

# NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

**AUGUST 2024** 

Sectors Featured Include: Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Marketing Communications, Oil & Gas, Real Estate, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist.

#### **SECTORS**

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email <a href="mailto:holly.cooper@langcliffeinternational.com">holly.cooper@langcliffeinternational.com</a>

- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- MARKETING COMMUNICATIONS
- OIL & GAS
- REAL ESTATE
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION
- TRAVEL

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

GENERALIST

## **CONSTRUCTION**

290885 - Wireless Telecoms Infrastructure	(Click to Enquire) 🔀
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Provider of turnkey wireless telecoms infrastructure services;</li> <li>Offers design, development, construction, advisory and fibre services;</li> </ul>	Acquisition Criteria     Providers of wireless telecoms infrastructure services;     Offering development, engineering and field services;     Located in North America;
<ul> <li>Serves wireless tower owners and wireless carriers;</li> <li>Located in the US.</li> </ul>	Minimum EBITDA US\$500k.

**Location: USA** 

290435 - Civil Construction Support Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Canadian privately-owned;</li> <li>Provider of civil construction support services;</li> <li>Part of a wider global construction group;</li> <li>Offers civil works, construction manufacturing and warehousing, logistics and transshipment services;</li> <li>Operates warehousing facilities across Canada;</li> <li>Connected to the Canadian National Rail network;</li> <li>Offers services domestically.</li> </ul>	<ul> <li>Providers of construction support services;</li> <li>Focusing on civil engineering and works in the rail sector;</li> <li>Located in North America;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Canada** 

#### 290827 - Heavy Highway Infrastructure Services (Click to Enquire) **Acquisition Criteria** The Acquirer US privately-owned; Providers of infrastructure construction Provider of heavy highway infrastructure services; services; Located in North America; Minimum EBITDA €500k. Part of a wider global construction group; Offers services including highway and road construction, asphalt paving and aggregate manufacturing and supply; Operates across New Hampshire and

**Location: USA** 

Massachusetts.

290878 - Telecoms Infrastructure	Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of telecoms infrastructure services;</li> <li>Offers design, deployment, installation and maintenance services;</li> <li>Serves wireless carriers, tower companies, neutral host providers, commercial landlords, and government entities;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of telecoms infrastructure services;</li> <li>Offering fibre, copper, and coax engineering, design, technical and maintenance services;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

#### 290887 - Plumbing & Mechanical Field Services (Click to Enquire) **Acquisition Criteria** The Acquirer Providers of plumbing and mechanical US PE-owned; field services; Provider of plumbing and mechanical systems services; Serving homeowners, builders, property Offers installation, maintenance and managers and real estate agents; repairs services; Located in Western US; Serves residential and commercial Minimum EBITDA US\$500k. properties, builders, property management and real estate agencies; Operates across Western USA.

**Location: USA** 

258811 - Mechanical & Engineering Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of multidiscipline engineering services;</li> <li>Offers infrastructure, process and digital engineering solutions;</li> <li>Serves clients in the food and beverage, utilities, nuclear, renewables, FMCG, chemicals, manufacturing and pharmaceuticals sectors;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Providers of mechanical and engineering services;</li> <li>Offering facilities maintenance, systems integrations, high voltage power and renewable energy solutions;</li> <li>Operating B2B;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £500k;</li> <li>Minimum EBITDA margin 10%.</li> </ul>

**Location: Scotland** 

#### 290641 - Elevator & Escalator Support Services (Click to Enquire) **Acquisition Criteria** The Acquirer Dutch PE-owned; Providers of elevator and escalator Provider of elevator maintenance support services; services; Offering services in the maintenance, repair, renovation and modernisation of Offers a full-service to solve complex issues for all types and brands of elevators; elevators and escalators; Suppliers of elevator components and Operates domestically. spare parts; Located in Europe; Minimum EBITDA €500k.

**Location: Netherlands** 

290858 - Residential & Light Commercial Property Services (Click to Enquire)	
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Providers of property services;</li> <li>Offers HVAC, plumbing, electrical, drainage and sewer services;</li> <li>Serves the residential and light commercial property sectors;</li> <li>Operates across Western USA.</li> </ul>	<ul> <li>Providers of residential and light commercial property services;</li> <li>Offering installation, repair and maintenance services;</li> <li>Located in the US;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

290868 - Home Inspection Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Providers of home inspection and ancillary services;</li> <li>Includes inspection, repairs, remediation, pest management, handyman and environmental services;</li> <li>Serves customers in the residential sector;</li> <li>Operates across Texas and Florida.</li> </ul>	<ul> <li>Providers of home services;</li> <li>Offering inspection, remediation, pest and environmental services;</li> <li>Located in the US;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: USA** 

290859 - Raised Access Flooring	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer and provider of raised flooring and underfloor systems;</li> <li>Offers underfloor air and power distribution products, cable management systems, and specialist flooring;</li> <li>Serves customers in the commercial, residential, hospitality, data centre, and healthcare sectors;</li> <li>Located in the US and Canada.</li> </ul>	<ul> <li>Manufacturers of raised access flooring and underfloor systems;</li> <li>Serving customers in the commercial, residential and complex markets;</li> <li>Located in Northern US and Canada;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

## **ELECTRONIC**

288076 - LED Products	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Italian privately-owned;</li> <li>Designer and retailer of high-end decorative and architectural lighting;</li> <li>Sells products via an e-commerce site;</li> <li>Headquartered in Italy, with branches in France and the US;</li> <li>Operates a distribution network across 40 countries.</li> </ul>	<ul> <li>Designers and suppliers of LED products and external lighting;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Italy** 

6978 - Electrical, Air & Hydraulic Equipment	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US privately-owned;</li> <li>Manufacturer and retailer of air, hydraulic and electrical components;</li> <li>Offers products including air brakes, air- line hoses, valves, air coils, brake chamber hoses and gladhand components;</li> <li>Also supplies electrical cables, electrical connectors, protectors and plugs;</li> <li>Serves customers in the transportation sector;</li> <li>Operates across North America.</li> </ul>	<ul> <li>Manufacturers and suppliers of electrical, air and hydraulic equipment;</li> <li>Products include brass fittings, clamps, mechanical and electrical gauges, fuel and oil caps, air brake components and electrical cables;</li> <li>Equipment used in the transportation sector;</li> <li>Located in North America and the UK;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

## **FINANCIAL GENERAL**

290788 - Specialist Insurance	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Insurance group;</li> <li>Provides leisure, automotive and household insurance cover;</li> <li>Offers underwriting services;</li> <li>Serves customers in the wholesale and retail sectors;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Providers of personal lines insurance;</li> <li>Offering policies for the property and niche leisure markets;</li> <li>Serving customers in the consumer and insurance distribution sectors;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

## **FOOD & BEVERAGES**

255534 - Baked Goods Ingredients	(Click to Enquire) 🔀
<ul> <li>The Acquirer</li> <li>German privately-owned;</li> <li>Developer, manufacturer and retailer of bakery and confectionary products;</li> <li>Part of a larger international food group;</li> <li>Offers sweet and savoury baked goods,</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Manufacturers of ingredients for baked goods, breads and ice cream;</li> <li>Manufacturers of bakery products, with a preference for frozen products;</li> <li>Operating B2B;</li> </ul>
<ul> <li>breads and rolls, as well as ingredients for desserts and ice creams;</li> <li>Operates B2B;</li> <li>Located across Europe.</li> </ul>	<ul> <li>Located in Europe;</li> <li>Minimum EBITDA €500k;</li> <li>EBITDA margins above 10%.</li> </ul>

**Location: Germany** 

12629 - Meat, Poultry & Seafood	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Importer, exporter and distributor of food products;</li> <li>Offers meat, poultry and seafood;</li> <li>Offers a variety of chilled, frozen and cooked products;</li> <li>Operates across the UK, Europe, Asia and South America.</li> </ul>	<ul> <li>Distributors of meat, poultry and seafood;</li> <li>Offering chilled and frozen products;</li> <li>Serving exporters, wholesalers, butchers and meat processors;</li> <li>Located globally;</li> <li>Minimum EBITDA £250k.</li> </ul>

## **HEALTH/PHARMA**

289724 - Centrifuges & Incubators	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Manufacturer of life science equipment;</li> <li>Offers laboratory centrifuges and incubator refrigerator systems;</li> <li>Serves medical practices, hospitals, laboratories and blood banks;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Manufacturers of centrifuges and incubators;</li> <li>Serving customers in the clinical, research and medical sectors;</li> <li>Located in Europe, the US and Asia;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Germany** 

290472 - CDMOs	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of speciality CDMO services;</li> <li>Offers aseptic filling, lyophilisation, analyses and packaging services;</li> <li>Serves customers in the pharmaceutical sector;</li> <li>Located in Germany.</li> </ul>	<ul> <li>Providers of CDMO and speciality contract packaging services;</li> <li>Offering lyophilisation, filling and similar finishing services;</li> <li>Located in Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: Germany** 

263252 - Animal Pharmaceuticals	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Manufacturer and distributor of veterinary pharmaceuticals;</li> <li>Offering products for farm and companion animals;</li> <li>Operates globally.</li> </ul>	<ul> <li>Manufacturers of animal health pharmaceuticals;</li> <li>Manufacturing products for large and companion animals;</li> <li>Offering research and development services;</li> <li>Located globally;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Northern Ireland** 

290929 - Healthcare Products	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturers of medical devices, pharmacy products and medicinal treatments;</li> <li>Specialises in wound care, women's health and dermatology;</li> <li>Provides products including bandages, syringes and caustic pencils;</li> <li>Serves customers in the medical and pharmaceutical sectors;</li> <li>Headquartered in England.</li> </ul>	<ul> <li>Manufacturers of healthcare products;</li> <li>Providers of general pharmacy sundries;</li> <li>Offering solutions for infections, hygiene and fractures;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

## **HEALTHCARE PROVIDERS**

290604 - Dental Practices	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Group of dental clinics;</li> <li>Operates a network of dental practices and emergency and mobile dental clinics;</li> <li>Practices operate independently;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Dental practices;</li> <li>Located in the Benelux;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Netherlands** 

269292 - Adult Care Homes	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of care homes;</li> <li>Specialises in care for dementia, mental health conditions and physical disabilities;</li> <li>Serves adults under and over the age of 65;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Adult care homes;</li> <li>Supported living units;</li> <li>Children's homes and schools;</li> <li>Fostering and homecare agencies;</li> <li>Community pharmacies;</li> <li>Located in the UK, preference for the Midlands;</li> <li>Dental practices;</li> <li>Located in Greater Manchester or Nottinghamshire;</li> <li>Nurseries;</li> <li>Located in the East Midlands;</li> <li>Minimum EBITDA £500k.</li> </ul>

290822 - Residential Nursing Homes	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Group of nursing care homes;</li> <li>Specialises in care for individuals with complex needs;</li> <li>Offers support for dementia and mental health issues;</li> <li>Operates 5 nursing homes across Northern England and the Midlands;</li> <li>Headquartered in England.</li> </ul>	<ul> <li>Residential nursing homes;</li> <li>Offering care to people with mental health and complex behavioural conditions;</li> <li>Supporting physical, emotional and sensory care needs;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: England** 

285473 - Care Homes	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Provider of specialist care services;</li> <li>Offering dementia, residential, respite and day care services;</li> <li>Operates from one premise;</li> <li>Located in England;</li> </ul>	<ul> <li>Care homes;</li> <li>Minimum of 40 beds per site;</li> <li>Providers of domiciliary care;</li> <li>Distributors of medical devices and medical consumables;</li> <li>Located in the South East of England and East Anglia;</li> <li>Minimum EBITDA £250k.</li> </ul>

289764 - IT Support Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of IT services;</li> <li>Offers security, DaaS, remote working, WAN, backup as a service, disaster recovery and virtualisation services;</li> <li>Operates B2B;</li> <li>Headquartered in the UK.</li> </ul>	<ul> <li>IT support specialists;</li> <li>Providers of managed services;</li> <li>Offering private and hybrid cloud, support, infrastructure, connectivity and cybersecurity services;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: England** 

275448 - Software Solutions	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Developer of a customer engagement software platform;</li> <li>Products include process management, messaging, CRM, email marketing, and collaboration software;</li> <li>Located in the US.</li> </ul>	<ul> <li>Developers of customer experience management software;</li> <li>Including digital transformation, project management, CRM and automation solutions;</li> <li>Located globally;</li> <li>Minimum turnover US\$5m.</li> </ul>

**Location: USA** 

290779 - MarTech Software Developers	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Developer of marketing technology software;</li> <li>Provides a creative management platform;</li> <li>Offers tools to manage entire marketing campaign lifecycles;</li> <li>Serves a global client base.</li> </ul>	<ul> <li>MarTech Software Developers;</li> <li>Providing creative management software;</li> <li>Offering software that supports various digital formats including display, visual, video, mobile, CRM and new channels;</li> <li>Located in Europe and the US;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Sweden** 

#### 259749 - IT Support Specialists (Click to Enquire) **Acquisition Criteria** The Acquirer UK PE-owned; IT support specialists; Provider of IT support services; Offering IT networks and connectivity, MSP and cybersecurity services; • Offers network infrastructure, telecoms, cloud services and managed IT services; Serving mid-market customers operating across non-cyclical sectors; Operates B2B; Located in the UK and Europe; Headquartered in the UK. Minimum annual recurring revenue margin 60%; Minimum gross profit margin 30%; Minimum EBITDA £250k.

**Location: England** 

290543 - CRM & CX Software	(Click to Enquire) 🔀
<ul> <li>The Acquirer</li> <li>German PE-owned;</li> <li>Developer of a CRM and CX cloud platform;</li> <li>Offers sales, marketing, service and operational tools to support businesses</li> </ul>	Acquisition Criteria     Developers of CRM and CX software;     Offering products to digitise users' relationships with their end customers;     Serving customers in the finance, insurance, retail, energy and utility
<ul> <li>with complex customer processes and large volumes of data;</li> <li>Serves customers in the financial services, insurance, retail, energy and utility sectors;</li> <li>Operates across the DACH region.</li> </ul>	sectors;  • Located in Europe;  • Minimum EBITDA €500k.

**Location: Germany** 

290617 - IT Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of IT services;</li> <li>Offers expertise in the areas of DevOps, Agile-Scrum methods, business analysis, data engineering and visualisation, test automation and software and performance testing;</li> <li>Serves customers in a range of end sectors;</li> <li>Operates domestically.</li> </ul>	<ul> <li>IT service providers;</li> <li>Offering data and business intelligence, quality assurance and software testing services;</li> <li>Located in the Benelux;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Netherlands** 

264872 - Home Service Solutions	(Click to Enquire)	$\boxtimes$
The Acquirer	Acquisition Criteria	
<ul> <li>UK privately-owned;</li> <li>Provider of multi-channel price comparison services;</li> <li>Compares broadband, TV, energy, telephone and other utility products;</li> <li>Connects consumers with product providers and assists in switching providers;</li> <li>Located in the UK and India.</li> </ul>	<ul> <li>Providers of utilities comparison and switching services:</li> <li>Offering marketing, call centre and product transfer services;</li> <li>Located in the Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>	

**Location: England** 

289774 - e-Documents & e-Invoicing	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Danish PE-owned;</li> <li>Provider of electronic document management and invoicing software;</li> <li>Offers software to digitise incoming and outgoing documents and invoices;</li> <li>Serves customers in a range of end sectors;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Developers of e-document and e-invoicing software;</li> <li>Offering products to simplify electronic document exchanges;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Sweden** 

#### 282278 - IT Support Services (Click to Enquire) **Acquisition Criteria** The Acquirer Providers of IT support services and UK privately-owned; communications; Provider of IT managed services; Focusing on SMEs; • Offers services including Wi-Fi network, cyber security, mobile network and No interest in enterprise; digital learning; Located in the West of England; Serves SMEs; Preference for South West, Bristol and Serves a domestic customer base. Basingstoke; Maximum turnover £3m.

**Location: England** 

253767 - Software Businesses	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE firm;</li> <li>Focused on software businesses;</li> <li>Experienced in buy-outs, distressed, restructurings and low-growth situations;</li> <li>Located in the US.</li> </ul>	<ul> <li>Software businesses;</li> <li>Including distressed and low growth;</li> <li>Particularly interested in Telco, K-12         EdTech and SME focused software         providers;</li> <li>Located in North America and Europe;</li> <li>High retention rates;</li> <li>Minimum ARR US\$5m.</li> </ul>

**Location: USA** 

290476 - Digital Solutions	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of ERP software packages;</li> <li>Specialises in solutions for metal companies;</li> <li>Offers data insights, process optimisation and routine administration services;</li> <li>Serves customers in the manufacturing sector;</li> <li>Headquartered in the Netherlands.</li> </ul>	<ul> <li>Providers of digital services for metal manufacturers;</li> <li>Specialising in cloud-based ERP software products;</li> <li>Offering IT strategy, integrated add-ons and order processing tools;</li> <li>Located in Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Netherlands** 

268324 - Managed Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Danish PE-owned;</li> <li>Group of managed service providers;</li> <li>Designs, implements and manages secure IT infrastructures and cyber security systems;</li> <li>Cisco gold partner;</li> <li>Serves customers with complex data centre, cloud, IoT, network and mobility requirements;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Managed service providers;</li> <li>Preference for providers of managed network, detection and response, and niche security services;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Denmark** 

289795 - Output Management Software	(Click to Enquire) 🔀
The Acquirer  • Danish PE-owned;	Acquisition Criteria     Developers of output management
<ul> <li>Developer of an independent output management software;</li> <li>Offers advanced features to automate protocols on how to receive, manage, approve and merge data sets;</li> <li>Works alongside existing IT infrastructures;</li> <li>Located in Denmark, Germany and the US.</li> </ul>	<ul> <li>offering software to customise the design of outputs and automate customers workflows;</li> <li>Located in Europe and the US;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Denmark** 

290538 - B2B Software	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Group of software companies;</li> <li>Acquires B2B vertical software platforms;</li> <li>Provides operational support;</li> <li>Located in the US.</li> </ul>	<ul> <li>Developers of B2B software;</li> <li>Focused on low-growth businesses.</li> <li>Located globally;</li> <li>Minimum turnover US\$5m.</li> </ul>

#### 290841 - Credit Management & Payment Software (Click to Enquire) **Acquisition Criteria** The Acquirer Developers of credit management and Dutch PE-owned; payment software; Developer of credit management and payment software; Offering software to draw up invoices and automate the cash collection processes; Offers software for the creation of Located in the Benelux and the DACH invoices, billing, payment requests, automated follow ups and customer region; management; Minimum EBITDA €500k. Serves corporates and debt collectors in a range of end sectors; Located across the Benelux and Germany.

**Location: Belgium** 

281021 - Planning & Production Software	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Danish PE-owned;</li> <li>Provider of consultancy services and associated software;</li> <li>Offers expertise in building information modelling, 3D designs and construction digitalisation;</li> <li>Autodesk platinum partner;</li> <li>Serves customers in the construction, design and manufacturing sectors;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Developers and resellers of planning and production software;</li> <li>Offering software in the areas of BIM, CAD and 3D designs;</li> <li>Serving customers in the construction and manufacturing sectors;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>

**Location: Denmark** 

282188 - Healthcare Software	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of health screening and workflow software;</li> <li>Offers vision and hearing screening automation, administrative workflows and auditing tools;</li> <li>Serves clients in the healthcare, education and business sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Developers of healthcare software;</li> <li>Providing screening software for non-clinicians;</li> <li>Offering BMI recording, health needs assessments and immunisation management solutions;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: England** 

290550 - Device Lifecycle Management Softw	are (Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>German PE-owned;</li> <li>Provider of a mobile device lifecycle management platform;</li> <li>Offers contract and hardware management software for the rental, registration, repair and maintenance of smartphones and tablets;</li> <li>Operates B2B;</li> <li>Located in Europe.</li> </ul>	<ul> <li>Providers of device lifecycle management software;</li> <li>Offering companies a rental model for their mobile devices;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Germany** 

# INDUSTRIAL/MANUFACTURING

7076 - Fluid Power Products	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>AIM-listed;</li> <li>Group of fluid power product companies;</li> <li>Designs and manufactures hydraulic, pneumatic, process and industrial products;</li> <li>Offers assembly, maintenance, repair and modification services;</li> <li>Serving independent distributors and resellers;</li> <li>Operates across the UK, Ireland and Northern Europe.</li> </ul>	<ul> <li>Suppliers of fluid power products;</li> <li>Offering power, motion and control products and systems;</li> <li>Supplying hydraulic and pneumatic components;</li> <li>Offering aftermarket services, repairs and maintenance:</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: England** 

274310 - Niche Products	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of manufacturing and installation companies;</li> <li>Manufactures bus and rail shelters and rooms, glass products, curtain walling, windows and doors and seating products;</li> <li>Offers products for outdoor and public spaces;</li> <li>Located globally.</li> </ul>	<ul> <li>Providers of niche manufactured products;</li> <li>Operating withing the transport infrastructure, property and construction sectors;</li> <li>Offering design and installation;</li> <li>Located globally;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Wales** 

#### 289771 - Bicycle Components & Accessories (Click to Enquire) **Acquisition Criteria** The Acquirer Manufacturers of components and Belgian PE-owned; Manufacturer of high-end bicycle accessories for bicycles; accessories; Offering fenders, guard chains, dress guards and associated products; • Offers customised fenders, chain guards Serving bicycle OEMs; and dress guards; • Serves bicycle brands and manufacturers; Located in Western Europe; Operates domestically. Minimum EBITDA €500k.

**Location: Belgium** 

290771 - Manipulation & Welding Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Providers of tubular section manipulation and welding services;</li> <li>Offers robotic and manual engineering services;</li> <li>Products include tubular manipulations, tubes, pressed components and sheets;</li> <li>Located across England.</li> </ul>	<ul> <li>Providers of manipulation and welding services;</li> <li>Offering welding, pressing, design and CAD services;</li> <li>Serving the industrial industry;</li> <li>Located in the UK;</li> <li>EBITDA between £100k-£1m.</li> </ul>

**Location: England** 

290773 - Metal Assemblies & Components	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of fabricated metal tubes and sheets;</li> <li>Products include tubular manipulations, tubes, pressed components and sheets;</li> <li>Services include tube laser cutting, end finishing, tube bending and fabrication assembly;</li> <li>Located across England.</li> </ul>	<ul> <li>Manufacturers of metal assemblies and components;</li> <li>Offering the design, manipulation and manufacturing of metal tubes and sheets;</li> <li>Serving clients in the heavy plant and equipment, leisure, automotive, industrial and agriculture sectors;</li> <li>Located in England;</li> <li>EBITDA between £100k-£1m.</li> </ul>

#### 261080 - Heavy Duty Rail Solutions (Click to Enquire) The Acquirer **Acquisition Criteria** Manufacturers and installers of heavy-Pan-European PE-owned; duty rail products; Manufacturer and distributor of crane rail products; Including rails, clips, pads, supports, Products include rails, clips, pads, buffers and crane parts; supports and buffers; Providers of installation, repair and maintenance services; Services include consultancy, welding, installation and maintenance; Focusing on rail solutions and port Designs products for use in ports, cranes; shipyards, steel mills, rail depots and Operating in ports, shipyards, steel mills, other heavy industries; rail depots and other heavy industry Offices and facilities located in Europe, facilities; the Americas and Asia. Located in the US and Europe; Minimum EBITDA €300k.

**Location: Belgium** 

290703 - Composite Materials	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Designer and manufacturer of composite films and fabric solutions;</li> <li>Develops high performance materials;</li> <li>Offers a range of products including superior release fabrics, cast PTFE films and microwave transmissible fabrics;</li> <li>Serves customers in the aerospace, automotive, electronics, communication, medical, industrial and renewable energy sectors;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Manufacturers of composite materials;</li> <li>Providing fabrics, films and adhesive tapes;</li> <li>Offering services including film and fabric casting, dip and reverse roll coating, lamination, die-cut conversion and surface finishing;</li> <li>Operating B2B;</li> <li>Located in the UK and Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Ireland** 

#### 290864 - Piston Rings (Click to Enquire) **Acquisition Criteria** The Acquirer US PE-owned; Manufacturers of piston rings; Manufacturer of piston rings; Proprietary brands; Offers aftermarket and OEM products; Serving customers in the cars, trucks, motorcycle, lawn, garden, compressor, Serves customers in the automotive and marine, agriculture and racing endindustrial sectors; markets; Located in the US and the Czech Located in North America and Europe; Republic. Minimum EBITDA US\$500k.

**Location: USA** 

11979 - Precision Engineering	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Manufacturer of precision components;</li> <li>Offers metal pressings and stamping services;</li> <li>Serves customers in the aerospace, automotive, environmental, medical, standards and audio visual sectors;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Supplier and manufacturer of precision engineering;</li> <li>Offering pressing/stamping, tooling, welding, prototypes, production, finishing, inspection and tooling;</li> <li>Located in the Midlands;</li> <li>Turnover between £500k-£10m.</li> </ul>

## **MARKETING COMMUNICATIONS**

290930 - Home Improvement Magazines	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Publisher of a home improvement advertising publication;</li> <li>Offers advertising for local, regional and national home improvement and service businesses;</li> <li>Distributes to homes nationwide;</li> <li>Located in the US.</li> </ul>	<ul> <li>Publishers of home improvement magazines;</li> <li>Offering remodelling, design and home service articles for projects in and around the home;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: USA** 

272169 - Digital Agencies	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Irish privately-owned;</li> <li>Digital agency;</li> <li>Providing digital marketing and transformation services;</li> <li>Offers experience, technology, marketing and brand innovation services;</li> <li>Operating globally.</li> </ul>	<ul> <li>Providers of growth solutions to transform for business;</li> <li>Offering content, e-commerce platforms, brand innovation and performance marketing services;</li> <li>Web technology companies, covering development, website building and support;</li> <li>No interest in standard digital agencies;</li> <li>Based in the UK with global reach;</li> <li>Minimum turnover €1m.</li> </ul>

**Location: Ireland** 

## OIL & GAS

288535 - Automotive Fuels	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Developers of green energy refuelling stations;</li> <li>Suppliers of bio-based CNG fuels;</li> <li>Offers a range of services including biomethane sourcing and trading, project development and supply chain advisory services;</li> <li>Serves customers in the commercial HGV sector;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Suppliers of sustainable automotive fuels;</li> <li>Developers of fuel station infrastructure;</li> <li>Offering a range of products including biomethane, electrical and hydrogen fuel sourcing, and CNG heavy fleet refuelling facilities;</li> <li>Located in Europe;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Netherlands** 

## **REAL ESTATE**

17075 - Care Homes	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Portfolio of leisure establishments, care facilities and property;</li> <li>Part of a wider international group;</li> <li>Operating restaurants, bars, hotels, care home, golf courses and real estate;</li> <li>Located in the UK and India.</li> </ul>	<ul> <li>Care homes;</li> <li>Providing elderly care;</li> <li>Located in Newcastle and surrounding areas;</li> <li>Leisure related businesses;</li> <li>Operating restaurants, pub, hotels, hostels and golf courses;</li> <li>Real estate;</li> <li>Property with potential for development;</li> <li>Located in the UK and India;</li> <li>Minimum turnover £250k.</li> </ul>

## **RECRUITMENT**

288640 - Staffing Solutions	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>UK privately-owned;</li> <li>Recruitment agency;</li> <li>Provides staffing solutions to customers in the industrial, commercial, security</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of staffing solutions;</li> <li>Offering recruitment services across a range of sectors;</li> <li>Located globally;</li> </ul>
<ul> <li>and veterinary sectors;</li> <li>Offers temporary, contract, permanent, and temp-to-perm to recruitment services;</li> <li>Operates nationally.</li> </ul>	Minimum turnover £1m.

**Location: England** 

2218 - Engineering, IT & White Collar Recruit	ment (Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Recruitment agency;</li> <li>Specialises in engineering and technical recruitment;</li> <li>Offers contract and permanent talent solutions;</li> <li>Provides project delivery services such as HR outsourcing, employer branding, recruitment auditing and EDI consulting;</li> <li>Operates in the UK, North America and Australia.</li> </ul>	<ul> <li>Engineering, white collar and IT recruitment and HR services;</li> <li>Located in the UK, North America and Australia;</li> <li>Minimum turnover £20m;</li> <li>EBITDA between £250k-£20m.</li> </ul>

# **RETAIL/CONSUMER**

16413 - Car Dealerships	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Car and van dealership;</li> <li>Offers new and used vehicles for sale and rental;</li> <li>Operates vehicle service centres;</li> <li>Offers maintenance, MOTs, vehicle repair and spare parts;</li> <li>Provider of car and lifestyle insurance;</li> <li>Located in the UK.</li> </ul>	<ul> <li>Car dealerships;</li> <li>Offering new and used vehicles for sale;</li> <li>Distributors and retailers of automotive parts;</li> <li>Providers of car insurance and aftermarket vehicle services;</li> <li>Providers of hire and leasing solutions;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £500k.</li> </ul>

**Location: England** 

274210 - Beds & Accessories	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Group of retail and wholesale companies;</li> <li>Offers beds, box springs, mattresses and bedding;</li> <li>Serves customers in the bedroom furnishing sector;</li> <li>Located in the Benelux.</li> </ul>	<ul> <li>Retailers and wholesalers of beds and bed accessories;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €250k.</li> </ul>

**Location: Netherlands** 

272756 - Clothing & Garments	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Manufacturer of specialist garments;</li> <li>Operates in a range of markets from children's wear to public authorities;</li> <li>Operates B2B;</li> <li>Located in Europe, the US and Asia.</li> </ul>	<ul> <li>Manufacturers of clothing;</li> <li>Garments include licensed apparel, corporate uniform, military and police uniform, protection and sportswear;</li> <li>Located globally;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Northern Ireland** 

#### 261158 - Online Auction Houses (Click to Enquire) **Acquisition Criteria** The Acquirer Swedish PE-owned; Online auction houses; Industrial online auction platform and Serving customers in a range of end marketplace; sectors; • Auctions second hand and second chance Located in Europe; goods; Minimum EBITDA €500k. Serves customers in the construction, transportation and logistics, agriculture, consumer electronics, home furnishings and jewellery sectors; Located across Europe.

**Location: Netherlands** 

277360 - Optical Products	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Distributor of optical products and services;</li> <li>Operates optical centres nationally;</li> <li>Offers products including frames, contact lenses and cases;</li> <li>Serves customers including retailers and opticians;</li> <li>Headquartered in Italy.</li> </ul>	<ul> <li>Retailers and distributors of optical products;</li> <li>Offers products including prescription glasses and cleaning accessories;</li> <li>Serving consumers and healthcare professionals;</li> <li>Located in Italy;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Italy** 

#### 290925 - School Supplies (Click to Enquire) **Acquisition Criteria** The Acquirer Wholesalers of school supplies, resources US PE-owned; Wholesale distributor of school supplies and teaching materials; and resources; Offering K-12 school supplies; Offers active play, PE, arts, crafts, Located in North America; curriculum supplies, teaching resources, Minimum EBITDA US\$500k. toys, games, furniture. children's books, music and classroom decorations; Serves e-Commerce and bricks and mortar schools supply retailers; Located in the US.

**Location: USA** 

286731 - Outdoor Leisure Products	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of manufacturers of home and garden products;</li> <li>Offers a range of outdoor and garden structures;</li> <li>Operating B2B and B2C;</li> <li>Located in the UK</li> </ul>	<ul> <li>Manufacturers of outdoor leisure products;</li> <li>Offering canvas and thatch shelter solutions;</li> <li>Supplier of hot tubs and swim spas;</li> <li>Manufacturers of wood and glass garden buildings;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

## **SOFT FM**

272420 - Environmental Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Environmental services contractor;</li> <li>Offering ecological consultancy, landscaping, tree surgery, site clearance and traffic management services;</li> <li>Serves clients primarily in the South of England.</li> </ul>	<ul> <li>Providers of Environmental services;</li> <li>Offers site clearance, tree surgery, fencing, landscaping, grounds maintenance and ecological consultancy;</li> <li>Serving customers in the commercial and public sectors;</li> <li>Located in the Midlands, South East or East Anglia;</li> <li>Minimum EBITDA £100K.</li> </ul>

**Location: England** 

261459 - Fire Safety & Electrical Services	(Click to Enquire) 🔀
<ul> <li>261459 - Fire Safety &amp; Electrical Services</li> <li>The Acquirer         <ul> <li>UK PE-owned;</li> <li>Provider of fire safety and electrical services;</li> <li>Offers installation, repair and maintenance services;</li> <li>Provides fire alarm systems, fire and</li> </ul> </li> </ul>	<ul> <li>(Click to Enquire)</li> <li>Acquisition Criteria</li> <li>Fire safety and electrical services providers;</li> <li>Offering active and passive fire solutions, security automation and compliance services;</li> <li>Serving customers in the private and</li> </ul>
<ul> <li>smoke seals, CCTV, generators and renewable energy installations;</li> <li>Serves customers in the social housing, education, healthcare, public buildings and commercial sectors;</li> <li>Operates in the UK.</li> </ul>	<ul> <li>public sectors;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

# 290627 - Physical & Electronic Security

## (Click to Enquire)

marshals, banksman, security and site maintenance and cleaning services; Serving customers in a range of sectors including industrial, commercial, public

and highways sectors; Located in the UK; Minimum EBITDA £500k.



The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Provider of soft FM services;</li> <li>Offers security, cleaning, property management and rail labour services;</li> <li>Serves customers in the public, private, commercial, civils, construction and highway sectors;</li> <li>Operates nationally.</li> </ul>	<ul> <li>Providers of physical and electronic security;</li> <li>Offering manned guarding, banksman, front of house and electronic security design installation, maintenance and monitoring services;</li> <li>Preference for Al powered systems;</li> <li>Providers of facilities management services;</li> <li>Offering industrial and commercial cleaning and planned, reactive and compliance maintenance services;</li> <li>Providers of rail services;</li> <li>Offering trained railroad labour,</li> </ul>

## **SUPPORT SERVICES**

290853 - HR Services	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Provider of outsourced HR services;</li> <li>Offers HR, compliance, payroll, tax, time, attendance, risk management, benefits</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of HR services;</li> <li>Offering PEO, ASA, HR, employee benefits, compliance, risk management and accompanying technology services;</li> </ul>
<ul><li>and administration services;</li><li>Serves SMEs in a wide range of sectors;</li><li>Located in the US.</li></ul>	<ul><li>Located in North America;</li><li>Minimum EBITDA US\$500k.</li></ul>

**Location: USA** 

263365 - Corporate Training	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of professional training services;</li> <li>Offers a learning management system with sales, negotiation skills, leadership and performance development programmes;</li> <li>Serves customers in the industrial, technology, banking, pharmaceutical, oil and gas, and retail sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of learning and development programmes;</li> <li>Offering training packages including change management, culture transformation, sales growth, leadership development, and diversity, equality and inclusion training;</li> <li>Serving corporate clients;</li> <li>Located in the UK and the US;</li> <li>Minimum EBITDA £250k.</li> </ul>

**Location: Scotland** 

286317 - Education & Training Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of education and training companies;</li> <li>Provider of online and in-person learning for young people and adults;</li> <li>Offers additional services in recruitment;</li> <li>Operates in the UK.</li> </ul>	<ul> <li>Education and training service providers;</li> <li>Providing learning solutions for young people and adults;</li> <li>Recruitment platforms in social care and education;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

#### 283772 - Social Research & Insight Services (Click to Enquire) **Acquisition Criteria** The Acquirer Psychometric analytics providers; UK PE-owned; Providers of psychometric assessments; Develops measurement tools to predict workplace performance; Offers a portfolio of aptitude tests and behavioural questionnaires to assess and Offering personality questionnaires, aptitude tests, situational judgment tests develop performance in the workplace; Serves multinational organisations, and talent analytics; Located in the UK; governments, HR consultancies, executive search firms and independent Minimum EBITDA £250k. practitioners; Operates globally.

**Location: England** 

290857 - Market Information & Intelligence S	Services (Click to Enquire) 🔀
The Acquirer	Acquisition Criteria  Providers of market information, intelligence and data; Specialising in retail, consumer and healthcare sectors; Located in North America; Minimum EBITDA US\$500k.
<ul> <li>Located in the US and Canada.</li> </ul>	

**Location: USA** 

280904 - Drainage & Sewer Cleaning	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Provider of drainage maintenance services;</li> <li>Offers surveying, emergency response and related support services;</li> <li>Serves customers in the transport, construction, industrial and commercial sectors;</li> <li>Operates nationally.</li> </ul>	<ul> <li>Providers of drainage and sewer cleansing services;</li> <li>Offering water hygiene, legionella control and clean water pumping services;</li> <li>Located in the UK;</li> <li>Maximum turnover £2m.</li> </ul>

#### 276222 - Waste Collection & Processing (Click to Enquire) **Acquisition Criteria** The Acquirer Providers of waste collection and UK PE-owned; Providers of skip hire and waste disposal processing; Offering waste disposal, waste transfer, services; Offers industrial, construction, house bulk storage, bulk haulage, tipper lorries and recycling services; hold, rubble, garden, packaging. factory and special waste removal; Serving customers in the industrial, Operates across the UK. construction, factory and residential industries; Located in the UK; Minimum EBITDA £250k.

**Location: England** 

285477 - Cyber Security Training	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of cyber security training services;</li> <li>Offers cyber security and GDPR elearning;</li> <li>Serves customers in the public and private sectors;</li> <li>Located in England.</li> </ul>	<ul> <li>Cyber security training providers;</li> <li>Offering digital learning products and services;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

290597 - Equipment Distribution & Rental	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Provider of consultancy, rental and distribution services;</li> <li>Offers jaw and impact crushers, heavy duty and classifying screening plants, shredders and stockpile conveyors;</li> <li>Serves construction companies and quarry operators;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Providers of equipment retail, distribution and rental services;</li> <li>Offering high performance crushing and screening machinery;</li> <li>Serving customers in the construction and quarry industries;</li> <li>Located in Western Europe;</li> <li>Minimum EBITDA €500k.</li> </ul>

**Location: Germany** 

290958 - Renewable Energy Specialists	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of renewable energy services;</li> <li>Specialises in solar energy, EV charging and domestic energy;</li> <li>Offers design and installation services;</li> <li>Serves customers in the commercial sector;</li> <li>Headquartered in England.</li> </ul>	<ul> <li>Renewable energy specialists;</li> <li>Focusing on the reduction of carbon emissions and improved cost efficiencies;</li> <li>Products include solar panels, digital screens and infrared heating;</li> <li>Offering consulting and project management services;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

#### 290873 - Outsourced Sales Services (Click to Enquire) **Acquisition Criteria** The Acquirer Providers of outsourced sales services; US PE-owned; Providers of sales advisory and Including methodology, technology, outsourced services; talent and systematic solutions; Offers talent acquisition, consultancy, Located in North America; technologies and training; Minimum EBITDA US\$500k. Serves customers in the technology, healthcare, manufacturing, medical, professional services, transport, agriculture and investment sectors; Located in the US.

**Location: USA** 

277838 - Tool & Access Hire	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>UK privately-owned;</li> <li>Provider of plant and tool hire services;</li> <li>Offers contractor plant equipment, powered access, lifting, handling and general site machinery;</li> <li>Also offers other plant equipment including drills, cutting tools, lighting, power products, signage and decorating, garden and landscaping equipment;</li> <li>Offers complementary repair services and equipment operator training courses;</li> </ul>	<ul> <li>(Click to Enquire)</li> <li>Acquisition Criteria</li> <li>Plant tool and access hire companies;</li> <li>Providing hire and repair services for construction tools and machinery;</li> <li>Serving customers in the construction sector;</li> <li>Located in the UK with a preference for the North of England;</li> <li>Turnover between £500k-£2.5m.</li> </ul>
Operates domestically.	

290880 - Green Waste Recycling Services	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Processor of green and wood waste;</li> <li>Manufacturer of compost and mulch;</li> <li>Offers collection, processing and manufacturing capabilities;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of green waste recycling services;</li> <li>Manufacturing soil regenerating compost and mulch, and other sustainable products;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: England** 

290939 - BPO & Staff Support Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of speciality human capital management and business support services;</li> <li>Offers human capital management, site management, process improvement and full managed services;</li> <li>Serves customers in the car rental sector;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of site, staff, business process support and turnkey managed services;</li> <li>Serving the car rental sector;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$500k.</li> </ul>

**Location: USA** 

290871 - Healthcare Data Insights	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of healthcare consultancy services;</li> <li>Offers data-driven insights, marketing and engagement solutions;</li> <li>Serves customers of the pharmaceutical, medical technology and healthcare sector;</li> <li>Headquartered in England.</li> </ul>	<ul> <li>Providers of healthcare data insights and information;</li> <li>Offering data visualisation, modelling and reports;</li> <li>Focusing on the reduction of health inequalities;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250k.</li> </ul>

# TRANSPORT/DISTRIBUTION

290924 - Transport & Logistics Services	(Click to Enquire) 🔀
<ul> <li>US PE-owned;</li> <li>Provider of transportation and logistics services;</li> <li>Offers road and air transport, specialist delivery, last-mile, driver and fleet management, and consultancy services;</li> <li>Serves customers in a wide range of sectors;</li> </ul>	Acquisition Criteria     Providers of transport and logistics services;     Offering road, domestic air freight, management and consulting services;     Located in North America;     Minimum EBITDA US\$500k.
Located in the US.	

**Location: USA** 

252384 - Haulage Transportation	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Providers of transport services;</li> <li>Offers haulage services and storage solutions;</li> <li>Serving customers in the agriculture, construction, packaging and FMCG sectors;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Providers of haulage transportation;</li> <li>Serving the bulk sectors;</li> <li>Located in the North East of England;</li> <li>Turnover between £2.5m-£3.5m.</li> </ul>

## **TRAVEL**

288613 - B2C Luxury Travel	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Providers of luxury train holidays;</li> <li>Offers train holidays, tours and sight-seeing experiences;</li> <li>Operates across America, Canada, India, Europe and the UK.</li> </ul>	<ul> <li>Providers of B2C luxury travel services;</li> <li>Providing four to seven day experiences;</li> <li>Offering high speed, intercity and interregional, heritage, sleeper, luxury and private cruise trains;</li> <li>Located in the UK;</li> <li>Minimum EBITDA £250K.</li> </ul>

### **GENERALIST**

289580 - UK Search Fund	(Click to Enquire) 🔀
The Acquirer	Acquisition Criteria
<ul> <li>UK search fund;</li> <li>Backed by family offices and own capital;</li> <li>Backs MBOs and retirement solutions;</li> <li>Previous experience in the software, home improvement and manufacturing sectors;</li> <li>Takes majority controlling stakes;</li> <li>Targets long term investments;</li> <li>Can provide operational leadership;</li> <li>Active across the UK.</li> </ul>	<ul> <li>Sectors of interest include point-of-sale software, training, distribution, manufacturing and technology;</li> <li>Located in the UK;</li> <li>EBITDA between £500k-£2m;</li> <li>Minimum EBITDA margin 10%.</li> </ul>