



NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

SEPTEMBER 2022

Sectors Featured Include: Aerospace & Defence, Building Products, Chemicals, Construction, Electronic, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Marketing Communications, Print, Recruitment, Retail/Consumer, Support Services, Transport/Distribution and Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [BUILDING PRODUCTS](#)
- [CHEMICALS](#)
- [CONSTRUCTION](#)
- [ELECTRONIC](#)
- [FOOD & BEVERAGES](#)
- [HEALTH/PHARMA](#)
- [HEALTHCARE PROVIDERS](#)
- [ICT](#)
- [INDUSTRIAL/MANUFACTURING](#)
- [LEGAL](#)
- [MARKETING COMMUNICATIONS](#)
- [PRINT](#)
- [RECRUITMENT](#)
- [RETAIL/CONSUMER](#)
- [SUPPORT SERVICES](#)
- [TRANSPORT/DISTRIBUTION](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

279167 - AIRCRAFT MRO SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of maintenance, overhaul and repair services;• Supports military, commercial and regional aircraft operators;• Offers fleet transition, component repair, airframe services and engineering solutions.	<ul style="list-style-type: none">• Providers of aircraft MRO services;• Serving military, commercial and private aircrafts;• Located in North America;• Minimum EBITDA US\$1m.

Location: USA

263510 - RUGGEDIZED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of linear slides and other ruggedized components;• Offers slides, brackets, sheet metal assemblies and enclosures;• Serves the aerospace and defence, industrial, medical and commercial end-markets.	<ul style="list-style-type: none">• Manufacturers of ruggedized components;• Serving the aerospace and defence, heavy industrial and medical equipment sectors;• Offering slides, brackets, sheet metal assemblies and enclosures;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

272763 - PPE MANUFACTURERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of protective solutions;• Offers body armour, security surveillance systems and advanced survivability solutions;• Serves military, law enforcement, correction officers, schools, transit and transportation customers.	<ul style="list-style-type: none">• Manufacturers of personal protective equipment;• Providers of covert surveillance equipment and systems;• Offering products including clothing, ballistics and armour;• Serving military, government and law enforcement agencies;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

BUILDING PRODUCTS

276431 - MODULAR FACILITIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of modular buildings;• Serves the construction, corporate and education sectors;• Located in France.	<ul style="list-style-type: none">• Providers of prefabricated temporary and permanent facilities;• Designing facilities for offices, construction sites and shops;• Located in Europe;• Minimum turnover €10m;• Minimum EBITDA €1.5m.

Location: France

260425 - TILE RETAILERS & DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Retailer and distributor of bathroom and kitchen tiles;• Sources branded products from international manufacturers;• Operates B2C and B2B;• Distributes products across the UK.	<ul style="list-style-type: none">• Tile retailers and distributors;• Selling to trade and retail customers;• Located in England;• EBITDA between £400k-£1.5m.

Location: England

CHEMICALS

281092 - SPECIALITY ADHESIVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and developer of hot melt adhesives and applicators;• Applications across the packaging, bedding, wood working and electronics sectors;• Sells products via an international network of specialist distributors;• Based in England.	<ul style="list-style-type: none">• Manufacturers and distributors of speciality adhesives;• Located in the UK;• EBITDA between £300k-£4m.

Location: England

279819 - NATURAL CHEMICAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of pine, citrus, and other natural plant-based ingredients;• Offers solvents, cleaning solutions, rosin resins, flavours and aroma solutions;• Serves the food and beverage, fragrance and industrial sectors.	<ul style="list-style-type: none">• Manufacturers of natural chemical ingredients and products;• Offering plant-based flavours, fragrances and specialty resins;• Serving food, beverage, fragrance and industrial end-markets;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

CONSTRUCTION

276667 - FORKLIFT HIRE & RENTAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of B2B forklift truck hire services;• Offers short-term hire of new and used machines and support and maintenance services;• Operates across the UK.	<ul style="list-style-type: none">• Providers of forklift hire, sales and aftercare services;• Focusing on geographic expansion;• Located in the UK;• EBITDA between £400k-£1.5m.

Location: England

280186 - REAL ESTATE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of property developers;• Offers housing designs, development and construction services;• Operates globally.	<ul style="list-style-type: none">• Designers and developers of residential, commercial and health related real estate;• Companies active in the HVAC, electrical, roofing, demolition and door and window space;• Located in the UK;• EBITDA between £500k-£3m.

Location: England

262475 - CONSTRUCTION PRODUCTS SUPPLIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of natural and recycled aggregates;• Trades and transports construction aggregates;• Offers gravel, chippings, flint, slate, pebbles, sand, limestone and granite;• Offers roadstone, bagging, waste and logistics services;• Operates across the UK.	<ul style="list-style-type: none">• Suppliers of construction products;• Located in the Midlands and the South of England;• Maximum turnover £30m.

Location: England

ELECTRONIC

281087 - ELECTRICAL SAFETY SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of electrical switchgear manufacturers;• Manufactures transformers, switchboards, control-gear and integrators for industrial applications;• Serves customers in the commercial, oil and gas, renewable and transport sectors;• Located in the UK but sells products globally.	<ul style="list-style-type: none">• Manufacturers of electrical safety systems and technologies;• Providers of intelligent energy solutions;• Located in the UK;• EBITDA between £250k-£3m.

Location: England

270449 - LIGHTING & CAMERA EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of camera and lighting equipment rental services;• Serves the film, television, commercials and photographic industries;• Operates across the UK.	<ul style="list-style-type: none">• Distributors of lighting and camera equipment;• Serving the media sector;• Located in England;• EBITDA between £400k-£1.5m.

Location: England

FOOD & BEVERAGES

279709 - FRUIT JUICERS & PROCESSORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Producer of fresh fruit juices;• Presses and bottles their fruit and vegetables on-site;• Offers pure juices, fruit-based drinks, smoothies and gazpacho;• Operates globally.	<ul style="list-style-type: none">• Fruit growers;• Processors of fruit juices and purees;• Located in Europe;• Turnover between €1m-€20m.

Location: France

280588 - FOOD & BEVERAGE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK family office;• Invests using own funds;• Operates over 100 companies in the real estate market;• Can provide operational solutions;• Based in London.	<ul style="list-style-type: none">• Food and beverage brands;• Located in the UK;• EBITDA between £250k-£1.5m.

Location: England

HEALTH/PHARMA

279168 - BIOTECH RESEARCH & COMPLIANCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of regulatory, compliance and contract research services;• Serves the biotech sector;• Offers regulatory strategy, medical communications, project and data management services;• Located in Europe, the Middle East and Africa.	<ul style="list-style-type: none">• Providers of outsourced compliance, regulatory and research services;• Serving small- and mid-sized biotech companies;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

269569 - DENTAL & MEDICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of end-to-end dental services;• Serves dental practices;• Offers project management, design and installation services and supplies surgical equipment;• Operates across the South of England.	<ul style="list-style-type: none">• Dental and complementary medical equipment suppliers;• Providers of fill-out services to healthcare facilities;• Serving the public and private sectors;• Located in England;• EBITDA between £250k-£1.5m.

Location: England

HEALTHCARE PROVIDERS

17074 - SPECIALIST HEALTHCARE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of care and education services;• Operates a range of independent hospitals, adult learning disability practices, specialist nursing and residential homes and rehabilitation units;• Facilitates an overseas nursing training program;• Locations across the UK.	<ul style="list-style-type: none">• Specialist healthcare;• Mental health hospitals;• Unit or hospital-based;• Located in the East Midlands;• Maximum turnover £20m.

Location: England

ICT

279179 - HEALTHCARE ANALYTICS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of data orchestration and analytics software;• Serves healthcare payors, providers and government healthcare agencies;• Capabilities include revenue cycle and performance management, payer operations and analytics;• Located in the US and the UK.	<ul style="list-style-type: none">• Developers of healthcare analytics SaaS solutions;• Capabilities including operations, cost and revenue and performance analytics solutions;• Serving healthcare providers, payors and related government agencies;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

278162 - HOSPITALITY & PROPERTY MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of hospitality software;• Offers PMS, CRS, channel management and booking engine solutions;• Serves hotels, restaurants, wellness facilities and outdoor accommodation companies;• Located in France and Spain.	<ul style="list-style-type: none">• Developers of hospitality and property management software;• Serving hotels, campsites, restaurants and wellness centres;• Located in Europe, with a preference for the UK;• Maximum revenue €10m.

Location: France

254085 - CYBER SECURITY & IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of managed IT services;• Offers infrastructure management, cyber security and IT consultancy services;• Serves the public and private sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of cyber security and IT managed services;• Located in the UK;• Must have 50% recurring revenues;• EBITDA between £500k-£5m.

Location: England

267714 - INDUSTRIAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer and integrator of bespoke mission critical electrical and digital control systems;• Offers bespoke software systems, cyber security, smart factor and OSIssoft audit solutions;• Operates in the UK and North America.	<ul style="list-style-type: none">• Developers and integrators of software and industrial automation solutions;• Preference for control and measurement systems;• Serving the infrastructure, oil and gas, nuclear, defence and renewables markets;• Located in the UK and North America;• Turnover between £3m-£10m.

Location: England

270207 - RECRUITMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of recruitment software;• Delivers early careers recruitment products;• Serves recruiters in the apprenticeship, school leavers and intern spaces;• Serves customers globally.	<ul style="list-style-type: none">• Developers of recruitment software;• Software which provides candidate assessments, psychometric testing, employer branding solutions and candidate attraction;• Located in the UK;• EBITDA between £250k-£2m.

Location: England

268227 - DIGITAL TRANSFORMATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of digital transformation services;• Offers digital marketing, web and app development and digital strategy services;• Operates across Europe.	<ul style="list-style-type: none">• Providers of digital transformation services;• Offering web and mobile development and marketing services;• Specialising in the e-commerce, mobile development and CMS technology space;• Located in the UK, Europe and the US;• EBITDA between £250k-£3m.

Location: England

272628 - DIGITAL MEDIA SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of software solutions;• Offers software products for collection management;• Serves museums and non-profit organisations;• Located globally.	<ul style="list-style-type: none">• Providers of audio and multimedia guides, digital membership management, 3D tours and collection-management software;• Located globally;• Maximum EBITDA €2m.

Location: Switzerland

INDUSTRIAL/MANUFACTURING

280892 - PLAYGROUND EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of commercial play and outdoor recreation solutions;• Designs and delivers indoor and outdoor playgrounds, freestanding and fitness equipment, site amenities and flooring and surfacing;• Offers solutions to public parks, schools, childcare centres and commercial developments;• Located in the US and the UK.	<ul style="list-style-type: none">• Providers of playground equipment and design services;• Offering safety, surfacing, shade and shelter products, and outdoor site amenities;• Located in North America or Europe;• Minimum EBITDA US\$3m.

Location: USA

281008 - AIR FILTRATION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of air filtration system manufacturers;• Manufactures air filtration, collectors, extractors and accompanying consumables;• Serves the commercial, medical, military, and industrial end markets.	<ul style="list-style-type: none">• Manufacturers of industrial, residential and commercial air filtration systems;• Supplying OEMs and direct to end customers;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

275096 - NICHE INDUSTRIAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XSTO-listed;• Industrial technology group;• Manufactures and distributes own proprietary products and products from leading suppliers;• Active across electronics, mechatronics, communication, safety and security, and other niche markets;• Located across Europe.	<ul style="list-style-type: none">• Manufacturers and distributors of niche industrial products;• Operating B2B;• Preference for market leaders;• Management team willing to stay;• Located in Europe and the UK;• Minimum EBITDA €1m;• EBITDA margins above 10%.

Location: Sweden

LEGAL

280895 - TRANSACTION & COMPLIANCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Providers of outsourced corporate compliance and transaction-related services;• Offers registered agent, corporate compliance and transaction due diligence services;• Serves corporates, law firms, non-profits and lenders;• Located in the US and Europe.	<ul style="list-style-type: none">• Providers of registered agent, back-office compliance, and transaction due diligence services;• Developers of outsourced legal and compliance technologies;• Located in North America and the UK;• Minimum EBITDA US\$3m.

Location: USA

MARKETING COMMUNICATIONS

277865 - DIGITAL MEDIA & MARKETING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Group of digital marketing agencies; • Offers services focused on research, data, design and communication; • Provides training plans for a range of subjects, from social media to sustainability; • Works across multiple sectors with established brands; • Offices located across the UK. 	<ul style="list-style-type: none"> • Niche digital media and marketing companies; • Offering services including CRM, SEO and branding; • Particular interest in e-commerce businesses requiring help to grow their platforms; • Located in the UK; • Maximum EBITDA £500k; • Digital media and marketing businesses; • Digital marketing agencies offer a full suite of services including research, branding, digital media buying, consultancy and PR; • Located in the US and Australia; • Preference for the East and West coasts and central US; • Maximum EBITDA £2m.

Location: England

PRINT

267641 - SUSTAINABLE & MASS LABELS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Global packaging group;• Producer and supplier of labels, sleeves and tubes;• Active in the food and beverage, pharma and personal care markets;• Operates across the UK, Europe, the US and Asia.	<ul style="list-style-type: none">• Manufacturers of mass labels;• Sustainable packaging labels;• Located in Europe;• Minimum EBITDA £1m.

Location: England

RECRUITMENT

280922 - LIFE SCIENCES RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of executive recruitment services;• Serves biotech, pharmaceutical and CRO companies in the life sciences and animal health sectors;• Offers permanent, interim and contract staffing solutions;• Offices in the UK, the US and the DACH region.	<ul style="list-style-type: none">• Staffing and recruitment agencies;• Operating in the global life sciences sector;• Offering contract recruitment, payroll and interim management services;• Located in the UK, Western Europe and the US.

Location: England

280992 - STEM RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Resourcing and recruitment consultancy firm;• Offers temporary and permanent roles in the technology, field service engineering, digital marketing and sales markets;• Provides staffing solutions for the public and private sectors;• Operates across the UK.	<ul style="list-style-type: none">• Recruitment agencies for STEM professionals;• Specialising in the technology and engineering sectors;• Focusing on majority contract and temporary staffing services;• Located in the UK;• EBITDA between £500k-£2m.

Location: England

RETAIL/CONSUMER

280896 - AQUARIUM EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of aquarium equipment and technology;• Offers reefing, lighting, pumping, monitoring and controlling products;• Markets products under five own brands;• Sells products globally through an online store.	<ul style="list-style-type: none">• D2C providers of aquarium equipment;• Offering tank-based and niche pet products;• Focusing on saltwater, freshwater, reptile and amphibian ecosystems;• Located in North America or Europe;• Minimum EBITDA US\$3m.

Location: USA

253958 - TOYS & GAMES WHOLESALERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Wholesaler and retailer of children's toys and gifts;• Sells products via retail outlets, an online store and wholesale operations;• Offers a mail order catalogue service;• Operates across the UK.	<ul style="list-style-type: none">• Wholesalers of toys, games and gadgets;• Educational children's products;• Located in the UK;• EBITDA between £400k-£1.5m.

Location: England

SUPPORT SERVICES

280978 - RENEWABLE TECHNOLOGY INSTALLERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Installer of renewable and low carbon technologies;• Installs heat pumps, solar panels, batteries, EV chargers and underfloor heating;• Operates across the UK.	<ul style="list-style-type: none">• Installation companies;• Specialising in the installation of renewable technologies;• Located in the UK;• EBITDA between £250k-£2m.

Location: England

279176 - EXPERT WITNESS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of independent expert and litigation services;• Specialises in construction and government contracts;• Offers dispute resolution, forensic accounting, and economic and delay damage valuation services;• Operates globally.	<ul style="list-style-type: none">• US PE-owned;• Providers of economic and employment independent expert witness services;• Specialists in construction and government contracts primarily;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

2422 - FOOD SERVICE & HOSPITALITY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of food service and hospitality brands;• Operates branded restaurants, delis, coffee shops and providers of hospitality services;• Group members located across the UK.	<ul style="list-style-type: none">• Branded food service and hospitality businesses;• Located in the UK;• Minimum EBITDA £1m.

Location: England

278643 - GEO-ENVIRONMENTAL CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of on-site and laboratory testing services;• Offers a range of services, including material testing, soil testing and geotechnical consultancy services;• Serves customers in the infrastructure and construction industries;• Operates across the UK.	<ul style="list-style-type: none">• Geo-environmental consultancies;• Offering construction and infrastructure testing and consulting services;• Located in the UK;• Maximum EBITDA £3m.

Location: England

TRANSPORT/DISTRIBUTION

268814 - INTERNATIONAL TRANSPORT & LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Provider of transport and logistics solutions;• Offers a range of transport, warehousing and value-added services;• Serves customers in the chemicals, spare parts, pharma and infra sectors;• Branches located across Europe	<ul style="list-style-type: none">• International transport and logistics operations;• No interest in freight forwarding;• Located across Europe, with no interest in the UK;• Minimum EBITDA €1m.

Location: Belgium

281026 - DISTRIBUTORS OF BUILDING SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of building supplies and tools;• Offers building supplies, fasteners and custom engineered products;• Offers strut and overhead, fabrication and engineering services;• Operates across the US.	<ul style="list-style-type: none">• Value-added distributors of building supplies;• Offering tools, supplies, fasteners, structural parts and custom engineered parts;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

273863 - DISTRIBUTORS OF TECHNOLOGY HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Wireless and networking consultancy firm;• Distributes wireless broadband and audio products;• Provides related surveying, installation and training services;• Partners with a number of distribution brands;• Operates across the UK.	<ul style="list-style-type: none">• Technology hardware distributors;• Focusing on security systems, networking and Wi-Fi products;• Located in the UK;• EBITDA between £400k-£1.5m.

Location: England

272172- INDUSTRIAL PARTS DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of mechanical power transmission and fluid power components;• Offers bearings, lubricants and adhesives, conveyor products, sealings and other accessories for transmission, fluid power pneumatic and hydraulic equipment;• Also offers training services;• Distributes products across the UK.	<ul style="list-style-type: none">• Distributors of industrial parts;• Offering parts for lubrication systems, sealants and condition monitoring equipment;• Specialists in online sales of traditional products, including bearings and other critical moving parts;• Located in the UK and Ireland;• Preference for Yorkshire, East Midlands, Cornwall and Southern Ireland;• Turnover between £2m-£8m.

Location: Wales

GENERALIST

269499 - GERMAN FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German family office;• Focuses on German small- to mid-cap investments;• Invests long-term;• Targets typical PE cases.	<ul style="list-style-type: none">• Businesses in the safety and security, digitalisation and healthcare markets;• Particular interest in technologically advanced businesses with hardware, software and services;• Located in German-speaking countries;• Turnover between €5m-€50m;• EBITDA between €1m-€5m.

Location: Germany

275702 - FRENCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE firm;• Family-owned;• Manages over €200m of assets;• Invests their own funds;• Follows a generalist and sectoral investment strategy;• Operates across Europe.	<ul style="list-style-type: none">• Small-cap companies;• Activities in the agro-food industry;• Preference for ingredients and flavourings;• No interest in service providers;• Profitable companies with high potential for organic and external growth;• Located in Europe, including the UK;• Minimum EBITDA €2m.

Location: France

281013 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Works with a select group of private investors;• Experienced across the vertical farming sector;• Over 10 years of advisory and consulting experience;• Invests across the UK.	<ul style="list-style-type: none">• Providers of specialist industrial and support services;• Located in England, with a preference for the Midlands;• EBITDA between £500k-£2m.

Location: England

270521 - UK SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK search fund;• Offers growth capital and invests long-term;• Takes an operational role;• Specialises in MBOs, MBIs and majority investments;• Located in London.	<ul style="list-style-type: none">• Provider of B2B support services;• Operating in the compliance, facilities management, fire and security, media, packaging, waste and SaaS markets;• Located in England;• Must have recurring revenues;• Turnover between £2m-£15m;• EBITDA between £750k-£3m.

Location: England

273774 - IRISH FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish family office;• Invests in the lower mid-market;• Invests using own capital;• Specialises in MBOs and majority investments;• Active across Europe.	<ul style="list-style-type: none">• Businesses in the business services, consumer, infrastructure, leisure and telecoms sectors;• Located in the UK and Ireland;• EBITDA between €1m-€5m;• EV between €10m-€40m.

Location: Ireland

259292 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests personal and high net worth capital;• Provides hands-on support post acquisition;• Specialises in retirement sales;• Active across the UK.	<ul style="list-style-type: none">• Businesses in the construction, earthworks, general industrial and manufacturing sectors;• Strong second tier management team;• Located in the UK;• Turnover between £10m-£30m;• EBITDA between £750k -£2m.

Location: England

13751 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Raises funds through high net worth individuals and professional investors;• Invests in small, niche, undervalued companies;• Specialises in MBOs;• Active across the UK.	<ul style="list-style-type: none">• Businesses in the engineering, industrial, manufacturing and support and business services sectors;• Located in the UK;• EBITDA between £500k-£1.5m.

Location: England

258371 - FRENCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE firm;• Specialises in small-cap buy-outs;• Wholly owned by its management team;• Portfolio of 16 active investments;• Operates domestically.	<ul style="list-style-type: none">• Small-cap companies;• Sector agnostic;• Preference for growth cases in the healthcare, B2B services, software and smart technologies sectors;• Located in France;• EV between €25m-€100m.

Location: France

256889 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-firm; • Invests in mid-market companies; • Takes a majority shareholding; • Provides buy-out solutions; • Operates across the UK. 	<ul style="list-style-type: none"> • Businesses in the financial services, leisure, hospitality, food and beverage and specialist care home sectors; • Located in the UK; • Minimum EBITDA £3m.

Location: England**280842 - UK PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Specialises in mid-market companies; • Backed by investors from the UK, the US and Europe; • Takes a majority shareholding; • Operates across the UK. 	<ul style="list-style-type: none"> • Businesses in the precision engineering, business services, industrial manufacturing and education and training sectors; • Operating B2B; • Strong second tier management team; • Must be privately owned; • Located in the UK; • Minimum turnover £7m; • EBITDA between £1.5m-£4m; • EBITDA margins above 15%.

Location: England**280937- SWEDISH MBI** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Swedish MBI candidate; • Experienced in M&A; • Backed by a renowned high network individual. 	<ul style="list-style-type: none"> • Sector agnostic; • Preference for the industrial manufacturing and distribution sectors; • Located in Europe; • Minimum EBITDA €2m; • Margins above 17%.

Location: Sweden

259081 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Sector-focused investor;• Invests in mid-market companies with market-leading engineering and technical capabilities;• Takes a majority or leading minority holding;• Experienced in corporate divestures and buyouts;• Offices located in the US.	<ul style="list-style-type: none">• Technical and engineering businesses;• Operating in the aerospace and defence, maritime, government and environmental sectors;• Deals in complex and highly regulated markets;• Located in North America and Western Europe;• Minimum EBITDA US\$10m.

Location: USA

275032 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in the North American mid-market;• Targets complex situations, build ups and carve outs;• Takes a controlling stake;• Investing out of an eighth fund.	<ul style="list-style-type: none">• Businesses in the healthcare, industrial and business service sectors;• Located in North America and Western Europe;• Minimum EBITDA US\$10m.

Location: USA