

**Ref: 272151**

## Acquisition Search: Insurance MGAs

### About the Acquirer

- PE firm with over 80 years investment experience:
  - o Operates across the UK and Europe;
  - o Provides management and funding in retirement situations;
  - o Targets platforms with EBITDA between £5m-£15m;
  - o Extensive buy & build and MBI experience;
- Backing strong Chair, CEO, & CFO team:
  - o Recognised industry leaders with experience in large scale MGAs, Insurers and Brokers;
  - o Deep networks in both the Lloyds and Company markets with experience operating in the UK, US, Europe and APAC;
  - o London-based executive team with global remit;
  - o CEO has 20+ years' experience in the industry and was previously CEO of >£1bn GWP MGA group.

### Acquisition Criteria

- Managing general agents operating in specialist lines and/or niche geographies;
- Example products could include, but are not limited to: financial institutions, energy, marine, aviation, cyber and transactional risks,
- Standalone assets or carve-outs of individuals/teams from existing insurers/MGAs;
- Demonstrable track record of profitable underwriting performance;
- Located in the UK;
- Minimum EBITDA £1m.

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