



NEWLY ENGAGED BUYERS

WITH £1M EBITDA CRITERIA

FEBRUARY 2023

Sectors Featured Include: Aerospace & Defence, Chemicals, Construction, Electronic, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Retail/Consumer, Support Services, Transport/Distribution and Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [CHEMICALS](#)
- [CONSTRUCTION](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

280398 - PRECISION MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of precision manufacturing services;• Offers engineering, machining and assembly services and specialty processes;• Specialists in engines, defence systems, aerostructures and optical devices;• Serves customers in the aerospace and defence sector;• Located in the US, Mexico and the UK.	<ul style="list-style-type: none">• Precision manufacturers;• Offering engineering, machining, assembly and other specialist processes;• Serving customers in the aerospace and defence markets;• Located in the Americas and Europe;• Minimum EBITDA US\$1m.

Location: USA

281385 - COMMERCIAL AIRLINE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of aftermarket aerospace parts;• Provides new and pre-owned parts along with supply chain and technical services;• Serves the commercial airline sector.	<ul style="list-style-type: none">• Suppliers of aftermarket commercial airline parts;• Providers of managed inventory and fleet provisioning programmes;• Located in North America and Europe;• Minimum turnover US\$1m.

Location: USA

281372 - SPACECRAFT COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of specialist aerospace engineering services;• Develops space systems and infrastructure products for space crafts;• Offers products including antenna, data management units, power, robotics and sensors.	<ul style="list-style-type: none">• Developers of next generation spacecraft components;• Offering engineering, manufacturing and assembly capabilities;• Located in North America and Europe;• Minimum turnover US\$1m.

Location: USA

281355 - DISTRIBUTORS OF AFTERMARKET COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of aftermarket military, defence and aerospace components;• Serves end-users in the armed forces, government agencies and defence sectors;• Offers supply chain and export value-added services.	<ul style="list-style-type: none">• Distributors of aftermarket aerospace and defence components;• Providers of value-added supply chain services;• Located in North America or Europe;• Minimum turnover US\$1m.

Location: USA

281351 - AEROSPACE ASSEMBLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of complex aerospace assemblies;• Serves operators of commercial, military, and business aircrafts;• Offers doors and wing and bulkhead assemblies;• Located in the US, Mexico and Malaysia.	<ul style="list-style-type: none">• Manufacturers of aerospace assemblies;• Offering machining, forming and chemical processing services;• Located in North America and Europe;• Minimum turnover US\$1m.

Location: USA

CHEMICALS

260286 - APIS & ESSENTIAL CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of active pharmaceutical ingredients and essential chemicals;• Offers APIs for use in every day chemical products such as OTC pharmaceuticals, cosmetics and cleaning and nutritional products;• Operates over 30 facilities across Europe, the US and Asia;• Serves a global customer base.	<ul style="list-style-type: none">• Manufacturers and distributors of APIs and other essential chemicals;• Focusing on performance chemicals, pharmaceuticals and cosmetic and mineral products;• Located globally;• Minimum EBITDA €1m.

Location: France

CONSTRUCTION

282025 - LIFT MAINTENANCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK investment firm;• Specialises in the acquisition of non-core subsidiaries and business units;• Aims to form a diversified conglomerate;• Invests across the UK and France.	<ul style="list-style-type: none">• Providers of lift maintenance services;• Located in the UK and France;• Turnover between £5m-£500m.

Location: England

251729 - PROPERTY EXPERTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Property solutions group;• Offers construction, facilities management and interior fit-out services;• Serves customers in the commercial, residential and leisure markets;• Operates nationally.	<ul style="list-style-type: none">• Property experts;• Offering construction and property management and maintenance services;• Particular interest in facilities management, fit-out, building repair and M&E services;• Located in the UK, with a preference for the North of England;• Turnover between £1m-£30m.

Location: England

280547 - SOLAR PANEL INSTALLATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of financial services;• Serves customers in the energy sector;• Operates across the UK.	<ul style="list-style-type: none">• Domestic and residential solar panel installation businesses;• Strong management team looking to stay post acquisition;• Located in the UK;• Maximum EV £30m.

Location: England

ELECTRONIC

282075 - ELECTRONIC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Electronics contract manufacturer;• Assembles wires, cables, electronic boards and boxes and develops wearable technology;• Serves OEMS and product innovators;• Operates in a range of end markets, including healthcare, industrial, automotive and IoT;• Factories and offices in Romania and the Netherlands.	<ul style="list-style-type: none">• Manufacturers of electronic products and providers of associated services;• Manufacturing IoT-connected devices, medical devices, electronic vehicles, building controls and environmental monitoring solutions;• Located in Europe;• Minimum EBITDA £1m.

Location: England

282383 - TV SCREEN HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of processing technology for LED video walls;• Offers 24/7 monitoring, maintenance and consultancy services;• Serves the live events, film and broadcast industries;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers of hardware used in TV screens;• Serving customers in the TV and film industries;• Located in the UK;• EBITDA between £300k-£2m.

Location: England

282391 - APPLIANCES & COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of transformers and coil wound products;• Offers power solutions to customers in the construction, transport, mining and power generation sectors;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of electricity supply products;• Preference for electrical appliances and electronic components;• Located in the UK;• Turnover between £2m-£15m.

Location: England

FOOD & BEVERAGES

256605 - FOOD & BEVERAGE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German privately-owned;• Group of food and beverage brands;• Operates as a holding company for high-quality brands;• Targets the gourmet, functional nutrition, healthy and snack markets;• Develops products and brands to make them more sustainable;• Targets brands across Germany and the UK.	<ul style="list-style-type: none">• Strong regional food and beverage brands;• Particular interest in growing their gourmet and functional nutrition divisions;• Horizontal and vertical growth;• Healthy and sustainable products;• Located in Europe with a strong interest in Germany and the UK;• Turnover between €20m-€70m.

Location: Germany

HEALTH/PHARMA

282418 - HEALTHCARE IT & DATA *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of healthcare technology companies;• Provides data collection solutions for audit and quality improvement in the medical sector;• Operates across the UK.	<ul style="list-style-type: none">• Providers of software, specialist IT and data analytics solutions;• Serving the healthcare sector;• Located in the UK;• EBITDA between £500k-£4m.

Location: England

HEALTHCARE PROVIDERS

264404 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in the healthcare sector;• Prefers majority buy-outs;• Located in the Midwest.	<ul style="list-style-type: none">• Healthcare businesses;• Including service providers, product manufacturing and development, distribution and technology companies;• Located in North America;• EBITDA between US\$10m-US\$60m.

Location: USA

ICT

282036 - ENERGY MANAGEMENT SAAS BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of energy software and services;• Offers a proprietary software platform focused on energy data management;• Collects and presents real-time data;• Offers complementary consultancy services;• Serves producers and consumers of energy;• Located in the Netherlands and Portugal.	<ul style="list-style-type: none">• SaaS businesses in the energy management software space;• Offering energy planning and management services;• Focusing on energy optimisation, customer engagement, AI, big data and digital tools;• Located in Europe with a preference for the UK and Germany;• Maximum revenue €10m.

Location: Netherlands

282395 - FARMING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish PE-owned;• Provider of farm management software and an associated mobile app;• Supports farmers in digitalising their livestock management systems;• Operates across the UK.	<ul style="list-style-type: none">• Software developers supporting the farming industry;• Located in the UK and Ireland;• EBITDA between £250k-£2m.

Location: Ireland

282335 - ERP SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of artificial intelligence and resource planning software;• Serves the K-12 higher education, human services, non-profit and tribal government sectors;• Offers a SaaS-based ERP business application built on the Microsoft Cloud;• Located in the US with an office in Canada.	<ul style="list-style-type: none">• Developers of ERP software;• Operates a SaaS model;• Developing finance, workforce management, payroll and employee scheduling platforms;• Serving the education, government and non-profit sectors;• Located in North America;• Minimum EBITDA US\$1m.

Location: USA

282450 - DOCUMENT MANAGEMENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of outsourced document management services;• Provides a range of secure and document scanning, destruction, storage and management solutions;• Offers additional collection services and a cloud-based storage platform;• Serves B2B to the public and private sectors;• Operates storage across the UK.	<ul style="list-style-type: none">• Providers of document management services;• Supporting businesses with digitalisation and data protection;• Operating B2B;• Located in the UK;• EBITDA between £500k-£3m.

Location: England

INDUSTRIAL/MANUFACTURING

7018 - COMPOSITE ASSEMBLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Vertically-integrated provider of composite assemblies;• Capabilities include design, manufacturing and assembly;• Products include metallic components, structures and radomes;• Operates across North America.	<ul style="list-style-type: none">• Manufacturers of composite assemblies;• Serving customers in the aerospace, defence and space sectors;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

9269 - PACKAGING MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of industrial machinery companies;• Provides packaging machinery and automation solutions;• Offers to align global manufacturing using special purpose machinery and robotic products along with high specification automation, product handling and technical consultancy services;• Operates globally;• Flexible approach to acquisitions with a well-developed acquisition process.	<ul style="list-style-type: none">• Manufacturers and suppliers of packaging machinery;• Enabling technologies in the Industry 4.0 arena;• Supporting FMCG manufacturers in improving equipment efficiency;• Focussed on the healthcare, and food and beverage sectors;• Located in the UK, Continental Europe and the US;• Minimum turnover £5m.

Location: England

272646 - INDUSTRIAL GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of packaging, construction and manufacturing companies;• Operates a portfolio of companies offering a range of products and services;• Offers packaging solutions, modular construction, architectural ironmongery and adapted vehicle manufacturing services;• Located across Europe.	<ul style="list-style-type: none">• Manufacturing, distribution and equipment hire businesses;• Focused on the packaging, construction, engineering and premium hire sectors;• Preference for cabin-related products including changing rooms, offices and toilet blocks;• Located in the UK and Europe;• Turnover between £1m-£25m.

Location: England

277194 - GAS VALVES & RELATED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Manufacturer of gas valves for the automotive and aerospace sectors;• Focus on CNG/H2 applications;• Key clients include blue-chip OEMs and Tier 1 contractors;• Based in Europe.	<ul style="list-style-type: none">• Manufacturers of gas valves and related components with a focus on high pressure gases/cryogenic;• Serving automotive, aerospace, shipping, CNG/H2 refuelling stations, medical and food sectors;• Located in Europe;• Turnover between €10m-€40m;• Minimum EBITDA margin 8%.

Location: Italy

7819 - PRECISION ENGINEERING FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of precision cut and ground components and tools;• Manufactures gears, splines, threads and gauges;• Serves customers in the automotive, aerospace and oil & gas industries;• Operates across the UK.	<ul style="list-style-type: none">• Precision engineering firms;• Serving high profile and demanding industries;• Located in the UK;• EBITDA between £500k-£2m.

Location: England

278524 - SOUTH AFRICAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• JSE-listed;• Investment firm;• Invests in industrial manufacturing companies;• Active in South Africa, the UK, Europe and Asia.	<ul style="list-style-type: none">• Distributors of industrial parts;• Particular interest in consumable, agricultural and earthmoving equipment parts;• Products including aftermarket spare parts, engine components, earth moving machinery parts, diesel engine parts, bearings, gears and motors;• Strong second-tier management team;• Located globally;• EV between US\$10m-US\$50m.

Location: South Africa

MARKETING COMMUNICATIONS

252443 - MARKETING & PR COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of marketing and PR services;• Offers B2B and B2C marketing services to public and commercial clients;• Operates globally.	<ul style="list-style-type: none">• Marketing and PR companies;• Proficient in digital, SEO, social media and branding;• Minimum EBITDA £1m;• Located in the UK, Europe and the Middle East.

Location: England

PLASTICS & PACKAGING

266627 - PACKAGING & FOOD SERVICE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of packaging;• Offers packaging, retail and janitorial supplies;• Products range from adhesive tapes, cardboard boxes, fast food supplies and cutlery, through to bin liners, disposable gloves and cleaning chemicals;• Distributes products from sites in the UK, Europe, Australasia and China.	<ul style="list-style-type: none">• Manufacturers and distributors of a range of packaging and food service products;• Offering related supply chain solutions;• Located globally;• Minimum turnover £10m.

Location: Ireland

RETAIL/CONSUMER

282184 - HOUSEWARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of home textiles;• Serves customers in the floor fashion industry;• Sources and collaborates with leading global manufacturers;• Operates five core brands;• Distributes products across Europe.	<ul style="list-style-type: none">• Wholesalers and distributors of houseware products;• Manufacturing capabilities considered;• Offering towels, cushions, bedding, wallpaper, curtains and rugs;• Located in the UK, Europe and the US;• Must be trading in the UK;• Turnover between £5m-£20m.

Location: England

268579 - FLOWER BULBS & PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Supplier of flower bulbs;• Offers products to professional breeders;• Operates several global production sites.	<ul style="list-style-type: none">• Suppliers of flower bulbs and other flower products;• Operating B2B not B2C;• Located globally;• Minimum EBITDA €1m.

Location: Netherlands

277421 - ELECTRICAL WHOLESALERS & RETAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Electrical wholesaler;• Stocks many leading brands of motor control gear and industrial automation products;• Operates across the Midlands.	<ul style="list-style-type: none">• Electrical wholesalers and retailers;• Located in the UK; EBITDA between £1m-£3m.

Location: England

277904 - MARKETPLACE E-COMMERCE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Consumer goods company;• Acquires and grows successful e-commerce brands;• Acquires businesses selling their products through online marketplaces;• Builds the brand and value of consumer brands;• Looks to grow brands internationally.	<ul style="list-style-type: none">• Home, kitchen and comfort consumer e-commerce brands;• Selling products through online marketplaces such as Amazon, Bol and Shopify;• No interest in consumer electronics, fashion, personal or print-on-design products;• Generating at least 50% of revenues on marketplaces;• Product reviews above 4.4 on marketplaces;• Located in Europe;• Turnover between €500k-€20m;• Family home products;• No interest in liquid, powder or adult products;• Located in the US;• Minimum turnover €5m;• Minimum EBITDA €1m.

Location: Netherlands

282332 - SPORTING EQUIPMENT & APPAREL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of sports equipment and apparel;• Manufactures golf club shafts and ice hockey, lacrosse and baseball equipment and apparel;• Sells products under proprietary brands;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of sporting equipment and apparel;• Particular interest in golf, lacrosse, baseball and ice-hockey products• Located in North America and Western Europe;• Minimum EBITDA US\$1m.

Location: USA

SUPPORT SERVICES

276115 - RAILWAY CIVIL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Rail contractor;• Offers track and civil engineering, construction, building, cabling and derailment response services;• Operates across the UK.	<ul style="list-style-type: none">• Providers of railway civil engineering services;• Offering track engineering, maintenance, refurbishment and civil construction services;• Located in the UK;• EBITDA between £1m-£3m.

Location: England

281539 - OUTSOURCED CORPORATE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of fund, corporate and family office administration solutions;• Provides tax, regulatory compliance, accounting, financial reporting and trustee services;• Solves multi-jurisdictional challenges for a global client base.	<ul style="list-style-type: none">• Providers of outsourced corporate services;• Focusing on international expansion;• Located in Europe;• Turnover between £5m-£30m.

Location: Jersey

282415 - FINANCIAL CONSULTANCY FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Compliance, risk and regulatory consultancy firm;• Provides advisory, assurance and specialist resource augmentation services;• Serves clients in the financial services sector;• Operates across the UK;	<ul style="list-style-type: none">• Consultancy firms;• Providing risk, crime compliance, advisory, training and other complimentary professional services;• Serving customers in the financial sector;• Located in the UK;• EBITDA between £500k-£4m.

Location: England

282437 - B2B CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Data led B2B consultancy;• Offers products allowing clients to track and improve their customer relationships;• Works with leading agencies in the advertising and marketing sectors.• Operates globally.	<ul style="list-style-type: none">• Providers of B2B consultancy services;• Offering customer relationship intelligence and other complimentary tools for business growth;• Working with blue-chip clients;• Located in the UK;• EBITDA between £250k-£2m;

Location: England

TRANSPORT/DISTRIBUTION

267466 - LOGISTICS COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Full service logistics organisation;• Specialises in ocean, road, rail, air and multimodal transport;• Offers freight forwarding, shipping, warehousing, distribution and container freight services;• Also offers value added logistics (VAL) and services (VAS);• Specialises in complex, heavy and dangerous goods;• Operates globally.	<ul style="list-style-type: none">• Logistics companies;• Operating in four main market lines: specialty chemicals, machinery, wind and energy and general cargo;• No interest in businesses with their own trucks for distribution;• Located globally;• Minimum EBITDA €1m.

Location: Netherlands

282419 - TELECOMS EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of telecoms equipment and parts;• Provider of accompanying maintenance, logistics and technical support services;• Includes cable, ancillary and data products;• Located in the US.	<ul style="list-style-type: none">• Providers of telecoms equipment and support services;• Including logistics, maintenance and technical support;• Serving customers in the telecoms, government and energy service sectors;• Located in North America;• Minimum EBITDA US\$1m.

Location: USA

250761 - HEAVY-DUTY MARINE ENGINES & PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Distributor of compatible OEM engines and spare parts;• Distributes injection components, cylinder head components, piston rings, bearings and pistons;• Distributes products across Europe.	<ul style="list-style-type: none">• Supplier of heavy-duty marine engines and spare parts;• Distributing spare parts, cylinder heads and pistons, nimonic exhaust valves and turbo chargers;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

253042 - THIRD-PARTY LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of asset-light third-party logistics services;• Offers global logistics, full-service supply chain management, sourcing, packaging, storing and shipping solutions;• Serves customers in the retail, industrial, energy and healthcare sectors;• Located globally.	<ul style="list-style-type: none">• Providers of third-party logistics and supply chain management services;• Asset light businesses;• Offering multi-modal services;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

281795 - FREIGHT FORWARDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish privately-owned;• Global transport company;• Expertise within ports, logistics, energy and railways;• Plans and co-ordinates road, air and sea freight;• Serves customers operating in a range of end-markets;• Operates globally.	<ul style="list-style-type: none">• Providers of freight forwarding;• Focusing on sea transportation;• Located globally;• Minimum EBITDA €1m.

Location: Italy

274923 - THIRD-PARTY FREIGHT FORWARDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of national and international third-party freight forwarding and warehousing services;• Offers supplementary support services and warehouse management software;• Serves customers operating in a range of end-markets;• Located globally.	<ul style="list-style-type: none">• Providers of third-party logistics and freight forwarding services;• Domestic and international footprints;• Serving all markets, e-commerce and retail of particular interest;• Located in the Americas and Europe;• Minimum EBITDA US\$5m.

Location: USA

GENERALIST

280313 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in the aerospace and defence, power generation and speciality industrial sectors;• Takes a majority or stake;• Invests across the US and Europe.	<ul style="list-style-type: none">• Sectors of interest include aerospace and defence, power generation and speciality industrial;• Preference for service providers, technology developers and highly engineered products;• Located in North America and Europe;• Minimum EBITDA US\$10m.

Location: USA

282139 - SPANISH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Invests in family businesses;• Takes an active management role;• Invests own capital.	<ul style="list-style-type: none">• Family-owned businesses;• Located in Spain;• Recurring revenues;• Minimum EBITDA €1m;• Minimum EBITDA margin 10%.

Location: Spain

6278 - US FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US family office;• Invests in manufacturers, distributors and supply chain service providers;• Takes a majority stake;• Pursues an international buy-and-build strategy;• Invests across the USA.	<ul style="list-style-type: none">• Sectors of interest include logistics, aviation, light manufacturing and environmental;• Preference for manufacturers and distributors;• Located in North America• EBITDA between US\$2-US\$10m;

Location: USA

262839 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Access to institutional funding;• Operates a network of 50+ experts in most sectors;• Prefers to lead MBOs of lower mid-market companies;• Provides management solutions;• Typically invest between £5m-£20m.	<ul style="list-style-type: none">• Sectors of interest include the travel, industrial, food and healthcare sectors;• Located in the UK;• Minimum Turnover £10m;• EBITDA between £1.5m-£5m.•

Location: England

6278 - US FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US family office;• Invests in manufacturers, distributors and supply chain service providers;• Takes a majority stake;• Pursues an international buy-and-build strategy;• Invests across the USA.	<ul style="list-style-type: none">• Sectors of interest include logistics, aviation, light manufacturing and environmental;• Preference for manufacturers and distributors;• Located in North America• EBITDA between US\$2-US\$10m;

Location: USA

259369 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in the US mid-market;• Targets growth-stage companies;• Invests on behalf of several private equity funds;• Investors include institutions, pension funds, family offices and individuals.	<ul style="list-style-type: none">• Knowledge-based businesses including education, training and workforce development firms;• Leveraged buy-outs, buy-and-build opportunities, founder transitions, corporate carve-outs and public-to-private transactions;• Located in the US and Europe;• Minimum EBITDA US\$15m.

Location: USA

282342 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests in companies that positively impact society and the environment;• Offers private equity, venture capital, value investing and strategy consulting;• Invests across the UK.	<ul style="list-style-type: none">• Sectors of interest include industrial and manufacturing, recycling, printing and packaging;• Strong second-tier management;• Located in the UK;• Turnover between £3m-£10m;• EBITDA between £500k-£1.5m.

Location: England

117339 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Experience supporting UK lower mid-market businesses across a broad range of sectors;• Focuses on MBOs, shareholder restructuring, buy and builds, international expansion, and UK rollouts;• Located across the UK, headquartered in Manchester.	<ul style="list-style-type: none">• Lower mid-market companies in any sector;• Management team in place;• Located in the UK;• Minimum EBITDA £5m.

Location: England

261458 - SPANISH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Focuses on small- and medium-sized companies and special situations;• Invests in companies facing strategic and operational challenges;• Takes a majority or significant minority holding;• Pursues a buy-and-build strategy;• Invests across Spain.	<ul style="list-style-type: none">• Sector agnostic, with no interest in financial services or the real estate sector;• Businesses facing strategic, operational or financials challenges;• Businesses with a strong market position and growth opportunities;• Located in Spain;• Turnover between €20m-€300m.

Location: Spain

280717 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Provides operational support;• Focuses on retirement sales;• Experience across farming and concrete manufacturing;• Invests with own capital;• Backed by a large South African family office.	<ul style="list-style-type: none">• Sectors of interest include in construction, farming, industrial, manufacturing and plastics;• Located in England, with a preference for the South;• EBITDA between £1m-£3m.

Location: England

282413 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of companies providing equity or debt financing;• Operates B2B and serves private companies and small listed PLCs;• Offers introductions to non-traditional lenders;• Pursues a buy-and-build strategy;• Located in the UK.	<ul style="list-style-type: none">• Providers of fire, life safety and security services;• Located in the UK;• Minimum EBITDA £1m.

Location: England