



# Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

MAY 2024

**Sectors Featured Include:** Agriculture, Automobiles & Parts, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Leisure, Plastics & Packaging, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

## SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email [holly.cooper@langcliffeinternational.com](mailto:holly.cooper@langcliffeinternational.com)

- [AGRICULTURE](#)
- [AUTOMOBILES & PARTS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

## AGRICULTURE

### 288148 - Agricultural Ploughs & Products

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Manufacturer of agricultural machinery;</li><li>• Offers ploughs, seed drills and fertiliser spreaders;</li><li>• Operates across the Nordics.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers and distributors of agricultural ploughs;</li><li>• Could consider other agricultural machinery;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul> |

**Location: Sweden**

### 287911 - Farming Equipment

(Click to Enquire)



| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"><li>• Canadian PE-owned;</li><li>• Manufacturer of farming equipment;</li><li>• Products include bed rails, feeding tables, calf boxes, horse boxes and horse stables;</li><li>• Offers distribution and installation services;</li><li>• Serves customers in the agricultural industry;</li><li>• Operates across Denmark, Norway, Germany, Sweden and Ukraine.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers and distributors of farming equipment;</li><li>• Offering stalls, troughs, feeders, rubber mats, and ventilation systems;</li><li>• Located in the UK, Europe and North America;</li><li>• Minimum EBITDA C\$250k.</li></ul> |

**Location: Denmark**

## AUTOMOBILES & PARTS

253724 - Vehicle Repair & Bodywork Centres

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of vehicle body shop companies;</li><li>• Offers repairs on private and commercial vehicles;</li><li>• Provides fleet maintenance and repair;</li><li>• Serves individuals and insurance companies;</li><li>• Operates across the UK.</li></ul> | <ul style="list-style-type: none"><li>• Providers of vehicle repair and body work;</li><li>• Offering vehicle maintenance solutions;</li><li>• Located in England with a preference for the South of England;</li><li>• Minimum turnover £2m.</li></ul> |

**Location: England**

## CHEMICALS

### 276980 - Consumable Products

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer and supplier of packaging and labelling adhesives;</li><li>• Manufacturer of product assembly and coating applications;</li><li>• Serving customers in the food and beverage, packaging, lamination, product assembly and personal hygiene sectors;</li><li>• Distributes products globally.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturer and supplier of adhesives;</li><li>• Offering water and solvent-based and hot melt adhesives;</li><li>• Suppliers of technical products with a preference for chemicals and detergents;</li><li>• Located in the UK;</li><li>• Turnover between £1m-£4m.</li></ul> |

**Location: England**

### 287917 - Cleaning & Protection Products

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Manufacturer of cleaning and protection products for furniture;</li><li>• Offers protectors, shields, cleaners, stain removers and wood colorants;</li><li>• Serves furniture manufacturers, brands and retailers;</li><li>• Operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers of cleaning and protection products for outdoor furniture;</li><li>• Offering products to protect against the effects of weather;</li><li>• Operating B2B;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul> |

**Location: Netherlands**

## CONSTRUCTION

### 112 - M&E Contractors

(Click to Enquire)



| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of multi-disciplinary construction companies;</li><li>• Offers main contracting and sub-contracting services;</li><li>• Serves customers in the accommodation, commercial, distribution, education, frameworks, health, industrial, leisure, retail and sports sectors;</li><li>• Operates nationally.</li></ul> | <ul style="list-style-type: none"><li>• Providers of construction and development services;</li><li>• Construction services including refurbishment, new-build construction, structural fabrication, offsite, modular and prefabricated construction and building decorating;</li><li>• Development services including HVAC, M&amp;E maintenance, building control, property and envelope solutions;</li><li>• Serving customers in private and public sectors;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul> |

**Location: England**

### 280884 - Electrical Installation Service Providers

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• Swedish PE-owned;</li><li>• Group of electrical service companies;</li><li>• Offers a full service from planning and framework agreements to the installation and maintenance of electricals;</li><li>• Serves customers in the business, agriculture, public and housing markets;</li><li>• Operates domestically.</li></ul> | <ul style="list-style-type: none"><li>• Providers of electrical installation services;</li><li>• Offering services in the areas of electric care, lighting, smart homes, solar and heating;</li><li>• Located in the Nordics;</li><li>• Minimum EBITDA €250k.</li></ul> |

**Location: Norway**

**287974 - Infrastructure & Engineering Service Providers****(Click to Enquire)**

| <b>The Acquirer</b>   | <b>Acquisition Criteria</b>   |
|---|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of infrastructure and engineering services;</li><li>• Offers design, build and maintenance services;</li><li>• Serves customers in the utility sector;</li><li>• Located in the UK.</li></ul> | <ul style="list-style-type: none"><li>• Providers of infrastructure and engineering solutions;</li><li>• Offering services including the upgrading and installing of water and sewerage networks, refurbishment of wastewater assets, sewer diversions, full turnkey telecoms solutions and vegetation management;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: England****285940 - Land & Building Survey Providers****(Click to Enquire)**

| <b>The Acquirer</b>   | <b>Acquisition Criteria</b>  |
|---|--|
| <ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of surveying services;</li><li>• Offering land, utilities, archaeological and measured building surveys;</li><li>• Operates across the UK.</li></ul> | <ul style="list-style-type: none"><li>• Provider of land and building surveys;</li><li>• Offering above and below ground surveying;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: England**

## ELECTRONIC

280889 - Lone Worker Safety Technology

(Click to Enquire)



| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"><li>• Swedish PE-owned;</li><li>• Manufacturer of personal safety alarms;</li><li>• Offers fall and impact detection products, rip alarms, panic alarms and no-movement notifications;</li><li>• Serves lone workers;</li><li>• Operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers of advanced lone worker safety technology;</li><li>• Specialising in personal safety alarms and short-range devices;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul> |

**Location: Finland**



## FINANCIAL GENERAL

287965 - Independent Lending Platforms

(Click to Enquire)



| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of consumer financing solutions;</li><li>• Operates as a tech-enabled lending platform;</li><li>• Offers salary and pension transfers, payment delegations, personal loans and TFS advances;</li><li>• Operates B2C;</li><li>• Offices located across Italy.</li></ul> | <ul style="list-style-type: none"><li>• Providers of consumer lending solutions;</li><li>• Offering a range of services including employee loans, debt consolidation and residential mortgage loans;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: Italy**

## FOOD & BEVERAGES

### 280886 - Premium Confectionary

(Click to Enquire)



| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"><li>• Swedish PE-owned;</li><li>• Premium liquorice brand;</li><li>• Products include traditional liquorice and chocolate covered liquorice;</li><li>• Retails products online and instore;</li><li>• Distributes products via European retailers.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers of premium confectionary;</li><li>• Preference for liquorice brands;</li><li>• Located in Northern Europe;</li><li>• Minimum EBITDA €250k.</li></ul> |

**Location: Denmark**

### 287928 - Ready Meal Products

(Click to Enquire)



| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Provider of a 'meals-on-wheels' lunch service;</li><li>• Serves customers in the primary, school, office, home, business and event catering sectors;</li><li>• Operates six industrial kitchen sites and twenty distribution hubs across Germany.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers of ready meal products;</li><li>• Providing ready meal delivery services;</li><li>• Operating B2B and B2C;</li><li>• Located in the Netherlands and Germany;</li><li>• Minimum EBITDA €500k.</li></ul> |

**Location: Germany**

## HEALTH/PHARMA

### 281670 - Medical Imaging Solutions

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor of medical imaging equipment;</li><li>• Offers imaging, PACS/RIS, medical consumables and diagnostic instruments;</li><li>• Serves customers in the healthcare sector;</li><li>• Operates across the UK and Ireland.</li></ul> | <ul style="list-style-type: none"><li>• Distributors of medical imaging solutions;</li><li>• Offering veterinary, dental and oncology equipment;</li><li>• Products including digital radiography, ultrasound, CT, MRI, fluoroscopy, c-arms and DXA;</li><li>• Located in the UK and Ireland;</li><li>• Minimum EBITDA £500k.</li></ul> |

**Location: England**

### 279912 - Dental Practices


(Click to Enquire)




| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Group of dental practices;</li><li>• Serves NHS and private patients;</li><li>• Clinics located in England and Wales.</li></ul> | <ul style="list-style-type: none"><li>• Dental practices;</li><li>• Offering a range of dental treatments;</li><li>• Located in England and Wales;</li><li>• Minimum EBITDA £200k.</li></ul> |

**Location: England**

## HEALTHCARE PROVIDERS

| 287885 - Orthopaedic Surgeries & Treatment Centres <span style="float: right;">(Click to Enquire) </span>   |   |
|--|---|
| The Acquirer   | Acquisition Criteria  |
| <ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Network of orthopaedic treatment centres;</li> <li>• Offers orthopaedic and trauma surgeries for injuries to the musculoskeletal system, as well as treatments for sport injuries;</li> <li>• Operates domestically.</li> </ul> | <ul style="list-style-type: none"> <li>• Orthopaedic surgeries and treatment centres;</li> <li>• Supporting patients with acute and chronic problems;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA €500k.</li> </ul> |

**Location: Germany**

| 288068 - Care Homes <span style="float: right;">(Click to Enquire) </span>  |   |
|--|---|
| The Acquirer   | Acquisition Criteria  |
| <ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Group of care homes;</li> <li>• Offers residential and nursing care services;</li> <li>• Operates 6 locations across the UK.</li> </ul> | <ul style="list-style-type: none"> <li>• Care homes;</li> <li>• Offering specialist dementia, palliative, nursing and residential care;</li> <li>• Minimum of 40 beds;</li> <li>• All rooms must have an ensuite;</li> <li>• Located in the South East of England and London;</li> <li>• Minimum EBITDA £250k.</li> </ul> |


**Location: England**




| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Provider of specialist care;</li> <li>• Serves individuals with learning disabilities, autism, mental health conditions and associated complex needs;</li> <li>• Offers residential homes, supported living, education and vocational support and specialist approach services;</li> <li>• Operates within England.</li> </ul> | <ul style="list-style-type: none"> <li>• Providers of high-quality residential and supported living care services;</li> <li>• Residential homes for individuals with learning difficulties;</li> <li>• Preference for 6-10 beds;</li> <li>• Focusing on the specialist adult market;</li> <li>• Minimum EBITDA £500k.</li> </ul> |

**Location: England**

## ICT

| 287901 - Information Management Software <span style="float: right;">(Click to Enquire) </span>   |  |
|--|--|
| <b>The Acquirer</b> <ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of asset information management software and consultancy services;</li> <li>• Offers building information modelling (BIM), COBie, building safety and digital handover management software;</li> <li>• Operates domestically.</li> </ul> | <b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Providers of Prop Tech software;</li> <li>• Offering software to streamline infrastructure projects;</li> <li>• Services including BIM and common data environment software, digital twinning, data migration and 3D modelling and model validation services;</li> <li>• Serving customer in the defence, commercial real estate, healthcare, datacentres, education and housing sectors;</li> <li>• Located in the UK;</li> <li>• Minimum EBITDA £250k.</li> </ul> |

**Location: England**

| 274263 - Construction Software <span style="float: right;">(Click to Enquire) </span>  |  |
|---|--|
| <b>The Acquirer</b> <ul style="list-style-type: none"> <li>• Swedish PE-owned;</li> <li>• Group of construction software companies;</li> <li>• Offers software and associated services to simplify work processes;</li> <li>• Serves construction workers and craftsmen;</li> <li>• Operates across the Nordics.</li> </ul> | <b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Developers of construction software;</li> <li>• Offering software to digitise processes;</li> <li>• Serving customers in the construction and trade industries;</li> <li>• Located in Northern Europe and the UK;</li> <li>• Minimum EBITDA €250k.</li> </ul> |

**Location: Norway**

**287970 - Data Centre Services****(Click to Enquire)**

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Group of IT companies;</li> <li>• Offers cloud, data centre and software services;</li> <li>• Operates owned certified data centres to support domestic customers.</li> </ul> | <ul style="list-style-type: none"> <li>• Providers of data centre services and managed services;</li> <li>• Offering cloud software and software for the digitisation of processes;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA €500k.</li> </ul> |

**Location: Germany****283998 - Data Security Software****(Click to Enquire)**

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of data security services;</li> <li>• Offers identity access management, data security and IT management services;</li> <li>• Serves customers in the public sector and finance, banking, education, healthcare and technology industries;</li> <li>• Operates globally.</li> </ul> | <ul style="list-style-type: none"> <li>• Developers of data security software;</li> <li>• Offering track account lockouts, DSPM, data loss prevention, ransomware protection, compromised users and data breach solutions;</li> <li>• Located in the UK and Ireland;</li> <li>• Minimum EBITDA £250k.</li> </ul> |

**Location: USA****288199 - CRM Software****(Click to Enquire)**

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Developer of specialist CRM and back-office software;</li> <li>• Offers accounting, events, grant, and scholarship management platforms;</li> <li>• Serves customers in the philanthropic sectors;</li> <li>• Located in the US.</li> </ul> | <ul style="list-style-type: none"> <li>• Developers of CRM software;</li> <li>• Serving funders, non-profits, scholarship providers, and community foundations;</li> <li>• Located in North America and Europe;</li> <li>• Minimum EBITDA US\$500k.</li> </ul> |

**Location: USA**

**288028 - Technology Transformation Solutions**[\(Click to Enquire\)](#)

| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of IT and digital services;</li><li>• Offers content management, cloud computing and cyber security solutions;</li><li>• Serves customers in the financial, government, education, manufacturing, NHS, pharmaceuticals, SME and telecoms sectors;</li><li>• Operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Providers of technology transformation solutions;</li><li>• Offering managed services, IT support, web content management, DevOps and cloud services;</li><li>• Operating B2B;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: United Kingdom****281004 - Professional Trading Technology**[\(Click to Enquire\)](#)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of trading software platforms;</li><li>• Includes a trading platform and risk and order management systems;</li><li>• Customers include global clearing firms, broker dealers, proprietary trading groups and hedge funds;</li><li>• Headquartered in the US, operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Developers of professional trading technologies;</li><li>• Offering trading functionalities, investing, risk and investment management tools;</li><li>• Serving the equities, equity options and future markets;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$500k.</li></ul> |

**Location: USA**



**272209 - Enterprise Software**[\(Click to Enquire\)](#)

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of Enterprise Resource Planning software;</li><li>• Provides 24/7 support to aid businesses with day-to-day operations and data flow;</li><li>• Serves manufacturing, energy, engineering and food industries;</li><li>• Customers located globally.</li></ul> | <ul style="list-style-type: none"><li>• Enterprise software providers;</li><li>• IT consultancies with an expertise in MarTech, SalesTech, data and analytics;</li><li>• Focusing on IFS and NetSuite ecosystems;</li><li>• Located in the UK and Europe;</li><li>• Turnover between £1m-£10m;</li><li>• EBITDA between £500k-£2m.</li></ul> |

**Location: Scotland****278322 - Enterprise Logistics Software**[\(Click to Enquire\)](#)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Group of resource optimisation software companies;</li><li>• Offers logistics and field services management software;</li><li>• Includes planning, control and optimisation platforms;</li><li>• Serves customers in the retail, consumer goods, electronics and healthcare sectors;</li><li>• Located across the DACH region.</li></ul> | <ul style="list-style-type: none"><li>• Developers of enterprise logistics optimisation and automation software;</li><li>• Specialising in software for coordinating field services, mobile workforces, logistics and distribution;</li><li>• Located in the DACH region;</li><li>• Minimum EBITDA US\$500k.</li></ul> |

**Location: Germany**



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Quality assurance and compliance platform;</li><li>• Offers compliance management tools;</li><li>• Solutions include self-assessment capabilities, evidence statements, audits, surveys and supporting documents;</li><li>• Serves customers in the care sector;</li><li>• Operates across the UK.</li></ul> | <ul style="list-style-type: none"><li>• Compliance specialists;</li><li>• Providers of cloud-based compliance and quality assurance services;</li><li>• Offering essential tracking and reporting tools;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: United Kingdom**

## INDUSTRIAL/MANUFACTURING

### 287905 - French MBI Candidate

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• French MBI candidate;</li><li>• Former CFO, COO and CIO;</li><li>• Experience in several industrial and distribution sectors;</li><li>• International M&amp;A experience.</li></ul> | <ul style="list-style-type: none"><li>• Sectors of interest include industrial manufacturing and distribution;</li><li>• Located in France;</li><li>• Turnover between €1m-€5m.</li></ul> |

**Location: France**

### 288021 - Thermal Management Systems

(Click to Enquire)



| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Manufacturer of HVAC and thermal management solutions;</li><li>• Offers engineering, testing and certification, quality management and customer support services;</li><li>• Serves customers in the fleet and automotive sectors;</li><li>• Operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers of thermal management solutions;</li><li>• Offering alternators, HVAC and engine cooling packs;</li><li>• Specialising in the automotive, construction and rail sectors;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |


**Location: United Kingdom**




| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Distributor of industrial bearings, bushes and seals;</li><li>• Part of a wider South African holding group;</li><li>• Distributes products to OEMs and international distributors;</li><li>• Serves customers in the agricultural and earth moving machinery aftermarket sectors;</li><li>• Operates across the UK and internationally.</li></ul> | <ul style="list-style-type: none"><li>• Distributors of fasteners and bearings;</li><li>• Offering aftermarket solutions;</li><li>• Serving customers in the agricultural and earth moving equipment sectors;</li><li>• Located globally;</li><li>• Minimum EBITDA £500k.</li></ul> |

**Location: England**

## LEGAL

| 287922 - Debt Resolution Services <span style="float: right;">(Click to Enquire) </span>  |  |
|--|--|
| <b>The Acquirer</b> <ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Enforcement agency;</li> <li>• Offers local authority debt recovery services;</li> <li>• Serves customers in the local and central government and private sector;</li> <li>• Operates across the UK.</li> </ul> | <b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Providers of debt resolution services;</li> <li>• Offering council tax collections, collection of unpaid parking fines, sundry debt recovery and high court enforcement services;</li> <li>• Located in the UK;</li> <li>• Minimum EBITDA £250k.</li> </ul> |

**Location: England**

| 144133 - Integrated Legal & Professional Services <span style="float: right;">(Click to Enquire) </span>   |  |
|---|--|
| <b>The Acquirer</b> <ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Law firm;</li> <li>• Services include legal research, analytics, dispute resolution, claims management and regulatory consulting;</li> <li>• Operates globally.</li> </ul> | <b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Law firms;</li> <li>• Providers of integrated legal and professional services;</li> <li>• Offering a range of services including compliance, contract management and regulatory consultancy;</li> <li>• Focusing on corporate services, including regulatory compliance, secretarial and fiduciary;</li> <li>• Located in the US;</li> <li>• Minimum EBITDA £500k.</li> </ul> |

**Location: England**

## LEISURE

### 287906 - Coffee Shops & Roasters

(Click to Enquire)



| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Chain of coffee shops and independent coffee roaster;</li><li>• Other services include barista training;</li><li>• Distributes own-branded products via an online store;</li><li>• Operates B2C and B2B;</li><li>• Location across the UK.</li></ul> | <ul style="list-style-type: none"><li>• Independent coffee shops and roasters;</li><li>• Offering own-branded products;</li><li>• Products including coffee beans, pods, coffee machines, home brewery equipment and merchandise;</li><li>• Located in the UK and Ireland;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: England**

### 287891 - Live & Digital Entertainment


(Click to Enquire)




| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of entertainment services;</li><li>• Offers concept design, digital media content and live entertainment;</li><li>• Serves customers in the travel, tourism and leisure sectors;</li><li>• Operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Creators of bespoke live and digital entertainment;</li><li>• Offering live productions, animation content, staff training and video production services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: England**

## PLASTICS & PACKAGING

| 287987 - Consumer Packaging <a href="#">(Click to Enquire)</a>    |   |
|--|---|
| <b>The Acquirer</b> <ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Manufacturer of metal packaging products;</li> <li>• Manufactures tinplate and aluminium tins;</li> <li>• Also offers printing and embossing services;</li> <li>• Sells products through an online store;</li> <li>• Operates a production site in Germany;</li> <li>• Distributes products across Europe.</li> </ul> | <b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Manufacturers of consumer packaging;</li> <li>• Manufacturing tinplate and aluminium tins;</li> <li>• Located in Europe;</li> <li>• Maximum EBITDA margin 5%.</li> </ul> |
| <b>Location: Germany</b>   |   |

| 287980 - Metal Packaging <a href="#">(Click to Enquire)</a>   |   |
|--|---|
| <b>The Acquirer</b> <ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Manufacturer of metal packaging products;</li> <li>• Manufactures blank and printed aluminium and tinplate tins and cans;</li> <li>• Operates a production site in Germany;</li> <li>• Serves customers across Europe.</li> </ul> | <b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Manufacturers of metal packaging products;</li> <li>• Focusing on secure and hygienic tins and cans;</li> <li>• Serving customers in the cosmetic, food, luxury goods, chemical and technical end markets;</li> <li>• Located in Europe;</li> <li>• Maximum EBITDA margin 5%.</li> </ul> |
| <b>Location: Germany</b>   |   |

## RETAIL/CONSUMER

### 278474 - Fishing Products & Services

(Click to Enquire)



| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Group of fishing companies;</li><li>• Offers online training courses for anglers to gain their fishing licenses;</li><li>• Retailers a selection of fishing equipment, bait and accessories via their online stores;</li><li>• Located in the Benelux and the DACH region.</li></ul> | <ul style="list-style-type: none"><li>• Providers of online training courses for anglers;</li><li>• Retailers of fishing equipment and associated accessories;</li><li>• Located in the Benelux and the DACH region;</li><li>• Minimum EBITDA €500k.</li></ul> |

**Location: Germany**

### 287774 - Footwear Soles

(Click to Enquire)



| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"><li>• Italian PE-owned; Manufacturer of soles for luxury footwear;</li><li>• Producing TPU and leather soles for the most prestigious brands in the footwear industry;</li><li>• Headquartered in Italy.</li></ul> | <ul style="list-style-type: none"><li>• Manufacturers of footwear soles;</li><li>• Specialised in outsoles for trainers and formal footwear;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul> |

**Location: Italy**



## SOFT FM

279078 - Fire & Safety Specialists


(Click to Enquire)




| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of fire and security systems;</li><li>• Offers design, installation, commissioning and maintenance services;</li><li>• Serves customers in the building services, electrical, facilities maintenance and property sectors;</li><li>• Operates in the South East of England.</li></ul> | <ul style="list-style-type: none"><li>• Fire and safety specialists;</li><li>• Offering commercial and wireless fire alarms, CCTV and access control and maintenance services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: England**

## SUPPORT SERVICES

| 259751 - Engineering Equipment <span style="float: right;">(Click to Enquire) </span>   |   |
|--|---|
| The Acquirer   | Acquisition Criteria  |
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributor of industrial equipment;</li><li>• Offers process instrumentation, stud bolts, gaskets, flanges and regulators;</li><li>• Provides calibration, hire and repair services;</li><li>• Serves customers in the process and manufacturing industries;</li><li>• Operates across the UK.</li></ul> | <ul style="list-style-type: none"><li>• Value-added distributors of process instrumentation and control products;</li><li>• Specialising in MRO solutions;</li><li>• Offering products including instrumentation, valves and controls, engineering consumables, bolts and fasteners;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul> |

**Location: England**

| 288142 - Commercial Refrigeration <span style="float: right;">(Click to Enquire) </span>   |   |
|---|---|
| The Acquirer  | Acquisition Criteria  |
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of commercial refrigeration services;</li><li>• Offers breakdown, servicing, installation and sales services;</li><li>• Serves clients in the commercial sectors;</li><li>• Operates in the UK.</li></ul> | <ul style="list-style-type: none"><li>• Providers of commercial refrigeration installation and servicing solutions;</li><li>• Offering services for fridges, freezers, blast chillers, cold rooms, ice machines, provers and cellar cooling products;</li><li>• Located in London and the surrounding area;</li><li>• Minimum EBITDA £250k.</li></ul> |

**Location: United Kingdom**

**288131 - Industrial Coating & Blasting Services****(Click to Enquire)**

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"> <li>• Dutch PE-owned;</li> <li>• Provider of industrial blasting and painting services;</li> <li>• Offers pre-treatment and protective coating services for metals;</li> <li>• Serves customers in the energy, infrastructure and industry sectors;</li> <li>• Operates across the Benelux.</li> </ul> | <ul style="list-style-type: none"> <li>• Providers of industrial coating and blasting services;</li> <li>• Offering services to protect metals and extend their lifespans;</li> <li>• Located in the Benelux;</li> <li>• Minimum EBITDA €500k.</li> </ul> |

**Location: Belgium****253463 - Paper, Plastic & Textiles Recycling****(Click to Enquire)**

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"> <li>• Dutch privately-owned;</li> <li>• Recycling company specialising in paper, plastic and textiles;</li> <li>• Services include document shredding, waste recycling and distribution of recycled materials;</li> <li>• Operates across the Netherlands.</li> </ul> | <ul style="list-style-type: none"> <li>• Paper, plastic and textiles recycling companies;</li> <li>• Offering services in waste management and supply of recycled raw materials;</li> <li>• Located in Europe;</li> <li>• Minimum turnover £3m.</li> </ul> |

**Location: Netherlands****287244 - Physical & Digital Education****(Click to Enquire)**

| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Developer and provider of early years educational resources;</li> <li>• Specialises in phonemic and phonological awareness materials;</li> <li>• Includes digital and print resources;</li> <li>• Located in the US.</li> </ul> | <ul style="list-style-type: none"> <li>• Providers of physical, digital and EdTech resources;</li> <li>• Offering early years literacy, writing, and foundational skills resources;</li> <li>• Located in North America and Europe;</li> <li>• Minimum EBITDA US\$500k.</li> </ul> |

**Location: USA**

**287669 - Maintenance & Installation Services**[\(Click to Enquire\)](#)

| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• AIM-listed;</li><li>• Cash shell;</li><li>• Operates in the UK.</li></ul> | <ul style="list-style-type: none"><li>• Provider of maintenance and installation services;</li><li>• Operating in the energy sector;</li><li>• Focusing on gas boilers;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £200k.</li></ul> |

**Location: England****270520 - Workplace Solutions**[\(Click to Enquire\)](#)

| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Provider of sustainable employability products and services;</li><li>• Targets absenteeism, reintegration issues and vitality policy;</li><li>• Operates across Europe.</li></ul> | <ul style="list-style-type: none"><li>• Providers of workplace products and services;</li><li>• External productivity consultants;</li><li>• Based in Europe;</li><li>• Minimum EBITDA €250k.</li></ul> |

**Location: Netherlands**

## TRANSPORT/DISTRIBUTION

### 273463 - Logistics Link Services

(Click to Enquire)



| The Acquirer   | Acquisition Criteria   |
|--|--|
| <ul style="list-style-type: none"><li>• Danish PE-owned;</li><li>• Provider of logistic services;</li><li>• Offers courier, fulfilment, 3PL and freight services;</li><li>• Operates B2B and B2C;</li><li>• Located in the Nordics and the US.</li></ul> | <ul style="list-style-type: none"><li>• Providers of logistic link services;</li><li>• Offering courier, fulfilment, 3PL and freight services;</li><li>• Serving e-commerce and B2B customers;</li><li>• Located in Europe and the US;</li><li>• Minimum EBITDA €500k.</li></ul> |

**Location: Denmark**

### 288091 - Transport & Courier Services

(Click to Enquire)



| The Acquirer   | Acquisition Criteria  |
|--|---|
| <ul style="list-style-type: none"><li>• German privately-owned;</li><li>• Provider of transport and supply chain services;</li><li>• Offers goods transport, freight forwarding and value-added-services;</li><li>• Serves customers in the automotive, electronics, textiles and healthcare sectors;</li><li>• Operates globally.</li></ul> | <ul style="list-style-type: none"><li>• Transport and value-added courier service providers;</li><li>• Preference for specialist services including supply chain support, warehousing and medical goods transport;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £500k.</li></ul> |


**Location: Germany**




| The Acquirer  | Acquisition Criteria  |
|---|---|
| <ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Group of healthcare logistics services companies;</li> <li>• Offering clinical trial, radiopharmaceutical and stem cell transport services;</li> <li>• Operations include air charter, on board courier, international express freight, express medical courier, overnight services and road freight;</li> <li>• Operates across Europe and North America;</li> <li>• Strong acquisition history.</li> </ul> | <ul style="list-style-type: none"> <li>• Providers of temperature-controlled transport services;</li> <li>• Transporting pharmaceuticals, clinical trial products, nuclear medicines, stem cells, organs and other medical products;</li> <li>• Asset-light business models;</li> <li>• Strong first or second-tier management team;</li> <li>• Generating over 70% revenues from the health, pharma, medical or life science sectors;</li> <li>• Located globally, with a specific focus on the APAC region and LATAM;</li> <li>• Minimum EBITDA €500k;</li> <li>• Minimum EBITDA margin 10%.</li> </ul> |

**Location: Germany**

## TRAVEL

| 288008 - Tour Operators <a href="#">(Click to Enquire)</a>   |  |
|---|--|
| The Acquirer  | Acquisition Criteria   |
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of tour operating services;</li><li>• Offers personalised luxury holiday packages to global destinations;</li><li>• Operates in the UK.</li></ul> | <ul style="list-style-type: none"><li>• Tour operators;</li><li>• Offering villa rentals, 5-star hotels, long haul, and private tour solutions;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |
| <b>Location: United Kingdom</b>   |  |

| 287918 - Tour Operators <a href="#">(Click to Enquire)</a>   |   |
|---|---|
| The Acquirer  | Acquisition Criteria  |
| <ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of tour operating services;</li><li>• Offers luxury holiday packages across Europe and the Mediterranean;</li><li>• Operates in the UK.</li></ul> | <ul style="list-style-type: none"><li>• Tour operators;</li><li>• Providers of customised holiday packages;</li><li>• Offering flight booking, car hire and transfer, and personalised concierge services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul> |
| <b>Location: England</b>  |   |

## GENERALIST

287799 - UK PE Firm

(Click to Enquire)



| The Acquirer  | Acquisition Criteria   |
|---|--|
| <ul style="list-style-type: none"><li>• UK PE firm;</li><li>• Sources funds from institutional investors and high-net-worth individuals;</li><li>• Takes majority stakes;</li><li>• Backs ownership changes;</li><li>• Provides operational leadership;</li><li>• Flexible deal structure;</li><li>• Targets long-term investments.</li></ul> | <ul style="list-style-type: none"><li>• Sectors of interest include B2B services, software, pharma, healthcare and cyber security;</li><li>• Recurring revenues;</li><li>• Located in the UK;</li><li>• EBITDA between £750k-£5m;</li><li>• Maximum EV £60m.</li></ul> |

**Location: UK**