

Acquisition Search: Healthcare Solutions, Products & Technology

About the Acquirer

- UK privately-owned;
- Health, care and wellbeing consultancy;
- Develops solutions to transform health and wellbeing outcomes;
- Offers transformation and change, commercial growth, bid support, estates and infrastructure, people and organisational development services;
- Serves primary care, community health, secondary care NHS and private healthcare providers;
- Operates nationally.

Acquisition Criteria

- Providers of healthcare solutions, products and technology;
- Offering solutions to aid health, care and wellbeing providers in managing operations, service delivery, infrastructure and risk;
- Operational technology solutions;
- Offering digital systems including back office and operations management, care delivery, case management, payroll, workforce management, rostering, H&S, risk, workforce planning, budgeting and health analytics;
- Niche medical products to improve patient safety and the provision of healthcare;
- No interest in consultancy services unless it has IP;
- No interest in manufacturers of general medical devices, implants or consumables;
- Serving private and public service providers including hospitals, primary care, community care and mental health trusts;
- Located in the UK;
- Profitable track record and a management team in place;
- Minimum turnover £1m;
- EV between £2m-£9m.

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