



NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

MARCH 2023

**Sectors Featured Include:** Agriculture, Building Products, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Generalist

## SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com)

- [AGRICULTURE](#)
- [BUILDING PRODUCTS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

## AGRICULTURE

### 282607 - PLANT PRODUCERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Canadian PE-owned;</li><li>• Wholesaler and producer of plants;</li><li>• Offers over 1,500 types of perennials;</li><li>• Operates B2B;</li><li>• Operates across the Nordics.</li></ul>	<ul style="list-style-type: none"><li>• Producers of perennial plants;</li><li>• Serving plant retailers and landscapers;</li><li>• Located in the UK and Europe;</li><li>• Minimum EBITDA C\$250k.</li></ul>

**Location: Denmark**

## BUILDING PRODUCTS

### 8646 - TIMBER & BUILDER'S MERCHANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Builders' merchant;</li><li>• Operates in the North of England.</li></ul>	<ul style="list-style-type: none"><li>• Timber and builders' merchants;</li><li>• Located in the Midlands, Yorkshire and the North West of England;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

### 252146 - GLAZING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Glass merchant;</li><li>• Offers design, supply, installation and replacement services;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Glazing companies;</li><li>• Preference for commercial projects;</li><li>• Located in the UK;</li><li>• Maximum turnover £15m.</li></ul>

**Location: England**

### 267807 - TIMBER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Processor of timber products;</li><li>• Offers a range of soft wood-based and sheet material products;</li><li>• Operates B2B;</li><li>• Distributes products across England.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of bespoke timber products;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## CONSTRUCTION

### 282080 - ROAD MARKING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of road marking services;</li><li>• Offers permanent and temporary road markings, road studs, surfacing, asphalt repair and surface retexturing services;</li><li>• Supplies and installs speed cameras;</li><li>• Manufactures specialist vehicles for road marking and traffic management;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of road marking and highway safety services;</li><li>• Offering road marking, road stud, surfacing, retexturing, sealing and line marking services;</li><li>• Providers of road CCTV, stopped vehicle detection and other ITS solutions;</li><li>• Located in the UK;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: England**

### 267945 - LOFT & CAVITY WALL INSULATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of loft and cavity wall insulation services;</li><li>• Offers a full supply and installation service;</li><li>• Serves house builders, contractors and social housing providers;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of building services;</li><li>• Offering loft and cavity wall insulation solutions;</li><li>• Located in the North of England;</li><li>• Turnover between £3m-£10m.</li></ul>

**Location: England**

### 275604 - SWIMMING POOL SUPPLIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of installation and design services for swimming pools;</li><li>• Operates B2C and B2B;</li><li>• Serves customers in the home and commercial leisure facilities sectors;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Designers and installers of swimming pools;</li><li>• Offering end-to-end services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 13199 - NATURAL STONE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer and supplier of natural stone products;</li><li>• Offers a range of products including tiles and furniture;</li><li>• Operates B2B and B2C;</li><li>• Serves a domestic client base.</li></ul>	<ul style="list-style-type: none"><li>• Distributors and retailers of natural stone products;</li><li>• No interest in installation services;</li><li>• Located in Yorkshire;</li><li>• Maximum turnover £10m.</li></ul>

**Location: England**

### 3623 - BUILDING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of engineering and building services;</li><li>• Offers services for all stages of construction, occupation and project lifecycle;</li><li>• Serves public and private sector clients;</li><li>• Serves a national client base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of building services;</li><li>• Offering facilities engineering, IT, fabric, project management, power, engineering and land management services;</li><li>• Also interested in facilities and infrastructure services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## 17212 - CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK limited liability partnership;</li><li>• Provider of property and construction consultancy services;</li><li>• Offers project management, surveying, compliance and cost management consultancy services;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Construction, M&amp;E and property consultancies;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 15601 - COMPLIANCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of building service companies;</li><li>• Offers compliance, maintenance, development and installation services;</li><li>• Serves clients in the social housing, education, public buildings, energy, industrial and commercial buildings sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of public sector compliance services;</li><li>• Offering compliance services in the gas, fire and water compliance space;</li><li>• Located in the UK;</li><li>• Recurring revenues;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 282734 - LIFT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of lift installation services;</li><li>• Offers a range of services including maintenance, repairs and modernisation;</li><li>• Serves customers in the healthcare, education, residential developments and retail sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of lift engineering and maintenance services;</li><li>• Offering installation, servicing and repair services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## 282538 - PIPELINE INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Provider of infrastructure services;</li><li>• Constructs pipelines for the water, gas, district heating, telecommunications and electricity markets;</li><li>• Also offers cable laying and overhead line construction services;</li><li>• Partners with regional and multi-regional utilities companies;</li><li>• Offers services across Germany.</li></ul>	<ul style="list-style-type: none"><li>• Providers of pipeline infrastructure services;</li><li>• Offering construction, repair, reinforcement, transmission and maintenance services;</li><li>• Located in the DACH region and the Benelux;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**



## ELECTRONIC

### 277753 - PORTABLE LIGHTING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swiss PE-owned;</li><li>• Manufacturer of portable LED lighting products;</li><li>• Manufactures headlamps, lanterns, torches and pocket lamps;</li><li>• Products are used in a variety of professional, industrial and outdoor applications;</li><li>• Headquartered in Germany, with production facilities in China;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of portable lighting equipment;</li><li>• Serving professional, industrial and consumer markets;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

### 278336 - ELECTRONIC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Electricals sub-contractor;</li><li>• Specialises in wire harnessing, custom cables and PCB assemblies;</li><li>• Serves customers in the medical, military, telecommunications, gaming and renewable green energy sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of electronic products;</li><li>• Offering PCB assemblies, cables, connectors, wire harnesses and box build assemblies;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: Wales**

## 252727 - SWITCHBOARD MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of bespoke MV and LV switchboards;</li><li>• Offers site installations, maintenance and repairs of HV, MV and LV switchgears;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of switchboards;</li><li>• Providers of support services in the switchboard space;</li><li>• Located globally;</li><li>• Turnover between £5m-£10m;</li><li>• EBITDA between £500k-£750k.</li></ul>

**Location: England**

## FINANCIAL GENERAL

### 281641 - MGAS & UNDERWRITERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Group of MGAs and underwriters;</li><li>• Offers property and casualty, environmental liability, professional indemnity and warranty insurance services;</li><li>• Located in the UK and US.</li></ul>	<ul style="list-style-type: none"><li>• Managing general agents and insurance underwriters;</li><li>• General and specialist underwriters;</li><li>• Located in the UK and the US;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: England**

### 281392 - RETIREMENT & CUSTODY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of retirement and custody services;</li><li>• Serves customers dealing in alternative assets, investment accounts and retirement funds;</li><li>• Offers retirement fund access, rollover, termination and investment services and custody services;</li><li>• Serves a domestic client base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of specialist retirement fund and custody services;</li><li>• Serving private customers, investment firms and retirement funds;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

**282770 - ADVISORY SERVICES** (CLICK REFERENCE TO ENQUIRE)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• AIM-listed;</li><li>• Provider of advisory services;</li><li>• Offers corporate finance, financial due diligence, business recovery, management and strategy, VAT and tax advisory, forensic and wealth management services;</li><li>• Serves corporate clients, SMEs and private equity firms;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of professional services;</li><li>• Offering advisory services to corporate clients and financial institutions;</li><li>• Providers of taxation services, wealth advisory, intellectual property, training, due diligence and M&amp;A;</li><li>• Providers of associated legal services;</li><li>• Located in UK and Europe;</li><li>• Between 4-50 employees;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## FOOD & BEVERAGES

### 17743 - DAIRY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Processor and distributor of own-label dairy products;</li><li>• Offers products including yogurt, cheese, eggs and bread;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Processors and distributors of dairy products, bread and eggs;</li><li>• Offering own-brand products;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

### 16324 – SEASONINGS & MARINADES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of food ingredients;</li><li>• Offers branded seasonings, rubs and marinades for meat;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturer of seasonings and marinades;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

### 255433 – SEAFOOD DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Importer and distributor of seafood;</li><li>• Offers a wider range of fish and shellfish;</li><li>• Serves customers in the food service industry;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of seafood;</li><li>• Operating B2B;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## HEALTH/PHARMA

### 273769 - NUTRITIONAL SUPPLEMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of nutritional supplements;</li><li>• Offers tablet, capsule, powder and liquid products;</li><li>• Serves household names in the health and beauty markets;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Contract manufacturers of health and beauty products;</li><li>• Manufacturing nutritional supplements;</li><li>• Operating B2B;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 280053 - HEALTHCARE IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Provider of digital transformation services for healthcare facilities;</li><li>• Solutions are customisable and can be implemented individually and together;</li><li>• Offers video call functions, TV-based services, digital signage, patient tracking systems and patient care platforms;</li><li>• Operates across Europe, North America and the Middle East.</li></ul>	<ul style="list-style-type: none"><li>• Providers of solutions for the digitalisation of healthcare facilities;</li><li>• Products and services that improve healthcare personnel working conditions and facilitate patient medical journeys;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: France**

### 282743 - MEDICAL GRADE CANNABIS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Cannabis cultivation and production company;</li><li>• Develops and produces pharmaceutical grade cannabis products;</li><li>• Serves customers in the medical sector;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of medical grade cannabis products;</li><li>• Offering oils, vape liquids and skin care products;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 282898 - LIFE SCIENCES SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of life sciences consultancy services;</li><li>• Offers end-to-end GxP services;</li><li>• Offers cleanroom access, advisory, training and laboratory testing services;</li><li>• Serves pharmaceutical, biotech and medical devices manufacturers in early-phase development;</li><li>• Operates across the US.</li></ul>	<ul style="list-style-type: none"><li>• Providers of early-phase life sciences consultancy and support services;</li><li>• Offering full life-cycle solutions including GxP advisory, consulting and cleanrooms on demand;</li><li>• Located in the US, the UK and Europe;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: USA**

### 280050 - FRENCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE firm;</li><li>• Focuses exclusively on digital health and health software;</li><li>• Invests tickets between €3m-€15m in shares or convertible bonds;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of software and data platforms;</li><li>• Serving the healthcare market;</li><li>• Operating B2B and B2C;</li><li>• Located in Europe;</li><li>• Turnover between €2m-€50m;</li><li>• Should be profitable.</li></ul>

**Location: France**

## 282979 - LABORATORY SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Group of laboratory equipment specialists;</li><li>• Offers manufacturing, distribution and related services;</li><li>• Manufactures and distributes laboratory equipment, consumables, furniture and software;</li><li>• Serves customers in a range of end markets;</li><li>• Group members located across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Laboratory supplies specialists;</li><li>• Offering manufacturing, distribution and support services;</li><li>• Particular interest in environmental analysis, pharmaceutical research and food safety testing;</li><li>• Located in Europe;</li><li>• EBITDA between €500k-€5m.</li></ul>

**Location: Germany**

## 269525 - MEDICAL IMAGING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Supplier of medical diagnostic imaging equipment and parts;</li><li>• Offers installation, servicing, repair and de-installation services;</li><li>• Specialises in ultrasound systems, probes and c-arms;</li><li>• Located in the US and the UK;</li><li>• Serves a global customer-base.</li></ul>	<ul style="list-style-type: none"><li>• Suppliers of medical imaging equipment;</li><li>• Providers of accompanying servicing, repair and installation services;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**



## HEALTHCARE PROVIDERS

### 272418 - DOMICILIARY CARE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of homecare services;</li><li>• Offers a full service from home visits to live in care;</li><li>• Operates globally under a franchise model.</li></ul>	<ul style="list-style-type: none"><li>• Providers of domiciliary care;</li><li>• Primarily offering elderly care services;</li><li>• Located in England;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 265366 - CARE FACILITIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of residential and nursing care businesses;</li><li>• Provides 24-hour care for the elderly and those with additional needs;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Care facilities;</li><li>• Specialising in residential, dementia, brain injury, learning disability, physical disability, respite and palliative care homes;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 262178 - HEALTH & SOCIAL CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of care services;</li><li>• Operates purpose-built care and nursing home, and provides a range of domiciliary care services;</li><li>• Expertise in residential and nursing care, dementia, acquired brain injuries, challenging behaviours, learning disabilities, physical disabilities and other complex conditions;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of health and social care services;</li><li>• Operators of care and nursing homes;</li><li>• Delivering a wide range of care expertise, from elderly, residential and dementia care to complex care specialities;</li><li>• No interest in traditional domiciliary care services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## ICT

### 275441 - DIGITAL TRANSFORMATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• XETR-listed;</li><li>• Technology company;</li><li>• Offers development, marketing and implementation solutions and services;</li><li>• Offers security, ECM, ERP, consultancy, IT infrastructure, cloud, nearshore and offshore delivery, big data, BI, software lifecycle and managed services;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of digital transformation software and IT services;</li><li>• Providers of ERP software;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

### 275465 - RECRUITMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Provider of IT and software solutions;</li><li>• Offers products and services under four brands;</li><li>• Serves customers in the recruitment and employment sectors;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Developers of recruitment and employment software and applications;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: France**

## 281702 - HEALTHCARE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Developer of HR software;</li><li>• Designs software for use in all non-payroll human capital management processes;</li><li>• Serves public and private healthcare facilities and public administrations;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Developers of healthcare software;</li><li>• Specialising in HR management;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: France**

## 282773 - CXM SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of a customer experience management SaaS platform;</li><li>• Offers real-time customer profile insights;</li><li>• Serves customers in the telecommunications industry;</li><li>• Operates across the UK and the US.</li></ul>	<ul style="list-style-type: none"><li>• Providers and developers of CXM software;</li><li>• Offering technology that can gather customer insights and data;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 261908 - NETWORK INFRASTRUCTURE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of critical IT network infrastructure solutions;</li><li>• Offers cabled and wireless connectivity, infrastructure management, converged IP and offsite staging, training and logistic services;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of critical IT network infrastructure services;</li><li>• Serving customers in a range of end markets;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 279025 - DIGITAL HEALTHCARE PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Spanish privately-owned;</li><li>• Provider of private healthcare services;</li><li>• Operates an online platform that connects patients with healthcare and medical professionals;</li><li>• Allows patients and professionals to communicate, manage appointments and keep medical records secure;</li><li>• Connects patients with medical professionals across Europe, Latin America and North America.</li></ul>	<ul style="list-style-type: none"><li>• Digital platforms connecting patients and healthcare professionals;</li><li>• Software for the healthcare sector focused on appointment and record management;</li><li>• Located in Europe and the Americas;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Spain**

## 282072 - INFRASTRUCTURE MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• MTAA-listed;</li><li>• Group of cloud and cyber security companies;</li><li>• Offers cloud, business continuity, cyber security and SaaS services;</li><li>• Offers services from an in-house developed delivery platform;</li><li>• Integrated platform with existing SAP, Oracle, Microsoft Dynamics and e-commerce ecosystems;</li><li>• Serves customers operating in a range of end markets;</li><li>• Group members located across Italy and Germany.</li></ul>	<ul style="list-style-type: none"><li>• Providers of critical application and infrastructure management services and software;</li><li>• Business models focused on recurring revenues and multi-annual contracts;</li><li>• Located in Europe with a preference for the Benelux, the DACH region and Spain;</li><li>• Turnover between €5m-€50m;</li><li>• EBITDA margins between 15%-25%.</li></ul>

**Location: Italy**

## 281642 - PUBLIC CLOUD ENVIRONMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of cloud infrastructure development services;</li><li>• Specialises in public cloud environments and solutions for sensitive data;</li><li>• Serves clients in the public sector, financial services and data intensive organisations;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Developers of public cloud environments;</li><li>• Offering design, development and ongoing management services;</li><li>• Serving customers in data intensive sectors;</li><li>• Located in North America;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: England**

## 281555 - VERTICAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Enterprise software platform;</li><li>• Offers ERP, POS, payroll, quality management, customer service and administrative software;</li><li>• Located across the Nordics.</li></ul>	<ul style="list-style-type: none"><li>• Developers of vertical software;</li><li>• Serving SMEs;</li><li>• Located in Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Sweden**

## 281737 - VIDEO CONTENT CREATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of a digital content creation software platform;</li><li>• Platform includes end-to-end video content creation, production and post-production solutions;</li><li>• Serves customers in the advertising and film sectors;</li><li>• Headquartered in Sweden;</li><li>• Operates across North America, Europe and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Developers of video content creation and production software;</li><li>• Serving customers in the advertising and film end-markets;</li><li>• Offering cloud and AI automation tools;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Sweden**

## 264065 - COMMUNICATIONS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of a communications software platform;</li><li>• Offers mobile and email messaging functions;</li><li>• Serves customers in the finance, commerce, logistics, marketing, travel and tourism, government and healthcare sectors;</li><li>• Operates across Europe and North America.</li></ul>	<ul style="list-style-type: none"><li>• Developers of direct communications software;</li><li>• Specialising in omnichannel mobile and email messaging;</li><li>• Offering solutions for customer care, CRM, notifications and authentication;</li><li>• Located in Europe and North America;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Norway**

## 281705 – OUTSOURCED MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of cloud and IT managed services to the healthcare sector;</li><li>• Offers IT migration, managed hosting, disaster recovery, backup as a service, archiving, security and end-to-end support services;</li><li>• Customers include hospitals and healthcare organisations;</li><li>• Operates across the US.</li></ul>	<ul style="list-style-type: none"><li>• Providers of outsourced IT managed services;</li><li>• Offering cloud, migration, backup and recovery, hosting, cybersecurity and support services;</li><li>• Offering tailored solutions for hospitals and healthcare organisations;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

## 261394 - SAGE 200 PARTNERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of ICT support services;</li><li>• Offers software and IT infrastructure solutions;</li><li>• Serves small, medium and large enterprise customers;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Sage 200 business partners;</li><li>• Offering vertical solutions with in-house IP;</li><li>• Maximum turnover £3m;</li><li>• Boutique cloud hosting specialist;</li><li>• Turnover between £750k-£1.5m;</li><li>• Located in the UK, with a preference for the North East, North West or Midlands.</li></ul>

**Location: England**



## 282893 - INDUSTRIAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Canadian privately-owned;</li><li>• Group of software companies;</li><li>• Invests in vertical software and technology companies serving customers in industrial sectors;</li><li>• Located across North America and the UK;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Industrial software companies;</li><li>• Offering mission critical software in niche subsectors;</li><li>• Preference for waste management, fuel management, utilities, energy, supply chain management, process control, automation, scale management and dispatch solutions;</li><li>• Located in the UK, Ireland and North America;</li><li>• Interested in pre-profit companies;</li><li>• Turnover between C\$3m-C\$50m.</li></ul>

**Location: Canada**

## 282823 - CARE MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Re-seller of care management software;</li><li>• Offers care management solutions including client and carer scheduling, HR management, incident racking and care planning;</li><li>• Serves customers in the healthcare sector;</li><li>• Operates across the UK and Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Re-sellers of care management software;</li><li>• Offering a range of services including scheduling appointments, invoicing and incident record keeping;</li><li>• Located across the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Ireland**

## 267159 - CLOUD PROCUREMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Provider of cloud-based digital transformation software;</li><li>• Re-seller of all-in-one procurement systems;</li><li>• Offers sourcing, supplier relationship, contract management and invoice automation services;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of cloud procurement solutions;</li><li>• Developers of spend analytics for purchasers;</li><li>• Serving mid-market companies;</li><li>• Located in the DACH region, the Benelux and the Nordics;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## 283182 - HR SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Recruitment software platform;</li><li>• Platform functions include talent attraction, employee engagement and HR solutions;</li><li>• Serves customers in the care, education, retail, hospitality, not for profit, IT and manufacturing sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of human capital management software;</li><li>• Functions including talent management, employer valuation proposition benefits, recruitment marketplaces;</li><li>• Located in the UK;</li><li>• High levels of recurring revenue;</li><li>• Maximum revenue £10m;</li><li>• Minimum EBITDA £200k.</li></ul>

**Location: England**

## 282828 - DIGITAL TESTING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Providers of end-to-end digital testing services and tools;</li><li>• Offers quality assurance and technical analysis services;</li><li>• Offers analysis of digital systems, devices and cyber security products;</li><li>• Offices across Europe, the US and China.</li></ul>	<ul style="list-style-type: none"><li>• Providers of digital testing services for IT systems;</li><li>• Offering analysis of mobile and web applications, hardware and devices;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: Belgium**

## 283179 - INVENTORY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of medical equipment management software;</li><li>• Offers software solutions focused on streamlining loan set and consignment processes;</li><li>• Software platforms offer features that help map, track and manage medical equipment availability and expiration;</li><li>• Offers software to customers at various stages of the medical equipment supply chain;</li><li>• Serves a global customer base;</li><li>• Located in Germany, the US, Singapore and South Africa.</li></ul>	<ul style="list-style-type: none"><li>• Providers of equipment management and inventory software;</li><li>• Serving customers in the healthcare, pharmaceutical and medical sectors;</li><li>• Located globally;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## 282523 - DIGITAL TRANSFORMATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of digital transformation services;</li><li>• Offers digital technologies and software development services and solutions to industrial companies and projects;</li><li>• Operates development centres in the DACH region, CEE and Vietnam.</li></ul>	<ul style="list-style-type: none"><li>• Providers of services and solutions covering all stages of software development projects and digital transformations;</li><li>• Serving companies in the industrial sector;</li><li>• Located in the DACH region and CEE;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Liechtenstein**

## 278476 - SUBSIDY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of full-service subsidies consultancy services;</li><li>• Provides tech-enabled R&amp;D tax credit processing, grant data services and application support;</li><li>• Uses an in-house subsidy database containing schemes from regional and European governments and various private funds;</li><li>• Offers services across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Service providers and data businesses in the subsidy market;</li><li>• Suppliers of grants information and services at Regional, National and European levels;</li><li>• Located in the UK, the Netherlands and Germany;</li><li>• Minimum EBITDA £400k.</li></ul>

**Location: Netherlands**

## 270544 - SOFTWARE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian privately-owned;</li><li>• Developer of production, laser and label software;</li><li>• Serves customers in the healthcare, electronics and automotive industries;</li><li>• Operates across the Benelux.</li></ul>	<ul style="list-style-type: none"><li>• Software developers;</li><li>• Focusing on integration, testing and laser control;</li><li>• Serving customers in a range of end markets;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €750k.</li></ul>

**Location: Belgium**

## 282741 - HEALTHCARE PRACTICE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of medical revenue cycle management and practice management software;</li><li>• Offers billing services and spend analytics;</li><li>• Serves healthcare service providers across all specialties;</li><li>• Located in the US and India</li></ul>	<ul style="list-style-type: none"><li>• Developers of medical and dental revenue cycle and practice management software;</li><li>• Providers of practice management analytics and billing services;</li><li>• Serving all medical service providers;</li><li>• Located in North America;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

## INDUSTRIAL/MANUFACTURING

### 277022 - SANITARY CONTROL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of precision-engineered pumps and sanitary control solutions;</li><li>• Produces displacement pumps, double diaphragm pumps, and other hygienic flow control products;</li><li>• Serves customers in the food and beverage, bakery and confection, meat and poultry, brewery, pharmaceutical and transportation industries;</li><li>• Located in the US, the UK and Germany.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of sanitary flow control products;</li><li>• Offering hygienic pumps for use in food, beverage, pharmaceutical and transportation end-markets;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

### 276226 - CABLING MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swiss PE-owned;</li><li>• Developer, manufacturer and distributor of solutions for cable laying and routing;</li><li>• Produces digitised machines to help place cables in preinstalled trenches, tunnels and ducts;</li><li>• Offers jetting machines, cable feeders, pulling winches and lubricant machines;</li><li>• Located in Switzerland, the Netherlands, the US and Asia;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of machinery for the cable routing market;</li><li>• Aims to improve the ease of cable laying;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: Switzerland**

## 272942 - HVAC SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swiss privately-owned;</li><li>• Manufacturer and distributor of heating and ventilation systems;</li><li>• Operates across Europe, the UK and North America.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of heating and ventilation systems;</li><li>• Manufactures radiators, heat recovery systems, cooling systems, air purification systems and ventilation solutions;</li><li>• Located in Europe, the UK and North America;</li><li>• EBITDA above €500k.</li></ul>

**Location: Switzerland**

## 283109 - POWER & FILTRATION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of power and filtration solutions;</li><li>• Offers fuel testing and filtration, generator maintenance and fuel polishing systems services;</li><li>• Operates across in the UK and the US.</li></ul>	<ul style="list-style-type: none"><li>• Providers of power and filtration solutions;</li><li>• Operating B2C;</li><li>• Located in the UK and the US;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 282685 - INDUSTRIAL SAFETY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Manufacturer and distributor of spill containment and spill control products;</li><li>• Offers spill pallets, spill kits, bunded storage and safety showers;</li><li>• Operates B2B and B2C;</li><li>• Located across the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of industrial safety products;</li><li>• Offering spill containment and spill control solutions;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Scotland**

## 257725 - MATERIAL PROCESSING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of material processing machinery;</li><li>• Manufactures mixing, drying, separation and moisture control equipment;</li><li>• Serves customers in the food production, packaging and diversified industrial sectors;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of materials processing equipment;</li><li>• Serving customers in the food and beverage, chemicals, pharmaceuticals, powder processing and metal powder industries;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

## 283124 - MATERIAL HANDLING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of speciality materials handling equipment and systems;</li><li>• Produces conveyors and automated handing systems for regulated sectors such as food, pharmaceutical, nutraceutical, chemical and industrials;</li><li>• Provides a full design, engineering, assembly and service offering;</li><li>• Serves a global customer-base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of automated materials handling equipment and systems;</li><li>• Offering a full design to aftermarket maintenance service;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**



## 277132 - WATER MANAGEMENT SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of pumps and fluid management systems;</li><li>• Offers systems for industrial, commercial and municipal applications;</li><li>• Serves customers in the mining, wastewater, construction, pharmaceuticals, power generation, and food and beverage sectors.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of water and waste-water management systems, including pumping and control systems;</li><li>• Offering design, manufacturing, and aftermarket servicing services;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

## 282508 - STENCILS & SCREENS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German privately-owned;</li><li>• Manufacturer of high-precision tools for technical printing;</li><li>• Manufactures metal stencils and screens for use in all areas of electronics manufacturing;</li><li>• Offers tools used in the production and assembly of chips, semi-conductor components and printed circuit boards;</li><li>• Production plants located in Germany.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of stencils and screens for technical printing;</li><li>• Particular interest in semiconductors, medical applications and renewable energies;</li><li>• Technology focusing on electronic component miniaturisation;</li><li>• Particular interest in e-mobility and autonomous driving;</li><li>• Located in Europe and the US;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## 260555 - TECHNICAL TEXTILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Developer and manufacturer of coated and laminated textiles;</li><li>• Designs products for use in the print media and technical textile sectors;</li><li>• Operates B2B;</li><li>• Production sites located in Germany.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of print media and technical textiles;</li><li>• Offering products including tarpaulins, covers, tents, membranes, industrial sealings and marine textiles;</li><li>• Serving customers in a range of industrial and defence sectors;</li><li>• Located in the DACH region and the Benelux;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## MARKETING COMMUNICATIONS

### 281719 - ADVERTISING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Developer of MadTech software;</li><li>• Uses machine learning algorithms to automate and optimise campaigns;</li><li>• Serves brands and media agencies;</li><li>• Headquartered in Italy with offices in France, the UK and Brazil.</li></ul>	<ul style="list-style-type: none"><li>• Developers of advertising software;</li><li>• Active in the management, automation and optimisation of advertising campaigns;</li><li>• Using algorithms to analyse advertising data;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Italy**

### 282658 - MEDICAL COMMUNICATION AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Pan-European PE-owned;</li><li>• Group of healthcare communications agencies;</li><li>• Offers a range of strategic and commercial communication and marketing services;</li><li>• Serves customers in a range of therapeutic areas and at all stages of brand development;</li><li>• Serves customers in the UK, the US and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Medical communications agencies;</li><li>• Offering a range of communication, brand strategy, medical compliance and insight services;</li><li>• Serving customers in therapeutic areas including biopharmaceuticals, pharmaceuticals, biotechnology and healthcare;</li><li>• Located in the UK, the US and Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: England**

## 282702 - COMMUNICATION AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Pan-European PE-owned;</li><li>• Strategic communications agency;</li><li>• Offers broadcasting, virtual event, data, insight and podcasting solutions;</li><li>• Distributes content and communications via various platforms, digital venues and digital studios;</li><li>• Serves global brands, news channels, podcasts and other communications businesses;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Evidence-driven communications businesses;</li><li>• Traditional and modern content channels and agencies;</li><li>• Offering digital, podcast, audio and video studios;</li><li>• Serving global brands and communication businesses;</li><li>• Located globally, with a strong interest in North America;</li><li>• Minimum EBITDA €500k</li></ul>

**Location: England**

## RECRUITMENT

### 3359 - HEALTHCARE RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK-listed;</li><li>• Provider of healthcare recruitment services;</li><li>• Offers permanent, temporary and flexible staffing solutions;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Healthcare recruitment providers;</li><li>• Offering permanent or temporary staffing in any area of healthcare;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## RETAIL/CONSUMER

### 282546 - ONLINE PHARMACIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Group of online pharmacies;</li><li>• Offers e-prescriptions and OTC and RX pharmaceutical products;</li><li>• Manages fulfilment operations from warehousing and logistics, through to marketing and IT;</li><li>• Operates several online pharmacies, three physical sites and two automated logistics centres across Northern Europe.</li></ul>	<ul style="list-style-type: none"><li>• Online pharmacies and digital health platforms;</li><li>• Offering OTC medication, dietary supplements and pharmaceutical cosmetics;</li><li>• Distributing products across Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

### 277730 - CUSTOMISABLE ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swiss PE-owned;</li><li>• Online retailer;</li><li>• Offers phone and tablet accessories;</li><li>• Also offers products in the fitness, household, decoration and hobby markets;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Retailers of customisable accessories;</li><li>• Offering customisable phone cases, coffee cups and other products;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Switzerland**

## 264338 - BRANDED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Technology retailer;</li><li>• Offers laptops, computers, hardware and televisions;</li><li>• Sells products through stores across the UK and via global e-tailers.</li></ul>	<ul style="list-style-type: none"><li>• Technology retailers selling branded products;</li><li>• Barcode and epos automation system resellers;</li><li>• Operating B2B;</li><li>• White goods, technology and computing resellers;</li><li>• Operating B2C;</li><li>• Located in the UK;</li><li>• Turnover between £5m-£50m.</li></ul>

**Location: England**

## 277727 - BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swiss PE-owned;</li><li>• Manufacturer and supplier of baby strollers and seats;</li><li>• Offers high-end strollers, car seats, baby carriers, diaper bags and covers;</li><li>• Sells products D2C and through a network of specialist retailers;</li><li>• Operates across Europe and Brazil.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and retailers of baby products;</li><li>• Offering products including strollers, car seats, baby carriers and diaper bags;</li><li>• Selling products through physical and online retailers;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## 282660 - SKINCARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Irish PE-owned;</li><li>• Provider of natural skin care products;</li><li>• Offers products including skin oils, deodorants and cleansers;</li><li>• Distributes products through various online e-commerce sites;</li><li>• Located in Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Providers of natural skin care products;</li><li>• Offering products with bio-active ingredients;</li><li>• Located in the UK and Ireland;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: Ireland**

## 273990 - CARPETS & RUGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Spanish PE-owned;</li><li>• Manufacturer of hand-made rugs;</li><li>• Produces hand-tufted, hand-knotted and hand-woven rugs and carpets;</li><li>• Operates B2B;</li><li>• Sells products directly to end users and through a network of European distributors across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of luxury carpets and rugs;</li><li>• Located in Southern Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Portugal**

## 9946 - GIFTS, CRAFTS & STATIONERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer and wholesaler of toys, art supplies and stationery;</li><li>• Operates B2B, serving major retailers;</li><li>• Located in England.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of branded gifts, craft supplies and stationery;</li><li>• Offering products including paints, stickers and children's crafts materials;</li><li>• Located in the UK;</li><li>• Maximum turnover £10m.</li></ul>

**Location: England**



**265895 – FLOORCOVERINGS** (CLICK REFERENCE TO ENQUIRE)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• TISE-listed;</li><li>• Distributor of floorcoverings, rugs and matting;</li><li>• Distributes carpet, vinyl and laminate products;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of floorcoverings, rugs and matting;</li><li>• Offering products for commercial and residential use;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## SOFT FM

### 278237 – LANDSCAPING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of ground maintenance services;</li><li>• Offers hard and soft landscaping, tree surgery, winter maintenance and weed removal services;</li><li>• Serves housing associations, colleges, retail, industrial and leisure green spaces;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of arboriculture and landscaping services;</li><li>• Providers of associated services including environmental, facilities management and cleaning services;</li><li>• Serving customers in private and public sectors;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £400k.</li></ul>

**Location: England**

### 356 – FACILITIES MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Main Market-listed;</li><li>• Provider of pest control and hygiene services;</li><li>• Offers services globally.</li></ul>	<ul style="list-style-type: none"><li>• Facilities management companies specifically related to washroom hygiene, pest control, and clinical waste management;</li><li>• Providers of innovative technology driven hygiene products;</li><li>• Biophilic design and indoor planting companies;</li><li>• Located globally;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 264863 – SCHOOL CATERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of school catering services;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of nutritional catering services;</li><li>• Serving schools;</li><li>• Located in the UK;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: England**

### 260299 – COMMERCIAL CLEANERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Commercial cleaning company;</li><li>• Operates in the Midlands.</li></ul>	<ul style="list-style-type: none"><li>• Commercial cleaning providers;</li><li>• Serving customers in the medical, education, public and professional sectors;</li><li>• Located in the Midlands;</li><li>• Minimum turnover £1m.</li></ul>

**Location: England**

### 272344 – FIRE & SECURITY SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Supplier of fire detection and life safety systems;</li><li>• Designs, supplies and installs a range of fire protection and alarm systems;</li><li>• Serves schools, leisure centres, healthcare sectors and residential and commercial estates;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Suppliers of fire and security systems;</li><li>• Focusing on maintenance systems;</li><li>• Located in the UK;</li><li>• Minimum turnover £1.5m;</li><li>• Minimum EBITDA £350k.</li></ul>

**Location: England**

## 273786 – CLEANING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Soft FM agency focussed on advanced cleaning;</li><li>• Offers pre-planned commercial cleaning and emergency cleaning services, including biohazards, deep cleaning, crime scene and pest control;</li><li>• Offers commercial and domestic waste management services;</li><li>• Offers workplace risk assessment and solutions.</li></ul>	<ul style="list-style-type: none"><li>• Soft FM agencies, specifically in cleaning;</li><li>• Providers of advanced cleaning services including deep cleaning, pest control and post-emergency cleaning;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## SUPPORT SERVICES

### 281709 - ONLINE TRAINING PROGRAMMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Publisher of an e-learning platform;</li><li>• Offers the platform to nurses, doctors, physiotherapists, pharmacists, midwives and dentists;</li><li>• Offers over 40 ANDPC approved training programmes via the platform;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Developer of online training programmes;</li><li>• Serving healthcare professionals;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: France**

### 282545 - TRAINING & APPRENTICESHIP PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of management and digital training services;</li><li>• Offers degree apprenticeships, apprenticeships and corporate training solutions;</li><li>• Operates a physical training facility and offers online learning and training tools;</li><li>• Located across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Training and apprenticeship providers;</li><li>• Offering courses in the areas of management, digital, leadership and inclusion;</li><li>• Located in the UK;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: England**

## 282547 - ONLINE LANGUAGE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of online language and cultural communications training;</li><li>• Offers training courses in twelve core languages;</li><li>• Also offers cross-cultural communications training;</li><li>• Serves a global client base;</li><li>• Located in Germany, the US and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Providers of online language and cultural training services;</li><li>• Offering customisable training solutions and course materials;</li><li>• Located globally;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## 7764 - HEALTHCARE TRAINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Independent healthcare service provider;</li><li>• Offers fully managed pre-hospital care including ambulance and patient transport services;</li><li>• Serves the public and private healthcare sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Healthcare training businesses;</li><li>• Business management systems relating to training;</li><li>• Serving the public and private healthcare sectors;</li><li>• Holding ROTO or ROATP accreditations;</li><li>• Registered as a Quallsafe training organisation;</li><li>• Located in the UK;</li><li>• Maximum EBITDA £2m.</li></ul>

**Location: England**

## 282732 - MARKET INTELLIGENCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of market intelligence, analytics and consultancy services;</li><li>• Offers a platform for clients to review global databases in real-time;</li><li>• Serves data centres;</li><li>• Operates across the UK, Europe, Asia and North America.</li></ul>	<ul style="list-style-type: none"><li>• Providers of data analytics and market intelligence services;</li><li>• Offering market-specific insights, strategic commercial advice and bespoke research reports;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 283127 - CONSTRUCTION SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of building and construction support services;</li><li>• Offers project management, surveying, facilities management consultancy, and advisory services;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of project management and quantity surveying;</li><li>• 10-40 employees;</li><li>• Located in England;</li><li>• Maximum turnover £10m.</li></ul>

**Location: Scotland**

## 282906 - BIOPHARMACEUTICAL CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of consultancy services;</li><li>• Specialises in product development and planning, portfolio strategy, organisation design and product launch;</li><li>• Serves customers in the biopharmaceutical sector;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of biopharmaceutical consultancy services;</li><li>• Specialising in oncology and rare diseases;</li><li>• Offering strategic insights to help develop and launch new pharmaceutical products;</li><li>• Operating globally;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: USA**

## 283178 - VALUATION PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of cost and price data;</li><li>• Shares data through online applications, publications and data licensing agreements;</li><li>• Serving customers in the construction, facilities management and insurance sectors;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Cost benchmarking and valuation platforms;</li><li>• Providers of construction cost and carbon data;</li><li>• Operating B2B;</li><li>• Located in the UK and Europe;</li><li>• Maximum EBITDA £5m.</li></ul>

**Location: England**

## 282824 - ENVIRONMENTAL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of civil and environmental engineering services;</li><li>• Offers critical asset maintenance, repair and refurbish solutions;</li><li>• Serves customers in the wastewater, water, energy and environment sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Environmental engineering contractors;</li><li>• Offering services related to the maintenance, repair and refurbishment of critical water assets;</li><li>• Focusing on low-carbon and nature-based services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**



## 282821 - HR CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of HR consultancy services;</li><li>• Offers advisory services to HR Directors to assist in delivering on their strategic goals;</li><li>• Offers cloud migration, coaching, payroll and analytics services;</li><li>• Serves large corporates and multinationals.</li></ul>	<ul style="list-style-type: none"><li>• HR consultancies;</li><li>• Providers of HR transformation, technology selection and technology adoption;</li><li>• Offering a range of services including workshops, assessments and talent retention;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## 282586 - RENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Provider of rental and OPEX solutions for testing, measurement and commissioning;</li><li>• Offers branded equipment for the installation and maintenance of FTTH, 4G, 5G and other electronic testing;</li><li>• Also sells lower-priced second-hand equipment;</li><li>• Serves customers across the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of rental services;</li><li>• Offering equipment for the testing, measurement and commissioning of telecoms and industrial applications and installations;</li><li>• Equipment for fibre, wireless and copper installations, electrical testing, microwave development and energy efficiency testing;</li><li>• Located in Europe and the UK;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Belgium**

## TRANSPORT/DISTRIBUTION

### 270214 - HEATING & HOT WATER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor of electrical heating and hot water products;</li><li>• Offers electric boilers, heaters and water cylinders;</li><li>• Serves housing associations, residential developers and private homeowners;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of electrical heating and hot water products;</li><li>• Offering a range of products including combi boilers, radiators and cylinders;</li><li>• Operating B2C and B2B;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Scotland**

## GENERALIST

### 10095 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE firm;</li><li>• Invests in MBOs, MBIs, retirement sales and provides growth capital;</li><li>• Located in the North West of England.</li></ul>	<ul style="list-style-type: none"><li>• Sectors of interest include biotech, medical, pharmaceutical, software, support services and technology;</li><li>• Must have a strong second tier management team;</li><li>• Located in the North West of England;</li><li>• EBITDA between £500k-£1m.</li></ul>

**Location: England**

### 262758 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE firm;</li><li>• Active in the leisure and hospitality market;</li><li>• Invests in high growth lifestyle brands looking to expand.</li></ul>	<ul style="list-style-type: none"><li>• Bars and restaurants;</li><li>• Event spaces;</li><li>• Businesses operating in the leisure and hospitality sector;</li><li>• Located in the UK;</li><li>• EV between £1m-£10m.</li></ul>

**Location: England**

## 282348 - GERMAN INVESTMENT CONSORTIUM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German investment consortium;</li><li>• Acquires businesses in the IT sector;</li><li>• Highly experienced advisory board with extensive sector and IPO experience;</li><li>• Offers flexible deal structures;</li><li>• Targets turnaround, operational improvement and assisted growth cases, and carve-outs;</li><li>• Invests across Europe, the UK, the US and Asia.</li></ul>	<ul style="list-style-type: none"><li>• ICT companies;</li><li>• Particular interest in software, SaaS, data and telecommunications;</li><li>• No interest in generic consultancies or recruitment;</li><li>• Healthcare companies;</li><li>• Providers of home health and assisted living services;</li><li>• Located in the DACH region, the UK and the US;</li><li>• Particular interest in the UK;</li><li>• EV between €5m-€100m.</li></ul>

**Location: Germany**