

## **NEWLY ENGAGED BUYERS**

WITH SUB £1M EBITDA CRITERIA

## FEBRUARY 2023

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Generalist.

#### **SECTORS**

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AUTOMOBILES & PARTS
- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

GENERALIST

#### **AEROSPACE & DEFENCE**

#### 259395 - ENGINEERING FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Engineering firms;
<ul><li>Provider of engineering services;</li><li>Designs and builds cylindrical measuring</li></ul>	<ul> <li>Focusing on metrology and gauging products;</li> </ul>
machines used for the gauging of engine components;	Products used in the development of aerospace and industrial engine and
<ul> <li>Also offers high-precision sun sensors;</li> </ul>	equipment components;
Serves aerospace and industrial vehicle and	<ul> <li>Located in the US and Europe;</li> </ul>
metrology manufacturers;	Minimum EBITDA US\$500k.
Operates across the US.	

**Location: USA** 

## 282212 - SATELLITES & SPACECRAFT PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Manufacturer of satellites, satellite</li></ul>	<ul> <li>Manufacturers of satellites, spacecraft and constituent parts;</li> </ul>
components and subassemblies;	<ul> <li>Specialising in low earth orbit satellites;</li> </ul>
<ul> <li>Offers accompanying mission-related services and operations;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul> <li>Serves government and fortune 500 customers across the US.</li> </ul>	

## **AUTOMOBILES & PARTS**

## 256644 - AFTERMARKET SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK privately-owned;</li><li>Diverse holding company;</li></ul>	<ul> <li>Providers of automotive aftermarket services;</li> </ul>
<ul> <li>Operates a portfolio of companies offering services in the automotive aftermarket,</li> </ul>	<ul> <li>Particular interest in vehicle component recycling, salvage yards and resellers;</li> </ul>
engineering and manufacturing sectors;	<ul> <li>Located in the UK and Europe;</li> </ul>
<ul> <li>Portfolio companies operate globally.</li> </ul>	Minimum EBITDA £250k.

#### **BUILDING PRODUCTS**

## 282320 - WINDOWS & DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Manufacturers of windows and doors;
<ul> <li>Manufacturer of windows and doors;</li> </ul>	Offering wood and aluminium products;
<ul> <li>Offers a range of products including windows, doors, glass facades, balcony and patio doors;</li> </ul>	<ul><li>Located in Germany;</li><li>Minimum EBITDA £250k.</li></ul>
<ul> <li>Serves private households across the DACH region and the US.</li> </ul>	

**Location: Germany** 

#### 258189 - BATHROOM FIXTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK privately-owned;</li><li>Manufacturer and distributor of bathroom fixtures;</li></ul>	<ul> <li>Manufacturers and distributors of bathroom fixtures;</li> <li>Located in the UK, Europe and the US;</li> </ul>
<ul> <li>Offers baths, showers, sinks, toilets and cupboards;</li> </ul>	Minimum turnover £2.5m.
<ul> <li>Sells products online, through high-street retailers and via trade showrooms;</li> </ul>	
Distributes products across the UK.	

**Location: England** 

#### 268096 - DISTRIBUTORS OF FLOORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	<ul> <li>Distributors of flooring;</li> </ul>
<ul> <li>Distributor of flooring;</li> </ul>	<ul> <li>Offering a range of flooring products;</li> </ul>
<ul> <li>Distributes carpets, hard wood, laminate and vinyl flooring and grass;</li> </ul>	<ul><li>Located in the UK;</li><li>Maximum EBITDA £1m.</li></ul>
<ul> <li>Distributes products across the UK.</li> </ul>	

#### 257471 - BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;     Ruilders marshapt;	Suppliers of building materials;     Offering a range of construction, DIV and
<ul> <li>Builders merchant;</li> <li>Offers a range of hardware, building products and tools;</li> </ul>	<ul> <li>Offering a range of construction, DIY and landscaping products;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Serves customers in the construction, drainage, decorating and landscaping sectors;</li> </ul>	Minimum EBITDA £250k.
Serves trade and private customers across the UK.	

**Location: England** 

## 256142 - BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Builders merchant;</li> <li>Offers a range of decorating, glass, building and landscaping;</li> </ul>	<ul> <li>Suppliers of building materials;</li> <li>Offering decorating, glass and landscaping products;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Also offers glazing, fixing and installation services;</li> </ul>	Minimum EBITDA £250k.
<ul> <li>Operates several sites across the South of England.</li> </ul>	

## 274701 - INDUSTRIAL PAINT & COATINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Manufacturer of industrial paint and coatings;</li></ul>	<ul> <li>Manufacturers of industrial paints and coatings;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Offers a range of paints and coatings including fire resistant, rail approved, interior and exterior paints;</li> </ul>	Minimum EBITDA £250k.
Distributes products through a physical store and an e-commerce site.	

#### **CHEMICALS**

## 282463 - FUNCTIONAL CRYSTAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	<ul> <li>Manufacturers of functional crystal products with industrial applications;</li> </ul>
<ul> <li>Manufacturer of functional crystals;</li> </ul>	
<ul> <li>Specialises in radiation detection crystals, sapphire and garnet substrates;</li> </ul>	<ul> <li>Offering growth, custom manufacturing and supply-chain solutions;</li> </ul>
<ul> <li>Products designed for use in the medical, security, semi-conductor, aerospace, oil &amp; gas, and other industrial sectors;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
• Located in the US, France and India.	

#### **CONSTRUCTION**

## 280547 - SOLAR PANEL INSTALLATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK privately-owned;</li><li>Provider of financial services;</li></ul>	<ul> <li>Domestic and residential solar panel installation businesses;</li> </ul>
<ul> <li>Serves customers in the energy sector;</li> </ul>	<ul> <li>Strong management team looking to stay post acquisition;</li> </ul>
<ul> <li>Operates across the UK.</li> </ul>	Located in the UK;
	Maximum EV £30m.

**Location: England** 

#### 282025 - LIFT MAINTENANCE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK investment firm;	Providers of lift maintenance services;
<ul> <li>Specialises in the acquisition of non-core subsidiaries and business units;</li> </ul>	<ul> <li>Located in the UK and France;</li> <li>Turnover between £5m-£500m.</li> </ul>
<ul> <li>Aims to form a diversified conglomerate;</li> </ul>	
<ul> <li>Invests across the UK and France.</li> </ul>	

**Location: England** 

## **264262 - COMMERCIAL KITCHENS & CATERING EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	<ul> <li>Providers of commercial kitchens and catering environments;</li> </ul>
<ul><li>Supplier of commercial catering equipment;</li><li>Offers design, supply and installation</li></ul>	Offering design, product sourcing, project
services;	<ul><li>management and installation services;</li><li>Serving a range of commercial end-</li></ul>
<ul> <li>Creates new kitchens for customers in the hospitality, food service and education</li> </ul>	markets;
sectors;	Located in the UK;
Operates across the UK.	Minimum EBITDA £250k.

#### 282236 - HOME IMPROVEMENTS & INSTALLATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Providers of home improvement and
<ul> <li>Provider of home modification services and products;</li> </ul>	<ul><li>installation services;</li><li>Working with occupational therapists to</li></ul>
Offers home modification product sourcing,  installation and production continuous.	create safe living spaces;
installation and renovation services;	<ul> <li>Serving the ageing population;</li> </ul>
<ul> <li>Operates across the US.</li> </ul>	Located in the US;
	Minimum EBITDA £250k.

**Location: USA** 

# **279272** - CONSTRUCTION & CIVIL ENGINEERING FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>XPAR-listed;</li> <li>Construction division of a larger group;</li> <li>Specialises in building, civil engineering and infrastructure services;</li> </ul>	<ul> <li>Providers of construction and civil engineering services;</li> <li>Serving the public and private sectors;</li> <li>Located globally;</li> </ul>
<ul> <li>Offers office, housing, hospital, bridge, tunnel, road, railway and sanitary network construction services;</li> <li>Located globally.</li> </ul>	Minimum EBITDA £250k.

**Location: France** 

#### 251729 - PROPERTY EXPERTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Property experts;
<ul> <li>Property solutions group;</li> </ul>	Offering construction and property
<ul> <li>Offers construction, facilities management</li> </ul>	management and maintenance services;
and interior fit-out services;	<ul> <li>Particular interest in facilities</li> </ul>
<ul> <li>Serves customers in the commercial, residential and leisure markets;</li> </ul>	management, fit-out, building repair and M&E services;
Operates nationally.	<ul> <li>Located in the UK, with a preference for the North of England;</li> </ul>
	Turnover between £1m-£30m.

**Location: England** 

## 279344 - SURVEYING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	<ul> <li>Providers of surveying services;</li> </ul>
<ul> <li>Provider of surveying services;</li> </ul>	<ul> <li>Located in the UK;</li> </ul>
<ul> <li>Offers a range of surveys including measured buildings, underground, topographical, 3D modelling and CCTV drainage surveys;</li> </ul>	Minimum EBITDA £250k.
<ul> <li>Serves the infrastructure, commercial, residential and public sectors;</li> </ul>	
Operates across the UK.	

#### **ELECTRONIC**

#### 282383 - TV SCREEN HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of hardware used in TV
<ul> <li>Manufacturer of processing technology for</li> </ul>	screens;
LED video walls;	<ul> <li>Providers of aftercare services;</li> </ul>
<ul> <li>Offers 24/7 monitoring, maintenance and consultancy services;</li> </ul>	<ul> <li>Serving customers in the TV and film industries;</li> </ul>
<ul> <li>Serves the live events, film and broadcast</li> </ul>	Located in the UK;
industries;	EBITDA between £300k-£2m.
Operates across the UK.	

**Location: England** 

## 282391 - APPLIANCES & COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Designer and manufacturer of transformers</li></ul>	<ul> <li>Manufacturers and distributors of electricity supply products;</li> </ul>
and coil wound products;	Preference for electrical appliances and
<ul> <li>Offers power solutions to customers in the construction, transport, mining and power generation sectors;</li> </ul>	<ul> <li>electronic components;</li> <li>Located in the UK;</li> <li>Turnover between £2m-£15m.</li> </ul>
Operates across the UK.	Turnover between £2111-£15111.

#### **FINANCIAL GENERAL**

## 282291 - INSURANCE BROKERS & FINANCIAL CONSULTANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Provider of insurance brokerage and financial</li></ul>	<ul> <li>Insurance brokers and financial consultants;</li> </ul>
advisory services;	Offering personal and corporate insurance
<ul> <li>Offers financial risk, life and non-life, and health insurance, mortgage and financial</li> </ul>	brokerage, financial planning, mortgage and adjacent financial services;
planning services;	<ul> <li>Located in the Benelux region;</li> </ul>
<ul> <li>Developer of a proprietary insurance policy comparison platform.;</li> </ul>	Minimum EBITDA US\$500k.
Offers services across the Benelux region.	

**Location: Netherlands** 

#### 183015 - ACCOUNTANCY FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	<ul> <li>Accountancy firms;</li> </ul>
<ul> <li>Provider of financial services;</li> </ul>	<ul> <li>Providers of financial services;</li> </ul>
<ul> <li>Offers a range of services including auditing, taxation, business recovery and insolvency, corporate finance, and forensic accounting;</li> </ul>	<ul> <li>Operating in a range of sectors;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>
<ul> <li>Operates across the UK.</li> </ul>	

#### 282021 - FINTECH DEVELOPERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	Developers of FinTech;
<ul> <li>Provider of financial planning software;</li> </ul>	Offering financial planning related
<ul> <li>Offers financial planning, risk profiling and fund research services;</li> </ul>	<ul><li>services;</li><li>No interest in risk profiling;</li></ul>
<ul> <li>Serves the wealth management sector;</li> </ul>	<ul> <li>Located across the UK and Europe;</li> </ul>
Operates across the UK.	Minimum EBITDA £100k.

**Location: England** 

## 116616 - ACCOUNTANCY PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Independent or groups of accountancy
<ul> <li>Accountancy firm;</li> </ul>	practices;
<ul> <li>Offers a range of services including auditing, tax planning and payroll compliance;</li> </ul>	<ul> <li>Offering accounting, tax advisory, wealth management and corporate finance services;</li> </ul>
<ul><li>Serves SMEs;</li></ul>	Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

**Location: England** 

## 195488 - ACCOUNTANCY PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Independent or groups of accountancy     practices:
<ul> <li>Accountancy practice;</li> </ul>	practices;
<ul> <li>Offers accountancy, consultancy, audit and corporate tax services;</li> </ul>	<ul> <li>Offering account software, taxation and payroll services;</li> </ul>
<ul> <li>Serves customers in the healthcare and property sectors;</li> </ul>	<ul> <li>Serving SMEs and high network individuals;</li> </ul>
<ul> <li>Operates in the UK, serving clients worldwide.</li> </ul>	<ul><li>Located in the UK;</li><li>Minimum FBITDA £250k.</li></ul>
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## 278650 - ACCOUNTANCIES & TAX ADVISORIES (CLICK REFERENCE TO ENQUIRE)

<ul> <li>UK privately-owned;</li> <li>Accountancy and tax advisory firm;</li> <li>Offers accountancy, tax, audit and assurance, transaction and forensic accountancy services;</li> <li>Serves customers operating in a range of end markets;</li> <li>Offers services across the LIK</li> </ul>	The Acquirer	Acquisition Criteria
Officis services across the or.	<ul> <li>UK privately-owned;</li> <li>Accountancy and tax advisory firm;</li> <li>Offers accountancy, tax, audit and assurance, transaction and forensic accountancy services;</li> <li>Serves customers operating in a range of end</li> </ul>	<ul> <li>Accountancies and tax advisory firms;</li> <li>Offering a range of business accountancy and advisory services;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

#### **FOOD & BEVERAGES**

#### 276193 - CHILLED & FROZEN FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Italian PE-owned;</li> </ul>	Manufacturers of chilled and frozen foods;
<ul> <li>Manufacturer of frozen and chilled food and ready meals;</li> </ul>	<ul> <li>Particular interest in frozen ready-made dishes based on vegetables, legumes and</li> </ul>
Meals focused around vegetables, legumes	grains;
and grains;	Located in Europe;
<ul> <li>Sells products across Italy.</li> </ul>	Minimum EBITDA €500k.

**Location: Italy** 

## 282048 - ITALIAN FOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of Italian food products;
• Producer of fresh and ambient Italian foods;	Preference for private label
<ul> <li>Products include private label and branded</li> </ul>	manufacturers;
gnocchi products;	Located in Europe and North America;
<ul> <li>Production facilities located in Italy.</li> </ul>	Minimum EBITDA US\$500k.

**Location: Italy** 

#### 282164 - WORLD FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	<ul> <li>Distributors of world food products and ingredients;</li> </ul>
<ul> <li>Distributor of non-perishable food products;</li> </ul>	
<ul> <li>Imports, packs and distributes world food products;</li> </ul>	<ul> <li>Sourcing and exporting a range of products;</li> </ul>
Offers an extensive range of food products	<ul> <li>Located in the UK;</li> </ul>
including oils and fats, pulses, lentils, pasta, rice and spices;	Minimum EBITDA £250k.
<ul> <li>Distributes products to global manufacturers, retailers and wholesalers;</li> </ul>	
Exports food products to over 32 countries.	

**Location: England** 

## 274085 - FRESH FISH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swedish PE-owned;</li> </ul>	Importers and suppliers of fresh fish and
Supplier of fresh fish, seafood and Asian food	fish related products;
products;	<ul> <li>Serving the restaurants and wholesale</li> </ul>
<ul> <li>Importers of dry and frozen Asian goods;</li> </ul>	markets;
<ul> <li>Specialises in the sushi market;</li> </ul>	Located in Northern Europe;
Located in the Nordics.	Minimum EBITDA €250k.

**Location: Sweden** 

## **HEALTH/PHARMA**

## 281207 - MEDICAL & LIFE SCIENCE MARKET INTELLIGENCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Providers of business intelligence and marketing communication consultancy services;</li> </ul>	<ul> <li>Providers of business and market intelligence services;</li> <li>Offering supporting medical communication and promotional services;</li> </ul>
<ul> <li>Serves customers in the oncology and haematology markets;</li> </ul>	<ul> <li>Serving customers in the medical and life science sectors;</li> </ul>
<ul> <li>Offers market research, business intelligence, strategic communication and promotional services;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
Located in the US and the Netherlands.	

**Location: USA** 

#### **267100 - MEDICAL IMPLANTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturers and distributors of medical implants, surgical instruments and delivery systems;</li> </ul>	<ul> <li>Manufacturers of medical implants, surgical instruments and delivery systems;</li> <li>Preference for specialist manufacturing capabilities;</li> </ul>
<ul> <li>Customers in the orthopaedic and acute care end markets;</li> <li>Located in the US.</li> </ul>	<ul> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

#### 282202 - CDMO SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of CDMO services;</li> <li>Serves customers in the medical devices,</li> </ul>	<ul> <li>Providers of CDMO services;</li> <li>Serving pharmaceutical and nutraceutical companies;</li> </ul>
cosmetics and food supplements sectors;	Offering end-to-end services;
<ul> <li>Offers raw material sourcing, production,</li> </ul>	Located in Europe;
packaging, compliance and commercialisation services;	Minimum EBITDA US\$500k.
<ul> <li>Serves European pharma and nutraceutical companies.</li> </ul>	

**Location: Italy** 

## 281204 - BIOLOGICAL SPECIMENS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Suppliers of biological specimens;
<ul> <li>Provider of biological specimens for pharmaceutical discovery and development;</li> </ul>	<ul> <li>Serving the pharmaceutical discovery and development market;</li> </ul>
<ul> <li>Supplies tissues, immune cells, blood, and other biofluids;</li> </ul>	<ul> <li>Providers of outsourced biotechnical research services;</li> </ul>
<ul> <li>Provides outsourced contract in vitro research services;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul> <li>Headquartered in the US, located globally.</li> </ul>	·

#### 282195 - EVIDENCE & RESEARCH SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Provider of data-backed biopharmaceutical evidence;</li></ul>	<ul> <li>Providers of data-back evidence and research services;</li> <li>Clinical registries;</li> </ul>
<ul> <li>Generates real world insights into a range of health and therapeutic areas;</li> </ul>	<ul> <li>Serving customers in the healthcare, pharmaceutical and medical sectors;</li> </ul>
<ul> <li>Collates data from specialised patient registries and curated data sources;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul> <li>Makes data available to research and development companies in the health and pharma sectors;</li> </ul>	
<ul> <li>Offers solutions in the pharmacovigilance, patient, medicine and RWE markets;</li> </ul>	
Clinical sites located across the US.	

**Location: USA** 

#### 264471 - RESEARCH ORGANISATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Research facilities;
<ul> <li>Provider of clinical research services; Serves pharmaceutical companies and CROs, with a focus on the neuroscience sector;</li> <li>Clinical research sites located across the US.</li> </ul>	<ul> <li>Offering clinical research services to other research and development companies;</li> <li>Located in Europe and North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

#### 281219 - PHARMACEUTICAL CDMOS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	Pharmaceutical CDMOs;
<ul> <li>Provider of contract development and manufacturing services;</li> </ul>	<ul> <li>Specialising in complex topical and nasal medications;</li> </ul>
<ul> <li>Specialises in nasal and topical pharmaceuticals;</li> </ul>	<ul> <li>Developing both OTC and prescription pharmaceuticals;</li> </ul>
<ul> <li>Serves pharmaceutical and consumer health companies;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
Operates across the US.	

**Location: USA** 

#### 282418 - HEALTHCARE IT & DATA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Group of healthcare technology companies;</li> <li>Provides data collection solutions for audit and quality improvement in the medical sector;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Providers of software, specialist IT and data analytics solutions;</li> <li>Serving the healthcare sector;</li> <li>Located in the UK;</li> <li>EBITDA between £500k-£4m.</li> </ul>

**Location: England** 

#### 282174 - WORKFLOW SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Provider of process optimisation services and software;</li> <li>Specialises in radiology information systems and workflow solutions;</li> <li>Headquartered in Germany with global</li> </ul>	Providers of workflow software and solutions:
operations.	<ul><li>Located globally;</li><li>Minimum EBITDA £500k.</li></ul>

**Location: Germany** 

#### 281222 - NUTRITIONAL SUPPLEMENT CDMOS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of CDMO services;</li> <li>Develops dietary supplements, with a focus on dry dosage supplements and probiotic formulations;</li> </ul>	<ul> <li>Nutritional supplements CDMOs;</li> <li>Focusing on dry supplements and probiotic formulations;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>
<ul> <li>Serves global retailers and nutritional supplements brands;</li> <li>Operates across the US.</li> </ul>	William EBITDA 033300K.

**Location: USA** 

#### **264467 - ORTHODONTIC SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Provider of dental services;</li></ul>	<ul> <li>Providers of dental practice management services;</li> </ul>
<ul> <li>Offers practice management and support services;</li> </ul>	<ul> <li>Preference for businesses in the orthodontic space;</li> </ul>
<ul> <li>Provides orthodontic practices with back-office and technology support services;</li> <li>Headquartered in the US.</li> </ul>	<ul> <li>Offering operations, accountancy, marketing, revenue management and HR services;</li> </ul>
	<ul><li>Located in North America;</li><li>Minimum EBITDA US\$500k.</li></ul>

#### 281595 - MEDICAL INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Providers of medical instruments and
<ul> <li>Provider of medical devices, equipment and repair services;</li> </ul>	<ul><li>repair services;</li><li>Products including endoscopes, probes,</li></ul>
<ul> <li>Offers general and specialist surgical</li> </ul>	diamond knives and camera heads;
instruments and equipment;	<ul> <li>Serving the NHS and private hospitals;</li> </ul>
<ul> <li>Operates across the UK.</li> </ul>	Located in the UK;
	Minimum EBITDA £250k.

**Location: England** 

## 282329 - ORTHODONTIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers and providers of
<ul> <li>Manufacturer of orthodontic products;</li> </ul>	orthodontic products;
<ul> <li>Offers alternatives to braces and retainers;</li> </ul>	<ul> <li>Serving child and adult markets;</li> </ul>
<ul> <li>Provider to orthodontic practices;</li> </ul>	Offered B2B and D2C;
<ul> <li>Located in the US.</li> </ul>	Located in North America and Europe;
	Minimum EBITDA US\$500k.

**Location: USA** 

#### 269148 - SHARPS DISPOSAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of drug injection devices;</li> <li>Designed for use in human and veterinary diabetes treatment and other medical markets;</li> </ul>	<ul> <li>Manufacturers of needles and sharp disposal devices;</li> <li>Located in Europe;</li> <li>Minimum turnover £5m.</li> </ul>
Global operations.	

# **264469 - HAEMOSTATIC & BLEEDING CONTROL PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of haemostatic and
<ul> <li>Manufacturer of haemostatic products;</li> </ul>	bleeding control products;
<ul> <li>Used in military, healthcare and first response settings;</li> </ul>	<ul> <li>Serving first responders, the military and healthcare providers;</li> </ul>
Headquartered in the US.	<ul> <li>Located in North America and Europe;</li> </ul>
	Minimum EBITDA US\$500k.

**Location: USA** 

#### 281206 - OUTSOURCED REGULATORY COMPLIANCE (CLICK REFERENCE TO ENQUIRE)

# **281208** - **HEALTHCARE REVENUE LIFECYCLE MANAGEMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of revenue cycle management solutions for hospitals and healthcare providers;</li> </ul>	<ul> <li>Providers of healthcare revenue life cycle management solutions;</li> <li>Offering services and software solutions;</li> <li>Located in North America and Europe;</li> </ul>
<ul> <li>Specialises in complex claims and revenue integrity from traditional and non-traditional medical payors;</li> <li>Located in the US.</li> </ul>	Minimum EBITDA US\$500k.

#### **HEALTHCARE PROVIDERS**

#### 282276 - ELDERLY CARE HOMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Independent or groups of elderly care
Group of care homes;  Offers accommodation and alderly care.	<ul><li>homes;</li><li>Providing elderly or specialist healthcare;</li></ul>
<ul> <li>Offers accommodation and elderly care services including residential, nursing, dementia, respite and physical disability care;</li> </ul>	Located in the UK;  Additional SPITDA 63504.
Operates homes across the UK.	Minimum EBITDA £250k.

**Location: England** 

#### 263342 - HEALTHCARE PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Spanish PE-owned;</li> </ul>	Domiciliary care, supported living or
<ul> <li>Tech-enabled provider of home care services;</li> </ul>	complex care providers;
<ul> <li>Offers a range of services including private nursing, respite care, complex care and on-</li> </ul>	<ul> <li>Emergency response services also considered;</li> </ul>
demand care;	<ul> <li>Located in the UK;</li> </ul>
<ul> <li>Uses technology to allow clients, families and health professionals to see real-time patient updates;</li> </ul>	Minimum turnover £1m.
Headquartered in the UK.	

**Location: England** 

#### 269812 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Invests in the healthcare sector;</li> <li>Backed by industry experts and HNWIs;</li> <li>Based in London.</li> </ul>	terest include specialist and nomes and domiciliary care e UK; rnover £1.5m.

#### 275015 - DIGITALISATION & ARCHIVING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Provider of digital arching and data visualisation services;</li></ul>	<ul> <li>Providers of digitalisation and outsourced archiving services;</li> <li>Serving any sector;</li> </ul>
<ul> <li>Offers physical and digital archiving of documents, vitalisation and digitisation services;</li> <li>Serves healthcare, semi-government, legal</li> </ul>	<ul> <li>Located in the Benelux and DACH regions and France;</li> <li>Minimum EBITDA €250k.</li> </ul>
<ul><li>service providers and enterprises;</li><li>Located in Benelux, France and Germany.</li></ul>	

**Location: Netherlands** 

## 282135 - ANAPLAN IMPLEMENTATION PARTNERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	<ul> <li>Anaplan implementation partners and service providers;</li> </ul>
<ul> <li>Provider of EPM software services;</li> </ul>	, .
<ul> <li>Leading Anaplan gold implementation partner;</li> </ul>	<ul> <li>Offering EPM software services, including sales, implementation, maintenance and training;</li> </ul>
<ul> <li>Offers sales, implementation, maintenance and training services;</li> </ul>	<ul> <li>Serving customers in the HR, finance, sales and supply chain sectors;</li> </ul>
<ul> <li>Cloud planning system integrates HR, finance, sales and supply chain functions;</li> </ul>	Located in the UK and Northern Europe;
<ul> <li>Serves MMEs across the EMEA region;</li> </ul>	Minimum EBITDA £250k.
Additional offices in Germany and Sweden.	

#### 281371 - DECISION DOMINANCE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of decision dominance
<ul> <li>Provider of decision dominance digital solutions;</li> </ul>	<ul><li>solutions;</li><li>Includes Al-powered data analytics and</li></ul>
<ul> <li>Offers data analytics, modelling solutions,</li> </ul>	modelling solutions;
enterprise planning and transformational services;	<ul> <li>Offering supporting cyber engineering and change consultancy services;</li> </ul>
<ul> <li>Serves government, military and corporate</li> </ul>	<ul> <li>Located in North America and Europe;</li> </ul>
customers;	Minimum turnover US\$1m.
<ul> <li>Operates across the US.</li> </ul>	

**Location: USA** 

## 282297 - POS PAYMENT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French PE-owned;</li> </ul>	Point-of-sale payment solutions provider;
<ul> <li>Online digital payment services provider;</li> </ul>	<ul> <li>Serving the SME market;</li> </ul>
Offers a range of services including credit	Located in Europe;
management, smart check-out and split payments;	Minimum EBITDA £250k.
<ul> <li>Enables customers to process their payments online;</li> </ul>	
<ul> <li>Customers include e-commerce merchants, utility companies and government bodies;</li> </ul>	
Located in the Netherlands.	

**Location: Netherlands** 

#### 266053 - CONSTRUCTION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	Software for the construction industry;
<ul> <li>Provider of software solutions for the construction industry;</li> <li>Offers software for the design, build, operation and maintenance of built environments;</li> </ul>	<ul> <li>Must own their own software;</li> <li>Similar or a new customer base with a strong technology offering;</li> <li>Located in the UK, US and Western Europe;</li> </ul>
<ul> <li>Software developed for use in project accounting, MEP contracting, enterprise content management, e-invoicing, programme management and telematics;</li> </ul>	Turnover above £1m.
<ul> <li>Offers software products to a global client- base.</li> </ul>	

**Location: England** 

## 282004 - CYBER SECURITY SOFTWARE & SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	<ul> <li>Providers of cyber security software,</li> </ul>
<ul> <li>Provider of cyber security products,</li> </ul>	systems and services;
consultancy and services;	<ul> <li>Offering a range of cyber security</li> </ul>
<ul> <li>Offers software and system development,</li> </ul>	products and services;
strategic and technical consulting,	<ul> <li>Located in North America and Europe;</li> </ul>
infrastructure and testing services;	Minimum EBITDA US\$500k.
<ul> <li>Offers services across the US.</li> </ul>	,

#### 282036 - ENERGY MANAGEMENT SAAS BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	SaaS businesses in the energy
<ul> <li>Provider of energy software and services;</li> </ul>	management software space;
<ul> <li>Offers a proprietary software platform focused on energy data management;</li> </ul>	<ul> <li>Offering energy planning and management services;</li> </ul>
<ul> <li>Collects and presents real-time data;</li> </ul>	Focusing on energy optimisation,
Offers complementary consultancy services;	customer engagement, AI, big data and digital tools;
<ul> <li>Serves producers and consumers of energy;</li> </ul>	Located in Europe with a preference for
<ul> <li>Located in the Netherlands and Portugal.</li> </ul>	the UK and Germany;
	Maximum revenue €10m.

**Location: Netherlands** 

#### 282399 - GLOBAL CAPITAL MARKET SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Provider of technology-led solutions for</li></ul>	<ul> <li>Providers of technology-led solutions for global capital markets;</li> </ul>
global capital markets;	Offering loan desktop platforms, unique
<ul> <li>Offers a range of services included automated solutions, managed services and reference data;</li> </ul>	identifiers for OTC derivatives and standard digital token identification services;
Serves a domestic and international client	Located in the UK;
base;	Minimum EBITDA £250k.
• Located in the UK.	

#### 263925 - LEGAL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of e-discovery, legal and information governance software;</li> <li>Headquartered in the USA.</li> </ul>	<ul> <li>Providers of legal and support software;</li> <li>Offering products to in-house legal teams;</li> <li>Located in Europe;</li> <li>Minimum turnover £5m.</li> </ul>

**Location: USA** 

#### 282232 - FULL-FIBRE TECHNOLOGIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Providers of full-fibre technologies and
<ul> <li>Provider of full-fibre network infrastructure</li> </ul>	network infrastructure;
and broadband;	Building networks and acting as network
<ul> <li>Offers a range of fibre and network products</li> </ul>	wholesalers;
to businesses, residents, landlords and	<ul> <li>Projects in towns and rural areas;</li> </ul>
developers;	Located in the UK;
Operate across the UK.	Minimum EBITDA £250k.

**Location: England** 

## 282395 - FARMING SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Irish PE-owned;</li><li>Provider of farm management software and</li></ul>	<ul> <li>Software developers supporting the farming industry;</li> </ul>
an associated mobile app;	<ul> <li>Located in the UK and Ireland;</li> </ul>
<ul> <li>Supports farmers in digitalising their livestock management systems;</li> </ul>	EBITDA between £250k-£2m.
<ul> <li>Operates across the UK.</li> </ul>	

**Location: Ireland** 

#### 282290 - EMERGENCY RESPONSE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	<ul> <li>Developer of emergency response software;</li> </ul>
<ul> <li>Developer of emergency response and preparedness software;</li> </ul>	<ul> <li>Including threat detection and mitigation,</li> </ul>
<ul> <li>Offers emergency operations management, incident notification and response, risk</li> </ul>	communication, and crisis response solutions;
assessment, crisis management and recovery and threat mitigation solutions;	
· ·	Located in North America and Europe;
<ul> <li>Serves, government, healthcare, corporate and education organisations;</li> </ul>	Minimum EBITDA US\$500k.
Headquartered in North America, located in Europe and Australasia.	

**Location: USA** 

## 279414 - VERTICAL & HORIZONTAL SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Canadian privately-owned;</li> <li>Developer of vertical market software;</li> <li>Operates internationally.</li> </ul>	<ul> <li>Developers of vertical and horizontal business support software;</li> <li>Functions including data analytics, migration and transformation, customer analytics, data governance and process automation;</li> <li>Located globally;</li> </ul>
	EBITDA above C\$500k.

**Location: Canada** 

## 282130 - DIGITAL TRANSFORMATION SERVICES & SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Pan-European PE-owned;</li> <li>Group of vertical value-added system integrators;</li> <li>Provides IT solutions for the management, integration, and optimisation of business processes;</li> <li>Supports companies in their digital transformation projects;</li> <li>Offers proprietary and third-party ERP systems, IT managed services and hardware;</li> </ul>	<ul> <li>Providers of digital transformation services and solutions;</li> <li>Offering document management, workflow, business intelligence, ERP, app development and IT managed services and solutions;</li> <li>Located in Italy, the Benelux and the DACH region and France;</li> <li>Minimum EBITDA €500k.</li> </ul>
<ul> <li>Supports companies in their digital</li> </ul>	DACH region and France;
· · · · · · · · · · · · · · · · · · ·	Minimum EBITDA €500k.
<ul> <li>Serves Italian businesses operating in a range of end markets.</li> </ul>	

**Location: Italy** 

#### 282450 - DOCUMENT MANAGEMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Provider of outsourced document</li></ul>	<ul> <li>Providers of document management services;</li> </ul>
management services;	<ul> <li>Supporting businesses with digitalisation and data protection;</li> </ul>
<ul> <li>Provides a range of secure and document scanning, destruction, storage and management solutions;</li> </ul>	<ul><li>Operating B2B;</li><li>Located in the UK;</li></ul>
<ul> <li>Offers additional collection services and a cloud-based storage platform;</li> </ul>	EBITDA between £500k-£3m.
<ul> <li>Serves the public and private sectors;</li> </ul>	
Operates storage across the UK.	

#### 282287 - PROPERTY TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Developers of property technology;
<ul> <li>Developer of property management software;</li> </ul>	<ul> <li>Offering management communication platforms;</li> </ul>
<ul> <li>Enables operators to manage access, security and sales data collection;</li> </ul>	<ul> <li>Serving real estate investors and asset managers;</li> </ul>
<ul> <li>Serves a global client base.</li> </ul>	<ul> <li>Located in the UK and the US;</li> </ul>
	Minimum EBITDA £250k.

**Location: England** 

## 282249 - DIGITAL TRANSFORMATION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of SaaS-based technology solutions;</li> <li>Offers software solutions in the PRIIP and RegXchange industries;</li> </ul>	<ul> <li>Provider of digital transformation solutions;</li> <li>Expertise in listed and OTC derivatives, data extraction, document and workflow automation and contract life cycle</li> </ul>
<ul> <li>Serves international banks, private equity firms and corporates;</li> <li>Headquartered in the UK with an additional office in the US.</li> </ul>	<ul><li>management;</li><li>Serving financial institutions;</li><li>Located globally;</li></ul>
	Minimum EBITDA £500k.

**Location: England** 

#### 6243 - DIGITAL SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	<ul> <li>Providers of end-to-end digital solutions;</li> </ul>
<ul> <li>Provider of IT services;</li> </ul>	Offering managed IT, cloud and cyber
<ul> <li>Specialises in digital transformations;</li> </ul>	security services;
• Serves SMEs;	Located in the UK;
Operates across the UK.	Minimum EBITDA £250k.

## 273878 - HIGHER EDUCATION SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Developers of higher education software;
<ul> <li>Provider of comprehensive operations SaaS solutions for higher education institutes;</li> </ul>	<ul> <li>Offering data interpretation, analytics and insights solutions;</li> </ul>
<ul> <li>Offers student, workforce and operations management systems and comprehensive data and insights solutions;</li> </ul>	<ul> <li>Designed for all aspects of higher education operations;</li> <li>Located in the US and</li> </ul>
<ul><li>Serves a global customer base;</li><li>Headquartered in the US, located globally.</li></ul>	<ul><li>Europe;</li><li>Minimum EBITDA US\$250k.</li></ul>

## INDUSTRIAL/MANUFACTURING

#### 280544 - AIR-PURIFICATION UNITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Manufacturer of commercial and residential</li></ul>	<ul> <li>Manufacturers of air-purification units and systems;</li> </ul>
air purification systems;	<ul> <li>Serving commercial and residential end markets;</li> </ul>
<ul> <li>Offers a range of air cleaning products for indoor environments;</li> </ul>	<ul> <li>Located in North America and Europe;</li> </ul>
<ul> <li>Serves customers in the healthcare, education, travel, hospitality and military sectors;</li> </ul>	Minimum EBITDA US\$500k.
Offers products across the US.	

**Location: USA** 

## 9269 - PACKAGING MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li> UK privately-owned;</li><li> Group of industrial machinery companies;</li></ul>	<ul> <li>Manufacturers and suppliers of packaging machinery;</li> </ul>
<ul> <li>Provides packaging machinery and automation solutions;</li> </ul>	<ul> <li>Enabling technologies in the Industry 4.0 arena;</li> </ul>
<ul> <li>Offers to align global manufacturing using special purpose machinery and robotic products along with high specification</li> </ul>	<ul> <li>Supporting FMCG manufacturers in improving equipment efficiency;</li> <li>Focused on the healthcare and food and</li> </ul>
automation, product handling and technical consultancy services;	<ul><li>beverage sectors;</li><li>Located in the UK, Continental Europe and</li></ul>
<ul> <li>Operates globally;</li> </ul>	the US;
<ul> <li>Flexible approach to acquisitions with a well- developed acquisition process.</li> </ul>	Minimum turnover £5m.

### 272646 - INDUSTRIAL GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK privately-owned;</li><li>Group of packaging, construction and</li></ul>	<ul> <li>Manufacturing, distribution and equipment hire businesses;</li> </ul>
manufacturing companies;	<ul> <li>Focused on the packaging, construction, engineering and premium hire sectors;</li> </ul>
<ul> <li>Operates a portfolio of companies offering a range of products and services;</li> </ul>	Preference for cabin-related products
<ul> <li>Offers packaging solutions, modular construction, architectural ironmongery and</li> </ul>	including changing rooms, offices and toilet blocks;
adapted vehicle manufacturing services;	<ul> <li>Located in the UK and Europe;</li> </ul>
<ul> <li>Located across Europe.</li> </ul>	Turnover between £1m-£25m.

**Location: England** 

### 282281 - NICHE RUBBER & SEALING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Manufacturer and supplier of rubber and</li></ul>	<ul> <li>Manufacturers and suppliers of niche rubber and PTFE sealing products;</li> </ul>
PTFE sealing solutions;	Offering custom O-rings, seals, gaskets
<ul> <li>Offers custom rubber seals, gaskets and</li> </ul>	and bonding solutions;
moulded products;	Operating B2B;
Serves the automotive, industrial, medical	Located in the UK;
and aerospace industries;	Minimum EBITDA £250k.
<ul> <li>Operates globally.</li> </ul>	

**Location: England** 

### **269145 - COMPOSITE COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	Manufacturers of composite components;
<ul> <li>Manufacturer of composite components;</li> </ul>	<ul> <li>Particular interest in tubing and bearings;</li> </ul>
<ul> <li>Manufactures self-lubricating bearings, pneumatic and hydraulic cylinders and surgical tubing;</li> </ul>	<ul><li>Located in Europe;</li><li>Minimum turnover £5m.</li></ul>
<ul> <li>Operates globally.</li> </ul>	

### 7819 - PRECISION ENGINEERING FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	Precision engineering firms;
<ul> <li>Manufacturer of precision cut and ground components and tools;</li> </ul>	<ul> <li>Serving high profile and demanding industries;</li> </ul>
<ul> <li>Manufactures gears, splines, threads and gauges;</li> </ul>	<ul><li>Located in the UK;</li><li>EBITDA between £500k-£2m.</li></ul>
<ul> <li>Serves customers in the automotive, aerospace and oil &amp; gas industries;</li> </ul>	
Operates across the UK.	

**Location: England** 

### 282379 - FILTRATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	<ul> <li>Distributors of filtration systems;</li> </ul>
<ul> <li>Supplier of mobile and industrial filters;</li> </ul>	Serving B2B industrial and mobile
Distributes products through an e-commerce	application clients;
site to customers worldwide;	<ul> <li>Located in Europe;</li> </ul>
<ul> <li>Headquartered in Switzerland with offices across Europe.</li> </ul>	Minimum EBITDA £250k.

**Location: Switzerland** 

### 282016 - POWER TRANSMISSION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li> US PE-owned;</li><li> Manufacturer of power transmission</li></ul>	<ul> <li>Manufacturers of power transmission components and bearings;</li> </ul>
<ul><li>components and bearings;</li><li>Offers customers a range of stock and</li></ul>	<ul> <li>Offering stock products and custom manufacturing capabilities;</li> </ul>
custom-made solutions;	Located in North America and Europe;
<ul> <li>Serves customers across a range of industrial end-markets;</li> </ul>	Minimum EBITDA US\$500k.
Located across the US.	

### MARKETING COMMUNICATIONS

## 280235 - RETAIL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Swedish privately-owned;</li><li>Corporate conglomerate;</li></ul>	<ul> <li>Manufacturers, assemblers and distributors of hardware products;</li> </ul>
<ul> <li>Acquires, supports and develops technology- based companies;</li> </ul>	<ul> <li>With or without supporting software and services;</li> </ul>
<ul> <li>Specialises in products and solutions that increase the sales and efficiency of retail stores;</li> </ul>	<ul> <li>No interest in pure software providers, contract manufacturers and EMS companies;</li> </ul>
<ul> <li>Operates a portfolio of eight companies across Europe and the US.</li> </ul>	<ul> <li>Particular interest in store information and signage, secure display of goods and store data;</li> </ul>
	<ul> <li>Serving retail chains, e-commerce players and brand suppliers;</li> </ul>
	Located in the UK and the Nordics;
	Minimum turnover €5m.

**Location: Sweden** 

### 278052 - DIGITAL MARKETING AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	Digital marketing agencies for law firms;
<ul> <li>Digital marketing agency;</li> </ul>	<ul> <li>Generating new customer leads;</li> </ul>
<ul> <li>Uses SEO/PPC, social media, videos and web design;</li> </ul>	<ul><li>Located in the UK;</li><li>Minimum EBITDA US\$500k.</li></ul>
<ul><li>Serves law firms across the UK.</li></ul>	

## 282239 - MEDIA & PUBLISHING AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owed;</li></ul>	<ul> <li>Media and publishing agencies;</li> </ul>
<ul> <li>Publisher and distributor of art;</li> </ul>	Working with local artists and exhibition
<ul> <li>Exhibits original paintings, signed limited editions, sculptures and fine art books;</li> </ul>	<ul><li>venues;</li><li>Located in the UK;</li></ul>
Works with international artists and galleries.	Minimum EBITDA £250k.

## **PLASTICS & PACKAGING**

## 282412 - PAPER PACKAGING & MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Supplier of kraft packaging paper;</li></ul>	<ul> <li>Manufacturers and distributors of paper packaging and packaging materials;</li> </ul>
<ul> <li>Manufactures sterile barrier paper to be used in packaging for medical devices, food and industrial applications;</li> </ul>	<ul> <li>Serving the food and beverage and medical industries;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Products can be flexible, grease resistant and high performance;</li> </ul>	Minimum EBITDA £500k.
<ul> <li>Located in Northern England, with global operations.</li> </ul>	

## **RECRUITMENT**

## 263387 - IT STAFFING & RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> </ul>	Staffing and recruitment firms;
<ul> <li>Provider of IT staffing and recruitment</li> </ul>	<ul> <li>Placing IT consultants;</li> </ul>
services;	Specialising in software development, IT
<ul> <li>Part of a wide IT services group;</li> </ul>	systems and infrastructure, DevOps and IT
<ul> <li>Places highly qualified IT consultants;</li> </ul>	project management;
Operates across Belgium.	Located in the Benelux;
	Minimum EBITDA €500k.

**Location: Belgium** 

## **RETAIL/CONSUMER**

## 282455 - ELECRTIC HEATING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

<ul> <li>UK privately-owned;</li> <li>A group of companies that design, manufacture, distribute and retail electric heating solutions;</li> <li>Offers affordable, sustainable and efficient smart electric heating products;</li> <li>Sells products through their own online stores;</li> <li>Operates B2B and B2C;</li> <li>Operates throughout the UK.</li> </ul>

**Location: England** 

## 282260 - CONSUMER ELECTRONICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	E-commerce retailers of electronics;
<ul> <li>Retailer of electronics;</li> </ul>	Selling own products and third-party
<ul> <li>Predominantly sells telecommunications</li> </ul>	brands;
products;	<ul> <li>Preference for telecommunications</li> </ul>
Operates B2B via an e-commerce platform;	products including phones, headsets and radios;
<ul> <li>Located in Scotland.</li> </ul>	a Lacated In Coatland
	Located In Scotland;
	<ul> <li>Turnover between £1m-£5m;</li> </ul>
	Minimum EBITDA £100k.

**Location: Scotland** 

## 282184 - HOUSEWARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Wholesalers and distributors of
<ul> <li>Distributor of home textiles;</li> </ul>	houseware products;
Serves customers in the floor fashion	<ul> <li>Manufacturing capabilities considered;</li> </ul>
industry;	<ul> <li>Offering towels, cushions, bedding,</li> </ul>
Sources and collaborates with leading global	wallpaper, curtains and rugs;
manufacturers;	<ul> <li>Located in the UK, Europe and the US;</li> </ul>
<ul> <li>Operates five core brands;</li> </ul>	<ul> <li>Must be trading in the UK;</li> </ul>
• Distributes products across Europe.	Turnover between £5m-£20m.

**Location: England** 

## 282424 - ELECTRIC BIKES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufactures of electric bikes;
<ul> <li>Manufacturer of electric bikes;</li> </ul>	Offering a range of electric bikes including
<ul> <li>Offers a wide range of bikes including</li> </ul>	a new e-cargo bike;
touring, trekking, mountain, and folding	<ul> <li>Operating B2C;</li> </ul>
bikes;	Located in Europe;
<ul> <li>Distributes products through a physical store</li> </ul>	Minimum EBITDA £250k.
and e-commerce site;	
<ul> <li>Serves clients across Europe.</li> </ul>	

**Location: Bulgaria** 

### 3138 - PET FOOD & PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Manufacturers of pet food and products;
<ul> <li>Manufacturer and distributor of pet products;</li> </ul>	<ul><li>Offering own-branded products;</li><li>Distributing products through retailers;</li></ul>
<ul> <li>Designs, sources, produces and distributes pet food, accessories and related products;</li> </ul>	Located in the UK and Europe;
<ul> <li>Markets products under own brands;</li> </ul>	Minimum EBITDA €500k.
<ul> <li>Sells products globally through pet stores and other specialty retailers;</li> </ul>	l t
Headquartered in the UK.	

**Location: England** 

## 423 - SPORT, GARDEN & LEISURE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Manufacturers of sports, leisure, garden
<ul> <li>Manufacturer and distributor of sports and</li> </ul>	and kitchen appliance products;
leisure equipment;	<ul> <li>Direct to consumer and online businesses;</li> </ul>
<ul> <li>Focuses on bicycles;</li> </ul>	No interest in branded products or
<ul> <li>Distributes products across the UK.</li> </ul>	clothing, fishing brands or pet products;
	Located in the UK;
	Maximum turnover £10m.

### **SOFT FM**

## 269088 - FIRE PROTECTION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	<ul> <li>Providers of fire protection systems;</li> </ul>
<ul> <li>Provider of fire protection system services;</li> </ul>	<ul> <li>Located in the UK and Northern Ireland;</li> </ul>
<ul> <li>Offers a range of services including installations of automatic fire sprinkler systems, maintenance, inspections, testing and call out services;</li> </ul>	Minimum EBITDA £250k.
Located in Northern Ireland.	

**Location: Northern Ireland** 

## 282308 - FIRE SUPPRESSION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Designer, manufacturer and installer of automatic water fire suppression systems;</li> <li>Offers high pressure water mist sprinkling systems;</li> </ul>	<ul> <li>Manufactures of fire suppression systems;</li> <li>Offering water-based mist systems;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>
<ul> <li>Serves residential and commercial customers</li> </ul>	;
Serves residential and commercial customers	;
Operates across the UK.	

## 282198 - HARD & SOFT LANDSCAPING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Providers of commercial landscaping services;</li></ul>	<ul> <li>Providers of hard and soft landscaping services;</li> </ul>
<ul> <li>Serves the commercial, community and association, landscape developments and</li> </ul>	<ul> <li>Serving private, commercial and public customers;</li> </ul>
municipal care markets;	<ul> <li>Located in US with a preference for the Southwestern region;</li> </ul>
<ul> <li>Offers landscape, irrigation, infrastructure, and hardscape services;</li> </ul>	Minimum EBITDA US\$500k.
Located in Southwestern US.	

**Location: USA** 

## 273090 - FIRE & SECURITY COMPLIANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	Compliance businesses;
<ul> <li>Provider of fire safety and security systems;</li> </ul>	Particularly providers of fire protection
<ul> <li>Offers installation, maintenance, servicing, training and testing services;</li> </ul>	<ul><li>and security systems;</li><li>Located in the South of England;</li></ul>
<ul> <li>Operates B2B and B2C;</li> </ul>	Maximum EBITDA £1m.
<ul> <li>Based in the South East.</li> </ul>	

### **SUPPORT SERVICES**

## 281911 - OFFSHORE ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of offshore installation, engineering, maintenance and repair services;</li> <li>Specialises in subsea cable and windfarm</li> </ul>	<ul> <li>Providers of offshore engineering, installation and maintenance services;</li> <li>Serving the telecoms, renewable energy and oil &amp; gas markets;</li> </ul>
services;	Located in Europe;
<ul> <li>Serves the telecoms, renewable energy and oil &amp; gas sectors;</li> </ul>	Minimum EBITDA US\$500k.
Located in the UK and Singapore.	

**Location: England** 

## 281539 - OUTSOURCED CORPORATE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of fund, corporate and family office administration solutions;</li> </ul>	<ul> <li>Providers of outsourced corporate services;</li> <li>Focusing on international expansion;</li> </ul>
<ul> <li>Provides tax, regulatory compliance, accounting, financial reporting and trustee services;</li> </ul>	<ul><li>Located in Europe;</li><li>Turnover between £5m-£30m.</li></ul>
<ul> <li>Solves multi-jurisdictional challenges for a global client base.</li> </ul>	

**Location: Jersey** 

## **282452** - WORKPLACE TRAINING & APPRENTICESHIPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of apprenticeships and adult education services;</li> </ul>	<ul> <li>Workplace skills training, learning and apprenticeship providers;</li> <li>Serving a range of blue-chip clients;</li> </ul>
<ul> <li>Offers bespoke, employer-led training programmes;</li> </ul>	<ul><li>Located in the UK;</li><li>Minimum EBITDA £500k.</li></ul>
<ul> <li>Provides employee development solutions for the automotive, rail, nuclear, retail, hospitality and social care sectors;</li> </ul>	
Operates across the UK.	

**Location: England** 

## 273935 - PROFESSIONAL QUALIFICATION COURSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of education, training and certification services;</li> </ul>	<ul> <li>Providers of professional qualification support courses and training;</li> <li>Serves firms and individuals in the</li> </ul>
<ul> <li>Serves companies and professionals in the financial services sectors;</li> </ul>	<ul> <li>financial services sector;</li> <li>Suppliers of supporting exam preparation courses and resources;</li> </ul>
<ul> <li>Offers professional licencing services, exam preparation courses, training courses, and support resources;</li> <li>Located in the US.</li> </ul>	<ul> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$250k.</li> </ul>

## 274000 - PRIVATE SCHOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Group of private pre-schools, K-12, and Montessori schools;</li> <li>Located across the US.</li> </ul>	<ul> <li>Well-established private pre-schools and high schools;</li> <li>Providers of integrable educational management and administration support solutions;</li> </ul>
	<ul><li>Located in the US;</li><li>Minimum EBITDA US\$200k.</li></ul>

**Location: USA** 

### 282279 - ESG CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	ESG consultancies;
<ul> <li>ESG consultancy firm;</li> </ul>	Providers of sustainable finance and
<ul> <li>Focusing on the real estate sector;</li> </ul>	climate risk assessments;
<ul> <li>Offers a range of services including, ESG</li> </ul>	<ul> <li>Serving the real estate sector;</li> </ul>
strategy, climate resilience, data intelligence,	<ul> <li>Developers of ESG software;</li> </ul>
reporting, infrastructure and green financing;	Located in the UK;
<ul> <li>Develops ESG reporting software;</li> </ul>	Minimum EBITDA £250K.
<ul> <li>Offices located in Europe, the US.</li> </ul>	
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**Location: England** 

## 274003 - TUTORING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of one-to-one tutoring services;
<ul> <li>Private education schools and tutors;</li> </ul>	Developers of online teaching solutions
Offers middle and high school level full-time,	and educational support software;
part-time and online courses;	<ul> <li>Located in the US and Europe;</li> </ul>
<ul> <li>Offers one-on-one tutoring to students;</li> </ul>	Minimum EBITDA US\$250k.
<ul> <li>Campuses located across the US.</li> </ul>	

## **282347** - MAINTENANCE & OPTIMISATION SERVICES (CLICK REFERENCE TO ENQUIRE)

**Location: Netherlands** 

## 282494 - INCLUSION & DIVERSITY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Provider of inclusion and diversity</li></ul>	<ul> <li>Providers of inclusion and diversity solution services;</li> </ul>
consultancy services;	Located in the UK;
<ul> <li>Serves global businesses across a wide range of sectors;</li> </ul>	Minimum EBITDA £250k.
<ul> <li>Operates B2B;</li> </ul>	
• Located in the UK.	

### 259370 - JOINT PARTNERSHIPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of university joint partnership services;</li> <li>Sets up joint partnerships between universities in the UK, the US and China.</li> </ul>	<ul> <li>Joint partnership education specialists;</li> <li>Located in Europe;</li> <li>Minimum turnover £5m.</li> </ul>

**Location: USA** 

## **274008 - CORPORATE COMPLIANCE & ETHICS TRAINING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of digital business ethics and compliance tools, training solutions and consultancy services;</li> <li>Delivers products through a SaaS platform;</li> <li>Offers a wide range of courses, resources and analytics capabilities;</li> <li>Serves a global corporate customer base operating in a variety of sectors.</li> </ul>	<ul> <li>Providers of corporate compliance and ethics training content, tools and solutions;</li> <li>Developers of digital training platforms and content delivery solutions;</li> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$200k.</li> </ul>

**Location: USA** 

### 281962 - LEGAL SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	<ul> <li>Providers of legal support services;</li> </ul>
<ul> <li>Provider of legal support services;</li> </ul>	Including trial preparation, courtroom and
<ul> <li>Offers discovery, jury research and</li> </ul>	litigation services;
consulting, and trial services;	Serving legal, corporate and government
• Located in the US.	clients;
	Located in North America;
	Minimum EBITDA US\$500k.

### 282411 - EDUCATION PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Pan-European PE-owned;</li> </ul>	Education providers;
<ul> <li>Private higher education group;</li> </ul>	Operating in the science, medical and
• Supports students preparing for exams in the	healthcare industries;
medical field;	<ul> <li>Located in Southern Europe;</li> </ul>
<ul> <li>Offers in-person and e-learning tools;</li> </ul>	Minimum EBTDA £250k.
Schools located across France.	

**Location: France** 

### **262651 - MANAGEMENT TRAINING (CLICK REFERENCE TO ENQUIRE)**

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of management training products and solutions;</li> </ul>	<ul> <li>Providers of management training and associated solutions;</li> <li>Located in Europe;</li> </ul>
<ul> <li>Serves corporations, governments and non- profit organisations;</li> </ul>	Minimum turnover £5m.
<ul> <li>Headquartered in the USA.</li> </ul>	

**Location: USA** 

## 274004 - ENTERPRISE AGILITY FRAMEWORKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Developers of enterprise agility
<ul> <li>Developer of an enterprise agility framework;</li> </ul>	frameworks;
<ul> <li>Offers training, certification and supporting resources;</li> </ul>	<ul> <li>Providers of organisational agility training courses and solutions, certifications and supporting resources;</li> </ul>
<ul> <li>Serves a large global customer base operating in a wide range of sectors;</li> </ul>	Located in the US and Europe;
• Located in the US.	Minimum EBITDA US\$200k.

## 282488 - EMPLOYEE ENGAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of employee engagement and internal communications;</li> </ul>	<ul> <li>Providers of employee engagement and internal communications;</li> <li>Operating B2B;</li> </ul>
<ul> <li>Offers employee engagement, change management, behavioural science, and internal communication services;</li> </ul>	<ul><li>Located in the UK;</li><li>Minimum EBITDA £250k.</li></ul>
<ul> <li>Serves a domestic and international client base;</li> </ul>	
Located in the UK.	

**Location: England** 

## 266787 - TRAINING & EVENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of training, communities, events and subscription information solutions related to compliance;</li> <li>Serves customers in the HR, telecom and healthcare industries;</li> <li>Operates across the USA.</li> </ul>	<ul> <li>Providers of training, events and subscription IT solutions;</li> <li>Located in Europe;</li> <li>Minimum turnover £5m.</li> </ul>

## 282415 - FINANCIAL CONSULTANCY FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Consultancy firms;
<ul> <li>Compliance, risk and regulatory consultancy firm;</li> </ul>	Providing risk, crime compliance, advisory, training and other complimentary
<ul> <li>Provides advisory, assurance and specialist resource augmentation services;</li> </ul>	<ul><li>professional services;</li><li>Serving customers in the financial sector;</li></ul>
<ul> <li>Serves clients in the financial services sector;</li> </ul>	
<ul> <li>Operates across the UK;</li> </ul>	Located in the UK;
	EBITDA between £500k-£4m.

**Location: England** 

## 282437 - B2B CONSULTANCY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	<ul> <li>Providers of B2B consultancy services;</li> </ul>
<ul> <li>Data led B2B consultancy;</li> </ul>	Offering customer relationship
<ul> <li>Offers products allowing clients to track and improve their customer relationships;</li> </ul>	intelligence and other complimentary tools for business growth;
<ul> <li>Works with leading agencies in the</li> </ul>	Working with blue-chip clients;
advertising and marketing sectors;	Located in the UK;
<ul> <li>Operates globally.</li> </ul>	EBITDA between £250k-£2m;

## 274006 - PROFESSIONAL COMMUNICATION & LEADERSHIP TRAINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of communication, execution and online leadership training and consultancy services;</li> <li>Training areas include individual communication, accountability and effectiveness, and influencing behavioural change;</li> <li>Serves a global customer-base.</li> </ul>	<ul> <li>Providers of professional communication, execution and leadership training courses and resources;</li> <li>Developers of digital training platforms and content and delivery enhancing solutions;</li> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$200k.</li> </ul>

## TRANSPORT/DISTRIBUTION

## 282377 - PORT & TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Provider of logistics, transport and port</li></ul>	<ul> <li>Providers of port, transport and logistics services;</li> </ul>
services;	<ul> <li>Offering container transport, warehouse facilities and distribution services;</li> </ul>
<ul> <li>Offers container transport, distribution, storage and delivery of goods;</li> </ul>	Located in the UK;
Operates across the UK.	Minimum EBITDA £250k.

**Location: England** 

# **277875** - **SUPPLY CHAIN & WAREHOUSING SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>NYSE-listed;</li> </ul>	<ul> <li>Supply-chain and warehousing solutions;</li> </ul>
<ul> <li>Provider of temperature-controlled warehousing and logistics services;</li> </ul>	<ul> <li>Offering temperature-controlled solutions;</li> </ul>
<ul> <li>Operates globally.</li> </ul>	<ul> <li>Serving the food and beverage industry;</li> </ul>
	<ul> <li>Located globally;</li> </ul>
	EBITDA above US\$500k.

### **GENERALIST**

## 271040 - DUTCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE firm;	Digital, technology and software
<ul> <li>Focused on scalable and technology driven</li> </ul>	businesses;
companies;	Must have an IT angle;
<ul> <li>Not following a buy-and-build or roll-up strategy;</li> </ul>	<ul> <li>Active across any sector, with no interest in MedTech;</li> </ul>
<ul> <li>Focuses on Series A investments;</li> </ul>	<ul> <li>Operating B2B and B2C;</li> </ul>
<ul> <li>Ticket Size between €1m-€5m.</li> </ul>	Early stage and scalable;
	No interest in buy-outs;
	Headquartered across Europe.
	<ul> <li>Minimum revenue €1m.</li> </ul>

**Location: Netherlands** 

### 282342 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE firm;	Sectors of interest include industrial and
<ul> <li>Invests in companies that positively impact society and the environment;</li> </ul>	manufacturing, recycling, printing and packaging;
Offers private equity, venture capital, value	<ul> <li>Strong second-tier management;</li> </ul>
investing and strategy consulting;	Located in the UK;
<ul> <li>Invests across the UK.</li> </ul>	<ul> <li>Turnover between £3m-£10m;</li> </ul>
	EBITDA between £500k-£1.5m.