



# Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

FEBRUARY 2024

**Sectors Featured Include:** Agriculture, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverage, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Recruitment, Retail/Consumer, Soft FM, Support Services, Generalist.

## SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com)

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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

## AGRICULTURE

286717 - Agri-Tech

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch privately-owned;</li><li>• Agri-Tech firm;</li><li>• Develops and commercialises technology and software across the food and agriculture sectors;</li><li>• Partners with global technology and R&amp;D institutions;</li><li>• Offers products to farmers and dealers globally.</li></ul>	<ul style="list-style-type: none"><li>• Businesses operating in the agriculture sector;</li><li>• Must have access to raw material opportunities or own production facilities;</li><li>• Exposure to remote sensors, irrigation, crop protection, nutrition and growth promoters;</li><li>• Agri-Tech software solutions;</li><li>• Including maintenance cycle tracking software, ERP systems, advanced tools and applications;</li><li>• Located in Western and Northern Europe, the US and the UK;</li><li>• Turnover between €2m-€10m;</li><li>• Minimum EBITDA €300k.</li></ul>

**Location: Netherlands**

## BUILDING PRODUCTS

### 280113 - Drainage & Irrigation Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Technical wholesalers in the water technology space;</li><li>• Offers a wide range of drainage and irrigation products, including pumps, pressurised piping systems and automatic irrigation products;</li><li>• Stocks thousands of products and numerous brands;</li><li>• Offers products to installers and end-users across the Benelux and Germany.</li></ul>	<ul style="list-style-type: none"><li>• Wholesalers of drainage and irrigation products;</li><li>• Selling products online and through physical warehouses;</li><li>• Supplying professional end-users and regional retailers;</li><li>• Located in the Benelux, Germany and the Nordics;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

### 286616 - Building Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of branded doors;</li><li>• Manufactures composite doors, uPVC external doors and bespoke plastic extrusions;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of building products;</li><li>• Preference for windows, doors and internal screens;</li><li>• Offering products for residential and commercial buildings;</li><li>• No interest in uPVC;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of cleanroom installation services;</li><li>• Offers design, installation, equipment and repair services;</li><li>• Serves customers in the pharmaceutical, medical, speciality manufacturing and laboratory end-markets;</li><li>• Located in North America and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of cleanrooms and controlled environments;</li><li>• Offering specialist cleanroom services, equipment, furnishings and static control elements;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

## CHEMICALS

### 275358 - Industrial Solvents

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Supplier of industrial and blended solvents;</li><li>• Serves clients in the automotive, cleaning chemicals, adhesives, printing, ink and paint sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Suppliers of industrial solvents and blended solvents;</li><li>• Offering hybrid liquid blends and bespoke supply tailored to client's needs;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 278364 - Industrial Cleaning Chemicals

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Producer and distributor of eco-friendly chemicals;</li><li>• Designed for use in manufacturing facilities;</li><li>• Products include metal and floor cleaners, de-rusting chemicals, degreasers and thermal deburring chemicals;</li><li>• Manufactures products in Denmark and India;</li><li>• Distributed products globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of industrial cleaning chemicals;</li><li>• Including cleaning, de-greasing and de-rusting products;</li><li>• Focus on metal cleaning products;</li><li>• Must be biodegradable or eco-friendly;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Denmark**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Luxembourgian privately-owned;</li><li>• Manufacturer of printing ink;</li><li>• Specialises in solvent and water based flexographic and gravure printing inks;</li><li>• Applications include envelopes, paper bags, foils, wrapping paper and corrugated cardboard;</li><li>• Serves clients in the packaging industry;</li><li>• Located in Europe and the Americas.</li></ul>	<ul style="list-style-type: none"><li>• Producers of printing inks;</li><li>• Specialising only in flexographic and gravure printing;</li><li>• Serving clients in the paper and plastic packaging industries;</li><li>• Located in Europe and the US;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: Luxembourg**

## CONSTRUCTION

### 286897 - Architecture & Design Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Providers of architectural and design solutions;</li><li>• Offers interior design, retail and leisure architecture, and branding services;</li><li>• Serves customers in the industrial, commercial, housing, heritage, conservation and leisure sectors;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of architecture and design services;</li><li>• Offering retail design, window displays, sustainable house designs, conservation architecture, signage and wayfinding;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 285416 - Construction Site Services & Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian privately-owned;</li><li>• Rental company specialising in construction sites and temporary spaces;</li><li>• Part of a wider Belgian rental company;</li><li>• Supplies and installs temporary office and dining spaces, sanitary facilities and construction site equipment;</li><li>• Offers site design services and products for sale and rental;</li><li>• Serves construction sites, ports and customers in the industrial, education and distribution sectors;</li><li>• Operates across Belgium.</li></ul>	<ul style="list-style-type: none"><li>• Providers of construction site products and services;</li><li>• Offering products and services focused on the security and operation of construction sites;</li><li>• Located in the Benelux, France, the UK and Germany;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Belgium**





The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of engineering and building services;</li><li>• Serves public and private sector clients;</li><li>• Offers services for all stages of construction, occupation and lifecycle;</li><li>• Serves a national client base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of building services;</li><li>• Offering facilities engineering, IT, fabric, project management, power, engineering and land management services, and infrastructure services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## ELECTRONIC

### 263885 - High-End Audio Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of loudspeaker technology;</li><li>• Part of a wider listed group;</li><li>• Offers services to commercial installers, tours and events;</li><li>• Serves a global client base.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of high-end audio products;</li><li>• Offering audio speakers and electronics;</li><li>• Offering live sound applications and commercial audio installations;</li><li>• Located globally;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

### 250210 - Audio Equipment

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• AIM-listed;</li><li>• Group of audio technology brands;</li><li>• Offers professional sound reproduction services, hardware and software;</li><li>• Designs products for use in studios and on stage;</li><li>• Offers products including studio consoles, synthesisers, mixing amps, instruments, circuit tracks, studio and stage monitors, speakers, microphones, headphones and amplifiers;</li><li>• Serves a global client base.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and suppliers of audio equipment;</li><li>• Providers of software for music and sound production;</li><li>• Offering products and services to audio professionals and musicians;</li><li>• Located globally;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## FINANCIAL GENERAL

### 267804 - Insurance Intermediaries

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US privately-owned;</li><li>• Group of independent insurance intermediaries;</li><li>• National network of insurance brokers operating in global, speciality insurance and re-insurance;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Brokers, MGAs and non-commoditised businesses;</li><li>• Looking to benefit from operational support in regulatory compliance, IT and finance;</li><li>• Located in the UK and Ireland;</li><li>• Minimum EBITDA US\$500k.</li></ul>

Location: England

### 285618 - Accountancy Practices

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of accountancy services;</li><li>• Offering services such as payroll, tax returns, bookkeeping, business planning and forecasting;</li><li>• Operates B2B and B2C;</li><li>• Serves a domestic client base.</li></ul>	<ul style="list-style-type: none"><li>• Accountancy practices;</li><li>• Offering services such as advisory, year-end accounting, payroll, bookkeeping, personal tax, management accounts and VAT;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £200k.</li></ul>

Location: England

## FOOD & BEVERAGES

### 283956 - Feed Companies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Italian PE-owned;</li><li>• Provider of complete feed solutions;</li><li>• Develops and manufactures feed additives for animal nutrition;</li><li>• Serves a global customer base.</li></ul>	<ul style="list-style-type: none"><li>• Animal feed and nutrition companies;</li><li>• Offering products for poultry, swine, horses and dairy cattle;</li><li>• Located in Europe;</li><li>• Maximum turnover €10m.</li></ul>

Location: Italy

### 2681 - Branded Wines & Spirits

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor and importer of wine and spirits;</li><li>• Offers luxury branded products;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of branded wine and spirits;</li><li>• Located in the UK and Europe;</li><li>• Minimum EBITDA £500k.</li></ul>

Location: England

**286690 - Food Brands**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Group of food brands;</li><li>• Produces baked goods and meat products;</li><li>• Sells products online and operates as a wholesaler;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Artisan food brands;</li><li>• Manufacturers of high quality, niche, handmade food products;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England****278915 - Speciality Foods**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Manufacturer and distributor of speciality foods;</li><li>• Offers products including black pudding, eggs and cheese;</li><li>• Serves clients in the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of black pudding;</li><li>• Offering variations of black pudding including, vegan, vegetarian, white pudding and black pudding rings;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## HEALTH/PHARMA

### 284036 - Cleanroom Consumables

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Distributor of consumables for cleanrooms and controlled areas;</li><li>• Products include overalls, clothing, gloves, wipes, cleaning and disinfection products;</li><li>• Supplies customers in the pharmaceutical, semiconductor, microelectronics, aerospace and laboratory sectors.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of cleanroom consumables, PPE and garments;</li><li>• Specialising in cleanrooms and technical cleaning supplies;</li><li>• No interest in cleanroom design and fit-out services;</li><li>• Located in Western Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Germany**

### 286860 - Antibody Contract Manufacturers

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer and supplier of antibodies;</li><li>• Offers a range of services including antibody production, antibody conjugation, cell freezing and storage and mycoplasma testing;</li><li>• Serves clients in the academic, government and commercial sectors;</li><li>• Located in the US.</li></ul>	<ul style="list-style-type: none"><li>• Contract manufacturers of antibodies;</li><li>• Producers of in-vitro and in-vivo monoclonal antibodies;</li><li>• Located in the US, Europe and the UK;</li><li>• Minimum EBITDA margins 15%;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

**280988 - Healthcare Support Services****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• Swiss PE-owned;</li><li>• Group of healthcare support service companies;</li><li>• Provides legal, educational and digital support services;</li><li>• Offers professional healthcare insurance;</li><li>• Located in Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of healthcare support services;</li><li>• Offering legal, education and digital communication services;</li><li>• Serving healthcare professionals;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Switzerland****286768 - Dental Laboratory Products****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Distributor of dental laboratory products;</li><li>• Serves NHS dentists and operators of private dental laboratories;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of dental laboratory products;</li><li>• Located in the UK;</li><li>• Maximum EBITDA £200k.</li></ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Group of occupational health companies;</li><li>• Offers management tools, digital platforms and associated services to occupational health providers;</li><li>• Operates nationwide.</li></ul>	<ul style="list-style-type: none"><li>• Developers of occupational health software solutions;</li><li>• Supporting employees with their quality of life at work and improvement of work life balances;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: France**



## HEALTHCARE PROVIDERS

286781 - Veterinary Services


(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Group of veterinary practices;</li><li>• Offers fully equipped operating theatres, specialised hospitalisation wards and imaging modalities services;</li><li>• Specialises in household and exotic pets.</li></ul>	<ul style="list-style-type: none"><li>• Providers of veterinary services;</li><li>• Offering wellness consultations, dentistry, vaccinations and microchipping services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Ireland**

## ICT

278319 - IT Managed Services <a href="#">(Click to Enquire)</a> 	
<b>The Acquirer</b> <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Providers of IT managed services;</li><li>• Offers secure cloud and network solutions for remote working;</li><li>• Including Microsoft Office 365 and Azure-based services;</li><li>• Operates across the UK.</li></ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"><li>• Providers of managed IT solutions;</li><li>• Offering cloud-based, hosting, security, and digital transformation solutions;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

276486 - IT Software & Hardware <a href="#">(Click to Enquire)</a> 	
<b>The Acquirer</b> <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor of IT hardware and software;</li><li>• Offers branded products such as HP, HPE, Cisco, Lenovo, and Microsoft;</li><li>• Offers IT hardware installation, IT warranty, and IT maintenance services;</li><li>• Operates across Europe and the UK.</li></ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"><li>• Distributor of IT software and hardware;</li><li>• Offering hard drives, desktops, laptops, blade storage, workstations, power supplies, printers, and cables;</li><li>• Distributing products online and in-store;</li><li>• Providers of IT managed services;</li><li>• Located in Europe and the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

**286762 - Managed IT & Consultancy Services****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of single-source managed IT services;</li><li>• Offers managed IT and support, cloud services, virtualisation and disaster recovery backup services;</li><li>• Specialises in business and finance solutions using Microsoft and Infor;</li><li>• Serves customers in the retail, manufacturing and hospitality industries;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of managed IT and consultancy services;</li><li>• Offering financial management solutions, ERP solutions, automated cloud migration and Microsoft business solutions;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Scotland****278226 - Cybersecurity & Cryptography Software****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of secure server and cyber security software;</li><li>• Offers key management, e-signature and authentication, EMV, and mobile app security software;</li><li>• Serves customers in the banking, government, technology, cloud and mobile sectors.</li></ul>	<ul style="list-style-type: none"><li>• Developers of cryptography and cybersecurity software;</li><li>• Offering encryption and data security solutions;</li><li>• Located in Europe and North America;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: Denmark**

**286650 - Data Quality Services**[\(Click to Enquire\)](#)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of data management services;</li><li>• Services include data cleansing, data validation, CRM support and business insights;</li><li>• Serves clients globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of data validation, data cleansing and CRM support services;</li><li>• Located in the UK;</li><li>• Maximum turnover £5m.</li></ul>

**Location: Wales****279178 - Digital Transformation Services**[\(Click to Enquire\)](#)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of digital transformation consultancy services;</li><li>• Offers digital product development, technology modernisation, security and customer experience services;</li><li>• Serves customers operating in a wide range of sectors;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of digital transformation, modernisation, and strategy consultancy services;</li><li>• Developers of enterprise-grade software and automation solutions;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

**285957 - AI & Data Consultancy Firms****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Provider of AI and data consultancy services;</li><li>• Offers a range of services for the development and execution of AI strategies;</li><li>• Supports businesses across the Netherlands.</li></ul>	<ul style="list-style-type: none"><li>• AI and data consultancy firms;</li><li>• Offering services such as strategy development, cloud platform and infrastructure implementation, product development and analytic capability improvement;</li><li>• Located in the Netherlands;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands****268578 - Professional Mounting Solutions****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Group of professional AV and IT mounting specialists;</li><li>• Offers a range of products for mounting small screens and projectors, through to large format displays and digital signage;</li><li>• Markets products under own brands;</li><li>• Distributes products globally via own distribution centres and a network of authorised distributors and dealers.</li></ul>	<ul style="list-style-type: none"><li>• Developers and distributors of professional mounting solutions;</li><li>• Offering branded products for AV and IT hardware;</li><li>• Located globally;</li><li>• Minimum EBITDA €500k.</li></ul>


**Location: Netherlands**




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Provider of cloud services and solutions;</li><li>• Offers digital cloud services, architectures and solutions;</li><li>• Including integration, security and identity services and CRM, CX and ERP solutions;</li><li>• Offices located across Germany.</li></ul>	<ul style="list-style-type: none"><li>• Providers of cloud-based IT services;</li><li>• Focusing on Microsoft Azure, Dynamics 365 and Power Platform technologies;</li><li>• Located in the DACH region and the Benelux;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany**

## INDUSTRIAL/MANUFACTURING

281182 - Steel Components <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Manufacturer of agricultural machinery components;</li> <li>• Offers plough shares, mouldboards, landslides, points, shins and hedge cutter flails;</li> <li>• Serves OEM and aftermarket distributors;</li> <li>• Operates in the UK, distributes across Europe.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Specialist steel manufacturers;</li> <li>• Offering agricultural machinery parts;</li> <li>• Located in the UK and Europe, with a preference for Germany;</li> <li>• No interest in Spain and Italy;</li> <li>• Turnover between £5m-£100m;</li> <li>• Margins between -10% and +10%.</li> </ul>

**Location: England**

280114 - Industrial Cleaning Systems <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• Dutch PE-owned;</li> <li>• Manufacturer and distributor of high-pressure cleaners, steam cleaners and car and train washing systems;</li> <li>• Offers a range of products, including high pressure cleaners, floor cleaners, vehicle washing systems and weed control machines;</li> <li>• Distributes products through a global dealer network;</li> <li>• Own production and sales sites located across the Netherlands, Belgium and Germany.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Manufacturers and distributors of industrial cleaning systems;</li> <li>• Offering products including water and steam cleaners, floor cleaners and weed control machines;</li> <li>• Located in the Benelux, Germany and the Nordics;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Belgium**

**286837 - Wire Springs**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Manufacturer of wire springs, pressings and bending parts;</li> <li>• Manufactures, tests and series tools technical compression springs;</li> <li>• Offers small and large series;</li> <li>• Production sites located in Germany and Slovakia.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of springs, pressings, bending parts and spring-based components;</li> <li>• Serving customers operating in a range of end-markets;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Germany****257129 - Robotic Packaging Equipment**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Swiss PE-Owned;</li> <li>• Manufacturer and installer of robotic packaging lines;</li> <li>• Manufactures robotic packaging machines and cartoning applications;</li> <li>• Uses proprietary designs for many standard base models;</li> <li>• Serves clients in the pharmaceutical, life science, biopharmaceutical, medical, and food industries;</li> <li>• Operates in the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of packaging line automation equipment and robotic solutions;</li> <li>• Offering turn-key packaging lines, leaflet feeders, case closers and convergers;</li> <li>• Located in the UK;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: Ireland**





The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Industrial holding company;</li><li>• Acquires and develops industrial businesses;</li><li>• Track record of acquisitions;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Specialist industrial engineering and manufacturing businesses;</li><li>• Offering mechanical and RF engineering and, high-tech component and electronics manufacturing services;</li><li>• Located in the UK;</li><li>• Preference for the Midlands, the North West and the South of England;</li><li>• Turnover between £2.5m-£50.0m.</li></ul>

**Location: England**

## MARKETING COMMUNICATIONS

### 283730 - PR-Focused Agencies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of marketing and communications services;</li><li>• Offers corporate communications and PR services;</li><li>• Offers services to clients in technology and related industries;</li><li>• Serves clients internationally.</li></ul>	<ul style="list-style-type: none"><li>• PR focused marketing agencies;</li><li>• With- or without property ownership;</li><li>• Located in the UK;</li><li>• Minimum turnover £1m.</li></ul>

Location: UK

### 7035 - Events Management Businesses

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of events companies;</li><li>• Provides marketing, PR and events management services;</li><li>• Serves a domestic client base.</li></ul>	<ul style="list-style-type: none"><li>• Events management businesses;</li><li>• PR or marketing agencies with an events management element;</li><li>• Located in large UK cities;</li><li>• Minimum turnover £1m.</li></ul>


Location: England

**271021 - Employee Engagement Communications****(Click to Enquire)**


<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of marketing solutions;</li><li>• Services range from event logistics to brand engagement;</li><li>• Operates in the UK and US.</li></ul>	<ul style="list-style-type: none"><li>• Employee engagement communications companies;</li><li>• Internal marketing companies;</li><li>• Located in the UK;</li><li>• Turnover between £5m-£20m.</li></ul>

**Location: England**

## RECRUITMENT

250902 - Healthcare Recruitment <a href="#">(Click to Enquire)</a> 	
<b>The Acquirer</b> <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Providers of temporary healthcare staffing solutions;</li><li>• Offers job roles to specialist nurses, support workers, healthcare assistants, RGNs RLDNSs and RMNs;</li><li>• Operates across England.</li></ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"><li>• Providers of healthcare recruitment services;</li><li>• Offering staffing solutions to private and NHS hospitals, care homes, residential homes, day centres, and nursing homes;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

269954 - Recruitment Solutions <a href="#">(Click to Enquire)</a> 	
<b>The Acquirer</b> <ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of recruitment services;</li><li>• Offers permanent, interim, temporary and contract placements;</li><li>• Serves customers in the finance, IT, legal, marketing and business support sectors;</li><li>• Operates across Scotland.</li></ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"><li>• Providers of recruitment solutions;</li><li>• Specialising in white collar placements;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Scotland**

**286234 - Staffing & Recruitment Firms**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French privately-owned;</li><li>• Group of staffing, recruitment and HR companies;</li><li>• Predominantly offers temporary staffing solutions;</li><li>• Operates c.150 agencies across France;</li><li>• Allows agencies and subsidiaries to operate autonomously;</li><li>• Subsidiaries located in Europe and Africa.</li></ul>	<ul style="list-style-type: none"><li>• Staffing and recruitment firms;</li><li>• Preference for a mix of temporary staffing and recruitment;</li><li>• Located in London;</li><li>• Deal size between €2m-€25m.</li></ul>

**Location: France****286853 - Education Recruitment Services**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of recruitment services;</li><li>• Focuses on recruitment and staffing for the education sector;</li><li>• Operates across England and Wales.</li></ul>	<ul style="list-style-type: none"><li>• Providers of education recruitment services;</li><li>• Offering short-term and long-term contracts;</li><li>• Specialising in recruitment and staffing for primary, secondary and SEND schools;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Recruitment agency;</li><li>• Provides specialist staffing, executive search, and talent solutions;</li><li>• Focuses on the technology, analytics, and digital markets;</li><li>• Offers permanent, contract, interim and fixed term solutions;</li><li>• Operates in the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of staffing solutions;</li><li>• Serving customers in the engineering design, data, technology and ERP sectors;</li><li>• Located in the UK, North America and Australia;</li><li>• Minimum turnover £20m;</li><li>• EBITDA between £250k-£20m.</li></ul>

**Location: England**

## RETAIL/CONSUMER

### 286787 - Contract Hire & Vehicle Leasing

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of vehicle leasing solutions;</li><li>• Offers fleet management, rental, and accident management and insurance services;</li><li>• Serves SMEs across a range of sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Contract hire and vehicle leasing;</li><li>• Offering finance solutions, automated vehicle control and tracking and partnered facilities for vehicle repairs services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

### 280115 - Professional Tools

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Online retailer of tools;</li><li>• Offers professional and semi-professional tools to businesses and individual customers;</li><li>• Sells third-party branded products;</li><li>• Operates regional websites and a physical showroom;</li><li>• Distributes products across the Netherlands, Belgium, France and Spain.</li></ul>	<ul style="list-style-type: none"><li>• E-commerce platforms selling (semi-)professional tools;</li><li>• Operating B2B and B2C;</li><li>• Located in the Benelux, Germany and the Nordics;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

**285804 - Protective Eyewear****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer and manufacturer of protective eyewear;</li><li>• Specialises in solutions for extreme environments, ballistics and anti-laser protection;</li><li>• Supplies customers in the defence and emergency services.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of protective eyewear;</li><li>• Including tactical glasses, goggles, and face coverings;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA****9381 - Furniture****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of interior design and furnishing services;</li><li>• Offers interior design, staging and furniture provision to buy or rent;</li><li>• Serves landlords, developers, estate agents and property managers;</li><li>• Operates throughout the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Furniture manufacturers, retailers and service providers;</li><li>• Offering services including retail, rental, staging, fitout and interior design;</li><li>• Providing furniture including beds, seating, décor, window dressings, dining and kitchen appliances;</li><li>• Located in the UK and Europe;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**



## SOFT FM

279881 - Facilities Management Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French privately-owned;</li><li>• Provider of facilities management services;</li><li>• Services include energy management, waste treatment, remote monitoring, general and private security;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of facilities management services;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: France**

## SUPPORT SERVICES

### 280573 - Water Management Solutions

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor of plastic pipes and fittings;</li><li>• Offers various drainage systems, piping and water storage solutions;</li><li>• Serves clients in the construction, agricultural and engineering industries;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of water management solutions;</li><li>• Offering products including septic tanks, water tanks, sewage treatment plants, channel drainage systems and land drainage systems;</li><li>• Located in UK;</li><li>• Minimum EBITDA £250k.</li></ul>

Location: England

### 286771 - Outsourced Telecoms

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of outsourced telecommunications services;</li><li>• Provides personalised call answering, virtual receptionist and appointment bookings;</li><li>• Serves SMEs and large corporations.</li></ul>	<ul style="list-style-type: none"><li>• Providers of outsourced telecommunications solutions;</li><li>• Offering overflow call handling, outsourced call centres, virtual office and emergency response and callout services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

Location: UK

**284969 - Accountancy Services**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of accountancy and financial consultancy services;</li><li>• Offering services such as accounting, tax advice, payroll and bookkeeping;</li><li>• Operates B2B;</li><li>• Serves a domestic client base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of accountancy services;</li><li>• Serving customers in the hospitality, engineering, recruitment and freelance sectors;</li><li>• Located in UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England****286495 - Waste Management Services**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of waste removal services;</li><li>• Offers liquid waste management and disposal;</li><li>• Specialists in surveys, drain repair and maintenance;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Providers of waste management services;</li><li>• Offering collection, treatment and disposal of waste liquids;</li><li>• Offering commercial and industrial drainage services;</li><li>• Located in the UK, with a preference for Wales and the South of England;</li><li>• Minimum turnover £1m.</li></ul>

**Location: England**

**284934 - Automation Integration****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of integration services;</li><li>• Provides operational automation systems, controls, instrumentation and maintenance services;</li><li>• Serves customers in the pharmaceutical, biotechnology, consumer, and industrial sectors;</li><li>• Located in the US and Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Providers of automation systems;</li><li>• Offering integration and TICC services;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA****252735 - Professional Services****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of specialist professional services and technology solutions;</li><li>• Offers services including consultancy, claim, insurance and legal solutions;</li><li>• Serves customers in the insurance and finance sectors;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of specialist professional services;</li><li>• Utilising technology-enabled solutions;</li><li>• Specialising in risk and change management;</li><li>• Serving highly regulated customers;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

**269150 - Independent Nurseries****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of nurseries;</li><li>• Provides out-of-school care for children aged 0-5 years;</li><li>• Offers full-day and part-day sessions;</li><li>• Operates across the Midlands and the South of England.</li></ul>	<ul style="list-style-type: none"><li>• Independent nurseries and providers of out-of-school care;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England****262598 - Self-Storage Companies****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of self-storage facilities;</li><li>• Offers storage solutions for the public and businesses including flexi offices;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Self-storage companies;</li><li>• No interest in logistics or removals;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: Wales**

**16532 - Infrastructure Services**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of drainage services;</li><li>• Offers lining, CCTV surveys, gulley cleaning, high pressure water jetting and pre-planned maintenance;</li><li>• Serves customers in the highway, water, construction, railway and maintenance sectors;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Providers of infrastructure services;</li><li>• Preference for drainage contractors;</li><li>• Located in the UK;</li><li>• Minimum turnover £5m.</li></ul>

**Location: England****276747 - Compliance Solutions**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of compliance and regulatory support services;</li><li>• Offers advisory and regulatory services on FCA authorization and applications, financial crime, SEC compliance and registration;</li><li>• Serves customers in the financial sectors;</li><li>• Operates across the UK and the US.</li></ul>	<ul style="list-style-type: none"><li>• Providers of compliance consultancy services;</li><li>• Offering compliance software, prudential services and regulatory report and compliance advice;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## GENERALIST

286267 - UK PE Firm

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE firm;</li><li>• Provides MBOs and retirement solutions;</li><li>• Focuses on SMEs with recurring revenues;</li><li>• Operates across the UK and Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Sectors of interest include niche services, light industrial, software, distribution, soft FM and maintenance services;</li><li>• Management team in place;</li><li>• Located in the UK and Ireland;</li><li>• EBITDA between £500k - £5m.</li></ul>

**Location: England**