



## NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JULY 2024

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## AEROSPACE & DEFENCE

289231 - Value-Added Distribution

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US privately-owned;</li><li>• Distributor of aerospace fasteners;</li><li>• Part of a wider UK distribution group;</li><li>• Provides fasteners and related hardware;</li><li>• Stocks over 175,000 unique line items;</li><li>• Offers nuts, bolts, fasteners, screws, spacers, springs, fittings and clamps;</li><li>• Serves manufacturers in the aerospace sector;</li><li>• Operates across the US and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Providers of value-added distribution services;</li><li>• Distributing fasteners and related hardware;</li><li>• Preference for companies serving the aerospace sector;</li><li>• Located globally;</li><li>• Minimum turnover £15m;</li><li>• Located in the UK, Canada, Scandinavia and Australasia;</li><li>• Minimum EBITDA £250k;</li><li>• Margins above 15%.</li></ul>

**Location: USA**

## AGRICULTURE

273294 - Forestry Machinery

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swedish privately-owned;</li><li>• Manufacturer of forestry machinery for cut-to-length forest harvesting;</li><li>• Products include harvesters, forwarders, cab damping systems and a machine simulator;</li><li>• Distributes across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and suppliers of forestry machines and solutions;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: Sweden**

## BUILDING PRODUCTS

### 284466 - Feature Staircases

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Manufacturer of feature staircases and balustrades;</li><li>• Offers a full service from design and production through to installation;</li><li>• Serves architects, interior designers, developers and private clients;</li><li>• Exports products globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of feature staircases, balustrades and railings;</li><li>• Operating B2B;</li><li>• Located globally;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

### 289405 - Thermal Insulation Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Manufacturer and installer of insulation mattresses and blankets;</li><li>• Produces fibreglass mattresses filled with insulation materials to reduce heat loss in technical systems;</li><li>• Serves customers in the shipping, industry and utility sectors;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of thermal insulation products and materials;</li><li>• Offering products to insulate machinery and equipment;</li><li>• Serving customers in a range of end sectors including shipping, light industry, heavy industry and petrochemicals;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands**

## CONSTRUCTION

737 - Tool & Equipment Rental

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of tool and equipment hire services;</li><li>• Provides power tools, access systems and small plant machinery;</li><li>• Offers construction training courses from training centres;</li><li>• Operates nationwide.</li></ul>	<ul style="list-style-type: none"><li>• Providers of rental services;</li><li>• Offering access equipment, building supports, tools, compaction equipment, lifting equipment and power tools;</li><li>• Located in Yorkshire and London;</li><li>• Maximum turnover £10m.</li></ul>

**Location: England**

## ELECTRONIC

### 282402 - EV Charging Infrastructure

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of electric vehicle charging infrastructure;</li><li>• Provides charging infrastructure and ongoing operations and maintenance;</li><li>• Focuses on inner-city charging infrastructure;</li><li>• Operates across Germany, the Netherlands, Sweden, the UK, France and Spain.</li></ul>	<ul style="list-style-type: none"><li>• Developers and operators of electric vehicle charging infrastructure;</li><li>• Focusing on the alternating current charging segment;</li><li>• Offering hardware and software development, installation, ownership, operations and maintenance services;</li><li>• Located in Europe;</li><li>• Minimum of 500 charging points.</li></ul>

**Location: Germany**

### 288940 - Electrical Design & Manufacturing

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Provider of electrical design and flexible manufacturing services;</li><li>• Designs and supplies cable assemblies, connectivity solutions, box builds and control cabinets;</li><li>• Offers engineering and prototyping, NPI, quality control and global product sourcing services;</li><li>• Serves customers operating in the aerospace, energy, rail, semi-conductor, industrial machinery and medical sectors;</li><li>• Operates factories and sales and logistics hubs in France, the US and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of cable assemblies and connectivity solutions;</li><li>• Offering a full service from design and material sourcing, through to manufacturing;</li><li>• Located in Europe, with a preference for France, Spain, Portugal, Switzerland and Germany;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: France**

## FINANCIAL GENERAL

289366 - Independent Financial Advisers

(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of financial advisory services;</li><li>• Specialises in retirement income advice;</li><li>• Offers guidance for annuities, pension consolidation and tax-free access;</li><li>• Serves customers with small or medium pension savings;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• Independent financial advisers;</li><li>• Providing pension management advisory services;</li><li>• Offering income and investment expertise;</li><li>• Serving customers at retirement age;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>


**Location: England**




## FOOD & BEVERAGES

289422 - Oriental Food Products <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• Dutch PE-owned;</li> <li>• Group of wholesale companies;</li> <li>• Supplies Asian food products;</li> <li>• Serves restaurants, wholesalers and retailers;</li> <li>• Operates across Europe.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Wholesalers of oriental food products;</li> <li>• Serving restaurants and retailers;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Netherlands**

269942 - Wineries & Vineyards <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• Moldovan privately-owned;</li> <li>• Group of wine and brand companies;</li> <li>• Manages vineyards and production platforms across CEE;</li> <li>• Exports products globally.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Wineries, vineyards and production sites;</li> <li>• Niche and premium brand and product portfolios;</li> <li>• Focusing on local grape varieties;</li> <li>• Annual production exceeding 100,000 bottles;</li> <li>• Majority stakes;</li> <li>• Located in CEE and the UK;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Moldova**

287236 - UK Investment Group <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• UK PE firm;</li> <li>• Specialises in consultancy, research and investment in the wine industry;</li> <li>• Takes a minority or majority stake;</li> <li>• Operates across the UK.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Vineyards and winery businesses;</li> <li>• Specialising in buy and builds;</li> <li>• Located in the UK, Europe and the US;</li> <li>• Minimum EBITDA £100k.</li> </ul>

**Location: England**

## HEALTH/PHARMA

### 286582 - Medical Devices & Laboratory Equipment

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Distributor of laboratory equipment and cardiorespiratory medical devices;</li><li>• Offers products used for the molecular diagnostics of infections and diseases, in addition to asthma management devices, ECG machines, blood pressure monitors and lung function equipment;</li><li>• Serves hospitals, commercial laboratories and medical practices;</li><li>• Operates across the Benelux.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of medical devices and laboratory equipment;</li><li>• Offering products and equipment for respiratory and cardiovascular management, as well as molecular diagnostics;</li><li>• Located in the Benelux;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Belgium**

### 277269 - Life Sciences Consultancies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned</li><li>• Group of life sciences consultancies;</li><li>• Provides consulting and outsourcing services to pharmaceutical companies;</li><li>• Offers a range of services including development, market access, pharmacovigilance, quality management and digital transformation;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Life sciences consultancies;</li><li>• Offering a range of services including, market authorisation, life cycle management, product development and computer system validation;</li><li>• Developers of pharmaceutical AI;</li><li>• Serving customers in the pharmaceutical, biotechnology and healthcare sectors;</li><li>• Located globally;</li><li>• Minimum EBITDA £500k.</li></ul>


**Location: France**




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Analytical laboratory;</li><li>• Specialises in organic and inorganic chemistry and material characterisation;</li><li>• Offers a suite of analytical and R&amp;D services;</li><li>• Operates an analytics park in France;</li><li>• Serves a global customer-base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of specialist analytics services;</li><li>• Capabilities in organic and inorganic chemistry;</li><li>• Located in Europe, with a preference for France, Germany and Switzerland;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: France**

## HEALTHCARE PROVIDERS

288926 - Behavioural Health Pharmacy Services <span style="float: right;">(Click to Enquire) </span>	
The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of specialist pharmacy services;</li> <li>• Specialises in the provision of specialised behavioural health medication, prescription reviews and patient consultations;</li> <li>• Serves community-based patients and providers;</li> <li>• Operates nationally.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of behavioural health pharmacy services;</li> <li>• Offering core and clinical pharmacy services, long-term care and supporting services;</li> <li>• Located in North America;</li> <li>• Minimum EBITDA US\$500k.</li> </ul>

**Location: USA**

288925 - Paediatric Home Care <span style="float: right;">(Click to Enquire) </span>	
The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of home nursing care and occupational therapy services;</li> <li>• Offers duty nursing, therapy, attendant care and benefits services;</li> <li>• Specialises in paediatric care;</li> <li>• Located across the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of paediatric home care services;</li> <li>• Specialising in medically complex children and young adults;</li> <li>• Located in the North America;</li> <li>• Minimum EBITDA US\$500k.</li> </ul>

**Location: USA**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of community healthcare services;</li><li>• Specialises in healthy lifestyles, behavioural change and wellbeing programmes;</li><li>• Offers services including weight management, nutrition support and smoking cessation;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Providers of healthy lifestyle services;</li><li>• Offering advisory services for family diet plans, illness rehabilitation and alcohol reduction;</li><li>• Located in the UK;</li><li>• Preference for the North of England;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## ICT

### 287313 - Vertical Software

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Danish PE-owned;</li><li>• Group of software companies;</li><li>• Develops vertical software and information systems to simplify and automate customer information handling and workflows;</li><li>• Serves customers in the transport and logistics, vehicle trade and e-commerce sectors;</li><li>• Operates across the Nordics.</li></ul>	<ul style="list-style-type: none"><li>• Developers of vertical software;</li><li>• Offering niche mission critical software and IT services to simplify, manage and automate workflows and data;</li><li>• Designed for use in the transport and logistics, vehicle trade and B2B e-commerce sectors;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Sweden**

### 289298 - Microsoft, Sage & NetSuite Consultancies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of ERP and CRM consultancy and implementation services;</li><li>• Specialises in Microsoft, Sage, NetSuite, insight software and Solver platforms;</li><li>• Serves customers in the manufacturing, distribution and logistics, construction, professional services, and oil and gas sectors;</li><li>• Located in Texas.</li></ul>	<ul style="list-style-type: none"><li>• Providers of Microsoft, Sage and NetSuite consultancy services;</li><li>• Offering modernisation, integration and ongoing support services;</li><li>• Recurring revenue model;</li><li>• Located in the US;</li><li>• Minimum EBITDA US\$500k.</li></ul>

**Location: USA**

**279347 - Cyber Security Services****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of cyber security software and services;</li> <li>• Offers advisory, managed security, and threat detection services;</li> <li>• Developer of an AI-enabled cyber defence platform;</li> <li>• Serves customers in the commercial and government sectors;</li> <li>• Located in the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of cyber security services;</li> <li>• Developers of cyber defence software;</li> <li>• Offering threat detection and defence capabilities;</li> <li>• Located in North America and Europe;</li> <li>• Minimum turnover US\$1m.</li> </ul>

**Location: USA****289353 - EdTech Software & Resources****(Click to Enquire)**

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Developer of specialist EdTech technologies;</li> <li>• Offers academic, behavioural and adaptive functioning platforms;</li> <li>• Specialises in software for students with intellectual and developmental disabilities;</li> <li>• Serves students from pre-k to 12th grade ages;</li> <li>• Located in the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Developers of EdTech software and resources;</li> <li>• Supporting students with autism, intellectual and developmental disabilities;</li> <li>• Located in North America and Europe;</li> <li>• Minimum EBITDA US\$500k.</li> </ul>

**Location: USA**

**253772 - Providers of Datasets****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• AIM-listed;</li> <li>• Provider of data analysis and market intelligence services;</li> <li>• Offers actionable insights, strategic advice, market predictions and proprietary datasets through its digital platform;</li> <li>• Serves enterprise businesses across 20 sector verticals;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of datasets;</li> <li>• Offering proprietary data;</li> <li>• No interest in digitalisation service;</li> <li>• Serving customers in a range of sectors, preference for the HealthTech and consumer sectors;</li> <li>• Located globally;</li> <li>• Minimum turnover £3m.</li> </ul>

**Location: England****289307 - Employee Engagement Platforms****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Digital workplace platform;</li> <li>• Provides personalised communications to employees;</li> <li>• Promotes employee engagement and productivity;</li> <li>• Offers video management, analytics dashboards and integrations to Microsoft and Google;</li> <li>• Serves customers in the retail, financial services, construction and healthcare sectors;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Employee engagement digital platforms;</li> <li>• Offering task management, enterprise search and content management and AI digital assistance;</li> <li>• Serving mid to large sized organisations;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA £500k.</li> </ul>

**Location: France**



**289380 - IT & Digital Solutions****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of ERP digital transformation services;</li> <li>• Specialises in HR, finance and CRM software;</li> <li>• Offers advisory and implementation solutions;</li> <li>• Serves large corporations;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of IT and digital solutions;</li> <li>• Specialising in advisory services for cloud-based HR and finance software;</li> <li>• Offering project consultancy and managed services;</li> <li>• Serving blue chip organisations;</li> <li>• Located globally;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: England****289347 - Broadband Open Access Platforms****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Open access broadband platform;</li> <li>• Uses a single interface software to connect broadband providers with re-sellers;</li> <li>• Located in Germany.</li> </ul>	<ul style="list-style-type: none"> <li>• Broadband open access platforms;</li> <li>• Offering network operations and white-label services;</li> <li>• Serving telecommunications companies;</li> <li>• Located in Germany;</li> <li>• Minimum EBITDA £500k.</li> </ul>

**Location: Germany****289300 - IT Outsourcing & Managed Cloud****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of IT services;</li> <li>• Offers managed IT, server and network maintenance, 24/7 emergency and installation services;</li> <li>• Serves SMEs;</li> <li>• Operates across Europe.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of managed IT and consultancy services;</li> <li>• Offering helpdesk, managed server, cloud management, exchange and e-mail archive, and on-site services;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: Germany**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of communication services;</li><li>• Offers VoIP, connectivity, hosting and data centre services;</li><li>• Serves customers in the education, private and public sectors;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Provider of fixed line and telecommunications services;</li><li>• Specialising in installation of high-bandwidth and fibre infrastructure;</li><li>• Offering B2B and B2C enhanced connectivity products;</li><li>• Located in South of England;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## INDUSTRIAL/MANUFACTURING

### 289425 - Aggregates for CNC Machines

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• German privately-owned;</li> <li>• Manufacturer of aggregates for CNC machinery;</li> <li>• Part of a larger Swedish holding company;</li> <li>• Offers angular aggregates and angle heads to support the functionality of machines;</li> <li>• Serves CNC machine users in the wood, composite and aluminium spaces;</li> <li>• Operates domestically.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of aggregates for CNC machines;</li> <li>• Supporting in the functionality of the machinery;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Germany**

### 289434 - Timber Industry Machinery

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Swedish privately-owned;</li> <li>• Manufacturer of timber handling systems and machinery;</li> <li>• Part of a larger Swedish holding company;</li> <li>• Offers machinery and production lines including raw sorters, adjuster systems, high speed planers and trimmers;</li> <li>• Serves customers in the sawmill sector;</li> <li>• Operates across Europe.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of machinery for the timber sector;</li> <li>• Offering machines and lines for the handling, machining and sorting of timber;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA €500k;</li> <li>• Minimum EBITDA margin 10%.</li> </ul>

**Location: Sweden**

**289432 - Overhead Line & Substation Products****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Italian privately-owned;</li><li>• Manufacturer of equipment and components for electrical transmission lines and substations;</li><li>• Part of a larger Swedish holding company;</li><li>• Offers hardware and fitting for overhead lines, damping systems, shield wires, armour rods and connectors for substations;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of products for overhead lines and substations;</li><li>• Serving grid operators;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k;</li><li>• Minimum EBITDA margin 10%.</li></ul>

**Location: Italy****289402 - Toggle, Draw & Trailer Latches****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swedish PE-owned;</li><li>• Manufacturer of cam locks, trailer locks and quick couplers for batteries;</li><li>• Retailers products under several brands;</li><li>• Serves customers in the transport, construction, industry, ventilation and security sectors;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of toggle, draw and trailer latches;</li><li>• Manufacturers of catch plates and battery connectors also considered;</li><li>• Serving customers in a range of sectors;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Sweden**

**289378 - Specialised Surfacing Machinery**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Manufacturer of sports surfacing machinery;</li><li>• Offers machines for the mixing of components, laying of base layers and lining of surfaces;</li><li>• Applications in playgrounds, athletic tracks, tennis courts and football training grounds;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of specialised surfacing machinery;</li><li>• Used for the installation of synthetic surfaces and artificial turfs;</li><li>• Applications in sports and recreational settings;</li><li>• Located globally;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Germany****289296 - Steel Stockholders & Processors**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Steel stockholder and supplier;</li><li>• Products include universal beams, hollow sections, bright steel, handrailing solutions, walkways, gas tubes, and water tubes;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Steel stockholders and processors;</li><li>• Products include re-rolled hollow sections, bright steel, sheets, mesh and industrial handrails;</li><li>• Offering oxy propane gas cutting, precision CNC machining and plasma machining services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of storage solutions;</li><li>• Designs, manufactures and installs shelving and rack solutions;</li><li>• Offers pallet racking, mezzanines, shelving and lockers;</li><li>• Serves customers in the retail, manufacturing, transport, property, construction and professional services sectors;</li><li>• Operates across the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of shelving and rack solutions;</li><li>• Offering a range of steel storage products;</li><li>• Located across the UK and Europe;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: United Kingdom**

## LEISURE

288861 - Food & Beverage Sites

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Operator of franchises;</li><li>• Operates within the food and beverage sector;</li><li>• Manages over 25 franchise locations;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Food and beverage sites;</li><li>• Offering cafes, restaurants, bars and grocery shops;</li><li>• Operating multiple sites;</li><li>• Located in England;</li><li>• Preference for London and the South of England;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## MARKETING COMMUNICATIONS

286830 - Healthcare Events & Conferences

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE-owned;</li><li>• Provider of conference services;</li><li>• Organises events for scientific and medical communities;</li><li>• Also offers support services for physical and digital events, education, publishing and community management services;</li><li>• Located in France and Belgium.</li></ul>	<ul style="list-style-type: none"><li>• Organisers of healthcare events and conferences;</li><li>• Serving clients in the medical and scientific sectors;</li><li>• Located globally;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: France**



## RETAIL/CONSUMER

### 273622 - Florist Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swedish privately-owned;</li><li>• E-commerce retailer of flowers and gifts;</li><li>• Products include floral greetings, reception flowers, gifts and funeral wreaths;</li><li>• Delivers products globally.</li></ul>	<ul style="list-style-type: none"><li>• Retailers and distributors of flowers and plants;</li><li>• Located in Europe;</li><li>• Minimum turnover €250k.</li></ul>

**Location: Sweden**

### 289461 - Diamond Suppliers

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Supplier of small cut diamonds;</li><li>• Specialises in diamonds of less than one carat;</li><li>• Products include gems, kit bags, seals and patented cuts;</li><li>• Offers gemstone sorting, recutting and repair services;</li><li>• Headquartered in Europe.</li></ul>	<ul style="list-style-type: none"><li>• Suppliers of diamonds;</li><li>• Offering cutting, stone-setting and improvement services;</li><li>• Provides operational workshops and teaching facilities;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: France**

**289687 - Outdoor Cooking Brands**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Group of outdoor cooking brands;</li><li>• Manufactures and retails barbeques;</li><li>• Distributes their products through third-party stores, and via their own online shop;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Outdoor cooking brands;</li><li>• Offering traditional and non-traditional barbeques and grills;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Netherlands****261172 - Personal Care Brands**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of hair and beauty products;</li><li>• Manufactures skin, hair and body care and men's grooming products;</li><li>• Manufactures white label and branded products, including own-brands;</li><li>• Operates across the UK and France.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers in the personal care sector;</li><li>• Personal care brands;</li><li>• Serving customers in the hair, beauty and skincare markets;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Scotland**

## SUPPORT SERVICES

### 289436 - Energy Recycling Solutions

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of water treatment and energy recovery products;</li> <li>• Designs and manufactures filtration systems and heat recapture units;</li> <li>• Specialises in reductions in energy costs and emissions;</li> <li>• Serves customers in the offshore oil, gas and wind sectors;</li> <li>• Headquartered in Norway.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of energy recycling products;</li> <li>• Developers of energy retrieval systems and water treatment packages;</li> <li>• Offering products including generators, dampers and filters;</li> <li>• Serving customers in the oil and gas sector;</li> <li>• Located in Europe, the UK and Asia Pacific;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: Norway**

### 10427 - Safety Consultancies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Provider of health, fire safety and food safety services;</li> <li>• Offers audit services, fire risk assessments, training courses, safety management systems, hygiene ratings and compliance diaries;</li> <li>• Serves boutique hotels, single caterers, large food retailers and multinational restaurant chains;</li> <li>• Operates a digital safety management platform;</li> <li>• Operates nationally.</li> </ul>	<ul style="list-style-type: none"> <li>• Safety consultancy firms;</li> <li>• Offering monitoring, risk assessment, audit and training services;</li> <li>• Developers of health, fire safety and food safety software;</li> <li>• Located in the UK;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Health and wellbeing consultancy;</li> <li>• Offers bid support, social impact evaluation, culture change programmes, estate strategy, investment advisory and transformation services;</li> <li>• Serves councils, government and private and public healthcare providers;</li> <li>• Operates nationally.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of healthcare products and technology;</li> <li>• Offering solutions to aid healthcare providers in managing operations, service delivery, infrastructure and risk;</li> <li>• Operational technology products;</li> <li>• Offering digital systems including back office and operations management, care delivery, case management, payroll, workforce management, rostering, H&amp;S, risk, workforce planning, budgeting and health analytics;</li> <li>• Estate and infrastructure technology;</li> <li>• Offering solutions including building sensors and warning systems, room booking and space management systems;</li> <li>• Niche medical products to improve patient safety and the provision of healthcare;</li> <li>• No interest in consultancy services unless it has IP;</li> <li>• No interest in manufacturers of general medical devices, implants or consumables;</li> <li>• Serving private and public healthcare providers;</li> <li>• Located in the UK, with a preference for England;</li> <li>• Strong second-tier management team in place;</li> <li>• Minimum turnover £1m;</li> <li>• EV between £2m-£9m.</li> </ul>

**Location: England**

**267128 - Safety Training Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UAE PE-owned;</li> <li>• Provider of safety, compliance and competency services to high risk and safety critical industries;</li> <li>• Services include compliance management, simulators, consultancy services, software applications and training;</li> <li>• Headquartered in Denmark;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of safety training and compliance consultancy services;</li> <li>• Serving customers operating in high-risk environments;</li> <li>• Located globally;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Denmark****289295 - Independent Research Companies****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of tactical cross-asset research services;</li> <li>• Offers CIO risk report, positioning and risk updates, global equity tactical strategy and bespoke analysis services;</li> <li>• Serves clients in the financial sector;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Independent research companies;</li> <li>• Specialising in tactical risk and strategic investment analysis solutions;</li> <li>• Offering research and data products;</li> <li>• Serving customers in the financial sector;</li> <li>• Located in Europe and the US;</li> <li>• Revenue between £1m-£10m.</li> </ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of business consultancy services;</li><li>• Offers risk management and organisational development solutions;</li><li>• Develops SaaS for data analytics and digital transformation;</li><li>• Serves customers in the agricultural, construction, and oil and gas sectors;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of operational management consultancy services;</li><li>• Specialising in health and safety, and sustainability compliance;</li><li>• Serving customers in the electronics, transportation and waste management sectors;</li><li>• Located globally;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Switzerland**

## TRANSPORT/DISTRIBUTION

289650 - Specialised Transport & Logistics

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Pan-European PE-owned;</li><li>• Provider of integrated transport and logistics services;</li><li>• Offers specialist transport, distribution and warehouse management services;</li><li>• Serves customers in the industrial, lift, agriculture, retail, fashion, and food and beverage sectors;</li><li>• Operates offices, regional hubs and storage space across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of specialised transport and logistics services;</li><li>• Offering road services, contract logistics and international air and sea freight;</li><li>• Serving international companies;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €1m;</li><li>• Located in Italy;</li><li>• Minimum EBITDA €500k.</li></ul>

**Location: Italy**

## UTILITIES

289308 - Utilities Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of utility services;</li><li>• Offers water supply, commercial waste and telecoms services;</li><li>• Operates B2B;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Utility and telecoms providers;</li><li>• Water retailers;</li><li>• Products offered include broadband and phone bundles;</li><li>• Offering a water waste collection service;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**