

Ref: 273281

Acquisition Search: B2B Dairy Processors

About the Acquirer

- Irish co-operative;
- Producer and supplier of dairy nutritionals;
- Offers infant formula, milk powders, whey powders, cheese and butter;
- Operates a premium agri-business for farmers and a large retail network under the Co-Op brand;
- Products sold globally.

Acquisition Criteria

- Providers of dairy processing services;
- Offering milk, cheese, whey proteins and casein;
- Contract developers and manufacturers of specialist ingredients;
- Providing wet and dry mixing, blending, formation and processing services;
- Preference for botanical, probiotic, enzyme and oil ingredients;
- Serving customers in the human and pet nutraceutical sectors;
- Located in the UK, Ireland, Scandinavia and North America;
- EV between €5m- €50m;
- EBITDA margins above 10%;
- No interest in minority, start-ups or pre-profit businesses.

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