



ACQUISITIVE BUYERS
BUILDING PRODUCTS & CONSTRUCTION

NOVEMBER 2023

Sectors Featured Include: Building Products, Construction & Transport.

SECTORS

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BUILDING PRODUCTS

276019 - CONSTRUCTION SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Design and stock-holding company;• Stocks a wide range of PVCu and aluminium products including steel sheets, rainwater systems, windows, doors, louvers and wall panels;• Designs products used for fabrication and installation in commercial and residential buildings;• Serves customers in the construction industry;• Located in Northern Ireland.	<ul style="list-style-type: none">• Stockholders and suppliers of construction products;• Specialising in architectural aluminium and plastic products;• Located in the UK;• EBITDA between £250k-£2m.

Location: Northern Ireland

256159 - TIMBER & BUILDERS' MERCHANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Builders' merchant;• Operates B2B and B2C;• Located in the Midlands.	<ul style="list-style-type: none">• Timber and builders' merchants providing interior and exterior products;• Located in the Midlands and the South of England;• Minimum EBITDA £250k.

Location: England

282455 - ELECTRIC HEATING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• A group of companies that design, manufacture, distribute and retail electric heating solutions;• Offers affordable, sustainable and efficient smart electric heating products;• Sells products through their own online stores;• Operates B2B and B2C;• Operates throughout the UK.	<ul style="list-style-type: none">• Manufacturers and designers of electric heating solutions;• Operating B2B and B2C;• Located in the UK;• Minimum EBITDA £500k.

Location: England

256142 - BUILDING MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Builders merchant;• Offers a range of decorating, glass, building and landscaping;• Also offers glazing, fixing and installation services;• Operates several sites across the South of England.	<ul style="list-style-type: none">• Suppliers of building materials;• Offering decorating, glass and landscaping products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

258189 - BATHROOM FIXTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of bathroom fixtures;• Products include baths, showers, sinks, toilets and cupboards;• Sells products online, through high-street retailers and via trade showrooms;• Distributes throughout the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of bathroom fixtures;• Located in the UK, Europe and the US;• Minimum turnover £2.5m.

Location: England

282320 - WINDOWS & DOORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of windows and doors;• Offers a range of products including windows, doors, glass facades, balcony and patio doors;• Serves private households across the DACH region and the US;• Headquartered in Germany.	<ul style="list-style-type: none">• Manufacturers of windows and doors;• Offering wood and aluminium products;• Located in the DACH region;• Minimum EBITDA £250k.

Location: Germany

263756 - BESPOKE WOOD MACHINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and installer of bespoke wood and glass staircases;• Staircases are hand crafted in-house;• Supplies products to builders and the general public;• Operates across England.	<ul style="list-style-type: none">• Providers of bespoke wood machining;• Focusing on the staircase and joinery markets;• Located in England;• EBITDA between £250k-£1m.

Location: England

275870 - BUILDING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Building products merchant and distributor;• Products range from cables, guttering, drainage, windows, doors and cladding;• Distributes through online and wholesale channels;• Operates across the UK.	<ul style="list-style-type: none">• Building products distributors;• Wide range of products encompassing roofing, plumbing and landscaping;• Also interested in guttering and network cabling;• Located in the UK;• Minimum EBITDA £250k.

Location: England

268096 - FLOORING WHOLESALERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of flooring;• Distributes carpets, hard wood, laminate and vinyl flooring and grass;• Distributes products across the UK.	<ul style="list-style-type: none">• Flooring wholesalers;• Offering a range of flooring products;• Located in the UK;• Minimum turnover £1m.

Location: England

257471 - BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Builders merchant;• Offers a range of hardware, building products and tools;• Serves customers in the construction, drainage, decorating and landscaping sectors;• Serves trade and private customers across the UK.	<ul style="list-style-type: none">• Suppliers of building materials;• Offering a range of construction, DIY and landscaping products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

CONSTRUCTION

264262 - COMMERCIAL KITCHENS & CATERING ENVIRONMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of commercial catering equipment;• Offers design, supply and installation services;• Creates new kitchens for customers in the hospitality, food service and education sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of commercial kitchens and catering environments;• Offering design, product sourcing, project management and installation services;• Serving a range of commercial end-markets;• Located in the UK;• Minimum EBITDA £250k.

Location: England

282150 - MOBILE BUILDINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of log homes and garden buildings;• Supplies and installs bespoke mobile log homes, transportable log cabins, granny annexes, log garden rooms, garden buildings and holiday cabins;• Offers products to private clients, public bodies, charities and commercial organisations;• Distributes products across the UK.	<ul style="list-style-type: none">• Manufacturers of mobile buildings and modular units;• Offering log cabins and timber units;• Operating B2B and B2C;• Located in the UK;• Minimum EBITDA £250k.

Location: England

279272 - CONSTRUCTION & CIVIL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XPAR-listed;• Construction division of a larger group;• Specialises in the areas of building, civil engineering and infrastructure;• Activities include the construction of offices, housing, hospitals, bridges, tunnels, roads, railways and sanitary networks;• Located globally.	<ul style="list-style-type: none">• Construction and civil engineering companies;• Serving public and private sectors;• Located globally;• Minimum EBITDA €250k.

Location: France

267336 - PROPERTY CONSTRUCTION CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of construction and property consultancy services;• Serves public, residential, hospitality education, banking and finance, and office sectors;• Located in England.	<ul style="list-style-type: none">• Providers of property construction consultancy services;• Including surveying, project management, safety and compliance services;• Located in UK;• Minimum EBITDA US\$500k.

Location: England

279344 - SURVEYING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of surveying services;• Offers a range of surveys including measured buildings, underground, topographical, 3D modelling and CCTV drainage surveys;• Serves the infrastructure, commercial, residential and public sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of surveying services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

254515 - FORKLIFT HIRE & SALES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of forklift truck hire services;• Provides short-term, long-term and rehire rental of branded machines;• Offers bespoke refurbishment, maintenance and equipment training services;• Operates across the UK;• Located in Northern England.	<ul style="list-style-type: none">• Providers of forklift hire, sales and aftercare services;• Focusing on geographic expansion;• Located in the UK;• EBITDA between £400k-£1.5m.

Location: England

281343 - BUILDING SERVICE CONTRACTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of mechanical and electrical services;• Services include heating, cooling, ventilation and water treatment;• Serves the healthcare, life sciences, defence and education sectors;• Operates across England.	<ul style="list-style-type: none">• Building services contractors;• Services including design, installation and maintenance of HVAC systems;• Located in the UK;• Minimum EBITDA £250k.

Location: England

282236 - HOME IMPROVEMENTS & INSTALLATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of home modifications and products;• Offers home modifications, installations and renovation services;• Operates across the US.	<ul style="list-style-type: none">• Providers of home improvements and installations;• Working with occupational therapists to create safe living spaces;• Serving the ageing population to allow people to stay in their homes;• Serving a B2C client base;• Located in the US;• Minimum EBITDA £250k.

Location: USA

TRANSPORT/DISTRIBUTION

267466 - FREIGHT FORWARDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Full service logistics organisation;• Specialises in ocean, road, rail, air and multimodal transport;• Offers freight forwarding, shipping, warehousing, distribution and container freight services;• Also offers value added logistics (VAL) and services (VAS);• Specialises in complex, heavy and dangerous goods;• Operates globally.	<ul style="list-style-type: none">• Freight forwarding;• Operating in four main market lines: speciality chemicals, machinery, wind and energy and general cargo;• No interest in businesses with their own trucks for distribution;• Located globally;• Minimum EBITDA €1m.

Location: Netherlands

276853 - THIRD-PARTY FREIGHT FORWARDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of third-party freight forwarding services;• Offers a range of services including origin cargo management, freight management and e-commerce fulfilment;• Headquartered in the US, located globally.	<ul style="list-style-type: none">• Providers of third-party freight forwarding services;• Serving customers in the manufacturing and e-commerce sectors;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

1696 - FREIGHT FORWARDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Integrated logistics business;• Services include logistics, freight forwarding, supply chain solutions and ISO tank solutions;• Part of a company headquartered in Hong Kong;• Operates globally.	<ul style="list-style-type: none">• Pure freight forwarding companies;• Located globally;• Turnover above £2m.

Location: England

253042 - THIRD-PARTY LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of third-party logistics services;• Offers global logistics, supply chain management, sourcing, packaging, storing and shipping solutions;• Serves customers in the retail, industrial, energy and healthcare sectors;• Operates globally.	<ul style="list-style-type: none">• Providers of third-party logistics and supply chain management services;• Asset light businesses;• Offering multi-modal services;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

9638 - EMERGENCY FREIGHT & EXPEDITED TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Expedited freight transport and logistics services provider;• Road and air freight, air charter, on-board courier and freight forwarding;• History of acquisitions;• Operates worldwide.	<ul style="list-style-type: none">• Emergency freight and expedited transport companies;• Express delivery/time critical freight services including airfreight providers;• Prefer van fleets over trucks;• For a range of sectors and especially automotive and aerospace;• Located globally;• Turnover in the range of £5m-£20m.

Location: England

281795 - SEA FREIGHT FORWARDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish privately-owned;• Global transport company;• Expertise within ports, logistics, energy and railways;• Plans and co-ordinates road, air and sea freight;• Serves customers operating in a range of end-markets;• Operates globally.	<ul style="list-style-type: none">• Providers of freight forwarding;• Focusing on sea transportation;• Located globally;• Minimum EBITDA €1m.

Location: Italy

282377 - PORT, TRANSPORT & LOGISTICS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of logistics, transport and port services;• Offers container transport, distribution, storage and delivery of goods;• Operates across the UK.	<ul style="list-style-type: none">• Providers of port, transport and logistics services;• Offering container transport, warehouse facilities and distribution services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274923 - THIRD-PARTY LOGISTICS & FORWARDING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of national and international third-party freight forwarding and warehousing services;• Offers supplementary services supporting and warehouse management software;• Serves customers operating in a range of end-markets;• Located globally.	<ul style="list-style-type: none">• Providers of third party logistics and freight forwarding services;• Domestic and international footprints;• Serving all markets, e-commerce and retail of particular interest;• Located in the US;• Minimum EBITDA US\$5m.

Location: USA

277086 - TRANSPORT, LOGISTICS & STORAGE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of logistics and warehousing services;• Specialists in high value fragile logistics;• Operates across the UK.	<ul style="list-style-type: none">• Providers of transport, logistics and storage services;• Located in the Nordics, DACH region, Singapore and the UK;• Minimum EBITDA £2m;• Steady profitability;• EBITDA margin >10%.

Location: England