



NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JUNE 23

Sectors Featured Include: Chemicals, Construction, Electronic, Food & Beverage, Health/Pharma, ICT, Industrial/Manufacturing, Marketing Communications, Oil & Gas, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FOOD & BEVERAGES
- HEALTH/PHARMA
- ICT
- INDUSTRIAL/MANUFACTURING
- MARKETING COMMUNICATIONS
- OIL & GAS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

CHEMICALS

279942 - BONDING & SURFACE MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and formulator of surface overlays and resins;• Manufactures products primarily for use in the residential construction, repair and remodelling markets;• Own IP;• Operates 12 manufacturing facilities across the US.	<ul style="list-style-type: none">• Manufacturers of bonding and surfacing materials;• Products designed for use in a range of applications including building products, construction, agriculture and industry;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: USA

278263 - BUILDING & CONSTRUCTION CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Manufacturer of sealants, adhesives and polyurethane foams;• Supplies professional and private customers globally;• c.20 production sites located globally.	<ul style="list-style-type: none">• Manufacturers of building and construction chemicals;• Products including sealants, adhesives, cleaning chemicals, lubricants and fire protection products;• Located globally;• Minimum EBITDA €500k.

Location: Belgium

CONSTRUCTION

284053 - ELECTRICAL ISOLATION & PIPELINE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of critical pipeline sealings and electrical isolation products;• Offers sealing and corrosion prevention solutions;• Serves the oil & gas, water and wastewater, hydrogen, construction and infrastructure industries;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers of electrical isolation and pipeline products;• Providers of sealing and corrosion solutions;• Serving customers in the oil & gas, construction and infrastructure industries;• Located in the US;• Min EBITDA US\$250k.

Location: USA

283929 - CONSTRUCTION & ENGINEERING BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of engineering and steel fabrication services;• Specialises in welding mild steel and stainless steel and producing architectural metalwork;• Products include fire escapes, staircases, gates and railings;• Operates across the UK.	<ul style="list-style-type: none">• Sectors of interest include construction and engineering;• Services including welding, fabrication installation, metal rolling, bending and punching;• Located in the UK;• Minimum EBITDA £500k.

Location: Wales

121 - STREET FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer, manufacturer and installer of street furniture, shelters and sports and playground equipment;• Carries out design and build projects;• Distributes products across the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of street furniture;• Products including bollards, posts and railings, guard railings, cycle shelters, cycle lockers, cycle stands, seating, litter bins, planters, tree protection, signage and architectural metal work;• Located in the UK;• Minimum turnover £1m.

Location: England

282241 - FURNITURE INSTALLATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of interior furniture installation services;• Offers interior furniture installation, wooden joinery, storage, delivery and general interior services;• Serves a domestic client base;• Located in the UK.	<ul style="list-style-type: none">• Providers of furniture installation services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

284033 - LIFT, ELEVATOR & HOISTS MARKETS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss privately-owned;• Group of TIC and MRO service providers;• Comprised of several service companies active in the lifting, hoists and tools markets;• Also offers storage, logistics and assembly services to lift manufacturers;• Operates a team of over 100 technical professionals across the Netherlands.	<ul style="list-style-type: none">• Service providers in the lift, elevator and hoists markets;• Manufacturers of specialised lifting parts and tools;• Providers of storage and logistics services;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

ELECTRONIC

283448 - ELECTRICAL TEST EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of electrical test equipment;• Products include high potential testers, high voltage meters and power analysers.• Manufactures products designed to measure electrical safety, power consumption and other characteristics;• Offers products for the development, testing and manufacturing of a variety of consumer and industry products;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of electrical test equipment;• Interested in low and high-tech products;• Located in the US;• EBITDA between £250K.

Location: USA

273133 - VISUAL COMMUNICATION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Manufacturer and distributor of furniture and visual communication products;• Manufactures products designed for use in class and meeting rooms;• Products include flat panel displays with associated software, whiteboards, flipcharts and schoolboards;• Also designs and produces complete education interiors;• Offices located across Europe and the USA.	<ul style="list-style-type: none">• Manufacturers of educational products;• Including visual communication products and furniture;• Located in Europe;• Minimum EBITDA €500k.

Location: Belgium

267139 - LED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of industrial lighting solutions;• Offers LED products, rental and contracting services and LaaS;• Offers products and services to clients in the logistics, manufacturing, retail and commercial industries;• Offers products and services through a network of European sales partners;• Offices and production sites in DACH, the Netherlands and Poland.	<ul style="list-style-type: none">• Manufacturers of LED products;• Providers of LED rental and other associated services;• Located in Europe;• Turnover between €2m-€15m.

Location: Germany

269244 - WIRELESS DATALINKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer and manufacturer of mobile wireless datalinks and radios for use in harsh environments;• Serves customers in the law enforcement, tactical and industrial sectors;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers and developers of wireless datalinks and MIMO technology for military and tactical use;• Located in Europe;• Minimum turnover US\$5m.

Location: USA

252727 - SWITCHBOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of bespoke MV and LV switchboards;• Provider of site installations, maintenance and repairs of HV, MV and LV switchgears;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers of switchboards;• Providers of support services in the switchboard space;• Providers of high voltage cable jointing businesses;• Power engineering companies;• Located globally;• Sheet steel fabricators;• Located in the North West of England;• Turnover between £1m-£10m.

Location: England

FOOD & BEVERAGES

284032 - RAW POULTRY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Processor of poultry products;• Offers a variety of cuts of meat to leading UK and European supermarkets;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of raw poultry products;• Operating B2B;• Located in the UK;• Minimum EBITDA £500k.

Location: England

HEALTH/PHARMA

284036 - CLEANROOM PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of cleanroom garments and consumables;• Serves customers in the healthcare and science sectors;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of specialist equipment for cleanroom environments;• Located in Germany;• Minimum EBITDA US\$250k.

Location: Germany

281851 - HEALTHCARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of medical grade healthcare products;• Offers products for people with complex needs;• Products include high-sided beds and safe rooms for homes, hospitals and respite centres;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and providers of healthcare products;• Offering specialist furniture for children and adults with complex needs;• Located in the UK;• Minimum EBITDA £250k.

Location: England

16623 - DRUG DISCOVERY & DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Contract Research Organisation;• Offers services including GMP manufacturing, bioanalysis, discovery chemistry, ADMET and DMPK;• Operates across the UK.	<ul style="list-style-type: none">• Providers of drug discovery, development and manufacturing services;• Offering a wide range of services including toxicokinetic, toxicology, histology and pre-clinical process research;• Serving pharmaceutical and biotechnology clients in the global research and development markets;• Located in the UK;• Minimum EBITDA £250k.

Location: England

280419 - LABORATORY TESTING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of drug and alcohol testing services;• Offers DNA, steroid and prescription medication testing;• Forms of testing include using samples of hair, saliva, nail and blood;• Serves customers in the education, legal and government sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of laboratory testing services;• Specialising in alcohol and drug testing;• Serving customers in the private and public sectors;• Located in the UK;• Minimum EBITDA £250k.

Location: Wales

266391 - DENTAL SUPPLIES & INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer and distributor of dental supplies and instruments;• Serves dentists, orthodontists and hygienists;• Operates across the Netherlands.	<ul style="list-style-type: none">• Manufacturers and distributors of dental supplies and instruments;• Preference for online distributors with a delivery service;• Located in the Netherlands;• Minimum EBITDA €500k.

Location: Netherlands

283898 - CAD SOFTWARE FOR SURGEONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer of CAD software for surgeons;• Offers a suite of software products that allow surgeons to visualise and pre-plan orthopaedic procedures;• Offers 2D, 3D, web and mixed-reality software products;• Primarily focuses on orthopaedic implants for humans but also offers a veterinary software product;• Serves healthcare clinics globally;• Offices located in Germany and the US.	<ul style="list-style-type: none">• Developers of CAD software for physicians;• Developers of hospital digitalisation software products;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: Germany

283921 - E-HEALTH SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer of electronic prescription and pharmacy systems;• Offers products focused on prescription and medication monitoring;• Offers its software to doctors, pharmacists, management teams and nursing providers;• Operates as a network organisation across the Netherlands.	<ul style="list-style-type: none">• Developers of e-health solutions;• Offering medication monitoring, prescription management and medication safety software;• Located in Europe;• Minimum EBIT €500k.

Location: Netherlands

ICT

283323 - SOFTWARE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of vertical Software companies;• Specialists in long term buy-and-builds;• Takes a majority stake;• Located in Germany.	<ul style="list-style-type: none">• Software developers;• B2B vertical software and selected horizontal software;• Located in Europe;• Minimum ARR US\$1m.

Location: Germany

283145 - VERTICAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Holding company;• Targets vertical software companies in all sectors;• Located in the UK.	<ul style="list-style-type: none">• Founder-owned software companies;• Offering vertical software in any sector;• Located in the UK and Ireland;• Profitable or near to profitable;• ARR between US\$1m-US\$10m.

Location: England

284142 - OFFENCE PROCESSING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of compliance software;• Offers software solutions that automate back-office processes;• Processes include traffic violations, permit offences and applications and environmental offences;• Also offers a smartphone ticketing app;• Serves local authorities and police forces;• Operates internationally.	<ul style="list-style-type: none">• Providers of offence processing software;• Serving governments, local authorities and the police;• Located in the UK and Europe;• EBITDA between £100k-£10m.

Location: England

17374 - IT MANAGED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of IT managed services;• Offers infrastructure, cloud computing, network and data security, backup and office productivity services;• Operates across the UK.	<ul style="list-style-type: none">• IT managed service companies;• Providing risk, compliance, cyber security and other complimentary infrastructure planning services;• Located in the UK, with a preference for the South of England;• EBITDA between £500k-£2m.

Location: Northern Ireland

283914 - AGENCY SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of agency software;• Offers SaaS software that covers the entire project lifecycle for agencies and consultancies;• Software encompasses CRM, proposal generation, resource management, project management, time tracking, control and billing functionalities;• Integrates with other software applications.	<ul style="list-style-type: none">• Providers of project management software;• Designed for use in professional service markets, including agencies and consulting firms;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

283943 - CYBER SECURITY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer of compromise assessment software;• Offers software products focusing on scan control, management, analysis and remediation;• Offers products to a global customer base through a network of authorised re-sellers;• Offices in Germany and the US.	<ul style="list-style-type: none">• Developers of cybersecurity software;• Focusing on threat detection, analysis and response;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: Germany

282112 - CYBER SECURITY CONSULTANCY & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Providers of technical and consultancy cyber security services;• Offers a range of design, cloud, infrastructure, domain and data services;• Serves the UK private sector.	<ul style="list-style-type: none">• Providers of technical and business consultancy services and related cyber security software;• Cloud-based products, networks, infrastructure, domain systems, data platforms and software;• Located in the UK;• Minimum EBITDA £250k.

Location: England

283897 - XAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Group of IT managed services companies;• Offers a range of 'as a service' solutions;• Serves small- and medium-sized businesses across Germany.	<ul style="list-style-type: none">• Providers of hardware, cloud and print managed services;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

283894 - ENCRYPTION SOFTWARE & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Group of managed IT service companies;• Offers products and services related to secure identities, communications and storage;• Offers secure mail gateway, archive management, security management, signature and business cloud software;• Serves public and government authorities in the healthcare, legal, energy and medical sectors;• Group members located across Germany.	<ul style="list-style-type: none">• Providers of communication encryption software and managed services;• Serving government agencies and public companies communicating sensitive information;• Located in Northern Europe;• Minimum EBITDA €500k.

Location: Germany

273212 - CUSTOMER ENGAGEMENT & CONTENT PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of a cloud-based customer engagement and content management SaaS platform;• Offers digital signage, interactive kiosks, on-hold marketing, on-premises messaging, and music and Wi-Fi marketing services;• Serves franchisors, corporate centric businesses and OEM dealerships;• Located in the US.	<ul style="list-style-type: none">• Developers of enterprise-grade customer engagement and content management SaaS platforms;• Providers of compatible digital solutions that are included in or complementary to current service offerings;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: USA

260006 - B2B SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-Listed;• Group of software companies;• Hold companies for the long term;• Operates globally.	<ul style="list-style-type: none">• Niche B2B software businesses;• Established client base;• Located in the UK;• Minimum turnover £250k.

Location: England

281568 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Managed IT service provider;• Offers a range of services including cyber security, cloud computing and telecommunications;• Operates B2B;• Serves a domestic client base.	<ul style="list-style-type: none">• Providers of IT support and managed services;• Telecommunication business;• Located in England, Scotland or Wales;• Maximum turnover £2m.

Location: England

INDUSTRIAL/MANUFACTURING

269922 - WATER CONVEYANCE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of water conveyance components;• Distributes pipes, couplings, pumps, filters and measuring equipment;• Serves installers, professional end-users, resellers and OEMs across Western Europe.	<ul style="list-style-type: none">• Distributors of water conveyance and technical products;• Supplying customers in the agriculture, pool, industrial, and building service end-markets;• Located in the UK and Europe;• EBITDA between US\$500k-US\$10m.

Location: Netherlands

282716 - TECHNICAL FILTRATION TEXTILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of speciality fabrics and materials;• Offers web creation, bonding, fabrication, fibre blending and custom manufacturing capabilities;• Serves customers in the filtration market.	<ul style="list-style-type: none">• Manufacturers of technical filtration fabrics and textiles;• Serving customers in the HVAC, paint collection, liquid, evaporative cooling, and speciality filters sectors;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

283895 - TESTING TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of electronic test adapters and equipment;• Manufactures testing equipment for final testing of electronic components and PCBs;• Carries out functional and in-circuit testing;• Facilities located in Germany, the Benelux and Italy.	<ul style="list-style-type: none">• Manufacturers of testing technologies;• Must be automated testing with no interest in manual testing;• Located in Europe;• Minimum EBITDA €500k.

Location: USA

283476 - STRUCTURAL STEEL & SCAFFOLDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufactures and supplies wholesale steel;• Part of a larger Dubai-based conglomerate;• Offers structural steel, scaffolding, pipes and tubes;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of structural steel, scaffolding systems and pipes;• Offering beams, columns, bars, tubes and formwork;• Located globally;• Minimum EBITDA £500k.

Location: England

273213 - GLASS HIGHWAY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of engineered glass materials used in transportation safety;• Products include reflective beads, microspheres, glass powders and sands;• Serves government agencies, road maintenance contractors and customers in industrial end-markets;• Headquartered in the US, located globally.	<ul style="list-style-type: none">• Manufacturers of glass materials for road lighting, signage, and runway markings;• Manufacturers of engineered glass materials or glass particle-based products for industrial use;• Particular interest in the transport and industrial markets;• Located in Europe and North America;• Minimum EBITDA US\$500k.

Location: USA

MARKETING COMMUNICATIONS

283984 - DIGITAL MARKETING AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Group of full-service digital agencies;• Offers online marketing, digital and consultancy services;• Group consists of six subsidiaries;• Offers a range of digital marketing and branding services in the areas of performance, brand and content marketing, website development and digital consultancy;• Operates from offices located across the DACH region.	<ul style="list-style-type: none">• Digital marketing agencies;• Offering digital solutions and online marketing and consultancy services;• Located in the DACH region;• Minimum EBITDA €500k.

Location: Germany

283896 - UX PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of digital consultancy and implementation services;• Designs and delivers digital experiences, focusing on UX design;• Offers a full service from strategy consulting and UX design to product development and operation;• Carried out over 4,000 projects to-date;• Offices located in Germany and Switzerland.	<ul style="list-style-type: none">• Providers of UX products and services;• Developing technologies, software and platforms for any UX project;• Serving customers in a range of end markets;• Located in Northern Europe and the UK;• Minimum EBITDA €500k.

Location: Germany

283977 - HEALTHCARE COMMUNICATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of outsourced pharmaceutical communication and commercialisation services;• Offers professional promotional, medical education, patient education, and advocacy communication services;• Supports clients in the pharma, biotech, device and other healthcare sectors.	<ul style="list-style-type: none">• Providers of healthcare communications services;• Offering strategic and creative brand communications, promotional materials, caregiver, patient, medical affairs and educational communications;• Located in North America, Europe and the APAC region;• Minimum EBITDA US\$500k.

Location: USA

OIL & GAS

284017 - DIAGNOSTIC SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of diagnostic services;• Offers tech-enabled detection, diagnostic and measurement services and solutions;• Has expertise in specialist scanning and tracer technology, advanced nucleonic instrumentation, subsea technologies, reservoir characterization, analytical services, fuel marking, radiation monitors and radiation protection;• Serves customers in the petrochemical, upstream oil & gas, subsea, pipeline technologies and mining sectors;• Operates internationally.	<ul style="list-style-type: none">• Provider of diagnostic services;• Serving customers in the oil & gas, mining and subsea sectors;• Located globally with a preference for the UK;• Minimum EDITDA £500k.

Location: England

12220 - FUEL & OIL SUPPLIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of fuels and oils for automotives and vehicles;• Offers engine oil, gearbox oil, lubricants, fuel, screen wash;• Also supplies and fits fuel storage tanks;• Supplies customers across the North of England.	<ul style="list-style-type: none">• Suppliers of fuels and oils;• Designed for use in automotive, farm vehicle, commercial vehicle and industrial applications;• Located in the UK;• Minimum EBITDA £250k.

Location: England

PLASTICS & PACKAGING

283986 - PRINTING & PACKAGING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer and manufacturer of packaging and printed products;• Manufactures folding and printed boxes, packaging, displays and mailings;• Operates an online design studio for customers to design individual packaging solutions;• Distributes products across Germany.	<ul style="list-style-type: none">• Printing companies and packaging manufacturers;• Producing elaborate carboard and paperboard packaging and classic printed products;• Offering products including cartons, folded boxes, displays, mailings, sleeves and posters;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

283604 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of plastic products;• Manufactures lightweight and foldable plastic packaging;• Serves customers in the packaging and automotive industry;• Operates in Germany and US.	<ul style="list-style-type: none">• Plastic packaging manufacturers;• Manufacturing laminated plastic boxes;• Located in the DACH region and the US;• Minimum EBITDA €500k.

Location: Germany

269233 - FOOD PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of rigid plastic food containers and foodservice clingfilm;• Manufactures products including containers, foodservice products, clingfilm and foils;• Serves customers in the home delivery, restaurant, supermarket, tamper evident, foam alternative and processed foods markets;• Operates a network of international distributors.	<ul style="list-style-type: none">• Manufacturers of food packaging containers with a sustainable angle;• Located in the US;• Minimum EBITDA US\$5m;• Located in Europe;• Minimum EBITDA US\$40m.

Location: USA

283658 - GAS INJECTION & INJECTION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of plastic parts and assemblies;• Designs products for use in the automotive and household appliances markets;• Offers single parts and complex assemblies;• Operates across Germany.	<ul style="list-style-type: none">• Gas injection and injection moulding companies;• Manufacturing interior car parts and parts for household appliances;• Located in Northern Europe and the UK;• Minimum EBITDA €500k.

Location: Germany

PRINT

283694 - SELF-ADHESIVE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of self-adhesive products and coated media;• Offers graphic media and laminators, book protection and repair and individual solutions;• Serves customers in the graphic arts sector, designers, photographers, interior decorators, and advertising studios;• Offices in Germany, Czech Republic and the US.	<ul style="list-style-type: none">• Manufacturers of printed self-adhesive products and graphics;• Designing products for industrial applications;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: Germany

RECRUITMENT

284034 - TEMPORARY RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Temporary recruitment firm;• Places candidates into a range of temporary roles;• Places candidates into businesses operating in a range of end markets across Germany.	<ul style="list-style-type: none">• Providers of temporary recruitment services;• Located in Europe;• Minimum EBITDA US\$250k.

Location: Germany

258304 - BLUE COLLAR RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Recruitment firm placing candidates in blue collar and technical roles;• Serves national and multinational companies;• Offices in the UK, Europe and Asia.	<ul style="list-style-type: none">• Recruitment firms;• Placing candidates into blue collar roles;• Located globally;• Minimum EBITDA £250k.

Location: England

RETAIL/CONSUMER

283985 - WOMEN'S HEALTH PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Online retailer of own-branded supplements;• Primarily sells female-focused vitamins, minerals, supplements, proteins and health-specific products;• Sells products through an online store;• Distributes products across Europe.	<ul style="list-style-type: none">• Online retailers of women's health products;• Focusing on nutritional products and supplements;• Located across Europe;• Minimum EBITDA €500k.

Location: Germany

SOFT FM

252072 - SECURITY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of temporary security services;• Secures, protects and maintains properties and assets;• Core services cover vacant, unoccupied and void lots;• Operates across the UK and Europe.	<ul style="list-style-type: none">• Providers of security services;• Offering manned guarding and CCTV services;• Located in the UK and Europe;• EBITDA between £250k-£2m.

Location: England

SUPPORT SERVICES

272073 - METROLOGY EQUIPMENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of metrology TICC services;• Offers testing, certification, and calibration services for measuring devices;• Also offers accompanying training and auditing;• Operates across the Netherlands.	<ul style="list-style-type: none">• Providers of metrology equipment servicing, training and accreditation compliance services;• Offering equipment certification, verification, calibration and consultancy services;• Serving customers operating in a range of end markets;• Located in Europe and North America;• Minimum EBITDA US\$500k.

Location: Netherlands

280977 - BIKE & E-BIKE LEASING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Bike and e-bike leasing company;• Offers corporations and medium- to large-sized businesses bike and e-bikes for employees to rent;• Operates an online portal through which employees select their bike;• Delivers the bikes directly to the end user;• Offers mountain bikes, road bikes and e-bikes;• Offers services to businesses across Germany.	<ul style="list-style-type: none">• Bike and e-bike leasing companies;• Offering business bike rental services;• Located in the DACH region and the Benelux;• Minimum EBITDA €500k.

Location: Germany

272683 - OCCUPATIONAL & MENTAL HEALTH SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of occupational health services;• Offers employee mental and physical health services;• Aims to protect businesses from employee litigation and prosecution;• Serves a domestic client base.	<ul style="list-style-type: none">• Providers of occupational and mental health services and software;• Providers of employee benefit and GP and nursing recruitment services;• Preference for targets serving corporate customers;• Located in the North of England and the Midlands;• Targets located in other areas of the UK should have a strong local management team;• Minimum EBITDA £500k.

Location: England

255914 - DOCUMENT SHREDDING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Paper shredding company;• Offers secure waste disposal and destruction of products, media and hard drives;• Operates from mobile and off-site locations;• Services offered nationally.	<ul style="list-style-type: none">• Providers of document shredding services;• Located in the Midlands and the South of England;• EBITDA between £500k-£3m.

Location: England

TRANSPORT/DISTRIBUTION

283993 - TECH-ENABLED TRANSPORT PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of tech-enabled transport and supply chain management services;• Utilises a proprietary transport management system;• Tracks data from over 50,000 transport providers;• c.30 offices located across the US.	<ul style="list-style-type: none">• Tech-enabled transport providers;• Offering freight brokerage, managed transport, truckload, less-than-truckload, intermodal logistics and warehousing services;• Located globally;• Minimum EBITDA €500k.

Location: USA

GENERALIST

283837 - SOUTH AFRICAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• South African PE firm;• Offers growth capital and strategic support;• Hands-on investor;• Made several acquisitions to-date;• Operates across South Africa, the UK and Israel.	<ul style="list-style-type: none">• Sectors of interest include B2B services, software and distribution;• Management willing to stay;• Preference for stakes of 51%;• Located in South Africa, Israel and the UK;• EBITDA between US\$250k-US\$750k.

Location: South Africa