Langcliffe

NEWLY ENGAGED BUYERS

WITH SUB £1m EBITDA CRITERIA

APRIL 2025

Sectors Featured Include:

Aerospace & Defence, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution & Generalist.

S E C T O R S

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Email: rowan.lyall@langcliffeinternational.com

- AEROSPACE & DEFENCE
- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEGAL
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- **RECRUITMENT**
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

• **GENERALIST**

AEROSPACE & DEFENCE

The Acquirer	Acquisition Critoria
The Acquirer	Acquisition Criteria
 UK privately-owned; Investment group; Acquires engineered product companies; Operates in the aerospace and defence sector; Operates across the UK. 	 Manufacturers of products and components; Offering niche engineered solutions; Serving customers in the aerospace and defence sector; Located in the UK, Europe and the US; Maximum EBITDA £10m.

Location: England

300525 - Industrial Engineering Company Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of precision engineered components; Offers design, manufacturing and engineering services; Serves customers in the aerospace, defence and power generation sectors; Located in the UK; Operates internationally. 	 Providers of industrial engineering services; Offering CNC grinding, milling and drilling, water and airflow testing, electrode manufacturing, TIG welding, non-destructive testing and CMM calibration services; Located in the UK; Minimum EBITDA £250k.

BUILDING PRODUCTS

6893 - Building & Construction Merchants Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Main Market-listed; Builders' merchant; Offers building materials and construction products; Manufacturer of dry mortar and wooden staircase products; Serves trade customers; Operates across the UK, Ireland and Europe. 	 Distributors, retailers and manufacturers of building materials; Serving customers in the repair, maintenance and improvement and new- build sectors; No interest pure DIY retailers or providers of MRO services; Providers of light manufacturing and fabrication services; Online stores, physical branches and franchises; Operating B2B; Strong second-tier management team; Located in the UK and Ireland, the US, and Europe; Minimum platform turnover £50m; Minimum bolt-on turnover £2m; Minimum EBITDA margin 6%.

Location: Ireland

CHEMICALS

283386 - Cleaning Products Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Distributor of cleaning and hygiene products; Offers hygiene paper, disposable materials, detergents and disinfectant products; Operates B2B; Operates across Belgium. 	 Developers and distributors of sustainable cleaning products; Offering value-added services; Including support, maintenance and logistics services; Located in Europe; Minimum EBITDA £500k.

Location: Belgium

CONSTRUCTION

306273 - Bathroom Products Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Canadian PE-owned; Manufacturer and supplier of toilet and washroom facilities; Installs toilet and shower cubicles, cistern duct panelling, vanity units, lockers, changing room benches and wall panelling; Distributes products online; Serves customers in the education, retail and industrial sectors; Operates across the UK. 	 Manufacturers and suppliers of bathroom products; Operating B2B; Located in the UK; Minimum EBITDA C\$250k.

ELECTRONIC

269999 - Fire Safety & Security Equipment Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Irish privately-owned; Distributor of security and fire safety equipment; Supplies CCTV, intruder alarms, access control and fire safety products; Distributes products from global brands; Operates across the UK and Ireland and Europe. 	 Distributors of security and fire safety equipment; Supplying remote monitoring, intruder alarm and access control systems; Serving installation companies; Located in the UK and Ireland and Europe; Minimum EBITDA €500k.

Location: Ireland

FINANCIAL GENERAL

303236 - Al Financial Services Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Developer of an AI-driven financial software platform; Offers retirement planning and savings tools; Serves banks and pension and asset management firms; Operates across the UK, the US and Europe. 	 FinTech companies; Offering FinTech software and AI tools; Enabling banks, credit unions and asset management firms to interact with clients; Located in the UK, the US and Europe; Minimum EBITDA £250k.

Location: England

300787 - Investment Platform Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Operator of a wrap platform; Designed to manage investments and pensions for clients; Includes model portfolios, rebalancing, bulk switching, client reporting, research, e-signatures, white labelling and due diligence report building modules; Serves financial advisors; Operates across the UK. 	 Developers of wealth management software; Focusing on retirement services; Offering bank accounts, and investment, fund target market and account management tools; Serving customers in the financial services sector; Located globally; Minimum EBITDA £250k.

258729 - Insurance Brokers Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of independent insurance brokers; Offers general insurance services regarding assets, liabilities, business interruption, and personal insurance; Serves large AIM-listed firms, boutique businesses and private clients; Operates nationally. 	 Insurance brokers and financial advisory firms; Offering insurance, risk and wealth management and employee benefits services; Located in the UK; Minimum turnover £1m.

FOOD & BEVERAGES

301078 - Dry Food Products Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufactures dry food products; Also manufactures stabilisers and base ingredients for dairy and non-dairy food products; Also offers contract packaging services; Serves brands in the retail, food service and industrial packaged goods sectors; Operates across the US. 	 Manufacturers of branded and private label dry food products; Developers of proprietary stabiliser formulations and recipes for dairy and non-dairy products; Located in the UK and the US; Minimum EBITDA £250k.

Location: USA

306138 - Pet Food & Snacks Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Belgian privately-owned; Manufacturer of dog and cat food; Manufactures nutritionally advanced food and treats; Customises products for specific breeds, ages and additional needs; Markets products under an own brand; Also offers private label manufacturing services; Operates production sites in Belgium and France; Distributes products globally. 	 Manufacturers of pet food; Focusing on dry and semi-dry food and treats; Branded and private label products; Serving customers in the wholesale, distribution and retail sectors; Located in Europe; Minimum EBITDA €500k.

Location: Belgium

300861 - Speciality Ingredients Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of specialty chemicals; Includes aroma chemicals and natural extracts; Serves customers in the fragrance, wellness, and food and beverage sectors; Operates globally. 	 Manufacturers of flavour and fragrance ingredients; Offering chemical synthesis and purification, botanical extract manufacturing, distillation, and blending services; Located in the UK and Ireland and Europe; Minimum EBITDA £250k.

300597 - Whisky Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Operator of a whisky club; Offers products including single cask, single malts, grain whisky, cask ends and whisky gifts and accessories; Distributes products online; Operates B2C; Operates globally. 	 Distributors of whisky; Operating via a subscription-based model; Located in the UK; Minimum EBITDA £250k.

Location: Scotland

255202 - Fresh & Frozen Seafood Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Fresh and frozen seafood supplier; Offers a range of fish and seafood products; Serves customers in the food service, wholesale, retail and manufacturing sectors; Operates across the UK and Europe. 	 Providers of fresh and frozen seafood products; Serving customers in the food service, wholesale, retail and manufacturing sectors; Located in the UK and Europe; Minimum EBITDA £500k.

HEALTH/PHARMA

300860 - Drug Development Business Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of clinical research and drug development services; Specialises in oncology treatments; Serves healthcare professionals; Operates across the UK. 	 Providers of clinical development services; Offering clinical operations, case studies, trials, regulatory affairs, compliance and data management services; Serving the medical and pharmaceutical sectors; Located in the UK; Minimum EBITDA £250k.

Location: England

300776 - Online Health Testing & Diagnostics Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of online health testing and diagnostic services; Specialises in sexual health services; Includes chlamydia, gonorrhoea, HIV, syphilis antibodies, and hepatitis B and C testing services; Operates B2B and B2C; Operates globally. 	 Providers of online-led sexual health diagnostic services; Offering outsourced self-sampling sexual health testing services; Developers of HealthTech; Offering clinical management software; Including ordering, dispatching, labs, and results tools; Located in the UK and Ireland and Europe; Minimum EBITDA £250k.

306275 - Dental Clinics Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Swiss PE-owned; Group of dental and orthodontic clinics; Offers restorative and aesthetic treatments; Includes general, paediatric and cosmetic dentistry services; Operates across Ireland. 	 Providers of dental care and orthodontics services; Offering oral surgery, periodontics, endodontics, prosthodontics, and dental implant procedures; Located in Ireland; Minimum EBITDA €250k.

Location: Ireland

HEALTHCARE PROVIDERS

295060 - High-End Aesthetic Clinics Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 US privately-owned; Network of premier medical aesthetics clinics; Offers surgical and non-surgical services; Operates over 1,500 clinics across the US, Europe and the UK. 	 High-end aesthetic clinics; Offering non-surgical and surgical procedures; Strong second-tier management team; Located in the US; Minimum EBITDA US\$800k; Located in Europe, the UK and the Middle East; Specific interest in the UK and Ireland, Switzerland, the Benelux and the Nordics; Minimum turnover US\$1.5m; Minimum EBITDA margins 20%.

Location: USA

292407 - Healthcare Providers & Consultancies	Click to Enquire 🖂
The Acquirer	Acquisition Criteria
 UK privately-owned; Not-for-profit healthcare group; Offers a range of private medical and elderly care services; Also offers management consultancy and advisory services; Operates across England and Wales. 	 Care homes; Offering nursing, residential, dementia and respite care services for the elderly; Private hospitals and healthcare institutions; Providing medical and surgical services; Healthcare consultancies; Offering sustainability, care quality, compliance, clinical review, quality assurance, HR, payroll, care home management and turnaround advisory services; Located in the UK; Minimum EBITDA £250k.

Location: Wales

300783 - Corporate Wellness Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Operator of a workplace mental health platform; Provides therapy, EAP, performance coaching, mental health training and engagement tools; Serves customers in the corporate sector; Operates globally. 	 Providers of corporate wellness software; Offering campaign, mood tracking, company insights, and consulting tools; Located in the UK, Europe and the US; Minimum EBITDA £250k.

ΙСΤ

274653 - Automation & Digital Decision-Making Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 French PE-owned; Provider of software for intelligent automation and digital decision making; Provides end-to-end automation solutions; Functionalities include risk management, regulatory and compliance tasks, fraud prevention and customer retention; Located in Europe, the US and Asia. 	 Providers of automation, compliance and credit and regulatory software and technologies; Covering risk, fraud, compliance and process automation; Serving regulated sectors, including banking, insurance, leasing and energy; Located in Europe, the US and Asia; Revenue between €1m-€50m; Minimum EBITDA €500k.

Location: Germany

298591 - Enterprise Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Group of software companies; Acquires founder-owned B2B software companies; Operates across the UK, Europe and the US. 	 Developers of enterprise software; Offering vertical business applications, modern workplace, data and Al technology; Preference for founder-owned, bootstrapped companies and SaaS models; Operating in a range of sectors; Located in the UK, Europe, North America and Australasia; Turnover between £1m-£20m; Sweet spot between £8m-£10m.

303395 - KYC & AML Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Developer of KYC and AML software; Focuses on Wwft guideline compliance; Serves accountants, administrators and tax offices; Operates across Europe. 	 Developers of KYC and AML software; Offering Wwft risk and transaction monitoring software; Serving customers in the financial sector; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

302430 - Omnichannel Communications Software Click to Enquire	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Developer of an omnichannel communications platform; Offers lead conversion, conversational commerce, live chat, chat box and payment services; Serves leading global brands in the e-commerce, automotive, education and telecom sectors; Operates internationally. 	 Developers of omnichannel communication software; Offering software for lead conversions, conversational commerce and live chats; Serving brands; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

299187 - HR & Workforce Management Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Irish privately-owned; Developer of HR and workforce management software; Offers software for staff scheduling, payrolls, workforce insights, absence management, employee relations and workforce compliance; Operates across Europe. 	 Developers of HR and workforce management software; Offering software to automate repetitive tasks and centralise HR data; Located in the UK and Europe; Minimum EBITDA €500k.

Location: Ireland

305072 - Healthcare & Insurance Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UAE privately-owned; Provider of IT services; Focuses on cybersecurity, automation, digital transformation and infrastructure services; Serves customers in healthcare, finance and utilities sectors; Operates across the Middle East and India. 	 Software developers and re-sellers; Operating in the health and insurance sectors; Located in the UK, Europe and the US; Strong preference for the UK; Maximum revenue £10m.

Location: UAE

303227 - Risk Management Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of risk management software; Offering risk control, compliance, internal audits and third-party risk analysis platforms; Operates B2B; Located in the UK and Europe. 	 Providers of risk and compliance management services; Offering digital tools, scheme expertise, data tracking and risk management services; Located in the UK and Europe; Minimum EBITDA £250k.

300620 - Web & Application Testing Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Developer of web and application testing software; Provides a platform with access to global testers that identifies bugs in applications; Offers functional, localisation, security, and load testing tools; Serves customers in the software sector; Operates globally. 	 Developers of crowd testing software; Offering proprietary autonomous testing software; Providing testing services for digital identity, FinTech, Smart Home and IoT, generative AI and travel applications; Serving quality assurance and development teams for leading brands; Located in the UK and Ireland; Minimum EBITDA £250k.

300966 - Project & Program Management Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of project management software; Offers reporting and dashboards, project planning, RAID, resourcing, finance, programming, and workspace tools; Serves customers in the government, healthcare, education, housing, and private sectors; Operates across the UK. 	 Developers of program and project management software; Specialising in centralising information and simplifying workflows; Offering real-time visibility, automated reporting and complete workstream management tools; Located in the UK and Ireland and Europe; Minimum EBITDA £250k.

300585 - Manufacturing Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE Owned; Developer of manufacturing software; Offers production control and inventory management software; Serves customers in the automotive, industrial and consumer sectors; Located in the UK. 	 Developers of manufacturing data platforms; Offering production control, inventory and order management, digital factory, shop floor data, manufacturing intelligence, park and dispatch, and planning functions; Located in the UK; Minimum EBITDA £250k.

303483 - IT Security Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 French PE-owned; Provider of IT services; Offers managed security, cybersecurity, Cloud, and networking services; Focuses on enterprise infrastructure optimisation; Serves customers in a range of sectors; Operates across Europe. 	 Providers of cybersecurity, Cloud, and networking services; Serving customers in a range of sectors; Located in Europe; Minimum EBITDA €500k.

Location: Italy

280656 - Hybrid Cloud & IT Managed Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of hybrid Cloud and IT managed services; Provides cybersecurity, data recovery and visualisation solutions for digital transformation and modernisation; Serves customers in a range of sectors; Operates across the UK. 	 Providers of managed IT services; Focusing on digital transformation, data protection and multi-Cloud solutions; Located in the UK; Minimum EBITDA £750k.

303259 - Computer Support Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 French PE-owned; Provider of hardware and software support services; Includes outsourcing, onsite support, IT consulting, and hardware maintenance services; Serves customers across a range of sectors; Located in Europe. 	 Companies offering IT support and consultancy services; Serving customers in a range of sectors; Located in Europe; Minimum EBITDA €500k.

Location: Italy

298882 - HR Tech Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 French PE-owned; Developer of AI-driven candidate sourcing and matching technology; Matches candidates to roles; Serves customers across a range of sectors; Operates internationally. 	 Developers of recruitment technology, talent acquisition platforms, and AI-based HR software; Serving customers in the recruitment, staffing, and HR technology sectors; Located in Europe; Minimum EBITDA €500k.

Location: Belgium

INDUSTRIAL/MANUFACTURING

304437 - Subassemblies & Industrial Parts Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 French PE-owned; Manufacturer of subassemblies for railway transport systems, switchboards, and electrical cabinets; Offers carpentry, assembly, wiring, and testing services; Ensures compliance with safety standards; Serves customers in the railway, aerospace, packaging, mechanical and automotive sectors; Operates across Europe. 	 Manufacturers of subassemblies for transport systems and electrical cabinets; Serving customers in the railway, aerospace, packaging, mechanical and automotive sectors; Located in Europe; Minimum EBITDA €500k.

Location: Italy

301662 - Precision Components Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Indian privately-owned; Manufacturer of precision components and assemblies; Offers machined forgings and castings, shafts, bar stocks, wax castings, gears and sheet metal parts; Serves customers in the automotive, agriculture, oil and gas, locomotive, aerospace, material handling, automation, construction machinery and energy sectors; Operates globally. 	 Manufacturers of precision components; Offering forgings, castings, shafts, stocks and aluminium parts; Serving customers in a range of sectors; Located globally; Minimum EBITDA US\$500k.

Location: India

5156 - Protective Materials Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of protective materials; Specialises in high-protection industrial applications; Serves customers in the aerospace and defence, agriculture, industrial, construction, mining, marine, and energy sectors; Distributes products globally. 	 Manufacturers of protective materials; Including composite and polymer, and passive fire protection products; Located in the UK; Minimum EBITDA £250k.

262152 - Fasteners Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer and distributor of high integrity fasteners; Offers precision and stud bolts; Also offers precision bolting services; Serves customers in the critical infrastructure sector; Operates globally. 	 Manufacturers and distributors of sealants, fasteners and components; Including high-performance fasteners, precision engineered components and pipeline accessories; Serving customers in the hydrogen, CCS and CCU, oil and gas, nuclear, renewables and power generation sectors; Located in the UK; Minimum EBITDA £250k.

300795 - Hygiene & Infection Control Products	Click to Enquire 🖂
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of hygiene products; Includes surface, antibacterial, chlorine, skin cleansing and alcohol wipes; Serves customers in the healthcare, food and beverage, and industrial sectors; Distributes products globally. 	 Manufacturers of hygiene and infection control products; Offering disinfectant and cleaning wipes and hygiene workwear; Operating B2B; Minimum EBITDA £250k.

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of pumps and water boosting products; Includes mains, shower pressure and wastewater pumps; Markets products under own brands; Distributes products via online and physical retailers and distributors; Serves customers in the domestic and commercial sectors; Operates across the UK. 	 Manufacturers of water pumps; Providing domestic, residential and industrial products; Including water conditioning systems, pressurisation and expansion vessels, and circulators; Located in the UK; EBITDA between £250k-£5m.

296640 - Precision Metal Products Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 US privately-owned; Manufacturer of precision metal products; Specialises in stainless steel, titanium, nickel, cobalt and bi-metals; Products include metal strips and foils, and fine, flat, shaped and PV ribbon wires; Offers rolling, slitting, edging, coating, annealing, and packaging services; Serves customers in the medical, aerospace, automotive, oil and gas, consumer, industrial and power generation sectors; Operates across North America, China, Europe and Mexico. 	 Manufacturers of precision metal products; Offering rolling, edging, coating and annealing services; Manufacturing products, including fine, flat and shaped wires, PV ribbon wire and metal strips and foils; Located in North America, Mexico, Europe, China and the UK; Minimum EBITDA US\$500k.

Location: USA

LEGAL

306121 - Law Firms Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of legal firms; Offers commercial and personal legal services; Includes wills, trusts, transport and motoring offence services; Serves customers in the leisure, education, manufacturing and healthcare sectors; Located in the UK. 	 Providers of legal services; Serving corporates, small and medium sized companies and individuals; Located in the UK; Minimum EBITDA £250k.

LEISURE

292702 - Pubs & Bars Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of pubs and bars; Provides a range of branded alcoholic beverages and TV sports coverage; Operates across the UK. 	 Chains of pubs and bars; Located in the UK; Minimum EBITDA £250k.

Location: England

302869 - Country Club Operators Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of luxury leisure facilities; Operates a network of golf and country clubs; Offers golf courses, health and fitness facilities, swimming pools, spas and accommodation; Operates across England. 	 Providers of country clubs; Offering gyms, wellness centres, tennis courts, restaurants and bars; Located in the UK; Minimum EBITDA £250k.

300587 - Leisure & Entertainment Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of leisure and recreational facilities; Offers ten pin bowling, cricket and baseball batting cages, pool, beer pong, ice-free curling, shuffleboard, darts, karaoke, and deck shuffle activities; Also offers food and beverage services; Operates across the UK. 	 Providers of leisure facilities; Offering interactive games and casual dining services; Located in the UK; Minimum EBITDA £250k.

300867 - Fine Dining Restaurants Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Japanese restaurant chain; Provides yakitori and sushi dishes; Offers fine dining, takeaway and catering options; Located in Denmark, Germany and the UK. 	 Chains of fine dining restaurants; Specialising in Asian cuisines; Offering private dining, catering and masterclass services; Located in the UK; Minimum EBITDA £250k.

302469 - Hotel Chains Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 German PE-owned; Developer and operator of design-focused budget hotels; Offers stylish, affordable accommodation in central locations across major European cities; Operates across Europe. 	 Operators and developers of budget and mid-scale hotels; Located in Europe; Minimum EBITDA €500k.

Location: Germany

MARKETING COMMUNICATIONS

300837 - Marketing Agency Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Marketing agency; Offers content strategy development, copywriting, digital and print magazine production and social media management services; Serves customers in the automotive, luxury and hospitality sectors; Operates across the UK. 	 Providers of content marketing; Offering development of brand community, commercial, report and brochure design and video production services; Located in the UK; Minimum EBITDA £250k.

Location: England

288306 - Marketing Data & Insights Click to Enquire 🖂		
The Acquirer	Acquisition Criteria	
 XSTO-listed; Provider of market research services; Specialises in data analysis and business insights; Serves customers in the retail, consumer brands, technology and entertainment sectors; Serves a global customer base. 	 Providers of data sourcing and collection services; Developers of dashboard software and social media listening and AI-based products; Providers of ad-hoc research projects; Located in Europe; Maximum revenue €30m. 	

Location: Sweden

300812 - Foodservice Marketing Agency Click to Enquire 🖂		
The Acquirer	Acquisition Criteria	
 UK PE-owned; Marketing agency; Offering strategic consultancy, brand marketing campaigns and digital services; Serves customers in the foodservice sector; Operates across the UK and Europe. 	 Marketing agencies; Specialising in food brands and hospitality companies; Offering trend forecasting, account-based marketing and incentive reward software; Located in the UK; Minimum EBITDA £250k. 	

300855 - Ecommerce-as-a-Service Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Amazon vendor specialist; Designs and implements bespoke growth strategies; Focuses on month-on-month sales; Serves customers in the consumer sector; Operates globally. 	 Provider of e-commerce-as-a-service; Offering Amazon account management, strategy development, advertising, fulfilment and logistics management, and creative asset production services; Serving customers in the food and beverage sector; Located in the UK and Ireland; Minimum EBITDA £250k.

PLASTICS & PACKAGING

303524 - Plastic & Elastomer Products Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of plastic and elastomer products; Offers primary packaging and medical engineering components; Includes toppers for infusion solutions, and plunger systems for pre-filled syringes; Also offers industrial machinery components; Includes sealing rings, gaskets and laminates; Provides custom products and development services; Serves customers in the pharmaceutical and industrial sectors; Operates globally. 	 Manufacturers of elastomers; Specialising in pharmaceutical components; Offering closing, sealing, insulation and protection components; Located in Europe; Minimum EBITDA €250k.

Location: Switzerland

303272 - Wooden Pallets Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Manufacturer of wooden pallets; Part of a larger packaging group; Offers standard Euro, custom and anti-slip pallets; Operates across the DACH region, Italy and Poland. 	 Wooden pallet manufacturers; Located in Europe, with no interest in Spain and the UK; Minimum EBITDA €500k.

Location: Germany

5359 - Packaging Click to Enquire 🖂		
The Acquirer	Acquisition Criteria	
 UK privately-owned; Manufacturer and distributor of packing products; Offers boxes, paper, film and bags; Also manufactures ancillary packing products; Includes adhesives, tapes and labels; Operates across England. 	 Providers of packaging products; Offering protective, transport and pallet packaging products; Located in the UK; Minimum EBITDA £250k. 	

PRINT

298507 - Print-on-demand Services Click to Enquire		
The Acquirer	Acquisition Criteria	
 UK privately-owned; Provider of print-on-demand products and services; Offers personalised products for marketing and branding purposes; Operates globally. 	 Providers of personalised printing and print-on-demand services; Offering branded and customised products including flash drives, clothing and stationary; Strong second-tier management team; Located globally; Minimum turnover £5m. 	

RECRUITMENT

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of recruitment and staffing services; Offers temporary, contracted and permanent staffing services; Serves customers in the energy, finance, healthcare, IT, industrial and oil and gas sectors; Operates globally. 	 Providers of recruitment services; Serving customers in a range of sectors; Preference for the financial, IT, legal, commercial, healthcare, utilities and energy sectors; No interest in the aviation sector; Preference for a strong second-tier management team; Located in the UK and Europe; Maximum EBITDA £1.5m.

Location: Scotland

300600 - Recruitment Firms Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of recruitment and staffing consultancy services; Places candidates in the pharmaceutical, medical technology and healthcare communication sectors; Operates globally. 	 Life sciences recruitment agencies; Offering direct hire, retained, contract and interim staffing services; Located in the UK and Europe; Minimum EBITDA £250k.

RETAIL/CONSUMER

300771 - Gym Equipment & Facilities Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of fitness equipment and training facilities; Offers rigs, racks, bars, bodyweight training gear, gym flooring and custom facilities; Operates across the UK, Europe, Ireland and the Middle East. 	 Designers and manufacturers of strength fitness equipment; Offering equipment for strength training, rehab and recovery, mobility and conditioning; Serving gym owners, coaches and athletes; Located in the UK and Ireland; Minimum EBITDA £250k.

Location: Northern Ireland

300717 - Haircare Products Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Haircare brand; Offers DIY dye and haircare products; Also operates hair salons; Offers washing, cutting, dyeing, styling and blow-drying services; Distributes products online and in-store; Operates across the UK and the US. 	 Consumer haircare brands; Specialising in vegan and cruelty-free products; Including colours, bleach, toners, treatments, toners, shampoo and conditioner; Also offering hair tools; Including towels, hair clips, hair dye tool kits, scissors and combs; Located in the UK, Europe and the US; Minimum EBITDA £250k.

299448 - Equestrian Equipment Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Retailer of equestrian equipment; Offers helmets, saddle pads, bridles, rugs, breeches and clothing from well-known brands; Retails products both online and in-store; Operates across the Benelux. 	 Retailers of equestrian equipment; Located in continental Europe; Minimum turnover €2m.

Location: Belgium

300619 - Skincare Brands Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Personal care brand; Offers a range of body, face, hair, skin and fragrance products; Manufactures products using oceanic resources; Retails products online and in-store; Distributes products globally. 	 Organic and natural personal care brands; Offering skincare and fragrance products; Located in the UK; Minimum EBITDA £250k.

293486 - Non-Food Consumables Distributor Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor of non-food products; Serves customers in the hospitality, catering, care home and cleaning industries; Operates across the UK. 	 Wholesalers of non-food items; Offering products including glassware, tableware, kitchen appliances, catering equipment, take away food packaging, cleaning and janitorial supplies; Located in the UK; Minimum EBITDA £250k.

300617 - Luxury Antique Jewellery Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; E-tailer of luxury jewellery; Specialises in women's antique and vintage jewellery; Includes bangles, bracelets, brooches, chains, earrings, necklaces, pendants and rings; Operates globally. 	 E-tailers of affordable antique and vintage jewellery products; Offering authentication and certification services; Located in the UK and Ireland; Minimum EBITDA £250k.

300685 - Outdoor Clothing & Accessories Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Online retailer of outdoor clothing and accessories; Offers sustainable apparel for women and men; Includes jackets, tops, bottoms, footwear; Also offers outdoor accessories; Includes backpacks, bags, kitchenware, coolers, shelters, blankets, lighting and surf gear; Distributes products online and in-store; Operates globally. 	 Retailers of outdoor wear; Manufacturers of camping and surfing products; Operating B2B and B2C; Located in the UK; Minimum EBITDA £250k.

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer and distributor of all natural pet products; Includes biscuits, dental sticks, training treats and grooming products; Distributes products online and in-store; Operates B2B and B2C; Operates across the US. 	 Manufacturers of pet treats; Providing treats that contain upcycled ingredients; Offering soft baked, jerky bites, and special seasonal treats; Located in the UK, Europe and the US; Minimum EBITDA £250k.

Location: USA

15089 - Fitted Furniture Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of fitted furniture; Designs, manufactures and installs customised furniture; Offers bedroom, living and, dining room, and home office products; Includes wardrobes, lighting, bookcases, display cabinets and bars; Operates B2C; Operates across the UK. 	 Manufacturers of fitted furniture; Offering bespoke design and fit-out services; Located in the UK; Minimum EBITDA £250k.

The Acquirer	Acquisition Criteria
 UK PE-owned; Men's makeup brand; Offers skincare and makeup products; Distributes products online and in-store; Operates globally. 	 Consumer brands; Specialising in men's products; Offering tinted moisturisers, primers, foundations, anti-shine powders, bronzers, and additional accessories; Operating B2B and B2C; Located in the UK; Minimum EBITDA £250k.

281188 - Auction Houses Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Auctioneers of speciality and high value items; Specialises in fine art, motor cars, jewellery and other collectables; Located globally. 	 Auction houses; Selling rare and collectable items; Located in Europe and North America; Minimum EBITDA £500k.

SOFT FM

he Acquirer	Acquisition Criteria
 German privately-owned; Corporate investment group; Targets fire and safety businesses; Pursuing an industry roll-up; Aims to build a European group; 5-to-10-year investment horizon; Invests up to £100m per transaction; Takes a majority stake, with a preference for 100%; Option for equity rollover within the group; Invests across Europe. 	 Fire and safety businesses; Access systems; Including automatic doors, industrial gates, barriers, loading technologies and bollards; Fire protection; Including fire doors, smoke and heat ventilation systems, active fire suppression systems and alarm systems; Security technologies; Including access control, intrusion protection, video surveillance, hazard detectors and perimeter protection; Particular interest in service and maintenance businesses and certified contractors; Compliant with legal regulations and industry standards; No interest in traditional craft or trade businesses; Healthy businesses with growth prospects; Will consider carve-out transactions; No interest in restructuring cases; Located in Europe, the UK and the US, with a preference for the UK; EBITDA between €400k-EBITDA €10m.

Location: Germany

300775 - Managed Laundry Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of managed laundry services; Manages over 200 sites; Offers a laundry payment and machine management system; Serves universities and customers in communal living spaces; Operates across the UK and Ireland. 	 Providers of laundry services; Operating B2B; Located in the UK and Ireland; Minimum EBITDA £250k.

SUPPORT SERVICES

9494 - Workwear & Safety Training Specialists	Click to Enquire 🖂
The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor of workplace safety products; Offers PPE, safety equipment and cleaning supplies; Providers of specialist workplace training services; Operates across the UK. 	 Distributors of workwear and safety products; Offering PPE, gloves, footwear, safety equipment and cleaning and hygiene supplies; Located in the UK; Turnover between £10m-£50m; Providers of workplace safety services; Offering training in highly regulated industries; Located in the UK and Europe; Turnover between £5m-£15m.

Location: England

300800 - Environmental Planning Consultancies Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of environmental consultancy services; Offers impact assessments, planning submissions and site study services; Serves customers in the renewable energy, transportation and waste management sectors; Operates across the UK. 	 Environmental planning consultancies; Providing hydrology, energy management and compliance services; Including depth surveys, mitigation plans and licensing advice; Serving customers in the power, construction and maritime sectors; Located in the UK; Minimum EBITDA £250k.

Location: Scotland

The Acquirer	Acquisition Criteria
 French PE-owned; Provider of financial and business advisory services; Offers a range of financial and managed services including professional accounting, audit, payroll, corporate tax, risk assurance and corporate finance advisory services; Operates B2B; Operates across the UK and Europe. 	 Providers of professional services; Offering auditory, accountancy, wealth management, tax and business advisory services; Providers of professional managed services; Offering outsourced financial, tax, human resources, administrative, software and technology services; Located in the UK and Europe; Minimum EBITDA €250k.

303393 - Risk Management Consultancies Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of risk management consultancy services; Offers expertise in data privacy and data security and QHSE regulations; Serves customers in the (semi) government, healthcare, education and commercial sectors; Operates domestically. 	 Providers of risk management consultancy services; Offering technical, legal and organisational expertise in privacy and security; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

273611 - Hard FM & IT Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 German privately-owned; Family-owned facilities management group; Offers a range of hard and soft facilities management and commercial services; Serves customers across a vast range of sectors; Offices across the UK and DACH region. 	 Providers of hard facilities and IT management services; Preference for building maintenance and technical FM services; Physical and digital services; Located in the UK; Minimum EBITDA €500k.

Location: Germany

303294 - Heating & Property Maintenance Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of heating and electrical services; Offers installation, maintenance and servicing services; Operates across Scotland. 	 Providers of property maintenance services; Offering heating, electrical, plumbing, joinery and energy services; Serving commercial and domestic customers; Located in the UK; Minimum EBITDA £250k.

Location: Scotland

300694 - Nurseries & Preschools Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of children's nurseries and preschools; Serves children aged newborn to five years of age; Located in the UK. 	 Children's nurseries and pre-schools; Offering childcare and foundation investment services; Located in London; Minimum EBITDA £250k.

299449 - Business Consultancy Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Provider of business consultancy services; Offers expertise in business analysis, project management and business process and change management strategies; Serves customers in the energy, water and public transport sectors; Operates across the Benelux. 	 Providers of consultancy services; Serving customers in the energy, water and public transport sectors; Located in the Benelux; Minimum EBITDA €500k.

Location: Belgium

300790 - Consultancy Firms Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of financial crime, risk and compliance services; Specialises in securing financial systems; Offers advisory and transformation, fraud prevention, AI assurance, managed and data analytics services; Serves customers in the financial sector; Operates globally. 	 Providers of regulatory technology and professional services; Offering digital assets advisory and KYC managed services; Located in the UK; Minimum EBITDA £250k.

269425 - Cremation Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE-owned; Providers of cremation services; Serves the general public; Operates across the UK. 	 Providers of cremation and auxiliary services; Including will writing; Located in the UK; Minimum EBITDA £250k.

300833 - Data Centres Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Developer of clean-energy infrastructure and data centres; Offers infrastructure planning, financing and development services; Owns and operates data centres; Serves customers in the Cloud, computing, data centre, energy, renewables and real estate sectors; Operates across the UK and the US. 	 Data centres; Preference for distressed; Located in the UK; Minimum EBITDA £250k; Providers of infrastructure development services; Offering planning, site assessment, financing, design, engineering and construction, operations, maintenance and decommissioning services; Serving customers in the technology, data centre and energy sectors; Located in the UK and the US; Minimum EBITDA £250k.

289369 - Development & Training Solutions Click to Enquire	
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of employee development solutions; Offers training, coaching and support services; Specialises in teamwork, leadership development, change management, sales, and employee engagement; Operates globally. 	 Providers of training and development services; Offering support and coaching within leadership, teamwork and sales; Located globally; Minimum EBITDA £500k.

Location: Scotland

T R A N S P O R T / D I S T R I B U T I O N

302428 - Transport Identification Services Click to Enquire	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of premium logistics and identification services; Delivers items that require signatures such as medication, consumer electronics and confidential documents; Uses ID-proof authentication, facial recognition and biometric signatures to identify individuals; Serves hospitals, pharmacies, municipalities and telecom companies; Operates domestically. 	 Logistics companies; Offering specialist delivery services, focusing on products and documents that need to be signed for; Serving customers in the healthcare, government and telecom sectors; Located in the Benelux; Minimum EBITDA €500k.

Location: Netherlands

293671 - Transport, Logistics & Storage Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of transport, logistics, warehousing and distribution services; Operates a diverse fleet of vehicles; Located in the UK. 	 Providers of transport, logistics and warehousing services; Offering customs clearance, palletised freight, warehousing and storage services; Located in the UK; Minimum EBITDA £250k.

305141 - Palletised Goods & Haulage Services Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of transport, logistics and warehousing services; Offers palletised freight distribution and general haulage services; Located in the UK. 	 Providers of transport, logistics and warehousing services; Offering general haulage and palletised freight distribution services; Located in the UK; Minimum EBITDA £250k.

GENERALIST

299447 - Belgian PE Firm Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Belgian PE firm; Sources capital from entrepreneurial families and complementary networks; Over £50m of AUM; Has an active portfolio of 15 investments; Expertise in growth and venture capital, management buy-ins and owner buy-outs; Takes minority stakes; Provides management solutions if required; Targets long-term investments; Operates across Belgium and selected European countries. 	 Sectors of interest include industrial, B2B services, ICT and retail; Minority shareholdings; Preference for management to stay; Located in Belgium; EBITDA between €500k-€5m.

Location: Belgium

295388 - Norwegian Search Fund Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 Norwegian search fund; Targets in SMEs; Backs successions; Takes majority stakes; Contributes up to £30m equity; Invests across Northern Europe. 	 Providers of B2B services; No interest in oil and gas, war, drug, gambling, alcohol and harmful sectors; Good commercial track record; Located in the Nordics; Maximum EBITDA €5m.

Location: Norway

305055 - UK PE Firm Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK PE firm; Sources capital from own equity and HNWIs; Previous experience in the financial, technology, life sciences, medical, manufacturing, marketing and consulting sectors; Backs MBOS, retirement sales and ownership changes; Takes minority and majority stakes; Actively supports existing management teams; Targets long-term investments; Invests across the UK and Western Europe. 	 Sectors of interest include life sciences, medical and healthcare devices; Strong second-tier management team; Recurring revenues; Must be profitable; Located in the UK and Western Europe; EBITDA between £400k-£2m.

287571 - UK Search Fund Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK search fund; Sources capital from personal funds; Provides an operational role; Targets long-term investments; Operates across England. 	 Sectors of interest include engineering, manufacturing and energy; Located in the West Midlands and the Southwest of England; EBITDA between £500k-£1m.

303801 - UK MBI Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK search fund; Sources capital from personal equity and private funds; Previous experience in the automotive, manufacturing, design and industrial coating sectors; Backs MBOS and retirement sales; Takes minority and majority stakes; Actively supports existing management teams; Targets long-term investments; Invests across Oxford, Gloucester, Cheltenham, Warwick, Leamington and Banbury. 	 Sector agnostic; Strong second-tier management team; Located in Oxford, Gloucester, Cheltenham, Warwick, Leamington and Banbury; Recurring revenues; Must be profitable; EBITDA between £500k-£700k.

305184 - UK Search Fund Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 UK search fund; Sources capital from private investors; Previous experience in the financial, healthcare, pharmaceutical, software, consulting, retail, manufacturing and oil and gas sectors; Backs MBOS and retirement sales; Actively supports existing management teams; Targets long-term investments; Invests across the UK, Europe and the US. 	 Sectors of interest include FinTech, semiconductors and biotech; Strong second-tier management team; Located in the UK, the US and Europe; Recurring revenue; Must be profitable; Minimum turnover US\$6.5m.