



NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

SEPTEMBER 22

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services and Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AGRICULTURE](#)
- [CHEMICALS](#)
- [CONSTRUCTION](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

279170 - AIRCRAFT SYSTEMS & COMPOUNDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of cockpit, cabin and aircraft systems and components;• Serves customers in the business jet market;• Offers design, manufacturing, testing, certification and product support services;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers of aircraft systems and components;• Including interior and exterior lighting cabin management, in-flight entertainment and safety systems;• Focused on the private jet market;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

AGRICULTURE

3065 - AGRICULTURAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of agricultural companies;• Manufactures and supplies agricultural products;• Offers feed and feeding equipment, dairy sundries, handling equipment and pest control products;• Serves farmers across the UK.	<ul style="list-style-type: none">• Manufacturers of agricultural products;• Retailers and distributors of feeding equipment and animal feeds;• Located in England, Scotland and Wales;• Minimum EBITDA £200k.

Location: Wales

280908 - PLANT & SOIL NUTRITION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Manufacturer of products to improve agricultural performances;• Specialises in the areas of plant nutrition, animal production and soil nutrition;• Products include fertilisers, soil improvers, mineral blocks and soil conditioners;• Part of a larger animal and plant nutrition group;• Located globally.	<ul style="list-style-type: none">• Manufacturers of plant and soil nutrition products;• Products including fertilisers and soil conditioners;• Producers of active ingredients for animal feeds;• Products designed to improve rumen activity, digestion, immunity and fertility;• Located globally;• Minimum EBITDA €250k.

Location: France

CHEMICALS

281092 - SPECIALITY ADHESIVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and developer of hot melt adhesives and applicators;• Applications across the packaging, bedding, wood working and electronics sectors;• Sells products via an international network of specialist distributors.	<ul style="list-style-type: none">• Manufacturers and distributors of speciality adhesives;• Located in the UK;• EBITDA between £300k-£4m.

Location: England

276894 - HIGH-PERFORMANCE WOOD COATINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of wood coatings;• Products used for commercial and residential flooring, sports flooring and furniture and architectural applications;• Offers high-performance polyurethanes, lacquers and varnishes;• Headquartered in Canada, with additional facilities in the US.	<ul style="list-style-type: none">• Manufacturers of high-performance wood coatings;• Offering solutions for commercial, residential and specialist flooring, furniture and architectural applications;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: Canada

CONSTRUCTION

259302 - M&E INSTALLATION & MAINTENANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Mechanical and electrical contractor;• Offers a full suite of mechanical and electrical installation and maintenance services;• Serves public and private sector clients;• Offers services across the UK.	<ul style="list-style-type: none">• Providers of M&E installation and maintenance services;• Serving customers in a range of end-markets;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276667 - FORKLIFT HIRE & SALES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of B2B forklift truck hire services;• Offers short-term hire of new and used machines and support and maintenance services;• Operates across the UK.	<ul style="list-style-type: none">• Providers of forklift hire, sales and aftercare services;• Located in the UK;• EBITDA between £400k-£1.5m.

Location: England

280186 - REAL ESTATE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of property developers;• Offers housing designs, development and construction services;• Operates globally.	<ul style="list-style-type: none">• Designers and developers of residential, commercial and health related real estate;• Companies active in the HVAC, electrical, roofing, demolition and door and window space;• Located in the UK;• EBITDA between £500k-£3m.

Location: England

ELECTRONIC

271685 - EDUCATIONAL TECHNOLOGY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of virtual reality-based learning technology;• Serves the international education market;• Offers a range of products, including VAR headsets, tablets and laptops;• Offers products across the UK.	<ul style="list-style-type: none">• Suppliers of educational technology products and education software;• Offering a range of technology products, including devices that monitor and control student content;• Located in the UK;• Minimum EBITDA £250k.

Location: England

281087 - ELECTRICAL SAFETY SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of electrical switchgear manufacturers;• Manufactures transformers, switchboards, control-gear and integrators for industrial applications;• Serves customers in the commercial, oil and gas, renewable and transport sectors;• Located in the UK but sells products globally.	<ul style="list-style-type: none">• Manufacturers of electrical safety systems and technologies;• Providers of intelligent energy solutions;• Located in the UK;• EBITDA between £250k-£3m.

Location: England

269509 - CCTV & SECURITY EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Security platform;• Manufactures CCTV inspection systems, including push-rod camera systems and mobile and vehicle-based crawler systems;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of security and safety cameras and CCTV systems;• Manufacturers of complementary equipment, including sewer inspection cameras, UV equipment and drilling robots;• Providers of restoration and renovation technologies;• Located in Northern Europe and the UK;• Minimum EBITDA €500k.

Location: Germany

280822 - ELECTRONIC EQUIPMENT & COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Value-added distributor of electronic components;• Offers technical and design support, kitting and logistics services;• Distributes EV charging equipment, screens and power supplies;• Serves the electronics industrial market;• Distributes products across the UK.	<ul style="list-style-type: none">• Wholesalers of electronic equipment and components;• Providers of supply chain performance services;• Operating B2B;• Located in the UK;• Minimum EBITDA £500k.

Location: England

270449 - DISTRIBUTORS OF LIGHTING & CAMERA EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of camera and lighting equipment rental services;• Serves the film, television, commercials and photographic industries;• Operates across the UK.	<ul style="list-style-type: none">• Distributors of lighting and camera equipment;• Serving the media sector;• Located in England;• EBITDA between £400k -£1.5m.

Location: England

FINANCIAL GENERAL

280527 - PENSION SERVICE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of pension service companies;• Offers trusteeship, consultancy, actuarial and administration services;• Developer of actuarial software;• Serves private sector clients;• Operates across the UK and Ireland.	<ul style="list-style-type: none">• Providers of pension services;• Offering pension software, consultancy, investment management and actuary services;• Located in the UK and Ireland;• Minimum EBITDA £250k.

Location: England

FOOD & BEVERAGES

281179 - MEAT PRODUCT SUPPLIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of prepared meat products;• Offers beef, pork, lamb and venison options;• Serves the food manufacturing industry;• Operates across the UK.	<ul style="list-style-type: none">• Suppliers of meat products;• Offering sliced, diced, marinated or fixed weight meat products;• Operating B2B;• Located in the UK;• Minimum EBITDA £500k.

Location: England

279709 - FRUIT JUICERS & PROCESSING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Producer of fresh fruit juices;• Presses and bottles their fruit and vegetables on-site;• Offers pure juices, fruit-based drinks, smoothies and gazpacho;• Operates globally.	<ul style="list-style-type: none">• Fruit growers;• Processors of fruit juices and purees;• Located in Europe;• Turnover between €1m-€20m.

Location: France

280588 - FOOD & BEVERAGE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK family office;• Invests using own funds;• Operates over 100 companies in the real estate market;• Can provide operational solutions;• Based in London.	<ul style="list-style-type: none">• Food and beverage brands;• Located in the UK;• EBITDA between £250k-£1.5m.

Location: England

HEALTH/PHARMA

269569 - DENTAL & MEDICAL SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of end-to-end dental services;• Serves dental practices;• Offers project management, design and installation services and supplies surgical equipment;• Operates across the South of England.	<ul style="list-style-type: none">• Dental and complementary medical equipment suppliers;• Providers of fill-out services to healthcare facilities;• Serving the public and private sectors;• Located in England;• EBITDA between £250k-£1.5m.

Location: England

HEALTHCARE PROVIDERS

267493 - RESIDENTIAL CARE HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE-owned;• Providers of residential care;• Offers residential, respite and nursing care services;• Supports complex and lower-acuity needs;• Care homes located across Ireland.	<ul style="list-style-type: none">• Residential care homes and providers;• Located in Ireland;• Minimum EBITDA €500k.

Location: Ireland

ICT

278162 - HOSPITALITY & PROPERTY MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of hospitality software;• Offers PMS, CRS, channel management and booking engine solutions;• Serves hotels, restaurants, wellness facilities and outdoor accommodation companies;• Located in France and Spain.	<ul style="list-style-type: none">• Developers of hospitality and property management software;• Serving hotels, campsites, restaurants and wellness centres;• Located in Europe, with a preference for the UK;• Maximum revenues €10m.

Location: France

254085 - CYBER SECURITY & IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of managed IT services;• Offers infrastructure management, cyber security and IT consultancy services;• Serves the public and private sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of cyber security and IT managed services;• Located in the UK;• Must have 50% recurring revenues;• EBITDA between £500k-£5m.

Location: England

267714 - INDUSTRIAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer and integrator of bespoke mission critical electrical and digital control systems;• Offers bespoke software systems, cyber security, smart factor and OSIssoft audit solutions;• Operates in the UK and North America.	<ul style="list-style-type: none">• Developers and integrators of software and industrial automation solutions;• Preference for control and measurement systems;• Serving the infrastructure, oil and gas, nuclear, defence and renewables markets;• Located in the UK and North America;• Turnover between £3m-£10m.

Location: England

270207 - RECRUITMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of recruitment software;• Delivers early careers recruitment products;• Serves recruiters in the apprenticeship, school leavers and intern space;• Serves customers globally.	<ul style="list-style-type: none">• Developers of recruitment software;• Software which provides candidate assessments, psychometric testing, employer branding solutions and candidate attraction;• Located in the UK;• EBITDA between £250k-£2m.

Location: England

268227 - DIGITAL TRANSFORMATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of digital transformation services;• Offers digital marketing, web and app development and digital strategy services;• Operates across Europe.	<ul style="list-style-type: none">• Providers of digital transformation services;• Offering web and mobile development and marketing services;• Specialising in the e-commerce, mobile development and CMS technology space;• Located in the UK, Europe and the US;• EBITDA between £250k-£3m.

Location: England

272628 - DIGITAL MEDIA SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of software solutions;• Offers software products for collection management;• Serves museums and non-profit organisations;• Located globally.	<ul style="list-style-type: none">• Providers of audio and multimedia guides, digital membership management, 3D tours and collection-management software;• Located globally;• Maximum EBITDA €2m.

Location: Switzerland

279133 - OPERATIONS MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of field service management software;• Operates a SaaS model;• Offers intelligent scheduling, activity overviews, route optimisations, data organisations and improved collaboration services;• Located in Europe and North America.	<ul style="list-style-type: none">• Developers of operations management software;• Specialising in sectors with field technicians;• Supporting users in streamlining their processes and workflows, and effectively managing field teams;• Located in Europe and North America;• Minimum EBITDA €250k.

Location: France

281062 - FLEET & TRANSPORT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Operator of a software platform;• Offers fleet and customer management solutions;• Capabilities includes seat reservation, route planning, automated scheduling and carpooling;• Serves public and private sector organisations;• Operates across the UK, the US, New Zealand and Australia.	<ul style="list-style-type: none">• Providers of fleet and transport software;• Offering fleet and customer management and carpooling solutions;• Serving transport operators in the public and private sectors;• Located in Australasia, Europe and North America;• Minimum EBITDA £500k.

Location: Australia

279178 - DIGITAL TRANSFORMATION CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of digital transformation consultancy services;• Offers digital product development, technology modernisation, security and customer experience consultancy services;• Serves a global customer-base, operating across a range of sectors.	<ul style="list-style-type: none">• Providers of digital transformation consultancy services;• Developers of enterprise-grade software and automation solutions;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

276827 - CYBER-SECURITY SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of cyber threat monitoring software;• Offers cyber threat intelligence and defence solutions;• Serves public and private organisations.	<ul style="list-style-type: none">• Developers of cyber-threat detection and monitoring solutions;• Providers of net flow data monitoring and digital forensics services;• Customers in the public and private sectors;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

250462 - PROPERTY MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of facilities management software;• Serves the healthcare, education, corporate and government sectors;• Offers space management and compliance software;• Located in the UK.	<ul style="list-style-type: none">• Providers of property management software;• Offering web-based hosted solutions;• Serving the public and private sectors;• Located in the UK;• Minimum EBITDA £250k.

Location: England

281070 - BROADBAND PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of telecoms infrastructure services;• Offers full fibre and Wi-Fi connectivity solutions;• Serves businesses and residential customers;• Operates across the UK.	<ul style="list-style-type: none">• Providers of full-fibre broadband and Wi-Fi connectivity services;• Located in the UK;• Minimum EBITDA £500k.

Location: England

264373 - DIGITAL TRANSFORMATION & IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of end-to-end IT managed services;• Offers digital printing, cyber security, communications and document management solutions;• Operates across the UK.	<ul style="list-style-type: none">• Providers of IT managed services and digital transformation software;• Located in the UK;• Preference for the South and South East of England;• EBITDA between £250k-£1m.

Location: England

281181 - IT HARDWARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of IT hardware parts and spares;• Operates an inventory-as-a-service model;• Offers accompanying field engineering, maintenance and repair, incident management and managed facility services;• Operates globally.	<ul style="list-style-type: none">• Providers of IT hardware parts and spares;• Offering rapid response, managed facility, repairs and incident response services;• Located in the UK;• Minimum EBITDA £500k.

Location: England

281050 - AI & MACHINE LEARNING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of a contact centre analytics software platform;• Offers customer engagement, customer services and staff coaching insights and solutions;• Serves call centres in the insurance, retail and banking sectors.	<ul style="list-style-type: none">• Developers of AI and machine learning software;• Offering insights, analytics and supporting tools for customer service, engagement and coaching purposes;• Serving call centres;• Located in the UK;• Minimum EBITDA £500k.

Location: England

INDUSTRIAL/MANUFACTURING

281072 - FOOD STERILISATION & PASTEURISATION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of retort technology for the food processing industry;• Offers food sterilisation and pasteurisation equipment;• Located in the North East of England.	<ul style="list-style-type: none">• Developers of food sterilisation and pasteurisation equipment;• Serving the food and drink sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

MARKETING COMMUNICATIONS

277865 - DIGITAL MEDIA & MARKETING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Group of digital marketing agencies; • Offers services focused on research, data, design and communication; • Provides training plans for a range of subjects, from social media to sustainability; • Works across multiple sectors with established brands; • Offices located across the UK. 	<ul style="list-style-type: none"> • Niche digital media and marketing companies; • Offering services including CRM, SEO and branding; • Particular interest in e-commerce businesses requiring help to grow their platforms; • Located in the UK; • Maximum EBITDA £500k; • Digital media and marketing businesses; • Digital marketing agencies offer a full suite of services including research, branding, digital media buying, consultancy and PR; • Located in the US and Australia; • Preference for the East and West coasts and central US; • Maximum EBITDA £2m.

Location: England

280990 - DIGITAL EDUCATION TOOLS & PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Group of medical education and conference businesses;• Offers a range of digital education tools to the healthcare community;• Offers digital educational aids, websites, journals, promotional content hubs, digital events, podcasts and webcasts;• Partners with leading professionals in specialist fields to develop and deliver content;• Serves healthcare professionals and GPs globally.	<ul style="list-style-type: none">• Developers of digital education tools and platforms;• Delivering content on healthcare topics;• Designed for use during patient consultations and private learning time;• Targeting healthcare professionals;• Located globally;• Minimum EBITDA €500k.

Location: England

PLASTICS & PACKAGING

276895 - POLYMER MATERIAL FORMULATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of material design and enhancement services;• Specialises in formulating and modifying technical polymers;• Serves plastic processors, fabricators, designers, specifiers, and brand owners;• Capabilities include additive manufacturing, blown film, nonwovens, injection moulding and sheet extrusion.	<ul style="list-style-type: none">• Providers of technical polymer material design and formulation services;• Offering specialist additives, colorants and decorative solutions, and engineered compounds;• Serving manufacturing and industrial end-markets;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

PRINT

280669 - EDUCATIONAL MEDICAL JOURNAL PUBLISHERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Publisher of medical journals;• Specialises in the fields of cardiology, dermatology and gynaecology;• Additionally hosts medical conferences;• Serves medical professionals and hospitals;• Operates domestically.	<ul style="list-style-type: none">• Producers and publishers of educational medical journals;• Organisers of medical conferences;• Located in France;• Minimum EBITDA €250k.

Location: France

RECRUITMENT

280992 - STEM RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Resourcing and recruitment consultancy firm;• Offers temporary and permanent roles in the technology, field service engineering, digital marketing and sales markets;• Provides staffing solutions for the public and private sectors;• Operates across the UK.	<ul style="list-style-type: none">• Recruitment agencies for STEM professionals;• Specialising in the technology and engineering sectors;• Focusing on majority contract and temporary staffing services;• Located in the UK;• EBITDA between £500k-£2m.

Location: England

266029 - EDUCATION RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of education recruitment services;• Offers long-term, day-to-day and permanent roles;• Operates in the Midlands.	<ul style="list-style-type: none">• Providers of education recruitment services;• Serving nurseries, primary schools and secondary schools;• Provides teacher, technician, caretaker and administrative roles;• Located in the North of England and the Midlands;• Minimum EBITDA £250k.

Location: England

RETAIL/CONSUMER

280946 - ONLINE RETAILERS OF CHILDREN'S CLOTHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Online retailer of children's clothing;• Sells clothing under several brands;• Operates a B2C and B2B website;• Headquartered in Denmark.	<ul style="list-style-type: none">• Online retailers of children's clothing;• Selling branded basic and functional items;• Operating B2B and B2C;• Located in the Nordics and the Netherlands;• Minimum EBITDA €500k.

Location: Denmark

253958 - TOYS & GAMES WHOLESALERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Wholesaler and retailer of children's toys and gifts;• Sells products via retail outlets, an online store and wholesale operations;• Offers a mail order catalogue service;• Operates across the UK.	<ul style="list-style-type: none">• Wholesalers of toys, games and gadgets;• Educational children's products;• Located in the UK;• EBITDA between £400k-£1.5m.

Location: England

281091 - BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturers of eco-friendly baby wipes and nappies;• Markets products under a proprietary brand;• Products are plastic free, biodegradable and vegan;• Located in the North West.	<ul style="list-style-type: none">• Manufacturers of eco-friendly baby products;• Offering wipes, nappies and related baby products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

281093 - RAW DOG FOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of raw dog food and treats;• Offers raw, paleo and custom dog food, supplements and treats;• Located in UK.	<ul style="list-style-type: none">• Manufacturers of raw dog food;• Offering food pouches, treats, supplements, custom raw food and other related pet products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

280973 - HOME FRAGRANCES & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and designer of home fragrance products;• Sells white-label and branded products;• Products include candles, room sprays and reed diffusers;• Supplies products internationally via an online store.	<ul style="list-style-type: none">• Manufacturers of home fragrance products and complimentary home accessories;• Focusing on branded products with a repeat purchasing angle;• Located in the UK;• EBITDA between £400k-£2m.

Location: England

SOFT FM

258517 - COMMERCIAL CLEANING & SECURITY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of outsourced services and solutions;• Offers a range of services to help customers improve performance, meet sustainability goals and reduce costs;• Offers facilities management and industrial services;• Operates as a data-led business;• Serves customers operating in a range of end-markets;• Offers services across the UK.	<ul style="list-style-type: none">• Providers of commercial and industrial cleaning and security services;• Providers of other soft FM services, including reception and mailroom services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

16010 - FIRE SAFETY COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of fire safety companies;• Offers a range of products and services in the fire safety field;• Operates across Western Europe.	<ul style="list-style-type: none">• Fire services businesses in passive fire prevention, extinguishers, alarms and fire doors;• Fire safety risk assessment businesses;• No interest in manufacturing services, fire suppression systems or other forms of security;• Located in Western Europe;• Minimum EBITDA £250k.

Location: England

SUPPORT SERVICES

280918 - ENERGY DATA & ANALYTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Energy consultancy;• Provides research, data and analysis;• Offers insights to enable clients to understand policy change, regulatory compliance and to enhance their investment strategies;• Operates across the UK, Ireland and Australia.	<ul style="list-style-type: none">• Providers of energy research, data and analytics;• Offering energy storage, low carbon generation, regulation, policy, e-mobility and low carbon transport market intelligence;• Serving investors, suppliers, brokers, governments and corporates across the energy sector;• No interest in consultancies;• Located in the UK;• Minimum EBITDA £250k.

Location: England

256499 - DATA ANALYTICS & VERIFICATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of fraud investigation and security solutions;• Offers surveillance, claim investigation, counter-fraud and record retrieval services;• Serves stakeholders, governments and regulators;• Operates across the UK, the US and Ireland.	<ul style="list-style-type: none">• Providers of data analytics and verification services;• Offering counter-fraud programmes, desktop investigations and compliance solutions;• Located in the UK;• Minimum EBITDA £500k.

Location: England

280525 - ACCOUNTANCY & BUSINESS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of business advisory and accountancy services;• Offers cloud accounting, auditing, tax planning and corporate finance services;• Serves SMEs;• Operates across the UK and Ireland.	<ul style="list-style-type: none">• Providers of accountancy and business advisory services;• Offering accounting, payroll, corporate finance, forensic investigating and corporate recovery services;• Located in the UK;• Minimum EBITDA £500k.

Location: England

269135 - WELLBEING CONSULTANCY & SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Providers of digital solutions designed to improve employee wellbeing;• Offers services including counselling, nutrition and personal training;• Serves corporate clients, real estate businesses and elite sports teams;• Operates across the UK.	<ul style="list-style-type: none">• Providers of wellbeing consultancy and support services;• Preference for digital wellness apps and technology;• Located in the UK;• Margins below 10%.

Location: England

280904 - DRAINAGE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of drainage maintenance services;• Offers surveying, emergency response and related support services;• Serves customers in the transport, construction, industrial and commercial sectors;• Operates nationally.	<ul style="list-style-type: none">• Providers of drainage and sewer cleansing services;• Offering water hygiene, legionella control and clean water pumping services;• Located in the UK;• Maximum turnover £2m.

Location: Scotland

280866 - WASTE MANAGEMENT COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of waste management services;• Offers collection, recycling and skip hire services;• Operates across the UK.	<ul style="list-style-type: none">• Waste management companies;• Preference for recycling and 'waste-to-energy' services;• Serving domestic, commercial or trade clients;• Located in the UK;• Minimum EBITDA £500k.

Location: England

115932 - CORPORATE CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Financial advisory firm;• Offers audit and assurance, tax, business consultancy and advisory services;• Operates across the UK and Europe.	<ul style="list-style-type: none">• Providers of corporate consultancy services;• Offering services including financial advisory, accountancy services, M&A advisory, audit and assurance, corporate strategy, ESG, forensic analysis and data analytics;• Located in the UK and Europe;• Minimum EBITDA £500k.

Location: England

254813 - ANALYTICS & DATA MANAGEMENT CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Data solutions consultancy;• Offers data management, business intelligence and analytics services;• Serves a range of sectors, including finance and banking;• Offices located across the UK.	<ul style="list-style-type: none">• Analytics and data management consultancies;• Offering data engineering, credit risk modelling and data integration services;• Located in the UK;• Minimum EBITDA £500k.

Location: England

10218 - ENVIRONMENTAL & OCCUPATIONAL HYGIENE CONSULTANCIES ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of environmental consultancies;• Offers air quality, arboriculture, carbon services, landscape architecture and water services;• Tests water and air quality for customers in the utilities sector;• Operates across the UK.	<ul style="list-style-type: none">• Environmental and occupational hygiene consultancies;• Offering emissions testing, leak detection and repair services;• No interest in water treatment services;• Located in the UK, Ireland and Europe.• Minimum EBITDA £250k.

Location: England

280978 - RENEWABLE TECHNOLOGY INSTALLERS ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Installer of renewable and low carbon technologies;• Installs heat pumps, solar panels, batteries, EV chargers and underfloor heating;• Operates across the UK.	<ul style="list-style-type: none">• Installation companies;• Specialising in the installation of renewable technologies;• Located in the UK;• EBITDA between £250k-£2m.

Location: England

GENERALIST

281013 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Works with a select group of private investors;• Experienced across the vertical farming sector;• Over 10 years of advisory and consulting experience;• Invests across the UK.	<ul style="list-style-type: none">• Providers of specialist industrial and support services;• Located in England, with a preference for the Midlands;• EBITDA between £500k-£2m.

Location: England

270521 - UK SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK search fund;• Offers growth capital and invests long-term;• Takes an operational role;• Specialises in MBOs, MBIs and majority investments;• Located in London.	<ul style="list-style-type: none">• Providers of B2B support services;• Operating in the compliance, facilities management, fire and security, media, packaging, waste and SaaS markets;• Located in England;• Must have recurring revenues;• Turnover between £2m-£15m;• EBITDA between £750k-£3m.

Location: England

273774 - IRISH FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish family office;• Invests in the lower mid-market;• Invests using own capital;• Specialises in MBOs and majority investments;• Active across Europe.	<ul style="list-style-type: none">• Businesses in the business services, consumer, infrastructure, leisure and telecoms sectors;• Located in the UK and Ireland;• EBITDA between €1m-€5m;• EV between €10m-€40m.

Location: Ireland

259292 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests personal and high net worth capital;• Provides hands-on support post acquisition;• Specialises in retirement sales;• Active across the UK.	<ul style="list-style-type: none">• Businesses in the construction, earthworks, general industrial and manufacturing sectors;• Strong second tier management team;• Located in the UK;• Turnover between £10m-£30m;• EBITDA between £750k -£2m.

Location: England

13751 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Raises funds through high net worth individuals and professional investors;• Invests in small, niche, undervalued companies;• Specialises in MBOs;• Active across the UK.	<ul style="list-style-type: none">• Businesses in the engineering, industrial, manufacturing and support and business services sectors;• Located in the UK;• EBITDA between £500k-£1.5m.

Location: England