

Acquisition Search: Maintenance Service Providers

About the Acquirer

- UK-based investment vehicle of institutional and private individual investors:
 - Largest institutional investor has done 13 deals in the UK;
 - Private individuals are mostly SME owners who provide operational expertise;
- Backing entrepreneur with background in the maintenance services industry;
- Invests long-term;
- Provides a succession solution for retirement sales;
- Invests in the UK.

Acquisition Criteria

- Providers of planned maintenance contracts or reactive emergency repair services;
- Offering maintenance services for products including lifts, boilers, CCTV and cranes/hoists;
- Track record of contract renewals or of highly repeating sales;
- Owner-operator seeking to step out of day-to-day operations;
- Located in the UK;
- EBITDA £800k- £4m;
- Growth greater than 5% year-on-year.

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