

Ref: 269308

Acquisition Search: Life Sciences Commercialisation Services

About the Acquirer

- US PE-owned:
- Provider of commercialisation services to the life sciences industry;
- Offers a full range of market access, marketing, promotion, patient support, and other services;
- Helps customers improve brand results, patient outcomes, and go to-market effectiveness;
- Operates globally.

Acquisition Criteria

- Consultancy, advisory and services firms focused on pre/post-launch commercialisation activities to support life science brands in-market;
- Strong brand relationships are important attributes;
- Preferably operating across several major European pharmaceutical markets;
- Strong presence in a single major European market would be considered;
- Located in the UK and Europe;
- Minimum turnover \$5m;
- Positive EBITDA.

Enquiries should be directed to Holly Cooper at Langcliffe International via email holly.cooper@langcliffeinternational.com or telephone +44 (0)7701 325809.

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