



Langcliffe International

ACQUISITIVE SPANISH BUYERS

AUGUST 2024

**Sectors Featured Include: Health/Pharma, ICT, Print,
Retail/Consumer, Support Services and Generalist**

SECTORS

To view a collection of our most acquisitive buyers based in Spain, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email holly.cooper@langcliffeinternational.com

- [HEALTH/PHARMA](#)
- [ICT](#)
- [PRINT](#)
- [RETAIL/CONSUMER](#)
- [SUPPORT SERVICES](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

HEALTH/PHARMA

275435 - Spanish PE Firm

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Mid-market healthcare investor;• Invests in all healthcare segments from speciality pharmaceuticals and healthcare services to MedTech and healthcare IT;• Supports companies during their growth and strategic repositioning strategies;• Operationally focussed;• Operates across Europe.	<ul style="list-style-type: none">• Healthcare companies;• Offering speciality pharmaceutical, healthcare and CDMO services;• Located in Europe;• EBITDA between €2m-€50m.

Location: Spain

279025 - Healthcare Management & Communication Software

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish privately-owned;• Developer of an online medical platform;• Connects patients with medical personnel;• Covers a range of specialisms including dermatology, dentistry, psychology, ophthalmology, trauma, gynaecology, allergies and family doctors;• Operates globally.	<ul style="list-style-type: none">• Developers of management and communication software for healthcare practices;• Serving GPs, pharmacies and other healthcare providers;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: Spain

ICT

271035 - Cloud Infrastructure Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Provider of advanced cloud infrastructure services;• Supports customers in building their own real time cloud data centres;• Offers VPS, data centre, VPN, SAP certified infrastructure, and servers for Oracle;• Operates c.10 data centres;• Located in Europe and Latin America.	<ul style="list-style-type: none">• Providers of cloud computing services;• Offering cloud VPS, cloud data centre and cloud servers and SAP certified infrastructure;• Located in Europe, with a preference for the UK and Ireland;• Minimum EBITDA €500k.

Location: Spain

PRINT

274407 - Self-Adhesive Label Manufacturers

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish privately-owned;• Manufacturer of labels and envelopes;• Serves customers in the food and beverage, cosmetic, pharmaceutical and traceability sectors;• Strong equity base with a solid track record of acquisitions;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of self-adhesive labels;• Preference for strong second tier management;• Located in France, Portugal and the UK;• Minimum EBITDA €1m;• Located in Germany and Poland;• Maximum EBITDA €5m.

Location: Spain

RETAIL/CONSUMER

274754 - Personal Care Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE-owned;• Manufacturer of personal care and home cleaning products;• Offers body, hair and face care products, air fresheners, sunscreens and hand sanitisers;• Markets products under their own brands;• Serves large distributors, specialised retailers and private label companies;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of personal care products;• Preference for toiletries, cosmetics and hair care products;• Operating B2B;• Located in Europe;• Minimum EBITDA €500k.

Location: Spain

SUPPORT SERVICES

283926 - Renewable Energy Products & Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish privately-owned;• Group of energy companies;• Offers expertise in green energy and energy generation;• Manufactures photovoltaic structures;• Provides EPC services for own projects and third parties;• Strong track record of acquisitions;• Operates across Europe and the US.	<ul style="list-style-type: none">• Manufacturers of solar panels;• EPC contractors offering services in the installation and maintenance of solar panels;• Providers of utility grids;• Located in Italy, France and Germany;• Turnover between €5m-€10m.

Location: Spain

GENERALIST

8243 - Spanish PE Firm

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE Firm;• Impact investor;• Invests in sustainable infrastructure to promote energy transitions and the circular economy;• Provides equity investments in assets or asset-backed companies;• Well-funded.	<ul style="list-style-type: none">• Providers of energy transition services;• Offering products and services in the areas of renewable energy generation, energy efficiency projects and smart mobility;• Providers of waste to resources and waste to energy services;• Offering services in the areas of recycling, waste management, district heating, biogases and biomethanes;• Water treatment plants and smart irrigation systems;• Located in Europe, excluding the UK;• Equity ticket between €5m-€50m.

Location: Spain