# Langcliffe

# NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

JANUARY 2025

Sectors Featured Include: Aerospace & Defence, Agriculture, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Marketing Communications, Plastics & Packaging, Print, Real Estate, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, & Generalist.

# SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email rowan.lyall@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AGRICULTURE
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEGAL
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- REAL ESTATE
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

• GENERALIST

# **AEROSPACE & DEFENCE**

13012 - PCB Assemblies	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of PCBs and box-builds;</li> <li>Track record of acquisitions;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Manufacturers of PCB assemblies and box-builds;</li> <li>No interest in manufacturers of PCB boards;</li> <li>Located in the UK;</li> <li>No interest in Northern Ireland;</li> <li>Maximum turnover £20m.</li> </ul>

#### Location: England

250602 - Aftermarket & MRO Services	(Click to Enquire)
The Acquirer     US privately-owned;	Acquisition Criteria     Providers of aerospace aftermarket,     maintenance, overhaul and repair.
<ul> <li>Provider of aerospace aftermarket and maintenance services;</li> <li>Manufactures spare parts and aircraft components;</li> <li>Offers maintenance and overhaul services;</li> <li>Operates globally.</li> </ul>	<ul> <li>maintenance, overhaul and repair services;</li> <li>Suppliers of aerospace spare parts;</li> <li>No interest in providers of base- or line- maintenance operations;</li> <li>Located globally;</li> <li>Preference for the UK, the US, Germany, Spain and France;</li> <li>Minimum turnover US\$5m.</li> </ul>

# AGRICULTURE

280175 - Agricultural Services & Products	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>UK privately-owned;</li> <li>Distributor of agricultural chemicals and equipment;</li> <li>Part of a wider listed group;</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of agricultural services and products;</li> <li>Offering services, technologies and strategic inputs;</li> </ul>
<ul> <li>Offers weed and moss killers, fertilisers, plant and pest control products, grass seeds and landscaping products and tools;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>No interest in equipment or animal feeds;</li> <li>Located in the UK, Europe and the US;</li> <li>Minimum EBITDA £1m.</li> </ul>

# CONSTRUCTION

294800 - Lab Planning & Design	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>Canadian PE-owned;</li> <li>Provider of specialist architecture and design services;</li> <li>Specialises in lab design, planning and technical services;</li> <li>Serves customers in the life sciences, healthcare, pharmaceutical, research, academic, and infrastructure sectors;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of lab planning and design services;</li> <li>Including planning, architecture and interior services;</li> <li>Located in North America;</li> <li>Minimum EBITDA C\$1m.</li> </ul>

#### Location: USA

he Acquirer	Acquisition Criteria
<ul> <li>Spanish privately-owned;</li> <li>Provider of architectural design services;</li> <li>Part of a wider French engineering group;</li> <li>Offers construction and interior design services;</li> <li>Serves customers in the sports and urban design sectors;</li> <li>Operates across Europe and the Middle East.</li> </ul>	<ul> <li>Providers of architectural design services</li> <li>Specialising in sporting structures;</li> <li>Located globally;</li> <li>Minimum EBITDA €1m.</li> </ul>

Location: Spain

# 294793 - Architectural Services

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>Canadian PE-owned;</li> <li>Provider of architectural engineering services;</li> <li>Offers design, architecture, sustainability, interior, landscaping and technical services;</li> <li>Serves customers in the commercial, infrastructure, and government sectors;</li> <li>Located globally.</li> </ul>	<ul> <li>Providers of architectural services;</li> <li>Including sustainability, engineering, industrial and interior design, technical, urban and landscaping services;</li> <li>Located globally;</li> <li>Minimum EBITDA C\$2m.</li> </ul>

# ELECTRONIC

273591 - Electrical Components & Fittings	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of electrical fittings and parts;</li> <li>Offers connectors, fittings, controls, wire management, and HVAC products;</li> <li>Serves customers in the commercial, residential, industrial, data centre, energy, utilities and telecommunications sectors;</li> <li>Markets products via wholesale distributors;</li> <li>Located in the US.</li> </ul>	<ul> <li>Manufacturers of electrical components and fittings;</li> <li>Producing proprietary branded products;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

# Location: USA

296706 - Tech-Enabled Safety & Monitoring Services (Click to Enquire)	
<ul> <li>296706 - Tech-Enabled Safety &amp; Monitoring S</li> <li>The Acquirer         <ul> <li>US PE-owned;</li> <li>Provider of tech-enabled monitoring and safety services;</li> <li>Offers personal health and safety, fire and burglary protection, remote video monitoring, and workforce safety</li> </ul> </li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of tech-enabled safety and monitoring services;</li> <li>Offering services, devices, and technologies;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>
<ul> <li>technologies;</li> <li>Including remote monitoring centres, personal safety apps, wearable technology and AI platforms;</li> <li>Serves customers and individuals across all sectors;</li> <li>Located in the US and Canada.</li> </ul>	

# 290515 - Digital Marketing Systems

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>US privately-owned;</li> <li>Provider of digital customer engagement solutions;</li> <li>Develops digital hardware and software for digital signage and displays, media content delivery and QSR ordering kiosks;</li> <li>Serves customers in the retail, foodservice, finance, sporting, gaming, education, travel and corporate sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of digital marketing systems, products and services;</li> <li>Offering products such as digital marketing boards, internal and external digital screen, electronic marketing and information boards and other related digital signage products;</li> <li>Serving customers in a range of sectors;</li> <li>Located globally;</li> <li>Turnover between US\$500k-US\$30m;</li> <li>Will consider loss-making companies.</li> </ul>

# FINANCIAL GENERAL

295381 - Registered Investment Advisors	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of wealth management services;</li> <li>Offers wealth planning and transfer, investment and risk management, philanthropy, pension planning, proprietary investment opportunities, and hedging strategy services;</li> <li>Serves HNWI, UHNWI, families, business executives and entrepreneurs;</li> <li>Located in the US.</li> </ul>	<ul> <li>Registered investment advisors;</li> <li>Providing wealth planning, management, investment and retirement services;</li> <li>Located in North America;</li> <li>AUM between US\$500m-US\$2bn.</li> </ul>

#### Location: USA

295490 - Underwriters	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Lloyd's syndicate;</li> <li>Offer insurance and reinsurance underwriting services;</li> <li>Including property and specialty insurance;</li> <li>Located in the UK and the Bahamas.</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Underwriters of commercial property and specialty insurance;</li> <li>Offering aviation, director and officers, crisis management, cyber, energy, marine, financial services, retail, manufacturing, power and healthcare insurance products;</li> <li>Located in the UK;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

# **FOOD & BEVERAGES**

296691 - Sugar Confections	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of decorative toppings and inclusions;</li> <li>Offering sprinkles, sugars and coated chocolate and other ingredients;</li> <li>Serves customers in the food distribution, bakery, and snack food sectors;</li> <li>Located in Canada.</li> </ul>	<ul> <li>Manufacturers of sugar confections;</li> <li>Offering toppings and other sugar-based ingredients;</li> <li>Operating B2B;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: Canada

295430 - Dry Baked Goods	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>Pan-European PE-owned;</li> </ul>	Acquisition Criteria     Manufacturers of premium dry baked
<ul> <li>Manufacturer of dry bakery products;</li> <li>Including rusks, crackers, breadsticks and wafers;</li> <li>Markets products under an own brand via retail channels;</li> <li>Also offers manufacturing services for third parties and private labels;</li> <li>Operates multiple manufacturing plants across Italy.</li> </ul>	<ul> <li>goods;</li> <li>Also interested in related retailers, comakers and industrial bakeries;</li> <li>Multi-product offering;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

# Location: Italy

# HEALTH/PHARMA

281151 - Outsourced Clinical Trial Services	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of outsourced clinical trial services;</li> <li>Offers clinical monitoring and trial and data management services;</li> <li>Serves customers in the pharmaceutical sector;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of outsourced clinical trial services;</li> <li>Offering functional services and clinical monitoring, and resourcing services;</li> <li>Spanning all therapeutic areas;</li> <li>Located in globally;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

295289 - Niche Medical Equipment	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>French privately-owned;</li> <li>Manufacturer of electrosurgical equipment;</li> <li>Part of a wider Main Market-listed group;</li> <li>Manufacturers products for surgical use;</li> <li>Distributes products globally.</li> </ul>	<ul> <li>Manufacturers of niche equipment;</li> <li>Offering surgical innovation technology;</li> <li>Located globally;</li> <li>Preference for steady growth;</li> <li>Minimum EBIT €1.2m;</li> <li>Minimum EBIT margin 20%.</li> </ul>

#### **Location: France**

271734 - Medical Devices & Products	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of orthopaedic implant devices;</li> <li>Provides a range of knee, ankle, finger and hip replacements;</li> <li>Supplies medical professionals;</li> <li>Offices located in the UK and Australia;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Manufacturers of medical devices and orthopaedic products;</li> <li>Located in Europe;</li> <li>EBITDA between £400k-£2m.</li> </ul>

294503 - CDMOs

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of MedTech contract development and manufacturing services;</li> <li>Specialises in complex metal components and sub-assemblies;</li> <li>Serves customers in the robotic and minimally invasive surgery, and life science sectors;</li> <li>Operates across the US and Canada.</li> </ul>	<ul> <li>CDMOs;</li> <li>Specialising in MedTech;</li> <li>Including surgical equipment and precision technologies;</li> <li>Located in Europe and North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: Ireland

295295 - Dispensing Contractors	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>UK PE-owned;</li> <li>Provider of clinical support services;</li> <li>Offers medical product home delivery services;</li> <li>Supplies stoma, urology and wound care products;</li> <li>Also offers well-being checks in the home;</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Medical product dispensing contractors;</li> <li>Manufacturers and distributors of stoma, urology or wound care products;</li> <li>Located in the UK and Europe;</li> <li>Maximum EBITDA £10m.</li> </ul>
Operates across England.	

# **HEALTHCARE PROVIDERS**

295141 - Telepsychiatry Services	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of psychiatry services;</li> <li>Offers psychiatry and behavioural health services;</li> <li>Delivers services remotely over the phone;</li> <li>Partners with healthcare providers to address underserved populations;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of telepsychiatry services;</li> <li>Offering psychiatry, mental health, substance abuse, counselling and drug prescription services;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

280763 - Rehabilitation Centres	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of ambulatory rehabilitation services;</li> <li>Offers telerehabilitation, mobile rehabilitation and physical therapy services;</li> <li>Operates across Germany.</li> </ul>	<ul> <li>Rehabilitation centres;</li> <li>Offering physical therapy and ambulatory rehabilitation services;</li> <li>Located in the DACH region;</li> <li>Minimum EBITDA £1m.</li> </ul>

Location: Germany

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294976 - IT Consultancy Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>Danish PE-owned;</li> <li>Provider of IT consultancy services;</li> <li>Offers expertise in the areas of system integrations, IT consulting and custom application development;</li> <li>Provides top-tier induvial consultants and entire teams for business-critical projects;</li> <li>Serves customers in a range of end sectors;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Providers of IT consultancy services;</li> <li>Offering expertise and advice focussing on digital transformations;</li> <li>Preference for system integration and custom application development services;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €500k;</li> <li>Located in the UK;</li> <li>Minimum EBITDA €2m.</li> </ul>

#### Location: Denmark

295554 - Cloud-Based HR Systems	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>UK PE-owned;</li> <li>Developer of HR SaaS products;</li> <li>Provides absence tracking, performance management, and analytics software;</li> <li>Offers customisable modules for people</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Developers of Cloud-based HR systems;</li> <li>Offering pulse surveys, compensation planning and payroll tools;</li> <li>Also offering implementation, account management and support services;</li> </ul>
<ul> <li>management and compliance;</li> <li>Serves customers in the manufacturing and retail sectors;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Serving customers in the financial services and legal sectors;</li> <li>Located in the UK;</li> <li>Recurring revenue between £2m-£8m.</li> </ul>

296026 - IT Infrastructure Services

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>German privately-owned;</li> <li>Provider of outsourced IT infrastructure services;</li> <li>Part of a larger Dutch ICT group;</li> <li>Offers security, remote working, infrastructure and IT managed services;</li> <li>Located in Germany.</li> </ul>	<ul> <li>Providers of IT infrastructure consultancy services;</li> <li>Serving customers operating in a range of sectors;</li> <li>Management willing to stay post-transaction;</li> <li>Located in Germany;</li> <li>Maximum EBITDA €4m.</li> </ul>

# Location: Germany

14675 - Oracle Cloud Services	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Provider of digital transformation services;</li> <li>Specialises in Oracle Cloud services;</li> <li>Includes Oracle AI, cloud applications, infrastructure, on-premises applications, technology, enterprise performance management, and hybrid cloud services;</li> <li>Serves customers in the energy, engineering, construction, healthcare, education, financial services, manufacturing, public and retail sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of Oracle Cloud services;</li> <li>Including professional, implementation, consultancy, industry specific software and managed services;</li> <li>Located in Europe, North America and the APAC region;</li> <li>Minimum EBITDA US\$1m.</li> </ul>
• Operates globally.	

#### **Location: Scotland**

292303 - Identification Services

(Click to Enquire)

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The Acquirer	Acquisition Criteria
<ul> <li>French privately-owned;</li> <li>Group of international brands;</li> <li>Develops contactless identification and RFID solutions;</li> <li>Includes smart card components, mobile ticketing platforms, RFID tags, tracking chips and e-IDs;</li> <li>Operating globally.</li> </ul>	<ul> <li>Providers of identification products and systems;</li> <li>Including electronic identification, ticketing, RFiD, payment, verification and traceability technology;</li> <li>Located globally;</li> <li>Revenue between €1m-€50m.</li> </ul>

#### Location: France

284326 - Data-Driven Analytics Consultancies	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Integrated data-science agency;</li> <li>Offers machine-learning algorithms and solutions;</li> <li>Serves international businesses in the finance, healthcare, public, consumer and sustainability sectors;</li> <li>Located in the Netherlands and the Nordics;</li> <li>Operates across Europe.</li> </ul>	<ul> <li>Data-driven analytics consultancies;</li> <li>Offering custom AI and data-engineering solutions;</li> <li>Little interest in software engineering and remote businesses;</li> <li>Serving customers operating in the public, energy, healthcare, life sciences, agriculture, retail and transport sectors;</li> <li>Located in Northern Europe, with a preference for the Nordics, the DACH region and France;</li> <li>Turnover between €3m-€20m.</li> </ul>

#### **Location: Netherlands**

295200 - Automotive D	Dealership Software
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(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Developer of customer engagement software;</li> <li>Offers sales, customer support, on-site service, multi-channel communications and loyalty features;</li> <li>Serves car dealerships;</li> <li>Located in the US.</li> </ul>	<ul> <li>Developers of automotive dealership software;</li> <li>Including customer engagement and dealership management software;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

289127 - Vertical Software Companies	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>Canadian privately-owned;</li> <li>Software investment group;</li> <li>Acquires vertical software companies;</li> <li>Long-term investor;</li> <li>Operates globally.</li> </ul>	<ul> <li>Vertical software companies;</li> <li>Operating in the agriculture, aviation, rail retail, fashion, energy, manufacturing, logistics, healthcare, construction, finance and public sectors;</li> <li>Must have own IP;</li> <li>Located in North America, the UK, Western Europe, Australia and New Zealand;</li> <li>Will consider CEE and South America;</li> <li>Turnover between C\$5m-C\$25m;</li> <li>EBITDA margins above 10%.</li> </ul>

Location: Canada

# 293894 - Vertical & Horizontal Software

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>Canadian privately-owned;</li> <li>Group of software companies;</li> <li>Acquires B2B software companies;</li> <li>Pursues a buy-and-build strategy;</li> <li>Operates a portfolio of 16 companies;</li> <li>Takes a majority stake;</li> <li>Operates across North America, the UK and Ireland, Europe and Asia.</li> </ul>	<ul> <li>Vertical and horizontal software companies;</li> <li>Must own the IP;</li> <li>Also interested in cybersecurity software;</li> <li>Located globally;</li> <li>Turnover between C\$10m-C\$200m.</li> </ul>

#### Location: Canada

293769 - Traditional IT Managed Services	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>UK search fund;</li> </ul>	<ul> <li>Providers of IT managed services;</li> </ul>
<ul> <li>Sources funds from PE firms, family offices and trade consolidators;</li> <li>Takes a minority or majority stake;</li> <li>Actively supports existing management</li> </ul>	<ul> <li>Preference for niche services including AI, cybersecurity, digital transformation, CRM, and Microsoft;</li> <li>Strong history of customer retention;</li> </ul>
teams;	<ul> <li>Located in the UK and Ireland;</li> </ul>
<ul> <li>Previous experience in the IT sector;</li> </ul>	<ul> <li>Minimum EBITDA £1m.</li> </ul>
Invests across the UK and Ireland.	

#### Location: England

294826 - NetSuite Consultancies	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>UK privately-owned;</li> <li>NetSuite consultancy;</li> <li>Part of a wider financial services group;</li> <li>Offers implementation, development,</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of NetSuite products and support services;</li> <li>Offering finance and ERP implementations;</li> </ul>
<ul><li>training and support services;</li><li>Partners with technology developers;</li><li>Operates across the UK.</li></ul>	<ul> <li>Located in the UK;</li> <li>Minimum EBITDA £1.5m.</li> </ul>

# INDUSTRIAL/MANUFACTURING

295416 - Power Generators	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of value-added generator distribution services;</li> <li>Offers supply, maintenance and repair services;</li> <li>Also offers rental and new equipment distribution services;</li> <li>Offers standby, prime and back-up power, and emergency generators;</li> <li>Serves customers in the industrial and commercial sectors;</li> <li>Operates across Canada.</li> </ul>	<ul> <li>Distributors of power generators;</li> <li>Offering product rental, distribution, repairs and maintenance services;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: Canada

295667 - Grapple Saws	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>Dutch privately-owned;</li> <li>Manufacturer of grapple saws;</li> <li>Part of a larger Swedish industrial group;</li> <li>Offers specially designed saws that can be mounted onto crane vehicles;</li> <li>Serves tree cutting and removal companies;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Manufacturers of grapple saws;</li> <li>Offering products for tree cutting and removal;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €1m.</li> </ul>

#### Location: Netherlands

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265305 -	vlaterial	Handling	Eduipi	nent

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of bulk material handling systems;</li> <li>Produces weighing, feeding, conveying, screening, and air filtration machinery;</li> <li>Offers aftermarket MRO and inspection services;</li> <li>Operates globally.</li> </ul>	<ul> <li>Manufacturers and providers of material handling systems;</li> <li>Serving customers in the industrial, infrastructure and energy sectors;</li> <li>Located globally;</li> <li>Minimum turnover US\$30m.</li> </ul>

# Location: Germany

296449 - Contract Manufacturing Services	(Click to Enquire) 🖂
<ul> <li>296449 - Contract Manufacturing Services</li> <li>The Acquirer <ul> <li>Luxembourgian PE-owned;</li> <li>Contract manufacturer of precision machined components;</li> <li>Part of a large Dutch industrial group;</li> <li>Offers CNC milling, turning, electrical discharge machining and assembly services;</li> <li>Serves customers in the MedTech, optics, high-tech system and semiconductor</li> </ul> </li> </ul>	<ul> <li>(Click to Enquire)</li> <li>Acquisition Criteria         <ul> <li>Providers of contract manufacturing services;</li> <li>Offering precision machined components;</li> <li>Serving customers in a range of sectors;</li> <li>Located in Western Europe;</li> <li>Minimum EBITDA €2m.</li> </ul> </li> </ul>
<ul> <li>Operates across Europe.</li> </ul>	

#### Location: Germany

295059 - Filters	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>German privately-owned;</li> <li>Manufacturer of filters;</li> <li>Part of a larger Swedish industrial group;</li> <li>Offers customised filters for solid-liquid separation and gas filtration;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Manufacturers of filters;</li> <li>Serving customers in the chemical and pharmaceutical sectors;</li> <li>Located in Europe;</li> <li>Minimum EBITDA €2m;</li> <li>Minimum EBITDA margin 17%.</li> </ul>

# Location: Germany

270518 - Machine Knives	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Manufacturer of machine knives;</li> <li>Offers products including food processing and material processing blades, and packaging, circular and thermoforming machine knives;</li> </ul>	<ul> <li>Specialist machine knife manufacturers;</li> <li>Offering own-brand stainless-steel knives and blades;</li> <li>Providing custom design services;</li> <li>Serving customers in the food packaging and processing sectors;</li> </ul>
<ul> <li>Serves customers in the food manufacturing and packaging sectors;</li> <li>Distributes products globally.</li> </ul>	<ul> <li>Located in the UK, Ireland and Europe;</li> <li>EBITDA between £1m-£2m.</li> </ul>

# Location: England

262250 - Aviation Test Equipment	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Manufacturer of specialist test equipment;</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Manufacturers of aviation test equipment;</li> <li>Offering full testing stations and systems;</li> </ul>
<ul> <li>Offers machinery for aerospace hydraulics, power generation, avionics, fuel, lube, actuators, and pneumatics testing;</li> <li>Serves customers in the aviation MRO and OEM sectors;</li> <li>Headquartered in the US.</li> </ul>	<ul> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

295044 - Pressure Management Equipment

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of pressure management equipment;</li> <li>Includes regulators, control valves, and tank safety equipment;</li> <li>Serves customers in the chemical, refining, industrial gas, food and beverage, semiconductor, and OEM markets;</li> <li>Located in the US and Germany.</li> </ul>	<ul> <li>Manufacturers of pressure management equipment;</li> <li>Including specialty equipment for NACE, cryogenics, and marine applications;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

295023 - Safety Critical Lifting Equipment	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>UK PE-owned;</li> <li>Manufacturer of safety critical lifting equipment;</li> <li>Offers hoisting, slings, chains, harrows and master links products;</li> <li>Also offers assembly, testing and certification services;</li> <li>Serves customers in the energy, infrastructure, commercial and marine sectors;</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Manufacturers and suppliers of safety critical lifting equipment;</li> <li>Manufacturers of manual lever hoists;</li> <li>Located globally;</li> <li>Minimum EBITDA £2.5m.</li> </ul>
Operates globally.	

279839 - Fluid Engineering Technologies	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>XSWX-listed;</li> <li>Provider of fluid engineering services;</li> <li>Specialises in pumping, agitation and mixing;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of fluid engineering technologies and services;</li> <li>Equipment including pumps, agitators, compressors, grinders and filters;</li> <li>Services including spare parts, maintenance and repair;</li> <li>Serving customers in a range of sectors, including water, chemicals, oil and gas, circular economy and industrial;</li> <li>Located globally;</li> <li>Minimum EBITDA €3m.</li> </ul>

Location: Switzerland

# LEGAL

295038 - Law Firms	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Law firm;</li> <li>Serves SMEs, entrepreneurs, and highnet-worth individuals;</li> <li>Operates globally.</li> </ul>	<ul> <li>Law firms;</li> <li>Offering corporate, PC, family, employment, property, litigation, commercial, banking, construction, tax, and intellectual property legal services;</li> <li>Between 10-60 employees;</li> <li>Located in the UK;</li> <li>EBITDA between £500k-£4m.</li> </ul>

# MARKETING COMMUNICATIONS

262726 - Tech-Enabled Customer Engagemen	t (Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Global brand agency;</li> <li>Specialises in brand launches and merchandising and marketing communication services;</li> <li>Includes design, prototyping, manufacturing, logistics, fulfilment and warehousing services;</li> <li>Serves global brands;</li> <li>Located in the UK.</li> </ul>	<ul> <li>Providers of tech-enabled customer engagement solutions;</li> <li>Offering campaign launches, brand and software development, and content creation services;</li> <li>Providers of software development services;</li> <li>Offering ticketing and customer engagement software;</li> <li>Located in the UK, Ireland and Europe;</li> <li>EBITDA between £500k-£1.5m.</li> </ul>

# Location: England

268915 - Digital Marketing Agencies	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of digital marketing services;</li> <li>Offers analytics, paid search and search engine optimisation services;</li> <li>Operates internationally.</li> </ul>	<ul> <li>Digital marketing agencies;</li> <li>Offering paid search, programmatic and analytics services;</li> <li>Located in the UK and the US;</li> <li>EBITDA between £500k-£3m.</li> </ul>

# 292301 - Marketing, BPO & Customer Experience

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Provider of marketing and communications services;</li> <li>Part of a wider global communications group;</li> <li>Offers technology driven marketing, digital print production and office support services;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of marketing, BPO and customer experience services;</li> <li>Including regulatory communications, secure, technical and marketing print, data analytics, digital agencies, AI and chatbot agencies, procurement and print management, PoS and postal services;</li> <li>Located globally;</li> <li>Revenue between €5m-€500m.</li> </ul>

# Location: England

295456 - Production & Media Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of multi-platform production and media services;</li> <li>Offers production, media and branded partnership services;</li> <li>Serves customers in the TV, film, entertainment, advertising and audio sectors;</li> <li>Operates production studios;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of production and media services;</li> <li>Including financing, development, production, streaming, experiential, and worldwide distribution, full-branded content, and creative services;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

# **PLASTICS & PACKAGING**

292262 - Sustainable Packaging	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>UK privately-owned;</li> <li>Group of packaging companies;</li> <li>Offers design, manufacturing and supply</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Manufacturers of sustainable packaging;</li> <li>Offering carton board packaging;</li> <li>Serving customers in the pharmaceutical and food sectors;</li> </ul>
<ul> <li>services;</li> <li>Offers corrugated, rigid, recyclable and luxury packaging;</li> <li>Operates across the UK and Ireland.</li> </ul>	<ul> <li>Located in the UK and Europe;</li> <li>Revenue between £5m-£100m.</li> </ul>

#### PRINT

293563 - Portable Event Displays	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>Swedish privately-owned;</li> <li>Designer and manufacturer of portable branding and event displays;</li> <li>Part of a larger Swedish industrial holding company;</li> <li>Offers exhibition stands, backwalls, counters, lightboxes, brochure and banner stands, and event tents;</li> <li>Serves customers in a range of end sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Manufacturers of portable event displays;</li> <li>Offering durable products designed to be reused;</li> <li>Located globally;</li> <li>Minimum EBITDA €2m;</li> <li>Minimum EBITDA margin 17%.</li> </ul>

#### Location: Sweden

292304 - Graphic Design & Print Services	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of graphic and print companies;</li> <li>Part of a wider diversified group;</li> <li>Offers large- and small-format, 3D and specialist print and branded services;</li> <li>Operating globally.</li> </ul>	<ul> <li>Providers of graphic design and print services;</li> <li>Offering products including displays, POS, packaging, events and exhibition products, floor coverings, signage and wayfinding and advertisement displays;</li> <li>Offering brand experience, merchandising, consultancy, document management and digital and general print services;</li> <li>Located in the UK and Europe;</li> <li>Revenue between €5m-€100m.</li> </ul>

# **REAL ESTATE**

10638 - Managed Residential Lettings	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Group of letting and estate agents;</li> <li>Operates under seven brands;</li> <li>Serves customers in the public and private sectors;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Providers of managed residential lettings;</li> <li>Located in the UK;</li> <li>Maximum EBITDA £2m.</li> </ul>

#### Location: Scotland

# **RETAIL/CONSUMER**

277789 - Consumer Brands	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>E-commerce consumer brand aggregator;</li> <li>Targets health and wellness brands;</li> <li>On- and off-Amazon brands;</li> <li>Located in the UK and Europe.</li> </ul>	<ul> <li>Consumer brands;</li> <li>Providing health and wellness products;</li> <li>No interest in apparel;</li> <li>Preference for D2C and Amazon-centric brands;</li> <li>Must have unique IP or product design;</li> <li>Located in Europe, the US, the UK and Australia;</li> <li>Minimum EBITDA £1m;</li> <li>Net margins 15%.</li> </ul>

# SOFT FM

266580 - Hospitality & Food Services	(Click to Enquire) 🖂
The Acquirer• UK privately-owned;• Provider of contract catering services;• Offers outsourced food services;• Offers catering services and operates food trucks, coffee vans and canteens;• Serves corporate customers;• Located in the UK.	<ul> <li>Acquisition Criteria</li> <li>Providers of hospitality, catering and food services;</li> <li>Serving corporate and government customers;</li> <li>Located in the UK, Ireland and Europe;</li> <li>Minimum EBITDA £1m.</li> </ul>

# Location: England

295310 - Fire & Life Safety Services	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Provider of fire and life safety services;</li> <li>Offers system design, installation, inspection and maintenance services;</li> <li>Serving customers in the commercial sector;</li> <li>Located in the US;</li> </ul>	Acquisition Criteria         • Providers of fire and life safety services;         • Specialising in fire detection, sprinkler, and suppression systems;         • Located in the US;         • Minimum EBITDA US\$1m.
<ul> <li>Operates across the Midwest and Southcentral US.</li> </ul>	

# SUPPORT SERVICES

283524 - Education Centres & Schools	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Group of schools;</li> <li>Offers nursery, preparatory and secondary education;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of education centres and schools;</li> <li>Offering education up to K12;</li> <li>No interest in vocational, or higher education;</li> <li>No interest in EdTech;</li> <li>Located globally;</li> <li>EBITDA between £500k-£10m.</li> </ul>

#### Location: England

295487 - Insurance Administration Services	(Click to Enquire) 🖂
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of tech-enabled outsourced administration services;</li> <li>Offers new business, underwriting, policy owner, claims assessment, consultancy and administration services;</li> <li>Operates a proprietary software platform;</li> <li>Serves customers in the insurance sector;</li> <li>Located in the US.</li> </ul>	<ul> <li>Providers of insurance administration services;</li> <li>Serving customers in the life, health, annuity and long-term care sectors;</li> <li>Located in the US;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

294726 - Accounting Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of accounting services;</li> <li>Offers assurance, tax and advisory services;</li> <li>Serves businesses of all sizes;</li> <li>Located in the US, Cayman Islands and Ireland.</li> </ul>	<ul> <li>Providers of accounting services;</li> <li>Preference for focussed and specialist firms;</li> <li>Located in North America and Western Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

# 287590 - Built Environment Consulting Services

(Click to Enquire) 🖂

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of building services consultancy services;</li> <li>Specialises in energy efficiency, carbon reduction, sustainability, cost management and MEP services;</li> <li>Serves customers in the built environment sector;</li> <li>Operates across the UK.</li> </ul>	<ul> <li>Providers of built environment consultancy services;</li> <li>Focussing on carbon footprint management;</li> <li>Offering planning, designing and smart technology implementation services;</li> <li>Located in the South East, North West and Midlands;</li> <li>Maximum EBITDA £3m.</li> </ul>

#### Location: England

281491 - Installation & Maintenance Services	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>Swedish PE-owned;</li> <li>Group of installation and servicing companies;</li> <li>Specialises in refrigerators and freezers, heat pumps, air conditioning and ventilation systems;</li> <li>Serves hotels, shops, restaurants, offices</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of installation and maintenance services;</li> <li>Specialising in cooling and heating systems;</li> <li>Operating B2B;</li> <li>Located in Europe, with a preference for Northern Europe, the UK and Poland;</li> </ul>
<ul> <li>Operates across the Nordics.</li> </ul>	<ul> <li>Revenue between €5m-€10m.</li> </ul>

#### Location: Sweden

275550 - Facilities & Property Management	(Click to Enquire)
The Acquirer     UK PE-owned;     Dusyider of fire and electrical compliance	Acquisition Criteria     Providers of facilities management and     property convices:
<ul> <li>Provider of fire and electrical compliance services;</li> <li>Tests equipment such as fire alarms, CCTV cameras and emergency lighting;</li> <li>Serves customers in the healthcare, education and social housing sectors;</li> <li>Operates across Southern England.</li> </ul>	<ul> <li>property services;</li> <li>Including testing, compliance and installation;</li> <li>Located in Southern England;</li> <li>Turnover between £1m-£20m;</li> <li>EBITDA between £250k-£5m.</li> </ul>

# 295317 - Professional & Support Services

(Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of non-profit fundraising and operational support services;</li> <li>Offers fundraising campaign management, auditing and assessment, interim management, training, strategic planning, and data services;</li> <li>Serves customers in the non-profit sector;</li> <li>Located in the US and the UK and Ireland.</li> </ul>	<ul> <li>Providers of professional and support services to non-profit organisations;</li> <li>Including fundraising, consultancy, training, and development services;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

275926 - Quality & Safety Inspection Services	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>French PE-owned;</li> <li>Group of testing and inspection</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of quality and safety inspection services;</li> <li>Offering testing inspection services</li> </ul>
<ul> <li>companies;</li> <li>Services include fire inspections, water and electricity testing, waste monitoring, laboratory research and chemical analysis;</li> <li>Serves customers in the food, life safety and environment sectors;</li> <li>Operates across the Benelux, the DACH</li> </ul>	<ul> <li>Offering testing, inspection, certification and compliance services;</li> <li>Preference for laboratories;</li> <li>Specialising in the areas of food, healthcare, sustainability and life safety;</li> <li>Strong second-tier management team;</li> <li>Located in Central and Western Europe and the US;</li> </ul>
region and the UK.	<ul> <li>EBITDA between €1m-€30m.</li> </ul>

**Location: Netherlands** 

# 277838 - Plant Tool & Access Hire Companies

# (Click to Enquire)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Provider of plant and tool hire services;</li> <li>Contractor plant equipment includes powered access, lifting, handling and general site machinery;</li> <li>Tool hire includes drills, cutting tools, lighting, power products, signage and decorating and garden and landscaping equipment;</li> <li>Provider of complementary repair services and equipment operator training courses;</li> <li>Operates domestically.</li> </ul>	<ul> <li>Plant tool and access hire companies;</li> <li>Also providing hire and repair services for construction tools and machinery;</li> <li>Serving customers in the construction sector;</li> <li>Preference for up to three depot outlets;</li> <li>Located in the UK with a preference for Northern England;</li> <li>Turnover between £500k-£2.5m.</li> </ul>

#### Location: England

294917 - Energy Transition Services	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>Dutch PE-owned;</li> <li>Provider of energy transition consultancy services;</li> <li>Offers expertise and advice to support customers in building strong energy systems;</li> <li>Provides expertise in the areas of energy modelling and strategies, regulatory and energy analytics, business and technology consulting, and complex program management;</li> <li>Located in the Benelux, the DACH region and Slovakia.</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of energy transition services;</li> <li>Offering expertise and advice in electricity, gas, hydrogen, on- and offshore wind, and heat generation transitions;</li> <li>Located in Europe;</li> <li>Turnover between €5m-€10m.</li> </ul>

#### Location: Netherlands

# **TRANSPORT/DISTRIBUTION**

285128 - Last-Mile & Warehousing Logistics	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>US PE-owned;</li> <li>Provider of last-mile logistics services;</li> <li>Specialises in high-value and bulk cargo;</li> <li>Serves customers in the trade show, medical, telecoms, hospitality, retail, museums and fine arts sectors;</li> <li>Located in the US.</li> </ul>	<ul> <li>Acquisition Criteria</li> <li>Providers of last-mile and warehousing logistics;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>

#### Location: USA

276641 - Transport & Logistics Services	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Provider of courier and logistics services;</li> <li>Offers sea-, air- and road freight, customs clearance, container devanning and deferment services;</li> <li>Serves customers in the technology, finance, marketing, advertising, gaming, entertainment, retail, luxury, banking, legal, fine art and manufacturing sectors;</li> <li>Operates globally.</li> </ul>	<ul> <li>Providers of transport and logistics services;</li> <li>Offering international courier, warehousing storage and fulfilment, global freight forwarding, and event logistics management services;</li> <li>Located in the UK and Ireland;</li> <li>EBITDA between £800k-£2m.</li> </ul>

# GENERALIST

296122 - UK Search Fund	(Click to Enquire)
The Acquirer	Acquisition Criteria
<ul> <li>UK search fund;</li> <li>Sources capital from institutional investors and entrepreneurs;</li> <li>Previous experience in the aerospace engineering, management consulting and industrial sectors;</li> <li>Backs retirement sales, carve-outs and full cash exits;</li> <li>Offers an accelerated exit for owners;</li> <li>Takes majority stakes;</li> <li>Provides operational roles but will partner with management team if required;</li> <li>Targets long-term investments;</li> <li>Invests across the UK.</li> </ul>	<ul> <li>Sectors of interest include business services, technology, niche manufacturing and industrial services;</li> <li>No interest in project-based businesses or the construction sector;</li> <li>Recurring revenue and profitable;</li> <li>Low customer concentration;</li> <li>Located within 40 miles of London;</li> <li>Estimated value between £40-£50m;</li> <li>Minimum margin 10%, with a preference for 15%;</li> <li>Turnover between £5m-£30m;</li> <li>EBITDA between £1m-£5m.</li> </ul>

# Location: England

16684 - US PE Firm	(Click to Enquire)
<ul> <li>The Acquirer</li> <li>US PE Firm;</li> <li>Provides growth capital and backs</li> </ul>	Acquisition Criteria           • Sectors of interest include healthcare, medical contract manufacturing,
<ul> <li>recapitalisations, MBOs and LBOs;</li> <li>Offices located in the South East and West US.</li> </ul>	<ul> <li>manufacturing, asset-light transport and logistics, food and beverages, packaging and industrial and business services;</li> <li>No interest in aerospace and aviation;</li> <li>Located in North America;</li> <li>Minimum EBITDA US\$3m.</li> </ul>

 $\sim$ (Click to Enquire) 291678 - US PE Firm The Acquirer **Acquisition Criteria** Sectors of interest include business • US PE Firm; • Invests in lower-middle market services, specialty manufacturing, and • value-added distribution; businesses; • Pursues a buy-and-build strategy; • Highly fragmented sectors; Located in North America; Takes controlling stakes; • • Located in the Northeast US. EBITDA between US\$2m-US\$14m; • ٠ Minimum gross margins 30%; • Minimum EBITDA margins 10%. •

#### Location: USA

8798 - UK PE Firm	(Click to Enquire) 🖂
<ul> <li>The Acquirer</li> <li>UK PE firm;</li> <li>Sources capital from a global blue-chip investor base;</li> <li>Invests out of a fourth investment fund;</li> <li>Over £900m under management;</li> <li>Completed over 40 investments;</li> <li>Previous experience in the IT, pharmaceutical and logistics sectors;</li> <li>Takes majority stakes;</li> <li>Actively supports existing management teams;</li> </ul>	<ul> <li>(Click to Enquire)</li> <li>Acquisition Criteria</li> <li>Sectors of interest include technology, healthcare and business services;</li> <li>Strong second tier management team;</li> <li>Recurring revenues;</li> <li>Must be profitable;</li> <li>Located in the UK and Europe;</li> <li>Minimum turnover £5m.</li> </ul>
<ul><li>Targets low-mid-market investments;</li><li>Invests across the UK and Europe.</li></ul>	