



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

OCTOBER 2023

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Construction, Electronic, Financial General, Food & Beverage, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Plastics & Packaging, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AUTOMOBILES & PARTS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

7227 - PRECISION ENGINEERED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Precision engineering and machining business;• Offers fabricated components, sub-assemblies, tooling and prototypes;• Serves customers in the aerospace, automotive, energy and industrial sectors;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers of precision engineered components;• Focusing on the oil & gas and aerospace industries;• Offering design, engineering, prototyping including rapid prototyping;• Located in the UK;• Minimum turnover £2m.

Location: England

AUTOMOBILES & PARTS

285141 - ANTI-VIBRATION & NOISE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of noise and vibration reduction systems;• Products are primarily made of rubber;• Supplies OEMs in the automotive, transport and fluid control end-markets;• Headquartered in France, operates globally.	<ul style="list-style-type: none">• Manufacturers of anti-vibration and noise products;• Offering suspension, noise control, and sealing systems;• Including products for EV and new propulsion systems;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: France

CONSTRUCTION

285416 - RENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Rental company specialising in construction sites and temporary spaces;• Part of a wider Belgian rental company;• Supplies and installs temporary office and dining spaces, sanitary facilities and construction site equipment;• Offers site design services and products for sale and rental;• Serves construction sites, ports and customers in the industrial, education and distribution sectors;• Operates across Belgium.	<ul style="list-style-type: none">• Providers of rental services;• Offering temporary offices and security solutions;• Located in Europe;• Minimum EBITDA €500k.

Location: Belgium

285088 - WASTE & SOIL MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Construction and waste management company;• Offers transport and treatment solutions for soil and construction waste, recycles rubble, logistical flow support, traceability and geolocation of construction waste;• Operates B2B;• Operates across Europe.	<ul style="list-style-type: none">• Waste and soil management companies;• Offering soil pollution solutions, and disposal, recovery of construction waste;• Operates B2B;• Located in Europe;• Minimum EBITDA €250k.

Location: France

285205 - TECHNICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of technical property service providers;• Offers HVAC, M&E, fire, security and access systems and services;• Serves commercial and residential customers;• Operates across the UK.	<ul style="list-style-type: none">• Providers of technical services to the built environment;• Offering installation, maintenance, and modernisation services;• Spanning M&E, HVAC, active fire and safety, access control and lift systems;• Located in the UK;• Minimum EBITDA US\$250k.

Location: England

284681 - DESIGNERS OF PRODUCTION STRUCTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Production agency;• Provides specialist project management solutions;• Designs temporary, semi-permanent and permanent structures;• Serves customers in the retail, education, sporting and industrial sectors;• Located in the UK.	<ul style="list-style-type: none">• Designers of temporary, semi-permanent and permanent structures;• Designers of modular pop-ups, permanent retail spaces and educational buildings;• Located in the UK;• Minimum EBITDA £250k.

Location: England

ELECTRONIC

285410 - ELECTROMECHANICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Indian privately-owned;• Designer, developer and manufacturer of electro-mechanical and electronic components;• Supplies a wide range of products including connectors, PDUs, EMI filters, switches and wire harnesses;• Serves customers in the industrial, defence, data centre and consumer markets;• Operates across Asia, the US and Europe.	<ul style="list-style-type: none">• Manufacturers of electromechanical components;• Offering industrial switching and connecting components, EMI/EMC filters, and wire harnesses;• Serving customers in the industrial, manufacturing and renewable power market segments;• Manufacturers of power distribution units;• Serving customers in the data centre industry;• Located in Europe and the US;• EBITDA between US\$250k-US\$1.5m.

Location: India

276331 - MARINE EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of radio and navigation equipment;• Strategic division of a waterway and train track safety group;• Serving customers in the commercial shipping sector;• Sells products through a global network of distribution partners.	<ul style="list-style-type: none">• Manufacturers of electrical, mechanical and digital marine equipment;• General maritime products also considered;• Located in the UK and Europe;• Turnover between £2m-£6m.

Location: England

285133 - AUTOMATION & CONTROL DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of electronic devices;• Offers relays, power supplies, transformers, sensors, enclosures, and wireless devices;• Specialises in electronics for building automation;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of building automation and control devices;• Including solutions for HVAC, building and lighting control, energy management, and wireless industries;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

279545 - SMART ELECTRONICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of turnkey IoT solutions;• Serving businesses in the home security and senior remote assistance markets;• Offers connected security solutions and automatic fall detection technology;• Operates in Southern Europe, the Nordics and the UK.	<ul style="list-style-type: none">• Providers of smart electronic solutions;• Serves businesses in the home security and senior protection markets;• Products include fall detection technology, vehicle tracking, door opening detection, motion detection and SOS push buttons;• Located in Europe;• Minimum EBITDA €250k.

Location: France

264005 - MANUFACTURER OF BESPOKE EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturers of bespoke, high-value equipment;• Part of a wider listed group;• Specialising in physical vapour deposition equipment;• Distributes products globally.	<ul style="list-style-type: none">• Manufacturers of niche scientific and technical products;• Offering high-tech manufacturing services;• Operating B2B;• Located in the US or Europe;• Minimum EBITDA £500k.

Location: England

FINANCIAL GENERAL

285536 - FACTORING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of flexible invoice factoring solutions;• Offers advanced payroll and invoice solutions;• Operates across the UK.	<ul style="list-style-type: none">• Providers of invoice factoring solutions;• Offering recruitment, invoice and payroll advance payment solutions;• Located in the UK;• Minimum EBITDA £250k.

Location: England

285182 - IFAS & WEALTH MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of financial services technology;• Offering solutions for succession planning, data handling and accounting;• Operates B2B;• Serves a domestic client base.	<ul style="list-style-type: none">• IFA and wealth management businesses;• Located in the UK;• Minimum EBITDA £500k.

Location: England

285546 - ACCOUNTANCY FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of financial services;• Offers a range of services including auditing, taxation, business recovery and insolvency, corporate finance, mortgage advice and payroll;• Located in the UK.	<ul style="list-style-type: none">• Accountancy firms;• Providers of financial and business consultancy services;• Serving the health and social, hospitality, manufacturing, engineering professional services, property, recruitment and retail sectors;• Located in the UK;• Minimum EBITDA £500k.

Location: England

115184 - PROFESSIONAL & FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE-owned;• Professional and financial services group;• Offers tax and audit, wealth management and corporate finance services;• Offers services across the UK.	<ul style="list-style-type: none">• Professional and financial services firms;• Offering audit and assurance, tax and outsourced financial services;• Offering services across a range of sectors, including tech and high growth, retail, property, not-for-profit and healthcare;• Located in the UK;• Minimum EBITDA £500k.

Location: England

FOOD & BEVERAGES

282506 - NUTRITION BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XETRA-listed;• Growth investor;• Invests in plant-based and sustainable food brands;• Operates a portfolio of human and animal nutrition brands;• Invests across Europe.	<ul style="list-style-type: none">• Human and animal nutrition brands;• Must be green, plant-based or sustainable brands;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

252255 - BRANDED SNACK FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Snack food brand;• Manufactures and distributes a range of crisps;• Operates domestically.	<ul style="list-style-type: none">• Manufacturers of branded snack foods;• Preference for healthy snacks;• Located globally;• Minimum EBITDA £250k.

Location: England

285262 - ONLINE WINE DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Wine distributor;• Operates an online wine auction;• Operates B2B and B2C;• Located in Belgium.	<ul style="list-style-type: none">• Wine distributors and manufacturers;• Distributing through an online e-commerce shop;• Operating B2B and B2C;• Located in Europe;• Minimum EBITDA €500k.

Location: Belgium

HEALTH/PHARMA

282907 - PHARMACEUTICAL MEDICINES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Wholesaler and distributor of pharmaceuticals;• Imports and distributes trademarked medicines;• Distributes products to pharmacies across the Netherlands.	<ul style="list-style-type: none">• Wholesalers and distributors of pharmaceutical medicines;• Focusing on service growth and MedTech;• Serving pharmacies;• Located in the Netherlands;• Minimum EBITDA €750k.

Location: Netherlands

285337 - HEALTHCARE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Developer of EPD software and services;• Offers software for electronic health records, agendas, bookkeeping, invoicing and patient portals;• Serves therapists and mental health professionals;• Operates across the Benelux.	<ul style="list-style-type: none">• Developers of administrative healthcare software;• Offering software in the areas of electronic health records, bookkeeping, invoicing and patient portals;• Serving healthcare professionals;• Located in Northern Europe;• Minimum EBITDA €500k.

Location: Netherlands

HEALTHCARE PROVIDERS

285506 - SUPPORTED LIVING HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of support services to adults with complex needs;• Offers supported living accommodation;• Serves adults with learning and physical needs;• Located in the UK.	<ul style="list-style-type: none">• Providers of residential supported living homes;• Focusing on care for adults with complex needs;• Located in the UK;• Minimum EBITDA £500k.

Location: England

278850 - HAIR LOSS TREATMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of restorative hair loss treatments;• Provides surgical and non-surgical treatment options;• Procedures available for balding and eyebrow and beard thinning;• Located in the UK.	<ul style="list-style-type: none">• Providers of restorative hair loss treatment services;• Offering surgical and non-surgical solutions;• Located in the UK;• Minimum EBITDA £250k.

Location: England

279750 - DOMICILIARY CARE AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of care technology and services;• Delivers flexible, tailored domiciliary care;• Develops and supplies software for the care sector;• Operates from multiple agencies nationwide.	<ul style="list-style-type: none">• Domiciliary care agencies;• Providing bespoke at-home care services;• Developers of care technology;• Located in the UK;• Minimum turnover £2m.

Location: England

285474 - DENTAL PRACTICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Dental clinic group;• Provides dental technology, dental & orthodontic care and dental laboratory work;• Serves customers throughout Europe and the UK.	<ul style="list-style-type: none">• Dental practices and laboratories;• Manufacturers of dental prostheses and orthodontics;• Located in Europe and the UK;• EBITDA minimum £250k.

Location: England

267493 - CARE HOMES & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE-owned;• Group of residential care homes;• Offers residential, respite and nursing care services;• Supports complex and lower-acuity needs;• Care homes located across Ireland.	<ul style="list-style-type: none">• Residential care homes and care providers;• Located in Ireland;• Minimum EBITDA €500k.

Location: Ireland

ICT

274484 - FOOD SAFETY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Developer of food safety software solutions;• Offers software for self-monitoring and compliance within the food safety and food waste sectors;• Solutions include compliance checks, risk analysis, automatic updates of laws and overviews of daily food waste, where it occurs and the average price of waste per guest;• Located in the Nordics.	<ul style="list-style-type: none">• Developers of food safety and food waste software;• Focusing on the digitalisation and automation of services;• Serving professional kitchens and production facilities;• Located in Northern Europe;• Minimum EBITDA €250k.

Location: Denmark

281005 - ONLINE GAME DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Software developer and operator of an online-based entertainment platform;• Specialises in online casino and slot machine games;• Offers game and web programming, game and sound design, graphics, customer support and server administration services;• Located in the Nordics and the UK.	<ul style="list-style-type: none">• Developers of online games;• Preference for online gambling and casino games;• Located in Europe;• Minimum EBITDA €250k.

Location: Denmark

282686 - GRC SOFTWARE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Developer of a cloud-based platform;• Supports in simplifying planning, tracking and documentation tasks for organisations;• Offers services in the areas of auditing, risk, compliance, governance and IT security;• Operates across Europe.	<ul style="list-style-type: none">• Developers of governance, risk and compliance software;• Offering users an oversight of their processes and responsibilities;• Located in Europe;• Minimum EBITDA €500k.

Location: Denmark

285256 - CYBER SECURITY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of cyber security services;• Subscription-based business model;• Supported by OCC software which enables constant testing of customers' IT infrastructure;• Operates across the UK and the US.	<ul style="list-style-type: none">• Providers of cyber security solutions;• Offering services to identify weaknesses in customers' IT infrastructure;• Located in the UK;• Minimum EBITDA £250k.

Location: England

285217 - CONTACT CENTRE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developers of a contact centre customer engagement software platform;• Supports customers with outbound sales, service and revenue collection services;• Serves customers operating in the finance, healthcare, government and utilities sectors;• Located in the US, Canada and India.	<ul style="list-style-type: none">• Developers of customers engagement and CRM software;• Supporting call-centres with data management, customer engagement, campaign creation and management, and compliance;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

284989 - MEDIA CONTENT PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer of SaaS solutions for media content creators;• Offers collaboration, sharing, screening and storage tools for content production;• Serves customers in the TV, film, online media and advertising sectors;• Located in the US.	<ul style="list-style-type: none">• Developers of media content production platforms;• Including production and post-production tools;• Offering creation, collaboration, storage and sharing tools;• Located in North America and Europe;• Minimum turnover US\$5m.

Location: USA

285160 - ESG & CSR SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of a corporate social responsibility data management platform;• Offers solutions for managing and reporting sustainability and health and safety;• Serves businesses in all industries;• Located in France.	<ul style="list-style-type: none">• Developers of cloud based ESG and CSR software;• Offering reporting, management, analytics and intelligence tools;• Located in Europe;• Minimum turnover US\$5m.

Location: France

283495 - APPLICATION INTEGRATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of process control software;• Offers a range of solutions for monitoring, weighing, dispensing and managing moisture;• Serves manufactures in the food and beverage, animal feed, building products and pharmaceutical sectors;• Operates globally.	<ul style="list-style-type: none">• Industrial software companies;• Offering mission critical software in niche subsectors;• Preference for waste management, fuel management, utilities, energy, supply chain management, process control, automation, scale management and dispatch solutions;• Located in the UK, Ireland and North America;• Interested in pre-profit companies;• Turnover between £3m-£50m.

Location: England

285149 - CLOUD & IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of cloud solutions;• Offers services to enhance business productivity and infrastructure;• Serves a domestic client base.	<ul style="list-style-type: none">• Providers of cloud solutions and IT support services;• Offering cloud, infrastructure, security, compliance, data protection and productivity services;• Offering cloud solutions including Microsoft 365, Azure, Teamslink and ESET;• Located in the UK;• Minimum EBITDA £500k.

Location: England

283497 - DEVELOPERS OF GRAIN SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian privately-owned;• Developer of grain counting software;• Offers a range of software products as well as network installation and administration services;• Serves customers in the industrial and agriculture sectors;• Operates across North America.	<ul style="list-style-type: none">• Developers of software for the grain industry;• Offering applications for river terminals, country elevators, grain processors, cereal makers and grain traders;• Located globally;• Minimum turnover £3m.

Location: USA

266203 - BUSINESS MESSAGING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of telecommunications services;• Engages with customers to transform their internal and external mobile communications;• Provides SMS, voice, web and multichannel messaging services;• Operates globally;• Headquartered in England.	<ul style="list-style-type: none">• Providers of business messaging solutions;• Offering SMS, mobile payments and emails accessed through web applications;• Located in Europe and the UK;• Minimum EBITDA £250k.

Location: England

285249 - GOVERNANCE RISK MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Risk management SaaS platform;• Stores, manages and validates governance, risk and compliance of third parties;• Serves customers in the energy, housing, automotive, retail and public sectors;• Headquartered in France.	<ul style="list-style-type: none">• Providers of third-party risk management software;• Manages data and certificates of third parties;• Located in Europe and the UK;• Minimum EBITDA €250k.

Location: France

265009 – GOOGLE CLOUD CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of Google Cloud digital consultancy services;• Offers strategic consultancy and engineering services;• Provider of Google Cloud infrastructure, data and collaboration technologies, implementation and consultancy services;• Headquartered in the UK, located across Europe.	<ul style="list-style-type: none">• Providers of digital Google Cloud consultancy and engineering services;• Developing AI, MarTech, data, and cloud security systems;• Supporting customers in all sectors;• Located in Europe;• Minimum turnover US\$5m.

Location: England

285510 - BUSINESS INTELLIGENCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of business intelligence platforms;• Develops predictive solutions based on AI;• Operates a SaaS model;• Platform helps to identify business opportunities and improve efficiency;• Functions include scoring solutions and solvency analysis;• Located globally.	<ul style="list-style-type: none">• Developing business intelligence software;• Offering data collection, business insights, solvency analysis and cloud services;• Located globally;• Minimum EBITDA €500k.

Location: France

INDUSTRIAL/MANUFACTURING

256688 - MANUFACTURERS OF SCIENTIFIC INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of nanotechnology equipment;• Part of a wider listed group;• Offers vapour deposition, soft etching and thermal processing;• Serving universities and government laboratories;• Located in the UK, with global reach.	<ul style="list-style-type: none">• Manufacturers of scientific instruments;• Operating in a global niche;• Focusing on companies with their own product IP;• Located in Europe;• Minimum EBITDA £500k.

Location: England

285206 - MANUFACTURERS OF PIPELINE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of utilities distribution meters and pipeline products;• Offers meters, instrumentation, pipeline repair and joining products;• Serves customers in the natural gas, broader utilities, and water and wastewater sectors;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of utilities pipeline products;• Including metering, instrumentation, flow control, pipeline protection and repair, and joining solutions;• Located in North America, Europe and the APAC region;• Minimum EBITDA US\$500k.

Location: USA

284965 - MANUFACTURERS OF PLASTIC MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of soluble plastic films;• Produces biodegradable PVA films;• Serves customers in the industrial and chemical sectors;• Located in Italy.	<ul style="list-style-type: none">• Manufacturers of biodegradable and water-soluble plastic materials;• Offering custom solutions for industrial applications;• Located in Europe and North America;• Minimum EBITDA US\$500k.

Location: Italy

285130 - ELECTRICAL GRID COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of critical parts for the electrical power grid;• Offers switchgear, transformers and insulators;• Supplies OEMs and grid maintenance service providers;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers of electrical grid components;• Offering parts for the generation and transmission of electricity;• Particularly interested in parts for sub-stations and transmission lines;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

285532 - SHUTTERS & DOORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of commercial steel doors and shutters;• Providers of an end-to-end service including supplying, installation, repairs and maintenance;• Provides a range of products including steel hinged doors, roller shutter doors, crash doors, gates and barriers;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers of commercial steel doors and shutters;• Providing an end-to-end service including door installation, maintenance and repair services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

7030 - WIRING & INTERCONNECTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of cables and electrical assembly solutions;• Supplies interconnection wiring systems;• Serves customers in the automotive and defence sectors;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers and suppliers of bespoke wiring systems and cable assemblies;• Manufacturers of cryogenic products;• Serving customers in the aerospace sector;• Located in Europe;• Minimum EBTDA £250K.

Location: Switzerland

LEGAL

282954 - LEGAL & FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of legal and financial services;• Offering services such as data protection, family law, personal injury, wealth management, wills and intellectual property;• Operates B2B and B2C;• Serves a domestic client base.	<ul style="list-style-type: none">• Providers of legal and financial services;• Offering services such as conveyancing, data protection, medical negligence and debt recovery;• Located in the UK;• Minimum EBITDA £500k.

Location: England

PLASTICS & PACKAGING

7032 - MANUFACTURERS OF PLASTIC COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of complex thermoplastic injection-moulded components;• Distributes products to the automotive, electrical, industrial, sport and medical sectors;• Operates a highly automated business;• Serves a domestic client base.	<ul style="list-style-type: none">• Manufacturers of high-precision plastic components;• Preference for toolmakers;• Serving a variety of sectors;• Located in the Midlands or relocatable;• Maximum turnover £10m.

Location: England

RETAIL/CONSUMER

274327 - POOL COVERS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE-owned;• Manufacturer of automatic pool covers;• Production site located in Belgium;• Distributes products to professional pool installers across Europe.	<ul style="list-style-type: none">• Manufacturers of pool covers and accessories;• Operating B2B, primarily serving pool installers;• Located in the DACH region and France;• Minimum EBITDA €500k.

Location: Belgium

SOFT FM

267624 - ACCESS CONTROL SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of security services;• Serves customers in the corporate security, luxury retail, events, hospitality, security consultancy and training sectors;• Serves a domestic client base.	<ul style="list-style-type: none">• Access control and related systems businesses;• Security guard businesses with a strong client base;• Based in London and the South East of England;• Maximum EV £2m.

Location: England

SUPPORT SERVICES

259899 - ISO CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of ISO standards consultancy services;• Part of a larger listed group;• Offers services such as system analysis, non-conformance reports, internal audits and full system maintenance;• Serves a global customer base.	<ul style="list-style-type: none">• Providers of consultancy services;• Offering industry specific trade accreditation and certification services;• Serving customers in the medical, energy, environmental management and aerospace sectors;• Located in the UK;• Turnover between £500k-£30m.

Location: England

283871 - METAL RECYCLING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Metal recycler;• Offers metal recycling, WEEE waste management, vehicle clearance and civic amenity services;• Operates across the UK.	<ul style="list-style-type: none">• Metal recycling companies;• Other services including WEEE recycling, vehicle recycling and skips;• Located in the UK;• Minimum EBITDA £250k.

Location: England

282437 - B2B CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Data led B2B consultancy;• Offers products allowing clients to track and improve their customer relationships;• Works with clients in the advertising and marketing sectors;• Operates globally.	<ul style="list-style-type: none">• Providers of B2B consultancy services;• Offering customer relationships intelligence and other complimentary tools for business growth;• Working with blue-chip clients;• Located in the UK;• Minimum EBITDA £250k.

Location: England

284979 - WIND ENERGY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of recruitment, services and training;• Offers services such as pre-assembly, construction, commissioning, decommissioning and onshore or offshore maintenance;• Operates in the wind energy sector;• Serves customers globally.	<ul style="list-style-type: none">• Wind energy related businesses;• Located in the UK, Europe, Asia and the US;• Minimum EBITDA £500k.

Location: England

285391 - CONSULTANCY FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Business management consultancy firm;• Offers sales, marketing, supply chain, procurement and operations consultancy services;• Serving businesses in the agriculture, aerospace, defence, chemicals, energy, utilities, bank, distribution and health industries;• Located globally.	<ul style="list-style-type: none">• Consultancy firms;• Offering operations development, sourcing and procurement, supply chain and marketing consultancy;• Located in Europe;• Minimum EBITDA €500k.

Location: England

TRANSPORT/DISTRIBUTION

277220 - PROVIDERS OF LOGISTICS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of freight logistics and palletised transport;• Offers collection, deliver and storage of both full and half loads;• Serves a domestic client base.	<ul style="list-style-type: none">• Providers of logistics services;• Freight forwarders and providers of pallet distribution and/or general haulage;• Located in the UK;• Minimum EBITDA £750k.

Location: England

275870 - BUILDING PRODUCTS DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Building products merchant and distributor;• Products including cables, guttering, drainage, windows, doors and cladding;• Distributes through online and wholesale channels;• Operates across the UK.	<ul style="list-style-type: none">• Distributors of building products;• Products including roofing, plumbing, landscaping, guttering and network cabling;• Located in the UK;• Minimum EBITDA £250k.

Location: England

285136 - CUSTOM RIGGING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Value-added distributor of rigging products;• Includes chain, wire rope, slings, and other related hardware;• Serves customers in the construction and industrial end-markets;• Located in the US.	<ul style="list-style-type: none">• Distributors of custom rigging solutions;• Supplying customers in any end-market;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

285134 - DISTRIBUTORS OF PACKAGING SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Value-added distributor of packaging supplies and equipment;• Offers custom corrugated boxes, polybags, stretch wrap, shrink film, foam, cushioning, mailers, and other related packaging supplies;• Supplies customers in the food, healthcare, biotechnology, industrial, and consumer sectors;• Located in the US, operates across the Midwest.	<ul style="list-style-type: none">• Distributors of packaging supplies;• Providing secondary packaging solutions and equipment;• Located in US, primarily focused on the Midwest;• Minimum EBITDA US\$500k.

Location: USA

284944 – CYCLING DISTRIBUTORS & BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of push-bike parts and accessories;• Offers all bike parts, cycling accessories, clothing, tools and cleaning products;• Supplies independent bike dealers, and parts, components and accessories retailers;• Operates across North America.	<ul style="list-style-type: none">• Distributors of cycling parts, components, and accessories and proprietary brands;• Select bike OEMs;• Omnichannel presence and aftermarket exposure;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

285137 – FLUID POWER & AUTOMATION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Value-added distributor of fluid power and automation products;• Products include fluid connectors, lubrication, pneumatic, hydraulic and automation components;• Offers supporting testing, custom engineering, kitting, assembly, and MRO services;• Located in the US.	<ul style="list-style-type: none">• Distributors of industrial fluid power and automation components and systems;• Serving industrial end-markets;• Located in the US, primarily interested in the Midwest;• Minimum EBITDA US\$500k.

Location: USA

TRAVEL

279870 - TRAVEL TECHNOLOGY PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Digital travel planning platform;• Connects customers to tour operators around the world;• Operates globally.	<ul style="list-style-type: none">• Travel technology platforms;• Connecting travellers to local travel companies;• Providers of bespoke travel planning services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

GENERALIST

284362 - UK SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK Search fund;• Focuses on long-term ownership and growth;• Provides retirement sales solutions;• Backed by personal and investor funds;• Operates in the UK.	<ul style="list-style-type: none">• Sectors of interest including water treatment, printing and audio visual services;• Operating B2B;• Located in the UK;• Must be located an hour from London;• EBITDA between £750k-£1m;• Minimum EBITDA margins 10%.

Location: England