

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

MARCH 2024

Sectors Featured Include: Automobiles & Parts, Building Products, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email holly.cooper@langcliffeinternational.com

- AUTOMOBILES & PARTS
- BUILDING PRODUCTS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

GENERALIST

AUTOMOBILES & PARTS

287393 – Vehicle Repairs	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of vehicle repair services; Offers mobile and repair centre services; Serves clients in the insurance, fleet and accident management sectors; Headquartered in the UK. 	 Providers of vehicle repair solutions; Mobile and in-house services; Offering minor damage, bolt-on parts and panel repair solutions; Located in the UK; Minimum EBITDA £250k.

BUILDING PRODUCTS

273805 – Fire Suppression Equipment	(Click to Enquire)
 The Acquirer UK PE-owned; Manufacturer of firefighting equipment; Offers fire extinguishers, wheeled units, and suppression systems; Serves customers in the industrial and commercial sectors; Operates globally. 	 Acquisition Criteria Manufacturers of fire suppression equipment; Offering fire suppression equipment for transit, vehicles, and kitchens; Operating B2B; Located in the UK; Minimum EBITDA £250k.

Location: Wales

286941 – Fireproofing Materials	(Click to Enquire)
The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and supplier of passive fireproofing materials; Offers coatings, cement, fireproof board and intumescent materials; Serves customers in the construction, commercial, industrial and petrochemical sectors; Operates globally. 	 Providers of fire resistance materials; Offering fire-resistant, thermal and acoustic materials; Focusing on fireproofing, passive fire protection and rigid board; Located in the US and Europe; Minimum EBITDA US\$500k.

Location: USA

CONSTRUCTION

259167 – Natural Stone Products	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Suppliers of natural stone; Offers products for landscaping and commercial projects; Serves a domestic client base. 	 Providers of natural stone products; Offering stone, paving, aggregates and associated landscaping supplies; Serving the landscaping and commercial sectors; No interest in kitchen worktops; Preference for freehold land or yard space; Located in the UK with a preference for the South East of England; Minimum EBITDA £250k.

Location: England

287240 – Fit Out and Joinery	(Click to Enquire)
The Acquirer UK privately-owned; Provider of fit-out services; Offers specialist joinery and furniture manufacturing services; Offers services to retailers, hospitality, healthcare providers and residential	Acquisition Criteria Provider of fit out and joinery services; Will consider related services but must include an aspect of fit-out; Located in the South of England; Maximum turnover £7m.
construction clients;Operates in the South of England.	

254215 – Building and Testing Certification	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of construction and building support services; Offers quality inspection, costing, surveying and additional resourcing services; Also offers site inspections for contractors and engineers; Serves contractors working on construction, building and architecture projects; Operates across the UK. 	 Providers of building testing and certification services; Offering energy and sustainability assessments, consultancy services and other complementary services; Senior management to remain and develop the business as part of a larger group; Located in the UK; Turnover between £250k-£2m.

277572 – MEP Engineering Consultants	(Click to Enquire)
The AcquirerUK privately-owned;Multi-disciplinary building services	MEP (Mechanical, Electrical & Public Health) engineering consultants;
 Offers professional engineering services associated with energy, engineering, and environmental consulting services. Operates nationally. 	 Preference for low carbon and sustainability consulting, large scale residential schemes, acoustics and automation; Management team in place; High proportion of staff should be chartered engineers; Technical competence; ISO 1401 accredited; Located in the UK; Turnover between £750k-£5m.

ELECTRONIC

287083 – Outdoor Lighting Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 Swedish PE-owned; Manufacturer of outdoor lighting products; Offers lighting solutions for roads, streets, industrial, rail and public environments; Located in Finland. 	 Manufacturers of outdoor lighting solutions; Serving infrastructure owners; Located in Europe; Minimum EBITDA €500k.

Location: Finland

287037 – Facility Monitoring Sensors	(Click to Enquire)
 US PE-owned; Manufacturer of environmental monitoring systems; Offers design, manufacturing, installation, commissioning and onsite technical support services; Serves customers in the construction and facilities management sectors; 	Acquisition Criteria Manufacturers of facility environment monitoring devices; Including leak detection, airflow, temperature, and humidity sensors; Located in North America and Europe; Minimum EBITDA US\$500k.
Operates nationally.	

Location: USA

1495 – Power Transformers	(Click to Enquire)
 The Acquirer UK PE-owned; Manufacturer of power and distribution transformers; Offers power, eco, air coolers, cast resin, and series reactor transformers; 	Manufacturers and installers of power transformers; Offering transformer servicing, maintenance, installation, design and manufacturing services;
 Serves customers in the military, rail, and power industries; Operates across the UK. 	 Located in the UK; Minimum EBITDA £250k.

FINANCIAL GENERAL

1895 – IFAs	(Click to Enquire)
The Acquirer	Acquisition Criteria
 US PE-owned; Provider of financial planning and wealth management services; Offers retirement planning, investment, inheritance tax, personal wealth and corporate planning services; Operates nationally. 	 Independent financial advisors; Offering personal and commercial financial advisory services; Located in the UK; Minimum EBITDA US\$250k.

Location: England

287053 – IFAs and Wealth Management	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Group of IFAs; Pursues a buy-and-build strategy; Operates across the UK. 	 IFAs and wealth management businesses; Located in the South of England and Scotland; Minimum turnover £250k.

Location: England

286757 – Claims Management Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of insurance services; Offers loss adjustment, claims solutions, forensic accounting and related professional services; Operates in the UK and Ireland. 	 Providers of claims management and loss adjusting services; Related professional services including expert witness and surveyors; Located in the UK; Minimum EBTIDA £250k;

13570 – Insurance Brokers	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of insurance and risk management solutions; Offers services including wholesale insurance, business insurance, risk management, and high net worth insurance; Offers insurance to businesses and individuals; Serves clients globally. 	 Insurance brokers; Located globally; Minimum EBITDA £500k.

287360 – Managed Insurance Brokers	(Click to Enquire)
The Acquirer	Acquisition Criteria
UK PE-owned;Insurance brokerage group;	Insurance brokers;Offering risk management and claims
 Offers property and casualty insurance and MGA solutions; Serves SMEs; Headquartered in Germany. 	services; Located in Europe, the US and the UK; Minimum EBITDA £250k.

Location: Germany

FOOD & BEVERAGES

9956 – Cake and Desserts Manufacturers	(Click to Enquire)
 The Acquirer UK PE-owned; Manufacturer of cakes and desserts; Specialises in ambient cakes and chilled desserts; Supplies leading retailers in the UK and Europe; Headquartered in UK with bakeries in the UK and Europe. 	 Acquisition Criteria Manufacturers of cakes and desserts; Manufacturing own brand and private label products; Located in the UK, Europe and Australia; Minimum turnover £10m; Minimum EBITDA £250k.
Ok and Europe.	

Location: England

256935 – Vegetarian and Vegan Products	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Distributor of vegetarian and vegan products; Serves customers in the catering and hospitality sectors; Operates across the UK. 	 Suppliers of vegan and vegetarian products; Operating B2B; Located in the UK and Ireland; Minimum EBITDA £250k.

286946 – Food Preservatives	(Click to Enquire)
 US PE-owned; Developer of food preservation ingredients; Specialises in clean label, natural and organic products; Offers product development, consulting and ingredient customisation services; Serves customers in the food manufacturing, foodservice and nutraceuticals sectors; Operates globally. 	 Acquisition Criteria Manufacturers of speciality ingredients; Including shelf-life extenders, natural mould inhibitors, milk and egg replacers and flavourings; Located in North America and Europe; Minimum EBITDA US\$500k.

Location: USA

283956 - Animal Feed and Nutrition	(Click to Enquire)
The Acquirer	Acquisition Criteria
 Italian PE-owned; Provider of complete feed solutions; Develops and manufactures feed additives for animal nutrition; Serves a global customer base. 	 Animal feed and nutrition companies; Offering products for poultry, swine, horses and dairy cattle; Located in Europe; Maximum turnover €10m.

Location: Italy

268782 – Branded Chilled Food Products	(Click to Enquire)
 The Acquirer Spanish PE-owned; Manufacturer of branded and private label chilled food products; Products include spreads, dips and salads; Sells products across multiple retail, foodservice and export channels; Operates across Northern Europe. 	Acquisition Criteria • Manufacturers of branded and private label chilled food products; • Located in Europe; • Maximum turnover €20m.

Location: Netherlands

HEALTH/PHARMA

287288 – Nutritional Supplements	(Click to Enquire)
The Acquirer German PE-owned; Contract manufacturer and development organisation; Develops and manufactures natural food supplements; Serves natural food supplement brands; Operates a production site in Germany.	Acquisition Criteria CDMOs; Producing premium nutritional supplements; Serving online and physical supplement brands; Located in Europe; Minimum EBITDA €500k.
operates a production site in Germany.	IVIIIIIII EBITEAT ESGON.

Location: Germany

286860 – Medical Antibodies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and supplier of antibodies; Offers a range of services including antibody production, antibody conjugation, cell freezing and storage and mycoplasma testing; Serves clients in the academic, government and commercial sectors; Located in the US. 	 Contract manufacturers of antibodies; Producers of in-vitro and in-vivo monoclonal antibodies; Supplying researchers in oncology, immunology and neuroscience therapeutics; Located in North America and Europe; Minimum EBITDA margin 15%; Minimum EBITDA US\$500k.

Location: USA

287239 - Inspection, Testing & Certification Services (Click to Enquire) The Acquirer **Acquisition Criteria** German PE-owned; Providers of inspection, testing and Group of research organisations; certification services; Serving customers in the pharmaceutical, Offers services for the safety and reliability of pharmaceuticals and food food and consumer markets; products; Located in Europe; Services include pharmaceutical analysis, Minimum EBITDA €500k. bioanalytical testing, microbiological examinations, sensory assessments, and certifications; Located globally.

Location: Germany

287044 – Contract Research Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
 US PE-owned; Provider of contract research services; Serves clients in the pharmaceutical, life science and biotech sectors; Operates globally. 	 Contract research organisations; Specialising in data analytics, statistical programming and clinical trial activities; Offering biostatistics, data management and real-world evidence services; Located in the North America and Europe; Minimum EBITDA US\$500k.

Location: USA

287307 - Marketing Consultancy Services

(Click to Enquire)



The Acquirer

- UK PE-owned;
- Provider of bio-pharma consultancy services;
- Offers a range of engagement, marketing and consultancy services;
- Assists bio-pharma companies in bringing new medicines, devices and diagnostics to market;
- Offers online recourses, HTA support services and early engagement insights;
- Operates internationally.

Acquisition Criteria

- Providers of market access consultancy services;
- Focusing on rare and orphan diseases and cell and gene therapies;
- Providing strategic planning, stakeholder engagement, therapy area landscaping and analytic services;
- Operates from an online platform;
- Located in Europe;
- Minimum EBITDA £250k.

HEALTHCARE PROVIDERS

286781 – Veterinary Practices	(Click to Enquire)
 UK PE-owned; Group of veterinary practices; Offers fully equipped operating theatres, specialised hospitalisation wards and imaging modalities services; Specialises in household and exotic pets; Headquartered in Ireland. 	Providers of veterinary services; Offering wellness consultations, dentistry, vaccinations and microchipping services; Located in the UK; Minimum EBITDA £250k.

Location: Ireland

287128 – Dental Healthcare Chain	(Click to Enquire)
The Acquirer Danish PE-owned; Dental care chain; Offers generalist, aesthetic, children's, home, specialist and emergency dentistry services; Located in Sweden, Norway and the	Acquisition Criteria • Providers of dentistry services; • Dental clinics and chains; • Located in Northern Europe; • Minimum EBITDA €500k.
Netherlands.	

Location: Europe

284862 – Mobility Products and Services	(Click to Enquire)
 UK privately-owned; Provider of mobility and accessibility products and services; Offers services such as physiotherapy, rehabilitation and orthopaedic care; Offers products such as prosthetics, wheelchairs and orthotics; Operates B2C; Serves customers in the UK and Europe. 	Providers of healthcare products and services; Operating within the mobility and accessibility sector; Located in the UK and Europe; Minimum EBITDA £250k.

287407 – Risk Management Software	(Click to Enquire)
 UK PE-owned; Provider of risk management software; Offers collateral, credit risk and enterprise risk management services; Serves customers in the commodities, 	Acquisition Criteria Providers of risk management software solutions; Offering training, managed services and business intelligence tools; Located in the UK; Minimum EBITDA £250k.
energy and financial service sectors;Headquartered in the UK.	Willimani Ebirba 1230k.

286264 – Digital Marketing Platforms	(Click to Enquire)
The Acquirer	Acquisition Criteria
 XNSE-listed; Developer of technology platforms for digital marketing, advertising and monetisation; Offers business access to tools, AI, machine learning and advanced analytics to optimise their performances; Serves brands, digital marketing companies, advertising agencies and digital publishers; Located in India, the US and the UK. 	 Developers of marketing, AdTech or CloudTech platforms; Serving digital agencies, publishers and brands; Preference for management to stay postacquisition; Located globally; Turnover between US\$1m-US\$20m.

Location: India

643 – Vehicle Tracking Devices	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of vehicle tracking and security devices; Provides safety, behaviour tracking, risk management, and collision detection solutions; Serves customers in the car rental and flexi-lease sectors; Operates globally. 	 Providers of vehicle tracking and recovery technology solutions; Offering products including black boxes, sleeper and OBDs to track, monitor and recover stolen vehicles; Located in the UK; Minimum EBITDA £250k.

286988 – Data Management Solutions	(Click to Enquire)
•	Acquisition Criteria
 UK PE-owned; Provider of deceased data management and identity fraud solutions; Offers data solutions, mortgage solutions, record management, investigations and regulation checks; Headquartered in England. 	 Providers of mortality data management; Offers compliance, due diligence, data management and data recovery solutions; Operates across the UK; Minimum EBITDA £250k.

Location: England

286394 – Cloud IT Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
 Irish privately-owned; Provider of IT services; Offers cloud migration support, cyber security and consultancy services; Operates across Europe. 	 Cloud services providers; Specialising in cyber security, cloud migration and managed cloud services; Minimum EBITDA £500k; Located in Europe.

Location: Ireland

287276 – CSR Software	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Developer of corporate social responsibility software; Offers volunteer, grant and charitable donation management solutions; Serves a global client base; Headquartered in Canada. 	 Developers of CSR software; Offering a platform enabling corporate giving, volunteering and grant making tools; Located in Europe, US and the UK; Minimum EBITDA £250k.

Location: USA

287425 – EdTech Software	(Click to Enquire)
 The Acquirer US PE-owned; EdTech company; Offers multi-sensory maths teaching resources; Includes physical 3D products, software 	Acquisition Criteria Developers of EdTech software; Offering interactive software and apps; Specialising in resources for maths; Located in North America and Europe; Minimum EBITDA US\$500k.
 Includes physical 3D products, software programs and classroom learning aids; Operates across the US. 	Minimum EBITDA US\$500k.

Location: USA

276143 – Practice Management Software	(Click to Enquire)
The Acquirer	Acquisition Criteria
 US PE-owned; Developers of HR, e-learning and practice operations software; Offers compliance, continuing professional development, workforce management and patient engagement solutions; Serves healthcare service providers; Operates across Europe. 	 Developers of healthcare practice management software; Serving GPs, pharmacies, dentists, vets and other healthcare providers; Located in the UK, Nordics, Germany, Netherlands, North America and Australia; Minimum EBITDA US\$500k.

287327 - Provider of EPR & E-Commerce Solutions (Click to Enquire) The Acquirer **Acquisition Criteria** UK PE-owned; Developers of ERP software; Provider of ERP and e-commerce Offering merchandise management, software; online marketplace and online shop solutions; Offers distribution channels and warehouse management solutions; Located in Europe and the UK; Minimum EBITDA £250k. Serves small and medium sized businesses; Headquartered in Germany.

Location: Germany

287297 – FinTech Software	(Click to Enquire)
 The Acquirer UK PE-owned; Technology-based financial services group; Offers investment management and consulting services; Serving clients in the finance and insurance industries; 	Acquisition Criteria Developers of financial intermediary software; Offering banking, loan products and material asset solutions; Located in Europe and the UK; Minimum EBITDA £250k.
Headquartered in Germany.	

Location: Germany

287435 – SAP Software	(Click to Enquire)
 The Acquirer German PE-owned; Provider of software solutions for SAP ecosystems; Offers a suite of products for providers of environmental services and utility suppliers; Offices located across Germany. 	 Acquisition Criteria Developers of environmental and utility software solutions; Focusing on SAP ecosystems; Located in the DACH region; Minimum EBITDA €500k.

Location: Germany

287310 – Homecare Management Solutions	(Click to Enquire)
 UK PE-owned; Provider of homecare management software; Offers data reporting, billing and payroll services; Serves clients in the medical, managed care organisations and caregiver sectors; Operates globally. 	 Acquisition Criteria Developers of homecare management software; Offering EVV, scheduling and reporting solutions; Located in Europe, the US and the UK; Minimum EBITDA £250k.

Location: USA

287318 – PACS Software	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of enterprise workflow and medical imaging software solutions; Offers medical imaging management services; Serves healthcare organisations; Operates globally. 	 Developers of PACS software; Offering medical imaging, distributed radiology and architecture services and workflow orchestration; Located in Europe, the US and the UK; Minimum EBITDA £250k.

Location: Canada

287280 – Accounting & HR Software	(Click to Enquire)
 The Acquirer UK PE-owned; Provider of accounting, payroll, tax and HR software; Serves accountants, bookkeepers and small to mid-sized businesses; Offices located in Ireland, India and the UK. 	Providers of practice management and payroll software solutions; Offering tax compliance, HR, company secretarial and CRM systems; Located in the UK; Minimum EBITDA £250k.

276914 – Corporate E-learning Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Developer of bespoke corporate elearning solutions; Projects can include; games, videos, text and interactive elements; Additional services include voice-overs, illustrations, animation etc., which can be purchased separately. 	 Developers and providers of corporate elearning solutions; Learning management systems software; Located in Europe; Minimum EBITDA £250k.

Location: Sweden

 The Acquirer French PE-owned; Provider of IT consultancy services; Offers digital transformation and workflow automation solutions; Serves customers in the technology, Acquisition Criteria Providers of IT consultancy and workflow automation solutions; Offering app development, digital strategy and managed services; Located in the UK and Europe; 	287410 – IT Consultancy Services	(Click to Enquire)
finance, energy and utilities sectors; • Minimum EBITDA €250k. • Headquartered in the Netherlands.	 The Acquirer French PE-owned; Provider of IT consultancy services; Offers digital transformation and workflow automation solutions; Serves customers in the technology, finance, energy and utilities sectors; 	Acquisition Criteria Providers of IT consultancy and workflow automation solutions; Offering app development, digital strategy and managed services; Located in the UK and Europe;

Location: Europe

287364 – General Insurance Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Insurtech provider; Uses GI technology to automate insurance quotes; Offers home, landlord, buy-to-let and non-standard insurance solutions; Operates B2B; Headquartered in the UK. 	 Proprietary software developers; Offering cloud-based insurance platform for building and content insurance solutions; Located in the UK; Minimum EBITDA £250k.

286762 – IT Managed Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of single-source managed IT services; Offers managed IT and support, cloud, virtualisation and disaster recovery backup services; Specialises in business and finance solutions using Microsoft and Infor; Serves customers in the retail, manufacturing and hospitality industries; Headquartered in the UK. 	 Providers of managed IT and consultancy services; Offering financial management, ERP, cyber security, automated cloud migration and Microsoft business solutions; Located in the UK; Minimum EBITDA £250k.

Location: Scotland

287267 – Automated Industrial Software	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of automation software solutions; Offers asset and device management and versioning and backup solutions; Increases manufacturing efficiency and safety; Serves customers in the oil and gas, food and beverage, life sciences and consumer sectors; Operates in Asia, Europe and the US. 	 Providers of automated industrial software solutions; Offering lifecycle management, program block standardisation, disaster recovery and long-term archiving of production data; Located in the UK and Europe; Minimum EBITDA £250k.

Location: Germany

287369 – EPR Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of multi-vertical ERP services; Offers consulting software, online data management and cloud software solutions; Serves customers in the finance, legal and governance sectors; Operates across Europe. 	 ERP software developers; Providing CRM, mortgage and insurance solutions; Offering quote generation, managing sales opportunities, tracking follow-ups and customer portal tools; Located in the UK and Europe; Minimum EBITDA £250k.

Location: Netherlands

INDUSTRIAL/MANUFACTURING

ho Assuinon	Acquisition Cuitouis
 UK privately-owned; Engineering company; Manufactures and tests a wide range of equipment; Specialises in pipe welding, mechanical fitting and weld inspection services; Designs, supplies, installs, and commissions systems for customers in the nuclear, naval defence, skid packaging and utility industries; Offers clients on-site technical support; Operates domestically. 	 Specialist manufacturing services; Preference for a USP or intellectual property; Located in the UK, US and Europe; Minimum EBITDA £250k.

Location: England

286984 – Nuclear Applications	(Click to Enquire)
 US-privately-owned; Manufacturer of nuclear applications; Supporting the entire nuclear cycle from new plant build to decommissioning; Designs and deploys rad-hardened 	Acquisition Criteria Technology services and engineering companies; Specialising in nuclear applications; Providing robotics for radioactive environments;
 robotics for use in radioactive environments and advanced process systems to manage radioactive waste; Serves the US and international governments, utility companies, and medical research facilities; Operates nationally. 	 Located in the UK, US and Europe; Minimum EBITDA £250k.

Location: USA

 UK privately-owned; Manufacturer and supplier of sensors; Serves customers in the HVAC market; Offers a range of air, water and gas controllers, monitors and accessories; Operates globally. Acquisition Criteria Manufacturers and suppliers of sensing and control technology products to be used in building management systems; HVAC market main area of focus; IPR needs to be part of the deal; Providers of sensing technology; Designed for use in niche end-markets; Turnover between £2m-£10m; Located across Europe. 	3747 – HVAC Sensors	(Click to Enquire)
	 The Acquirer UK privately-owned; Manufacturer and supplier of sensors; Serves customers in the HVAC market; Offers a range of air, water and gas controllers, monitors and accessories; 	Manufacturers and suppliers of sensing and control technology products to be used in building management systems; HVAC market main area of focus; IPR needs to be part of the deal; Providers of sensing technology; Designed for use in niche end-markets; Turnover between £2m-£10m;

261269 – Riser Doors and Access Panels	(Click to Enquire)
 The Acquirer UK privately-owned; Manufacturer of riser doors and access panels; Designs and manufactures riser doors and access panel solutions for ceilings, walls and drywall partitions; 	Acquisition Criteria
 Offers loft access doors, metal doors, plasterboard doors, fire rated and non-fire rated products; Operates B2B; Operates domestically. 	Minimum EBITDA £250k.

13680 – Recyclable Plastic Products	(Click to Enquire)
 The Acquirer UK PE-owned; Manufacturer of recyclable plastic products; Provides injection, rotational and blow moulding services; Offers storage boxes, flexi tubs and 	Acquisition Criteria
baskets and watering cans;Serves a global client base.	Located in the UK;Minimum EBITDA £250k.

7554 – Fenestration Components	(Click to Enquire)
 The Acquirer Main Market-listed; Manufacturer and supplier of highly-engineered fenestration components and access solutions; Offers seals, extrusions, window and door hardware, locking systems and 	Manufacturers of components for windows and doors; Manufacturers of commercial building safety equipment such as guard rails; No interest in general manufacturers and fabricators of windows and doors;
 electronic access products; Serves customers in the construction industry; Operates in the UK, Europe, Australia and South America. 	 Located globally; Must be profitable; Minimum EBITDA £250k.

286960 – Commercial Catering Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of commercial catering equipment; Supplies and installs warewashing equipment and spare parts; Specialises in commercial glass and dishwashers; Serves clients in the hospitality, healthcare and facilities management sectors; Headquartered in the UK. 	 Manufacturers of commercial catering equipment; Own-brand products; Offering dishwashers, glasswashers, ice machines and water treatment solutions; Located in the UK; Minimum EBITDA £250k.

287424 – Intralogistics Automation Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of smart intralogistics automation solutions; Designs, engineers and assembles customised modules and sub-systems; Products include storage and distribution technologies; Serves customers in the automotive, retail, healthcare and logistics sectors; Operates across Europe. 	 Providers of smart automation solutions; Offering lifts, conveyor systems, palletisers and loading and unloading stations; Located in the UK and Europe; Minimum EBITDA £250k.

Location: Austria

261080 - Crane Rail Solutions (Click to Enquire) **Acquisition Criteria** The Acquirer Pan-European PE-owned; Manufacturers and installers of heavyduty rail solutions; Manufacturer and distributor of crane rail solutions; Products including rails, clips, pads, supports, buffers and crane parts; Products include rails, clips, pads, Providers of installation, repair and supports and buffers; Services include consultancy, welding, maintenance services; installation and maintenance; Focusing on rail solutions and port Designs products for use in ports, cranes; shipyards, steel mills, rail depots and Operating in ports, shipyards, steel mills, other heavy industries; rail depots and other heavy industry Headquartered in Belgium with facilities; additional offices and facilities in Europe, Located globally; the Americas and Asia. Minimum EBITDA €300k.

Location: Belgium

260774 – Precision Engineering Components	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of precision engineering components; Offers machining, surface coating, heat treatment and engineering services; Serves customers in the aerospace and defence sectors; Operates across the UK. 	 Manufacturers of precision machining services; Offering services including turning, milling, testing, vacuum brazing, electron beam weld and torch welding; Located in the UK; Minimum turnover £5m; Minimum EBITDA £250k.

287008 – Precision Materials	(Click to Enquire)
The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and distributor of precision materials; Offers centreless grinding and preparation services; Specialises in close tolerance rods and bars; Serves customers in the medical, aerospace, automotive, defence and contract manufacturing industries; Operates globally. 	 Manufacturers of precision metal materials; Offering milling, grinding, turning, heat treatment, lapping and chamfering services; Located in North America and Europe; Minimum EBITDA US\$500k.

Location: USA

LEISURE

287201 – Experience Bars	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Providers of an interactive clay shooting and cocktail bar; Offers digitalised clay target shooting; Serves food, alcoholic and non-alcoholic beverages; Operates in the UK. 	 Providers of experience and activity bars; Offering digitalised gaming, activities, food, and beverages; Located in the UK; Minimum EBITDA £250k.

Location: England

269209 – Fast Food Chain	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Fast food chain; Operates across 10 locations; Specialises in healthy food; 	 Fast food chains; Focusing on healthy and fresh food; Offering build-your-own services; Located in the UK;
Operates nationally	Minimum EBITDA £250k.

Location: England

287058 – Leisure Facilities	(Click to Enquire)
 The Acquirer UK PE-owned; Provider of a leisure facility for families; Services include child minding, soft play, working areas and a gym; 	 Acquisition Criteria Providers of leisure facilities; Focused on offering services catering to families with children; Offering child care services, co-working
Located in the UK.	 areas, soft play and gym area; Located in the UK; Minimum EBITDA £250k.

he Acquirer	Acquisition Criteria
 UK PE-owned; Provider of a family focused private members group; Offers soft play, swimming and educational classes for children aged 1-7 years old; Includes areas for adults to relax and work; Located in the UK. 	 Providers of supervised children's play clubs; Offering swimming, soft play, nutritional meals, sports, games, activities and hospitality areas for adults; Located in the UK; Minimum EBITDA £250k.

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 The Acquirer UK PE-owned; High-end gym chain; Offers curated classes, private events and corporate packages; Operates across the UK, UAE and Australia. 	 Acquisition Criteria Individual gyms and gym chains; Facilities including shops and cafes; Also providing personal care services; Located in the UK; Minimum EBITDA £250k.

MARKETING COMMUNICATIONS

286654 – Digital Marketing Companies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Investment group with subsidiaries in marketing and textiles; Operates domestically. 	 Digital marketing companies; Preference for Al-enabled services; Located in the UK; Minimum EBITDA £250k.

Location: England

287399 – E-Commerce Digital Agencies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of digital marketing services; Focuses on growing e-commerce brand presence and increasing sales; Offers a range of services including strategy, data, design and automation; Operates across the Netherlands. 	 E-commerce digital agencies; Competencies including strategy, data and analytics, performance marketing, automation and design and CX; Located in Western Europe with a preference for the Netherlands and the DACH region; Minimum EBITDA €500k.

Location: Netherlands

286991 – Social Media Agencies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 French PE-owned; 	 Social media marketing agencies;
 Group of marketing companies; 	Offers content creation and social media
 Made up of six companies; 	campaigns, SEA and SEO.
 Offers content creation for TikTok and 	 Located in Europe;
Instagram, SEA media buying and SEO;	Minimum EBITDA £500k.
 Located in France. 	

Location: France

284518 – Marketing Agencies	(Click to Enquire)
 The Acquirer French PE-owned; Digital marketing agency; Offers tailor-made filming services, acting and motion solutions; Offers services under three brands; Headquartered in France. 	 Acquisition Criteria Marketing agencies; Offering communication strategies, brand development, script writing and art direction; Specialists on TikTok and NFTs; Located in Europe; Minimum EBITDA €250k.

Location: France

287340 – Pharmaceutical Consultancies	(Click to Enquire)
The Acquirer	Acquisition Criteria
UK PE-owned;	Pharmaceutical consultancies;
 Group of biotechnology companies; Provides analytics, forecasts and data analysis of clinic trails; 	 Providers of specialist intelligence, data and software for clinical trials; Located in the UK;
 Serves life sciences customers from early development through to commercialisation; 	Minimum EBITDA £250k.
 Operates globally. 	

PLASTICS & PACKAGING

262685 – Provider of Packaging Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturers of packaging; Offering bespoke cardboard boxes; Serves a domestic client base. 	 Manufacturer of corrugated packaging; Offering design and production; Located in the UK; Minimum EBITDA £250k.

Location: England

279129 – Glass & Plastic Packaging	(Click to Enquire)
The Acquirer	Acquisition Criteria
 French PE-owned; Manufacturer of packaging solutions; Serves clients in the cosmetic and pharmaceutical markets; Distributes products globally. 	 Manufacturers of plastic and glass packaging; Serving customers in the pharmaceutical and cosmetic markets; Products including applicators, caps, bottles, jars, dosing products and injectors; Located in Europe; Minimum EBITDA €250k.

Location: France

283126 – Food Packaging	(Click to Enquire)
The Acquirer	Acquisition Criteria
 Belgian privately-owned; Designer and manufacturer of takeaway packaging; Manufactures of food packaging; Offering plastic, bagasse and paper meal boxes and coffee cups; Serves food distributors, caterers, stores and consumers; Operates in Belgium and the UK with a global client base; 	 Manufacturers of food packaging; Manufacturing packaging for takeaway food and drinks; Serving businesses in the catering, cash and carry, bakery and foodservice sectors; Located in Europe; Minimum EBITDA €250k.

Location: Belgium

PRINT

The AcquirerAcquisition Criteria• UK PE-owned;• Providers of printing solutions;• Provider of commercial printing services;• Offering products including leaflets and	286968 – Commercial Printing Services	(Click to Enquire)
 Offers digital and lithographic printing; Services include small and large format digital printing, outdoor campaigns and web2print; Operates across the UK. flyers, stickers and labels, window graphics, backlit posters, calendars and wedding stationary; Located in the UK; Minimum EBITDA £250k. 	 The Acquirer UK PE-owned; Provider of commercial printing services; Offers digital and lithographic printing; Services include small and large format digital printing, outdoor campaigns and web2print; 	 Providers of printing solutions; Offering products including leaflets and flyers, stickers and labels, window graphics, backlit posters, calendars and wedding stationary; Located in the UK;

Location: Ireland

RECRUITMENT

250554 – Recruitment Solutions	(Click to Enquire)
 The Acquirer UK PE-owned; Provider of business advisory and recruitment services; Offers executive search and interim 	Acquisition Criteria Providers of permanent and interim executive employment solutions; Offering board advisory, benchmarking, recruitment, and leadership development
 leadership services; Serves the public, non-profit, and education sectors; Operates across Europe. 	 solutions; Located in the UK; Minimum EBITDA £250k.

RETAIL/CONSUMER

16260 - Party Supplies	(Click to Enquire)
 The Acquirer UK PE-owned; Designer, manufacturer and retailer of party products; Offers fancy dress, balloons, accessories, decorations, themed and personalised decorations; Sells products in stores and online; 	Acquisition Criteria
Operates globally.	Minimum EBITDA £250k.

Location: England

287262 - Car Subscriptions	(Click to Enquire)
The Acquirer	Acquisition Criteria
UK PE-owned;	 Vehicle leasing providers;
 Online vehicle leasing platform; 	 Serving sports organisations;
 Specialises in car sponsorships for the sports industry; Operates B2C and B2B; Headquartered in Germany. 	 Offering annual contract basis agreements; Located in the UK and Europe; Minimum EBITDA £250k.

Location: Germany

286787 - Contract Hire & Vehicle Leasing	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of vehicle leasing solutions; Offers fleet management, rental and accident management and insurance services; Serves SMEs across a range of sectors; Operates across the UK. 	 Contract hire and vehicle leasing; Offering finance solutions, automated vehicle control and tracking and partnered facilities for vehicle repairs services; Located in the UK; Minimum EBITDA £250k.

(Click to Enquire) **280920 - Decorative Surface & Flooring Products Acquisition Criteria** The Acquirer B2B suppliers and distributors decorative UK PE-owned; surfaces and flooring products; Distributor of decorative surfaces and flooring products; Offering kitchen and bathroom worktops, flooring, sinks, taps and panelling; Offers flooring, worktops and wall Located in the UK and the US; panelling; Operates B2B; Minimum EBITDA £250k. Located in the UK.

Location: England

277694 - FMCG Companies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 XNGM-listed; Group of FMCG companies; Consists of over 25 operating companies; Supplies next generation food and nonfood products to the broader FMCG market; Vision to provide organic, eco-friendly and sustainable FMCG products; Serves a range of FMCG markets globally, through an extensive distribution network; Acts as an operational platform for companies; Pursues an active M&A strategy. 	 FMCG companies; Wholesalers with activities in the FMCG space; Located in the Nordics; Minimum EBITDA €250k; Manufacturers of nutritional ingredients, supplements, confectionary and sugar reduced snacks; Located in Europe and Australia; FMCG packaging and distribution service companies; Located in Australia; Revenue between €8m-€20m.

Location: Sweden

286892 - Textiles & Clothing	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Group of textile manufacturing and distribution companies; Manufacturer of in-flight textile products; Offers cushions, blankets, sleepwear and tableware; Serves commercial and private aviation clients; Manufacturer and distributor of healthcare textiles; Offers patient clothing, medical textiles and bedding; Manufacturers of pile wire for the carpet industry; Distributes globally. 	 Manufacturers and distributors of textile products; Operating in any sector; No interest in branded merchandise, workwear or fashion brands; Located in the UK; Maximum EV £10m.

256741 - Trophies & Awards	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Supplier of trophies and awards; Associated services include engraving and bespoke trophies; Clients include schools and corporate entities; Operates across the UK. 	 Supplies sporting award products; Offers engraving and customisation services; Located in the UK; Minimum turnover £100k.

SOFT FM

279881 - FM Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
 French privately-owned; Provider of facilities management services; Services include energy management, waste treatment, remote monitoring, general and private security; Operates across Europe. 	 Providers of facilities management services; Located in Europe; Minimum EBITDA €500k.

Location: France

259486 – Fire and Security Systems Services	(Click to Enquire)
 UK privately-owned; Provider of installation and maintenance services of fire and security systems; Offers services such as alarms, system monitoring, emergency lighting, CCTV, access control, extinguishers and fire doors; Operates B2B; Serves a domestic client base. 	 Acquisition Criteria Providers of installation, maintenance or monitoring of fire and security systems; No interest in people-based security; Located in the UK; Minimum turnover £3m.
- Serves a domestic cheft base.	

SUPPORT SERVICES

253291 - Safety & Risk Management	(Click to Enquire)
 UK privately-owned; Provider of safety and risk management services; Offers on-site training, medical, health and safety support and security services; Offers services to the television and film production industry; Operates globally. 	 Acquisition Criteria Providers of safety and risk management; Offering on-site security and support; Serving customers in the media sector; Located globally; Minimum EBITDA £250k.

Location: England

286673 - Energy-Focused Consultancies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of engineering and consultancy services; Specialises in energy efficiency and decarbonisation; Offers a range of services including consultancy, strategy and installation and maintenance; Offers energy and net zero plans; Operating B2B; Operates across the UK. 	 Consultancies and engineering services within energy-efficiency, renewables and decarbonisation; Providers of renewable energy installation and maintenance services; Serving B2B energy brokers; Located in the UK; Maximum EBITDA £10m.

286996 - Outsourced Stability Storage Solution	ons (Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of stability storage services; Offers long and short shelf-life studies, disaster recovery, photostability and thermal cycling solutions; Serves customers in the pharmaceutical and bioscience and medical device sectors; Operates across the UK, Europe and the US. 	 Providers of outsourced stability storage solutions; Offering field service engineers, AAT and validation services; Located in the UK; Minimum EBITDA £250k.

Location: UK

287212 - Aesthetic Medicine Courses	(Click to Enquire)
 The Acquirer UK PE-owned; Provider of postgraduate training courses in aesthetic medicine; Offers injectables and dermatology courses; 	Acquisition Criteria Providers of aesthetic medicine training courses; Offering in person and e-learning training; Courses include training for the following procedures Botox, dermal fillers, micro-
 Serves customer in the medical industry; Operates in the UK. 	needling and chemical peels; Located in the UK; Minimum EBITDA £250k.

286794 - Engineering Surveyors	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of engineering surveying and monitoring services; Offers land and building surveys, digital replica, environmental and structural monitoring services; Serves customers in the residential, commercial, energy, defence and transport sectors; Operates across the UK. 	 Engineering surveyors; Offering services including site engineering, RAAC, drone and underground and utilities surveying solutions; Located in UK; Minimum EBITDA £250k.

287066 - FM Services	(Click to Enquire)
 The Acquirer UK PE-owned; Provider of commercial cleaning services; Offers staffing resourcing, commercial cleaning and waste management; Serves customers in the commercial sector; 	 Acquisition Criteria Facilities management service providers; Offering security, maintenance, window cleaning and pest control services; Located in the UK; Minimum EBITDA £250k.
 Operates domestically. 	

Location: England

4638 - Waste Management & Recycling	
 The Acquirer UK privately-owned; Provider of waste management services; Offers recycling, disposal and haulage services; Sells and rents both new and refurbished compaction and baling equipment; Operates domestically. 	 Acquisition Criteria Waste management and recycling businesses; No interest in scrap metal; Located in the West Midlands and North of England; Maximum turnover £3m.

267337 - Nursery Groups	(Click to Enquire)
The Acquirer	Acquisition Criteria
 Pan-European PE-owned; Childcare and nursery group; Provides daily care for over 60,000 children between the ages of six weeks and 12 years; 650 locations across the Netherlands. 	 Nursery groups; Minimum of 10 nurseries in the group; Located across Europe with a focus on the UK and Germany; Minimum EBITDA €3m.

Location: Netherlands

287379 - Event Management Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of event management services; Offers in-person, virtual and hybrid solutions; Includes audience profiling and production services; Operates globally; 	 Providers of event management software; Offering audience engagement technology services; Located in the UK; Minimum EBITDA £250k.

he Acquirer	Acquisition Criteria
 UK PE-owned; Agriculture consultancy; Specialises in environmental management, conservation, crop production and food safety; Offers pesticide residue analysis, insect monitoring, nematodes testing and aquatic ecotoxicology services; Serves food producers, growers, manufacturers, distributors and retailers; Operates globally. 	 Environmental research consultancies; Provider of laboratory research and testing to the public and private sector; Offering crop protection, sustainable agriculture, food and feed quality and chemical safety; Located in the UK; Minimum EBITDA £250k.

286771 - Outsourced Telecoms Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of outsourced telecommunications services; Provides personalised call answering, virtual receptionist and appointment bookings; Serves SMEs and large corporations; Operates across the UK. 	 Providers of outsourced telecommunications solutions; Offering overflow call handling, outsourced call centres, virtual office and emergency response and callout services; Located in the UK; Minimum EBITDA £250k.

Location: UK

268689 - Language Service Providers	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of translation and language services; Services include translation, editing, proof reading and voice overs; Operates a cloud-based platform to connect language experts and clients; Located in Europe, the US and Asia. 	 Language service providers; Creation, translation and publication of content in different languages; Located in Europe; Minimum EBITDA €800k.

Location: Denmark

286829 - Business Strategy & Consultancies	(Click to Enquire)
The Acquirer	Acquisition Criteria
 French PE-owned; Strategy and organisation consulting firm; Serves businesses in the banking and insurance sectors; Offers data, digital, marketing, innovation, organisation and efficiency, people and change, regulatory and compliance, risk and finance, supply chain and sustainability strategy and organisation; Located in France, Belgium and Luxembourg. 	 Business strategy and consultancy firms; Located in Germany, Netherlands, Italy and Spain; Minimum EBITDA €500k.

Location: France

287427 - Environmental Consultancy	(Click to Enquire)
The Acquirer	Acquisition Criteria
 UK PE-owned; Environmental consultancy firm; Offers consultancy services focusing on water and environmental technologies; Serves customers in the utilities, industrial, technology and finance sectors; Operates globally. 	 Providers of environmental consultancy services; Offering horizon scanning, data insights, investment sourcing, analysis and strategy development services; Located in the UK; Minimum EBITDA £250k.

TRANSPORT/DISTRIBUTION

276389 - Warehousing & Distribution	(Click to Enquire)
 The Acquirer UK PE-owned; A specialist in port-centric logistics and transportation; Providing handling, warehousing and distribution of goods and materials; Operates across the UK. 	Acquisition Criteria Providers of warehousing and distribution services; Preference for port locations; Offering specialised cargo logistics for products such as metals, paper or heavy equipment; No interest in freight forwarding;
	 Located in the UK and Ireland; EBITDA between £250k-2m.

Location: Northern Ireland

263879 - Specialist Delivery Services	(Click to Enquire)
 The Acquirer US PE-owned; Provider of parcel and freight solutions; Offers residential and business deliveries; Serving customers in the agriculture, legal, automotive and retail sectors Operates across the UK and Ireland. 	Providers of non-standard logistics services; Delivery of furniture and other heavy products; Located in the UK and Northern Ireland; Minimum EBITDA £500k.
operates across the ox and melana.	

(Click to Enquire)
 Acquisition Criteria Haulage and transportation companies; Preference for pallet distribution and bulk haulage; No interest in couriers or vehicles smaller than Luton vans; No interest in pure storage businesses; Located in the UK and Ireland; Turnover between £4m-£15m.

GENERALIST

286895 - UK Family Office	(Click to Enquire)
 UK Family office; Backed by personal funds; Considers MBOs, MBIs, growth capital, carve outs, special situations and retirement sales; 25 years of previous experience in 	Acquisition Criteria Sectors of interest including healthcare, consumer, agriculture, construction and maintenance services; Operating B2B; Located in the UK, the Benelux and DACH region;
 private equity and hedge funds; Currently has six portfolio companies; EV between £5m-£50m; Operates across the UK and Europe. 	 EBITDA between £500k-£5m. Located in the US; EBITDA between £2.5m-£5m.

Location: England

287043 - UK Search Fund	(Click to Enquire)
 The Acquirer UK search fund; Funded by personal equity, family offices and HNWIs; Experience in building and scaling techenabled businesses; Previously operated in sectors including industrial, energy, consumer, fashion, food and beverage and automotive; Operational roles can be provided across Germany; Operates across the UK and Germany. 	Sectors of interest including industrial, distribution, manufacturing, building materials, energy, HVAC, logistics and warehousing; Operating B2B; Second tier management in place; Located in the UK; Preference for the South, Southeast and the Midlands; EBITDA between £1m-£3m; Sectors of interest including business and support services and life sciences; Offering services such as recruitment, executive search, energy consultancy, dental and hearing care; Located in Germany; EBITDA between £500k-£3m.