



# Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

FEBRUARY 2025

**Sectors Featured Include:** Aerospace & Defence, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverage, Health/Pharma, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Retail/Consumer, Support Services, Transport/Distribution & Generalist.

## SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send us an email.

Alternatively, please email [rowan.lyall@langcliffeinternational.com](mailto:rowan.lyall@langcliffeinternational.com)

- [AEROSPACE & DEFENCE](#)
- [BUILDING PRODUCTS](#)
- [CHEMICALS](#)
- [CONSTRUCTION](#)
- [ELECTRONIC](#)
- [FINANCIAL GENERAL](#)
- [FOOD & BEVERAGES](#)
- [HEALTH/PHARMA](#)
- [ICT](#)
- [INDUSTRIAL/MANUFACTURING](#)
- [MARKETING COMMUNICATIONS](#)
- [PLASTICS & PACKAGING](#)
- [RETAIL/CONSUMER](#)
- [SUPPORT SERVICES](#)
- [TRANSPORT/DISTRIBUTION](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

## AEROSPACE & DEFENCE

284349 - Aircraft & Security Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• NASDAQ-listed;</li><li>• Provider of aircraft, passenger and security services;</li><li>• Includes ground handling, strander, baggage security, refuelling and freight handling services;</li><li>• Serves customers in the aviation sector;</li><li>• Operates in North America.</li></ul>	<ul style="list-style-type: none"><li>• Providers of aircraft, passenger and security services;</li><li>• Including fleet and facility maintenance, exterior wash and wax, aircraft ground handling and shuttle services;</li><li>• Located and in North America, the UK and Europe;</li><li>• Minimum EBITDA US\$1m.</li></ul>

**Location: USA**

## BUILDING PRODUCTS

266121 - Forestry & Landscaping Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of forest and landscaping protection equipment;</li><li>• Focussed on sustainability;</li><li>• Supplies distributors globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of forestry and landscaping products;</li><li>• Preference for sustainable, recycled, and biodegradable products;</li><li>• Serving customers in the agriculture and forestry sectors but open to other industries;</li><li>• Located globally;</li><li>• EBITDA between £500k-£4m.</li></ul>

**Location: England**

## CHEMICALS

293119 - Specialist Coatings

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Luxembourgian PE-owned;</li><li>• Manufacturer of smart coatings and line marking agents;</li><li>• Offers reflective and protective coatings for greenhouses, white line markers for sports fields, and a specialist cooling coating for roofs;</li><li>• Operates under own brands;</li><li>• Located in the Netherlands and France;</li><li>• Retails products globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of specialist coatings;</li><li>• Offering coatings for high-tech horticulture applications;</li><li>• Including line marking, co-roofing and coatings for orchards;</li><li>• Serving customers in the agriculture and industrial sectors;</li><li>• Manufacturers of white line markings;</li><li>• Serving customers in the sports sector;</li><li>• Located in Europe;</li><li>• Revenue between €4m-€100m;</li><li>• Minimum EBITDA €1m.</li></ul>

**Location: Netherlands**

## CONSTRUCTION

275538 - Power Contractors

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of heating and power installation and maintenance services;</li><li>• Offers gas, electricity and renewable energy products;</li><li>• Serves commercial and domestic clients;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Heating and power contractors and providers of related services;</li><li>• Offering installation, servicing, maintenance, emergency reports, inspection, testing, safety assessment and decarbonisation services;</li><li>• Serving customers in the gas, electricity and renewable energy sectors;</li><li>• Providers of contractor training services;</li><li>• Located in Europe;</li><li>• Preference for the UK and Germany;</li><li>• No interest in Spain, Portugal, Serbia, Turkey and Italy;</li><li>• Turnover between £10m-£100m;</li><li>• EBITDA margin between -10% and 10%.</li></ul>

**Location: England**

## ELECTRONIC

### 297518 - Optical Transceivers

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French privately-owned;</li><li>• Manufacturer of optical transceivers and network cables;</li><li>• Part of a larger Swedish group of companies;</li><li>• Serves telco carriers, fibre operators and cloud service providers;</li><li>• Operates domestically.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of optical transceivers and network cables;</li><li>• Serving IT companies;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €2m;</li><li>• Minimum EBITDA margin 10%.</li></ul>

**Location: France**

### 295959 - Machine Vision Components

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of machine vision components and technologies;</li><li>• Offers machine vision cameras, optics, illuminations, software, computers, cabling and accessories;</li><li>• Serves customers in the factory automation, food packaging, and recycling sectors;</li><li>• Located across Europe and the Americas.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of machine vision components;</li><li>• Offering products, software and required accessories;</li><li>• Providers of related services;</li><li>• Located in Europe, North America, and LATAM;</li><li>• Minimum EBITDA US\$2m.</li></ul>

**Location: Germany**

## FINANCIAL GENERAL

### 298776 - Accountancy, Tax & Audit

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Danish PE-owned;</li><li>• Group of independent financial advisory firms;</li><li>• Offers accountancy, tax, audit, payroll and financial advisory services;</li><li>• Operates across the Nordics.</li></ul>	<ul style="list-style-type: none"><li>• Accountancy, tax and audit firms;</li><li>• Located in the UK;</li><li>• Turnover between €3m-€10m.</li></ul>

**Location: Sweden**

### 298291 - Wealth Management & Retirement Planning

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of wealth management and retirement planning services;</li><li>• Serves emerging and established high and ultra-high net worth individuals;</li><li>• Operates across the US.</li></ul>	<ul style="list-style-type: none"><li>• Providers of wealth management and retirement planning services;</li><li>• Serving individuals, families, plan sponsors, plan participants, and advisors;</li><li>• Located in North America;</li><li>• Minimum EBITDA US\$1m.</li></ul>

**Location: USA**



## FOOD & BEVERAGES

289422 - Ethnic Foods

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Group of wholesale companies;</li><li>• Distributes ethnic food products;</li><li>• Serves restaurants, wholesalers and retailers;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of ethnic food products;</li><li>• Preference for Arabian, African and Middle Eastern cuisines;</li><li>• Located in the DACH region, the Benelux, Sweden and Denmark;</li><li>• EBITDA between €3m-€10m.</li></ul>

**Location: Netherlands**

## HEALTH/PHARMA

### 261778 - Wellbeing & Beauty Products

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian PE-owned;</li><li>• Distributor of OTC pharmaceutical and health products;</li><li>• Offers digestion, nutrition, supplements, vitamins, beauty and wellbeing products;</li><li>• Operates D2C via an e-commerce site and subscription process;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of nutritional, wellbeing and beauty products;</li><li>• Online retailers selling pharmaceuticals and health products;</li><li>• Located across Europe;</li><li>• Maximum EBITDA €50m.</li></ul>

**Location: Norway**

### 297848 - Life Science Consultants

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Provider of life science commercialisation and policy services;</li><li>• Offers services in market access, reimbursements, commercialisation, policies and government affairs;</li><li>• Serves customers in the pharma, healthcare, MedTech, and BioTech sectors;</li><li>• Located in England.</li></ul>	<ul style="list-style-type: none"><li>• Providers of speciality life science consultancy services;</li><li>• Offering expertise in market access, HEOR, data analytics, and regulatory services;</li><li>• Located in the UK and Europe;</li><li>• Minimum turnover US\$10m.</li></ul>

**Location: England**

## ICT

### 297823 - Vertical Software Companies

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Canadian privately-owned;</li> <li>• Software investment group;</li> <li>• Part of larger US software organisation;</li> <li>• Acquires vertical software companies;</li> <li>• Sectors include construction, foodservice, debt collection and recovery, wine and spirits, moving and storage, loyalty, legal, and long-term care software;</li> <li>• Long-term investor;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Vertical software companies;</li> <li>• Operating in the construction, foodservice, debt collection and recovery, wine and spirits, moving and storage, loyalty, legal, and long-term care sectors;</li> <li>• Must have their own IP;</li> <li>• Located in North America, the UK, Europe, and Australia;</li> <li>• Will consider CEE and South America;</li> <li>• ARR between US\$3m-US\$50m;</li> <li>• EBITDA margins above 10%.</li> </ul>

**Location: Canada**

### 298280 - Security & Building Management Software

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• French PE-owned</li> <li>• Developer and provider of security and building management software;</li> <li>• Offers advanced platforms for the integration of security systems, access control, and IT infrastructure;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Developers of security and building management software;</li> <li>• Offering security systems and devices;</li> <li>• Located globally;</li> <li>• Minimum EBITDA €1m.</li> </ul>

**Location: Germany**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of multi-site connectivity systems;</li> <li>• Offers hardware, proprietary management software, and managed services;</li> <li>• Serves customers in the multi-site retail, hospitality, franchise, healthcare, law, financial services, and industrial sectors;</li> <li>• Located in the UK, Australia and New Zealand.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of connectivity systems and managed services;</li> <li>• Offering services in the design, deployment and maintenance of high-security business networks;</li> <li>• Serving large multi-site corporations;</li> <li>• Located in North America, Europe, and Australasia;</li> <li>• Minimum EBITDA US\$1m.</li> </ul>

**Location: USA**

## INDUSTRIAL/MANUFACTURING

### 286012 - Material Handling Equipment

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Manufacturer of plant machinery;</li> <li>• Offers a range of crushing, screening, asphalt, concrete, bitumen and bulk handling plant equipment;</li> <li>• Provides equipment for quarrying, construction, road infrastructure and recycling projects;</li> <li>• Serves an international client base.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of material handling equipment;</li> <li>• Offering services in the design, fabrication and installation of plant machinery;</li> <li>• Also offering electrical systems such as switch gears for large machinery;</li> <li>• No interest in plant hire;</li> <li>• Located in the Midlands;</li> <li>• EBITDA between £1m-£3m;</li> <li>• Turnover between £10m-£20m.</li> </ul>

**Location: England**

### 286463 - Industrial Brands

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Canadian privately-owned;</li> <li>• Group of manufacturers, service providers, brands and technology providers;</li> <li>• Offers products and services for human and animal wellbeing, and the food chain;</li> <li>• Located globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturing companies;</li> <li>• Sectors of interest include horticulture, agriculture, garden care, handling, packaging automation, water management, specialty chemicals and ancillary technologies;</li> <li>• Preference for proprietary brands;</li> <li>• Located in North America, Europe, the UK, LATAM and the APAC region;</li> <li>• Minimum EBITDA C\$1m.</li> </ul>

**Location: Canada**

**296164 - Industrial Seals**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of highly engineered seals;</li><li>• Offers specialist seals for challenging design parameters and specifications;</li><li>• Serves customers in the industrial, energy, food and beverage, OEM and manufacturing sectors;</li><li>• Located in the US, Germany, UK, Austria and China.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of industrial seals;</li><li>• Located in North America, Europe and the APAC region;</li><li>• Minimum EBITDA US\$1m.</li></ul>

**Location: USA****272918 - Production Companies**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• XETR-listed;</li><li>• Holding company;</li><li>• Operates a portfolio of manufacturing businesses;</li><li>• Portfolio organised into five segments: construction and infrastructure, automotive, engineering, medical and metals;</li><li>• Headquartered in Germany.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturing companies;</li><li>• Holding a niche position within their own markets;</li><li>• Specific interest in automation, measuring and control, construction medical engineering, energy and environmental technologies;</li><li>• Located in German-speaking countries;</li><li>• Sales between €20m-€100m;</li><li>• Minimum EBITDA margin 10%;</li><li>• Minimum equity ratio 30%.</li></ul>

**Location: Germany**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Lithuanian privately-owned;</li><li>• Manufacturer of food processing and handling equipment;</li><li>• Offers conveyors, screw systems, robotic equipment and lifting devices;</li><li>• Serves food factories and fishing vessels;</li><li>• Located in Europe and the US.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of food processing and handling equipment;</li><li>• Supporting in the automation of processes;</li><li>• Serving customers in the seafood, meat, vegetable and liquid sectors;</li><li>• Located in Europe and the Americas;</li><li>• Maximum deal size €10m.</li></ul>

**Location: Lithuania**

# MARKETING COMMUNICATIONS

**298289 - Strategic Communications & Public Affairs** [\(Click to Enquire\)](#) 

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of strategic communications and marketing services;</li> <li>• Offers strategic communication, digital, paid media, video, creative, data, multicultural engagement, public affairs, executive communications, and crisis services;</li> <li>• Serves customers in the corporate, non-profit, and private foundation sectors;</li> <li>• Located in the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of strategic communication and public affairs services;</li> <li>• Supporting campaigns, corporations, and causes;</li> <li>• Located in North America;</li> <li>• Minimum EBITDA US\$1m.</li> </ul>

**Location: USA**



## PLASTICS & PACKAGING

275935 - Thermoplastic & Silicon Components

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German-listed;</li><li>• Manufacturer of thermoplastic products;</li><li>• Offers sheets, rods, profiles and pipes;</li><li>• Applications in storage tanks, drainage systems, wall linings, interior fittings, water systems and protection of cables;</li><li>• Serves customers in the chemical, agricultural, power, mobility, water, construction and infrastructure sectors;</li><li>• Located globally.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of thermoplastic or silicon components;</li><li>• Serving customers in the semiconductor, infrastructure and aquaculture sectors;</li><li>• Located in Europe, the US and Asia;</li><li>• Revenue between €30m-€100m.</li></ul>

**Location: Germany**

## RETAIL/CONSUMER

### 262731 - Clothing Manufacturers

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Manufacturer of women's fashion;</li><li>• Operates under a multi-channel business model, including a bespoke e-commerce platform;</li><li>• Retailers products internationally, under established brands.</li></ul>	<ul style="list-style-type: none"><li>• Clothing manufacturers;</li><li>• Retailing products online and in-store;</li><li>• Distressed businesses of interest;</li><li>• Located in Europe;</li><li>• Minimum turnover £100m.</li></ul>

**Location: Germany**

### 297849 - Sleeping Aids & Devices


(Click to Enquire)




The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Developer of scientifically backed sleep devices and products;</li><li>• Offers CPAP devices, accessories, bedding, mattresses, supplements and sleep aids;</li><li>• Markets products via a direct-to-consumer websites;</li><li>• Located in the US.</li></ul>	<ul style="list-style-type: none"><li>• Developers of sleep aiding devices and products;</li><li>• Offering machines, supplements and associated products;</li><li>• Located in North America and Europe;</li><li>• Minimum EBITDA US\$2m.</li></ul>

**Location: USA**

## SUPPORT SERVICES

16066 - Technical Maintenance Services <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• US privately-owned;</li> <li>• Provider of integrated facilities management services;</li> <li>• Offers both hard and soft services including scheduled and predictive maintenance;</li> <li>• Operates globally.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Providers of technical mechanical and maintenance services;</li> <li>• Offering HVAC and building fabric solutions;</li> <li>• No interest in sub-contracted work including landscaping, snow removal, electrical and parking lot maintenance;</li> <li>• Located globally;</li> <li>• Minimum turnover US\$7m.</li> </ul>

**Location: USA**

251859 - Printing, Framing & Photography <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Photography and digital printing company;</li> <li>• Offers digital and photographic printing, book binding, framing and school photography services;</li> <li>• Serves professional photographers;</li> <li>• Delivers products globally.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Providers of printing, framing, photography and fine art services;</li> <li>• Distressed companies of interest;</li> <li>• Located in UK, with a preference for the East of England and North London;</li> <li>• EBITDA between £200k-£2m.</li> </ul>

**Location: England**

**277518 - Telephone Number Data Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of tech-enabled phone number data intelligence services;</li> <li>• Offers phone number portability, signalling and routing control, and fraud prevention data services;</li> <li>• Serves enterprises and customers in the messaging and communication sectors;</li> <li>• Located in the US and the Netherlands.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of telephone number data services;</li> <li>• Offering registry, routing, caller data, number risk, and fraud prevention services;</li> <li>• Located in North America and Europe;</li> <li>• Minimum EBITDA US\$1m.</li> </ul>

**Location: USA****298293 - Parking & Mobility Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Provider of parking management and mobility services;</li> <li>• Offers parking facilities, parking management, valet and shuttle services;</li> <li>• Serves customers in the residential, commercial, airport, healthcare, hospitality, events and education sectors;</li> <li>• Operates across the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of parking and mobility services;</li> <li>• Offering shuttle, valeting and outsourced parking services;</li> <li>• Located in North America;</li> <li>• Minimum EBITDA US\$1m.</li> </ul>

**Location: USA****260181 - Recycling & Waste Management****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Group of recycling and waste management companies;</li> <li>• Processes metal, cardboard, plastic and industrial waste;</li> <li>• Serves customers in the private and public sectors;</li> <li>• Operates across Europe.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of recycling and waste management services;</li> <li>• Offering management services for the entire recycling process from waste collection and processing to the transport and sale of recycled materials;</li> <li>• Located in the UK and Europe;</li> <li>• Minimum EBITDA £1m.</li> </ul>

**Location: Luxembourg**

**299123 - Tech & Business Services****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Group of technology and business service companies;</li> <li>• Includes TICC and business service providers, and software and instrumentation manufacturers;</li> <li>• Operates across the US, the UK, and Western Europe.</li> </ul>	<ul style="list-style-type: none"> <li>• Sectors of interest include specialist instrumentation, TICC and mission critical business service providers, and SaaS developers;</li> <li>• Serving customers in any sector;</li> <li>• Located in the US, the UK, and Western Europe;</li> <li>• Recurring revenue;</li> <li>• Minimum EBITDA US\$1m;</li> <li>• Minimum EBITDA margins c.20%.</li> </ul>

**Location: USA****292633 - Leadership Advisory & Recruitment****(Click to Enquire)**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• AIM-listed;</li> <li>• Provider of talent acquisition and leadership advisory services;</li> <li>• Serves customers in the consumer, financial, industrial, technology, life sciences and private equity sectors;</li> <li>• Operates across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Leadership advisory and recruitment firms;</li> <li>• Offering executive search, leadership and board consultancy, transformation, assessment and change management services;</li> <li>• Preference for advisory and executive recruitment service providers in the consumer, financial, industrial, technological, media, telecommunications, life sciences and private equity sectors;</li> <li>• Serving SMEs and global businesses;</li> <li>• No interest in generalist recruitment and recruitment process outsourcing firms;</li> <li>• Located in the UK and Europe;</li> <li>• EBITDA between £200k-£6m.</li> </ul>

**Location: England**

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Spanish PE-owned;</li><li>• Provider of digital debt management services;</li><li>• Offers debt analysis and re-payment planning services via a digital platform;</li><li>• Operates across Latin America and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Providers of D2C debt advisory services;</li><li>• Assisting customers with IVAs, DMPs and other associated services;</li><li>• Located in the UK;</li><li>• Must be profitable;</li><li>• Minimum revenue €10m.</li></ul>

**Location: Brazil**

## TRANSPORT/DISTRIBUTION

### 17341 - E-Commerce & Specialist Distribution

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of mail distribution services;</li><li>• Offers postal, parcel, pallet and special delivery services;</li><li>• Located in the UK;</li><li>• Operates a national and international network.</li></ul>	<ul style="list-style-type: none"><li>• Providers of e-commerce and specialist distribution services;</li><li>• Offering tracked delivery services;</li><li>• Operating B2B;</li><li>• Located in the UK;</li><li>• Minimum turnover £10m.</li></ul>

**Location: England**

### 278668 - Logistics Services

(Click to Enquire)



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch privately-owned;</li><li>• FMCG transport and storage company;</li><li>• Offers transport, storage, distribution, packing, labelling, and packaging services;</li><li>• Also offers consultancy services in the areas of supply chain, warehouse management and customs;</li><li>• Operates warehouses across the Benelux;</li><li>• Transports goods internationally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of logistics services;</li><li>• Offering freight forwarding, warehousing and associated value-added services;</li><li>• Serving customers in the food and beverage sectors;</li><li>• Preference for asset light companies;</li><li>• Located in Europe;</li><li>• Minimum EBITDA €1m.</li></ul>

**Location: Netherlands**

**266231 - Palletised Shipping**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of pallet shipping and distribution services;</li> <li>• Offers quarter, half, full and oversized pallet distribution services;</li> <li>• Provides next day, time specific, economy and tail lift delivery services;</li> <li>• Operates across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of palletised shipping service;</li> <li>• Developers of logistic software;</li> <li>• Located in the UK;</li> <li>• Maximum turnover £30m.</li> </ul>


**Location: England****297695 - Specialist Last-Mile Delivery**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Provider of specialised logistics services;</li> <li>• Transports fuel from depots and refineries;</li> <li>• Serves customers operating in the construction, aviation and industrial sectors;</li> <li>• Located in Germany, the UK and CEE.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of specialist last-mile delivery logistics services;</li> <li>• Operating in the ADR logistics space including chemicals and gases;</li> <li>• Fuels of interest include bitumen, hydrogen and other gases;</li> <li>• Providers of specialised hazardous bulk liquid transport services;</li> <li>• Operating in complementary sectors;</li> <li>• Located in the UK and Germany;</li> <li>• Minimum EBITDA €1m;</li> <li>• Located in continental Europe;</li> <li>• Minimum EBITDA €2m;</li> <li>• Located in the US;</li> <li>• Minimum EBITDA €3m.</li> </ul>


**Location: United Kingdom**



## GENERALIST

272783 - Dutch PE Firm <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• Dutch PE firm;</li> <li>• Family-owned;</li> <li>• c.€350m of assets under management;</li> <li>• Current portfolio of c.10 companies;</li> <li>• Expertise in the digital economy space;</li> <li>• Preference for sustainable companies;</li> <li>• Operates domestically.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Sectors of interest include smart manufacturing, data platforms, telecommunications (VoIP), security systems, testing and inspection, B2B software, e-commerce solutions, financial services and technical installation;</li> <li>• Healthy, mature companies with clear growth prospects;</li> <li>• Preference for a majority stake;</li> <li>• Strong second tier management with an interest to invest;</li> <li>• Headquartered in the Netherlands;</li> <li>• EBITDA between €2m-€10m.</li> </ul>

**Location: Netherlands**

294073 - US PE Firm <span style="float: right;">(Click to Enquire) </span>	
<b>The Acquirer</b> <ul style="list-style-type: none"> <li>• US PE firm;</li> <li>• US\$350m investment fund;</li> <li>• Previous experience in commercial and consumer services;</li> <li>• Partners as first institutional investors;</li> <li>• Takes majority stakes;</li> <li>• Invest across the US.</li> </ul>	<b>Acquisition Criteria</b> <ul style="list-style-type: none"> <li>• Sectors of interest including franchise, multi-unit, and commercial services;</li> <li>• Including residential services, health and wellness, facilities services, industrial services, automotive, and franchise businesses;</li> <li>• Located in the US;</li> <li>• Preference for the Southeastern states and Texas;</li> <li>• EBITDA between US\$2m-US\$20m.</li> </ul>

**Location: USA**

**289343 - US PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE firm;</li> <li>• Committed capital and a strong balance sheet;</li> <li>• History of acquisitions;</li> <li>• Invests in B2B companies;</li> <li>• Backs management buyouts, recapitalisations, and founder and owner liquidity investments;</li> <li>• Located in the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Sectors of interest include business services, transportation and logistics, distribution, manufacturing, and food and beverages;</li> <li>• Preference for a recurring revenue business model;</li> <li>• Located in North America;</li> <li>• EBITDA between US\$2m-US\$10m.</li> </ul>

**Location: USA****279954 - US PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE firm;</li> <li>• Has a portfolio of c.15 investments;</li> <li>• Experience in the manufacturing and engineering sectors;</li> <li>• Backs recapitalisations, buyouts, carve-outs, consolidations and growth investments;</li> <li>• Located in the US.</li> </ul>	<ul style="list-style-type: none"> <li>• B2B manufacturers;</li> <li>• Offering highly engineered products and components;</li> <li>• Serving customers in the medical, life science, and industrial end-markets;</li> <li>• Located in North America;</li> <li>• EBITDA between US\$3m-US\$30m.</li> </ul>

**Location: USA****298256 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE firm;</li> <li>• Sources capital from personal funding and family offices;</li> <li>• Backs MBOs and ownership changes;</li> <li>• Takes majority ownership;</li> <li>• Provides an operational role;</li> <li>• Targets long-term investments;</li> <li>• Operates across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Sectors of interest include industrials, IT, healthcare, business and residential services;</li> <li>• Located in the UK;</li> <li>• Recurring revenue;</li> <li>• EBITDA between £1m-£5m.</li> </ul>

**Location: England**

**287570 - UK Search Fund**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK search fund;</li> <li>• Sources capital from personal funds and investors including family offices and search funds;</li> <li>• Previous experience in the technology, telecoms, financial, business and professional services, and education sectors;</li> <li>• Backs ownership changes;</li> <li>• Provides an operational role;</li> <li>• Targets long-term investments;</li> <li>• Flexible deal structure;</li> <li>• Invests across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Sectors of interest include niche software, IT services, telecoms, cyber security, childcare, domiciliary care, fire and security, HVAC and facilities management;</li> <li>• No interest in children's homes and refurbishment, commercial cleaning and consultancies;</li> <li>• Operating B2B;</li> <li>• Strong second-tier management team in place;</li> <li>• Asset-light;</li> <li>• Located in the UK;</li> <li>• Recurring revenues;</li> <li>• Must be profitable;</li> <li>• EBITDA between £500k-£2m;</li> <li>• Minimum EBITDA margin 10%.</li> </ul>

**Location: England****293108 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE firm;</li> <li>• Sources capital from private funds;</li> <li>• Completed two investments;</li> <li>• Previous experience in the digital media, financial services and software sectors;</li> <li>• Takes minority and majority stakes;</li> <li>• Provides an operational role;</li> <li>• Targets long-term investments;</li> <li>• Invests across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Sectors of interest include technology and tech-enabled services;</li> <li>• Special situations considered;</li> <li>• Located in the UK;</li> <li>• EBITDA between £250k-£2.5m;</li> <li>• Developers of software;</li> <li>• Located globally;</li> <li>• EBITDA between £250k-£2.5m.</li> </ul>

**Location: England**

**298292 - UK Private Investor**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK private investor;</li> <li>• Historic acquisitions in the concrete sector;</li> <li>• Sources capital from private investors;</li> <li>• Supports long-term investments;</li> <li>• Provides succession solutions for retirement sales;</li> <li>• Takes majority stakes;</li> <li>• Operates across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Aggregators, transporters or manufacturers of concrete;</li> <li>• 10-20 years of profitable trading history;</li> <li>• Revenue between £4m-£10m;</li> <li>• EBITDA between £700k-£2m;</li> <li>• Located in the UK.</li> </ul>

**Location: England****280412 - UK PE Firm**[\(Click to Enquire\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE firm;</li> <li>• Sources capital from family offices and HNWI's;</li> <li>• Takes minority and majority stakes;</li> <li>• Backs MBOs, growth capital, acquisition capital, retirement sales and special situations;</li> <li>• Provides an operational role;</li> <li>• Funds on a deal-by-deal basis;</li> <li>• Invests between £5m-£15m per transaction;</li> <li>• Operates across the South of England.</li> </ul>	<ul style="list-style-type: none"> <li>• Sectors of interest include logistics, industrial and manufacturing;</li> <li>• No interest in the technology, software, consumer and retail sectors;</li> <li>• Operating B2B;</li> <li>• Located in England;</li> <li>• EBITDA between £2m-£5m;</li> <li>• Minimum EBITDA margin 15%.</li> </ul>

**Location: England**



The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE firm;</li><li>• Sources capital from family offices;</li><li>• Takes majority and a minimum of 20% minority stakes;</li><li>• Provides an operational role;</li><li>• Targets long-term investments;</li><li>• Flexible deal structure;</li><li>• Invests across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Sectors of interest include manufacturing, industrials and support services;</li><li>• Located in the UK;</li><li>• EBITDA between £500k-£1.5m.</li></ul>

**Location: England**