



NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

NOVEMBER 2022

Sectors Featured Include: Building Products, Chemicals, Construction, Electronic, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

BUILDING PRODUCTS

263756 - BESPOKE WOOD MACHINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and installer of bespoke wood and glass staircases;• Manufacturers staircases in-house;• Supplies builders and the general public;• Operates across England.	<ul style="list-style-type: none">• Providers of bespoke wood machining services;• Focusing on the staircase and joinery markets;• Located in England;• Minimum EBITDA £250k.

Location: England

CHEMICALS

281850 - SUPPLEMENTS & INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Manufacturer and distributor of organic nutritional supplements, natural cosmetics and beauty fluids;• Manufactures products based on highly concentrated plant-based extracts;• Holds own patents;• Serves a European customer base.	<ul style="list-style-type: none">• Developers and manufacturers of supplements and ingredients;• Developed from plant-based products;• Located in Europe;• Minimum EBITDA €500k.

Location: Switzerland

CONSTRUCTION

281030 - PROPERTY DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Real estate project development company;• Develops housing estates and offers property advisory services;• Works with housing associations and private sector clients;• Focuses on regeneration projects in the UK.	<ul style="list-style-type: none">• Property project development companies;• Offering architectural and regeneration services;• Working on public and private sector projects;• Located in the UK;• Minimum EBITDA £500k.

Location: England

ELECTRONIC

259854 - ELECTRICAL WHOLESALERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retailer of electrical and renewable products;• Sells generators, batteries, EV charging products and related components;• Sells products internationally.	<ul style="list-style-type: none">• Wholesalers of electrical or renewable products;• Located in Europe and the UK;• Minimum EBITDA £250k.

Location: Scotland

281859 - AV, VR & SIMULATION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Value-added distributor of professional AV technology;• Distributes products of well-known brands;• Offers complementary training and marketing services;• Distributes products through professional dealers and AV companies, and high street and online retailers;• Located in the DACH and Benelux regions, France and the UK.	<ul style="list-style-type: none">• Distributors of professional AV, simulation and virtual reality solutions;• Serving entertainment, enterprise and creative customers;• Value-added elements;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

HEALTH/PHARMA

281595 - MEDICAL INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of medical devices and equipment;• Offers general and specialist surgical instruments and equipment;• Also offers repair services;• Serves the NHS and private hospitals;• Operates across the UK.	<ul style="list-style-type: none">• Providers of medical instruments, including endoscopes, probes, diamond knives and camera heads;• Providers of complementary repair services;• Serving public and private healthcare professionals;• Located in the UK;• Minimum EBITDA £250k.

Location: England

281547 - PHARMACEUTICAL DEVELOPMENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Pharmaceutical development company;• Provides pharmaceutical and biotech support services;• Offers consultancy, medical writing, pre-clinical and post-marketing services;• Offices located in the US, Asia, Ireland and the UK.	<ul style="list-style-type: none">• Providers of pharmaceutical development services;• Offering clinical, nonclinical, medical support and pharmacovigilance services;• Located in the UK, US and Asia;• Minimum EBITDA £500k.

Location: England

280439 - MEDICAL TESTING LABORATORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of contract laboratory testing services;• Specialises in the testing of pharmaceutical and medical devices;• Provides quality assurance and consultancy services;• Located in UK.	<ul style="list-style-type: none">• Medical testing laboratories;• Offering analytical chemistry, biocompatibility, medical and pharmaceutical device testing services;• Located in the UK, Europe and the US;• EBITDA between £500k-£3m.

Location: England

HEALTHCARE PROVIDERS

258222 - RESIDENTIAL HEALTHCARE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Residential healthcare provider;• Provides support for people with mental health needs, learning difficulties, autism and acquired brain injuries;• Operates across the UK.	<ul style="list-style-type: none">• Residential healthcare providers for adults with mental health and learning difficulties;• Properties with less than 10 beds;• Located in the UK;• Maximum turnover £20m.

Location: England

280403 - RESIDENTIAL CARE HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of boutique care homes;• Offers residential, nursing and dementia care;• Operates across the UK.	<ul style="list-style-type: none">• Residential care homes and providers of supported living;• Providing care to any age group;• Located in the UK;• Minimum EBITDA £500k.

Location: England

271460 - SOCIAL CARE & EDUCATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of social work and education services;• Provides experienced professionals to assist in social work intervention schemes and projects;• Offers psychological assessments, tutoring, mentoring and residential care services;• Works closely with local authorities and legal firms;• Operates across the UK.	<ul style="list-style-type: none">• Providers of social care and education services;• Supporting vulnerable children;• Located in the UK;• EBITDA between £250k-£1m.

Location: England

ICT

259679 - HEALTH & FITNESS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of body composition software;• Provides a range of functions to analyse fat and muscle mass, calorie requirements and other health tracking services;• Serves an international client base.	<ul style="list-style-type: none">• Developers of health and fitness software;• Digital solutions for the health, fitness and wellness sectors;• Located in the UK;• EBITDA between £250k-£1m.

Location: England

267803 - IT SERVICES & CLOUD SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• IT managed service provider;• Offers a range of services including 24/7 IT outsourcing, cloud and helpdesk;• Located in the UK.	<ul style="list-style-type: none">• Providers of IT support services and cloud solutions;• Located in the UK;• EBITDA between £350k-£1.5m.

Location: England

276694 - SOFTWARE & CONSULTANCY FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Provider of scalable management and technology consulting services;• Offers cyber security, operational efficiency, coding, data quality, digital solutions, resource management and advanced analytics services;• Active in a wide range of industries;• Works in partnerships with major technology providers;• Located globally.	<ul style="list-style-type: none">• Software and consultancy firms;• Focusing on strategy, operations and IT, supporting clients in digital transformations, regulations and advanced analytics;• Serving the banking, insurance, consumer, retail, public services, automotive and manufacturing sectors;• Particular interest in Salesforce, sourcing and procurement, data and analytics, AI, SAP, people transformations, sustainability and cloud computing;• Headcount between 20-200;• Located in Europe with a preference for Germany and France;• Revenue between €5m-€30m.

Location: Netherlands

281894 - NETWORK INFRASTRUCTURE TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer of network infrastructure software;• Includes network automation, hybrid cloud management and network security solutions;• Serves customers in public and private sectors.	<ul style="list-style-type: none">• Providers of network infrastructure tools and supporting services;• Including network automation, cloud management and network security solutions;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: Canada

254750 - HOSPITALITY SAAS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer of an end-to-end hospitality SaaS platform;• Offering includes property management, channel distribution, and digital marketing solutions;• Software supports hotel chains, independent hotels, services apartments, management companies and pub companies;• Located in the UK.	<ul style="list-style-type: none">• Developers of hospitality operations SaaS solutions;• Offering property management, guest experience, channel distribution or marketing solutions;• Located in Europe;• Minimum EBITDA US\$500k.

Location: England

281751 - NHS DIGITAL TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of digital healthcare services;• Solely serves the NHS;• Offers a range of services including social media management, workplace retention and document management;• Located in England.	<ul style="list-style-type: none">• Provider of digital technology solutions to the NHS;• Services including digital transformation, project management and analytics;• Located in the UK;• Minimum EBITDA £250k.

Location: England

281856 - ICT & TECHNOLOGY CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Group of technology and specialist consultants;• Supports businesses in digital transformations;• Primarily serves customers in the financial, industrial and public sectors;• Located across Europe, the US, Canada and Australia.	<ul style="list-style-type: none">• ICT and technology consultancies;• Offering complementary services including business process consulting, program and project management, platform integration, data analytics, AI, security, identity and access management, cloud and IT architecture and infrastructure;• Located globally;• Minimum EBITDA €500k.

Location: Germany

275363 - SMART FACTORY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XHEL-listed;• Provider of telecommunication and digital services;• Active in visual communication solutions, telecom software and intelligent manufacturing solutions;• Offers large scale visual communications, network monitoring, securing of networks, manufacturing execution systems, and quote and supply chain software;• Provides consumers with subscriptions and equipment;• Operates internationally.	<ul style="list-style-type: none">• Software developers for smart factories;• Offering manufacturing execution, quality management, health and safety, operations planning and product lifecycle management system capabilities;• Serving manufacturing companies;• Telecom software companies;• Offering service assurance, operation support, AIOps and network automation systems;• Serving CSPs with a preference for mobile operators;• Located in Europe, the US and Asia;• Minimum EBITDA €500k.

Location: Finland

282036 - ENERGY MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of energy software and services;• Offers a proprietary software platform focused on energy data management;• Collects and presents real-time data, allowing energy suppliers to balance supply and demand;• Offers complementary consultancy services;• Serves producers, distributors and consumers of energy;• Located in the Netherlands and Portugal.	<ul style="list-style-type: none">• SaaS businesses in the energy management software space;• Offering energy planning and management services;• Focusing on energy optimization, customer engagement, AI, big data and digital tools;• Located in Europe with a preference for the UK and Germany;• Maximum revenue €10m.

Location: Netherlands

INDUSTRIAL/MANUFACTURING

279448 - SURFACE PROTECTION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of surface protection solutions;• Offers a range of services including convection cleaning, vacuuming, coating application, repair, stabilisation and de-slugging;• Serves the oil and gas, pulp and paper, metal and fuel end markets;• Operates globally.	<ul style="list-style-type: none">• Providers of surface protection solutions;• Serving the metals, mining, chemicals, oil and gas and coal power industries;• Located globally;• Minimum EBITDA US\$500k.

Location: USA

275112 - PNEUMATIC & HYDRAULIC TOOLS & PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer and retailer of tools for use in potentially explosive environments;• Tools include saws, drills, fans, wrenches and grinders;• Drive products include a wide range of pneumatic and hydraulic drives;• Markets products through a network of retail and wholesale partners across Europe, the US and South Africa.	<ul style="list-style-type: none">• Manufacturers of pneumatic and hydraulic tools, hydraulic spare parts and hydrostatic compact gears;• Located in Europe with a preference for the DACH region;• Maximum revenue €20m.

Location: Germany

276395 - ELASTOMER MOULDING & SILICON PROCESSING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German PE-owned; • Producer of complex moulded elastomer parts and seals; • Develops composite components, primarily for the automotive industry; • Products include LSP injection moulding and free application technologies; • Offers products across Germany. 	<ul style="list-style-type: none"> • Elastomer moulding and silicon processing businesses; • OE businesses and processors of silicone granulate; • Manufacturing parts and seals; • Designed for sealing, damping and adhesive techniques; • No, or limited, exposure to the automotive sector; • Located in Europe; • Minimum EBITDA €500k.

Location: Germany

265943 - TECHNOLOGY & ELECTRICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • XSTO-listed; • Technology trading group; • Develops and sells high-tech components and systems; • Operates across the manufacturing and infrastructure sectors; • Headquartered in Sweden with a physical presence across Europe. 	<ul style="list-style-type: none"> • B2B technology traders and electrical manufacturers; • Automation, electrification, energy and industrial processing technology; • No interest in the automotive market; • Located in Europe and North America; • Established and profitable companies with no interest in start-ups; • Minimum turnover €1m; • Margins above 10%.

Location: Sweden

LEISURE

263753 - LEISURE RESORTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider and developer of mountain bike facilities;• Offers a network of over 40 trails and rental bikes for riders of all abilities;• Markets merchandise and equipment under own- and third-party brands;• Distributes products through an online store;• Located in the UK.	<ul style="list-style-type: none">• Developers of leisure resorts;• Specialising in mountain bikes and other recreational equipment;• E-commerce mountain bike retailers;• Located in the UK;• EBITDA between £250k-£1m.

Location: Wales

12690 - PREMIUM HOLIDAY PARKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of holiday parks;• Accommodation includes glamping, lodges, cabins and touring pitch.	<ul style="list-style-type: none">• Premium holiday parks;• Including caravan and lodge parks;• Located in the UK;• Minimum EBITDA £500k.

Location: Scotland

263751 - KIDS HOLIDAY CAMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of activity holiday camps and childcare services;• Camps are available for children aged 4-14 years;• Offers skill building classes, swimming lessons and over 80 other activities;• Operates across the South and South East of England.	<ul style="list-style-type: none">• Providers of kids' holiday camps;• Located in the South of England;• EBITDA between £250k-£2m.

Location: England

PRINT

275109 - POS MARKETING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of advertising materials;• Offers a full service from consultation to delivery;• Offers packaging, displays, mailings and advent calendars;• Located in Europe.	<ul style="list-style-type: none">• Manufacturer of POS marketing products;• Offering displays, packaging, effect cards and folders;• Located in the DACH region;• Maximum revenue €20m.

Location: Germany

275108 - PRINTING HOUSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer, producer and distributor of print media;• Offers a full service from graphic designs and preparation to printing;• Offers packaging, pop-up books, image brochures, invoice papers, POS materials and magazines.	<ul style="list-style-type: none">• Printing houses;• Providers of offset and digital printing services;• Located in the DACH region or the Czech Republic;• Maximum revenue €20m.

Location: Germany

RECRUITMENT

275111 - HR & RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of talent acquisition and management products and services;• Offers software for applicant management, candidate relationship marketing, job boards and multiple postings;• Offers employer branding strategies, personnel marketing and sourcing, career website development and ad management services;• Products and services offered across Germany.	<ul style="list-style-type: none">• HR and recruitment software and services;• Software across recruitment, talent management and workforce management, etc;• Services focused around employee identification, recruitment and management;• Located in the DACH region;• Maximum revenue €20m.

Location: Germany

3183 - TEMPORARY RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment firm;• Offers temporary and contract employment services;• Serves customers in a variety of sectors;• Operates across the UK.	<ul style="list-style-type: none">• Temporary recruitment firms;• Serving any sector, with a preference for corporate, construction and hospitality;• Located in the UK;• Minimum EBITDA £500k.

Location: England

RETAIL/CONSUMER

281773 - MEN'S & WOMEN'S APPAREL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and retailer of apparel and accessories;• Offers branded products with artistic designs and slogans;• Operates across the UK.	<ul style="list-style-type: none">• Retailers of men's and women's apparel;• Offering products including t-shirts, sweaters, hoodies and jogging bottoms;• Located in the UK;• Minimum EBITDA £500k.

Location: England

277806 - E-COMMERCE BABY & MATERNITY BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• E-commerce acquisition platform;• Acquires and expands Amazon FBA brands;• Backed by a group of international investors.	<ul style="list-style-type: none">• E-commerce baby and maternity brands;• Majority of revenue from Amazon FBA;• Located in the UK;• Minimum turnover £1m;• EBITDA between £500k-£3m.

Location: England

279858 - DOMESTIC KITCHENS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German privately-owned;• Designer and manufacturer of kitchens;• Operates globally.	<ul style="list-style-type: none">• Designers, manufacturers and retailers of domestic kitchens;• Offering bespoke designing and planning services;• Specific interest in retailers and show rooms;• Offering products including cabinets, worktops, handles and lighting;• Located globally;• EBITDA above €500k.

Location: Germany

279584 - CONSUMER HOMEWARE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Designer and retailer of luxury artificial flowers and plants;• Operates B2B and B2C;• Distributes to over 70 countries.	<ul style="list-style-type: none">• Consumer homeware brands;• Operating B2B or B2C;• Located in the Nordics, the DACH region, the Benelux, the UK and Italy;• EBITDA above £500k;• Margins above 10%.

Location: Netherlands

275110 - DIETARY SUPPLEMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of dietary supplements containing bitter substances;• Products include a range of bitter substance drops, capsules, powders;• Bitter substances are sourced from plants, vegetables and fruit such as artichokes, oranges, dandelion root, turmeric, fennel, ginger, etc;• Products are marketed under their own brand and are sold through their own online store, through Amazon and in over 4,000 physical stores across Germany.	<ul style="list-style-type: none">• Dietary supplements;• Based on raw ingredients containing bitter substances;• Located across Europe with a preference for the DACH region;• Revenues up to €20m.

Location: Germany

266868 - CUSTOMISABLE CARDS & GIFTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer and online retailer of personalised cards and gifts;• Offers a range of invitation and celebration cards, as well as small gifts;• Offers a customisable printing service across Europe.	<ul style="list-style-type: none">• Online retailers of customisable cards and gifts;• Printing cards and small gifts according to customer requests;• Located in the DACH region;• Minimum EBITDA €500k.

Location: Germany

SOFT FM

281835 - SOFT FM SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of Soft FM services;• Serves clients in the leisure and hospitality sectors;• Operates nationally.	<ul style="list-style-type: none">• Soft FM service providers;• Providers of services including cleaning, security, maintenance;• Located in the UK;• Minimum EBITDA £500k.

Location: England

SUPPORT SERVICES

281867 - AIRLINE GROUND SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of airline cargo and passenger services;• Offers cargo, ground, ramp passenger and security services;• Serves various airlines;• Operates at airports across the US.	<ul style="list-style-type: none">• Providers of airline ground services;• Offering cargo, mail, passenger and security services;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

6654 - OIL & GAS EQUIPMENT HIRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Rental business serving the oil and gas sector;• Provides offshore and environmental monitoring equipment;• Also provides services and equipment related to renewable energy;• Located in the UK.	<ul style="list-style-type: none">• Providers of rental equipment to the oil and gas or renewable energy sector;• Providers of installation and maintenance services for renewable energy equipment;• Located in the UK;• Minimum EBITDA £250k.

Location: Scotland

277434 - INDUSTRIAL COOLING SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Provider of industrial refrigeration solutions;• Carries out design, engineering, installation and maintenance projects;• Primarily serves customers in the food and logistics sectors;• Operates across Spain.	<ul style="list-style-type: none">• Companies active in the installation and maintenance of industrial cooling systems;• Serving any industry;• Located in the DACH region, Spain, Portugal, the Benelux and the Nordics;• Non-core markets in the UK and France;• Minimum EBITDA €500k.

Location: Spain

273227 - FORENSIC SCIENCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of forensic science, advice and guidance;• Areas of expertise include firearms and ballistics, forensic biology, animal forensics and other niche forensics and medico-legal capabilities;• Serves a global client base including police forces, legal professionals and governments.	<ul style="list-style-type: none">• Providers of a range of high-quality forensic science capabilities, advice and guidance;• Specialists in compatible niche forensics or scientific practices;• Working with criminal justice service providers or governments;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

281857 - ELECTRICAL ENGINEERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Provider of electrical engineering services and products;• Offers repair, assembly and maintenance services for generators, electric motors and electrical systems;• Serves customers in the shipping, industrial and energy sectors;• Headquartered in Germany;• Serves an international client base.	<ul style="list-style-type: none">• Providers of repair, assembly, inspection and installation services;• Operating in the electrical engineering space;• Wholesalers of new and used engines and generators;• Working with generators, motors, pumps and other electrical systems;• Located in Northern Europe and the UK;• Minimum EBITDA €500k.

Location: Germany

262835 - RENEWABLE AND MARINE BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of engineering solutions to the offshore renewables sector;• Offers temporary power services, vessel construction and maintenance of wind, wave and tidal projects;• Operates across Europe.	<ul style="list-style-type: none">• Businesses in the renewables and marine sectors;• Providers of offshore power solutions;• Located in the UK;• EBITDA up to £1m.

Location: England

275577 - WATER TREATMENT & WASTE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Service provider to offshore wind farms;• Provides temporary power, engineering, vessel construction and maintenance services;• Operates across Europe.	<ul style="list-style-type: none">• Businesses focused on renewables, offshore wind and marine services sectors;• Offering consultancy, manufacturing and engineering services;• Providers of offshore power solutions;• Located in the UK;• EBITDA up to £1m.

Location: England

115976 - TAX ADVISORY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of financial services;• Primarily offers audit, tax and general financial advisory services;• Services include management consulting, restructuring, and financial planning;• Operates internationally.	<ul style="list-style-type: none">• Providers of tax advisory services;• Particular interest in tax advisory on transactions, transfer pricing advisory, private client tax, trust planning, estates planning and capital gains tax;• Turnover between £5m-£20m;• Quantity surveyors;• Specialising in the areas of disputes, investigations and property audience;• Providers of economic advisory services, including sustainability;• Located in the UK, with a preference for London;• Minimum turnover £2m.

Location: England

281572 - TRAINING & APPRENTICESHIP PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of adult education services;• Offering apprenticeships, traineeships and training courses;• Operating across the UK.	<ul style="list-style-type: none">• Providers of training and apprenticeships;• Offering courses across all sectors;• Located in the UK;• Minimum EBITDA £250k.

Location: England

11996 - BUSINESS SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of recruitment consultancy services;• Supports recruiters looking to run their own recruitment business;• Provides ongoing business and back-office support including, accounting, payroll, legal compliance and operational guidance;• Operates across the UK.	<ul style="list-style-type: none">• Providers of business support services;• Supporting the recruitment sector;• Offering back office and financial support and strategic consultancy services;• Located in the UK;• EBITDA between £250k-£2m.

Location: England

260288 - TRAINING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of driver safety and compliance training services;• Operates nationally.	<ul style="list-style-type: none">• Training providers;• Driving, health and safety, apprenticeship and workplace training providers;• No interest in highly specialised or capital intensive training;• Preference for modern technology and platforms;• Located globally with preference for English speaking countries;• Minimum EBITDA £400k.

Location: England

TRANSPORT/DISTRIBUTION

281456 - TRANSPORT COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Shipping and freight forwarder;• Operates by land and sea;• Offers a range of port services including freight forwarding, customs clearance, ships agency, container trucking, warehousing, storage, and distribution services;• Operates from ports located across Liverpool.	<ul style="list-style-type: none">• Transport companies;• Offering shipping and freight forwarding services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

273782 - DIY SUPPLY CHAIN SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of full-service retail concepts;• Offers products and associated logistics services in the DIY, garden, e-commerce and professional sectors;• Distribution centres located in Belgium and the Netherlands.	<ul style="list-style-type: none">• Providers of DIY supply chain products and services;• Offering support at every stage of the supply chain, from sourcing and logistics through to the shop floor;• Serving the DIY sector;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

GENERALIST

256725 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests own capital;• Backs MBOs, partial or full disposals and offers development capital;• Offers operational support;• Over 10 investments to date;• Active across the UK.	<ul style="list-style-type: none">• Sectors of interest include building products, education, healthcare, manufacturing, soft FM services and software;• Strong management team in place;• Located in the UK;• Turnover between £3m-£30m;• EBITDA between £750k-£2m.

Location: England

267469 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Collaborates with firms to help them grow;• Focuses on majority investments;• Provides succession protection, development capital, MBOs and carve-outs;• Experience across the renewables sector;• Located in London.	<ul style="list-style-type: none">• Providers of B2B services and manufacturing;• Located in England, with a preference for the Midlands and South;• EBITDA between £500k-£5m.

Location: England