

**Ref: 277109**

# Acquisition Search: IT Managed Service Providers

## About the Acquirer

- Dutch privately-owned;
- Buy-and-hold platform and strategic growth partner;
- Focuses on SME customers across various verticals;
- Operates a portfolio of Cloud and ICT outsourcing companies;
- Portfolio companies retain autonomy and identity post-acquisition;
- Located in the Netherlands, the UK, and the DACH region;
- Invests across Europe.

## Acquisition Criteria

- Modern managed service providers;
- Offering Cloud infrastructure, security, back-up, IT support and service desk, and disaster recovery services;
- Providers of private, public or hybrid managed Cloud services;
- Serving SME and mid-market customers;
- Shareholders and management willing to stay post-acquisition;
- Located in Western Europe;
- Netherlands, Belgium, Germany and the UK are preferable;
- Minimum revenue €5m;
- Minimum EBITDA €500k.

Enquiries should be directed to Rowan Lyall at Langcliffe International via email [rowan.lyall@langcliffeinternational.com](mailto:rowan.lyall@langcliffeinternational.com) or telephone +44 (0)7752 446507.