

Buyers Seeking LATAM Opportunities

MAY 2025

Sectors Featured Include:

Construction, Food & Beverages, Health/Pharma, ICT, Recruitment, Support Services & Transport/Distribution.

SECTORS

To view a selection of our buyers that are specifically targeting acquisitions in Latin America, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Email: rowan.lyall@langcliffeinternational.com

- CONSTRUCTION
- FOOD & BEVERAGES
- HEALTH/PHARMA
- ICT
- RECRUITMENT
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

CONSTRUCTION

296038 - Industrial Automation Services Click to Enquire	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Provider of custom automation services; Offers electrical installation, technical assistance and custom engineering services; Serves customers in the food and beverage, healthcare, pharmaceutical, water, packaging, paper, plastic and cardboard sectors; Located in Europe and Latin America. 	 Providers of industrial automation services; Offering electrical installation and custom engineering services; No interest in manufacturers; Serving customers in a range of sectors; Located in Europe and Latin America; Minimum EBITDA €500k.

Location: Spain

FOOD & BEVERAGES

272395 - Bakery Products Click to Enquire	
The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and distributor of bakery products for commercial markets; Part of a larger European bakery chain; Large network of wholesalers and distributors; Provides flexible packaging solutions; Baking centres located globally. 	 Manufacturers and wholesalers of core bakery ingredients; Focusing on existing product lines; Serving customers in the retail and industrial baking sectors; Located in Russia, Eastern Europe, Brazil, India and South East Asia; Minimum EV €5m-€50m.

Location: England

264459 - FMCG Brands Click to Enquire	
The Acquirer	Acquisition Criteria
 Singaporean privately-owned; Manufacturer of FMCG products; Includes food and non-food products; Focuses on packaged products; Strong track record of building household brands; Will consider majority and minority stakes; Distributes products to retail consumers; Presence across Africa, Asia and Europe. 	 Established mid-size brands; B2C consumer packaged goods; Including foods, beverages, alcohol, personal and home care products; Specific interest in early-stage plant-based products; Located in Africa, Middle East, Asia, Latin America and Western and Eastern Europe; Particular interest in Vietnam, Indonesia, Philippines, India and Bangladesh; Minimum EV SGD1m-SGD100m.

Location: Singapore

HEALTH/PHARMA

259106 - US PE Firm Click to Enquire	
The Acquirer	Acquisition Criteria
 US PE firm; Targets growing market leaders; Focuses on the healthcare sector; Offers growth capital and supports product development; US\$6bn in capital under management; Located in the US. 	 Healthcare businesses; Sectors of interest include pharmaceutical products and services, medical devices and healthcare services; Located in North America, LATAM, Europe and Asia; Minimum EBITDA US\$5m.

Location: USA

ICT

283030 - Digital Transformation Companies Click to Enquire	
The Acquirer	Acquisition Criteria
 Spanish PE-owned; Provider of digital transformation services and solutions; Specialises in Big Data, artificial intelligence and cybersecurity; Operates across Spain and South America. 	 Tech consultancy firms; Minimum 100 employees; Located in Spain, Mexico, Portugal, Chile and Colombia; Minimum turnover €5m.

Location: Spain

287435 - SAP Software Solutions Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 German PE-owned; Provider of software solutions for SAP ecosystems; Offers a suite of products for providers of environmental services and utility suppliers; Offices located across Germany. 	 Providers of specialised SAP products and services; Energy software verticals; Located in Germany; Waste and recycling verticals; Located in Europe and LATAM; Minimum EBITDA €1m-€5m.

Location: Germany

264428 - Mobile Telecom Networks Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of mobile telecom network construction services; Offers design, installation and maintenance services; Focuses on telecoms towers and fibre optic broadband networks; Serves mobile network operators and tower companies; Located in France. 	 Providers of telecom infrastructure network maintenance services; Serving mobile telecommunications operators and equipment manufacturers; Providers of telecom tower energy supply solutions; Located in Asia and Latin America; Minimum EBITDA £500k.

Location: France

RECRUITMENT

287896 - Executive Search Services Click to Enquire	
The Acquirer	Acquisition Criteria
 US PE-owned; Provider of executive search and talent solutions; Specialises in executive search, interim staffing, RPO and consultancy services; Serves customers in a range of sectors; Operates globally. 	 Providers of executive talent services; Offering executive search, strategic and culture consultancy, staffing and RPO services; Located in North America, LATAM, APAC and Europe; Minimum EBITDA US\$5m.

Location: USA

SUPPORT SERVICES

293056 - Electronics Recycling Services Click to Enquire	
The Acquirer	Acquisition Criteria
 US PE-owned; Provider of electronics recycling services; Offers asset remarketing, auditing and reporting, data destruction, electronic and ITAR recycling, IT asset disposition, and large product destruction services; Serves customers in the data centre, education, financial services, healthcare, legal, technology and public sectors; Operates across the US, Mexico and Colombia. 	 Providers of electronic equipment recycling services; Offering remarketing, data and machine destruction, recycling and disposition services; Located in North America and the LATAM region; Minimum EBITDA US\$500k.

Location: USA

TRANSPORT/DISTRIBUTION

262369 - Logistics Businesses Click to Enquire	
The Acquirer	Acquisition Criteria
 German PE-owned; Group of healthcare logistics services companies; Offers clinical trial, radiopharmaceutical and stem cell transport services; Operations include air charter, on-board and express medical courier, international express ad road freight and overnight services; Operates across Europe and North America; Strong acquisition history. 	 Providers of temperature-controlled transport services; Transporting pharmaceuticals, clinical trial products, nuclear medicines, stem cells, organs and other medical products; Asset-light business models; Strong first- or second-tier management team; Generating over 75% revenues from the health, pharma, medical or life science sectors; Located globally, with a specific focus on the APAC region and LATAM; Minimum EBITDA €500k; Minimum EBITDA margin 10%.

Location: Germany