



Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

JUNE 2024

Sectors Featured Include: Aerospace & Defence, Agriculture, Building Products, Chemicals, Construction, Electronic, Food & Beverages, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Soft FM, Support Services & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email holly.cooper@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AGRICULTURE](#)
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- [SUPPORT SERVICES](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

287156 - TICC Equipment

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NYSE-listed;• Manufacturer of specialist measuring and testing equipment;• Offers auxiliary testing, measuring, equipment support, rental and training services;• Serves customers in the aerospace, defence, space and marine sectors;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of technical TICC equipment;• Including specialist calibrators, meters, probes, and other technical measuring equipment;• Located in Europe and North America;• Minimum EBITDA US\$5m.

Location: USA

AGRICULTURE

288674 - Fresh Fruit & Veg

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Producer of fresh fruit and vegetables;• Grows, packs and markets fresh produce;• Offers berries, mushrooms, tomatoes, citrus and avocados;• Operates across Australia, Morocco and China.	<ul style="list-style-type: none">• Producers of fresh fruit and vegetables;• Specialising in berries;• Own genetic IP;• Located in Australia, APAC, North Africa and Europe;• Minimum EBITDA US\$1m.

Location: Australia

BUILDING PRODUCTS

288296 - Building & Electrical Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of electronic fire and security products;• Offers CCTV systems, fire and intruder detection and access control products;• Operates trade counters and testing facilities where customers can shop products;• Operates domestically.	<ul style="list-style-type: none">• Distributors of building management systems;• Offering products including lighting, security and fire systems, plumbing and heating;• Located in the UK and Ireland;• Maximum turnover £30m.

Location: England

CHEMICALS

287937 - Specialist Chemicals

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of cleaning chemicals and equipment;• Offers degreasers, disinfectants, and sanitising solutions;• Serves customers in the industrial and institutional industries;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers and distributors of chemical products and application systems;• Specialising in hard surface cleaning products;• Offering solutions for road, concrete, industrial facilities, clean room and janitorial cleaning products;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

271679 - Animal & Plant Nutrition, Fertilisers

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French family-owned;• Group of animal and plant nutrition companies;• Manufactures a range of products;• Core business lines include agro-supplies, magnesium and phosphate products, food, packaging and plant nutrition;• Subsidiaries located globally.	<ul style="list-style-type: none">• Manufacturers of animal and plant nutritional products;• Phosphate and magnesium ingredients and intermediates;• Fertiliser companies focusing on granulation;• Located globally;• Packaging processors for the chemical, food, detergent and health industries;• Located in France;• Turnover €20m;• Deal value between €1m-€30m.

Location: France

CONSTRUCTION

3623 - M&E Contractors

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of engineering and building services;• Designs, builds, operates, and maintains building, infrastructure, and IT services;• Serves customers in the retail, leisure, commercial, education, defence, and national infrastructure sectors;• Operates nationally.	<ul style="list-style-type: none">• Mechanical and electrical contractors;• Offering facilities services such as planned preventative and reactive maintenance and project work;• Operating with annuity style maintenance contracts;• Serving customers in the commercial, education, healthcare, and public sectors;• No interest in companies serving customers in the social housing sectors;• Located in the UK, preference for the North of England and Scotland;• Turnover between £10m-£50m;• EBITDA between £500k-£3m;• Operators of distribution networks;• Operating in the overhead lines, underground electrical cables and HV plant sectors;• Providing installation and repair services;• Located in the UK;• Turnover between £5m-£20m;• EBITDA between £1m-£3m.

Location: England

288566 - Restoration & Remediation Services**(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of disaster remediation service providers;• Offers property restoration and recovery, construction, roofing, consulting, staffing, temporary housing and site services;• Serves customers in the public, commercial property and residential sectors;• Located in the US and Mexico.	<ul style="list-style-type: none">• Providers of remediation services;• Offering restoration, remediation, roofing, environmental, and workforce services;• Located in North America and Mexico;• Minimum EBITDA US\$1m.

Location: USA**288565 - Property Remediation Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Franchisor of property remediation service providers;• Offers fire, water and mould mitigation, restoration and remediation services;• Serves individual residential customers, commercial clients, and insurance companies;• Operates across the US and Canada.	<ul style="list-style-type: none">• Providers of property remediation services;• Offering disaster mitigation, remediation and restoration services;• Located in North America;• Minimum EBITDA US\$1m.

Location: USA



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of data centre construction services;• Offering design, construction, and commissioning services;• Specialises in power requirements assessments, business and local statutory compliance, project phasing, commissioning, certification, and validation;• Operates across Europe.	<ul style="list-style-type: none">• Providers of data centre construction services;• Offering design, architectural, construction, mechanical, electrical, compliance and commissioning services;• Located in Europe;• Minimum EBITDA US\$1m.

Location: Ireland

ELECTRONIC

288345 - PCBs & Electronic Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE-owned;• Group of electronic manufacturing companies;• Designs and manufactures circuit boards and electronic systems;• Designs products for use in critical applications;• Offers services throughout the supply chain;• Serves customers operating in a range of complex sectors;• Group members located in France and Italy.	<ul style="list-style-type: none">• Manufacturers of PCBs, electronic products, models, prototypes and embedded systems;• Designing products for use in tough operation environments;• Located in Europe;• Minimum EBITDA €1m.

Location: France

17219 - Electrical Testing Equipment

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer of automatic electrical testing equipment;• Offers testing and test management equipment and software;• Serves customers in the aerospace, automotive and defence sectors;• Operates across the UK, Asia and the Americas.	<ul style="list-style-type: none">• Manufacturers of electrical testing equipment;• Serving customers in technically demanding industries;• Located in the US, Canada, Western Europe, South East Asia and Australia;• Turnover between £10m-£300m.

Location: England

FOOD & BEVERAGES

254626 - Home Meal Delivery Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of healthy meal home delivery services;• Offers a subscription model which includes tailored recipes and dietary data analysis;• Focuses on creating nutritious, wholesome food cooked from scratch;• Uses sustainably farmed ingredients;• Operates across the UK.	<ul style="list-style-type: none">• Providers of home meal delivery services;• Focusing on nutritional and healthy foods;• Located in the UK;• EBITDA between £250k-£1.5m.

Location: England

ICT

268324 - Managed Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Group of managed service providers;• Designs, implements and manages secure IT infrastructures and cyber security systems;• Cisco gold partner;• Serves customers with complex data centre, cloud, IoT, network and mobility requirements;• Operates across Europe.	<ul style="list-style-type: none">• Managed service providers;• Preference for providers of managed network services, managed detection and response services, and niche security specialists;• Located in Europe;• Minimum EBITDA €1m.

Location: Denmark

268556 - Digital Presence Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of domain name and web hosting services;• Offers website and online store creation, and domain name registering services;• Operates across the Nordics and Eastern Europe.	<ul style="list-style-type: none">• Providers of digital presence services;• Offering web and hosting services;• Located across Europe;• Maximum turnover £20m.

Location: Sweden

288339 - South African Family Office

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• South African family office;• Takes minority and majority stakes;• Operates across the UK and the US.	<ul style="list-style-type: none">• Developers of niche software;• Providers of software with their own IP;• Strong second tier management team in place;• Located in the UK and the US;• EBITDA between £100k-£1m.

Location: England

INDUSTRIAL/MANUFACTURING

251578 - Safety & Survival Equipment

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of marine and defence safety device brands;• Manufacturers flares, beacons, signalling devices and other specialist safety equipment;• Serves customers in the commercial and leisure marine and defence sectors;• Located in Spain, Germany and Australia.	<ul style="list-style-type: none">• Manufacturers of specialist safety and survivability equipment;• Serving marine, defence, and other similar sectors;• Located in globally;• Minimum EBITDA US\$1m.

Location: England

287092 - Precision Engineering Plastics

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of plastic and rubber components;• Provider of precision engineering, moulding, extrusion, coating and assembly services;• Serves customers in the medical and life sciences sectors;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of specialist plastic and rubber components;• Offering outsourced and value-added manufacturing and coating services;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

288665 - Precision Mechanical Parts[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Group of manufacturing companies;• Manufactures high precision, complex mechanical components;• Offers precision parts for high tech prototypes, small to medium sized batches and large series;• Serves customers in the semiconductor, packaging, mobility, medical and aerospace sectors;• Located in the Netherlands and Germany.	<ul style="list-style-type: none">• Manufacturers of high-quality precision mechanical parts;• Serving customers in a range of sectors;• Located in Europe;• Minimum EBITDA €2m.

Location: Netherlands**285492 - Industrial Automation Systems**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of automation systems integration services;• Offers process automation, control systems, robotic equipment and industrial IT services;• Serves customers in the life sciences, data centre, consumer packed goods, food and beverage, and industrial sectors;• Located in the US.	<ul style="list-style-type: none">• Integrators of industrial automation systems;• No interest in manufacturers or retailers;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of consumable surface finishing products;• Includes abrasives, speciality materials, chemicals and finishing products;• Serves customers in the aerospace, medical, transportation, energy, consumer products, and space and defence markets;• Located in the US, Canada and the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of consumables for industrial surface treatments;• Offering abrasives, equipment and machinery, and PPE;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

LEISURE

258351 - Health Clubs & Sites

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Chain of luxury health clubs;• Offers high-end fitness and gym equipment and a range of swimming, yoga, strength, cardio and dance classes;• Provides additional personal training, spa and physiotherapy services;• Operates across London.	<ul style="list-style-type: none">• Premium health clubs and sites;• Providing health and fitness activity services;• Located in the South of England;• EBITDA between £250k-£1.5m.

Location: England

288607 - Bakeries

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE-owned;• Bakery chain;• Sells a selection of breads, pastries and muffins;• Operates over 70 bakeries, store concepts and large cafes;• Located across Germany.	<ul style="list-style-type: none">• Bakeries;• Located in the DACH region and the Benelux;• Minimum EBITDA €1m.

Location: Germany



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Baby, toddler, pre-school and junior swim schools; • Offers swimming, lifesaving and water safety training services; • Operates across Europe, North America and China. 	<ul style="list-style-type: none"> • Providers of swimming lessons and water safety training; • Utilising third party or own swimming pools; • Teaching babies, toddlers, pre-school and junior school children; • Adjacent non-swimming franchise brands; • Located in the UK, Europe and USA; • EBITDA between £100k-£1m.

Location: England

MARKETING COMMUNICATIONS

288770 - Digital Marketing Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of digital marketing services;• Offers full-service digital campaign execution, auditing and analytics, market optimisation, strategy and creative services;• Serves large enterprises, advertising agencies, retail brands, and celebrities;• Located in the US.	<ul style="list-style-type: none">• Providers of digital marketing services;• Offering e-commerce, customer acquisition, lead generation, creative, branding, omni-channel strategy, remarketing and loyalty services;• Located in North America;• Minimum EBITDA US\$1m.

Location: USA

PLASTICS & PACKAGING

288206 - Protective Packaging [\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Distributor of protective packaging; • Provider of value-added customisation, supply-chain, warehousing and advisory services; • Serves customers in the food and beverage, consumer lifestyle, industrial, and healthcare sectors; • Located in Denmark. 	<ul style="list-style-type: none"> • Value-added distributors of protective packaging; • Offering custom packaging design, end-of-line machinery services, and supply-chain services; • Located in the Nordics and the DACH region; • Minimum EBITDA US\$1m.


Location: Denmark

254224 - Packaging Products [\(Click to Enquire\)](#)


The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Manufacturer of packaging; • Manufactures BRC AA Grade print and packaging products; • Offers labels, tape, packaging machinery, shrink sleeves and printed film; • Serves customers in the food and drink, healthcare, hospitality and household chemicals sectors; • Operates across the UK. 	<ul style="list-style-type: none"> • Manufacturers and distributors of packaging products; • Offering shrink sleeve products, adhesive labels, printed flexible packaging and die cut lids; • Located in the UK and Western Europe; • Maximum turnover £20m.

Location: England

RECRUITMENT

285225 - Healthcare Recruitment (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • Irish privately-owned; • Provider of recruitment and care services; • Provides staffing solutions within the healthcare, business support, clerical and administrative sector; • Focuses on supplying nurses and healthcare assistants; • Offers training, education support and occupational health services; • Operates a team of healthcare professionals who provide homecare services; • Operates within the UK, Ireland and India. 	Acquisition Criteria <ul style="list-style-type: none"> • Healthcare recruitment firms; • Domiciliary care providers; • Located in England, preference for the North West; • Turnover between £3m-£30m; • Smaller acquisitions must be a strategic fit.

Location: Ireland

273874 - Employment, Recruitment & Education (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • ASX-listed; • Group of employment and education businesses; • Provides recruitment services, career advice and a search tool for online training courses; • Serves customers operating across a range of sectors; • Operates globally. 	Acquisition Criteria <ul style="list-style-type: none"> • Employment, recruitment and education businesses; • Located globally; • Minimum EBITDA AUS\$1m.

Location: Australia

269954 - Recruitment Agencies**(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment agency;• Offers permanent, interim, temporary and contract placements;• Serves customers in the finance, IT, legal, marketing and business support sectors;• Operates domestically.	<ul style="list-style-type: none">• Recruitment and staffing agencies;• Serving blue-chip clients;• Operating in the financial services, legal, accounting and professional services sectors;• Will consider executive search in a niche industry;• Located in the UK;• Turnover between £16m-£50m;• Minimum EBITDA £2m.

Location: Scotland**275244 - HR Agencies****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Group of HR agencies;• Operates under six brands;• Specialises in the staffing of highly skilled technical, construction and office professionals;• Activities include permanent, temporary and outsourcing placements;• Located in Europe.	<ul style="list-style-type: none">• HR agencies;• Permanent and temporary recruitment services;• Serving customers in the construction, engineering, manufacturing, logistics, sales, marketing, maritime, IT, HR and finance sectors;• Located in Benelux and DACH;• Minimum EBITDA €1m.

Location: Belgium

RETAIL/CONSUMER

287119 - Personal Care Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of contract manufacturing services;• Services include production, product development and material sourcing;• Serves established and emerging personal care brands;• Headquartered in the US.	<ul style="list-style-type: none">• Contract manufacturers of cosmetics and personal care products;• Specialising in custom organic and natural formulas;• Offering research, development, materials sourcing and filling services;• Located in North America and Europe;• Minimum EBITDA US\$5m.

Location: USA

275110 - Dietary Supplements

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of dietary supplements containing bitter substances;• Products include a range of bitter substance drops, capsules and powders;• Sources bitter substances from plants, vegetables and fruit such as artichokes, oranges, dandelion root, turmeric, fennel, ginger, etc;• Markets products under and own brand;• Sells products via an online store, Amazon and over 4,000 physical stores across Germany.	<ul style="list-style-type: none">• Dietary supplements;• Based on raw ingredients containing bitter substances;• Located in Europe;• Maximum revenue €20m.

Location: Germany



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Designer, manufacturer and marketer of bicycles;• Targets the premium market;• Enables customers to create their own bespoke products, adapted to meet their requirements;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of bikes;• Offering road, gravel and mountain bikes;• Located in Europe;• Minimum EBITDA €1m.

Location: France

SOFT FM

288769 - Managed Security & Surveillance Services


(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of turn-key managed video surveillance services;• Supplies cameras and a proprietary monitoring platform;• Services include maintenance and incident reviews;• Serves residential property managers and owners;• Operates nationally.	<ul style="list-style-type: none">• Providers of managed security and surveillance services;• Offering property surveillance technologies and auxiliary services;• Located in North America;• Minimum EBITDA US\$1m.

Location: USA

SUPPORT SERVICES


273829 - Traditional Waste Management (Click to Enquire) 	
<p>The Acquirer</p> <ul style="list-style-type: none"> • Swedish PE-owned; • Group of waste companies; • Providers of recycling and environmental services; • Offers collection, demolition, security shredding and waste trading services; • Operates across Europe, the UK and Asia. 	<p>Acquisition Criteria</p> <ul style="list-style-type: none"> • Providers of traditional waste management and environmental services; • Offering industrial cleaning, demolition, waste management, household collection or metal recycling services; • Metal and plastic recyclers; • Providers of disruptive or next generation waste management services, including waste robotics, waste to energy companies, sensors for containers or logistic optimisations; • Located in Northern Europe; • Minimum EBITDA €1m.

Location: Norway


255625 - Outsourced Marketing Tracking Services (Click to Enquire) 	
<p>The Acquirer</p> <ul style="list-style-type: none"> • UK PE-owned; • Provider of outsourced code printing services; • Provides unique codes for proof of purchase to be added onto packaging by the manufacturer; • Allows FMCG companies to track marketing efforts; • Located in the UK. 	<p>Acquisition Criteria</p> <ul style="list-style-type: none"> • Providers of outsourced market tracking services; • Serving customers in the FMCG sector; • Located in the UK; • EBITDA between £250k-£1.5m.

Location: England

GENERALIST

260700 - French PE Firm (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • French PE firm; • Small cap fund of a larger investment firm; • Supports portfolio companies in organic and inorganic growth; • Invested over €550m to-date; • History of c.40 investments; • Located in France and Italy. 	Acquisition Criteria <ul style="list-style-type: none"> • Sectors of interest include healthcare, consumer goods, IT, electronics, engineering and industrials; • Preference for family-owned companies; • Located in France and Italy; • Maximum EV €100m.

Location:

288872 - Dutch Impact Fund (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • Dutch PE-owned; • Impact fund; • Targets green companies or companies with decarbonisation potential; • Raises funds through private and institutional investors; • Finances buy-out and growth capital deals; • Operates across the Benelux and Denmark. 	Acquisition Criteria <ul style="list-style-type: none"> • Green companies or companies with decarbonisation potential; • Sectors of interest include resource efficiency, sustainable production and process technology, and energy transitions; • Located in the Benelux and Denmark; • Revenue between €5m-€100m; • Maximum EBITDA €7m.

Location: Netherlands

288174 - UK PE Firm[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE Firm; • European fund of US PE firm; • Invests in service sector buy-and-builds; • Takes controlling stakes; • Focuses on primary transactions; • Located in England. 	<ul style="list-style-type: none"> • Sectors of interest include compliance and technical, distribution and logistics, professional, corporate and financial, and consumer services; • Services business; • Located in Western Europe; • EBITDA between €2m-€12m.

Location: England**278568 - US PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE firm; • Invests in mid-market businesses; • Targets speciality manufacturing and business service companies; • Partners with established management teams; • Located in the US. 	<ul style="list-style-type: none"> • Sectors of interest include engineered products and services, industrial technologies, packaging, contract manufacturing, distribution, commercial, industrial and tech-enabled services; • Located in North America; • EV between US\$100m-US\$500m; • Minimum EBITDAUS\$10m.

Location: USA**288624 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Backed by own funds and private investors; • Provides management solutions if required; • Operates across the UK and the DACH region. 	<ul style="list-style-type: none"> • Providers of HVAC installation and management services; • Installers of solar panels; • Strong second-tier management team; • Located in the UK and Germany; • Minimum turnover £3.5m; • EBITDA between £500k-£5m.

Location: England

5051 - UK PE Firm[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Capital sourced from family offices and HNWI;• Over £100m in committed funding;• Completed over 50 investments;• Previous experience in the retail, hospitality, media, education and energy sectors;• Provides MBOs, MBIs, development capital solutions and operational support;• Active across the UK.	<ul style="list-style-type: none">• Sectors of interest include leisure, digital, education and industrial services;• Provides management solutions if required;• Strong presence in London;• Located in the UK;• Invests between £1m-£10m;• EBITDA between £500k-£4m.

Location: England**114420 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Capital sources from private funds;• Completed 35 investments to date;• Previous experience in the business services, consumer, retail, financial and industrial sectors;• Provides MBI, MBO and special situation solutions;• Invests between £10m-£30m.• Active across the UK.	<ul style="list-style-type: none">• Sectors of interest include business services, consumer and retail, financial services and industrial sectors;• Distressed opportunities welcome;• Located in the UK and Ireland;• EBTDA between £1m-£5m.

Location: England

16130 - Scottish Family Office[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Scottish family office; • Capital sourced from private family funds; • Completed over 6 investments to date; • Previous experience in the technology, retail, consumer and energy sectors; • Focuses on founder-led businesses and MBO transactions; • Invests in businesses where they can offer something extra; • Active across the UK. 	<ul style="list-style-type: none"> • Sectors of interest include retail, beauty, hospitality, housebuilding and technology; • Second tier management team in place; • Located in Scotland and England; • EV between £2m-£10m.

Location: Scotland**285916 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Invests in smaller scale opportunities and buy-and-builds; • Completed 17 investments; • Takes minority and majority shareholdings; • Invests between £10m-£50m; • Operates across Europe. 	<ul style="list-style-type: none"> • Sectors of interest include industrial, energy, transportation, built environment and carbon and climate management; • Strong second tier management team in place; • Small and mid-cap businesses; • Located in Europe; • EBITDA between £1m-£4m.

Location: England**288439 - UK Family Office**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK family office; • Backs growth opportunities and special situations; • Takes minority and majority stakes; • Provides management solutions if required; • Targets long-term investments; • Active in the UK. 	<ul style="list-style-type: none"> • Sectors of interest including financial services, financial technology, consumer healthcare, oil and gas and beverage manufacturers; • Asset-light businesses; • Located in the UK, Europe, the US and Singapore; • EBTIDA between £1m-£2m.

Location: England



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Pan-European PE firm; • Invests in SMEs; • Pursues a buy-and-build strategy; • Complements organic growth with strategic acquisitions; • Offers re-investment opportunities; • Targets buy-outs and roll-ups; • Offices located across Europe and the UK. 	<ul style="list-style-type: none"> • Sectors of interest include business, financial and ICT services, education, healthcare and other fragmented industries; • Asset-light service businesses; • No interest in manufacturing or production capabilities; • Located in the DACH region, the Benelux, Iberia, Poland and the UK and Ireland; • Profitable and cash flow positive; • Sales between £10m-£200m.

Location: Switzerland