# Langcliffe

# ACQUISITIVE BUYERS PROFESSIONAL & SUPPORT SERVICES

**AUGUST 2023** 

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- ENGINEERING
- FINANCIAL & LEGAL
- MARKETING COMMUNICATIONS
- RECRUITMENT
- SOFT FM
- SUPPORT SERVICES

# **EDUCATION & TRAINING**

# **280198 - ENTERPRISE TRAINING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |  |
|---|--|--|
| <ul> <li>US PE-owned;</li> <li>Specialist investment platform;</li> <li>Invests in enterprise training businesses;</li> <li>Located in the US.</li> </ul> | <ul> <li>Providers of enterprise training and professional development courses;</li> <li>Offering IT and technology training;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul> |  |

### Location: USA

#### **282452 - WORKPLACE SKILLS & APPRENTICESHIPS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul><li>UK PE-owned;</li><li>Provider of apprenticeships and adult</li></ul>        | Workplace skills training, learning and apprenticeship providers;                  |
| <ul><li>education services;</li><li>Offers bespoke, employer-led training</li></ul> | <ul><li>Serving a range of blue-chip clients;</li><li>Located in the UK;</li></ul> |
| <ul><li>programmes;</li><li>Provides employee development solutions</li></ul>       | Minimum EBITDA £500k.  |
| for the automotive, rail, nuclear, retail, hospitality and social care sectors;     |  |
| • Operates across the UK.   |  |

# **273935 - CERTIFICATION & TRAINING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul><li>US PE-owned;</li><li>Provider of professional training and</li></ul>  | <ul> <li>Providers of professional certification and training services;</li> </ul>  |
| certification services;   | <ul> <li>Providers of training courses and resources;</li> </ul>                    |
| <ul> <li>Offers professional licencing services, exam<br/>preparation and training courses, and<br/>support resources;</li> </ul> | <ul> <li>Serving firms and individuals in the financial services sector;</li> </ul> |
| <ul> <li>Serves companies and professionals in the financial services sectors;</li> <li>Located in the US.</li> </ul>             | <ul><li>Located in the US and Europe;</li><li>Minimum EBITDA US\$250k.</li></ul>    |

Location: USA

# **271460 - SOCIAL CARE & EDUCATION** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>UK PE-owned;</li> <li>Provider of social work and education services;</li> </ul>                                  | <ul> <li>Providers of social care and education services;</li> <li>Supporting vulnerable children;</li> </ul> |
| <ul> <li>Provides experienced professionals to assist<br/>in social work intervention schemes and<br/>projects;</li> </ul> | <ul><li>Located in the UK;</li><li>EBITDA between £250k-£1m.</li></ul>  |
| <ul> <li>Offers psychological assessments, tutoring,<br/>mentoring and residential care services;</li> </ul>               |   |
| <ul> <li>Works with local authorities and legal firms;</li> </ul>  |   |
| Operates across the UK.  |   |

# **274000 - PRIVATE SCHOOLS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul> <li>US PE-owned;</li> <li>Group of private pre-schools, K-12, and<br/>Montessori schools;</li> <li>Located across the US.</li> </ul> | <ul> <li>Well-established private pre-schools and<br/>high schools;</li> <li>Providers of integrable educational<br/>management and administration support<br/>solutions;</li> </ul> |
|   | <ul><li>Located in the US;</li><li>Minimum EBITDA US\$200k.</li></ul>  |

#### Location: USA

# **274003 - TUTORING SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The A | cquirer   | Acqui | sition Criteria  |
|-------|---|-------|--|
| ٠     | US PE-owned;  | •     | Providers of one-to-one tutoring services;                                   |
| •     | Group of private schools;   | ٠     | Developers of online teaching solutions<br>and educational support software; |
| •     | Offers middle- and high school students one-<br>to-one tutoring;  | •     | Located in the US and Europe;  |
| •     | Offers full-time, part-time and online courses<br>to gifted and accelerated students, those<br>who struggle in traditional school<br>environments, and students with non-<br>traditional schedules; | •     | Minimum EBITDA US\$250k.   |
| ٠     | Schools located across the US.  |       |  |

# Location: USA

# **259370 - JOINT PARTNERSHIP SPECIALISTS** (CLICK REFERENCE TO ENQUIRE)

| Гhe Acquirer   | Acquisition Criteria  |
|--|---|
| • US PE-owned;   | Joint partnership education specialists;                              |
| <ul> <li>Provider of university joint partnership<br/>services;</li> </ul>     | <ul><li>Located in Europe;</li><li>Minimum turnover US\$5m.</li></ul> |
| • Sets up joint partnerships between universities in the UK, the US and China. |   |

# **274008 - CORPORATE COMPLIANCE TRAINING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul> <li>US PE-owned;</li> <li>Provider of digital business ethics and compliance tools, training solutions and consultancy services;</li> <li>Delivers products through a SaaS platform;</li> <li>Offers a wide range of courses, resources and analytics capabilities;</li> <li>Serves a global customer base, operating in a range of end-markets.</li> </ul> | <ul> <li>Providers of corporate compliance and ethics training content, tools and solutions;</li> <li>Developers of digital training platforms and content delivery solutions;</li> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$200k.</li> </ul> |

Location: USA

# **282411 - EDUCATION PROVIDERS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria                  |
|---|---------------------------------------|
| Pan-European PE-owned;  | Education providers;                  |
| Private higher education group;   | Operating in the science, medical and |
| <ul> <li>Supports students preparing for exams in the medical field;</li> </ul> | healthcare industries;                |
|   | Located in Southern Europe;           |
| <ul> <li>Offers in-person and e-learning tools;</li> </ul>                      | • Minimum EBTDA €250k.                |
| Schools located across France.  |                                       |

Location: France

# **262651 - MANAGEMENT TRAINING** (CLICK REFERENCE TO ENQUIRE)

| he Acquirer   | Acquisition Criteria   |
|---|--|
| <ul> <li>US PE-owned;</li> <li>Provider of management training products and solutions;</li> </ul> | <ul> <li>Providers of management training and associated solutions;</li> <li>Located in Europe and North America;</li> </ul> |
| <ul> <li>Serves corporations, governments and non-<br/>profit organisations;</li> </ul>           | • Minimum turnover US\$5m.   |
| • Operates across the USA.  |  |

# **281572 - TRAINING & APPRENTICESHIPS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| • UK PE-owned;  | • Providers of training and apprenticeships;                       |
| <ul> <li>Provider of adult education services;</li> </ul>   | Offering courses across all sectors;                               |
| <ul> <li>Offers apprenticeships, traineeships and training courses;</li> <li>Operates across the UK.</li> </ul> | <ul><li>Located in the UK;</li><li>Minimum EBITDA £250k.</li></ul> |

Location: England

# 274004 - ENTERPRISE AGILITY FRAMEWORKS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul> <li>French PE-owned;</li> <li>Developer of an enterprise agility framework;</li> <li>Offers training, certification and supporting resources;</li> <li>Serves a large global customer base operating in a wide range of sectors.</li> </ul> | <ul> <li>Providers of organisational agility training courses and solutions, certifications and supporting resources;</li> <li>Located in the US and Europe;</li> <li>Minimum EBITDA €200k.</li> </ul> |

Location: USA

# **266787 - TRAINING, EVENTS & SUBSCRIPTIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul> <li>US PE-owned;</li> <li>Provider of training, communities, events and subscription information solutions related to compliance;</li> </ul> | <ul> <li>Providers of training, events and subscription IT solutions;</li> <li>Located in Europe;</li> <li>Minimum turnover US\$5m.</li> </ul> |
| <ul> <li>Serves customers in the HR, telecom and<br/>healthcare industries;</li> </ul>  |  |
| Operates across the USA.  |  |

### **260288 - DRIVER TRAINING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| UK privately-owned;  | Training services providers;  |
| <ul> <li>Provider of driver safety and compliance<br/>training services;</li> </ul>                          | <ul> <li>Driving, health and safety, and workplace training providers;</li> </ul>         |
| <ul> <li>Offers speed awareness, drink driving, cycle<br/>safety and general road safety courses;</li> </ul> | <ul> <li>No interest in highly specialised or capital-<br/>intensive training;</li> </ul> |
| <ul> <li>Offers courses to public, private and local<br/>authority clients;</li> </ul>                       | <ul> <li>Preference for modern technology and<br/>platforms;</li> </ul>                   |
| • Operates training venues across the UK.  | <ul> <li>Located in English-speaking countries;</li> </ul>                                |
|  | • Minimum EBITDA £400k.   |

## Location: England

# **274006 - PROFESSIONAL COMMUNICATION & LEADERSHIP TRAINING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul> <li>US PE-owned;</li> <li>Provider of communication, execution and online leadership training and consultancy</li> </ul>                         | <ul> <li>Providers of professional communication,<br/>execution and leadership training courses<br/>and resources;</li> </ul>                              |
| <ul> <li>services;</li> <li>Training areas include individual communication, accountability and effectiveness, and influencing behavioural</li> </ul> | <ul> <li>Developers of digital training platforms,<br/>and content and delivery enhancing<br/>solutions;</li> <li>Located in the US and Europe;</li> </ul> |
| <ul><li>change;</li><li>Serves a global customer base.</li></ul>  | Minimum EBITDA US\$200k.   |

# ENGINEERING

# **276115 - RAILWAY CIVIL ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

| Providers of railway civil engineering<br>services;<br>Offering track engineering, maintenance,<br>refurbishment and civil construction<br>services;<br>Located in the UK;<br>EBITDA between £1m-£3m. |
|---|
|   |

# Location: England

#### **281911 - OFFSHORE ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>US PE-owned;</li> <li>Provider of offshore installation, engineering, maintenance and repair services;</li> </ul> | <ul> <li>Providers of offshore engineering,<br/>installation and maintenance services;</li> <li>Serving customers in the telecoms,</li> </ul> |
| <ul> <li>Specialises in subsea cable and windfarm services;</li> </ul>   | <ul><li>renewable energy and oil &amp; gas markets;</li><li>Located in Europe;</li></ul>  |
| <ul> <li>Serves customers in the telecoms, renewable<br/>energy and oil &amp; gas sectors;</li> </ul>                      | • Minimum EBITDA US\$500k.  |
| • Located in the UK and Singapore.   |   |

# **281857 - ELECTRICAL ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| • Swiss PE-owned;  | • Providers of repair, assembly, inspection  |
| <ul> <li>Provider of electrical engineering services<br/>and products;</li> </ul>        | <ul><li>and installation services;</li><li>Operating in the electrical engineering</li></ul> |
| • Offers repair, assembly and maintenance  | space;   |
| services for generators, electric motors and electrical systems;                         | <ul> <li>Working with generators, motors, pumps<br/>and other electrical systems;</li> </ul> |
| <ul> <li>Serves customers in the shipping, industrial<br/>and energy sectors;</li> </ul> | <ul> <li>Wholesalers of new and used engines and generators;</li> </ul>                      |
| • Serves an international client base.   | • Located in Germany;  |
|  | • Minimum EBITDA €500k;  |
|  | • Located in Northern Europe and the UK;   |
|  | <ul> <li>Minimum EBITDA €2m.</li> </ul>  |
|  |  |

Location: Germany

# **282347 - PREDICTIVE MAINTENANCE & OPTIMISATION** (CLICK REFERENCE TO ENQUIRE)

**Location: Netherlands** 

# **262835 - MARINE & OFFSHORE ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul> <li>UK privately-owned;</li> <li>Provider of engineering solutions to the offshore renewables sector;</li> </ul>               | <ul> <li>Businesses in the renewables and marine sectors;</li> <li>Providers of offshore power solutions;</li> </ul> |
| <ul> <li>Services include temporary power, vessel<br/>construction and maintenance of wind, wave<br/>and tidal projects;</li> </ul> | <ul><li>Located in the UK;</li><li>EBITDA up to £1m.</li></ul>   |
| Operates across Europe.   |  |

# FINANCIAL & LEGAL

# **282291 - INSURANCE BROKERS & CONSULTANTS** (CLICK REFERENCE TO ENQUIRE)

| The A | cquirer   | Acquisition Criteria   |
|-------|---|--|
| •     | US PE-owned;  | <ul> <li>Insurance brokers and financial<br/>consultants;</li> </ul>     |
| •     | Provider of insurance brokerage and financial advisory services;    | Offering personal and corporate insurance                                |
| •     | Developer of a proprietary insurance policy<br>comparison platform; | brokerage, financial planning, mortgage and adjacent financial services; |
| •     | Offers financial risk, life and non-life, and                       | Located in the Benelux region;   |
|       | health insurance, mortgage and financial<br>planning services;      | Minimum EBITDA US\$500k.   |
| •     | Offers services across the Benelux region.                          |  |

#### **Location: Netherlands**

# **183015 - ACCOUNTANCY FIRMS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| • UK PE-owned;   | Accountancy firms;   |
| <ul> <li>Provider of financial services;</li> </ul>  | <ul> <li>Providers of financial services;</li> </ul>   |
| <ul> <li>Offers a range of services including auditing,<br/>taxation, business recovery and insolvency,<br/>corporate finance, and forensic accounting;</li> </ul> | <ul> <li>Operating in a range of sectors;</li> <li>Located in the UK;</li> <li>Minimum ERITDA 6250k</li> </ul> |
| Operates across the UK.  | Minimum EBITDA £250k.  |

# **115976 - TAX ADVISORY** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| UK privately-owned;  | Providers of tax advisory services;   |
| • Provider of financial services;  | • Particular interest in transactions, transfer   |
| <ul> <li>Offers a range of services within audit, tax<br/>and general financial advisory;</li> </ul>   | pricing advisory, private client tax, trust<br>planning, estates planning and capital<br>gains tax; |
| <ul> <li>Services include management consulting,<br/>restructuring, and financial planning;</li> </ul> | • Turnover between £5m-£20m;  |
| Operates internationally.  | Quantity surveyors;   |
|  | <ul> <li>Specialising in disputes, investigations and<br/>property audience;</li> </ul>             |
|  | <ul> <li>Providers of economic advisory services,<br/>including sustainability;</li> </ul>          |
|  | • Located in the UK, with a preference for London;  |
|  | Minimum turnover £2m.   |

# Location: England

# **282021 - FINTECH** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria                                  |
|--|---|
| • UK PE-owned;   | Developers of FinTech;                                |
| <ul> <li>Provider of financial planning software;</li> </ul> | Offering financial planning related                   |
| • Offers financial planning, risk profiling and              | services;   |
| fund research services;                                      | <ul> <li>No interest in risk profiling;</li> </ul>    |
| Serves customers in the wealth management                    | <ul> <li>Located across the UK and Europe;</li> </ul> |
| sector;  | Minimum EBITDA £100k.                                 |
| • Operates across the UK.                                    |   |

# **116616 - ACCOUNTANCY PRACTICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| UK PE-owned;  | <ul> <li>Independent or group of accountancy<br/>practices;</li> </ul>   |
| Accountancy firm;   |  |
| <ul> <li>Offers a range of services including auditing,<br/>tax planning and payroll compliance;</li> </ul> | <ul> <li>Offering accounting, tax advisory, wealth<br/>management and corporate finance<br/>services;</li> </ul> |
| Serves SMEs;  | • Located in the UK;   |
| Located in the UK.  | • Minimum EBITDA £250k.  |

Location: England

# **195488 - ACCOUNTANCY PRACTICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| • UK PE-owned;   | <ul> <li>Independent or group of accountancy<br/>practices;</li> </ul>            |
| <ul> <li>Accountancy practice;</li> </ul>  |   |
| <ul> <li>Offers accountancy, consultancy, audit and<br/>corporate tax services;</li> </ul> | <ul> <li>Offering account software, taxation and<br/>payroll services;</li> </ul> |
| <ul> <li>Serves customers in the healthcare and<br/>property sectors;</li> </ul>           | <ul> <li>Serving SMEs and high network<br/>individuals;</li> </ul>                |
| • Operates in the UK, serving clients  | <ul> <li>Located in South East England;</li> </ul>                                |
| worldwide.   | • Minimum EBITDA £250k.   |

# **281539 - OUTSOURCED CORPORATE SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>UK PE-owned;</li> <li>Provider of fund, corporate and family office administration solutions;</li> </ul>      | <ul> <li>Providers of outsourced corporate services;</li> <li>Focusing on international expansion;</li> </ul> |
| <ul> <li>Provides tax, regulatory compliance,<br/>accounting, financial reporting and trustee<br/>services;</li> </ul> | <ul><li>Located in Europe;</li><li>Turnover between £5m-£30m.</li></ul>                                       |
| <ul> <li>Solves multi-jurisdictional challenges for a<br/>global client base;</li> </ul>                               |   |
| Located in Jersey.   |   |

**Location: Jersey** 

# **281947 - CLAIMS MANAGEMENT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul> <li>Swiss PE-owned;</li> <li>Provider of claims management and handling services;</li> <li>Also offers complementary repair, exchange</li> </ul> | <ul> <li>Providers of legal and professional support services;</li> <li>Focusing on property damages and management;</li> </ul> |
| <ul><li>and on-site assessment services;</li><li>Focuses on property damages;</li></ul>   | <ul> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>   |
| <ul> <li>Serves commercial insurance companies and</li> </ul>   |   |
| <ul><li> private clients;</li><li> Offers services across the DACH region.</li></ul>  |   |
|   |   |

Location: Germany

# **281962 - LEGAL SUPPORT SERVICES** (CLICK REFERENCE TO ENQUIRE)

| Acquisition Criteria                       |
|--|
| Providers of legal support services;       |
| Including trial preparation, courtroom and |
| litigation services;                       |
| Serving legal, corporate and government    |
| clients;                                   |
| Located in North America;                  |
| Minimum EBITDA US\$500k.                   |
|  |

# MARKETING COMMUNICATIONS

# **278044 - MARKET RESEARCH & INSIGHTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul><li>UK PE-owned;</li><li>Social and market research agency;</li></ul>                                    | <ul> <li>Providers of market research and insight services;</li> </ul>      |
| <ul> <li>Provides tailored research solutions including data collection, analytics and reporting;</li> </ul> | <ul> <li>Specialising in full-service and bespoke<br/>solutions;</li> </ul> |
| <ul> <li>Serves a range of private, public and voluntary sector clients;</li> </ul>                          | <ul><li>Located in the UK;</li><li>EBITDA between £250k-£2m.</li></ul>      |
| • Operates across the UK.  |   |

Location: England

## **258243 - SOCIAL MEDIA MARKETING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul><li>French PE-owned;</li><li>Web and social media marketing agency;</li></ul>  | <ul> <li>Providers of social media marketing<br/>services;</li> </ul>  |
| <ul> <li>Offers consultancy, design and production services;</li> </ul>  | <ul> <li>Supporting customers in enhancing their<br/>CRM and brand visibility through apps and<br/>advertising;</li> </ul> |
| <ul> <li>Expertise in the areas of campaign and<br/>content strategies, brand design, CRM and<br/>fan engagement;</li> </ul> | <ul> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>  |
| • Operates across Europe, the Middle East and Asia.  |  |

#### Location: France

# **281532 - FINANCIAL DATA & INSIGHTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| • UK PE-owned;  | • Developers of software supporting the   |
| <ul> <li>Provider of real-time insights and analytics of the global financial markets;</li> </ul> | <ul><li>financial industry;</li><li>Providers of financial data and news;</li></ul> |
| Offers a subscription-based service;  | <ul> <li>Focusing on global expansion;</li> </ul>                                   |
| <ul> <li>Supports professional traders in making<br/>informed investment decisions;</li> </ul>    | <ul> <li>Located in the UK;</li> <li>Turnover between £5m-£30m.</li> </ul>          |
| • Operates across Europe, the US and Asia.  |   |

# Location: England

# **281948 - MARKET RESEARCH** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| • Swiss PE-owned;  | • Provider of market research services;                               |
| • Group of independent market research;  | Offering services including audience                                  |
| <ul> <li>Offers a range of market research and<br/>information processing services;</li> </ul> | measurement, advertisement investment monitoring and regular studies; |
| Carries out research studies and offers  | <ul> <li>Operating in a range of end markets;</li> </ul>              |
| marketing analysis tools;  | Located in Europe;  |
| <ul> <li>Serves customers operating in a range of e markets;</li> </ul>                        | • Minimum EBITDA €500k.   |
| • Serves a European client base.   |   |

# **Location: Portugal**

# **280235 - STORE INFORMATION & SIGNAGE** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| Swedish privately-owned;   | <ul> <li>Manufacturers, assemblers and<br/>distributors of hardware products;</li> </ul>                      |
| <ul> <li>Corporate conglomerate;</li> </ul>  |   |
| <ul> <li>Acquires, supports and develops technology-<br/>based companies;</li> </ul>                                       | <ul> <li>With or without supporting software and services;</li> </ul>   |
| <ul> <li>Specialises in products and solutions that<br/>increase the sales and efficiency of retail<br/>stores;</li> </ul> | <ul> <li>No interest in pure software providers,<br/>contract manufacturers and EMS<br/>companies;</li> </ul> |
| <ul> <li>Operates a portfolio of eight companies;</li> </ul>   | <ul> <li>Particular interest in store information<br/>and signage, secure display of goods and</li> </ul>     |
| • Located across Europe and the US.  | store data;   |
|  | <ul> <li>Serving retail chains, e-commerce players<br/>and brand suppliers;</li> </ul>                        |
|  | <ul> <li>Located in the UK and the Nordics;</li> </ul>  |
|  | <ul> <li>Minimum turnover €5m.</li> </ul>   |
|  | • Minimum EBITDA margin 10%.  |

#### Location: Sweden

# **278052** - **DIGITAL MARKETING AGENCIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul><li>US PE-owned;</li><li>Digital marketing agency;</li></ul>  | <ul> <li>Digital marketing agencies for law firms;</li> <li>Generating new customer leads;</li> </ul> |
| <ul> <li>Offers SEO, PPC, social media, videos and web design services;</li> <li>Serves law firms across the UK.</li> </ul> | <ul><li>Located in the UK;</li><li>Minimum EBITDA US\$500k.</li></ul>                                 |

# **275109 - POS MARKETING PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| German PE-owned;   | <ul> <li>Manufacturer of POS marketing products;</li> </ul> |
| <ul> <li>Manufacturer of advertising materials;</li> </ul>                                   | <ul> <li>Products including displays, packaging,</li> </ul> |
| Offers a full service from consultation to   | effect cards and folders;                                   |
| delivery;  | <ul> <li>Located in the DACH region;</li> </ul>             |
| <ul> <li>Products include packaging, displays, mailings<br/>and advent calendars;</li> </ul> | <ul> <li>Maximum revenue €20m.</li> </ul>                   |
| Located in Europe.   |   |

# Location: Germany

# **275108 - PRINTING HOUSES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |  |
|---|--|--|
| <ul> <li>German PE-owned;</li> <li>Developer, producer and distributer of print media;</li> </ul>                                   | <ul> <li>Printing houses;</li> <li>Providers of offset and digital printing services;</li> </ul> |  |
| <ul> <li>Offers a full service from graphic designs and<br/>preparation to printing;</li> </ul>                                     | <ul> <li>Located in the DACH region;</li> <li>Maximum revenue €20m.</li> </ul>                   |  |
| <ul> <li>Products include packaging, pop-up books,<br/>image brochures, invoice papers, POS<br/>materials and magazines;</li> </ul> |  |  |
| Operates across Germany.  |  |  |

#### **Location: Germany**

# RECRUITMENT

# **266399** - INTERNATIONAL RECRUITMENT COMPANIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |  |
|---|--|--|
| <ul> <li>Irish PE-owned;</li> <li>Workforce management platform;</li> <li>Connects temporary and casual workers with</li> </ul> | <ul> <li>International recruitment companies;</li> <li>Focusing on the healthcare sector;</li> <li>Providers of talent management software,</li> </ul> |  |
| <ul> <li>Places candidates in the education,<br/>hospitality, healthcare, industrial and retail</li> </ul>                      | <ul> <li>employee benefits and wellbeing services;</li> <li>Providers of outsourced healthcare and fostering services;</li> </ul>                      |  |
| <ul><li>Markets;</li><li>Offers services across the UK.</li></ul>   | <ul> <li>Located in Europe, with a foothold in the UK;</li> <li>EBITDA between €500k-€1.5m.</li> </ul>   |  |

# Location: England

# **263387 - STAFFING & RECRUITMENT FIRMS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul><li>Dutch PE-owned;</li><li>Provider of IT staffing and recruitment</li></ul>  | <ul><li>Staffing and recruitment firms;</li><li>Working with IT consultants;</li></ul>  |
| <ul> <li>services;</li> <li>Part of a wider IT services group;</li> <li>Places highly qualified IT consultants into roles across Belgium.</li> </ul> | <ul> <li>Specialising in software development, IT<br/>systems and infrastructure, DevOps and IT<br/>project management;</li> <li>Located in the Benelux;</li> </ul> |
|  | • Minimum EBITDA €500k.   |

#### **Location: Belgium**

# **276899 - STAFFING & CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |  |
|---|---|--|
| <ul> <li>US PE-owned;</li> <li>Provider of speciality staffing and consulting services;</li> <li>Places candidates into roles in the life sciences, IT, engineering and healthcare sectors;</li> <li>Offices throughout the US and Europe.</li> </ul> | <ul> <li>Provider of speciality staffing and consulting services;</li> <li>Focusing on life sciences and lab testing end-markets;</li> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$250k.</li> </ul> |  |

Location: USA

# **11996 - RECRUITMENT SUPPORT SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria                      |  |
|--|---|--|
| • UK PE-owned;   | • Providers of business support services; |  |
| • Provider of recruitment consultancy services;  | • Serving recruiters and new recruitment  |  |
| • Supports recruiters looking to run their own   | firms;                                    |  |
| recruitment business;  | <ul> <li>Located in the UK;</li> </ul>    |  |
| <ul> <li>Provides ongoing business and back-office<br/>support including; accounting, payroll, legal<br/>compliance and operational guidance;</li> </ul> | • EBITDA between £250k-£2m.               |  |
| Operates across the UK.  |   |  |

Location: England

# **3183 - TEMPORARY RECRUITMENT FIRMS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |  |
|--|--|--|
| <ul> <li>UK privately-owned;</li> <li>Recruitment firm;</li> <li>Offers temporary and contract employment services;</li> </ul> | <ul> <li>Temporary recruitment firms;</li> <li>Sectors of interest include corporate, construction and hospitality;</li> <li>Located in the UK;</li> </ul> |  |
| <ul><li>Serves customers in a variety of sectors;</li><li>Operates across the UK.</li></ul>                                    | <ul> <li>Minimum turnover £5m.</li> </ul>  |  |

# SOFT FM

# **269088 - FIRE PROTECTION SYSTEMS** (CLICK REFERENCE TO ENQUIRE)

| The A | The Acquirer   |   | Acquisition Criteria   |  |
|-------|--|---|--|--|
| •     | UK PE-owned;<br>Provider of fire protection system services;   | • | Providers of fire protection systems;<br>Located in the UK and Northern Ireland; |  |
| •     | Offers a range of services including<br>installation, maintenance, inspection, testing<br>and call out services for automatic fire<br>sprinkler systems; | • | Minimum EBITDA £250k.  |  |
| •     | Located in Northern Ireland.   |   |  |  |

## Location: Northern Ireland

# **282413 - FIRE, SAFETY & SECURITY** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer |  | Acquisition Criteria |   |
|--------------|--|----------------------|---|
| •            | UK privately-owned;<br>Group of companies providing equity or debt<br>financing; | •                    | Providers of fire, life safety and security services;<br>Located in the UK; |
| •            | Operates B2B and serves private companies and small listed PLCs;                 | •                    | Minimum Turnover £1m.   |
| •            | Offers introductions to non-traditional lenders;                                 |                      |   |
| •            | Pursues a buy-and-build strategy;  |                      |   |
| •            | Located in the UK.   |                      |   |

# **257763 - ACTIVE FIRE SUPPRESSION** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul> <li>UK PE-owned;</li> <li>Designer and distributor of fire safety products;</li> <li>Specialises in the design, installation and maintenance of automatic fire protection systems;</li> </ul> | <ul> <li>Designers and distributors of active fire suppression solutions;</li> <li>Providers of training and maintenance of fire protection services;</li> <li>Offering gas suppression, foam, water mist, dry and wet sprinkler systems;</li> </ul> |
| <ul> <li>Serves customers in the automotive,<br/>pharmaceutical, aerospace, high hazard, food<br/>and beverage, logistics and distribution<br/>markets;</li> </ul>                                 | <ul> <li>Serving private sector clients;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £400k.</li> </ul>   |
| Operates the UK.   |  |

# Location: England

# **280901 - FIRE & SECURITY EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>UK privately-owned;</li> <li>Provider of security and fire protection services;</li> <li>Operates in the Midlands.</li> </ul> | <ul> <li>Providers of installation and maintenance<br/>of fire protection equipment, CCTV and<br/>access control systems;</li> <li>Preference for a retirement sale;</li> </ul> |
|  | <ul><li>Located in the Midlands;</li><li>Minimum turnover £1m.</li></ul>  |

# **282308 - FIRE SUPPRESSION SYSTEMS** (CLICK REFERENCE TO ENQUIRE)

| Acquisition Criteria                                 |  |
|--|--|
| turers of fire suppression water-based mist systems; |  |
| in the UK;<br>n EBITDA £250k.                        |  |
|  |  |

# Location: England

# **281482 - SECURITY & SURVEILLANCE** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |  |
|--|---|--|
| • US PE-owned;   | <ul> <li>Providers of security and surveillance<br/>solutions;</li> </ul> |  |
| <ul> <li>Provider of security systems and monitoring<br/>and surveillance services;</li> </ul> | Offering bespoke systems and services for                                 |  |
| <ul> <li>Serves private, commercial and public sector customers;</li> </ul>                    | personal, home, enterprise and public sector customers;                   |  |
| • Offers personal security, rapid response,  | Located in Italy and Spain;   |  |
| access control, fire protection, alarm and remote surveillance solutions;                      | Minimum EBITDA US\$500k.  |  |
| • Located in Northern Italy.   |   |  |

#### **Location: Italy**

# **281943 - LAUNDRETTES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria                    |
|--|---|
| • Swiss PE-owned;  | Commercial and industrial laundrettes;  |
| • Provider of textile rental and laundry   | • Textile rental companies;             |
| services;  | • Operating B2B;                        |
| <ul> <li>Rents and washes a range of textile products;</li> </ul>                                      | • Located in Northern Europe and Spain; |
| <ul> <li>Offers services to customers in the HoReCa,<br/>industrial and healthcare sectors;</li> </ul> | • Minimum EBITDA €500k.                 |
| <ul> <li>Operates from facilities in Germany and<br/>Switzerland.</li> </ul>                           |   |

## **Location: Germany**

# **282198 - LANDSCAPING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>US PE-owned;</li> <li>Providers of commercial landscaping services,</li> <li>Serves customers in the commercial,</li> </ul> | <ul> <li>Providers of hard and soft landscaping services;</li> <li>Serving private, commercial and public customers;</li> </ul> |
| community and association, landscape<br>developments and municipal care markets;   | • Located in the US, with a preference for  |
| <ul> <li>Offers landscape, irrigation, infrastructure,<br/>and hardscape services;</li> </ul>  | <ul><li>the Southwest;</li><li>Minimum EBITDA US\$500k.</li></ul>   |
| Located in the Southwest.  |   |

Location: USA

# 273090 - COMPLIANCE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

| he Acquirer   | Acquisition Criteria  |
|---|---|
| • UK PE-owned;  | Compliance businesses;  |
| • Provider of fire safety and security systems;   | Providers of fire protection and security                           |
| <ul> <li>Offers installation, maintenance, servicing,<br/>training and testing services;</li> </ul> | <ul><li>systems;</li><li>Located in the South of England;</li></ul> |
| • Operates B2B and B2C;   | Maximum EBITDA £1m.   |
| • Based in the South East.  |   |

# **281835 - SOFT FM SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul> <li>UK privately-owned;</li> <li>Provider of soft FM services;</li> <li>Serves clients in leisure and hospitality;</li> <li>Operates nationally.</li> </ul> | <ul> <li>Providers of cleaning and maintenance services;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £500k.</li> </ul> |

# SUPPORT SERVICES

# **251729 - PROPERTY EXPERTS** (CLICK REFERENCE TO ENQUIRE)

| <ul> <li>UK privately-owned;</li> <li>Property solutions group;</li> </ul>  | Property experts;<br>Offering construction and property  |
|---|--|
| <ul> <li>Offers construction, facilities management<br/>and interior fit-out services;</li> <li>Serves customers in the commercial,<br/>residential and leisure markets;</li> <li>Operates nationally.</li> </ul> | <ul> <li>management, and maintenance services;</li> <li>Particular interest in facilities</li> <li>management, fit-out, building repair and</li> <li>M&amp;E services;</li> <li>Located in the UK, with a preference for</li> <li>the North of England;</li> <li>Turnover between £1m-£30m.</li> </ul> |

Location: England

# **273782 - SUPPLY CHAIN SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| • Dutch privately-owned;   | <ul> <li>Providers of supply chain services;</li> </ul>                        |
| • Provider of DIY supply chain services;   | Offering DIY products, concepts and  |
| Offers DIY retailers and manufacturers   | supply chain services;   |
| sourcing, procurement, logistics, operations and supply chain management services; | <ul> <li>Serving retailers and manufacturers in the<br/>DIY sector;</li> </ul> |
| Operates distribution centres and offices  | Located in Europe;   |
| across the Netherlands and Belgium.  | • Minimum EBITDA €500k.  |

Location: Netherlands

# **269418 - HOISTS & WORK PLATFORM RENTAL** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul> <li>Belgian limited liability company;</li> <li>Specialist in the rental and sale of work<br/>platforms and hoists;</li> <li>Exclusive distributor for a blue-chip European<br/>brand;</li> <li>Distributes across Belgium and Luxembourg.</li> </ul> | <ul> <li>Manufacturers and retailers of hoists and work platforms;</li> <li>Rental businesses offering hoists and work platforms;</li> <li>Businesses renting or selling equipment and materials used on construction sites;</li> <li>Operating in transport and site layout verticals;</li> <li>Located in Belgium, Luxembourg and Northern France;</li> <li>Minimum EBITDA €1m.</li> </ul> |

Location: Belgium

# **282025 - LIFE MAINTENANCE SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul> <li>UK investment firm;</li> <li>Specialises in the acquisition of non-core subsidiaries and business units;</li> <li>Aims to form a diversified conglomerate;</li> <li>Invests across the UK and France.</li> </ul> | <ul> <li>Providers of lift maintenance services;</li> <li>Located in the UK and France;</li> <li>Turnover between £5m-£500m.</li> </ul> |

# **281867 - AIRLINE GROUND SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul> <li>US PE-owned;</li> <li>Provider of airline cargo and passenger services;</li> </ul> | <ul> <li>Providers of airline ground services;</li> <li>Offering cargo, mail, passenger and security services;</li> </ul> |
| <ul> <li>Offers cargo, ground, ramp passenger and<br/>security services;</li> </ul>         | <ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>                                   |
| <ul> <li>Provides services for multiple airlines;</li> </ul>                                |   |
| Operates at airports across the US.   |   |

#### Location: USA

# **277875 - SUPPLY CHAIN & WAREHOUSING** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| • NYSE-listed;  | • Supply-chain and warehousing solutions;                                    |
| <ul> <li>Provider of temperature-controlled<br/>warehousing and logistics;</li> </ul> | Offering temperature-controlled solutions;                                   |
| Operates globally.  | <ul> <li>Serving customers in the food and<br/>beverage industry;</li> </ul> |
|   | Located globally;  |
|   | • EBITDA above US\$500k.   |

Location: USA

# **6654 - EQUIPMENT RENTAL** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| • UK PE-owned;   | Providers of rental equipment to   |
| <ul> <li>Rental business providing equipment to the<br/>oil and gas sector;</li> </ul> | customers in the oil & gas and renewable<br>energy sectors;  |
| <ul> <li>Provides offshore and environmental<br/>monitoring equipment;</li> </ul>      | <ul> <li>Providers of installation and maintenance<br/>services for renewable energy equipment;</li> </ul> |
| Also provides services and equipment related   | • Located in the UK;   |
| to renewable energy;   | Minimum EBITDA £1m.  |
| Located in the UK.   |  |

#### Location: Scotland

# **282500 - SUSTAINABLE IT SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria                             |
|---|--|
| • Pan-European PE-owned;  | • Providers of sustainable IT solutions;         |
| • Provider of circular IT solutions;  | Offering a full IT hardware portfolio and        |
| Offers refurbished hardware and related   | related services;                                |
| services;   | Offering recycling, refurbishment, IT asser      |
| <ul> <li>Offers branded IT infrastructure, modern<br/>workplace and mobility products;</li> </ul> | disposition, recovery, HaaS and rental services; |
| • Serves customers in the technology,   | Located in Europe;                               |
| commercial and public sectors;  | • Minimum EBITDA €500k.                          |
| <ul> <li>Offices and warehouses located in the<br/>Netherlands, Denmark and Singapore.</li> </ul> |  |

# **256499** - **DATA ANALYTICS & VERIFICATION SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer    |   | Acquisition Criteria  |  |
|-----------------|---|---|--|
| • Provid        | -owned;<br>der of fraud investigation and security  | <ul> <li>Providers of data analytics and verification services;</li> </ul>  |  |
| count           | ons;<br>s surveillance, claim investigation,<br>er-fraud programmes and record<br>val services; | <ul> <li>Offering counter-fraud programmes,<br/>desktop investigations and compliance<br/>solutions;</li> <li>Located in the UK;</li> </ul> |  |
| • Server regula | s stakeholders, governments and ators;  | • Minimum EBITDA £500k.   |  |
| • Opera         | ites across the UK, the US and Ireland.   |   |  |

# **279550 - ENVIRONMENTAL CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| • UK PE-owned;  | <ul> <li>Environmental consultancies;</li> </ul>                             |
| <ul> <li>Environmental consultancy group;</li> </ul>  | Offering environmental compliance  |
| <ul> <li>Offers air quality monitoring, emissions<br/>testing and occupational hygiene consultancy</li> </ul> | services aimed at improving efficiency and<br>managing environmental impact; |
| services;   | <ul> <li>Located in England, Wales and Scotland;</li> </ul>                  |
| • Group members located across the UK.  | • Minimum EBITDA £250k.  |

Location: England

# **281402 - SCREENING & BACKGROUND CHECKS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>US PE-owned;</li> <li>Provider of tech-enabled employee<br/>screening, background checks and workplace<br/>health and safety checks;</li> <li>Includes drug testing, industry background<br/>compliance, financial due diligence and<br/>onboarding services;</li> <li>Serves customers across a range of sectors;</li> <li>Located in the US.</li> </ul> | <ul> <li>Providers of tech-enabled employee<br/>screening and compliance services, and<br/>background checks;</li> <li>Serving customers in highly regulated end-<br/>markets;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul> |

Location: USA

# **282279** - ESG CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| • UK PE-owned;  | ESG consultancies;   |
| ESG consultancy firm;   | Offering sustainable finance and climate                         |
| <ul> <li>Focusing on the real estate sector;</li> </ul>   | risk assessments;  |
| <ul> <li>Offers a range of services including ESG<br/>strategy, climate resilience, data intelligence,</li> </ul> | <ul> <li>Serving customers in the real estate sector;</li> </ul> |
| reporting, infrastructure and green financing;  | <ul> <li>Developers of ESG software;</li> </ul>                  |
| <ul> <li>Develops ESG reporting software;</li> </ul>  | • Located in the UK;   |
| Offices located in Europe, the US.  | • Minimum EBITDA £250K.  |

# **273227 - FORENSIC SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul> <li>UK PE-owned;</li> <li>Group of business service providers;</li> <li>Provides forensic services and digital and cyber investigations;</li> </ul> | <ul> <li>Providers of a range of high-quality<br/>forensic science capabilities, advice and<br/>guidance;</li> <li>Specialists in compatible niche forensics</li> </ul>                     |
| <ul> <li>Serves police forces, legal professionals and governments;</li> <li>Operates globally.</li> </ul>   | <ul> <li>or scientific practices;</li> <li>Working with criminal justice service providers or governments;</li> <li>Located in the UK and Europe;</li> <li>Minimum EBITDA £500k.</li> </ul> |

#### **Location: England**

# **281538 - UMBRELLA PAYROLL COMPANIES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul> <li>UK PE-owned;</li> <li>Provider of umbrella payroll services;</li> <li>Serves contractors and freelancers in the veterinary, education and public sectors;</li> <li>Operates across the UK.</li> </ul> | <ul> <li>Contractor-based umbrella payroll companies;</li> <li>Serving workers under temporary employment;</li> <li>Located in the UK;</li> <li>EBITDA between £500k-£4m.</li> </ul> |

**Location: England** 

# **282494 - INCLUSION SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| • UK PE-owned;  | • Providers of inclusion solution services;  |
| <ul> <li>Provider of inclusion and diversity<br/>consultancy services;</li> </ul> | <ul> <li>Offering team resets, gender dynamics,<br/>psychological safety and unconscious bias</li> </ul> |
| • Serves global businesses across a wide range                                    | services;  |
| of sectors.   | • Located in the UK;   |
|   | • Minimum EBITDA £250k.  |

# **264408 - WORKPLACE SAFETY** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul> <li>US PE-owned;</li> <li>Provider of workplace safety and risk management consultancy services;</li> <li>Offers fire prevention and safety, process safety, and emergency management advisory services;</li> <li>Serves customers across all sectors;</li> <li>Located globally.</li> </ul> | <ul> <li>Providers of workplace safety consultancy services;</li> <li>Offering fire and building safety, risk and emergency management, security, forensics and related training services;</li> <li>Located in North America and Europe;</li> <li>EBITDA between US\$1-US\$6m.</li> </ul> |

# Location: USA

# **281946 - SEWER MAINTENANCE SERVICES** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| • Swiss PE-owned;  | Provider of sewer maintenance services;   |
| <ul> <li>Provider of underground infrastructure<br/>maintenance services;</li> </ul>   | <ul> <li>Including sewer and pipe cleaning,<br/>inspection, rehabilitation and other</li> </ul> |
| <ul> <li>Offers sewer pipe cleaning, inspection and<br/>cleaning services;</li> </ul>  | <ul><li>specialty services;</li><li>Providers of related waste and disposal</li></ul>           |
| <ul> <li>Serves private and public customers across a range of end markets;</li> </ul> | <ul><li>services;</li><li>Located in Northern Europe and Spain;</li></ul>                       |
| Located across Germany and Switzerland.  | • Minimum EBITDA €500k.   |

#### **Location: Switzerland**

# **275757 - OFFSHORE POWER SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |  |
|--|--|--|
| <ul> <li>UK privately-owned;</li> <li>Provider of engineering solutions to the offshore renewables sector;</li> </ul>                        | <ul> <li>Providers of offshore power solutions;</li> <li>Serving the renewables and marine sectors;</li> </ul> |  |
| <ul> <li>Offers services including temporary power,<br/>vessel construction and maintenance of wind,<br/>wave and tidal projects;</li> </ul> | <ul><li>Located in the UK;</li><li>Maximum EBITDA £1m.</li></ul>   |  |
| Operates across Europe.  |  |  |

# **282488 - EMPLOYEE ENGAGEMENT SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul> <li>UK PE-owned;</li> <li>Provider of employee engagement and internal communication solutions;</li> </ul>   | <ul> <li>Providers of employee engagement and internal communication solutions;</li> <li>Located in the UK;</li> </ul> |
| <ul> <li>Offers resources in areas including<br/>behavioural science, cultural anthropology,<br/>digital transformations, project management,<br/>diversity and inclusion;</li> </ul> | • Minimum EBITDA £250k.  |
| <ul> <li>Serves a domestic and international client base.</li> </ul>  |  |

# Location: England

# **268695 - PROPERTY REPAIR & RESTORATION** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| • UK PE-owned;   | <ul> <li>Providers of property repair and restoration services;</li> </ul>                       |
| <ul> <li>Provider of leak detection, prevention and<br/>property restoration services;</li> </ul>  | • Specialising in water issues and waste and   |
| <ul> <li>Offers water ingress, building defects,<br/>drainage CCTV, mould decontamination and<br/>asbestos sampling services;</li> </ul> | <ul> <li>cost reduction;</li> <li>Located in England, with a preference for the East;</li> </ul> |
| <ul> <li>Serves customers in the domestic,<br/>commercial property and insurance sectors;</li> </ul>                                     | • EBITDA between £250k-£2m.  |
| • Operates across the UK.  |  |

# **282415 - RISK & REGULATORY COMPLIANCE** (CLICK REFERENCE TO ENQUIRE)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| • UK PE-owned;  | Consultancy firms;  |
| <ul> <li>Compliance, risk and regulatory consultancy<br/>firm;</li> </ul>                       | • Providing risk, crime compliance, advisory, training and other complimentary              |
| <ul> <li>Provides advisory, assurance and specialist resource augmentation services;</li> </ul> | <ul><li>professional services;</li><li>Serving customers in the financial sector;</li></ul> |
| • Serves clients in the financial services sector;  | • Located in the UK;  |
| • Operates across the UK;   | • EBITDA between £500k-£4m.   |