

# ACQUISITIVE BUYERS INDUSTRIAL & MANUFACTURING SEPTEMBER 2023

**Sectors Featured Include:** Aerospace & Defence, Automotive, Electronic, Industrial/Manufacturing and Plastics & Packaging.

### **SECTORS**

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- AEROSPACE & DEFENCE
- AUTOMOBILES & PARTS
- ELECTRONIC
- INDUSTRIAL/MANUFACTURING
- PLASTICS & PACKAGING

### **AEROSPACE & DEFENCE**

### 259395 - METROLOGY & GAUGING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Engineering firms;
<ul><li>Provider of engineering services;</li><li>Designs and builds cylindrical measuring</li></ul>	<ul> <li>Focusing on metrology and gauging products;</li> </ul>
machines used for the gauging of engine components;	<ul> <li>Products used in the development of aerospace and industrial engine and</li> </ul>
<ul> <li>Also offers high-precision sun sensors;</li> </ul>	equipment components;
<ul> <li>Serves aerospace and industrial vehicle and metrology manufacturers;</li> </ul>	<ul><li>Located in the US and Europe;</li><li>Minimum EBITDA US\$500k.</li></ul>
Operates across the US.	

**Location: USA** 

### 280398 - PRECISION MANUFACTURING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	<ul> <li>Precision manufacturers;</li> </ul>
<ul> <li>Provider of precision manufacturing services;</li> </ul>	
<ul> <li>Offers engineering, machining, assembly and</li> </ul>	and other specialist processes;
speciality processes;	Serving customers in the aerospace and
<ul> <li>Specialists in engines, defence systems,</li> </ul>	defence markets;
aerostructures and optical devices;	<ul> <li>Located in the Americas and Europe;</li> </ul>
<ul> <li>Serves customers in the aerospace and defence sector;</li> </ul>	Minimum EBITDA US\$1m.
<ul> <li>Located in the US, Mexico and UK.</li> </ul>	

### 281385 - COMMERCIAL AIRLINE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Supplier of aftermarket aerospace parts;</li> <li>Provides new and pre-owned parts along with supply chain and technical services;</li> <li>Serves customers in the commercial airline sector.</li> </ul>	<ul> <li>Suppliers of aftermarket commercial airline parts;</li> <li>Providers of managed inventory and fleet provisioning programmes;</li> <li>Located in North America and Europe;</li> <li>Minimum turnover US\$1m.</li> </ul>

**Location: USA** 

### 281372 - SPACECRAFT COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of specialist aerospace engineering services;</li> <li>Manufactures space systems and infrastructure components for space crafts;</li> <li>Offers products including antenna, data management units, power, robotics and sensors;</li> <li>Serves customers in the civil, commercial and national security space;</li> <li>Operates out of several facilities located across the US.</li> </ul>	<ul> <li>Developers of next generation spacecraft components;</li> <li>Offering engineering, manufacturing and assembly services;</li> <li>Located in North America and Europe;</li> <li>Minimum turnover US\$1m.</li> </ul>

### 281351 - AEROSPACE ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of aerospace assemblies;
<ul> <li>Manufacturer of complex aerospace assemblies;</li> </ul>	<ul> <li>Offering machining, forming and chemical processing capabilities;</li> </ul>
<ul> <li>Produces aircraft doors, escape hatches, wing structures, pressure bulkheads and other complex assemblies;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$1m.</li></ul>
<ul> <li>Serves commercial, military and business aircraft OEMs;</li> </ul>	
Located in the US, Mexico and Malaysia.	

**Location: USA** 

### 281364 - UAS SURVEILLANCE SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of camera gimbles for unmanned aerial systems (UAS);</li> <li>Offers gimbles and accompanying software;</li> <li>Serves customers in the government and defence sectors across the US.</li> </ul>	<ul> <li>Manufacturer of specialist UAS surveillance systems;</li> <li>Offering solutions for geospatial and geolocation applications;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

### 281355 - AEROSPACE & DEFENCE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of aftermarket military, defence and aerospace components;</li> <li>Serves end-users in the armed forces, government agencies and defence sectors;</li> </ul>	<ul> <li>Distributors of aftermarket aerospace and defence components;</li> <li>Offering value-added supply chain services;</li> <li>Located in North America or Europe;</li> </ul>
<ul> <li>government agencies and defence sectors;</li> <li>Offers supply chain and export value-added services.</li> </ul>	<ul><li>Located in North America or Europe;</li><li>Minimum turnover US\$1m.</li></ul>

**Location: USA** 

# 282212 - SATELLITES, SPACECRAFT & CONSTITUENT PARTS (CLICK REFERENCE TO ENQUIRE)

### **AUTOMOBILES & PARTS**

## 256644 - AUTOMOTIVE AFTERMARKET SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Diverse holding company;</li> <li>Operates a portfolio of companies offering services in the automotive aftermarket, engineering and manufacturing sectors;</li> <li>Portfolio companies operate globally.</li> </ul>	<ul> <li>Providers of automotive aftermarket services;</li> <li>Particular interest in vehicle component recycling, salvage yards and resellers;</li> <li>Located in the UK and Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>

### **ELECTRONIC**

# 282383 - MANUFACTURERS OF TV SCREEN HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of processing technology for LED video walls;</li> </ul>	<ul> <li>Manufacturers of hardware used in TV screens;</li> <li>Providers of aftercare services;</li> </ul>
<ul> <li>Offers 24/7 monitoring, maintenance and consultancy services;</li> </ul>	<ul> <li>Serving customers in the TV and film industries;</li> </ul>
<ul> <li>Serves customers in the live events, film and broadcast industries;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Located in the UK;</li> <li>EBITDA between £300k-£2m.</li> </ul>

**Location: England** 

### 282391 - ELECTRICITY SUPPLY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Designer and manufacturer of transformers and coil wound products;</li> <li>Offers power solutions to customers in the construction, transport, mining and power generation sectors;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Manufacturers and distributors of electricity supply products;</li> <li>Preference for electrical appliances and electronic components;</li> <li>Located in the UK;</li> <li>Turnover between £2m-£15m.</li> </ul>

### 282075 - ELECTRONIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

### The Acquirer **Acquisition Criteria** UK PE-owned; Contract manufacturers of electronic products and providers of associated • Electronics contract manufacturer; services; • Assembles wires, cables, electronic boards Manufacturing IoT-connected and medical and boxes and develops wearable devices, electronic vehicles, building technology; controls and environmental monitoring Serves OEMS and product innovators; solutions; Operates in a range of end markets, including Located in the UK; healthcare, industrial, automotive and IoT; Minimum EBITDA £1m. Headquartered in the UK; Factories and offices in Romania and the Netherlands.

**Location: England** 

### 281527 - SPECIALITY WIRE & CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of speciality wires and cables;</li> <li>Specialises in solutions for harsh environments and fire protection;</li> <li>Serves heavy industrial, MRO, OEM and fire protection markets;</li> <li>Operates across the US.</li> </ul>	<ul> <li>Providers of speciality wires, cables and connectors;</li> <li>Offering custom solutions for high temperatures, harsh environments and specialty applications;</li> <li>Located in North America and Europe;</li> <li>Minimum turnover US\$1m.</li> </ul>

# 281509 - AUTOMATED RETAIL & SMART STORAGE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of automated retail and smart storage solutions;</li> <li>Developer of accompanying asset management software;</li> <li>Manufactures automated dispensing, self-service kiosks, smart lockers and storage</li> </ul>	<ul> <li>Manufacturers of automated retail and smart storage solutions;</li> <li>Serving customers in the retail and corporate end-markets;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>
<ul><li>solutions;</li><li>Located in the US and Europe.</li></ul>	

**Location: Canada** 

### 265902 - PRINTED CIRCUIT BOARDS CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>French PE-owned;</li></ul>	Manufacturers of printed circuit boards;
<ul> <li>Manufacturer of high-tech PCBs;</li> </ul>	Serving customers in a range of end
<ul> <li>Manufactures HDI, rigid, rigid-flex and flex PCBS for time critical requirements;</li> </ul>	<ul><li>markets;</li><li>Located in Europe and the US;</li></ul>
• Located in Europe, the US and China.	<ul> <li>Maximum turnover €20m.</li> </ul>

**Location: Italy** 

### 277421 - ELECTRICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Electrical wholesalers and retailers;
<ul> <li>Electrical wholesaler;</li> </ul>	Located in the UK;
<ul> <li>Stocks leading brands of motor control gear and industrial automation products;</li> </ul>	EBITDA between £1m-£3m.
Operates across the Midlands.	

### INDUSTRIAL/MANUFACTURING

### 282463 - FUNCTIONAL CRYSTAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of functional crystals;</li> <li>Specialises in radiation detection crystals, sapphire and garnet substrates;</li> <li>Products designed for use in the medical, security, semi-conductor, aerospace, oil &amp; gas, and other industrial sectors;</li> <li>Located in the US, France and India.</li> </ul>	<ul> <li>Manufacturers of functional crystal products with industrial applications;</li> <li>Offering growth, custom manufacturing and supply-chain solutions;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: USA** 

### 280544 - AIR PURIFICATION UNITS & SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of commercial and residential air purification systems;</li> <li>Offers a range of air cleaning products for indoor environments;</li> <li>Serves customers in the healthcare,</li> </ul>	<ul> <li>Manufacturers of air-purification units and systems;</li> <li>Serving customers in the commercial and residential end markets;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>
education, travel, hospitality and military sectors;  Located in the US.	William EBITEA 033300K.

### 276534 - DISTRIBUTORS OF FASTENERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of speciality fasteners;</li> <li>Provider of custom parts manufacturing, vendor managed inventory, and technical value-added services;</li> <li>Supplies other distributors;</li> </ul>	<ul> <li>Master distributors of fasteners;</li> <li>Offering speciality, metric or custom fasteners and related products;</li> <li>Located in North America and Western Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>
<ul> <li>Located across the US and Canada.</li> </ul>	, and the second

**Location: USA** 

### 7671 - STEEL PORTABLE UNITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	Manufacturers of steel portable units;
<ul> <li>Manufacturer of bespoke portable steel building solutions;</li> </ul>	<ul> <li>Providers of complimentary services including storage, repair, haulage and</li> </ul>
Provides a range of products including	conversion;
modular buildings, accommodation units, toilet blocks and secure storage solutions;	Located in the UK;
<ul> <li>Additionally offers shipping container conversion projects;</li> </ul>	EBITDA between £500k-£2m.
<ul> <li>Serves customers in the education, construction, oil &amp; gas, renewables and retail sectors;</li> </ul>	
Operates across the UK.	

# **281405** - **SPECIALITY MEASURING INSTRUMENTATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of dimensional metrology instrumentation;</li> <li>Provider of accompanying calibration services;</li> <li>Serves customers in the aerospace and defence, medical, energy, transportation and industrial sectors;</li> <li>Located in the US.</li> </ul>	<ul> <li>Manufacturers of speciality measuring instrumentation;</li> <li>Providers of accompanying TICC services;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

**Location: USA** 

### 279448 - SURFACE PROTECTION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Provider of surface protection services;</li></ul>	<ul><li>Providers of surface protection solutions;</li><li>Serving customers in the metals, mining,</li></ul>
<ul> <li>Services include thermal spray coatings, convection cleaning and tube descaling;</li> </ul>	chemicals, oil & gas and coal power industries;
<ul> <li>Serves customers in the oil &amp; gas, chemicals, pulp and paper, metals, and fuel sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Located in North America, Europe and Asia;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

### 282014 - CERAMIC PRODUCTS & COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of advanced ceramic products and components;</li> <li>Products include tubular products, rods, labware and wear resistant components;</li> <li>Offers a broad range of materials, machining and R&amp;D capabilities;</li> <li>Serves customers across manufacturing, energy, medical, and aerospace and defence end-markets;</li> <li>Located in the US.</li> </ul>	<ul> <li>Manufacturers of ceramic products and components;</li> <li>Offering heat and wear resistant products for industrial end-markets;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: USA** 

### 9269 - PACKAGING MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of industrial machinery companies;</li> <li>Provides packaging machinery and automation solutions;</li> <li>Offers special purpose machinery and robotic products and high specification automation, product handling and technical consultancy services;</li> <li>Flexible approach to acquisitions;</li> </ul>	<ul> <li>Manufacturers and suppliers of packaging machinery;</li> <li>Enabling technologies in the Industry 4.0 arena;</li> <li>Supporting EMCG manufacturers in</li> </ul>
<ul> <li>Operates globally.</li> </ul>	the US;  Minimum turnover £5m.

### 272646 - MANUFACTURERS, DISTRIBUTORS AND EQUIPMENT HIRE BUSINESSES

(CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li> UK privately-owned;</li><li> Group of packaging, construction and</li></ul>	<ul> <li>Manufacturing, distribution and equipment hire businesses;</li> </ul>
<ul> <li>manufacturing companies;</li> <li>Operates a portfolio of companies offering a</li> </ul>	<ul> <li>Focused on the packaging, construction, engineering and premium hire sectors;</li> </ul>
range of products and services;	Preference for cabin-related products
<ul> <li>Offers packaging solutions and modular construction, architectural ironmongery and</li> </ul>	including changing rooms, offices and toilet blocks;
adapted vehicle manufacturing services;	<ul> <li>Located in the UK and Europe;</li> </ul>
Located across Europe.	Turnover between £1m-£25m.

**Location: England** 

### 277194 - GAS VALVES & RELATED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Italian PE-owned;</li> <li>Manufacturer of gas valves for the automotive and aerospace sectors;</li> </ul>	<ul> <li>Manufacturers of gas valves and related components with a focus on high pressure gases and cryogenics;</li> </ul>
<ul><li>Focuses on CNG/H2 applications;</li><li>Key clients include blue-chip OEMs and Tier 1</li></ul>	<ul> <li>Serving automotive, aerospace, shipping, CNG/H2 refuelling stations, medical and food sectors;</li> </ul>
contractors;	Located in Europe;
Based in Europe.	• Turnover between €10m-€40m;
	Minimum EBITDA margin 8%.

**Location: Italy** 

# **282247** - **GENERATORS, MOTOR PUMPS AND POWER STATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Group of industrial power generator manufacturing companies;</li> <li>Manufactures generating sets, motor pumps and power stations;</li> <li>Offers a range of products including dewatering motor pumps, generating sets, data centres DCP power products and lighting towers;</li> </ul>	<ul> <li>Manufacturers of generators, motor pumps and power stations;</li> <li>Serving customers in the industrial, construction, healthcare, agriculture, data centres and telecommunication sectors;</li> <li>Located in Europe, the US and the UK;</li> </ul>
Serves a global customer base.	

**Location: Italy** 

### 282281 - RUBBER & PTFE SEALING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer and supplier of rubber and PTFE sealing solutions;</li> <li>Offers custom rubber seals, gaskets and moulded products;</li> <li>Serves customers in the automotive, industrial, medical and aerospace industries;</li> <li>Operates globally.</li> </ul>	<ul> <li>Manufacturers and suppliers of niche rubber and PTFE sealing products;</li> <li>Offering custom O-rings, seals, gaskets and bonding solutions;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

### 269145 - COMPOSITE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of composite components;</li> <li>Manufactures self-lubricating bearings, pneumatic and hydraulic cylinders and surgical tubing;</li> <li>Operates globally.</li> </ul>	<ul> <li>Manufacturers of composite components;</li> <li>Particularly interested in tubing and bearings;</li> <li>Located in North America and Europe;</li> <li>Minimum turnover US\$5m.</li> </ul>

**Location: USA** 

### 7819 - ENGINEERING FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of precision cut and ground components and tools;</li> </ul>	<ul> <li>Precision engineering firms;</li> <li>Serving customers in high-profile and demanding industries;</li> </ul>
<ul> <li>Manufactures gears, splines, threads and gauges;</li> </ul>	<ul><li>Located in the UK;</li><li>EBITDA between £500k-£2m.</li></ul>
<ul> <li>Serves customers in the automotive, aerospace and oil &amp; gas industries;</li> </ul>	
Operates across the UK.	

**Location: England** 

### 282379 - DISTRIBUTORS OF FILTRATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Distributors of filtration systems;
<ul> <li>Supplier of mobile and industrial filters;</li> </ul>	Serving industrial and mobile application
• Distributes products through an e-commerce	clients;
site to customers worldwide;	<ul> <li>Located in Europe;</li> </ul>
<ul> <li>Headquartered in Switzerland with offices across Europe.</li> </ul>	Minimum EBITDA £250k.

**Location: Switzerland** 

### 387 - WELDED WIRE MESH FENCING PANELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Manufacturer of fencing products;</li> <li>Manufactures products including perimeter fencing panels, industrial welded mesh and gabions;</li> </ul>	<ul> <li>Volume manufacturers of welded wire mesh fencing panels;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>
<ul> <li>Specialises in high security and industrial applications;</li> <li>Operates across the North of England.</li> </ul>	

**Location: England** 

# **282016 - POWER TRANSMISSION COMPONENTS & BEARINGS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of power transmission components and bearings;</li> <li>Offers customers a range of stock and custom-made solutions;</li> </ul>	<ul> <li>Manufacturers of power transmission components and bearings;</li> <li>Offering stock products and custom manufacturing capabilities;</li> <li>Located in North America and Europe;</li> </ul>
<ul> <li>Serves customers across a range of industrial end-markets;</li> <li>Located across the US.</li> </ul>	Minimum EBITDA US\$500k.

### 275112 - PNEUMATIC & HYDRAULIC POWER-TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer and retailer of tools for use in potentially explosive environments;</li> <li>Tools include saws, drills, fans, wrenches and grinders;</li> <li>Drive products include a wide range of pneumatic and hydraulic drives;</li> <li>Markets products through a network of retail and wholesale partners across Europe, the US and South Africa.</li> </ul>	l environments:

**Location: Germany** 

# 281859 - PROFESSIONAL AV, SIMULATION AND VIRTUAL REALITY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swiss PE-owned;</li> <li>Value-added distributor of professional AV technology;</li> <li>Distributes products of well-known brands;</li> <li>Offers complementary training and marketing services;</li> <li>Distributes products through professional dealers and AV companies, and high street and online retailers;</li> <li>Located in the DACH and Benelux regions, France and the UK.</li> </ul>	<ul> <li>Distributors of professional AV, simulation and virtual reality solutions;</li> <li>Serving entertainment, enterprise and creative customers;</li> <li>Value-added elements;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Germany** 

# 278146 - FLUID CONVEYANCE, CONTROL & MEASUREMENT PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Distributor of fluid conveyance, control and measurement products;</li> <li>Serves OEMs and contractors operating in the water treatment, chemical, laboratory, and food and beverage end markets;</li> <li>Supplies customer in the water treatment, chemicals, labs, and food and beverage end markets;</li> <li>Located in the US.</li> </ul>	<ul> <li>Distributors of fluid conveyance, control and measurement products;</li> <li>Including pipes, tubing, valves, pumps, tanks and related fittings;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

274701 - INDUSTRIAL PAINT & COATINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Manufacturer of industrial paint and coatings;</li></ul>	<ul> <li>Manufacturers of industrial paint and coatings;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Offers a range of paints and coatings including fire resistant, rail approved, interior and exterior paints;</li> </ul>	Minimum EBITDA £250k.
<ul> <li>Distributes products through a physical store and an e-commerce site;</li> <li>Located in the UK.</li> </ul>	

**Location: England** 

### 250761 - MARINE ENGINES & PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Italian PE-owned;</li><li>Distributor of compatible OEM engines and</li></ul>	<ul> <li>Suppliers of heavy-duty marine engines and spare parts;</li> </ul>
<ul> <li>spare parts;</li> <li>Distributes injection components, cylinder head components, piston rings, bearings and pistons;</li> </ul>	<ul> <li>Distributing spare parts, cylinder heads and pistons, Nimonic exhaust valves and turbo chargers;</li> <li>Located in Europe;</li> </ul>
Distributes products across Europe.	Minimum EBITDA €1m.

**Location: Italy** 

### **PLASTICS & PACKAGING**

### 281478 - FOOD PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of rigid and flexible packaging;</li> <li>Manufactures trays, baskets, bags and films;</li> <li>Produces paper, cardboard, R-PET, PLA and customised film solutions;</li> <li>Primarily serves customers in the fresh produce and ready-meal end markets;</li> <li>Located in Italy and Spain.</li> </ul>	<ul> <li>Manufacturers and distributors of food packaging;</li> <li>Primarily focusing on the fruit and vegetables market;</li> <li>Located in Western Europe;</li> <li>Minimum EBITDA US\$2m.</li> </ul>

**Location: Italy** 

# 282412 - PAPER PACKAGING & PACKAGING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Supplier of kraft packaging paper;</li></ul>	<ul> <li>Manufacturers and distributors of paper packaging and packaging materials;</li> </ul>
<ul> <li>Manufactures sterile barrier paper to be used in packaging for medical devices, food and industrial applications;</li> </ul>	<ul> <li>Serving customers in the food and beverage and medical industries;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Products can be flexible, grease resistant and high performance;</li> </ul>	Minimum EBITDA £500k.
Located in the UK, with global operations.	

# 276395 - ELASTOMER MOLDING & SILICON PROCESSING BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Elastomer moulding and silicon processing
<ul> <li>Producer of complex moulded elastomer parts and seals;</li> </ul>	<ul><li>businesses;</li><li>OE businesses and processors of silicone</li></ul>
<ul> <li>Develops composite components, primarily</li> </ul>	granulate;
for the automotive industry;	<ul> <li>Manufacturing parts and seals;</li> </ul>
<ul> <li>Products include LSP injection moulding and free application technologies;</li> </ul>	<ul> <li>Designed for sealing, damping and adhesive techniques;</li> </ul>
Offers products across Germany.	<ul> <li>No, or limited, exposure to the automotive sector;</li> </ul>
	Located in Europe;
	Minimum EBITDA €500k.

**Location: Germany**