



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

NOVEMBER 2024

Sectors Featured Include: Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverage, Health/Pharma, Healthcare Providers, ICT, Industrial General, Legal, Leisure, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Soft FM, Support Services, Travel & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email holly.cooper@langcliffeinternational.com

- [AUTOMOBILES & PARTS](#)
- [BUILDING PRODUCTS](#)
- [CHEMICALS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AUTOMOBILES & PARTS

286462 - Emission Control Systems

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of vehicle emission control systems;• Distributes products including exhausts, catalytic converters, and diesel particulate filters;• Offers extensive testing and performance services;• Serves customers in the automotive sector;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of emission control systems and components;• Offer products including fluids,• Serve customers in the automotive manufacturing sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

BUILDING PRODUCTS

254192 - Specialist Doors & Partitions

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of commercial partitioning systems;• Including glass and fire safe partitioning, storage walls and movable walls and doors;• Also offers installation services;• Production site located in England.	<ul style="list-style-type: none">• Manufacturers of specialised doors and partitions;• Providers of interior space design services;• High levels of repeat customers;• Located in England;• EBITDA between £400k-£1.5m.

Location: England

CHEMICALS

293634 - Raw Materials & Ingredients

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of international trading services;• Procures and distributes raw materials and active ingredients;• Offers natural and synthetic raw materials and semi-finished products;• Serves customers in the food, personal care, home care, pharmaceutical and industrial chemical sectors;• Operates internationally.	<ul style="list-style-type: none">• Acquirers and distributors of raw materials and ingredients;• Serving customers in the food, personal care, home care, pharmaceutical and industrial chemical sectors;• Located globally;• Minimum EBITDA €500k.

Location: Switzerland

CONSTRUCTION

292112 - Property & Construction Consultants

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of construction and property consultancy services;• Offers project leadership, commercial, construction and specialty consultancy services;• Serves customers in the built environment sectors;• Located in the US and Ireland.	<ul style="list-style-type: none">• Providers of property and construction consultancy services;• Located in Europe and North America;• Minimum EBITDA US\$500k.

Location: England

293685 - Technical Design & Engineering

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Group of engineering companies;• Offers consultancy and project management services;• Including technical and architectural design and the management of development projects;• Serves customers in the building, construction and industrial sectors;• Operates domestically.	<ul style="list-style-type: none">• Providers of technical design, engineering consultancy and project management services;• Serving customers in the building, trade and construction sectors;• Located in France;• Minimum EBITDA €500k.

Location: France

280231 - Construction & Environmental Consultants[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Group of consulting engineering companies;• Offers energy and property planning, architecture and design, environmental and construction consultancy and project management services;• Located in Sweden and Finland.	<ul style="list-style-type: none">• Construction and environmental consultancy firms;• Offering design, project management, green building and property management services;• No interest in contractors;• Located in Northern Europe and the UK;• Maximum EV €50m.

Location: Finland**258745 - Maintenance & Installation Services**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• GPW-listed;• Provider of facilities management services;• Offers hard FM and M&E services;• Serves customers operating in the retail sectors;• Operates across Europe.	<ul style="list-style-type: none">• Providers of maintenance and installation services;• Focussing on electrical, HVAC and M&E installations;• Providers of technical facilities management services;• Serving customers operating in the retail, grocery and restaurant sectors;• Located in the UK, with a preference for Northern England and Scotland;• Preference for the owner to stay post-acquisition;• Strong second-tier management team;• Maximum turnover €20m.

Location: Poland



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of commercial fencing installation services;• Installs fencing, gate, access and temporary fencing products;• Operates B2B;• Serves customers in the healthcare, defence, correctional, energy, events, transport, hospitality, multi-family, commercial and institutional property sectors;• Operates across the South East.	<ul style="list-style-type: none">• Providers of commercial fencing services;• Offering permanent and temporary fencing and access solutions;• Located in the US;• Minimum EBITDA US\$500k.

Location: USA

ELECTRONIC

281353 - Digital & Audio Visual Systems

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Designer and installer of digital signage systems;• Offers screens, kiosks, totems and cheque scanners;• Serves customers in a range of sectors;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of digital and audio-visual systems;• Offering products such as LED screens, dynamic displays, kiosks and totems;• Serving customers in the retail, administration, public and healthcare sectors;• Located in continental Europe;• Minimum EBITDA €500k.

Location: France

293630 - Electronic Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Designer and manufacturer of electronic cards, cables, harnesses and integrated systems;• Offers global expertise and tailor-made services of electronic products and projects;• Serves customers in the defence, medical, transport and energy sectors;• Operates globally.	<ul style="list-style-type: none">• Designers and manufacturers of electronic products;• Offering a full service from initial design and assembly through to end-of-life and after sales services;• Serving customers in the defence, medical, transport and energy sectors;• Located globally;• Minimum EBITDA €500k.

Location: France



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of specialist testing equipment;• Including pinhole and roof leak detectors and pipeline testers;• Also offers calibration and repair services;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of testing and inspection equipment;• Offering high- and low-voltage equipment;• Including spark, sub-sea cathodic protection and medical diathermy testers and land corrosion monitoring equipment;• Located in England and Wales;• Minimum EBITDA £250k.

Location: England

FINANCIAL GENERAL

293229 - Financial Protection Insurance

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of underwriting companies;• Offers insurance bonds and financial protection services;• Operates via three brands;• Serves customers in the construction, commercial and travel sectors;• Operates in the UK, Ireland and Europe.	<ul style="list-style-type: none">• Providers of financial protection insurance services;• Offering risk management and policy underwriting services;• Serving customers in the travel organisation and construction sectors;• Located in the UK, Ireland and Europe;• Minimum EBITDA £250k.

Location: England

293534 - Real Estate Investment Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of real estate and wealth management services;• Offers retirement saving services via bare ownership investments;• Operates across France.	<ul style="list-style-type: none">• Providers of real estate investment services;• Offering retirement savings services based on the dismemberment of properties;• Located in France;• Minimum EBITDA €500k.

Location: France

FOOD & BEVERAGES

293828 - Sauces, Dips & Dressings

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Formulator and manufacturer of custom sauces, dips and dressings; • Including horseradish, garlic, ginger, herbed sauces, flavoured aioli and custom sauces; • Serves customers in the food service, retail, co-pack, private label and industrial sectors; • Located in the US. 	<ul style="list-style-type: none"> • Manufacturers of sauces, dips and dressings; • Offering custom, ethnic and specialty sauces; • Located in North America; • Minimum EBITDA US\$500k.

Location: USA

7575 - Branded Cooked Protein Ingredients

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Irish privately-owned; • Manufacturer of pre-cooked meat, plant protein and dried meat ingredients; • Serves major international food brands including pizza and sandwich providers; • Markets products under three own-brands; • Distributes products globally; • Located in the UK, Ireland and Germany. 	<ul style="list-style-type: none"> • Manufacturers of branded cooked protein ingredients; • Offering meat and plant-based products; • Meat processing companies; • Operating B2B; • Serving customers in the food service and food manufacturing sector; • Located globally; • Minimum EBITDA £500k.

Location: Ireland

9530 - Wholesale Bakeries[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Wholesale bakery; • Including cakes, muffins, tarts, puddings and traybakes; • Serving coffee shops, restaurants, caterers and food businesses; • Located in England. 	<ul style="list-style-type: none"> • Wholesale bakeries; • Offering baked handmade sweet treats; • Supplying customers in the food service and HoReCa sectors; • Located in England; • Minimum EBITDA £250k.

Location: England**283659 - Juices, Water & Tropical Snacks**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • XJAM-listed; • Group of food, beverage and logistic companies; • Produces and distributes pressed fruit juices, smoothies, flavoured water, tropical snacks and rum cakes; • Also offers shipping and logistic services; • Operates a port for receiving, holding and delivering goods between Europe and the Caribbean; • Located in Jamaica. 	<ul style="list-style-type: none"> • Producers and distributors of juices, water and tropical snacks; • Offering shipping services between Europe and the Caribbean; • Freight forwarding and logistics businesses; • Located in Europe; • Producing baked goods; • Located in the UK, Netherlands and Belgium; • Minimum EBITDA €500k.

Location: Jamaica**294043 - Artisan Bakeries**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Manufacturer and retailer of baked goods; • Offers sweet and savoury artisan baked items; • Supplies hotels, bakeries, restaurants and direct to customers online; • Operates across Southern England. 	<ul style="list-style-type: none"> • Artisan bakeries; • Offering bread, pastries, loaf cakes, savoury bakes and tray bakes; • Located in the UK; • Minimum EBITDA £250k.

Location: England

HEALTH/PHARMA

293281 - Specialist Tanks

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Designer and manufacturer of cryopreservation and oxygen tanks;• Serves customers in the health and medical research, pharmaceutical, genetics, healthcare and animal health sectors;• Operates in France and Switzerland.	<ul style="list-style-type: none">• Designers and manufacturers of tanks;• Offering cryopreservation tanks for the storage and transportation of biological samples;• Serving customers in the healthcare, research, and pharmaceutical sectors;• Manufacturers of home liquid oxygen tanks;• Designed for patients suffering from respiratory diseases;• Located in Western Europe;• Minimum EBITDA €500k.

Location: France

288939 - Life Science Support Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Provider of life sciences support services;• Offers services including clinical research support, regulatory advisory and marketing services;• Serves customers in the pharmaceuticals sector;• Operates across France.	<ul style="list-style-type: none">• Providers of support services;• Offering clinical, regulatory and marketing services;• Serving customers in the pharmaceutical and clinical research sectors;• Located in Europe;• Minimum EBITDA €250k.

Location: France

9006 - Testing Laboratories[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Independent testing laboratory; • Part of a wider German PE-owned group; • Serves customers operating in the pharmaceutical sector; • Operates across the UK. 	<ul style="list-style-type: none"> • Providers of laboratory testing services; • Operating in the pharmaceutical sector; • Located in the UK; • Minimum EBITDA £250k.

Location: England**293925 - Training Manikins**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German PE-owned; • Designer and manufacturer of advanced rescue training equipment; • Part of a larger group of medical equipment companies; • Offers life-size manikins for rescue training exercises; • Located in the UK. 	<ul style="list-style-type: none"> • Manufacturers of training manikins; • Offering products for use in training drills; • Serving customers in the health and safety and rescue sectors; • Located in Europe; • Minimum EBITDA €500k.

Location: Wales**293183 - Healthcare Software**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German PE-owned; • Group of healthcare software companies; • Offers intelligent analysis tools and care planning software to optimise healthcare systems and processes; • Serves customers in the healthcare sector; • Operates across Europe. 	<ul style="list-style-type: none"> • Developers of healthcare software; • Offering digital patient document and care planning software; • Located in Europe; • Minimum EBITDA €500k.

Location: Germany



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of engineering and project development companies;• Offers product design and engineering and project development services;• Serves customers operating in the healthcare, deep tech, and life science sectors;• Located in the UK.	<ul style="list-style-type: none">• Project and product development companies;• Operating in the healthcare, deep tech, and life science sectors;• Located in the UK;• Minimum EBITDA £500k.

Location: England

HEALTHCARE PROVIDERS

293222 - Medical Aesthetic Companies


(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Group of medical aesthetic companies;• Offers plastic surgery services and treatments for lipoedema and other dermatological conditions;• Operates a network of clinics across the DACH region.	<ul style="list-style-type: none">• Medical aesthetic clinics;• Offering surgical treatments in lipoedema and plastic surgeries and aesthetic dermatology;• Located in the DACH region;• Minimum EBITDA €500k.

Location: Germany

ICT

294622 - Cloud Computing Services (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • UK PE-owned; • Provider of cloud infrastructure services; • Offers data storage, monitoring, backup, and disaster recovery services; • Serves customers in the engineering, construction and architecture sectors; • Operates across the UK, the US, the Middle East and Australia. 	Acquisition Criteria <ul style="list-style-type: none"> • Providers of cloud computing services; • Offering improvements to apps, data, and virtual desktops; • Located globally; • Minimum EBITDA £500k.

Location: England

294297 - Urban Mobility Analysis (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • Danish PE-owned; • Developer of hardware and software for the analysis of human mobility; • Part of a larger IT group; • Offers software for the automatic counting of passengers and visitors, the analysis of urban mobility data, and sensors for public transport; • Serves customers in the public transport, retail and city planning sectors; • Operates across the UK, Europe and the US. 	Acquisition Criteria <ul style="list-style-type: none"> • Developers of urban mobility analysis hardware and software; • Supporting customers in gathering relevant information to develop cities and infrastructure; • Serving public transport companies, project developers, city planners and municipalities; • Located in Europe, the UK and the US; • Minimum EBITDA €500k.

Location: Germany

258085 - IT Managed Services[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Provider of IT support services; • Offers IT implementation, device management, cyber security, fibre, communications and accreditation services; • Provider of Microsoft solutions; • Offers a range of Microsoft software and apps; • Located in South East England. 	<ul style="list-style-type: none"> • Providers of IT managed services; • Offering a range of business support services; • Preference for Microsoft integrated solutions; • Located in South East England; • Preference for Sussex; • Minimum EBITDA £250k.

Location: England**294217 - Sustainability Intelligence Software**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • French PE-owned; • Provider of sustainability SaaS solutions; • Offers a suite of enterprise software for assessing and rating sustainability; • Assesses a business' commitment to ESG and CSR goals and provides actionable insights; • Operates globally. 	<ul style="list-style-type: none"> • Developers of sustainability intelligence software and SaaS products; • Focussing on measuring sustainability and increasing compliance; • Located globally; • Minimum EBITDA €500k.

Location: France**285081 - Cybersecurity Software**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Swedish PE-owned; • Developer of a cybersecurity platform; • Supports customers in the detection and prevention of cyberattacks; • Uses advanced analytics backed by machine learning, to automate security; • Operates across Europe. 	<ul style="list-style-type: none"> • Developers of cybersecurity software; • Offering software for threat detection and the prevention of cyberattacks; • Located in Europe; • Minimum EBITDA €500k.

Location: Denmark

293964 - ESG Insight Platforms**(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Developer of an ESG insights platform; • Offers taxonomy alignment insight, footprints, ESG assessments, and scoring, country ESG data, SFDR compliance and methodology screening capabilities; • Serves customers in the private and public sectors; • Operates globally. 	<ul style="list-style-type: none"> • Providers of environmental, social and governance insights platforms; • Offering carbon emission, electricity and water consumption and waste generation insights; • Capabilities including ESG tracking, scoring, compliance and solutions; • Located in the UK; • Minimum EBITDA £250k.

Location: England**285091 - Location Tracking Software****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Developer of a proprietary verification platform; • Offers independent analysis and authentication services; • Utilises AI to verify location data; • Serves advertisers, media agencies and product suppliers; • Operates across the UK. 	<ul style="list-style-type: none"> • Developers of location tracking software; • Serving customers operating in the consumer, e-commerce and advertising sectors; • Located in the UK; • Minimum EBITDA £500k.

Location: England**294186 - Cyber Security Integration Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Swedish PE-owned; • Provider of cybersecurity software services; • Part of a larger cybersecurity group; • Acts as an integration partner; • Deploys key software in the areas of workforce and customer IAM, cloud security, and security compliance; • Located in Europe and North America. 	<ul style="list-style-type: none"> • Providers of cybersecurity integration services; • Supporting customers in the design, implementation and adoption of access and identity management, cloud security and compliance automation software; • Located in Europe and North America; • Minimum EBITDA €500k.

Location: France

290724 - Niche Software[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Group of software companies; • Part of a wider international software aggregator; • Acquires and grows niche B2B software companies; • Targets the EdTech, LegalTech, HealthTech, FinTech, ERP, retail and leisure sectors; • Operates globally. 	<ul style="list-style-type: none"> • Developers of niche software; • Preference for vertical software; • Must have own-IP; • Located globally; • Minimum EBITDA £250k.

Location: England**282871 - Software Development Services**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Provider of software development services; • Offers CRM, ERP, web development and operational management services; • Serves customers operating in a range of sectors; • Offers services across the UK and Europe. 	<ul style="list-style-type: none"> • Providers of software development services; • Offering portal, security, web development and CRM software; • Located in the UK and Europe; • Minimum EBITDA £500k.

Location: England**292920 - Compliance & Regulation Software**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • AIM-listed; • Developer of workplace software; • Offers EdTech products, RegTech tools and compliance management software systems; • Serves SMEs across the UK. 	<ul style="list-style-type: none"> • Developers of compliance and regulation software; • Designed for workplace compliance and training; • Located in the UK; • Minimum EBITDA £250k.

Location: England



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK MBI candidate; • Experience in educational software; • Previous acquisition in the ICT sector; • Access to funding from a group of HNWIs; • Operates across the UK and France; • Equity check £12m. 	<ul style="list-style-type: none"> • Developers of niche vertical or horizontal software; • Preference for white-collar industry software; • Providers of IT managed services; • Distributors of IT software and hardware; • Operating B2B; • Located in Southern England; • Turnover between £2m-£15m; • Minimum EBITDA margin 10%.

Location: England

INDUSTRIAL/MANUFACTURING

293639 - Fasteners & Hardware Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian PE-owned;• Distributor and retailer of fasteners;• Offering third-party branded nuts, bolts and screws;• Also offers price estimates and consultation services;• Operates B2B;• Distributes products across the US.	<ul style="list-style-type: none">• Wholesalers of fasteners and hardware products;• Providing branded products including washers, power tools and adhesives;• Serving customers in the automotive and retail sectors;• Located in the US;• Minimum EBITDA C\$50k.

Location: USA

293224 - Lifting Equipment & Technologies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Industrial holding company;• Develops and manufactures lifting, mining and drilling technologies and mobile antenna masts;• Serves customers in a range of sectors;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of lifting equipment and technologies;• Offering grippers and swivel units;• Manufacturers of mobile antenna masts for defence, military and media applications;• Manufacturers of drilling rigs and mining machinery;• Located globally;• Minimum EBITDA €500k.

Location: Germany

288722 - Industrial Solutions[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Irish privately-owned; • Group of diversified industrial companies; • Designs and manufactures equipment and products; • Including drainage pipes, water management systems and troughs, fencing, cutting equipment, trolleys and navigation buoys; • Also offers contract manufacturing services; • Focusses on rotationally moulded polyethylene products; • Serves customers operating in the construction, agricultural, equine, material handling and marine sectors; • Sells products globally; • Operates across the UK, Europe and the US. 	<ul style="list-style-type: none"> • Manufacturers of industrial solutions; • Offering sector specific solutions; • Preference for companies operating within the construction, agri-equine, material handling, tooling and marine sectors; • Located in the UK, Europe and the US; • Minimum EBITDA £500k.

Location: Ireland**290820 - Waste Handling & Processing Machinery**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Manufacturer of waste and scrap handling systems; • Offers shredding, trim handling and conveying systems, material handling fans and trim cutters; • Serves customers in the packaging and retail distribution sectors; • Located in the US. 	<ul style="list-style-type: none"> • Manufacturers of waste handling and processing machinery; • Offering shredding, processing, handling and converting machinery; • Providing accompanying aftermarket parts and maintenance services; • Located in North America and Europe; • Minimum EBITDA US\$500k.

Location: USA

293015 - Yacht Specialists[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Provider of yacht building and restoration services; • Including refitting, restoration, bespoke build and exterior outfit services; • Located in the UK and Spain; • Operates globally. 	<ul style="list-style-type: none"> • Providers of specialist yacht services; • Carrying out restoration and remodelling projects as well as routine refit works; • Located globally; • Minimum EBITDA £500k.

Location: England**293207 - Optics & Lenses**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German PE-owned; • Developer and manufacturer of precision optics; • Supplies standard and custom optic products and lenses; • Serves customers in a range of end sectors; • Located in Germany and the US; • Operates a network of global distribution partners. 	<ul style="list-style-type: none"> • Developers or manufacturers of optics and lenses; • Offering a range of optic products and lenses; • Offering customised optic products; • Serving customers a range of end sectors; • Located globally; • Minimum EBITDA €500k.

Location: Germany**9962 - Engineered Materials & Components**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Engineered material stockholder; • Stocks and supplies alloys, stainless steel and die forged products; • Serves customers in the oil and gas, ship building, aerospace, nuclear, water processing and other industrial sectors; • Located in Scotland, England, Singapore and Canada. 	<ul style="list-style-type: none"> • Suppliers of engineered materials and components; • Offering forging, machining and heat treatment services; • Serving customers in a range of industrial sectors; • Located in the UK; • Minimum EBITDA £250k.

Location: Scotland



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Manufacturer of material handling and palletising equipment;• Part of a wider UK privately-owned group;• Manufactures conveyor, palletising, handling systems and software;• Serves customers in the food and non-food, pet food, personal products and care sectors;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of palletising machinery;• Offering automated packaging solutions;• Supporting FMCG manufacturers in improving equipment efficiency;• Focussing on the healthcare, consumer and food and beverage sectors;• Located globally;• Minimum turnover £5m.

Location: Netherlands

LEGAL

289753 - Law Firms

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Multi-service law firm;• Specialises in legal aid and human rights;• Operates nationally.	<ul style="list-style-type: none">• Law firms;• Offering services including criminal defence, family law, legal aid and housing, property, motoring, civil, human rights, wills, probates and child services;• Located in the UK;• Minimum EBITDA £500k.

Location: England

7477 - Legal Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK limited liability partnership;• Provider of legal services;• Offers personal injury, medical negligence, family law, care proceedings, industrial diseases, abuse claims, military, court protection, education, public law and human rights services;• Operating across the UK.	<ul style="list-style-type: none">• Providers of legal services;• Offering personal injury and clinical negligence services;• No interest in conveyancing, commercial, will or probate services;• Located in England and Wales;• Minimum turnover £1m.

Location: England

LEISURE

287135 - Holiday Parks & Rentals

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Operator of holiday parks, ski resorts, and holiday rentals;• Offers a range of accommodation, including villas, treehouses, mobile homes, and campsites;• Holiday parks and resorts located across Europe.	<ul style="list-style-type: none">• Operators of holiday parks, holiday rentals, and ski resorts;• Located in Europe;• Minimum EBITDA €500k.

Location: France

293812 - Health Club & Gym Franchises

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Franchisee of health clubs;• Owns and operates a chain of over 200 fitness clubs;• Offers 24/7 gym facilities and personal training;• Located in the US.	<ul style="list-style-type: none">• Health club and gym franchisees;• Located in small suburban and rural areas;• Located in the US;• Minimum EBITDA US\$500k.

Location: USA

MARKETING COMMUNICATIONS

293549 - Tech-Driven Digital Marketing

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch PE-owned; • Provider of digital marketing services; • Acts as a strategic and operational partner for the creation of digital content; • Offers services in the areas of data driven displays, audio advertising and digital out-of-home and search engine advertising; • Located in Germany, the UK, Spain and South Africa. 	<ul style="list-style-type: none"> • Providers of tech-driven digital marketing and advertising services; • Serving brands and agencies; • Located in Europe; • Minimum EBITDA €500k.

Location: Germany

255753 - Events Management Agencies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Global brand agency; • Specialises in brand launches, events and marketing communications; • Serves global brands; • Located in the UK. 	<ul style="list-style-type: none"> • Events management agencies; • Organising corporate, public, outdoor and experiential events; • Providers of marketing services; • Including campaign launches, experiential and digital marketing, branded content, employee engagement and communication strategy and planning; • Located in the UK; • Minimum EBITDA £250k.

Location: England



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Group of marketing agencies;• Offering a suite of marketing services;• Also offers software and applications for creating and analysing campaigns;• Serves omni-channel retailers and brands;• Agencies located across Europe.	<ul style="list-style-type: none">• Marketing agencies;• Serving customers operating in the retail sector;• Located in Europe;• Minimum EBITDA €500k.

Location: France

PLASTICS & PACKAGING

336 - Plastic & Rubber Products


(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of industrial plastic components;• Offers proprietary products for niche markets;• Including plastic bearings, hose mandrels and films;• Also manufactures specialist packaging;• Including polythene bags, sacks, liners and pouches;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of plastic and rubber products;• Offering niche components and consumables;• Serving multi-national blue-chip OEMs;• Located in the UK and Europe;• Minimum EBITDA £500k.

Location: England

RECRUITMENT

293327 - Education Recruitment (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none">• UK privately-owned;• Operator of an education recruitment platform;• Specialises in substitute teacher vacancies;• Places candidates across the UK.	Acquisition Criteria <ul style="list-style-type: none">• Education recruitment software;• Located in the UK;• Minimum EBITDA £500k.

Location: England

293729 - Recruitment & Training (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none">• Dutch PE-owned;• Provider of recruitment and training services;• Places candidates into temporary and permanent roles;• Offers additional coaching, training and education services through an academy;• Serves customers in the logistics sector;• Operates internationally.	Acquisition Criteria <ul style="list-style-type: none">• Providers of recruitment and training services;• Serving customers in the transport and logistics sector;• Located in the Benelux and the DACH region;• Minimum EBITDA €500k.

Location: Netherlands

RETAIL/CONSUMER

282669 - E-Bikes

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of retail and rental services for premium e-bikes;• Offers additional bike accessories and bike insurance services;• Also offers business e-bike leasing services to companies and individuals;• Operates a chain of shops across the DACH region.	<ul style="list-style-type: none">• Retailers and leasers of e-bikes;• Serving corporates and freelance and self-employed customers;• Located in the DACH region;• Minimum EBITDA €500k.

Location: Germany

290819 - Furniture

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of furniture;• Offers beds, mattresses, and bedding;• Serves customers in the military, government, camps, education, rehab and recovery, rescue and shelter end-markets;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of furniture;• Specialising in furniture for institutional end-markets;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

9955 - Home Textiles & Non-Wovens[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately owned;• Manufacturer of fibres and textile products;• Including pillows, duvets and mattress protectors;• Also manufactures thermal and mechanically bonded non-woven products;• Serves customers in the mattress, insulated packaging, filtration, automotive, upholstery and home insulation sectors;• Operating across the UK and Australia.	<ul style="list-style-type: none">• Manufacturers of home textiles and non-woven fibres;• Preference for bedding products;• No interest in mattress manufacturers;• Located in the UK and Europe;• Minimum EBITDA £250k.

Location: England**294020 - Bathroom, Kitchen & Flooring**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor and retailer of kitchen and bathroom home improvement and re-modelling products;• Offers cabinetry, vanities, bath furnishings, plumbing supplies, flooring, and fixtures;• Imports own-branded products and distributes other specialty products;• Operates from showrooms across the Northeast.	<ul style="list-style-type: none">• Distributors of bathroom, kitchen and flooring products;• Located in the US;• Minimum EBITDA US\$500k.


Location: USA




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Designer and manufacturer of swimming pools;• Offers a range of pools and pool accessories;• Distributes products via a network of dealers and direct to consumers;• Operates in France and Switzerland.	<ul style="list-style-type: none">• Manufacturers of swimming pools;• Offering services in the design and construction of pools;• Located in Western Europe;• Minimum EBITDA €500k.

Location: France

SOFT FM


4344 - Nature-Based Solutions (Click to Enquire) 	
The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • French PE-owned; • Group of landscaping and external works companies; • Undertakes and delivers complex multi-disciplinary external works projects; • Offers a range of green services, ranging from professional open space management, to landscape design and build, grounds maintenance, tree surgery, outdoor facilities management and biodiversity and waterway management; • Cares for parks and gardens, amenity green space, playing fields, canals and rivers, woodlands, cemeteries and nature reserves; • Operates across Europe. 	<ul style="list-style-type: none"> • Providers of nature-based services and projects; • Developers of green and urban areas and providers of maintenance services in these spaces; • Biodiversity consultancies; • Green engineering, consulting and design businesses; • ClimateTech providers; • Working on green, urban and recreational areas, sporting facilities, and other outdoor spaces such as conservation and land development sites; • Northern and Southern Europe, the UK, the US and Canada; • Management team willing to stay or re-invest; • Recurring revenues above €1m; • Sweet spot between €5m-€50m; • Stable cash generation.

Location: France


254280 - Hygiene, Janitorial & Industrial Supplies (Click to Enquire) 	
The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Distributor of janitorial and industrial consumables; • Provider of washroom and specialist cleaning services; • Serves SMEs; • Operates nationally. 	<ul style="list-style-type: none"> • Wholesalers and distributors of hygiene, janitorial and industrial supplies; • Providers of textile and linen rental services; • Located across the UK; • Minimum turnover £5m.

Location: England


SUPPORT SERVICES

293206 - Environmental & Policy Consultants (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • German PE-owned; • Providers of consultancy services; • Focussing on policy and sustainability; • Expertise in energy, climate, resources, finance, diplomacy and economics; • Operates across Europe. 	Acquisition Criteria <ul style="list-style-type: none"> • Providers of environmental and policy consultancy services; • Offering expertise to support customers with their environmental and sustainability issues; • Supporting the transformation of the economy and societies; • Located in Europe; • Minimum EBITDA €500k.

Location: Germany

293268 - Waste Sorting Facilities (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • French PE-owned; • Designer and builder of waste sorting and processing centres; • Offers design, equipment supply, assembly and facility upgrade services; • Operates in France and Switzerland. 	Acquisition Criteria <ul style="list-style-type: none"> • Designers and builders of waste sorting and processing facilities; • Offering end-to-end services for sorting solid waste; • Processing household, industrial and construction waste; • Located in Western Europe; • Minimum EBITDA €500k.

Location: France

293641 - Solar & Energy Storage Developers (Click to Enquire) 	
The Acquirer <ul style="list-style-type: none"> • UK PE-owned; • Developer, builder and operator of renewable energy projects; • Offers site discovery and project development services; • Operates across Ireland and the US. 	Acquisition Criteria <ul style="list-style-type: none"> • Providers of solar and energy storage development services; • Identifying, developing, constructing and managing energy storage projects; • Preference for tech-enabled businesses; • Located in the UK; • Minimum EBITDA £250k.

Location: Ireland

277875 - Supply-Chain & Warehousing Solutions[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • XNYS-listed; • Provider of temperature-controlled warehousing and logistics services; • Serves customers in the food service, food and beverage and retail sectors; • Operates over 200 warehouses globally. 	<ul style="list-style-type: none"> • Providers of supply-chain and warehousing services; • Focussing on temperature-controlled transport; • Serving customers in the food and beverage sectors; • Located globally; • Minimum EBITDA US\$500k.

Location: USA**293701 - Technical Equipment Testing**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • French PE-owned; • Provider of technical services; • Offers equipment and instrument measuring, testing and monitoring services; • Serves customers in the energy, defence and pharmaceutical sectors; • Operates globally. 	<ul style="list-style-type: none"> • Providers of technical equipment testing services; • Offering services in the monitoring, testing, measurement, calibration, repair and maintenance of instruments and control equipment; • Serving customers in a range of sectors; • Located globally; • Minimum EBITDA €500k.

Location: France**293230 - Solar & Battery Storage Developers**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Developer, builder and operator of renewable energy projects; • Focusses on utility scale energy projects; • Partners with landowners to build and manage solar farms and battery storage technologies; • Operates across the UK. 	<ul style="list-style-type: none"> • Developers of solar and battery storage systems; • Developing, constructing and operating renewable energy projects; • Preference for tech-enabled businesses; • Located in the UK; • Minimum EBITDA £250k.

Location: England

293847 - Monitoring Products & Software**(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Provider of asset management services;• Offers technical services in the monitoring and management of electricity grids and associated assets;• Also offers consultancy services focusing on investments, energy infrastructures, and associated software and hardware;• Serves electricity generation, transmission and distribution companies;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of monitoring products and developers of software;• Providers of asset management and energy advisory services;• Focussing on managing electricity grids and related assets;• Also interested in smart meters and the medium-to-high-voltage part of the grid;• Located in the UK, the Nordics, the Benelux and Germany;• Minimum turnover €2m.

Location: England**7384 - Professional Textiles, Hygiene & Wellbeing Equipment Rental****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XPAR-listed;• Provider of circular workplace services;• Offers professional textile, hygiene and wellbeing equipment services;• Including rental, washing, cleaning and maintenance services;• Operates internationally.	<ul style="list-style-type: none">• Providers of multi-facilities services;• Including uniform and textile rental, laundry, pest control, washroom, specialist disposal and equipment supply services;• Focussing on circular workplaces;• No interest in facilities management or generic cleaning;• Located in Europe and South America;• Minimum EBITDA €250k.

Location: France

293343 - Environmental Engineering & Advisory Services[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of environmental engineering services;• Offers advisory and assessment services for contaminated sites, building conservations, climate protection, infrastructure construction and waste management;• Serves public authorities and private customers operating in a range of sectors;• Operates across Europe.	<ul style="list-style-type: none">• Providers of environmental engineering and advisory services;• Offering expertise in the fields of the environment, natural resources and construction;• Located in Europe;• Minimum EBITDA €500k.

Location: Switzerland**258466 - Language & Soft Skill Training**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of online and digital training services;• Focusses on languages and cultural awareness and skills training;• Offers face-to-face, virtual and digital training via a proprietary platform;• Serves multi-national blue-chip companies;• Located in the UK, Europe and the US.	<ul style="list-style-type: none">• Providers of language and soft skill training services;• Serving international companies;• Located globally;• Minimum EBITDA £500k.

Location: England

293895 - Installation, Repair & Maintenance Services**(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Provider of HVAC and electrical installation services;• Also offers maintenance, repair and replacement services;• Installs products from well-known international brands;• Serves customers in the commercial and private sectors;• Located in the Netherlands.	<ul style="list-style-type: none">• Providers of installation, repair and maintenance services;• Focussing on HVAC and electrical installations, including heating systems, gas pipes, plumbing, solar panels and charging stations;• Located in Europe;• Minimum EBITDA €500k.

Location: Belgium**274880 - Support & Care Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK Not-For-Profit social enterprise;• Provider of employability skill development services;• Supports people with complex needs in the workplace;• Provides employment opportunities, skills development training, rehabilitation and health and well-being services;• Offers mental and physical support to employed and unemployed adults;• Also operates schools and children's residential homes;• Operates nationally.	<ul style="list-style-type: none">• Providers of support and care services;• Supporting adults and children with complex needs;• Offering employment, health and education services;• Operators of care homes and schools for children;• Located in the UK;• Minimum EBITDA £250k.

Location: England



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Provider of independent skills training services; • Including apprenticeships, traineeships, employability courses and skills training; • Supports 16 to 24 year-olds and adult learners from disadvantaged communities; • Operates across the UK. 	<ul style="list-style-type: none"> • Future skills training providers; • Focussing on adult and special needs education; • Providers of apprenticeships; • Located in the UK; • Minimum turnover £5m; • Minimum EBITDA £500k.

Location: England

TRAVEL

278357 - FM Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of integrated facilities management services;• Offers commercial cleaning, property management and grounds maintenance services;• Serves customers in the built-to-rent, estate management, student accommodation and healthcare sectors;• Operates across the UK.	<ul style="list-style-type: none">• Providers of facilities management services;• Offering soft and hard FM services;• Providing specialist cleaning, external wall surveying, bird control, fire door, damp and mould treatment, jet washing, graffiti removal, lawn maintenance, hedge trimming, weed management, and tree and shrub pruning services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

294643 - Travel Consultancy


(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Luxury travel agent;• Offers luxury holiday packages;• Operates B2C;• Offers holidays globally.	<ul style="list-style-type: none">• Providers of travel consultancy and planning services;• Offering luxury package holidays globally;• Located in the UK;• Minimum EBITDA £500k.

Location: England

GENERALIST

287570 - UK Search Fund (Click to Enquire) 	
<p>The Acquirer</p> <ul style="list-style-type: none"> • UK search fund; • Sources capital from personal funds and investors including family offices and search funds; • Previous experience in the technology, telecoms, financial, business and professional services, and education sectors; • Backs ownership changes; • Provides an operational role; • Targets long-term investments; • Flexible deal structure; • Invests across the UK. 	<p>Acquisition Criteria</p> <ul style="list-style-type: none"> • Sectors of interest include niche software, IT services, telecom, cyber security, childcare, domiciliary care, care homes, fire and security, HVAC and facilities management; • Operating B2B; • Strong management team; • Asset-light; • Located in the UK; • Recurring revenues; • Must be profitable; • EBITDA between £500k-£2m; • EBITDA margin greater than 10%.

Location: England

294074 - UK PE Firm (Click to Enquire) 	
<p>The Acquirer</p> <ul style="list-style-type: none"> • UK PE firm; • Sources capital from HNWI; • Previous experience in recruitment and business services sectors; • Backs MBOs, MBIs and retirement sales; • Takes minority and majority stakes; • Provides management solutions if required; • Invests across the UK. 	<p>Acquisition Criteria</p> <ul style="list-style-type: none"> • Sectors of interest include business services and recruitment; • Located in the UK; • Recurring revenue and strong gross margins; • Minimum EBITDA £500k.

Location: England

292014 - UK PE Firm[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Sources capital from personal funding; • Takes majority stakes; • Provides an operational role; • Invests across the UK. 	<ul style="list-style-type: none"> • Providers of scaffolding equipment hire and facilities management services; • Offering fire, lift, lighting and M&E services; • Located in England; • Minimum revenue £2m; • Minimum EBITDA £500k.

Location: England**293848 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Sources capital from personal and high-net-worth funds; • Completed three investments; • Previous experience in the waste, demolition manufacturing and engineering sectors; • Focusses on retirement sales; • Provides hands-on support post-acquisition; • Invests across the UK. 	<ul style="list-style-type: none"> • Sectors of interest including construction, earthworks, engineering, passive fire, textile, distribution, security, equipment hire, utilities, industrial and manufacturing; • Strong second-tier management team; • No interest in M&E and contracting services; • Located in England, Wales and Scotland; • EBITDA between £500k-£5m.

Location: United Kingdom**291829 - Cypriot PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Cypriot PE firm; • Invests in low-mid market businesses; • Completed one acquisition; • Targets fast-growing companies; • Takes majority stakes; • Invests across Europe and the UK. 	<ul style="list-style-type: none"> • Software and B2B service businesses; • Family- or founder-owned companies; • Located in CEE, the DACH region and the UK; • High levels of recurring revenue; • EBITDA between €600k-€3m.

Location: Cyprus