers of complementary custom blending, packaging, storage and technical services;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

CONSTRUCTION

280541 - STRUCTURAL STEELWORK *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Steelwork contractor;• Offers structural steel work design, fabrication, painting and erection services;• Serves residential, commercial and industrial clients;• Operates across the UK.	<ul style="list-style-type: none">• Structural steelwork contractors;• Products include roofing, netting, safety systems and coatings;• Located in the Nordics, DACH region, the Benelux, Singapore and the UK;• Minimum EBITDA £2m;• Steady profitability;• EBITDA margin above 7%;• For the Benelux EBITDA margins above 10%.

Location: Scotland

317 - BUILDING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of building materials and services companies;• Acquires and operates building services businesses;• Group members offer fire protection, plant hire and maintenance, roofing and refurbishment services and products;• Based in the North of England.	<ul style="list-style-type: none">• Providers of building materials and support services;• Offering fire protection services and stopping systems, specialist roofing and maintenance services;• Located in the UK;• Maximum turnover £20m.

Location: England

280499 - CONSTRUCTION MATERIALS & PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Building products wholesaler;• Distributes brickwork, structural steel, temporary protection, gas and fire protection and insulation products;• Operates B2B, serving the construction industry;• Operates across the UK.	<ul style="list-style-type: none">• Suppliers of materials and products for the construction industry;• Products including structural support, gas protection, damp proofing, fire protection and masonry support;• Located in Europe with a preference for Scandinavia, the DACH region, the Benelux, the UK and Italy;• EBITDA between £2m-£10m EBITDA;• EBITDA margins above 10%.

Location: England

ELECTRONIC

270980 - ELECTRICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of electronic component manufacturing companies;• Offers PCB assemblies, surface mount technologies and custom wires;• Distributes products globally for high-end technology manufacturers.	<ul style="list-style-type: none">• Manufacturers and distributors of electrical components;• Providers of supply chain management solutions;• Operating in the electronics space;• Located in the UK;• Turnover between £5m-£25m.

Location: England

HEALTH/PHARMA

280761 - BIOPHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of contract manufacturing services;• Offers end-to-end production of biopharmaceuticals;• Offers outsourced development, production, packaging and distribution services;• Serves clinical and commercial customers globally.	<ul style="list-style-type: none">• Manufacturers of biopharmaceuticals;• Offering contract manufacturing of injectable pharmaceuticals;• Located in Europe;• Minimum EBITDA €1m.

Location: Netherlands

280784 - SURGICAL TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of orthopaedic and spinal surgical instruments;• Produces customer-specific tools using CAD technology;• Operates across Europe.	<ul style="list-style-type: none">• Designers and manufacturers of surgical tools;• Preference for products used in orthopaedic and spinal surgeries;• Located in Europe;• Minimum EBITDA €1m.

Location: Germany

271439 - LABORATORY TESTING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Clinical laboratory;• Provides at home and laboratory testing and screening services;• Operates across the UK.	<ul style="list-style-type: none">• Providers of laboratory testing and phlebotomy services;• Located in the UK;• EBITDA between £250k-£3m.

Location: England

271438 - LABORATORY TESTING & OUTSOURCED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of outsourced medical screening and testing services;• Offers nurse-led health assessments, sample collection and GP reporting services;• Operates domestically via an inhouse clinical laboratory.	<ul style="list-style-type: none">• Providers of laboratory testing and outsourced medical services;• Focusing on mobile medical reporting technologies;• Located in the UK;• EBITDA between £250k-£3m.

Location: England

268879 - HEALTHCARE CONSUMABLES & EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of intravenous contrast injection systems;• Develops and distributes a range of patented tubing applications used in professional healthcare settings;• Sub-contracts out the manufacturing;• Distributes products directly to domestic hospitals;• Also distributes to hospitals across Europe and Asia Pacific, through a network of distribution partners.	<ul style="list-style-type: none">• Distributors of healthcare consumables and equipment;• Supplying hospitals;• Located in the Benelux and the DACH region;• Minimum EBITDA €1m.

Location: Belgium

HEALTHCARE PROVIDERS

267590 - HEALTHCARE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of specialist healthcare companies;• Provides sexual assault referral, police custodial healthcare and training services to vulnerable people;• Holds long term contracts with the NHS and police forces;• Operates across the UK.	<ul style="list-style-type: none">• Providers of healthcare and associated services to vulnerable people;• Focusing on mental health, sexual assault and other related support;• Providers of training, data and analytics, expert witness and paediatric services;• Located in the UK;• EBITDA between £500k-£5m.

Location: England

ICT

276601 - SOFTWARE VENDORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Developer of enterprise content management software;• Offers document sharing and management, web application deployment, electronic publishing, online administration and electronic signature solutions;• Serves customers in the insurance and banking, industrial, public and service sectors;• Operates domestically.	<ul style="list-style-type: none">• Software vendors;• Developing ECM, document and process management solutions;• Located in Europe;• Significant ARR;• Turnover between €1m-€6m.

Location: France

270886 - TRANSPORT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of integrated software and consultancy services for transport organisations;• Provides own software to support business processes with cost savings and increasing efficiencies;• Operates across the UK.	<ul style="list-style-type: none">• Software and consulting businesses for the transport industry;• Serving public and private clients across the bus, rail, aerospace and fleet management markets;• Located in the UK;• EBITDA between £500k-£2m.

Location: England

267456 - CORPORATE EDTECH TRAINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of online training companies;• Provides cloud-based LMS with bespoke eLearning and module development services;• Offers training across the consumer, finance, healthcare, manufacturing and technology sectors;• Operates across Europe.	<ul style="list-style-type: none">• Corporate EdTech training companies;• Focusing on digital learning;• Providing risk and compliance, people development and skills enhancement services;• Located in the UK, Europe and the US;• EBITDA between £500k-£4m.

Location: Scotland

266332 - VERTICAL MARKET SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Vertical market software developer;• Strong presence in the healthcare and local government sectors;• Offers software products in the automotive, real estate, legal and accounting sectors.	<ul style="list-style-type: none">• Developers and providers of vertical market software;• Offering their own software products to customers in a range of end markets;• Majority of revenue generated from the sale of own software, including SaaS;• Located in Europe, with a particular interest in the Balkans;• Minimum revenue €2.5m;• Located in Turkey;• Minimum revenue €10m.

Location: Netherlands

INDUSTRIAL/MANUFACTURING

257789 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in critical technology manufacturers and service providers to the industrial and healthcare sectors;• Areas of focus include TICC, chemicals, ingredients, packaging, advanced materials and water/wastewater;• Preference for a majority holding.	<ul style="list-style-type: none">• Manufacturers of critical industrial technologies;• Including TICC, automation, ingredients, chemicals and advanced materials;• Providers of industrial and specialist healthcare services;• Located in North America or Europe;• Minimum EBITDA US\$5m.

Location: USA

277121 - MATERIAL HANDLING EQUIPMENT COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of castors, wheels and material handling equipment;• Offers bespoke design solutions to suit any application;• Strong presence across the engineering, automotive, supermarket and logistics markets;• Operates from in-house testing facilities.	<ul style="list-style-type: none">• Manufacturers of wheels, material handling components and other associated equipment;• Providing in-house services including fabrication, distribution and warehousing;• Operating B2B;• Located in the UK;• EBITDA between £250k-£2m.

Location: England

254134 - NON-SLIP & CONTAMINATION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of contamination control solutions for critical environments;• Offers solutions to the pharmaceutical, aerospace, packaging and food markets;• Products include healthcare aids, grip tape, mats, flooring and surface coverings;• Operations across Europe, the US and Asia.	<ul style="list-style-type: none">• Manufacturers of non-slip and contamination protection products and equipment;• Providing associated cleaning, hygiene testing and installation services;• Selling into laboratories, clean rooms and other critical and controlled environments;• Located in Europe;• EBITDA between £500k-£3m.

Location: England

4321 - INDUSTRIAL SAFETY & ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of safety equipment manufactures;• Provides protection equipment, power systems, switchgears and technology to the industrial sector;• Sells products globally;• Operations located across Europe.	<ul style="list-style-type: none">• Industrial safety and engineering businesses;• Providing bespoke industrial products, equipment and services;• Particularly in the hazardous and explosion protection sector;• Serving a global market;• Located in the UK;• EBITDA between £250k-£3m.

Location: England

271440 - DISPENSING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of cling film, aluminium foil and baking parchment;• Operates under own brands;• Supplies to the hair colouring, food service and retail industries.	<ul style="list-style-type: none">• Suppliers of dispensing solutions;• Manufacturers of plastic wrap;• Supplying the food, cosmetic and retail markets;• Operating B2B;• Located in the UK;• EBITDA between £250k-£3m.

Location: England

259359 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in industrial technology manufacturers;• Focuses on critical highly engineered and precision technologies;• Sectors of interest include industrial, aerospace and defence and life sciences.	<ul style="list-style-type: none">• Manufacturers of high precision and highly engineered industrial technologies;• Including TICC equipment, chemicals, RF/MW, materials and robotics;• Located in North America or Europe;• Minimum EBITDA US\$4m.

Location: USA

LEISURE

280594 - SURFING & LEISURE PARKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Inland surf park operator;• Provides surfing experiences for all abilities and ages;• Park located in England.	<ul style="list-style-type: none">• Surfing and associated leisure parks;• Sites to open new surf parks;• Located in the UK and Ireland;• EBITDA between £500k-£2m.

Location: England

MARKETING COMMUNICATIONS

280743 - DATA ANALYTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Provider of business support services;• Offers data management, analytics and monetisation services;• Advises companies on their marketing and sales strategies, based on data;• Headquartered in Germany, with operations across Europe.	<ul style="list-style-type: none">• Providers of data analytics services;• Offering marketing and sales consultancy, and data monetisation advisory services;• Serving customers in the finance, energy, insurance, telecommunication and retail industries;• Located in Europe;• Minimum EBITDA €1m.

Location: Germany

280641 - COMMUNICATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Providers of professional communication services;• Offers a vast range of services in the areas of marketing, public affairs and branding.	<ul style="list-style-type: none">• Communication service providers;• Located in Europe;• Minimum EBITDA €1m.

Location: Switzerland

277696 - B2B OUTSOURCED SALES DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Marketing consultancy;• B2B sales acceleration and appointment setting service provider;• Supports legal technology and regulatory technology software.	<ul style="list-style-type: none">• Providers of B2B outsourced sales development;• Services including appointment setting service and email marketing campaigns;• Located in the UK;• Maximum EBITDA £3m.

Location: England

PLASTICS & PACKAGING

280759 - WORKPIECE HOLDER & TRANSPORTATION TRAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of workpiece carriers;• Produces customised, reusable carriers;• Serves customers from the medical technology, automotive and electronics sectors;• Serves customers across Europe and the US.	<ul style="list-style-type: none">• Manufacturers of workpiece holder and transportation trays;• Producers of customisable workpiece carriers;• Located in Europe or North America;• Minimum EBITDA €1m.

Location: Germany

280058 - SPECIALITY PVC CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of speciality chemicals, polymers and additives;• Products include liquid PVCs, acrylics, plastisols and colour dispersions;• Supplies industrial end markets across Europe.	<ul style="list-style-type: none">• Manufacturers and distributors of speciality PVC chemicals;• Located in Europe;• EBITDA between £300k-£4m.

Location: England

PRINT

264376 - NICHE PRINTING & PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of physical and digital cards;• Provides end to end services from product design to packaging, mailing and related fulfilment services;• Serves high street and online retailers and the FMCG packaging sector;• Distributes products globally;• Manufacturing sites based across the UK.	<ul style="list-style-type: none">• Niche printing and packaging businesses;• Focusing on decorative packaging;• Serving the cosmetics, consumer goods, pharmaceutical and food end markets;• Located in the UK;• Distressed opportunities welcome;• Turnover between £1m-£20m.

Location: England

RECRUITMENT

262259 - TEMPORARY RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Temporary and full-time staffing company;• Places temporary workers and assistants across a range of sectors;• Offices across Belgium, the Netherlands and Germany.	<ul style="list-style-type: none">• Temporary recruitment firms;• Firms placing students into temporary and part-time roles;• Located across Northern Europe and the UK;• Minimum EBITDA €2m.

Location: Belgium

254012 - HEALTHCARE RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish PE-owned;• Healthcare recruitment company;• Provides staffing solutions to the public, private and not-for-profit sectors;• Places candidates in the nursing, social care and health science markets;• Offers services globally.	<ul style="list-style-type: none">• International healthcare recruitment companies;• Talent management software companies;• Providers of employee benefits and wellbeing services;• Providers of outsourced healthcare and fostering services;• Located in Europe;• With some foothold in the UK;• EBITDA between €500k-€1.5m.

Location: England

RETAIL/CONSUMER

278907 – PRODUCT COMPARISON PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Online home furnishings platform;• Aggregates online product portfolios and compares product collections from manufacturers in the furniture and interior design space;• Showcases products including household and office furniture, accessories, decorative lamps and garden furniture;• Serves as a comparison site and not an e-commerce platform;• Headquartered in Germany and operates web portals across 10 countries.	<ul style="list-style-type: none">• Home and living comparison sites;• Aggregating furniture and interior design products from a range of manufacturers;• Located in the DACH region and the Benelux;• Online product comparison platforms;• Offering other consumer products and brand comparison services;• Websites offering cashback options, coupons and deals;• Located internationally;• EBITDA between €1m-€15m, with a sweet spot of €5m.

Location: Germany

13984 - OUTDOOR EQUIPMENT & CLOTHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retailer of outdoor clothing, equipment and accessories;• Operates B2C via online and physical stores;• Distributes products across the UK.	<ul style="list-style-type: none">• Retailers of outdoor clothing and equipment;• Offering products for cycling, walking, climbing, skiing, camping, horse riding, fishing and running;• Operating B2C;• Located in the UK, Europe and North America;• Minimum EBITDA £1m.

Location: England

SOFT FM

250276 - CLEANING BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Independent provider of cleaning and security services;• Offers a range of cleaning and support services to corporate offices and public sector buildings;• Operates throughout London and the South East of England.	<ul style="list-style-type: none">• Pure cleaning businesses;• Located in London and the South East of England;• Maximum EBITDA £1.5m.

Location: England

273269 - VIDEO SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of proactive video surveillance services;• Offers services to businesses, government and HNWI's;• Includes crime and incident detection and prevention;• Located in the UK, Europe and US.	<ul style="list-style-type: none">• Providers of video-security surveillance services;• Serving infrastructure, manufacturing, education, sports, finance, retail and residential sectors;• Strong recurring non-maintenance-related element;• Located in the US, UK and Germany;• Minimum EBITDA US\$1m.

Location: Ireland

SUPPORT SERVICES

251072 - OFFICE REFRESHMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish PE-owned;• Provider of workplace refreshment, snacking and washroom solutions;• Offers integrated coffee stations, water-coolers and healthy snack vending machines and washroom equipment;• Aims to improve workplace environments and employee wellbeing;• Serves public and private clients in the corporate sector;• Operates across the UK and Ireland.	<ul style="list-style-type: none">• Providers of office refreshment solutions;• Focusing on rental services;• Equipment including water-coolers, vending and coffee machines;• Located in the UK and Ireland;• EBITDA between €300k-€2m.

Location: Ireland

280586 - OUTSOURCED BACK-OFFICE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of outsourced business and offshore consultancy services;• Clients include entrepreneurial businesses and corporate enterprises;• Services provided globally across the oil and gas, cyber security, retail, manufacturing and fin-tech sectors;• Based in the UK and the US.	<ul style="list-style-type: none">• Providers of outsourced back-office services;• Services including accounting, payroll, HR, tax, legal and compliance support;• Focusing on global expansion;• Located in England;• EBITDA between £300k-£1.5m.

Location: England

TRANSPORT/DISTRIBUTION

278371 - FREIGHT SHIPPING & INLAND LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of logistics companies;• Specialises in providing bespoke logistics solutions to remote and hard-to-reach locations;• Offers sea freight, customs clearance, cold storage and distribution and specialist forwarding services;• Operates within the UK and Africa;• Offers services globally through a network of shipping partners.	<ul style="list-style-type: none">• Providers of freight shipping and inland logistics;• Businesses within the customs and supply chain space;• No interest in marine logistics;• Located in the UK, Europe and Africa;• Minimum EBITDA £1m.

Location: England

263916 - FREIGHT FORWARDING & LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Logistics and global trade management provider;• Offers air, sea and road freight services, warehouse and distribution services and global trade management supply chain solutions;• Serves a range of industries;• Operates globally.	<ul style="list-style-type: none">• Freight forwarding, logistics and haulage businesses;• Businesses within the customs and supply chain space;• Located in the UK and Europe;• Minimum EBITDA £1m.

Location: England

TRAVEL

7278 - TRAVEL MANAGEMENT COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Travel management company;• Focuses on organising trips for UK schools;• Trips are centred around education, languages, music, sport and skiing;• Based in England.	<ul style="list-style-type: none">• Travel management companies specialising in the education sector;• Providing trips in complimentary verticals including summer camps and overseas work experience;• Located in the UK;• EBITDA between £300k-£2m.

Location: England

GENERALIST

13989 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE Firm;• Invests in the mid-market;• Backs carve-outs and buy-ins;• Located in the UK.	<ul style="list-style-type: none">• Sector agnostic;• No interest in the industrial sector;• Located in the UK, Ireland and Europe;• Particular interest in the Benelux;• Minimum EBITDA £10m.

Location: England

272876 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests in mid-market companies;• Current investments include consumer goods and business and tech services;• Takes a majority shareholding;• £800m fund;• Operates across Europe.	<ul style="list-style-type: none">• Sector agnostic;• Strong second tier management team;• Located in the UK and Western Europe;• Minimum EBITDA £5m;• EV between £80m-£300m.

Location: England

52928 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests in the technology and business services sectors;• Focuses on growth buy-out investments;• Takes a majority shareholding;• Specialises in buy-and-builds;• Operates across the UK.	<ul style="list-style-type: none">• Sectors of interest including technology services, business services, software, data and analytics;• Founder-owned businesses;• Strong second tier management team;• Located in the UK;• Maximum EV £50m;• Minimum EBITDA £2m.

Location: England

263923 - UK FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK family office;• Long-term holding company;• Looks for majority investments;• Can provide management support;• Invests between £2m-£7m.• Based in London.	<ul style="list-style-type: none">• Sector agnostic;• Preference for B2B;• Preference for niche products and services;• Second tier management team in place;• Located in England;• EBITDA between £500k-£1.5m.

Location: England

15468 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Long-term holding company; • Provides management and operational support; • Current portfolio includes over 11 companies; • Invests between £5m-£25m; • Active across the UK. 	<ul style="list-style-type: none"> • Sectors of interest include business services, engineering, speciality distribution, manufacturing, filtration systems and agriculture equipment; • Particularly niche and technical products; • Distressed opportunities welcome; • Located in the UK, Ireland and the DACH region; • EBITDA between £2m-£10m.

Location: England**280424 - GERMAN PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German PE firm; • Invests in small cap digital and tech businesses; • Raises funds through entrepreneurs and family offices; • Backs successions, MBOs and MBIs, buy-and-builds and carve-outs; • Takes a majority stake. 	<ul style="list-style-type: none"> • IT services, hosting, digital infrastructure and cyber security businesses; • Asset-light businesses with the exception of hosting; • Located in the DACH region; • Established businesses with positive cash flows; • Leverage available; • EBITDA between €1m-€5m.

Location: Germany

269961 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in speciality materials, chemical and pharmaceuticals sectors;• Experienced in majority investments including corporate carve-outs and co-investments;• Headquartered in the US, located globally.	<ul style="list-style-type: none">• Speciality materials, chemicals and pharmaceuticals businesses;• Majority investments;• Located in North America or Western Europe;• Minimum EBITDA US\$5m.

Location: USA

15240 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Offers structured capital solutions;• Takes a majority and minority shareholding;• Operates in the UK.	<ul style="list-style-type: none">• Sector agnostic;• Located in the UK and Ireland, the Nordics and the DACH and Benelux regions;• Turnover between £30m-£300m;• EBITDA between £3m-£15m.

Location: England