

Acquisition Search: Managing General Agents

About the Acquirer

- UK privately-owned;
- Managing general agent (MGA);
- Offers speciality and niche insurance solutions to brokers;
- Serves customers in the aviation, construction, energy, marine, property, and financial lines sectors;
- Operates globally.

Acquisition Criteria

- MGAs and (re)insurance companies;
- Offering mono and multi-line speciality insurance solutions;
- No interest in personal or D2C insurance businesses;
- Track record of at least 5 years;
- No interest in PE-backed companies;
- Located globally;
- GWP between £20m-£300m;
- Turnover between £2m-£30m.

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