




Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

SEPTEMBER 2024

Sectors Featured Include: Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Oil & Gas, Plastics & Packaging, Real Estate, Recruitment, Retail/Consumer, Soft FM, Support Services, Travel & Generalist.



SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email holly.cooper@langcliffeinternational.com

- [AUTOMOBILES & PARTS](#)
- [BUILDING PRODUCTS](#)
- [CHEMICALS](#)
- [CONSTRUCTION](#)
- [ELECTRONIC](#)
- [FINANCIAL GENERAL](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AUTOMOBILES & PARTS

291661 - Precision Engineering Services

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US PE-owned; • Provider of outsourced engineering services; • Offers CAD/CAM, casting and additive manufacturing services; • Serves customers in the automotive, motorsport, classic car, and engine development sectors; • Headquartered in Germany, also located in the US. | <ul style="list-style-type: none"> • Providers of precision engineering services; • Offering engineering, moulding and additive manufacturing services; • Located in Europe and North America; • Minimum EBITDA US\$500k. |

Location: Germany

265635 - Automotive Businesses

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • XJSE-listed; • Provider of services to the automotive sector; • Offers import, distribution, retail, rental, aftermarket parts provision and motor-related financial services; • Active across South Africa, the UK and Australia. | <ul style="list-style-type: none"> • Businesses active in the automotive sector; • Importers, distributors and retailers of vehicles and aftermarket parts, including dealerships; • Automotive FinTech companies, including financing, insurance and warranty services; • No interest in manufacturing or engineering services; • Located in the UK, South Africa and Australasia; • Minimum EBITDA margin 7%. |

Location: South Africa

BUILDING PRODUCTS

286320 - Piping Products

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• German privately-owned;• Group of building product companies;• Designs and manufactures piping, accessories and system component products;• Designs products for use in underground heating, electrical, drainage and industrial systems;• Operates production sites globally. | <ul style="list-style-type: none">• Designers and manufacturers of piping products;• Providers of related value-add services;• Focusing on underfloor heating and heat pumps;• Located in the UK;• EV between €5m-€20m.• Focusing on water management and electromobility;• Located in Europe;• EV between €5m-€20m. |

Location: Germany

CHEMICALS

291414 - Fire Protection Agents

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of fire protection chemicals and fertilisers;• Offers fire extinguishing powders and agents, chemical additives to reduce the flammability of chipboard and plywood, and microgranular and liquid fertilisers;• Serves customers in the security and agriculture sectors;• Located in Italy. | <ul style="list-style-type: none">• Manufacturers of fire protection agents and chemicals for flame retardancy;• Manufacturers of microgranular and liquid fertilisers;• Serving customers in the agriculture and security sectors;• Located in Europe;• Minimum EBITDA €500k. |

Location: Italy

286215 - Lubricant Products

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Distributor of lubricants and automotive consumables;• Offers lubricants, antifreeze and maintenance equipment;• Serves customers in the automotive, industrial and commercial sectors;• Headquartered in England. | <ul style="list-style-type: none">• Distributors of lubricant products;• Offering synthetic oils, greases and fluids;• Serving customers of the automotive, agricultural and engineering sectors;• Located in England;• Minimum EBITDA £250k. |

Location: England

CONSTRUCTION

291988 - Life Repairs & Maintenance

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of lift maintenance and repair services;• Serves commercial and residential customers;• Operates in the UK. | <ul style="list-style-type: none">• Providers of lift repairs and maintenance services;• Offering installation and servicing of elevators, service lifts and stairlifts;• Located in the UK;• Maximum EBITDA £5m. |

Location: England

287599 - Reactive & Preventative Maintenance

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of boiler services;• Including installation, repair and maintenance services;• Serves homeowners on behalf of insurance providers;• Located in England. | <ul style="list-style-type: none">• Providers of domestic boiler and heating services;• Offering reactive and preventative maintenance, installation and repair services;• Located in the UK with a preference for the South East of England;• Maximum turnover £20m;• Maximum EBITDA £4m. |

Location: England

ELECTRONIC

291468 - Electronic Cables

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• French PE-owned;• Designer and producer of cables;• Offers copper, optical, coaxial, electrical and telephone cables;• Serves customers in a range of sectors;• Operates globally. | <ul style="list-style-type: none">• Manufacturers of electrical and optical cables;• Serving customers in high-tech sectors;• Located globally;• Minimum EBITDA €500k. |

Location: Italy

291288 - PCB Suppliers

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK MBI candidate;• Manufacturer of PCBs;• Offers cable preparation, assembly and device programming services;• Serves customers in the aerospace, medical and power sectors;• Headquartered in England. | <ul style="list-style-type: none">• Manufacturers of bare PCB boards;• Offering bespoke surface finishings, prototyping and testing services;• Serving customers in the automotive, communications and security sectors;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

FINANCIAL GENERAL

251960 - Flexible Workforce Services

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of workforce management services;• Provides compliance, tax, accountancy and payroll services;• Serves contractors and hirers including recruitment companies, umbrella companies, freelancers and small businesses;• Serves customers in the education, construction, rail, engineering, energy, finance, health, and social care sectors;• Operates across the UK and the US. | <ul style="list-style-type: none">• Providers of workforce management software and services;• Offering payroll, compliance, EOR and AOR services;• Preference for tech-enabled solutions;• Located in the UK and the US;• Minimum EBITDA £500k. |

Location: England

FOOD & BEVERAGES

291422 - Sauces & Condiments

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• French PE-owned;• Producer and supplier of condiments;• Offers a range of premium quality sauces, dressings and bouillons;• Serves customers in the food service sector;• Operates internationally. | <ul style="list-style-type: none">• Manufacturers of sauces and condiments;• Offering culinary sauces, dressings and bouillons;• Serving customers in the food service and restaurant sectors;• Located in Europe;• Minimum EBITDA €500k. |

Location: Northern Ireland

HEALTH/PHARMA

262701 - Medicine Management Services

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Supplier of pharmaceuticals;• Offers e-prescriptions and medicine management;• Serves pharmacies, hospitals and hospices;• Operates across the UK. | <ul style="list-style-type: none">• Providers of tech-enabled medicine management services;• Distributors of niche medicines;• Developers of clinic software;• Located in the UK;• EBITDA between £500k-£10m. |

Location: England

5601 - Medical Clinics

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Irish privately-owned;• Medical aesthetic clinic;• Offers surgical and non-surgical treatments;• Operating across Ireland and Europe. | <ul style="list-style-type: none">• Individual or chains of medical clinics;• Providers of cosmetic face, skin and body procedures;• Offering specialist surgical and non-surgical procedures;• Located in Europe;• Minimum EBITDA €250k. |

Location: Ireland

257531 - Pharmaceutical Products**(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Nordic PE-owned; • Developer and manufacturer of pharmaceutical products; • Offers products in single unit dosage form; • Located in France. | <ul style="list-style-type: none"> • Contract development and manufacturing organisations; • Manufacturers and distributors of pharmaceuticals; • Located in Europe and the US; • Minimum EBITDA €250k. |

Location: France**291341 - Medical Device Components****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Manufacturer and distributor of medical device components; • Products include Nitinol foils, markers and specialised coatings; • Offers complex engineering and micromachining services; • Serves customers in the medical device sector; • Operates globally. | <ul style="list-style-type: none"> • Manufacturers of medical device components; • Producing precision-engineered parts; • Offering alloyed tubes, form setting and novel device surfaces; • Serving customers in the medical device sector; • Located globally; • Minimum EBITDA £250k. |

Location: USA**283320 - Mobility Products****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Manufacturer of mobility products; • Offers adjustable beds and chairs, bath-lifts and fitted bathrooms; • Operates across seven brands; • Located in the UK. | <ul style="list-style-type: none"> • Manufacturers of mobility products; • Operating B2C; • Located in the UK; • EBITDA between £500k-£5m. |

Location: England

291126 - Document Management Software[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French PE-owned;• Developer of medical information software;• Allows access to documentation associated with electronic patient records;• Serves customers in the healthcare sector;• Operates domestically. | <ul style="list-style-type: none">• Developers of document management software;• Offering software for electronic patient records;• Serving customers in the healthcare sector;• Located in continental Europe;• Minimum EBITDA €500k. |

Location: France**291488 - Compliance & Data Protection**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• French PE-owned;• Developer of compliance control and data protection software;• Offers software for the automation of workflows, signing and approving of documents and tracking of compliance;• Serves customers in the healthcare sector;• Operates domestically. | <ul style="list-style-type: none">• Developers of compliance and data protection software;• Supporting customers in the management of their legislation processes;• Serving customers in the healthcare sector;• Located in continental Europe;• Minimum EBITDA €500k. |

Location: France

HEALTHCARE PROVIDERS

273779 - Healthcare Businesses

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK privately-owned;• Group of healthcare companies;• Operates a portfolio of eye care and hearing businesses;• Invests in ophthalmology, eye care and hearing care providers;• Backed by UK and internationally based private investors and family offices;• Located in the UK. | <ul style="list-style-type: none">• Providers of healthcare products and services;• Offering technology solutions and healthcare services;• Providing services to elderly people in their own homes and care facilities;• Preference for the eye and hearing sector;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

291944 - Cancer Screening Tests


(Click to Enquire)




| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of skin cancer screening tests;• Offers regular check-ups, mapping and screening services which aren't available on the NHS;• Operates clinics in England and Scotland. | <ul style="list-style-type: none">• Providers of cancer screening tests;• Serving private patients;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

ICT

| 291112 - Billing Software (Click to Enquire)  | |
|--|---|
| The Acquirer <ul style="list-style-type: none"> • Danish PE-owned; • Developer of a cloud-based healthcare billing and ERP software; • Offers software for the settlement of payments, as well as the organisation of healthcare teams; • Serves healthcare professionals; • Operates across Europe. | Acquisition Criteria <ul style="list-style-type: none"> • Developers of billing software; • Offering software to settle outstanding payments with insurance companies and cost bearers; • Developers of ERP software; • Offering software for the planning and management of healthcare teams; • Serving healthcare professionals; • Located in Europe; • Minimum EBITDA €500k. |

Location: Germany

| 291304 - Background Vetting & Identity Management (Click to Enquire)  | |
|---|--|
| The Acquirer <ul style="list-style-type: none"> • UK privately-owned; • Provider of identity management and background checking software; • Part of a wider Canadian software group; • Offers a platform to automate access control processes and simplify vetting processes; • Serves airports and other customers with requirements for background and security checks; • Operates domestically. | Acquisition Criteria <ul style="list-style-type: none"> • Developers of background vetting and identity management software; • Offering tools for employees and applicants to undergo background checks; • Also offering software to manage airside airport passes; • Located in the UK, North America and Europe; • Minimum EBITDA C\$500k. |

Location: England

291728 - Enterprise Software[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Tech-enabled distributor of software;• Developer of a technology comparison and decision-making software platform;• Specialises in communications and IT infrastructure software;• Serves technology vendors, corporate IT teams and trusted advisors;• Located in the US. | <ul style="list-style-type: none">• Tech-enabled distributors of enterprise software;• Offering comparison and data decision-making platforms;• Specialising in UCaaS, CCaaS, security, connectivity, and cloud technologies;• Located in North America;• Minimum EBITDA US\$500k. |

Location: USA**291729 - Pre-Construction Software**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Developer of a pre-construction software platform;• Offers cost estimation and project design functionalities;• Serves customers in the construction sectors;• Located in the US. | <ul style="list-style-type: none">• Developers of preconstruction software;• Including cost estimation, cost data analytics, project design and subcontractor bid management technologies;• Located in North America and Europe;• Minimum EBITDA US\$500k. |

Location: USA

291735 - Health Plan Payment Software**(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Developer of healthcare payment integrity software;• Offers vendor management, internal audit, inter-plan invoicing, case management reporting and data management capabilities;• Serves providers of healthcare plans and payers;• Located in the US. | <ul style="list-style-type: none">• Developers of payment accuracy software;• Offering healthcare plan payment integrity management and accuracy technologies;• Located in North America;• Minimum EBITDA US\$500k. |

Location: USA**282311 - Mobile Communication Services****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of mobile communication services;• Offers voice, data and IoT communication services and products;• Operates B2B and B2C;• Serves an international customer base;• Operates in the US, France, Germany and Japan. | <ul style="list-style-type: none">• Providers of mobile communication services;• Offering IoT connectivity services;• Located in the UK and France;• Maximum EBITDA £5m. |

Location: England

291039 - Commercial Maritime Software[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Developer of maritime software;• Offers document, contract, risk management and data analytics software;• Serves customers in the commercial maritime industry;• Includes ship-owners, charterers, traders, and operators;• Located in the US, the UK, Japan and Singapore. | <ul style="list-style-type: none">• Developers of commercial maritime software;• Offering ERP, compliance, reporting, sustainability and analytics solutions;• Located in North America, Europe and the APAC regions;• Minimum EBITDA US\$500k. |

Location: USA**260765 - Technology Businesses**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of business communication services;• Offers IT, telecoms and connectivity solutions;• Serves customers in the automotive, hospitality, housing, legal, recruitment, education, healthcare, manufacturing and retail sectors;• Operates across the UK. | <ul style="list-style-type: none">• Providers of digital workplace and business communication services;• Offering broadband, VOIP, mobiles, IT support, energy, cyber security, cloud and managed services;• Operating B2B;• Located in the UK;• Minimum EBITDA £250k. |

Location: USA

273063 - Digital Transformation Services**(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of digital transformation services; • Offers managed IT services including cloud, productivity, data and AI; • Serves customers in large enterprises and public sector organisations; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of digital transformation services; • Offering cloud enablement, cloud security and compliance; • Serving customers in the public sector; • Located in the UK; • Minimum EBITDA £250k. |

Location: UK**278205 - Configurable Software Solutions****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Developer of digital transformation software; • Offers council tax automation and other cost saving services; • Serves customers in the public sector; • Operates across the UK. | <ul style="list-style-type: none"> • Developers of configurable software solutions; • Serving local authorities or housing associations; • Located in the UK; • Maximum EBITDA £2m. |

Location: England**255760 - Utility Comparison Platforms****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of a business utility comparison platform; • Connects SMEs with energy and gas suppliers; • Located in the UK. | <ul style="list-style-type: none"> • Providers of business utility comparison platforms; • Offering comparisons of water, telecoms and insurance rates; • Located in the UK; • Maximum EBITDA £3m. |

Location: England

12705 - Telecoms Resellers[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of business telecommunications; • Offers mobile unified communications and connectivity services; • Operates in the UK. | <ul style="list-style-type: none"> • Resellers of B2B mobile and fixed line, and unified communications products and services; • Offering contact centre and business connectivity services; • Located in the UK; • Minimum EBITDA £250k. |

Location: England**291851 - Telemarketing & BPO Services**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • German PE-owned; • Provider of customer contact services; • Operates a team of over 850 German-speaking agents; • Offers services to customers across Europe. | <ul style="list-style-type: none"> • Providers of telemarketing and BPO services; • Offering outsourced customer services and support and market research and surveys; • Located in the DACH region and CEE; • Minimum EBITDA €500k. |

Location: Germany**254104 - Network Performance & Cyber Security**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of cyber security and IT managed services; • Offers system design, testing and consulting support services; • Serves customers in the finance, media, broadcasting and government sectors; • Located in the UK. | <ul style="list-style-type: none"> • Providers of network performance and cyber security services; • Including network and cyber visibility, testing, validation and monitoring services; • Located in the UK; • Minimum EBITDA £200k. |

Location: England

283182 - Human Capital Management Software[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of recruitment software; • Offers talent attraction, employee engagement and HR solutions; • Serves customers in the care, education, retail, hospitality, not for profit, IT and manufacturing sectors; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of human capital management software; • Offering talent management, employer valuation proposition benefits and recruitment marketplaces; • High recurring revenue; • Located in the UK; • Minimum EBITDA £200k. |

Location: England**276018 - Construction & Project Management Software**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of risk management and procurement services; • Offers a procurement platform that connects customers to contractors; • Serves customers in the private and public sectors; • Operates in the UK. | <ul style="list-style-type: none"> • Developers of construction and project management related software; • Offering tech-enabled procurement platforms; • Located in the UK; • Minimum EBITDA £500k. |

Location: England**271206 - Broadband & Networking Services**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of wireless internet services; • Serves customers in the defence and leisure sectors; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of broadband and networking services; • Serving customers in specialist or hard-to-reach sectors; • Located in the UK; • Minimum EBITDA £500k. |

Location: England

291960 - Case Management Software[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of case management software;• Specialises in insolvency management and business productivity processes;• Offers document merging, time recording, land registry, company and personal searches, and banking tools;• Serves customers in the restructuring and turnaround sector;• Operates globally. | <ul style="list-style-type: none">• Developers of case management software;• Providing ERP solutions to support restructuring processes;• Offering solutions to submit claims, access documents and vote on decisions for insolvency cases;• Serving corporate firms, accountants and practitioners;• Located in the UK;• Minimum EBITDA £250k. |

Location: Scotland**263573 - Engineering Tools**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of metalwork machinery;• Produces cutting and machine tool accessories;• Serves customers in the aerospace, automotive, defence, medical, rail and marine sectors;• Operates across the UK. | <ul style="list-style-type: none">• Distributors of engineering tools;• Offering a range of products including cutters, machine taps, end mills and modular heads;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

291461 - Business & Customer Support Services[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • Finnish privately-owned; • Developer of critical business support systems (BSS) and CCaaS; • Part of a wider US software group; • Develops and maintains software for electronic transactions, invoicing and product and contract management; • Also offers tools for ERP; • Serves customers in the telecommunications sector; • Operates across Scandinavia. | <ul style="list-style-type: none"> • Developers and providers of CCaaS and business support system software; • Offering software tools for customer management, ERP, product and contract management and electronic transactions; • Serving customers in the telecommunications sectors; • Located in the UK, Europe, the Nordics and North America; • Minimum EBITDA US\$100k. |

Location: Finland**271163 - Enterprise Software**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of enterprise resource planning software; • Provides web portals, CRM and vehicle route planning applications; • Serves customers in the fuel sector; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of enterprise software solutions; • Providing order processing, scheduling, stock control, file formatting and credit control; • Serving customers in the fuel distribution industries; • Located in the UK; • Minimum EBITDA £250k. |

Location: England**271922 - Digital Transformation Services**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of cloud-based managed services; • Offers IT managed services, unified communications, contact centre, security and compliance applications; • Operates in the UK and Spain. | <ul style="list-style-type: none"> • Providers of digital transformation services; • Offering cloud-based communications, connectivity and cloud managed services; • Specialising in cloud-based products; • Located in the UK; • Minimum EBITDA £500k. |

Location: England

INDUSTRIAL/MANUFACTURING

291172 - Analytical Equipment

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch privately-owned;• Manufacturer and distributor of gas analysis systems;• Part of a larger Swedish industrial group;• Offers sample and conditioning probes, analytical instrument cabinets and analyser houses for the analysis of gas samples;• Also provides services for system designs and production, commissioning and start-ups, preventative maintenance, onsite trouble shooting and calibrations;• Operates across Europe. | <ul style="list-style-type: none">• Manufacturers of analytical equipment;• System integrators for analysis systems;• Preference for applications in renewable, natural, traditional and cryogenic gas;• Serving customers in the process and energy sectors;• Located in Europe;• Minimum EBITDA €500k;• Minimum EBITDA margin 10%. |

Location: Netherlands

LEISURE

290450 - Restaurants

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• German privately-owned;• Group of restaurant brands;• Operates a buy-and-build strategy;• Located in the DACH region. | <ul style="list-style-type: none">• Restaurants;• Preference for Italian food, gourmet burgers, and modern dining experiences;• Located in Europe;• Minimum turnover €20m. |

Location: Germany

291349 - Sporting Venues

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Belgian PE-owned;• Operator of a network of sporting venues;• Including 140 five-a-side football fields and 125 indoor padel courts;• Located across France. | <ul style="list-style-type: none">• Sporting venues;• Offering access to indoor sport fields and courts;• Located in Europe;• Minimum EBITDA €500k. |

Location: France

MARKETING COMMUNICATIONS

291734 - Events, Intelligence & Media

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of industry events and intelligence;• Operates on a membership basis;• Serves the power and energy sectors;• Located in Canada;• Operates across North America. | <ul style="list-style-type: none">• Producers of business intelligence resources;• Including benchmarking, research, media and industry events;• Serving customers in the power generation, transmission, utilities and government sectors;• Located in North America;• Minimum EBITDA US\$500k. |

Location: Canada

OIL & GAS

271462 - Offshore Equipment

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of offshore energy products and services;• Designs, manufactures and installs machinery and equipment;• Offers support services in all areas of rig operation;• Focuses on oil rigs, subsea infrastructure and wind farms;• Operates globally. | <ul style="list-style-type: none">• Designers, manufacturers and suppliers of offshore equipment;• Offering storage and transport containers, tanks, refuelling systems, waste management, welfare units, temporary power and oil well completion equipment;• Providers of offshore support services;• Offering consultancy, maintenance, testing, installation and painting services;• Providers of subsea cabling services;• Offering excavation, installation and consultancy services;• Preference for companies operating in the renewable sector including wind farms;• Located globally;• Minimum EBITDA £500k. |

Location: England

PLASTICS & PACKAGING

251771 - Filling Machinery

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of filling, heat sealing and lidding machinery;• Part of a wider industrial manufacturing group;• Offers design, build and installation services;• Serves customers in the food and beverage and pharmaceuticals sectors;• Operates across the UK. | <ul style="list-style-type: none">• Providers of automated machinery;• Offering bespoke design and build solutions;• Preference for filling, sealing and capping solutions;• Located globally;• Minimum EBITDA £250k. |

Location: England

REAL ESTATE

10638 - Managed Residential Lettings

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Group of letting and estate agents;• Operates under 7 brands;• Serves customers in the public and private sectors;• Operates across the UK. | <ul style="list-style-type: none">• Providers of managed residential lettings;• Located in Aberdeen, Edinburgh, Yorkshire, Manchester, Birmingham and Brighton;• Maximum EBITDA £2m. |

Location: Scotland

284948 - Property Technology


(Click to Enquire)




| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Developer of a student accommodation advertising platform;• Offers housing for single tenants or groups of up to 14 people;• Serves letting agents;• Operates across the UK. | <ul style="list-style-type: none">• Providers of property technology;• Offering data analytics on the student property market;• Located in the UK;• Minimum EBITDA £500k. |

Location: England

RECRUITMENT

| 253746 - Financial Recruitment (Click to Enquire)  | |
|--|--|
| The Acquirer <ul style="list-style-type: none">• UK privately-owned;• Financial recruitment firm;• Offers executive search services and permanent, interim and part-time placements;• Serves a domestic client base. | Acquisition Criteria <ul style="list-style-type: none">• Providers of financial recruitment services;• Located in the UK;• Minimum turnover £1m;• Providers of accountancy services;• Located in the North West of England;• Preference for Leeds;• Minimum turnover £1m. |

Location: England

| 3542 - Recruitment Firms (Click to Enquire)  | |
|--|--|
| The Acquirer <ul style="list-style-type: none">• UK privately-owned;• Provider of recruitment services;• Offering permanent, contact, temporary or interim solutions;• Operating across the finance, hospitality, leisure, support service, technology, manufacturing and retail sectors;• Located in the UK. | Acquisition Criteria <ul style="list-style-type: none">• Recruitment firms;• Offering permanent, temporary and contract recruitment, RPO and executive search services;• Serving customers across multiple sectors including industrial, retail and leisure sectors;• Located in the UK;• Minimum EBITDA £250k. |

Location: England



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Specialist recruitment agency;• Serving the education sector;• Offers teaching, teaching assistant and supporting role recruitment services;• Offers short and long-term solutions;• Operating across the UK, Europe, Australia and North America. | <ul style="list-style-type: none">• Provider of recruitment services;• Offering services to primary, secondary, SEN schools, nurseries and colleges;• Providing daily, short and long-term contracts;• Located in the UK, Australasia and North America;• Minimum turnover £5m. |

Location: England

RETAIL/CONSUMER

291074 - Consumer Pet Brands

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • US PE-owned; • Group of consumer pet product brands; • Includes food, treats, ingredients, and insurance brands; • Operates direct-to-consumers and via a network of distributors; • Located in the US. | <ul style="list-style-type: none"> • Consumer pet brands; • Offering proprietary branded products; • Serving the dog and cat markets; • Located in North America; • Minimum EBITDA US\$500k. |

Location: USA

291398 - Natural & Organic Personal Care Brands

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Group of wellness and beauty brands; • Developer and distributor of cosmetics, skincare, supplements and nutraceuticals; • Operates B2B and B2C; • Operates globally. | <ul style="list-style-type: none"> • Developers and distributors of natural organic personal care products; • Offering products for haircare, skincare, home and pet care; • Located in the UK and Europe; • Minimum EBITDA £500k. |

Location: Italy

291409 - Professional Kitchens & Equipment

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • French PE-owned; • Distributor and installer of professional kitchen equipment; • Offers custom design, equipment distribution, material supply and technical services; • Serves customers in the hospitality and catering sectors; • Located globally. | <ul style="list-style-type: none"> • Distributors of professional kitchens and associated equipment; • Serving customers in the hospitality and catering sectors; • Located globally; • Minimum EBITDA €500k. |

Location: Spain



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • Dutch PE firm; • Invests its own capital; • Previous expertise in the digital marketing space; • Looking to scale and grow B2C consumer brands; • Aims to be operationally involved in the running and scaling of companies; • Operates across Europe. | <ul style="list-style-type: none"> • Consumer brands with their own IP; • No interest in retailers; • Offering products in the pet, children, home and garden, and wellbeing spaces; • No interest in fashion; • Preference for majority stakes; • Located in Europe; • Revenue between €1m-€15m; • Must be cash flow positive. |

Location: Netherlands

SOFT FM

252536 - Cleaning & Soft FM Services

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of outsourced housekeeping services;• Provides housekeepers, porters, executive supervisor and specialist facility cleaners;• Operates across England. | <ul style="list-style-type: none">• Providers of cleaning and soft FM support services;• Offering commercial cleaning solutions;• Serving hospitality establishments, self-service apartments, leisure facilities, public areas and corporate spaces;• Located in the UK;• Minimum EBITDA £500k. |

Location: England

264828 - Manned Guarding

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of specialist cleaning and facilities management services;• Including office support, security, cleaning and property management services;• Serves customers in the student and private accommodation, education, corporate, industrial, retail, leisure, warehouse and distribution sectors;• Operates domestically. | <ul style="list-style-type: none">• Provider of security solutions;• Offering manned guarding and static security;• Providers of cleaning and hygiene services;• Offering deep cleaning services and consumables;• Located across the UK;• Open to distressed opportunities;• Minimum turnover £1m. |


Location: England




| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of security and crowd management services;• Serves customers in commercial, transport, construction and events sectors;• Serves a domestic client base. | <ul style="list-style-type: none">• Providers of security services;• Offering front of house, manned guarding, stewarding, keyholding, traffic management, incident management, mobile patrols, control room and CCTV monitoring services;• Located in the UK;• Turnover between £2m-£5m. |

Location: England

SUPPORT SERVICES

| 15238 - Laundry Management Services (Click to Enquire)  | |
|--|--|
| The Acquirer <ul style="list-style-type: none"> • UK privately-owned; • Provider of textile rental and laundry services; • Offers linen and workwear cleaning; • Serving customers in the hospitality and manufacturing sectors; • Operating across England and Wales. | Acquisition Criteria <ul style="list-style-type: none"> • Providers of laundry management services; • Offering full linen hire and laundry services; • Providers of workwear rental and laundry services; • Operating in leisure, hospitality, industrial and manufacturing sectors; • Located in the UK; • Minimum EBITDA £250k. |
| Location: England | |

| 291738 - Data Managed Services (Click to Enquire)  | |
|--|--|
| The Acquirer <ul style="list-style-type: none"> • US PE-owned; • Provider of outsourced data managed services; • Offers data consolidation, organisation, and management systems development services; • Serves customers in the higher education sector; • Located in the US. | Acquisition Criteria <ul style="list-style-type: none"> • Providers of data managed services; • Developing data analytics, financial intelligence, assessment and credentialing, and student lifecycle data systems; • Located in North America; • Minimum EBITDA US\$500k. |
| Location: USA | |

291495 - Private Independent Schools**(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none"> • UK PE-owned; • Group of private independent schools; • 12 schools located across Europe and the US. | <ul style="list-style-type: none"> • Private independent schools; • Providing education based on the English National Curriculum; • Located in Europe and the US; • Minimum EBITDA £500k. |

Location: England**283178 - Construction Cost & Carbon Data****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of independent cost data analysis; • Offers a cost benchmarking and valuation platform; • Shares data through online applications, publications and data licensing agreements; • Serves customers in the construction, facilities management and insurance sectors; • Operates across the UK. | <ul style="list-style-type: none"> • Providers of construction cost and carbon data sets; • Operating B2B; • Located in the UK and Europe; • Maximum EBITDA £5m. |

Location: England**291963 - Tech-Enabled Waste Management****(Click to Enquire)**

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none"> • UK PE-owned; • Provider of water management consultancy services; • Offers a technology platform to provide real-time data and insights; • Serves customers in the hospitality, industrial, retail and public sectors; • Operates in the UK. | <ul style="list-style-type: none"> • Providers of waste management consultancy services; • Offers effective sustainable water management strategies; • Provides leak detection, surface water drainage and rainwater harvesting; • Located in the UK; • Minimum EBITDA £500k. |

Location: England

285621 - Environmental & Occupational Hygiene[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Group of environmental and occupational hygiene consultancies;• Provides testing, compliance, inspection and certification services;• Offers geotechnical and geoenvironmental consultancy services;• Serves customers in the commercial, industrial, pharmaceutical and construction sectors;• Located in the UK. | <ul style="list-style-type: none">• Providers of environmental and occupational hygiene consultancy services;• Providing testing, analysis, certification and compliance services;• Offering construction materials testing, asbestos surveying, water hygiene, GPR, utilities and laser scanning;• Located in the UK, the US and Europe;• Minimum EBITDA £250k. |

Location: England**268211 - Event Management Services**[\(Click to Enquire\)](#)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of event management services;• Offers event organisation and venue management services;• Hosts trade shows, sets up event halls and manages exhibition halls;• Organises events across the UK and Europe. | <ul style="list-style-type: none">• Organisers and managers of trade shows and exhibitions;• Serving customers in the packaging, logistics, manufacturing, industrial and construction sectors;• Located in Europe and the UK;• Minimum EBITDA £500k. |

Location: Belgium

263365 - Learning & Development Programmes[\(Click to Enquire\)](#)


| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of training services;• Specialises in soft skills development;• Offers training through virtual environments and face-to-face engagements;• Serves customers in the industrial, technology, banking, pharmaceutical, oil and gas, and retail sectors;• Operates globally. | <ul style="list-style-type: none">• Providers of business training and development programmes;• Providing training through augmented reality, virtual reality, actors, facilitators and immersive techniques;• Offering courses including change management, culture transformation, sales growth and leadership development;• Operates B2B;• Located in the UK and the US;• Minimum EBITDA £250k. |

Location: Scotland**284960 - Environmental, Health & Safety Services**[\(Click to Enquire\)](#)


| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Swiss PE-owned;• Group of environmental health and technical service companies;• Offers a range of technical services in the areas of sanitation, technical and environmental health;• Offers services to public and private sector clients across the Iberian Peninsula. | <ul style="list-style-type: none">• Providers of technical environmental, health and safety services;• Offering services in the areas of urban and industrial cleaning, sewage, sanitation, pest and Legionella control and animal welfare;• Located in Europe;• Minimum EBITDA €500k. |

Location: Spain

TRAVEL

| 291779 - Travel Services (Click to Enquire)  | |
|--|--|
| The Acquirer <ul style="list-style-type: none">• Belgian PE-owned;• Provider of luxury travel services;• Offers adult-only, family, golf excursion, honeymoon trips and wellness breaks to a range of global destinations;• Operates domestically. | Acquisition Criteria <ul style="list-style-type: none">• Providers of travel services;• Specialising in luxury travel;• Located in the Benelux;• Minimum EBITDA €500k. |

Location: Belgium

| 291688 - International Cultural Tours (Click to Enquire)  | |
|--|--|
| The Acquirer <ul style="list-style-type: none">• UK PE-owned;• Provider of specialist cultural tours;• Offers tour plans, online talks and e-newsletters;• Operates in over 40 countries across the globe. | Acquisition Criteria <ul style="list-style-type: none">• Provider of international cultural tours and travel planning services;• Offering guided tours, lectures and festival events;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

GENERALIST

291714 - US PE Firm

(Click to Enquire)



| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• US PE firm;• Invests in lower-middle market vertical software companies;• Takes majority stakes;• Supports existing management teams;• Invests across North America. | <ul style="list-style-type: none">• Developers of B2B vertical enterprise software;• Including software for government, construction, media and entertainment, education and healthcare sectors;• Located in North America;• ARR between US\$5m-US\$25m. |

Location: USA