

Ref: 277100

Acquisition Search: Horizontal & IoT Software

About the Acquirer

- US privately-owned;
- Software investment group;
- Acquires and grows niche B2B software companies;
- Permanent ownership model;
- Operates globally.

Acquisition Criteria

- Developers of B2B horizontal and IoT software;
- Subscription based business model (SaaS);
- Located globally;
- Turnover in the range of US\$2m–US\$15m;
- Gross margins above 60%;
- Recurring revenues above 50%.

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