Langeliffe International NON-UK BUYERS ACQUISITIVE IN THE UK

AUGUST 2022

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel and Generalist.

SECTORS

To view a collection of our most acquisitive overseas buyers targeting opportunities in the UK, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AGRICULTURE
- AUTOMOBILES & PARTS
- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION
- TRAVEL

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

• GENERALIST

AEROSPACE & DEFENCE

276672 - AVIATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Aviation service providers;
Provider of aviation services;	Located in Europe;
 Specialises in air ambulance services, as well as private jets and engineering services; 	• Minimum EBITDA €500k.
Additionally runs a flight training school;	
Operates across Europe.	

Location: Germany

258059 - AVIATION PARTS & COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor, manufacturer and repairer of aviation parts; 	 Manufacturers of aviation components and parts; Located in Europe;
 Serves airlines, aftermarket service providers and OEMs; 	• Minimum turnover US\$5m.
Operates domestically.	

Location: USA

258679 - TIER II METALLIC PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Tier II supplier of highly engineered metallic parts, kits and assemblies; Serves the aerospace industry; Operates domestically. 	 Suppliers of metallic parts to the aerospace industry; Parts including aircraft wing ribs, bulkheads, strings and floor beams; Located in the US and Europe; Minimum turnover US\$5m.

Location: USA

262242 - AEROSPACE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor of aftermarket aerospace parts; Sumplies the military appear and commercial 	 Distributors of aftermarket military and commercial aerospace parts; Providers of supporting MRO services;
 Supplies the military, space and commercial aviation sectors; 	Located in North America and Europe;
Provides additional support repair services;Operates domestically.	 Minimum EBITDA US\$1m.

Location: USA

275882 - HIGH PERFORMANCE ALUMINIUM TUBES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer and distributor of aluminium tubing products; 	 Manufacturers of high-performance aluminium tubes; Serving the aerospace industry;
 Manufactures a range of high-performance products for applications in aircraft seats, heat exchangers, hydraulic systems and controls; 	 Located in Western Europe; Minimum turnover €10m; EBITDA from negative up to €15m.
 Serves the aerospace industry, specifically international blue-chip clients and individual component manufacturers; 	
Operates across Europe.	

254753 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	Aerospace and defence businesses;
 Six current portfolio companies; Focuses on middle market aerospace and defence businesses. 	 Manufacturers and distributors of aircraft engine parts;
	 Providers of maintenance and repair services to aircrafts;
	• Located in the US and Europe;
	Minimum EBITDA US\$3m;
	 Related software businesses with a turnover greater than US\$5m.

Location: USA

275886 - PRIMARY PARTS & SUB-ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of complex structural components and sheet metal parts; Serves clients in the aviation, defence and space markets; Manufactures a range of critical components, parts and sub-assemblies; Utilises a variety of metalworking and sheet forming methods to create products; Manufacturing facilities located in France and Morocco. 	 Located in Western Europe; Minimum turnover €10m; EBITDA from negative up to €15m.

275887 - AIR CONDITIONING UNITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Developer and manufacturer of thermal management systems; 	 Manufacturers of air conditioning units, cooling and filter systems; Serving aerospace and automotive
 management systems; Products include heat exchanges and cooling systems for the aviation, aerospace and automotive industries; Serves a European blue chip client base; Manufacturing facilities located in France. 	 Serving aerospace and automotive markets; Located in Western Europe; Minimum turnover €10m; EBITDA from negative up to €15m.

AGRICULTURE

263292 - ALUMINIUM HORTICULTURE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Designer and manufacturer of greenhouse	 Manufacturers of aluminium horticultural product parts;
components;	Designers and manufacturers of
• Specialises in high-performance aluminium	greenhouses;
roofs and sidewall systems;	Located in Europe;
• Operates in the Netherlands.	• Minimum EBITDA £1m.

Location: Netherlands

263934 - HORSE BREEDERS & TRAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Horse breeders and/or trainers;
Equestrian group;	Primarily located in Europe, but would
 Sources, develops, trains and sells world-class dressage horses; 	consider globally;Minimum turnover €2m.
 Majority of revenue is generated in Europe; 	
Scope for international expansion.	

Location: Denmark

AUTOMOBILES & PARTS

276675 - AUTOMOTIVE PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of chrome-plated plastic components; Serves the automotive industry; Additionally offers tool making and assembly services; Operates domestically. 	 Manufacturers of plastic components; Serving the automotive industry; Located in Europe; Minimum EBITDA €500k.

Location: Germany

276385 - METAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of complex parts and components for the automotive industry; 	 Manufacturers and suppliers of metal components; Serving the automotive industry;
 Clients include virtually all of the world's biggest car brands; Operates domestically. 	 Located in Europe; Minimum EBITDA €1m.

Location: Germany

276453 - CABIN SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of customised cabin solutions;
• Designer and manufacturer of cabins;	Serving the industrial and agricultural
• Products used for agricultural and industrial	sectors;
vehicles;	Located in Europe;
• Offers customised cabin solutions.	• EBITDA from negative up to €30m.

Location: Denmark

275087 - FLEET SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of safety solutions for fleet vehicles; 	 Manufacturers of safety products for commercial and emergency vehicles; Located in the US and Europe;
 Products include video systems, wireless connectivity, vehicle safety lighting and van shelving and storage; 	 Profitable with a minimum EBITDA US\$250k.
 Serves the bus, rail, law enforcement and military, emergency services and fire markets; 	
Operates across North America.	
Location: USA	·

264495 - HEAVY COMMERCIAL VEHICLE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Automation companies;
 Manufacturer and distributor of complex machined metal parts; 	 Customer solutions for cast and forged components in manufacturing and
• Applications in commercial vehicles;	logistics;
 Products include axles, frames, chassis and engine parts. 	 Players serving the heavy commercial vehicle industry;
	Located in Europe;
	• Minimum revenues £20m.

Location: Germany

267675 - **PLASTIC INJECTION MOULDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer and supplier of plastic injection moulded parts; Specialises in products with complex geometries; Products include door handles, panels, speaker grills and roof frames; Serves the automotive industry; Additionally operates their own tool shop for internal moulding services; Operates in Germany and the Czech Republic. 	 Manufacturers and suppliers of plastic injection moulding components; Specialising in automotive parts and accessories; Located in Europe; EBITDA from negative up to €15m.

Location: Germany

266155 - VEHICLE SHELLS & INTERIORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss PE-owned; Provider of vehicle repair and preparation services; 	 Providers of vehicle shell, interior preparation and repair services; Serving the automotive industry;
 Services include body and paintwork, smart repairs, hail repairs and interior and rim preparation; 	 Operating B2B and B2C; Located in Northern Europe;
 Serves car dealerships, fleet operators, leasing companies, insurance companies and private customers; 	• Minimum EBITDA €250k.
 Additionally operates a network of branded repair shops across Northern Europe. 	

Location: Germany

263584 - MOTORCYCLE PARTS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 Dutch PE-owned; Wholesale distributor of aftermarket parts and accessories for motorcycles; 	 B2B distributors of motorcycle parts and accessories; No interest in dealerships;
 Focuses on premium products from a range of suppliers and brands; Delivers products globally. 	 Located in the Benelux; Minimum EBITDA €500k.

Location: Netherlands

BUILDING PRODUCTS

272180 - STREET FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned; Crown of companies:	 Designers and installers of street furniture, shelters and bicycle parking;
 Group of companies; Designer and installer of street furniture, public shelters and bicycle infrastructures; 	 Interested in businesses with a manufacturing element but this is not essential;
 Key focus on circularity and smart city solutions; 	 Located in the UK;
 Serves local governments, contractors and public authorities; 	• EBITDA between €300k-€5m.
Active across Western Europe.	

Location: Netherlands

269112 - INTERIOR INSTALLATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Interior installation companies;
 Designer, manufacturer and installer of fixed and moveable products; 	 Preferably no production and assembly services;
 Products include doors, partitions, walls, ceilings, floors and furniture; 	 Expertise in moveable walls, floors and ceilings;
 Provides full fit-out services for office buildings. 	 Located in the Netherlands, DACH, France and the UK;
	 Minimum EBITDA €1m.

Location: Belgium

279138 - DOOR PANELS & FRAMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers of wooden door panels
 Developer and manufacturer of wooden door panels; 	Located in the Netherlands, Germany and
 Manufactures products from their own materials; 	UK; • Minimum EBITDA €500k.
 Markets products through a network of distributors across the Netherlands and the UK. 	

Location: Netherlands

261084 - PRECAST STAIRCASES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French privately-owned;Group of companies;	 Manufacturers of precast concrete staircases;
 Provider of prefabrication services for concrete elements; 	 Located in France, Switzerland and the UK; Turnover between €10m-€20m.
• Serves the construction industry;	
• Located in France and Switzerland.	

6893 - BUILDERS MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; Builders merchant; History of acquisitions; Operations across Europe. 	 Retailers to the construction sector, particularly in renovation, maintenance and improvement; E-commerce and customer facing stores; Not interested in businesses supplying merchants; Strong second tier management; Located in the UK, Ireland, the Netherlands and Belgium; Minimum EBITDA £10m; EBITDA margin at least 7%.

Location: Ireland

CHEMICALS

261795 - SPECIALITY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Distributors of speciality chemicals;
 Manufacturer and distributor of speciality chemicals; 	 No low margin commodities such as products;
 Serves clients in the life science, pharmaceutical, industrial and cosmetic 	 Exclusive mandates with well-known suppliers;
sectors;	• Strong preference for asset light
Operates globally.	companies and no manufacturing;
	Located globally with a focus on Europe;
	 Minimum turnover €250k.

Location: Luxembourg

276395 - MOULDED ELASTOMER PARTS & SEALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Producer of moulded elastomer parts and seals; Primarily serves the automotive industry; Operates domestically. 	 Manufacturers and suppliers of elastic and thermoplastic materials; OE businesses and processors of silicone granulate; Serving the automotive industry; Located in Europe;
	• Minimum EBITDA €1m.

Location: Germany

258959 - ECO-FRIENDLY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Manufacturer and distributor of eco-friendly flame-retardant chemicals; Serves the industrial sector; Products used in the processing and manufacture of wood, paper, plastics, resins, textiles and sealants; Manufactures fire extinguishing powders and water additives; Production facilities located in Belgium and Germany. 	 Manufacturers and distributors of eco- friendly chemicals; Located in Western Europe; Minimum turnover €3m.

Location: Belgium

269896 - ANTIOXIDANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of non-staining phenolic
• Manufacturer of phenolic antioxidants;	antioxidants;
 Products used in feed and food, pharma and beauty, and industrial end-markets; 	 Manufacturers of industrial organic chemicals;
Marketed under its own proprietary brand;	 Antioxidants used for plastics, lubricants, foods and paints;
• Manufacturing plants in Spain and Germany.	Located in Europe;
	Minimum turnover US\$5m.

Location: Spain

266831 - CHEMICALS & INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss privately-owned; Distributor of chemicals and pharmaceutical ingredients; Strong history of acquisitions; Operates across Europe. 	 Distributors of specialty chemicals and pharmaceutical ingredients; Animal feed and food ingredients considered; Located in Europe; EBITDA between €1m-€10m; Maximum EV €30m.

Location: Switzerland

CONSTRUCTION

276665 - UNDERGROUND INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of underground infrastructure
 Provider of underground infrastructure; 	for cables and pipelines;
• Supplies cables and pipeline networks for	Serving the energy and water sectors;
energy and water;	Located in Europe;
• Serves public and private sectors;	• Minimum EBITDA €250k.
Operates domestically.	

Location: Netherlands

255554 - UTILITIES INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Providers of underground and overhead
Multi utility group;	infrastructure works;
 Offers a range of services from initial concept design through to maintenance; 	 Carrying out projects in telecoms, water, drilling, electricity, sewage, gas and public lighting;
 Realises small, large and complex projects; 	 Directly serving utility companies;
 Operates across gas, water, electricity and telecoms; 	• Located in the UK;
• Headquartered in Belgium, with operations	 Turnover between €25m-€100m;
across the Benelux, France and Germany.	• 10% EBITDA margin;
	 Seller willing to reinvest at least 20% of their proceeds to the top holding company.

Location: Belgium

276497 - STEEL CONSTRUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Infrastructure engineer;	 Steel manufacturing and construction engineers;
 Specialises in steel constructions; 	 Working on moving steel structures such as bridges and slices;
 Provides services to major infrastructure projects and buildings; 	No interest in architectural structures;
Operates domestically.	Located in mainland Europe;
	Steel maintenance services;
	• Located in the UK;
	• Minimum EBITDA €250k.

Location: Netherlands

259557 - ENGINEERING CONSULTANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French privately-owned;	 Engineering consultants;
 International engineering group; 	 Solely consultancy firms only, no
 Services include engineering, architecture, urban planning and consulting; 	contractors or installation providers considered;
 Serves road, civil, urban development, water and environment markets; 	Located globally;Minimum EBITDA €500k.
Operates across Europe.	

Location: France

276668 - CONSTRUCTION SITE FACILITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Construction site facilities suppliers;
• Supplier of construction site facilities;	Located in Europe;
 Provides containers, gates, electricity and water systems; 	• Minimum EBITDA €500k.
• Serves the public sector;	
Operates domestically.	

Location: Germany

268517 - BUILDING AUTOMATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Providers of building automation systems;
 Provider of building automation systems; 	Focusing on smart homes and climate
 Specialises in smart buildings and energy efficiency; 	control systems;Located in the Nordics, UK and the
 Solutions manage heating, cooling, lighting, access control, security and fire control systems; 	 Benelux; EV between €1m-€25m; Minimum EBITDA €500k.
Located in the Nordics.	

Location: Sweden

ELECTRONIC

264171 - Z-WAVE WIRELESS TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Providers of Z-wave wireless technology;
 Manufacturer and distributor of Smart Home products; 	 Manufacturers and distributors of home automation products;
Offers a range of home automation products	• Active B2B;
under its own brands;	Located in Europe;
 Provides complementary software and apps so that products can be controlled from 	• Turnover between €2m-€20m;
mobile phones and devices;	• EBITDA between €500k-€3m.
• Distributes products through a range of distributors, re-sellers and smart home installation networks that are active globally.	

Location: Germany

264520 - SECURITY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Security products providers;
 Provider of video surveillance, alarms, biometric access control and cardiac defibrillators; 	 Products including CCTV, vein recognition systems, alarm systems and defibrillators; Located across Europe;
 Offers a range of security-related products across video, alarm, access and care; 	 Maximum valuation €150m.
• Products offered to SMEs across France.	

267109 - FIBRE & DATA CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Wholesalers of fibre and data cables;
 Wholesaler and supplier of wires, cords and cables; 	 End users in the infrastructure, utility and industry sectors;
• Serves the telecom and telematic markets;	Located in Europe;
Operates domestically.	• Minimum turnover c.€15m.

Location: Netherlands

260453 - NETWORK INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Designer and distributor of broadcast network infrastructure; 	 Designers and distributors of network infrastructure; Located globally;
• Operates B2B;	 Minimum EBITDA €2m.
 Active in modular AV processing, monitoring and control systems, and compliance recording; 	
Global distribution network.	

Location: Netherlands

276425 - **LED LIGHTING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Manufacturer of lighting components and	 Manufacturers and distributors of LED lighting;
systems;	 Providers of lighting solutions;
 Systems are SMART and controlled via an app; 	 Located in Europe; Minimum EBITDA €1m.
 Specialises in LED lighting; 	
Operates domestically.	

Location: Germany

279423 - PCBS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Group of companies; Provider of prototyping and manufacturing 	 Manufacturers of PCBs; Active in the prototype, production and assembly phases;
 Provides of protocyping and manufacturing services for low volume PCB assembly; Provides end-to-end service support from design to complete system integration; 	 Located in Europe; Minimum EBITDA €500k.
 Serves healthcare, EV charging and IoT industries; 	
European operations.	

FINANCIAL GENERAL

267126 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of financial services;	Financial services providers;Focusing on insurance brokers;
 Offers private and business insurance, mortgage and pension services; 	 Located in Europe; Minimum EBITDA US\$500k.
Specialises in insurance distribution for SMEs;Operates across the Netherlands.	

Location: Netherlands

261637 - TECH-ENABLED INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of tech-enabled insurance	 Providers of tech-enabled insurance distribution services;
distribution services;	Developers of insurance distribution
Developer of an insurance distribution	software platforms;
platform;	 Located in Western Europe;
 Provides a logistical link between insurers and brokers; 	• Minimum EBITDA US\$500k.
 Specialises in non-life insurance; 	
Located in the Netherlands.	

Location: Netherlands

17217 - INSURANCE BROKERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Insurance brokers;	 Providers of insurance broking and associated services;
 Provides health, motor, business, home, leisure, motorcycle, pet, travel, truck, specialist niche and life insurance; 	Located in Europe and the US;Minimum turnover US\$5m.
Headquartered in the UK.	

Location: England

276301 - DEBT COLLECTION SERVICES (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of debt collection services;
• Provider of debt collection services;	Providers of other debt related and
 Supports borrowers and works with them to develop loan repayment solutions; 	financial services;Located in Europe;
 Headquartered in Poland with operations across the CEE region. 	• Minimum EBITDA €500k.

Location: Poland

FOOD & BEVERAGES

3515 - CHICKEN & BEEF PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Providers of high value chicken and beef
• Manufacturer of quality meat products;	products;
 Offers a range of raw and cooked meats and meat products; 	 Additionally interested in non-meat products such as cooked vegetables, desserts and pies;
 Serves manufacturing, food service and retain clients; 	 Located in the UK;
• Active across the UK.	 Maximum turnover €30m.

Location: England

261161 - SWEET MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Sweet manufacturers;
 Manufacturer of confectionary; 	 Products including sweets, gummies,
• Products include jellybeans, liquorice, wine	liquorice, etc.;
gums, etc.;	 Selling products B2C through retailers;
 Distributes products through retailers; 	 Maximum EBITDA €50m.
Operates across Europe.	

Location: Netherlands

261095 - INSTANT FOOD SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Providers of instant food solution;
 Provider of private label and branded, instant food solutions; 	 Serving the hot drink and sport nutrition sectors;
• Products include drink toppings, sweeteners,	 No interest in vitamins and supplements;
dietary products, sports nutrition and supplements;	• Operating B2B;
• Supplies in sachets, tins, plastic tubs and refill	 Located in Europe;
bags;	 Minimum EBITDA €1m.
• Sells B2B to retailers and brand owners;	
 Headquartered in the Netherlands with a UK office. 	
Location. Nathorizada	

Location: Netherlands

262153 - FROZEN SNACK FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Producers of frozen snack foods;
 Manufacturer and supplier of frozen food; 	 No interest in full meals and pizzas;
 Supplies branded and private label frozen food products; 	 Preferably vegetarian and ethnic foods; Retail distribution channels;
 Specialises in party and buffet style food, including vegetarian and vegan options; 	 Located in Europe;
 Production sites located across the Netherlands, Belgium, Denmark and the UK. 	 Turnover between €2m-€50m.

Location: Netherlands

267082 - PET FOOD INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	• Distributors of pet food ingredients;
• Distributor of raw pet food ingredients;	Predominantly based on the waste of
• Oversees the entire supply chain;	other products lines;
• Pet food ingredients created from by-	 Serving pet food manufacturers;
products of the food processing industry;	 Located across Europe;
 Products include animal protein, potato flakes, frozen meat, oils and fats; 	• Maximum EV €350m.
 Also offers warehousing, stock handling and storage services; 	
• Located in the Netherlands and the US.	
Location: Netherlands	

264423 - PREMIUM ALCOHOL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Distributors of premium alcohol;
Premium alcohol distributor;	Located in Europe;
 Products include spirits, rum and whisky; 	Minimum EBITDA £1m.
Located in France.	

Location: France

264519 - HALAL MEAT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Distributor of halal processed meat; Supplies retailers, super and hypermarkets; Located in France. 	 Halal meat manufacturers and distributors; B2C branded halal brands; Located in Europe; Maximum turnover £10m.

261181 - SHELLFISH & SEAFOOD (CLICK REFERENCE TO ENQUIRE)

 Dutch PE-owned; Producer of fresh fish products; Manages the entire production and processing procedure; Products include shellfish and a variety of salmons; Serves major retailers, industry buyers, food service and catering businesses; Products include shell for a variety of salmons; Products inclu	The Acquirer	Acquisition Criteria
Operates across Europe, the US and Asia.	 Dutch PE-owned; Producer of fresh fish products; Manages the entire production and processing procedure; Products include shellfish and a variety of salmons; Serves major retailers, industry buyers, food service and catering businesses; 	 Producers and processors of shellfish and seafood; Hot and cold fish products; Operating B2B; Located across Europe;

261706 - SEAFOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Catcher, processor and distributor of frozen	 Catchers, processors and distributors of seafood;
seafood products;	Located in Europe;
 Produce is sourced from across the southwest and southeast Atlantic, with ships in Argentina, Namibia and South Africa; 	 Minimum revenue €2m.
Headquartered in Spain.	

Location: Spain

277042 - FLAVOURS, INGREDIENTS & FRAGRANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Suppliers of flavours, ingredients and fragrances;
 Provider of flavour development and production services; 	Providers of flavour development and
 Serves small and mid-sized food and beverage companies; 	production services;Located in North America and Europe;
 Services include the use of a digital platform, research services and on-site interactions; 	• Minimum EBITDA US\$1m.
Operates domestically.	

Location: USA

274343 - SOFT DRINKS & COCKTAIL MIXERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Producer of mineral water and non-alcoholic beverages; 	 Producers of soft drinks and cocktail mixers; Branded and private label producers;
 Products include waters, mixers, iced teas, juices and flavoured waters; Markets products under an own brand; Also offers private label services. 	 Supplying retailers and foodservice; Located in Europe and North America; Minimum EBITDA US\$500k.

Location: Italy

276478 - SWEETENER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Producers of sweeteners;
Producer of aspartame sweetener;	Located in Europe;
 Supplies well-known soft drinks, juices and chewing gum brands; 	• EBITDA from negative up to €30m.
• Production facilities located in France.	

276044 - **ACTIVE INGREDIENTS & FLAVOURINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Manufacturer and supplier of active	 Manufacturers of active pharmaceutical ingredients and flavourings;
pharmaceutical ingredients and flavourings;	 Bioflavonoids and natural flavourings of particular interest;
 Serves the pharmaceutical, cosmetic, human and animal nutrition sectors; 	• Located in Europe and the US;
Located in Spain.	Minimum EBITDA US\$500k.

Location: Spain

273880 - DAIRY & DAIRY ALTERNATIVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 XSWX-listed; Processor and producer of dairy-based products; 	 Producers of dairy and dairy alternatives; Distributors and retailers of dairy products;
 Products include butter, cream, yoghurt and a range of plant-based dairy alternatives; Operates across Europe and the US. 	Located in Europe;Minimum sales €15m.

Location: Switzerland

264459 - CONSUMER PACKAGED GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Singaporean privately-owned;	B2C consumer packaged goods;
 FMCG/food and beverage manufacturer; 	Established mid-size brands;
 Strong track record of building household brands; 	Products including packaged foods, beverages, personal care and home care
 Manufactures and distributes consumer packaged products to retail consumers; Presence across Africa, Asia and Europe. 	 products; Specific interest in early-stage plant-based products;
 Presence across Africa, Asia and Europe. 	Located globally;EV between US\$1m-US\$100m.

Location: Singapore

15061 - FEED COMPANIES (CLICK REFERENCE TO ENQUIRE)

Гhe Acquirer	Acquisition Criteria
• Dutch-listed;	• Feed companies;
 Provider of complete feed solutions for organic livestock farming; 	For beef, pork and chicken;No additives or premixes;
 Products include compound, young animal, special and liquid feeds, loose raw materials and sowing seeds; 	 Located in Europe, Asia and Africa; Minimum turnover €50m;
 Separate nutrition and innovation centre for R&D purposes; 	Providers of horse feed;Located in Europe;
 Located in the Benelux, Germany, Poland and the UK. 	 Minimum turnover €10m; Organic feed companies;
	Located in Europe;Minimum turnover €25m.

Location: Netherlands

HEALTH/PHARMA

275972 - MEDICAL DEVICE SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; CRO provider of trial management and quality assurance services; Provides development plans, clinical maintenance and regulatory strategies; Located in Switzerland. 	 Providers of support services to the medical device industry; Assisting in product approvals, trial management and maintaining compliance; Located in Western Europe; Minimum EBITDA £250k.

Location: Switzerland

279745 - **IMAGING TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 UK PE-owned; Developer and manufacturer of advanced systems for fluorescence microscopy; Instrumentation is used for medical research 	 Manufacturers of imaging technology used in biological and medical research; Products should have a positive impact for patients; 	
across cancer and neuroscience;Located in Italy.	Located in Europe;Minimum EBITDA £500k.	

Location: Italy

276674 - **MEDICAL TESTING & RESEARCH** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Provider of genetic and medical testing	 Providers of medical testing, research and diagnosis services;
services;	Located in Europe;
 Aims to diagnose and research rare diseases; 	• Minimum EBITDA €500k.
Offers services to consumers and players in the pharmaceutical industry.	

Location: Germany

273263 - DERMATOLOGICAL & SKINCARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquisition Criteria	
•	Swiss PE-owned; Producer of a range of dermatological	 Producers of dermatological ointments and skincare products; 	
	products;	 Producers of complementary external pharmaceuticals; 	
•	Products include specialist treatments and age-specific, hygiene, prevention and wellness ranges;	 Providers of pharmaceutical research and production capabilities; 	
•	Supplies to a variety of healthcare providers, pharmacies, shops and direct to consumers online.	• Located in the DACH region, Southern Europe and the UK;	
		• Minimum EBITDA €500k.	

Location: Italy

266826 - MEDICAL & DENTAL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 German PE-owned; Manufacturer and distributor of products for medical technology; 	 Manufacturers and distributors of medical and dental technology; Located in Europe; 	
Mainly serves the dental sector;Operates domestically.	• Minimum EBITDA €1m.	

Location: Germany

275010 - CANNULAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Dutch PE-owned; Developer and manufacturer of medical components and devices; 	 Manufacturers of cannulas and cannula systems; Serving pharmaceutical and medical industries; 	
 Serves oncology, dermatology, pain therapy, pharmaceutical and veterinary markets; Separated into ready for cleanroom and ready for market divisions. 	 Expertise in pre-fillable disposable syringes and single use medical devices; Located in Europe; 	
	• Minimum EBITDA €250k.	

Location: Germany

274528 - PHARMACEUTICALS & SUPPLEMENTS (CLICK REFERENCE TO ENQUIRE)

Location: Netherlands

276249 - DRUG DEVELOPMENT CONSULTANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Consultants active in drug development;
 Drug development consultant; 	Located in Europe;
 Partners with companies in the biotech and pharmaceutical industries; 	• Minimum EBITDA €500k.
 Offers solutions across clinical research, clinical supply trial, CMC development and pharmaceutical and biotech products and devices; 	
 Provides services across a wide range of medical related areas; 	
Operates in the Nordics, Germany and the Netherlands.	

Location: Denmark

276254 - **CROS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Food contract research organisation; Researches innovative health technologies; 	 Researchers of health technologies related to food (CROs); Developers of new food technologies centred around health;
 Works closely with food ingredient and health companies; Global client base. 	Located in Europe;Minimum EBITDA €500k.

Location: Netherlands

260296 - THIRD PARTY MEDICAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
٠	Belgian PE-owned;	•	Distributors of third-party medical
•	Distributor of third-party medical equipment and consumables;	•	equipment and consumables; Located in the UK;
•	Specialises in ophthalmology, first line care and specialist equipment, covering the entire medical sector;	•	Minimum revenue €10m.
•	Products include therapy and diagnosis equipment, accessories, instruments and consumables;		
•	Treats specialisations such as cardiology, gynaecology, laser surgery, intensive care units, neuro and vascular surgery;		
•	Operates domestically.		

Location: Belgium

267086 - DRUG DISCOVERY CROS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Dutch PE-owned;	Drug discovery CROs;	
• Drug discovery CRO;	Located in Europe;	
 Clients include large European pharmaceutical and biotech companies; 	• Minimum EBITDA €2m.	
 Offers tailor-made synthetic solutions for the design and synthesis of small molecules; 		
Operates across Europe.		

Location: Netherlands

279729 - BLOOD COLLECTION & DIALYSIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 US PE-owned; Distributor of speciality medical consumables; 	 Distributors of blood collection and dialysis medical consumables; Located in North America and Europe; 	
 Serves the blood/plasma collection and dialysis service industries; 	• Minimum EBITDA US\$500k.	
 Products include preparation, extraction, pharmaceuticals, diagnostics and PPE consumables; 		
Operates domestically.		

Location: USA

16486 - PHARMACEUTICALS & MEDICAL DISPOSABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UAE privately-owned;Pharmaceutical company;	 Manufacturers of pharmaceuticals and medical disposables; 	
 Services include sales, marketing and supply chain solutions; 	Located in the UK;Minimum EBITDA US\$250k.	
Operates across Asia.		

Location: Kuwait

273884 - PHARMACEUTICAL DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• US PE-owned;	• Distributors of pharmaceutical products;	
Group of companies;	No production companies;	
 Develops, manufactures and distributes pharmaceutical products; 	• Serving pharmacies, hospitals, care homes and wholesalers;	
 Serves pharmacies, wholesalers, hospitals and retirement homes; Located in Belgium, Ireland and the US. 	Located in Europe and the US;Minimum EBITDA US\$500k.	

Location: Belgium

260903 - LABORATORY SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Group of wholesale distribution companies; Distributes a range of laboratory supplies, including flasks, petri dishes, tubes, pipettes, beakers, trays and freezing boxes; Serves life science research and development laboratories; Products designed for molecular biology, immunology, microbiology and cell culture applications; Operates e-commerce sites across Europe. 	• Minimum EBITDA €250k.

Location: France

HEALTHCARE PROVIDERS

261289 - DENTAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Dutch PE-owned;	Dental service providers;	
Provider of dental services;	 Operating in hospitals and healthcare 	
• Operates in public and private hospitals;	facilities;	
• Services include hygiene and prevention, oral	No interest in dental clinics;	
surgery, pedodontics and orthodontics;	Located in Europe;	
Active across Italy.	• Minimum EBITDA €2m.	

Location: Italy

275669 - EQUINE HEALTHCARE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Dutch PE-owned;	 Providers of equine healthcare services; 	
• Equine clinic;	Including dental, surgical and medicinal	
• Offers a vast range of medical services and	services;	
treatments to horse owners;	Providers of equine feed, supplements	
• Operates from a fully equipped clinic located	and pharmaceuticals;	
in Belgium.	Located in Europe;	
	 Minimum EBITDA €1m. 	

Location: Belgium

276273 - DENTAL CLINICS & LABORATORIES (CLICK REFERENCE TO ENQUIRE)

he Acquirer	
Dutch PE-owned;Provider of dental care services;	
 Practices and laboratories located in Netherlands. 	

276287 - PHYSIOTHERAPY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Dutch PE-owned; Provider of physiotherapy services; Additionally provides other forms of therapy; 120 centres located across the DACH region. 	 Providers of physio and other types of therapy; Located in Europe; Maximum EBITDA €10m. 	

Location: Germany

8464 - DOMICILIARY CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• XPAR-listed;	• Domiciliary care providers;	
 Provider of home support services; 	• Live in nurses;	
 Offers a range of services to meet the specific needs of families; 	 Located in Europe; Maximum turnover €20m. 	
 Services include cleaning and ironing, childcare, home support, gardening and cleaning professional spaces; 		
Operates across France.		

Location: France

275068 - CLOUD ERP & CRM SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• XFRA-listed;	 Developers of cloud ERP and CRM solutions; 	
 Providers of a cloud-based ERP platform; 		
 Services include CRM, merchandise and customer management, order processing, 	 Focusing on the automation and optimisation of workflows; 	
invoicing and accounting solutions;	 Located in Europe; 	
 Headquartered in Germany, with operations across Europe. 	 Minimum EBITDA €250k. 	

Location: Germany

277250 - IT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquisition Criteria	
٠	US PE-owned;	٠	Providers of IT services;
•	Provider of IT and civil engineering consultancy services;	•	Specialising in the areas of cloud, data analytics, cyber security, AI, IoT and
•	Offers application development and maintenance, BPO and digital transformation services;	•	robotic process automation services; Located in Southern Europe, LATAM, and the UK;
٠	Additionally provides project management	٠	Minimum EBITDA US\$5m;
•	and design engineering services; Headquartered in Spain.	٠	Providers of civil engineering design and project management services;
		•	Focusing on urban mobility (e.g., metro and trams), and water and energy verticals;
		•	Located in the US, the UK and Southern Europe;
		•	Minimum EBITDA US\$650k.

Location: Spain

17021 - HR & FINANCIAL MANAGEMENT SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of online software solutions; Part of a wider software group; Offers cloud-based expense, contract and workforce management, business process and system Z solutions; Operates across the UK. 	 Providers of cloud-based HR and financial process management software; Located in the UK; Minimum EBITDA US\$200k.

Location: England

279338 - RETAILS & SALES SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 The Acquirer German PE-owned; Provider of product sales and retail management software solutions; Offers software solutions that combine sales optimisation, graphical project planning and product lifecycle management capabilities; 	 Providers of retail and sales software; Solutions designed around CRM, product configuration, cost-and-price calculation, store design, product display management and project planning; Operating B2B, serving retailers and
 Sales solutions include project-centred CRM technologies for sales optimisation and product lifecycle management; Retail solutions include an integrated planning environment for store design and outlet means any set. 	 manufacturers; Located in Europe; Minimum EBITDA €500k.
 outlet management; Offers complementary consulting, implementation and maintenance services; Serves manufacturers and retail clients; Located in Switzerland. 	

Location: Switzerland

276575 - CUSTOMER & SOCIAL TREND ANALYSIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of AI driven customer engagement	 Developers of customer and social trend analysis solutions;
solutions;	 Providers of customer experience and communications software;
 Offers trend analysis, social commerce, and customer communication solutions; 	• Located in North America and Europe;
Global customer base.	• Minimum EBITDA US\$2m.

Location: USA

275670 - **GEOINFORMATION & GEOSPATIAL SOFTWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of geoinformation services and software; Offers a range of services, software and technology focused around geoinformation, geospatial and geolocation applications; 	 Geoinformation and geospatial businesses; Service providers and software developers; Located in Western Europe and Scandinavia;
 Primarily serves clients in the government, utility, industrial, construction and transport sectors; 	• Minimum EBITDA €1m.
Headquartered in Belgium with clients across the Benelux.	

Location: Belgium

276341 - ERP SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Providers of ERP services;
• Provider of software and services for ERP,	Suppliers of business and cloud software;
supply chain management and logistics;	Located in Europe;
 Supplies business and cloud software, products and platforms; 	 Minimum revenue €5m;
• Serves a range of end markets;	 Minimum EBITDA €500k.
Over 1000 customers.	

Location: Sweden

263864 - NICHE ENTERPRISE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

۲he Acquirer	Acquisition Criteria
German PE-owned;	• Providers of niche enterprise software,
• Provider of ERP solutions;	including furniture retailers, garden centres and sanitary and building materia
• Specialises in the furniture and kitchen	wholesalers;
industry;	 Modules including e-commerce and
Enables customers to design and visualise	logistic interfaces;
kitchens, bathrooms and living spaces;	ERP peers in the furniture and planning
 Offers cloud, IT, infrastructure consulting and training complexes 	sector;
training services;	 New and niche software;
Active across Europe.	Located in Europe;
	 Revenues between €1m-€25m;
	 EBITDA between €500k-€6m.

276328 - **LEGAL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Provider of software solutions for the legal-	• Suppliers of software solutions serving the legal sector;
tech sector;	Located in Europe;
 Services offered on a fully integrated platform; 	 Turnover between €5m-€50m; EBITDA between €500k-€5m.
Operates across Europe.	

Location: Germany

279148 - SAP INTEGRATION & IMPLEMENTATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Provider of SAP integration software and services; Offers integration with analytics solutions, CRM databases, cloud solutions and process applications; 	 SAP integration and implementation businesses; Offering services and software through OEM partners; Located in Europe and the US;
 Integrates with products from Microsoft Azure, Salesforce and Google; Headquartered in Germany with subsidiaries in France, Hong Kong and the US. 	• Minimum EBITDA €500k.

Location: Germany

268230 - AV & IT HARDWARE RENTAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of rental services; Rents AV and IT products and services; Active across Europe. 	 Businesses renting AV and IT hardware solutions; Located across Europe; Minimum EBITDA €500k.

273606 - **DIGITAL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Group of companies; Provider of technological innovations for learning and organisational processes; Serves the education, healthcare and local government sectors; Services include student information systems, designing and publishing of materials, automation and computerisation of education portals and licensing in Adobe and Microsoft; Operates domestically. 	 Providers of digital solutions for educational and organisational practices; Services include software applications, technological developments and licensing; Serving the public sector; Located in the Nordics, Germany and the UK; Total equity up to €15m.

Location: Netherlands

4739 - IT & BUSINESS CONSULTANCY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• NASDAQ-listed;	Pure consulting companies;
 Provider of IT and management consulting services; 	 Providers of IT and business-related consultancy services;
Serves corporate clients;	 Privately-owned;
 Services include the identification and implementation of sustainable business 	 Long standing private sector customers and share point work;
improvements through information enabled by technology;	 No product businesses, hardware sales, software development or public sector
Headquartered in Sweden;	customers;
Located in Europe.	• Located in the UK, preferably London or the Southeast;
	• Turnover between €1m-€10m.

Location: Sweden

266332 - VERTICAL MARKET SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch privately-owned;	• Developers of vertical market software;
Vertical market software developer;	Focusing on adding value to vertical
 Strong presence in the healthcare and local government sectors; 	markets by building industry-leading software solutions;
• Offers software products in the automotive,	 Located in Europe;
real estate, legal and accounting sectors.	 Minimum turnover €2m.

Location: Netherlands

276224 - SOFTWARE PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of software platforms;
• Supplier of low-code software;	 Low-code and supplied in license form;
 Serves software suppliers and re-sellers; 	Customers that realise software in-house;
 Headquartered in the Netherlands with a global client base. 	Located in Europe;
	• Minimum EBITDA €500k.

Location: Netherlands

276220 - ANONYMISERS OF DATA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Anonymisers of data;
 Provider of pseudonymisation of data; 	Providers of legal protection for
• Provider of end-to-end encryption of	information;
information;	Located in Europe;
 Ensures legal protection for the security of data; 	• Minimum EBITDA €1m.
Operates domestically.	

276681 - FIBRE-OPTIC CABLE INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Full-service provider for the construction of cables and fibre optic technology; 	 Providers of fibre-optic cable infrastructure; Cable part suppliers;
Operates throughout Europe.	Located in Europe;Minimum EBITDA €500k.

Location: Germany

276689 - BUSINESS SOFTWARE DEVELOPERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Business-orientated software developers;
B2B software developer and cloud	Cloud specialists;
consultancy;Group consists of over 300 experts;	 Services including AI, software development and e-commerce solutions;
Offices located across Europe.	• Located in Europe;
	• Minimum EBITDA €250k.

Location: Germany

276364 - DIGITAL APPLICATIONS & SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of software supporting the healthcare sector; 	 Digital application and software providers; Serving the healthcare sector;
 Offers five different applications serving different areas of healthcare; 	 Located in Europe; Minimum EBITDA €1m.
• Specialises in health records;	
Operates domestically.	

276282 - SYSTEM INTEGRATORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	System integrators;
 System integrator for the healthcare industry; 	Serving the healthcare industry;Located in Northern Europe;
 Specialises in business telephony, care alarm systems, voice over WLAN, location, determination systems, mobile telephony, and unified communications; 	• Minimum EBITDA €500k.
Operates domestically.	

Location: Netherlands

276239 - INTERACTIVE EMAIL SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Interactive email solution providers;
Provider of interactive email solutions;	Providers of AI advertisement and push
• Serves financial institutions and e-commerce	notifications;
vendors;	Located in Europe;
 Provides advertisement solutions; 	 Minimum turnover €2m.
 Headquartered in the US with an international client base. 	

Location: USA

261585 - TEMPORARY WORK SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Online software solutions developer for the temporary work market; 	 Software developers and providers operating in the temporary work space; Located across Europe;
 Provides a cloud-based SaaS solution which facilitates candidate screening, pay statements, contracts and invoices; 	 Maximum revenue €20m.
Operates across France.	

Location: France

275846 CYBER SECURITY & DEVOPS CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of cyber security and DevOps
• Provider of cyber security, performance	consultancy services;
testing and DevOps services;	Providing protection, detection and
 Ensures companies applications and infrastructure work optimally and securely; 	incident response services to ransomware attacks and data leaks;
• Services include preventative security,	No interest in products or solutions;
detection and incident response services;	Located in Europe;
Operates across the Benelux.	• Minimum EBITDA €250k.

Location: Netherlands

274051 - CLOUD-BASED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of cloud-based services;
Microsoft partner;	Microsoft and Azure partners and
Offers a range of services to create Microsoft	
cloud workplaces;	 Offering set-up and integration services;
 Manages the provision, security and management of Windows products on PCs, 	 Located in the UK, Germany and the Benelux;
Macs and mobile devices;	
 Services include cloud managed services, adoption, CRM solutions, automation and employee communication; 	• EBITDA between €300k-€5m.
• Serves an international client base;	
Headquartered in the Netherlands with offices in India and Australia.	

264169 - TRAVEL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Software provider; Serves the business travel industry; SaaS favoured by TMCs, travel agencies, OTAs, mobile travel marketing agencies and virtual tour operators; Operates domestically. 	 SaaS businesses with a focus on the travel industry; Located in Europe; Turnover between €2m-€20m; EBITDA between €500k-€3m.

Location: Germany

264166 - SOCIAL CARE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Developer of software for the youth care market; 	 Software developers focusing on the social work market; Located in Europe;
 Software integrates administration, documentation, control and billing services; Operates domestically. 	 Turnover between €2m-€20m; EBITDA between €500k-€3m.

Location: Germany

278431 - E-COMMERCE MARKETING AUTOMATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of SaaS marketing automation and customer data platform software; 	 Providers of e-commerce focused marketing automation software; Customer data platforms;
 Provides personalised experiences to improve the engagement of e-commerce marketing; 	 Located in Europe and the US; Minimum EBITDA €500k.
• Serves over 2,500 organisations globally.	

Location: Poland

272729 - CUSTOMER EXPERIENCE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Italian PE-owned; Software developer; Provides digital CRM and customer solutions; Offices located across Europe. 	 Providers of customer experience software and tech solutions; Located in Europe; Turnover between €20m-€30m.

Location: Italy

273208 - DIGITAL WELLNESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of digital wellness support resources; 	 Providers of digital wellness and development resources; Serving workers in high stress professions;
 Services include customised apps for different professions, wellness tests and support, personal and professional development resources and 24/7 contact options; Serves first responders, workers in the emergency services and corporate clients; Operates domestically. 	 Services are provided via apps which include self-assessments and wellness toolkits; Located in the US and Europe; Minimum EBITDA US\$200k.

Location: USA

278535 - STUDENT MANAGEMENT SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of higher education student management and ERP software solutions; Provides student management, marketing and web administration, campus life and workforce development solutions; Operates across North America. 	 Developers of student management and related EdTech software solutions; Providers of higher education ERP and administrative platforms; Located in North America and Europe; Minimum EBITDA US\$500k.

Location: Canada

279553 - UX & PERFORMANCE MONITORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Developer of application/SaaS performance testing and user experience monitoring solutions; Solutions include synthetic monitoring, capacity testing and performance analysis; Customers include global enterprises, financial institutions and government agencies; 	 Developers of application and platform user experience and performance monitoring solutions; Offering monitoring, load testing and user experience analysis capabilities; Located in North America and Europe; Minimum EBITDA US\$500k.
 Headquartered in Sweden with additional offices in the US and the UK. 	

Location: Sweden

279748 - TEXT GENERATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Developers of AI driven automated text
 Provider of multi-language text generation 	generation software;
software;	Subscription based services which
• Serves the e-commerce, medical services and	
media sectors;	 Located in Europe;
 Automatically creates content in over 110 languages; 	Minimum EBITDA US\$500k.
Operates globally.	

276502 - LIFE-SCIENCE TRAINING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of training solutions, advisory
 Developer and provider of learning, performance and process solutions; 	and support services to the life-science industry;
• Serves the life science industry;	 Focusing on R&D and commercial performance and compliance;
 Provides training, advisory, scientific and medical communications support services; 	 Located in North America, Europe and the APAC regions;
 Headquartered in the US with offices in Europe and APAC. 	 Minimum EBITDA US\$500k.

Location: USA

260754 - IT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of enterprise IT solutions across a variety of platforms and industries, including healthcare and e-commerce; 	 IT solutions in the business's applications space; Microsoft business applications, data, AI and app modernisation;
Located in India.	Located in the South of England;Minimum turnover £1m.

Location: India

278966 - FINTECH COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• FinTech companies;
 Provider of transaction and compliance software; 	 Providers of KYC and AML software, transaction monitoring software and
• Serves the financial sector;	banking identity resolution software;
 Reduces illicit financial flows, corruption and financial inequities; 	Located in Europe and the US;Minimum EBITDA €500k.
 Headquartered in Belgium, with operations in Europe and the US. 	

Location: Belgium

268390 - ERP SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Developers of ERP software;
 Provider of ERP software solutions; Serves leading chains and facilities in the leisure industry; 	 Serving the leisure sector, with a keen interest in the fitness market; Located in Europe;
 Services include booking management, communication with members, progress and performance tracking, KPI statistics, membership handling and the scheduling of shifts; 	• Minimum EBITDA €250k.
 Located in the Nordics, with operations across Europe. 	

Location: Sweden

276313 - IT & CLOUD SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Provider of IT consulting, solutions, services,	Providers of IT and cloud solutions;IT consultants;
 cloud services and software; Portfolio of companies covering a wide range of sectors; 	Located in Europe;Minimum EBITDA €500k.
• Employs over 1000 people.	

Location: Germany

276321 - CLOUD & DATA CENTRE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of cloud, data centre and network solutions; 	 Providers of cloud solutions and data centre services; Operators of data centres;
Owns and operates several data centres.	 Located in Europe; Minimum EBITDA €500k.

Location: Switzerland

261994 - DATA & ANALYTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Data and analytic businesses;
 Provider of data and analytic services; Services include data management, data 	 Data consultancies active in MDM, BI, data science, machine learning and AI;
 Services include data management, data integration, big data analytics, data visualisation, database management and 	 Technology consultancies active in low- code software and RPA;
data warehousing;Located in Europe and the UK.	• Focusing on mid-large sized enterprises;
	• Located in Europe and the UK;
	 Maximum turnover €200m.

Location: Denmark

268581 - TELECOM & DIGITAL WORKING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Reseller of cloud IT and telecom services; Operates B2B; c.45 franchisees located across the Netherlands. 	 Suppliers of telecommunication and digital working solutions; Operating B2B; Located in Western Europe; Minimum EBITDA €1m.

Location: Netherlands

279198 - EDTECH COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XSTO-listed;	EdTech companies;
 Developer of application-based education platforms; 	 Developers of educational software solutions;
 Aimed at children between the ages of 3-16 years; 	 Operating B2C and B2B; Serving children between the ages of 4-16
 Provides fun and educational exercises on their apps; 	 Serving children between the ages of 4-10 years old; Located In Europe, the UK and US;
• Operates across the Nordics, UK and US.	 Minimum EBITDA €250k.

Location: Sweden

265943 - TECHNOLOGY & ELECTRICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

Criteria
Criteria echnology traders and electrical ifacturers; mation, electrification, energy and trial processing technology; terest in the automotive market; ed in Europe and North America; lished and profitable companies with terest in start-ups; num turnover €1m;
ins above 10%.
ir

Location: Sweden

277100 - VERTICAL & HORIZONTAL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US privately-owned; Software investment group; Acquires and grows niche B2B software companies; Operates globally. 	 Developers of niche vertical and horizontal software companies; Providing B2B, mission critical products; Specific interest in HealthTech and communications; Must have their own IP; Located globally; Turnover between US\$2m-US\$20m; Recurring revenue above 70%; Gross margins above 60%.

Location: USA

250730 - REMOTELY MANAGED IT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Hungarian privately-owned;	Remotely managed IT service providers;
• Provider of IT infrastructure services;	 Focusing on IT networks, servers and security infrastructures;
 Services range from IT staffing, outsourcing and consultancy services to software and hardware development, installation and information security services; 	 Located in the UK; Minimum EBITDA €250k.
• Located in Hungary and the UK.	

Location: Hungary

267556 - WATER IT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
XJSE-listed;Holding company;	 Providers of IT solutions and consultancy services;
 Focuses on smart city solutions including water conservation, revenue protection and water leakage technologies; 	 Serving the water market; Software and hardware opportunities; Businesses specialising in the efficient use
 Offers software and hardware for water management; 	 of natural resources; Strong second tier management in place;
Located in South Africa.	Located in the UK;Minimum EBITDA US\$250k.

Location: South Africa

257454 - DATA ANALYTICS & RISK ASSESSMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;Data analytics provider;	 Data analytics and risk assessment providers;
 Delivers insurance risk and assessment services; Operates globally. 	 Operating within the insurance market; Located globally; Turnover between US\$1m-US\$10m.

Location: USA

259493 - ENGINEERING SOFTWARE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
STAR-listed;Provider of engineering software solutions;	 Business- and mission-critical engineering service providers;
 Offers products and services across the aerospace, aviation, industrial, automotive and FinTech markets; 	 Offering a range of software and digital products; Serving the aviation and retail markets;
 Products for business-and mission-critical processes; Serves an international client base. 	 Located in the UK, Germany and France; Minimum EBITDA €250k.

Location: Italy

16546 - BPO & CONTACT CENTRE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; BPO and contact centre service provider; Serves banking, telecom, utility, insurance and technology sectors; 	 Outsourcing and contact centre service providers; Located globally; Minimum turnover £2m.
Headquartered in Argentina, with operations globally.	

Location: Argentina

272106 - BPO & IT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of outsourced customer experience management and digital transformation solutions; 	 Providers of BPO and IT services in emerging countries; Credible UK 'account management' required to front Bangladesh 'low cost'
 Services include back-office management, marketing and skill development training; 	 Located in the UK;
Operates across UK and Asia.	 Targeting UK, European and US customers; Minimum EBITDA £500k.

Location: Bangladesh

INDUSTRIAL/MANUFACTURING

279449 - FLOW CONTROL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Manufacturer of sanitary flow control	• Manufacturers of flow control products, with a focus on sanitary products;
products;	• Serving the food, beverage and
 Serves the food, beverage and 	pharmaceutical industries;
pharmaceutical sectors;	Located in North America and Europe;
 Products include values, pumps, hoses and fittings; 	• Minimum EBITDA US\$500k.
Operates domestically.	

Location: USA

264840 - VALVES & SMART VALVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer and supplier of water and wastewater valves; 	 Manufacturers of speciality valves and smart valves; Located globally;
 Additionally offers on-site services, repairs, maintenance, analysis and training; 	 Minimum turnover €10m.
• Operates manufacturing sites across Europe, Asia, South Africa and the US.	

266059 - HOT FORGING & MACHINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Providers of hot forging and machining services for brass, copper and aluminium alloys; 	 Providers of precision hot forging technology and services; Providing parts to a wide range of sectors; Located in Europe;
 Serves clients in the automotive, power distribution and sanitation sectors; Facilities located across the Netherlands. 	 Located in Europe; Maximum EBIT €50m.

Location: Netherlands

261195 - ALUMINIUM & STEEL PROCESSING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Industrial metals business;	 Aluminium and steel processing businesses;
 Produces extrusion dies for aluminium manufacturing and develops hardening technologies; 	 Located in Europe; Minimum EBITDA €1m.
Headquartered in Germany, with additional facilities in Europe.	

Location: Germany

278840 - TEMPORARY TEMPERATURE CONTROLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Provider of rental equipment for heating and cooling solutions; Offers a full service from specification and proposals to rental of equipment and provision of aftersales services; 	 Providers of temporary temperature control solutions; Activities in the areas of heating, hot and cold-water production, air treatment and air conditioning; Strong second-tier management;
 Products include chillers, air handlers, air conditioners, cold rooms, hot air generators and steam boiler houses; Operates domestically. 	 Located in Europe; Minimum EBITDA €750k.

Location: France

276432 - STEEL & IRON SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Providers of steel and iron services;
 Provider of steel and iron services; 	 Producers of steel and iron casts;
Carries out various casting processes;	Located in Europe;
 Operates an individual consultancy-based business; 	 Minimum EBITDA €1m.
 Manufacturing sites located across Switzerland. 	

Location: Switzerland

266969 - SUBMERSIBLE PUMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Manufacturer of pumps;	 Submersible pump manufacturers and providers of aftermarket services;
 Manufacturer of pumps, Primarily serves the water, oil and gas, energy and industrial markets; 	 Primarily serving the oil and gas and water markets;
• Headquartered in Germany, with operations across Europe, the US and Asia.	 Located in North America and Europe; Maximum turnover US\$50m.

270153 - PRINTING EQUIPMENT & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Printing equipment and services;
 Manufacturer of auxiliary equipment for offset printing; 	 Services including after sales support and spare part provision;
 Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications; 	 Located in the Netherlands, the UK and Germany; Minimum EBITDA €500k.
 Global customer base of over 3,000 printing lines; 	
• Facilities located in the Netherlands and the US.	

Location: Netherlands

258943 - BOILER ROOM SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	 Manufacturers of equipment, components and accessories for use in boiler room
 Provider of turnkey boiler room solutions; 	systems;
 Develops hot water and steam generation products; 	• Located in North America and Europe;
 Products include boilers, burners, controls, components and accessories; 	 Minimum turnover US\$5m.
Operates across the US.	

Location: USA

258946 - GRADE REPAIR TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of tools and equipment for servicing commercial HVAC and automotive AC systems; Headquartered in the US with global operations. 	 Manufacturers of professional grade repair tools and parts; Serving the HVAC industry; Located in North America and Europe; Minimum turnover US\$5m.

Location: USA

258938 - THERMAL MANAGEMENT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of thermal management and controls for heavy industry ar transportation; 	
 Products include engine heating, i management, fuel warmers and v systems; 	•
Operates domestically.	

Location: USA

269379 - STAINLESS STEEL FITTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor of stainless adaptors, fluid power fittings, instrumentation fittings, and valves; 	 Manufacturers and distributors of stainless-steel fittings; Located in North America and Europe;
 Serves marine, industrial, chemical, and oil and gas end markets; 	• Minimum turnover US\$5m.
Operates across the US.	

Location: USA

279378 - ATTACHMENT TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swedish PE-owned;Manufacturer and distributor of attachment	 Manufacturers of attachment tools for machinery;
tools;	 Products including snowploughs, pallet forks, buckets, sweepers and blades;
 Offers applications for industrial machinery, including wheel loaders; 	 Located in Europe;
Operates across the Nordics.	• Minimum EBITDA €250k.

Location: Sweden

269696 - LUBRICATION TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
Belgian PE-owned;	 Installers and maintenance service providers specialising in lubrication
 Designer, manufacturer and installer of lubrication technologies and systems; 	technologies;
 Offers products in air lubrication, cleaning technology and grease lubrication; 	 Focusing on food and beverage production technologies;
 Services include engineering, installation commissioning, maintenance and provision of maintenance products; 	 Minimum 10 technicians; Located in the UK; Maximum EBITDA €10m.
 Facilities located in Belgium and the Americas. 	

Location: Belgium

269253 - ANCILLARY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of external cargo handling equipment; Serves civil and military helicopters; Serves an international client base. 	 Providers of ancillary products for helicopters e.g., firefighting equipment; Niche hook and load businesses also considered; Located in Europe; Minimum turnover US\$5m.

Location: USA

279702 – PLANT POTS, TRAYS & CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Manufacturer of thermoformed plant pots,	 Manufacturers of plant pots, trays and containers;
trays and containers;	 Primarily serving professional growers;
 Serves the professional horticultural industry; 	Located in Europe;
 Markets products under proprietary brands; 	Minimum EBITDA US\$500k.
Located in Europe.	

260467 - DRILLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Drilling equipment and service providers;
 Developer and provider of drilling equipment and services; 	
 Serves the horizontal drilling markets; 	 Minimum turnover €2m.
 Proprietary radar technology; 	
Global contracts;	
 Headquartered in the Netherlands with additional offices in the UK and North America. 	

Location: Netherlands

276524 - PAPERBOARD & CARDBOARD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and processor of paper and board; 	 Paper board and cardboard manufacturers; Serving a range of related end markets;
 Offers reworked paper directly to the packaging industry, paper producers and printing companies; 	 Located in Europe; Minimum EBITDA €250k.
• Serves a domestic client base.	

Location: Netherlands

276558 - CRANE MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Crane manufacturers;
 Manufacturer of specialist cranes; 	Producing specialist cranes, designed for
• Serves the bioenergy, dredging and marine	use in niche situations;
sectors;	Located in Europe;
 Offers design, manufacturing and aftersales services. 	 Minimum EBITDA €250k.

276551 - MOULD MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• Dutch PE-owned;	Mould manufacturers;
 Manufacturer of moulds for use in the concrete product market; 	 Designed for use in producing outdoor concrete products;
 Designs moulds for producing paving stones, slabs, kerbs, grass pavers and landscaping products; 	 Located in Europe and the US; Minimum EBITDA €250k.
 Additionally offers modification, maintenance and refurbishment services; 	
• Headquartered in Germany with production sites in North America and Europe.	

254522 - COMPOSITE RELATED ASSETS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Developer and manufacturer of lightweight components; 	 Composite-related assets; Particularly interested in carbon composites;
 Manufactures products from carbon fibre composites; 	Active in current and new end markets;Located across Europe;
 Part of a wider industrial holding group; Serves clients across automotive, aerospace and medical industries; 	• Deal size €5m-€20m.
Operates domestically.	

279252 - **DIE CUTTING MACHINES** (CLICK REFERENCE TO ENQUIRE)

Manufacturers of die cutting machines;
• Manufacturers of the cutting machines,
 Serving any industry;
 Located in Northern and Central Europe and the US;
• EBITDA from negative up to €15m.

Location: Germany

252734 - PRECISION ENGINEERED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Precision manufacturer of engineered products; 	 Precision manufacturers of engineered products; Located in Europe;
Supplies leading global industrial companies;Operates domestically.	• Minimum EBITDA US\$1m.

Location: USA

279074 - TENTS & COVERINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of professional tents and
• Online retailer of tents and marquees;	coverings;
 Products include party tents, industrial coverings and spare parts; 	 Product including industrial tents, gazebos and marquees;
Sells products D2C online.	• Operating B2B and B2C;
	Located in Europe;
	• Minimum EBITDA US\$500k.

276505 - MICRO PORT EXTRUSIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers of micro port extrusions;
Producer of micro port extrusions for heat	 Located in Europe;
transfer applications;	 EBITDA from negative up to €30m.
 Specialises in aluminium MPEs, round tubing, cables and bars, alloys and coatings; 	
• Serves a domestic client base.	

Location: Netherlands

276472 - SPECIALIST COMPONENT PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Supplier and manufacturer of high-quality composite parts; 	 Designers and manufacturers of specialist component parts; Located in Europe;
 Involved in every part of design, production and distribution; 	 EBITDA from negative up to €30m.
 Serves the defence, food, aerospace, transport and medical sectors; 	
Operates domestically.	

267031 - TOOLS & MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Holding company for three diamond-based tooling businesses; One business produces dies, extrusion tools and machines for die reconditioning and refurbishing services; One business supplies single crystal diamond tools for use in optics and high precision machining industries; One business supplies a range of diamond and CBN tools; Group members are located in the Netherlands and the US; Products and services offered globally. 	 Manufacturers and distributors of tools and machines; Must be in the diamond tool segment of precision tooling; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

260452 - OVENS & FOOD SERVICE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of commercial ovens; Manufactures rotisseries, convection ovens, display warmers and deli counters; Supplies supermarkets and foodservice 	 Manufacturers of ovens and food service products; Products designed for use in supermarkets and foodservice settings; Located in Europe and the US;
clients;	 Minimum EBITDA €500k.
 Markets products through an international distribution network; 	
• Headquartered in the Netherlands with additional sales offices in the UK and US.	

261783 - WATER DAMAGE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Manufacturer of water damage management products; Products include dehumidifiers, turbines, driers and combi machines; Operates B2B; Operations in the Nordics and the UK; Offers products for rental throughout Europe. 	 Manufacturers of products for water damage, moisture and odours; Products including filters, fans, extractors, dehumidifiers, control and measurement systems; Operating B2B; Located in Europe; Minimum EBITDA €250k.

Location: Sweden

261773 - HEAVY MACHINERY & ATVS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Manufacturer and retailer of machinery equipment, with a focus on agriculture; Products include cranes, chippers, trailers and ploughs; Serves agricultural, animal, construction and forestry industries; Products sold online. 	 Manufacturers and retailers of heavy machinery and ATVs; Machines for agriculture, forestry, construction and paving; Manufacturers of garden machinery and accessories; Products include chainsaws, rakes, hedge trimmers and excavators; Located in Northern Europe; Minimum EBITDA €250k.

Location: Sweden

276758 - LOAD CARRIERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of logistic load carriers; Develops, manufactures, sells, rents and repairs a range of logistics road carriers; Products include wooden pallets, metal roll 	 Providers of load carriers and related services; Targets offering a sustainable solution, including packaging recovery, pooling and rental of returnable load carriers;
containers, mobile racks, plastic pallets and bins;	Located in Europe;Minimum EBITDA €2m.
 Services include rental, pooling, packaging recover, RTI management, product design, repair and maintenance and purchase; 	
• Serves clients across a wide range of sectors;	
 Headquartered in the Netherlands with additional offices and facilities across Europe. 	

Location: Netherlands

262150 - MANUFACTURING & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;	Non-core units and underperforming
 Industrial holding group; 	businesses;
 Operates a portfolio of over 75 manufacturing and distribution sites; 	 Offering manufacturing and industrial services;
 Acquires underperforming companies and 	Particular interest in carve-outs;
non-core business units;	• Located in Europe and the US;
 Portfolio companies located across the US and Europe. 	• Turnover between US\$20m-US\$500m;
	• Break even or negative EBITDA.

Location: USA

263827 - **MANUFACTURING, ENGINEERING & TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Singaporean privately-owned;	 Industrial technology;
 Global precision engineering and technology group; 	 Industrial automation and system integration businesses
Core competencies include precision manufacturing, material processing, systems	 Operating in the packaging, inspection, catering and FMCG sectors;
 design and system integration; Operates across Asia, Europe and the US. 	 Manufacturers of Semicon tools and equipment;
	Industrial equipment OEMs;
	 Integrators of industrial software;
	• Located in the US, Europe and Asia;
	 Machine vision companies with activities in software integration and inspection systems;
	• Located in the US and Europe;
	Maximum turnover S\$100m;
	• EBITDA margin above 5%.

Location: Singapore

275096 - INDUSTRIAL TECHNOLOGY COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swedish-listed;Industrial technology group;	 Niche B2B technology and industrial businesses;
 Comprised of over 60 manufacturing companies; 	 Manufacturers and distributors of unique products;
 Active across electronics, mechatronics, communication and other niche products; 	 Specific interest in electrical and security technology and control solutions;
Physical presence across Europe and the UK.	• Located in Europe and the UK;
<i>,</i> , , , , , , , , , , , , , , , , , ,	 EBITDA between €500k-€5m;
	• Margins above 10% for the last 3 years.

Location: Sweden

267734 - SAFE ACCESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• XSTO-listed;	 Providers of safe access solutions;
 Industrial conglomerate; 	Offering façade and hoist enclosures,
 Acquires and develops small- and medium- sized businesses; 	guardrails, gates, dust walls, partitioning and noise reducing walls;
Operates across Northern Europe.	 Serving industrial markets and scaffolding companies, companies must not be them;
	Located in Northern Europe;
	 Maximum turnover €50m.

Location: Sweden

275397 - PAPER PRODUCERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Indian privately-owned;	• Producers of paper and paper chemicals;
 Manufacturer of packaging and machinery; 	Also interested in speciality chemical
 Products include packaging, speciality 	production;
chemicals, paper machinery and paper;	• Located in the UK;
Operates globally.	Minimum turnover £20m.

Location: India

5527 - CONSTRUCTION TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French privately-owned; Construction tool brand; Products include hacksaw, jigsaw and band saw blades, sheet metal punches, hacksaw frames and power tool accessories; 	 Manufacturers and brands of tools; Specialising in sawing and cutting technologies; Located globally;
 Manufacturing sites located in India and France; Distributes globally. 	• Turnover between €5m-€15m.

Location: France

LEISURE

276234 - FAST FOOD RESTAURANT CHAINS (CLICK REFERENCE TO ENQUIRE)

• Premium fast-food restaurant chains;
Located in Europe;
 Minimum EBITDA €1m.

Location: Belgium

263270 - SPAS & WELLBEING RESORTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	• Luxury spas and wellbeing resorts;
Group of spas;	Offering niche treatments;
 Provides thermal rheumatology and phlebology treatments; 	 Located across Europe and the UK; Minimum turnover €8m.
 Sites include luxury accommodation and catering; 	
Located across France.	

Location: France

276293 - FITNESS STUDIOS & GYMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Fitness studios and gyms;
Chain of fitness studios and gyms;	Located in Europe;
• Over 30 locations across the DACH region.	• Minimum EBITDA €500k.

Location: Germany

MARKETING COMMUNICATIONS

276332 - B2B MARKETING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Providers of B2B marketing services;
• Provider of B2B marketing services;	Offering marketing solutions with a focus
• Organises the distribution of unaddressed	on unaddressed mail;
mail and advertising leaflets;	Located in Europe;
 Also offers buying, procurement, media 	 Turnover between €3m-€100m;
marketing and other related services;	 EBITDA between €500k-€15m.
 Offers services across Germany and in neighbouring European countries. 	

Location: Germany

278433 - **VISUAL CONTENT & OPTIMISATION SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Tech-enabled providers of visual content
 Provider of visual content solutions for e- commerce brands and retailers; 	strategies and visual optimisation solutions;
 Offers tech-enabled visual content services to increase brand strength and image; 	 Services focused on brand and product imagery and online shopping experiences;
 Services include image editing, CGI, product video editing and visual content strategies; 	 Traditional photographers operating in specific niches;
• Serves clients across Europe, the US and Asia.	 Serving e-commerce brands and retailers;
	 Located in CEE, Northern Europe and the US;
	• Minimum EBITDA €500k.

Location: Netherlands

PLASTICS & PACKAGING

262237 - THERMOFORMED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of thermoformed packaging; Products range from single material clamshell to multi-layered material modified atmosphere containers; Operates domestically. 	 Manufacturers of thermoformed packaging; Serving the food and beverage industry; Located in North America and Europe; Minimum EBITDA US\$500k.

Location: USA

271565 - FOLDING CARTONS & BOXES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of packaging and sales displays; Manufactures folding cartons, blister cards, blank cuts, corrugated packaging, displays and collapsible cartons; Serves the food and healthcare markets; Offers products to a domestic and international client base. 	 Manufacturers of folding cartons, presentation boxes, dispensers and displays; Businesses with printing technologies; Focused on paper packaging; Located in Europe; €30m-€50m available for acquisitions.

Location: Germany

253537 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Austrian privately-owned;	 Plastic packaging companies;
 Manufacturer of plastic packaging; 	Producers of PET bottles, preforms, caps
• Products include PET bottles;	and closures;
• Serves brands in the food and beverage,	Located globally;
cosmetics and cleaning sectors;	• Minimum turnover €20m.
• Operates over 150 manufacturing locations across 40 countries.	

Location: Austria

260839 - INJECTION MOULDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Manufacturer of complex plastic parts and components; Products used in packaging, technical parts, household appliances and automotive applications; Operates fully automated facilities in Switzerland. 	 Automotive suppliers focusing on injection moulding; Automotive and consumer-goods OEMs; Diversification into complex plastic applications; Injection moulding focusing on packaging; Located in Europe; Profit margin above 10%; Turnover between €10m-€100m; EBITDA between €2m-€20m.

Location: Switzerland

276542 - SENSOR SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Providers of sensor solutions;
 Designer and assembler of packaging solutions for micro-electrical mechanical systems; 	 Assemblers of packaging solutions for micro-electrical mechanical systems; Located in Europe;
 Offers optimised application of sensor system solutions; 	•
• Predominantly serves the automotive sector.	

Location: Netherlands

15856 - PLASTIC MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acqu	lirer	Acqui	sition Criteria
• Pr	vedish privately-owned; rovider of plastic injection moulding and ıbcontract manufacturing services;	•	Providers of high-precision, value added moulding, sub-assembly and contract manufacturing services;
ар	erves customers in the packaging, domestic opliance, business machine, medical and life ience markets;	•	Manufacturing packaging and custom moulded products; Located in Europe;
as	ffers a full service from design and sembly, through to supply chain support nd logistics;	•	Turnover between €25m-€100m.
• Op	perates globally.		

Location: Sweden

263022 - **PRECISION MOULDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 SGX-listed; Manufacturer of precision plastic components; Offering mould fabrication, injection moulding and mould design services; 	 Plastics companies with precision moulding capabilities; No interest in extrusion moulding or the automotive sector; Located in Europe;
 Four key business areas are automotive, consumer/IT/environment, medical and tools; Operations across Asia, Europe and America. 	 Located in Europe; Minimum turnover £25m.

Location: Singapore

278307 - PLASTIC HOUSEHOLD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Distributors and suppliers of plastic household products;
 Supplier of plastic household products; 	
• Serves the European FMCG sector;	 Serving retail chains, DIY stores, supermarkets, food service and hospitality
Products include houseware, kitchenware,	clients;
storage and cleaning products;	• Located in Northern Europe;
 Sub-contracts manufacturing; 	 Minimum EBITDA €1m.
 Distributes products from factories in Denmark, Poland and Germany. 	

Location: Denmark

PRINT

264421 - PRINTING SUBSTRATES (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	UK PE-owned; Supplier of printed media solutions for digital printing;	 Suppliers of coatings and substrates for digital printing; Providers of printed media solutions;
•	Offers papers for photo and art printing, thermal paper and laser printing services; Primarily sells through B2B channels to distributors, converters and print solution OEMs;	 Located in Europe; Minimum EBITDA £250k.
•	Production sites and logistics facilities in Germany, the US, Spain and the Netherlands.	

Location: Germany

261784 - SELF-ADHESIVE LABELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	 Producers of self-adhesive labels;
• Provider of print services;	• Suppliers considered but must have an
• Specialises in the production of self-adhesive	element of production involved;
labels for packaging;	 Primarily serving the packaging industry;
Products include multicolour, booklet and	Located in Europe;
information labels, tickets and tags;	 Minimum EBITDA €1m.
 Also offers a range of labelling machines, printers and application solutions; 	
Located in the Nordics.	

Location: Sweden

250457 - ART CONSULTANCIES & PRODUCERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French privately-owned;	 Art consultancies and producers of art;
Online art producer;	Serving the hospitality and corporate
 Serves the hospitality industry and private 	sectors;
clients;	 Preferably with a well-established
Products sold online and via their	customer base;
showrooms;	Located in Europe;
 Offers a full service from concept through to installation; 	• Minimum EBITDA €250k.
Operates globally.	
	I

Location: France

RECRUITMENT

278455 - OUTSOURCING & TEMPORARY STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Group of staffing companies; Offers flexible and temporary staffing solutions; Specialises in IT, HR and healthcare staffing; Serves multinationals, corporates and healthcare institutions. 	 Providers of outsourcing and temporary staffing services; Specialising in HR, IT and healthcare; Located in the Benelux, Germany, France and the UK; Minimum EBITDA €1m.

Location: Belgium

262259 - TEMPORARY RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Temporary recruitment firms;
 Temporary and full-time staffing company; 	Placing students into temporary and part-
Places temporary workers and assistants	time roles;
across a range of sectors;	Located across the Benelux and DACH regions and the LW:
Offices across Belgium, the Netherlands and	regions and the UK;
Germany.	• Minimum EBITDA €2m.

Location: Belgium

262769 - OUTSOURCED TRAINING & RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Outsourced IT recruitment and training service provider; 	 Outsourced training services and recruitment providers for graduates; Located in Europe;
 Sectors served include finance, insurance, consumer goods, energy, healthcare; 	• Minimum EBITDA £250k.
Places candidates across the Netherlands.	

Location: Netherlands

RETAIL/CONSUMER

11366 - YACHTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Yacht manufacturers;
 Manufacturer of sailing and motor yachts; 	Located in Europe;
 Markets products under several brands; 	• Minimum EBITDA €500k.
 Manufacturing facilities across Germany; 	
 Distributes products globally through a network of dealers. 	

Location: Germany

262181 - PET CARE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Pet care brands;
Producer and distributor of animal hygiene	• No interest in pet food;
and care products and accessories;	 Pet hygiene and medicines;
 Products cover dogs, cats, rodents, birds and fish; 	 Products sold through retail channels;
• Based in France and operates a factory in	 Located across Europe;
Tunisia;	 Turnover between €5m-€50m.
• Distributes from locations in France and Sweden.	

Location: France

258942 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Manufacturers of baby products;
 Manufacturer of branded high-end pushchairs and baby accessories; 	 Products sold through third-party retailers;
• Products sold online and through third-party retailers located in Europe, the UK and Australia.	Located in Europe;Minimum turnover €2m.

Location: Netherlands

270154 - PROCUREMENT, SOURCING & DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of support services to retailers and distributors; Sources, develops and distributes non-food concepts for supermarkets, discount stores, DIY stores and warehouses; Serves well-known retailers and distributors including Asda, Amazon, Aldi, Lidl, Spar and Jumbo; Trade and distribution facilities in the Netherlands, Belgium, Germany and the UK, with clients located across Europe. 	 Procurement, sourcing and distribution businesses; Operating in the pet care, personal care, home care and health space; Focused on the Benelux, Germany and UK; Strong second tier management team; Maximum turnover €250m.

Location: Netherlands

262697 - HOME TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Supplier of home textiles; Products including table linens, kitchen textiles and rugs; Products supplied domestically. 	 Suppliers of home textiles and other home-based products; Located in Europe and the US; Minimum turnover US\$5m.

Location: USA

276011 - WOMEN'S CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Manufacturer of vintage inspired women's	 Manufacturers of women's clothing; Vintage-inspired, 'pre-loved' or
 Manufacturer of vintage inspired women's clothing; 	sustainable clothing;
 Sells products through its own stores, partner stores and online; 	No interest in generalist brands;Located across Europe;
• Stores located across Europe;	 Minimum EBITDA €500k.
Ships products internationally;	
 Headquartered in the Netherlands with an additional store in Switzerland. 	

Location: Netherlands

275220 - MOTORCYCLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Retailer of motorcycle gear; Supplies jackets, trousers suits and accessories; 	 Retailers of motorcycling gear and clothing; Located in Europe; Minimum EBITDA €250k.
 Operates globally through own stores and retailers. 	

Location: Belgium

276550 - HOME STORAGE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Producer of household storage products, predominantly wall shelves; 	 Producers and manufacturers of wall shelves, clips, cantilevers, furniture legs and tool storage solutions;
 Markets products through a network of dealers worldwide. 	 Products designed for use in household applications;
	Located in Europe;
	• Minimum EBITDA €250k.

Location: Germany

275909 - MODEL MAKING KITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Producer of true-to-original automobile and plane model kits; Other products include soft toys and radio-controlled toys; 	 Producers of model making kits, accessories and radio-controlled toys; Preferably linked to transportation, with a focus on planes, cars, tanks, trucks; Licensed products;
 Partners with global automotive and entertainment companies; Sells products through international retail chains. 	 Located in Western Europe; Minimum turnover €10m; EBITDA from negative up to €15m.

Location: Germany

261772 - FUNCTIONAL HOME FITTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	Wholesalers and distributors of functional
• Provider of household fixtures and fittings;	home fittings;
• B2C and B2B;	 Products including bathroom knobs, kitchen fittings, mailboxes and shelving;
 Products include door handles, window fittings, locks, construction and ventilation; 	 Serving consumer and industry markets;
 Products are sold through retailers across the 	Located in Northern Europe;
Nordics.	 Minimum EBITDA €250k.

Location: Sweden

261776 - GARDEN ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Developer, manufacturer and distributor of household and garden solutions; Markets products under a number of brands; Products include biological and electronic pest and weed controllers, heaters and compost solutions; Sells products globally. 	 Manufacturers and distributors of garden accessories; Products range from pesticides and weed control solutions to outdoor lighting, mailboxes and fertilisers; Located in Northern Europe; Minimum EBITDA €250k.

Location: Sweden

268049 - PERSONAL & COSMETIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Bulgarian privately-owned; 	 Personal and cosmetic products;
 Manufacturer of personal products; 	Products include skincare, oral care, baby
• Products range from toothpastes, hair dye	products and detergents;
and shampoos to face cream, soaps and lotions;	 Both owned production facilities and brands without production facilities;
Production facilities and warehouses located	• Located in the UK, Germany and Romania;
across Bulgaria.	 Deal value up to €5m.

Location: Bulgaria

272605 – PHARMACEUTICALS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Brazilian privately-owned; Personal care and beauty company; Operates under seven brands; Operates globally. 	 Manufacturers of personal care and beauty products; Without proprietary retail stores; Key focus is on pharmaceutical and cosmetic products, as well as perfumes; Third party distributors of care and beauty products; Located in Europe and the Americas; Minimum turnover US\$20m.

Location: Brazil

276214 - E-BIKES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Designers and retailers of e-bikes;
Sustainable e-bike designer and retailer;Operates an active web-shop;	 Operating B2B, B2C or a combination of both;
 Branches located throughout Europe. 	Located in Europe;Minimum EBITDA €1m.

Location: Netherlands

271157 - FLOWERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	• Distributors of flowers;
• Online retailer and distributor of flowers;	 Located across the Benelux and the UK;
 Delivers bouquets direct to consumer's doors; 	• Minimum EBITDA €500k.
• Operates across the UK and Netherlands.	

Location: Netherlands

267359 - WINE, COFFEE & SNACK E-TAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Online wine retailer; Markets products under various labels; Active across the Benelux and Germany. 	 Online B2C sales; Products including wine, coffee and snacks; Located across the Benelux, the UK,
	France, Germany and Scandinavia;Maximum EBITDA €8m.

Location: Netherlands

276347 - **DISCOUNTED HOME PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Retailer of home products; Operates physical and online stores; Over 50 stores located across the Netherlands. 	 Retailers of discounted home products and furnishings; Located in Europe; Minimum EBITDA €1m.

Location: Netherlands

276348 - HOME FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Retailers specialising in home furnishings;
 Retailer of home furniture and furnishings; 	Located in Europe;
 Specialise in value-for-money products; 	 Maximum EBITDA€8m.
 170 stores located across Belgium and Netherlands. 	

Location: Netherlands

259037 - CHILDREN'S FASHION & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; E-commerce platform for children's fashion and accessories; 	 E-commerce platforms for children's fashion and accessories; Operating through a B2C website;
 Sells children's clothing from designer fashion brands; Generates 50% of sales from across Europe and the UK. 	 Located in Europe; Minimum revenue €2m.

Location: France

279143 - SPORTING & ATHLEISURE E-COMMERCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Online retailer of sports clothing and athleisure apparel; Offers clothing, footwear and accessories from a range of international sporting and athleisure brands; Delivers products across Europe. 	 E-commerce brands and shops; Offering sporting and athleisure products; Located across Europe; Minimum EBITDA €500k.

Location: Netherlands

274694 - ADULT TOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE-owned;	• Adult toy e-commerce companies;
Group of online retailers of adult toys;	Located in Europe;
Offers a number of well-known brands;	• Minimum EBITDA of €250k.
• Distributes products across Europe.	

Location: Denmark

275600 - CYCLING E-TAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Cycling product e-tailers;
 Online retailer of cycling and fitness products; 	 Located in Europe; Minimum EBITDA £250k.
• Products include bikes, bike parts, swimwear and electronics;	
• Serves a European client base.	

Location: Germany

258488 - OFFICE SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 XPAR-listed; B2B multi-channel distributor of products; Products include business supplies and equipment; Subsidiaries located across Europe 	 Manufacturers and distributors of office supplies, packaging, industrial supplies, IT equipment, outdoor clothing and furniture; Operates across a range of market soctore:
 Subsidiaries located across Europe. 	sectors; B2B sales; Located in Europe; Minimum EBITDA €500k.

Location: France

251625 - LIFESTYLE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Hong Kong privately-owned;Group of sourcing companies;	Retailers of lifestyle products;B2B distributors of consumer products;
 Sources products for the sports, leisure and lifestyle sectors; 	Lifestyle brands;Located globally;
 Office located across Europe, the US and APAC. 	 Minimum EBITDA US\$250k.

Location: Hong Kong

260487 - FRAGRANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquisition Criteria
•	UK PE-owned; Retailer and distributor of high-end fragrances, room diffusers, candles and accessories;	 Manufacturers and retailers of fragrances and related products; Operating B2B or B2C; Located in Europe;
•	Operates B2C through its own e-commerce site and B2B through a network of retailers;	Maximum EBITDA £5m.
•	Sells and distributes products in over 70 countries;	
•	Production facilities in Italy.	

Location: Italy

268011 - GARDEN & TIMBER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Wholesaler of garden timber and products; Products include log cabins, roofs and garden furniture; Supplies an international client base. 	 Online retailers of timber-based garden products; Products including garden sheds and loose

Location: Netherlands

261602 - COSMETIC & CONSUMER HEALTH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish privately-owned; Distributor of personal care products; Products include cosmetics, fragrances,	 Distributors of cosmetics, skincare,
haircare and skincare; Operates across Scandinavia.	fragrances and consumer health products; Located in the Nordics, DACH and the UK; Minimum EBITDA £2m; EBITDA margins above 7%.

Location: Sweden

SOFT FM

264441 - SECURITY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	Swedish PE-owned;	Providers of entrance control, cash
•	Provider of security products, software and services;	management and safe storage security solutions;
•	Controls the flow of valuables, cash and people;	 Serving retail, airport, mass transit, building or high-risk sites; Located in Europe, the US and Asia; Minimum EBITDA €500k.
•	Specialises in the areas of entrance control, safe storage, cash management and integrated security;	
•	Products include turnstiles, security gates, safe deposit lockers, cash recycling systems, intrusion detection systems, interlocking doors and antitheft gateways;	
•	Located in Europe, the US and Asia.	

Location: Sweden

275944 - FIRE SAFETY EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Producer and retailer of fire safety products; Offers a full-service from research to installation; 	 Fire safety equipment manufacturers and retailers; Located in Europe; Minimum EBITDA €250k
• Serves a domestic client base.	

Location: France

4344 - NATURE-BASED SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

 French PE-owned; Landscaping and external works group; Undertakes and delivers complex multi- disciplinary external works projects; Services include professional open space management, landscape design and build, grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management; Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. Providers of nature-based solutions; Developers of green and urban areas and providers of maintenance services in these spaces; Biodiversity consultancies; Green engineering, consulting and design businesses; ClimateTech providers; Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; Becurring revenues above £1m 	The Acquirer	Acquisition Criteria
 Undertakes and delivers complex multi- disciplinary external works projects; Services include professional open space management, landscape design and build, grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management; Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. ClimateTech providers; Biodiversity consultancies; Biodiversity consultancies; Green engineering, consulting and design businesses; ClimateTech providers; Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 	• French PE-owned;	 Providers of nature-based solutions;
 Ondertakes and delivers complex multi- disciplinary external works projects; Services include professional open space management, landscape design and build, grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management; Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. Biodiversity consultancies; Biodiversity consultancies; Green engineering, consulting and design businesses; ClimateTech providers; Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 	 Landscaping and external works group; 	
 Services include professional open space management, landscape design and build, grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management; Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. ClimateTech providers; Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 		
 grounds maintenance, tree surgery, outdoor facilities management, biodiversity management and waterways management; Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. ClimateTech providers; Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 	• Services include professional open space	Biodiversity consultancies;
 Climate lech providers; Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. Climate lech providers; Working on green areas, urban areas, sporting facilities, recreational areas and other outdoor areas such as conservation and land development sites; Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 	grounds maintenance, tree surgery, outdoor	
 Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; Operates across Europe. Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 	- ,	ClimateTech providers;
 Located in Northern and Southern Europe, the UK, the US and Canada; Management team willing to stay and/or re-invest; 	 Cares for parks and gardens, amenity green space, playing fields, canals and rivers, 	sporting facilities, recreational areas and other outdoor areas such as conservation
re-invest;	Operates across Europe.	•
■ Recurring revenues above £1m		
		 Recurring revenues above €1m.

Location: France

253649 - SAFETY & SECURITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French privately-owned;	Safety and security businesses;
 Safety and security business; 	Located in Europe;
 Services include risk audits, security consulting, electronic security, fire detection systems and access control; 	 Minimum revenue €2m.
• Serves a domestic client base.	

Location: France

SUPPORT SERVICES

273742 - LITERACY & READING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	EdTech companies;
• Supplier of special education tools;	Specialising in literacy and reading
• Products include teaching materials, books,	development;
films and guides;	Services for inclusive education;
Serves educational institutions from	• Located in Europe and the US;
preschools through to adult education;	 EV between €5m-€25m;
Located in Europe.	 Minimum EBITDA €500k.

Location: Sweden

279438 - NUCLEAR POWER SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of parts and equipment lifecycle management services to the nuclear power 	 Providers of nuclear power equipment testing, qualification and compliance services;
sector;Services include sourcing, integration, repairs	 Suppliers of products, technologies and parts distribution;
 and parts inventory management; Provides an online database of parts; 	 Supporting current and next generation nuclear power;
Operates domestically.	Located in North America and Europe;Minimum EBITDA US\$1m.

Location: USA

265175 - PLANT DESIGNERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Designers of plants;
• Plant designer;	 For use in any of the previously served sectors, or similar;
 Industries served include pharma, biotech, chemical and oil and gas; 	 Located in Europe;
• Offers services to a domestic client base.	 Minimum turnover €1m.

Location: Austria

269675 - **ENGINEERING CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Engineering consultancy providers;
Engineering consultancy group;	• Active in the oil and gas, nuclear (new
 Provides support services to the oil and gas, pharmaceutical and transportation sectors; 	build, maintenance, dismantling), renewable energy set-up, public transportation and healthcare sectors;
 Offices located across Europe, Asia, Africa and the Middle East. 	 Located in Europe; Minimum EBITDA €250k.

Location: France

274876 - HEALTHCARE EDUCATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Online education providers;
 Online emergency healthcare education business; 	• Serving the emergency healthcare sector;
 Provides paramedic vocational courses and three levels of qualifications; 	Located in the UK;Minimum EBITDA £250k.
Located in Australia.	

Location: Australia

276353 - INDOOR CLIMATE TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Suppliers of indoor climate technology;
 Provider of indoor climate technology; 	Products including climate ceilings, air
 Supplies systems for offices, aircraft, healthcare buildings and museums; 	handling systems, ventilation units and air filtering systems;
• Operations in Germany, the UK and	Based in Europe;
Netherlands.	 Minimum EBITDA €1m.

Location: Netherlands

276244 - ONLINE LEARNING PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Provider of digital school education; Offers annual subscriptions; Online platform and mobile application; Products include videos, exercises and worksheet covering a wide variety of subjects; Available in German and English. 	 Providers of online learning platforms or school digital education; Located in Europe; Minimum EBITDA €500k

Location: Germany

276664 - FINANCIAL CONSULTING FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Financial consulting firms;
 Financial consulting firm; 	Providers of services in digitalisation,
 Specialises in operational, regulatory and digital change trajectories; 	regulatory and compliance and operational efficiency;
 Supplies talent recruitment technology; 	Located in Europe;
 Located in Belgium, with operations across Europe. 	 Minimum EBITDA €500k.

Location: Belgium

261975 - E-WASTE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Group of electronic waste recycling and treatment companies; Transports and processes e-waste including, large and small appliances, TVs, computers and lighting elements; Offers nationwide coverage and logistics services. 	 Businesses involved in any e-waste segment; Offering treatment, recycling, refurbishment or re-purposing services; Located in Europe, Canada and the US; Minimum EBITDA €500k.

Location: Italy

279250 - RECYCLING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Recycling companies;
Recycler of refrigerators;	• Specialising in electronic waste, electric
 Services include product collection, pollutant separation and shredding; 	vehicle batteries and household appliances;
• Operates several recycling plants across	 Located in Europe;
Germany.	• EBITDA from negative up to €15m.

Location: Germany

279731 - ONLINE VOCATIONAL TRAINING COURSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Providers of online training, education,
 Provider of online vocational training courses; 	and professional certification for regulated end-markets;
 Services include industry specific mandatory training, education and certification courses; 	 Focused on online and asynchronous training solutions;
Courses help customers to meet legal and	B2B or B2C customer base;
industry compliance requirements.	 Located in North America and Europe;
	Minimum EBITDA US\$500k.

Location: USA

279581 - INDUSTRY TRAINING COURSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Producer of vocation specific training courses and resources; Serves schools, higher education, continued 	 Providers of accompanying educational resources and certification programmes;
 education and industry; Offers a range of multimedia resources for distance and remote learning; Operates domestically. 	 Located in North America and Europe; Minimum EBITDA US\$500k.

Location: USA

279650 - ENVIRONMENTAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of environmental services;
 Provider of environmental and infrastructure services; 	• Services including remediation, removal, demolition and decontamination services;
 Services include hazardous materials removal, environmental remediation, demolition and decontamination; 	Located in North America and Europe;Minimum EBITDA US\$500k.
 Serves private and public clients across a range of end-markets; 	
Operates across the US.	

Location: USA

267781 - INTEGRATION SERVICE PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Integration service providers;
 Provider of software implementation services; 	 Specialising in Microsoft Dynamics and PTC;
 Offers support to businesses during digital transformation periods; 	 Located in the Benelux, Nordics and the UK;
• Partners with Microsoft and PTC;	• Minimum EBITDA €500k.
 Two companies, one specialising in ERP systems and one specialising in Microsoft Dynamics 365; 	
 Clients in the services, trade and logistics, distribution and maintenance industries; 	
 Strong presence in Belgium, France and the Netherlands. 	

Location: Belgium

261996 - UMBRELLA HR & FINANCE COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of HR, payroll and back-office payroll services; 	 Umbrella companies looking after freelance/freelancers or accounting services business in this market;
 Customers include corporates, freelancers and temporary staffing firms; Serves a domestic client base. 	 Located in the UK; Turnover in excess of €5m.

Location: Netherlands

255538 - ALTERNATIVE RECYCLING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Provider of alternative recycling solutions; Recycles ash and extracts scrap and non- ferrous metals from industrial incineration; Cleans, upgrades and sells the recovered products; Offices and recycling sites across the Netherlands, UK and North America. 	 Developers, installers and maintenance service providers; Servicing equipment used in the recycling of incinerator bottom ash; Designed to recycle ash for energy from waste plants; Recyclers of incinerator bottom ash; No interest in general recycling or the recycling of waste aggregates; No interest in general construction waste management and recycling businesses; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

274409 - ENVIRONMENTAL EMERGENCY RESPONSE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
BVMF-listed;Group of environmental management	Environmental emergency response companies;
 companies; Serves multiple sectors, including pharmaceutical to construction; 	Providers of industrial services;Located in Europe and North America;
 Global operations. 	Minimum EBITDA US\$500k.

Location: Brazil

15711 - COMMERCIAL REAL ESTATE & PROPTECH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Canadian privately-owned; Commercial real estate broker; Financial, management, advisory and transaction services; Operates globally. 	 Commercial real estate, property management services and property technology; No interest in residential real estate or contractor services; Located in North America and Europe;
	 Particular interest in Germany, France and the UK; EV above C\$5m.

Location: Canada

273611 - HARD FACILITIES & IT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German privately-owned;	Providers of hard facilities and IT
• Facilities management group;	management services;
 Offers a range of hard and soft facilities management and commercial services; 	 Services ranging from outdoor services and technical maintenance to energy management, logistics and digital tool
• Serves clients across a vast range of sectors;	provision;
• Offices across the UK and the DACH region.	 Physical and digital services;
	• Located in the UK;
	• Minimum EBITDA €500k.

Location: Germany

257784 - WATER TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German privately-owned;	Water technology companies;
Provider of water and waste-water	 Serving industrial clients;
equipment;	Located in Europe;
 Offers a range of products for project development, plant engineering and 	• Strong second tier management in place;
servicing;	• Stable with recurring service business;
• Subsidiaries in Germany, the UK and Belgium.	• Profitable, with a 5%-10% EBIT margin;
	• Turnover between €10m-€20m.

Location: Germany

276635 - ADVISORY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;	Consultancy firms;
Consulting firm;	• Focusing on claims and disputes,
 Offers technical, legal, scientific and financial advisory services; 	environmental, technical and scientific, forensic accounting and finance, property, and infrastructure;
Operates globally.	 Specific interest in technology, cyber security, digital forensics and digital analytics consultancies;
	 Located in the North America, Europe and Asia;
	 Maximum turnover US\$75m;
	 Maximum EBITDA US\$20m;
	• EBITDA margins above 20%.

Location: USA

258745 - FM & HVAC MAINTENANCE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 XWAR-listed; Provider of facilities management services; Offers a range of hard FM and mechanical 	 Providers of FM, HVAC and electrical maintenance services; Installation companies must also offer maintenance services;
and electrical services to retail chains;Operates across Europe.	 maintenance services; Located in the UK, the Benelux and the DACH region;
	 Turnover between €5m-€10m; EBITDA margin >15%.

Location: Poland

TRANSPORT/DISTRIBUTION

273313 - STEVEDORING, WAREHOUSING & TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Provider of forwarding services and solutions; Offers freight forwarding and logistics, ship clearance, customs handling, crew changes and documentation services; Operates globally. 	 Providers of stevedoring, warehousing or transport services; Located in the Humber or the East Coast of England; Minimum EBITDA €250k.

Location: Sweden

261287 - RAIL FREIGHT & LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Luxembourgian PE-owned; Private rail freight operator; Services provided include dedicated rail flows, single wagon loads, bulk, container, 	 Rail freight and logistics businesses; Particular interest in rail servicing businesses; Located across Europe;
pallets, intermodal units and exceptional transport;	• Minimum EBITDA €2m.
• Active across a wide range of sectors;	
 Headquartered in Belgium with operations in France and the Netherlands; 	
• European network of partners.	

Location: Belgium

267321 - INTERNATIONAL TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Provider of door-to-door transport solutions; Mainly transports over long distances by train or ship; Transports both packed and bulk cargo; Operates across a wide range of sectors; Active across Europe. 	 International transport service providers; Cargo shipping, bulk transport and packed cargo:

Location: Belgium

279734 - ASSET LIGHT LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned; Dravider of exact light, third, party freight.	 Asset light logistics and freight forwarding businesses;
 Provider of asset light, third-party freight forwarding and value-added supply chain services; 	 Focused on value-added or specialised services;
 Includes multi-modal freight forwarding, 	• Serving B2B or B2C customers;
warehousing and distribution, relocation and compliance services;	 Located in North America, Europe or the APAC region;
 Serving industrial, healthcare and retail and e-commerce end-markets; 	Minimum EBITDA US\$5m.
 Located across North America, Asia and the UK. 	

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Location: USA

276323 - **LOGISTICS SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of fourth party logistics specialising in spare parts for ships; Provider of complex and critical logistical solutions; Operating on a global scale. 	 Providers of logistics solutions; Specialising in fourth party logistics; Located in continental Europe; Minimum EBITDA €500k.

Location: Netherlands

278254 - TRANSPORT AND FREIGHT OPERATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Latvian privately-owned; Transport and logistics company; Fleet of trucks and semi-trailers; Transports perishable and frozen food, pharmaceuticals, cosmetics, hazardous 	 Transport, freight and transport operator companies; Must have their own fleet, drivers and management; Located in the UK; Turnover between €500k-€2m.
products, electronics, high value and general cargo;	
 Additional services include warehousing, distribution and bulk cargo transportation; 	
Operates across Europe.	

Location: Latvia

254565 - OFFICE FURNITURE (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 Canadian PE-owned; Office furniture dealership and commercial furnishing consultant; Primarily focusing on workplaces; Distributes across the UK and Europe. 	 Office furniture dealerships and commercial furnishing consultants; Serving workplaces, education and hospitality sectors; Located in the UK and Europe; Minimum turnover US\$500k.

Location: England

260455 - NATURAL HOME DECORATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Suppliers of natural home decorations and decorative lighting;
 Designer and wholesaler of natural home decorations; 	• Particular interest in dried flowers;
 Offers products constructed from wood, glass and metal; 	 Non-branded products; Operating B2B;
 Supplies retailers, garden centres and floristry wholesalers; 	 Located across Europe;
• Distributes products across Europe through a network of third party distributors.	• EBITDA between €300k-€5m.

Location: Netherlands

279572 - VALVES & PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor of valves and replacement parts; Distributes OEM replacement parts for safety and release valves; Operates domestically. 	 Distributor of replacement valves and parts; Offering safety and relief valve products; Located in North America and Europe; Minimum EBITDA US\$1m.

Location: USA

267672 - FASTENERS & FIXINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Designers, distributors and importers of
• Distributor of engineered components and	fasteners and fixings;
assemblies;	Focused on critical components that are
 Products include castings, fasteners, forgings, 	
bearings and welded constructions;	High precision;
 Client sectors include transport, construction, maritime, offshore and manufacturing; 	 Located in the DACH region, the Benelux, the UK and China;
Operates globally.	• Minimum turnover €5m.

Location: Netherlands

267147 - OFF-HIGHWAY EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Agricultural and landscaping group;	 Distributors of off-highway, construction and greenery equipment;
 One business segment focuses on the distribution of equipment for farming, 	 No interest in materials handling equipment or forklifts;
horticulture, landscape maintenance, material handling, groundwork, road and water construction;	 Providers of aftersales services and spare parts Offering branded products;
 Another business segment focuses on the distribution of steel, personal means of protection and hydraulic components and systems; 	 Located globally; Minimum EBITDA €500k.
 Headquartered in the Netherlands with activities across Europe. 	

Location: Netherlands

266411 - CRYOGENIC TANKS & INDUSTRIAL GAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Singaporean privately-owned; Group of industrial, engineering and nutrition businesses; Serves customers in the Middle East and Southeast Asia. 	 Cryogenic ISO tank leasing businesses; Distributors of industrial gas; Located in Europe; Deal value between US\$5m-US\$15m.

Location: Singapore

TRAVEL

276327 - TRAVEL PROGRAMMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Organisers of travel programmes;
 Travel organisation company; 	Located in Europe;
 Offers travel programmes to worldwide locations. 	 Turnover between €3m-€100m; EBITDA between €500k-€15m.

Location: Germany

255550 - ONLINE TRAVEL AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Online travel agencies;
Online travel agency;Operations throughout Europe.	 Travel agencies with no interest in tour operators;
	 Located in the UK and Europe; Turnover between €10m-€200m.

Location: Netherlands

GENERALIST

275369 - BELGIAN FAMILY OFFICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian family office;	 Medium sized companies;
Currently invested in long-term investments	• Fast growing;
and property development;	Active in niche markets;
 Portfolio of seven listed companies; 	 Strong products or unique services;
 Focuses on buy and build, growth acceleration and globalisation strategies. 	 Majority shareholding;
	 Located in Benelux;
	• EBITDA between €2m-€10m.

Location: Belgium

260261 - FRENCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE firm;	Providers of pharmaceuticals, drug
• Venture capital fund;	development, diagnostics and medical devices;
 Invests in the technology and medical sectors; 	Located in Europe;
Operates across Europe.	 Minority shareholding;
 	• Minimum EBITDA €500k.

Location: French

255051 - PAN-EUROPEAN FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Pan-European PE firm;	Sector agnostic;
 Offers capital for organic and inorganic growth; 	• Categorises investments into ageing population, outsourcing and digitalisation,
 Raises funds from international institutional investors; 	leisure & luxury and sustainability;Located in Europe;
 Currently manages €10bn investment commitments; 	 Turnover between €10m-€200m; Minimum EITDA €4m.
Offices located across Europe.	

Location: Netherlands

279070 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE firm; Invests in technology and business services providers; 	 Sectors of interest including FinTech, financial services, software, data and analytics, supply chain and logistics and tech-enabled business services;
 Over US\$800m in raised capital; Takes majority and minority shareholding; Operates internationally. 	 Second tier management team in place; Located in North America or Europe; Turnover between US\$5m-US\$75m.

Location: USA

279069 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	Sector agnostic;
 Invests in businesses in the lower-middle market; 	Second tier management team;
• Invests in the health and beauty, IT and	 Located in North America, Europe or Australia;
distribution sectors;	Maximum turnover US\$500m;
Operates internationally.	• EBITDA between US\$8m-US\$40m.

Location: USA

279068 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	• Providers of healthcare support services;
 Invests in lower middle-market businesses; 	• Services including clinical therapies,
 Over US\$1.5 billion of capital under management; 	supply distribution, pharmacy services, home and hospice care, payroll, management and staffing;
Operates internationally.	• Providers of professional support services;
	 Services including facilities maintenance and compliance, process outsourcing, government services;
	 Providers of IT support services;
	 Services including consultancy, training, integration, infrastructure and managed service providers;
	 Providers of process outsourcing and supply chain;
	 Services including food and beverage supply chain, transport, logistics and value add distribution;
	 Located globally;
	• EBITDA between US\$8m-US\$30m.

Location: USA

256009 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	 Sectors of interest including technology, industrials, healthcare and business
 Privately funded investment company with seven platforms across four sectors; 	services;
• Focuses on control transactions, special	Located in North America or Europe;
situations and roll ups;	 Turnover between US\$50m-US\$500m;
• Offices located in the UK, the US and Europe.	• EBITDA margins negative to 15%.



10150 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE firm; Over 600 investments across a range of industries; Operations in US and Europe. 	 Sectors of interest including business services, consumer, education and training, healthcare, software and specialist manufacturing; Located in North America or Europe; Maximum EBITDA US\$30m.

Location: USA

265774 - GERMAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE firm;	Sector agnostic;
 Focuses on specialist and complex deals; Partners with businesses to provide operational support; Takes a majority stake above 75%; Does not target start-up, venture or seed 	 Sectors of interest including aerospace, industrial, metals and engineering; Carve-outs, turnarounds, insolvencies, successions and end of PE fund investments;
 investments; Flexible in terms of transaction structure; Currently has over €130m AUM; Invests up to €15m per transaction; Offices in Germany, Italy and Spain. 	 Located in Europe; Minimum turnover €20m; EBITDA from negative up to 10% of turnover.

Location: Germany

265558 - DANISH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Danish PE firm;	• Sector agnostic;
 Invests in medium-sized SMEs; Uses internal capital from their partnership; Takes a majority shareholding; Provides debt and equity investments. 	 Sectors of interest including manufacturing and industrials (steel);
	B2B service preference;Minimum of 20 employees;
	 Located in the UK and the Nordics; Minimum turnover €5m.

Location: Denmark

265774 - GERMAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE firm;	Sector agnostic;
 Focuses on specialist and complex deals; 	Experience and particular interest in
 Partners with businesses to provide operational support; 	aerospace, industrial, metals and engineering;
• Takes a majority stake above 75%;	 Carve-outs, turnarounds, insolvencies, successions and end of PE fund
Does not target start-up, venture or seed	investments;
investments;	Located in Western Europe;
• Flexible in terms of transaction structure;	 Minimum turnover €20m;
 Currently has over €130m AUM; 	EBITDA from negative up to 10% of
 Invests up to €15m per transaction; 	turnover.
Offices in Germany, Italy and Spain.	

Location: Germany