

NEWLY ENGAGED BUYERS

WITH SUB £1m EBITDA CRITERIA

JUNE 2025

Sectors Featured Include:

Building Products, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial General, Legal, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Soft FM, Support Services, Utilities & Generalist.

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Email: rowan.lyall@langcliffeinternational.com

- BUILDING PRODUCTS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL GENERAL
- LEGAL
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- UTILITIES

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

GENERALIST

BUILDING PRODUCTS

308522 - Bathroom Products Distributor Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Distributor of bathroom products; Offers furniture, showers, toilets, brassware, booster pumps and ventilation products; Stocks a wide range of brands; Supplies bathroom retailers, builders' merchants and plumbing specialists; Operates across the UK. 	 Distributors and manufacturers of bathroom, plumbing and kitchen products; Distributing products via retailers and directly to tradespeople; Located in the UK; Minimum EBITDA £250k.

CONSTRUCTION

306604 - Steel Stockholder & Processor Provider Click to Enquire	
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of steel processing services; Offers stockholding, toll processing, and various steel processing services; Includes de-coiling, blanking, shearing, and laser cutting services; Operates across the UK. 	 Providers of steel stockholding and processing services; Offering toll processing, bespoke wooden pallets, reverse engineering and cad development, warehousing, logistics and transport services; Serving customers in the construction and general fabrication sectors; Located in the UK; Minimum EBITDA £250k.

Location: England

300395 - Steel Structures Click to Enquire	
The Acquirer	Acquisition Criteria
 Canadian PE-owned; Manufacturer and installer of steel structures; Offers design, steel construction, renovation, and installation services; Operates across the Nordics. 	 Manufacturers of steel structures; Located in Northern and Western Europe; Minimum EBITDA C\$250k.

Location: Denmark

274187 - Scaffolding Companies Click to Enquire	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Provider of grandstand construction and scaffolding installation services; Serves private individuals and professionals; Operates across Belgium. 	 Scaffolding installation companies; Providers of grandstand construction services; Located in the Benelux; Minimum EBITDA €250k.

Location: Belgium

299065 - Consulting Engineers Click to Enquire	
The Acquirer	Acquisition Criteria
 French PE-owned; Provider of engineering and consultancy services; Part of a large asset management group; Offers inspection and assessment, project management, engineering and design, environmental consultancy and laboratory testing services; Serves customers in the government, industrial, infrastructure and energy sectors; Operates across the Netherlands. 	 Providers of engineering and consultancy services; Offering inspection and assessment, safety and compliance, and project management services; Serving customers in the civil engineering, construction and infrastructure sectors; Located in Western Europe and the UK; Minimum EBITDA €500k.

Location: Netherlands

ELECTRONIC

310274 - X-Ray & Imaging Systems Click to Enquire	
The Acquirer	Acquisition Criteria
 German PE-owned; Designer and developer of digital x-ray imaging solutions; Develops hardware and software solutions; Designs products for use in a range of sectors; Serves private and public sector customers; Located in Germany and the UK; Operates globally via a network of authorised dealers and local partners. 	 Developers of imaging technologies; Focusing on digital x-ray imaging and image management solutions; Designing products for use in a range of sectors; Located in Europe and the UK; Minimum EBITDA €500k.

Location: Germany

FINANCIAL GENERAL

310389 - Specialist Insurance & MGAs Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of specialty insurance and MGA services; Underwrites business in the media, tech, cyber, and warranty and indemnity sectors; Located in the UK, Spain and Switzerland; Operates globally. 	 Specialist insurance brokers; Providers of managing general agent services; Operating B2B; Located in the UK and Europe; Minimum EBITDA £250k.

Location: England

306141 - Tax, VAT & GST Click to Enquire	
The Acquirer	Acquisition Criteria
 XASX-listed; Provider of tax services; Offers proprietary FinTech software and tax compliance and tax reclaims services; Operates globally. 	 Providers of VAT and GST tax services; No interest in FinTech companies; Preference for large corporate customers; Located in Europe and Australia; Turnover between £1m-£10m; Must be profitable.

Location: Israel

FOOD & BEVERAGES

309430 - Charcuterie Supplier Click to Enquire	
The Acquirer	Acquisition Criteria
 UK privately-owned; Producer of cured meats; Includes nduja, salami, pancetta and bresaola; Operates domestically. 	 Providers of cured meats; Serving high-end hospitality customers; Located in the UK; Minimum EBITDA £500k.

Location: United Kingdom

HEALTH/PHARMA

292958 - Manufacturers Of Active Ingredients Click to Enquire	
The Acquirer	Acquisition Criteria
 French PE-owned; Developer and manufacturer of active ingredients; Offers in-house R&D capabilities; Serves customers in the cosmetics, pharmaceuticals, and food sectors; Operates globally. 	 Manufacturers of active ingredients; Specialising in natural ingredients and active principals; Located globally; Minimum EBITDA €500k.

Location: France

HEALTHCARE PROVIDERS

285506 - Adult Care Services Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of support services; Supports adults with complex needs; Also offers supported living accommodation; Serves adults with complex learning and physical needs; Located in the UK. 	 Providers of residential supported living homes; Focusing on care for adults with complex needs; Located in the North West and South West of England and Wales; Minimum EBITDA £500k.

Location: England

310512 - Beauty Treatments & Clinics Click to Enquire	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Group of high-end aesthetic and cosmetic treatment clinics; Offers a wide range of services including facials, injectables, pedicures, manicures, skin therapy, and cosmetic procedures; Operates domestically. 	 Providers of aesthetic, skincare, and cosmetic treatments; Located in Europe; Minimum EBITDA €500k.

Location: Netherlands

ICT

251515 - Managed Print & Unified Communications Click to Enquire	
The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of printings, photocopying and document management services; Offers digital office services and phone systems; Located in the UK. 	 Providers of managed print services; Offering print and telecommunication services; Located in the UK; Preference for the South of England; Minimum EBITDA £250k.

Location: England

276186 - Industrial Network Solutions Click to Enquire	
The Acquirer	Acquisition Criteria
 XNYS-listed; Manufacturer and retailer of signal transmission solutions; Includes cables, connectors, network and wireless solutions; Serves customers across a range of sectors; Operates globally. 	 Industrial network solutions; Including cord sets, connectors, components, MPLS-TP, hybrid connectivity and wireless products; Technologies including edge computing and IoT; Network-as-a-Service companies; Located in North America and Europe; Turnover between US\$50m-US\$150m; EBITDA between US\$900k-US\$10m; Margins between 18%-20%.

Location: USA

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of Cloud managed services; Offers Cloud solutions, business communications systems, IT support, consultancy and cybersecurity services; Serves customers in the business and IT support sectors; Operates across the UK. 	 Providers of cloud managed services; Offering IT security, disaster recovery, business continuity, private cloud, IT and GDPR support and communications services; Serving customers in the business and IT support sectors; Located in the UK, Europe and North America; Minimum EBITDA US\$500k.

Location: England

310526 - SAP Consultancy Services Click to Enquire	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of SAP consultancy services; Offers expertise in SAP implementation, migration and management services; SAP Gold Partners; Serves customers in the industrial, consumer, logistics, healthcare, food and utility sectors; Located in Germany. 	 Providers of SAP consultancy services; SAP Gold Partners; Located in the DACH region; Minimum EBITDA €500k.

Location: Germany

276292 - Enterprise Software Click to Enquire 🖂	
The Acquirer	Acquisition Criteria
 US privately-owned; Group of software companies; Invests in B2B enterprise software businesses; Provides operational solutions; Takes a majority stake; Invests globally. 	 B2B enterprise software companies; No interest in managed services (pure software); Located in North America, the UK and Europe; No interest in France; Minimum turnover US\$8m for platforms, US\$3m for add-ons; Turnover between US\$8m-US\$20m.

Location: USA

310351 - Accounting Software Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of accountancy software; Offers automated accounting and tax compliance, electronic invoices, and business management tools; Operates across France. 	 Providers of accounting software and solutions; Offering automated accounting, financial and business management services; Located in France; Minimum EBITDA £250k.

Location: France

300902 - Risk & Compliance Service Providers Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of risk management and compliance solutions; Offers integrated risk and vendor management software, compliance management capabilities, business continuity and audit management tools; Operates across the USA. 	 Providers of governance, risk and compliance services; Offering integrated risk management solutions, vendor management software, compliance management capabilities, business continuity management, and audit management tools; Operating B2B; Located in North America; Minimum EBITDA £500k.

Location: USA

303544 - Business Intelligence & Data Engineering Consultancies Click to Enquire	
The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of business intelligence and data engineering consultancy services; Offers services in algorithm development, machine learning creation, data warehouse building, business intelligence systems and dashboard creations; Microsoft Gold partner; Operates across the Nordics. 	 Providers of consultancy services; Offering expertise in business intelligence and data engineering to enhance decision-making and drive operational efficiencies; Serving customers in a range of end sectors; Located in Northern Europe; Minimum EBITDA of €500k.

Location: Sweden

INDUSTRIAL GENERAL

286960 - Commercial Catering Equipment Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of commercial catering solutions; Offers ware wash equipment and spare parts; Serves customers in the commercial catering sector; Operates across the UK. 	 Manufacturers of commercial catering equipment; Own-branded products; Offering dishwashers, glasswashers, ice machines and water treatment solutions; Located in the UK; Minimum EBITDA £250k.

Location: England

274013 - Precision Engineering & Industrial Manufacturing Click to Enquire	
The Acquirer	Acquisition Criteria
 UK privately-owned; Industrial holding company; Specialises in the acquisition, transition and growth of businesses; Acquires companies in the engineering and industrial sector; Invests across the UK. 	 Providers of precision engineering and industrial manufacturing services; Offering CNC milling and turning, fabrication, welding, forging, casting, EDM services, vessel manufacturing and industrial fastener production services; Preference for owner-managed businesses; Located in the UK; Minimum EBITDA £250k.

LEGAL

300810 - Intellectual Property Services Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of intellectual property services; Offers patent application, IP rights, litigation management and commercial support services; Serves SMEs and MNCs, particularly in the automotive, healthcare and technology sectors; Located in the UK. 	 Providers of intellectual property and IP management services; Offering patent and trademark acquisition, appeals, and copyright and IP rights management services; Located in Europe; Minimum EBITDA £500k.

Location: England

300786 - Corporate Law Services Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of corporate legal services; Offers contract and policy advisory, tribunal guidance, M&A management, commercial property legal solutions and business immigration advisory services; Serves SMEs; Operates across the UK. 	 Providers of corporate law services; Offering employment, professional and property legal solutions; Operating B2B; Located in the UK; Minimum EBITDA £250k.

MARKETING COMMUNICATIONS

253435 - Market Research & Data Click to Enq	
The Acquirer	Acquisition Criteria
 UK PE-owned; Financial market business intelligence platform; Offers interrogable datasets, searchable archives, published journals and research reports; Operates via a subscription-based model; Serves asset managers, institutional investors, family offices, investment banks, law firms, consultancies and advisors; Operates globally. 	 Financial business intelligence platforms; Offering market insights, data and networking services; Operating B2B and B2C; Minimum EBITDA £500k.

PLASTICS & PACKAGING

284913 - Silicone Rubber Solutions Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer and distributor of silicone products; Provider of prototyping and testing services; Offers sponge strips, cured silicone sheets, silicone rubber edging, flame retardant sponge and fluorosilicone solutions; Serves customers in the automotive, pharmaceutical, energy, food, aerospace, rail, mechanical engineering and domestic appliance sectors; Operates globally. 	 Manufacturers and distributors of silicone rubber products; Providers of sponge and solid sheeting solutions; Offering products including tubing, cord, extrusions, hoses, mouldings, seals and washers; Operating B2B and B2C; Located in the UK; Minimum EBITDA £250k.

RECRUITMENT

308209 - Al Recruitment Platform Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of an applicant screening platform; Offers a candidate dashboard and an automated CV analyser; Operates across the UK. 	 Recruitment platforms with AI enhancements; Including virtual interviews, assessments, situational judgement tests and applicant tracking services; Located in the UK; Minimum EBITDA £250k.

RETAIL/CONSUMER

300896 - Photography Equipment Click to Enquire	
The Acquirer	Acquisition Criteria
 Canadian PE-owned; Retailer of photography products; Includes cameras, lenses, binoculars, scopes, lighting accessories, film and printers; Distributes products online and in-store; Operates across Canada. 	 Retailers of photography equipment; Including digital and film cameras, tripods, memory cards, lamps, background stands and audio equipment; Providers of online photo printing services; Located in Canada and the US; Minimum EBITDA C\$500k.

Location: Canada

310414 - Yachts & Luxury Vessels Click to Enquire	
The Acquirer	Acquisition Criteria
 Belgian PE-owned; Designer and manufacturer of high-end marine interiors; Offers custom-built, lightweight accommodation solutions for yachts, naval vessels, and offshore platforms; Operates internationally. 	 Manufacturers of custom marine and yacht interior systems; Located in Europe; Minimum EBITDA €500k.

Location: Belgium

289678 - Flower Wholesale Click to Enquire	
The Acquirer	Acquisition Criteria
 Dutch privately-owned; Distributor and wholesaler of flowers, plants and related accessories; Serves professional florists and retailers; Operates online and distributes products globally. 	 Providers of rail services; Offering recruitment, training and support services; Located in Northern Europe; Minimum EBITDA €500k.

Location: Netherlands

SOFT FM

253295 - Landscaping Services Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of landscaping and grounds maintenance services; Includes landscape maintenance, construction and pest control services; Serves customers in the corporate and private sectors; Operates across the UK. 	 Providers of grounds maintenance services; Offering winter gritting, soft landscape and landscaping construction services; Also offering interior and exterior plant displays; Providers of pest control; No interest in facilities management services; Located in the UK; Turnover between £500k-£50m.

SUPPORT SERVICES

298327 - Maritime Services Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of dry docking, ship repair and maintenance services; Offers dry dock servicing, fabrication and structural steelwork, comprehensive repair and maintenance, vessel mobilisation, mechanical engineering, ship lay-up support and naval architectural services; Serves customers in the oil and gas, renewables, aquaculture, commercial, and defence sectors; Located in Scotland. 	 Providers of maritime docking, repair and maintenance services; Offering dry dock and steelwork, maintenance, ship repair and lay-up, mobilisation and vessel decommissioning services; Located in the UK; Minimum EBITDA £250k.

Location: Scotland

253205 - Wind Turbine Maintenance & Repair	Click to Enquire 🖂
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of wind turbine maintenance and repair services; Offers diagnostics, blade and tower cleaning and structural and blade repair services; Also offers consultancy and safety system installation services; Includes blade advice and risk and operational management services; Serves customers in the renewable energy sector; Operates globally. 	 Providers of wind turbine maintenance and repair services; Offering rotor blade inspection, repair, retrofit, and specialist fabric maintenance services; Located in the UK, Europe, Australia, the US and Canada; Minimum EBITDA £250k.

265221 - Children Day Nurseries Click to Enquire	
The Acquirer	Acquisition Criteria
 French privately-owned; Group of childcare centres; Provides childcare, back-up care, education and parenthood services; Operates over 1000 centres; Located across Europe and North America. 	 Childcare centres and nurseries; Leasehold and freehold premises; Located in Southern England, Germany and North America; 100% majority stakes; No interest in partnerships; Minimum EBITDA €250k.

Location: France

299957 - Corporate Pension Services Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of professional pensions services; Offers professional trusteeship, pensions management and investment services; Operates across the UK. 	 Providers of occupational pension schemes; Offering pension governance, conflict management and investment strategy services; Located in the UK; Minimum EBITDA £250k.

274876 - Training Providers Click to Enquire	
The Acquirer	Acquisition Criteria
 Australian privately-owned; Provider of healthcare education services; Offers paramedic vocational courses; Located in Australia. 	 Providers of training education and certification services; Offering B2B and B2C training; Online and in-person courses; Minimal revenue generated from government clients; No interest in coaching or consultancies; Located the UK, Australia, New Zealand, the US, Canada and Singapore; EBITDA between AUS\$500k-AUS\$4m.

Location: Australia

310447 - Rail Services Click to Enquire	
The Acquirer	Acquisition Criteria
 Swedish PE-owned; Provider of flexible rail services; Offers partial route driving, terminal and switching, vehicle moving, recruitment and training services; Serves public and private entities; Operates across Sweden and Norway. 	 Providers of rail services; Offering support services, recruitment and training services; Located in Northern Europe; Minimum EBITDA €500k.

Location: Sweden

269675 - Engineering Consultancies Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Group of engineering consultancies; Offers expertise and specialist knowledge on large-scale, long-term projects; Provides conceptualisation, procurement, operations and maintenance, management and digital transformation services; Serves customers in the nuclear, renewable energy, process industry, infrastructure, railway, naval, health and life science sectors; Operates internationally. 	 Engineering consultancies; Offering data, risk and project management, HSE, cost control, and commissioning services; Located in Western Europe; Preference for the UK, the Benelux and Germany; Minimum EBITDA €250k.

Location: France

UTILITIES

308616 - Utility Smart Metering Click to Enquire	
The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of smart meter solutions; Offers smart-meter installation, remote consumption tracking and utility data analysis services; Offers services to real estate managers, landlords and individual customers; Operates across France. 	 Providers of home utility smart-metering solutions; Offering individual metering and billing and consumption data analysis services; Operating B2B and B2C; Located in France; Minimum EBITDA €250k.

Location: France

GENERALIST

305184 - UK Search Fund Click to Enquire	
The Acquirer	Acquisition Criteria
 UK search fund; Sources capital from private investors; Previous experience in the financial, healthcare, pharmaceutical, software, consulting, retail, manufacturing and oil and gas sectors; Backs MBOS and retirement sales; Actively supports existing management teams; Targets long-term investments; Invests across the UK, Europe and the US. 	 Sectors of interest include FinTech, semiconductors and BioTech; Strong management team in place; Located in the UK, US and Europe; Recurring revenue; Must be profitable; Minimum turnover £6.5m.

Location: England

310313 - UK Search Fund Click to Enquire	
The Acquirer	Acquisition Criteria
 UK search fund; Sources capital from personal funds; Previous experience in the engineering, manufacturing, technology and healthcare sectors; Backs retirement and succession sales; Takes majority stakes; Provides an operational role; Targets long-term investments; Invests across England. 	 Sectors of interest include products, manufacturing, distribution, healthcare products and technology; Located in the UK; Recurring revenues; Must be profitable; EBITDA between £700k-£2.5m.

The Acquirer	Acquisition Criteria
 UK search fund; Sources capital from own funds and debt; Previous experience in the legal and business services sectors; Backs MBOS, carve-outs and retirement sales; Takes minority and majority stakes; Actively supports existing management; Targets long-term investments; Invests across the south of England. 	 Sectors of interest include recruitment, distribution, packaging and building products; Strong second tier management team in place; Located in London and Greater London; Recurring revenue; Must be profitable; Minimum EBITDA £500k.